



GEORGIA Amusement JOURNAL

Dedicated to serving the Georgia COAM industry
Endorsed by the Georgia Amusement and Music Operators Association
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Strength and compassion

Expo draws record numbers

By Paul Tash

Georgia Amusement Journal

The strength of Georgia's COAM industry overall and the compassion of its individual members were on full display at the Southern Amusement & Entertainment Expo on Aug. 24-25 in Duluth.

A record 550 attendees participated in the Expo. The sold-out trade show featured a wide variety of vendors, including several that debuted new products and services at the show. The Georgia Amusement and Music Operators Association (GAMOA), the main organizer and host of the Expo, honored several members of the industry during its traditional awards banquet.

GAMOA recognized Southern Gaming Solutions founder Lee Hunter, who died earlier this year, with its Lifetime Achievement Award and named Mark Brooks of

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MICHAEL "SMITTY" Smith, national sales and marketing manager for Primero Games, takes off his shoes to show folks what they'd be bidding on during an entertaining evening that raised \$300,000 for Bert's Big Adventure as part of the Southern Amusement & Entertainment Expo last month.

Industry donates \$300,000

By Paul Tash

Georgia Amusement Journal

You know it's a special night when a size-11 pair of pink dress shoes is auctioned off for \$20,000 for charity. That stunning bid was just a "step" toward the \$300,000 pledged by the COAM industry for a non-profit organization that provides dream vacations and other benefits for ill children and their families.

The entertaining action – spiked with thrilling emotion, unbridled philanthropy and downright craziness – took place following the awards banquet during the Southern Amusement & Entertainment Expo Aug. 24. Molly Parrish-Darby, executive director of Bert's Big Adventure, thanked the Georgia Amusement and Music Operators Association (GAMOA) for its generosity last year when it raised \$100,000 for the special non-profit. Bert's Big Adventure sends chronically and terminally ill children and their families to Disney World for a

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G2E all set for Vegas next month

Georgia Amusement Journal

Global Gaming Expo (G2E) 2022 is coming up Oct. 10-13 at the Venetian Expo in Las Vegas and will feature forward-thinking education sessions led by industry thought leaders, the latest in gaming technology, and a variety of product launches.

This year's education program features more than 70 sessions across nine tracks covering the future of gaming; the business of sports betting; the finance and invest-

ments landscape, tribal government gaming; what's next in iGaming, digital payments, and cryptocurrency; and more. Here are some highlights:

- **The Sports Betting Playbook** – Exploring the Habits of Women Consumers in Sports Betting
- **The Path Forward:** Digital Payments and Cryptocurrency – What Players Want in Digital Payments
- **Business Beyond the Casino Floor** – Diversity,

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Betson to open Vegas distribution center

Betson Enterprises will open a new state-of-the-art facility in Las Vegas. This 45,000-square-foot warehouse is in the Bromigo Industrial Plaza and features 12 dock doors and six grade-level loading doors. The facility will serve as a multi-purpose office location and distribution center for amusement equipment, parts, and gaming monitors.

"As our business expands in the gaming sector, it was important to set up a best-in-class distribution center to support our current and future efforts," said Richard Zayas-Bazan, president of Betson Imperial Parts & Services. "The proximity to important manufacturers and suppliers makes Las Vegas the perfect location for this center."

"Our customers depend on Betson to deliver the best experience in the industry when it comes to arcade game rooms," said Bob Dipipi, vice president of sales & procurement for Betson Enterprises. "Las Vegas offers us another strategic



touchpoint to get closer to our customers and provide top-level service."

Betson Enterprises veteran operations manager John McCann has been tasked with managing the facility. The center is strategically located 30 miles from the California state line and min-

utes from the Las Vegas Strip, Harry Reid International Airport, and other important locations.

"I'm excited to take on this new role and continue the Betson tradition of world-class distribution while helping grow the parts and gaming businesses and add another distribution point for amusement equipment," said John McCann, senior operations manager for Betson Enterprises.

The facility will serve as a central distribution center for Goldfinger Monitors. Betson Imperial Parts & Service has been the exclusive worldwide master distributor of Goldfinger products since 2017 and is set to launch several new products into the gaming industry. The Las Vegas center allows the team to work more closely with casinos and manufacturers already in the area.

The new center will officially open in the coming months.

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Journal Opinion

GACS returns education programs

**By Sharon Shuford
GACS Membership**

GACS officially relaunched its highly successful Lunch & Learn program with a presentation July 13 by Georgia Lottery at the Racetrac Training Center in Cobb County.

John Heinen, senior vice president with the Georgia Lottery Corp's COAM Division, explained to attendees how the Lottery's COAM gift card pilot program enables COAM Class B Location License Holders to provide players with their redemption amounts on gift cards. Foremost, he said, no other gift cards may be used for player redemption amounts except the cards distributed by InComm and designated for the COAM gift card pilot program.

Heinen's presentation covered such issues as:

- Which business locations are eligible to participate in the pilot program;
- How a business can become part of the program;
- Where the COAM gift cards can be used;
- What the process is for allocating equipment and inventory.

After Heinen made his presentation, Katherine Cundiff, vice president of research and product development for the Lottery, gave a detailed overview of



Sharon Shuford



player participation and the outlook for the next couple of years. She also discussed the most recent products and services from Georgia Lottery.

The Lunch & Learn program was expanded Aug. 10 to a full morning meeting at the GEMA headquarters office in Forsyth.

Topics covered included:

- Planning, training and implementing a preparedness plan;
- The state's emergency planning and response efforts;

The objective of the InStore program is to bring C-Store retailers together with members of the state legislature

....

- Resources for hurricane preparedness and response;
- Preparation and recovery;
- Food safety action plan;
- Hurricane tool kit.

Speakers represented agencies responsible for emergency preparation and response:

1. Ed Westbrook, recently retired from GEMA, brought a wealth of expertise in training, planning and implementation.

2. Venessa Sims, Georgia Department of Agriculture Director of Emergency Management and Assistant Food and Feed Rapid Response Team, plans, trains and implements exercises related to food, agriculture and public health.

3. Kelly Cutts, Program Manager at GEFA, manages

the state's Energy Program funding and leads the state's energy emergency planning and response efforts.

4. Summer Williams, Rapid Response Team Program Manager & Recall Coordinator at the Georgia Department of Agriculture, is responsible for harnessing and communicating information about the resources for hurricane preparedness, planning and response.

5. Melissa Slocumb, HS Training and Exercise Supervisor with GEMA, discussed GEMA resources and lead the tour of the Forsyth facility.

"We are excited that participation in our Lunch & Learn programs grew, exceeding expectations in 2019," said Angela Holland, GACS president. "This told us that the program addresses a real need in the retail community for this type of education. Our plan for 2022 includes timely, pertinent topics retailers won't want to miss."

Upcoming Lunch & Learn dates include Oct. 12 at the Friendly Gus in Dublin with a discussion titled "FDA Road Map," and Dec. 7 at the Friendly Express in Waycross for a discussion titled "Nuclear Verdicts." Visit www.gacs.com/events for updates and to register.

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COAM calendar

— REPORTING DATES —

Sept. 20: Each monthly report should be submitted by Location License Holders in electronic format via the www.gacoam.com website as required by the GLC by the 20th of each following month.

Sept. 28: Last day to submit a RENEWAL Location Class A and Class B license, Master Class A and Class B license and Manufacturer and Distributor license for the 2023 licensing period (07/01/2022 – 06/30/2023).

— MEETINGS/OTHER —

Oct. 10-13: Global Gaming Expo, Venetian, Las Vegas

Oct. 18: COAM Advisory Board, Lottery headquarters, Atlanta

Write us

The *Georgia Amusement Journal* welcomes letters to the editor. Letters must include the writer's name and address. The word limit is 300. Mail to Georgia Amusement Journal, P.O. Box 4307, Butte MT 59702, or you can email us at paul@tashcommunications.com. The Journal reserves the right not to print letters it finds objectionable.

GACS

from Page 4

InStore program is back

GACS also relaunched its GACS InStore program in July at a RaceTrac store on South Cobb Drive. GACS has always been heavily invested in advocacy. With the InStore program, GACS takes the important step of turning advocacy into action.

Engagement with the legislative process is crucial to success. Retailers need to know our representatives on the

local and state levels, and they need to understand the C-Store business. The objective of the InStore program is to bring C-Store retailers together with their communities and members of the state legislature and offer legislators the opportunity to learn first-hand about the industry and local convenience store operations.

During the July program at RaceTrac, four legislators conversed with Daniel Reese and Trey Paris, representing RaceTrac. Reese, director of human resources, shared with legisla-

tors much information about the store concept, indoor and outdoor highlights and features, and business data about RaceTrac. The information included details about the RaceTrac footprint, community service initiatives, sales volumes, sustainability initiatives, and more.

Paris, an external lobbyist working with RaceTrac, spoke more specifically to the issues of EV charging stations and the COAM program, which are top-of-mind for many retailers.

The legislators present re-

ceived information packets that included data on C-Store presence in their specific districts. Legislators attending were Rep. Erick Allen, Rep. Teri Anulewicz, Rep. David Wilkerson, and Sen. Kay Kirkpatrick.

When they return for legislative session in 2023, this group of elected officials will be better informed and equipped to make decisions about issues that affect convenience stores. By making personal connections, they have C-Store contacts they can call on – putting a real face on the industry.



The SHOW: Twenty Years Strong.

Join us in Macon at The Centreplex, on November 10, 2022, for **The SHOW – The Southern Convenience Store & Petroleum Show!**

Retailers, petroleum marketers, convenience store owners, operators, supervisors, and managers are continuously looking for new ways to improve their businesses – from food service to fuel, novelties to snacks, COAM games to lottery ticket sales, and everything in between. The SHOW provides an outlet for C-Store vendors to showcase their products and services, and for C-Store decision makers to view new products and services.

So join us in Macon. Exhibitor set up is November 9; contact GACS at 770-736-9723 to find out if booth space is still available if you are interested in exhibiting.

The SHOW is free for retailers; advance registration is strongly recommended. To register or for more information visit www.gacs.com.



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G2E

from Page 1

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- **The Future of Gaming** – Entertainment and the Fan Experience, What's Next?

- **The International Perspective** – So You Want to Expand Overseas?

View the preliminary schedule at www.globalgamingexpo.com and make sure to check back soon as more sessions are continually being added.

This year's show reflects the industry's growth through its diverse exhibitors and show activations. Explore the latest gaming technologies and solutions with more than 250 exhibiting companies from around the world, all in one place.



With so many things happening in one place, it can be a little overwhelming to figure out what to do first. Fortunately, an easy solution is available. Take our short, interactive quiz to create a personalized agenda for this year's event and make sure to check out our easy-to-follow roadmap for planning your G2E experience.

You can still register www.globalgamingexpo.com to join the global gaming community at G2E 2022 in Las Vegas Oct. 10-13. The Expo Hall will be open Oct. 11-13 at The Venetian Expo.

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Generosity

from Page 1

“magical” five-day vacation, all expenses paid.

Parrish-Darby then showed a video that featured a family enjoying its Disney vacation that the COAM industry made possible through its contributions last year. The video obviously resonated with the gathered members and friends of Georgia’s COAM industry, most of whom were GAMOA members. Auctioneer Jonathon Culverhouse initiated an appeal to the COAM crowd for donations to Bert’s for the upcoming year.

Then the affair took a turn toward the crazy. A suggestion arose that Michael “Smitty” Smith, national sales and marketing manager for Primero Games, offer his chic shoes for bid to benefit Bert’s. Smith once before – at the 2019 Expo – had his shoes auctioned pretty much right off his feet, so he was a bit dubious this year (the shoes did go splendidly with his pink dress shirt). Smith said he’d let them go only for what he probably thought was an unrealistic minimum – \$10,000.

No problem with this group. Spirited bidding pushed the price



Paul Tash photo

EMCEE AND AUCTIONEER Jonathon Culverhouse congratulates an overwhelmed Molly Parrish-Darby, executive director of Bert’s Big Adventure, after the COAM industry stepped up for her organization during the Southern Amusement & Entertainment Expo last month. Pledges from GAMOA members and proceeds from Ginger Foshee Casino Night totaled \$300,000 in donations for Bert’s.



of those pink shoes quickly past 10 grand and then to another 10 grand. Smith’s reaction matched the sentiment of the entire room.

“It’s for a great cause,” he said, obviously thrilled with the outcome.

That shoe sale sparked an avalanche of giving as GAMOA members started pledging donations and challenging others to match. Urged on by auctioneer Jonathon Culverhouse, they kept donating. In the end, this year’s pledges, along with proceeds from the Ginger Foshee Casino Night that capped the night, totaled about \$300,000 for Bert’s Big Adventure, three times the amount raised last year for Bert’s.

“It was so magical,” Parrish-Darby said the next morning, still emotional over the previous evening’s events. “They were like a giant family. They just folded us in. I’m just so overwhelmed by their generosity. What an impact it will have on the kids and families we serve.”



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TERRA HORTON, far left, of Diamond Amusements, accepts the Marshall Hartmann Technician of the Year Award presented by Goldfinger and Betson Enterprises from Ed Hartmann during the Southern Amusement & Entertainment Expo (SAEE) last month in Duluth, GA. Below, Banilla Games' Matt Bridges demonstrates a game for Raju (left) and Kamal Thapa of Everest Amusement at the Expo's trade show. Bottom, Norman Serisky (left) and Jack Donnelly of Kiosoft Technologies, a payment solutions company, take part in the Ginger Foshee Casino Night to benefit Bert's Big Adventure.

Paul Tash photos



Paul Tash photo

GEORGIA OPERATOR Hemal Patel (right) discusses some COAM topics with Sen. Clint Dixon, middle, and Tim Shortall, IGT regional vice president, during the Southern Amusement & Entertainment Expo in Duluth last month.

Sen. Dixon seeks 'wins' for Georgia COAM industry

By Paul Tash, Georgia Amusement Journal

Though he's only been a state legislator for a few years, Sen. Clint Dixon (R-Quinnett) is already making a name for himself at the Capitol.

Elected to the legislature originally in 2020, Dixon was appointed the governor's floor leader, quite the accomplishment for a freshman legislator. He also is a supporter of the COAM industry in Georgia and carried COAM gift card legislation in the Senate last session.

Dixon attended the Southern Amusement and Entertainment Expo last month in Duluth and later talked with the Georgia Amusement Journal about the gift card's importance to the COAM businesses and the entire state.

He said the gift card program will "expand the (COAM) business" and is a "win-win" for players, locations, and master licensees. The gift card, he added, will create a greater motivation for bars and restaurants to provide COAMs, as well.

The gift card would also ensure non-cash redemption at locations and help licensees comply with other regulations, he said.

The Georgia Lottery Corp. earlier this year agreed to extend a pilot program for the COAM gift card and open it up to all 6,100 locations operating in the state. Dixon said he's "grateful (the Lottery) is expanding the pilot program," but added, "We need to codify that in law."

Noting that the COAM industry is "the only part of the Lottery that's growing," Dixon said the gift card program could drastically increase revenue for the Hope Scholarship and other state educational programs.

"As our state population continues to grow, more dollars will be needed for education," he said.

Dixon and Rep. Alan Powell (R-Hartwell) carried similar COAM bills last session that included the gift card, increased the value of merchandise for prizes from Class A machines to \$50 from \$5, and exempted fraternal and veteran's organizations from a requirement that locations hosting Class B COAM machines derive at least 50 percent of their income from the machines. The COAM legislation passed the House but stalled in the Senate. Dixon said similar legislation is likely to be run in the next session.

Dixon said he was "truly honored" to serve as one of Gov. Brian Kemp's floor leaders last session.

"I thoroughly enjoyed it," he said.

Dixon said he was busy running for re-election in Senate District 45 and had been "hitting doors for a few weeks." Though he's confident in his re-election bid, he's taking nothing for granted.

"We're working hard," he said.



Paul Tash photos



PRIMERO GAMES owner Mike Macki (above left) and Primero's Barry Rutherford (above right) pause for a photo with Ralph Amick of New Vemco Music during the Southern Amusement & Entertainment Expo. Britney Pridgen (far left) and her father Stuart Jordan, president of Winners Marketing, helped debut the new fish game Phoenix Awakens at the Expo.



SOUTHERN GAMING Solutions President Angela Whitman (center) talks with Greg Moody of Goldfinger and SGS account manager Amber Carter.

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Expo

from Page 1

Georgia Coin the organization’s 2022 Coin Operator of the Year (see story on Page 13). Bad Dog Games earned the Cutting Edge Award for its innovative Hollywood Skill board (see story on Page 12), while Terra Horton of Diamond Amusements received the Marshall Hartmann Technician of the Year Award presented by Goldfinger and Betson Enterprises.

GAMOA President Shawn Fellows welcomed the large banquet crowd and noted that the organization in 2022 was celebrating its 40th year serving the COAM industry. The association’s continued excellence and effectiveness, he said, are the result of the commitment of its members.

“Look around the room,” he said. “You’ll see the strength of the organization.”

As committed as GAMOA members are, they might be even more compassionate. The group in one night pledged and raised a stunning \$300,000 for Bert’s Big Adventure, a non-profit organization that sends chronically and terminally ill children and their families to Disney World for a “magical” five-day vacation, all expenses paid (see story on Page 1).

GAMOA members also participated in a live auction to benefit the association that featured machines, boards, monitors and other peripheral COAM products all donated by several gaming manufacturers for the auction. Bidders were all in on the charitable theme of the evening, often offering double or even triple the items’ value. Auctioneer Jonathon Culverhouse, a GAMOA member himself, conducted the auction with humor and aplomb.

Awards presented

Presenting the Lifetime Achievement Award, GAMOA legal counsel and lobbyist Les Schneider called Hunter a “force of nature” who helped the COAM industry grow by working well with fellow licensees, regulators, and legislators. Schneider said Hunter lived by his mantra that “rising tides float all ships” and was tenacious in efforts to improve the industry.

“There was never any quit in this guy,” he said.

Hunter’s father, Donald, accepted the award to a standing ovation.

Fellows introduced Brooks as the Coin Operator of the Year, calling him a longtime supporter and contributor to the COAM industry.



Paul Tash photo

GAMOA PRESIDENT Shawn Fellows presents the association’s Lifetime Achievement Award to Donald Hunter, who accepted the posthumous award given his son Lee, who died earlier this year. GAMOA attorney Les Schneider stands at right.

Brooks thanked GAMOA for recognizing him and said the friendships he’s developed are among the greatest awards one can receive.

“You guys make me happy,” he said.

A surprised Horton was equally humbled when she accepted the Technician of the Year Award, noting how much working in the COAM industry meant to her.

“I wouldn’t trade it for anything in the world,” she said.

Also at the banquet, Luke Adams, president of the Amusement and Music Operators Association (AMOA), reported on several issues the national group is working on, including the Payment Choice Act. The Act seeks to preserve cash as an essential payment choice for consumers nationwide, said Adams, a fourth-generation operator from Cincinnati. AMOA also continues to advocate for fair access to banking for its members to stop unwanted closures of amusement-business bank accounts, he said.

Products launched

Several vendors debuted new games and services at the Expo. Winners Marketing, a new manufacturer in the Georgia market, debuted its newly approved Fish Table featuring the Phoenix Awakens games. The company offered exclusive Expo-only specials on the



LEE HUNTER Fish Table.

Primero Games is about the release its new Nova line of cabinets, which were available to view at the show. The Nova Cabinet Series offers portrait and dual-screen displays with a custom digital lighting

purchase by the end of the year. The new Fort Knox II game suite is an evolution of the original and successful Fort Knox game suite that features its unique multi-level progressive feature.

Surfnote debuted a unique rewards program that allows players to redeem via their mobile phone. Players don’t have to worry about losing cards or forgetting passwords to their accounts.

“Your phone is your account,” said Surfnote’s Bil Luisian.

He said the phone app offers an “online catalog” of approved redemption items that players can scroll through and choose from and then either pick up the items from a local retailer or have them delivered.

Directors elected

GAMOA also re-elected four operators to its Board of Directors during its annual meeting held during the Expo. Elected to another three-year term were Operator of the Year Brooks, Georgia Coin; Salim Khambawala (treasurer), Dixie Amusement; Mike Patel (vice president), Ultimate Amusement; and Rich Winley, Infinite Amusement.

The Expo also featured a seminar presented by Georgia COAM regulators and a technicians seminar hosted by Intralot officials.

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Bad Dog takes bite of Cutting Edge Award

Georgia Amusement Journal

Bad Dog Games is looking forward to “future success here in Georgia” after winning the Cutting Edge Award at last month’s Southern Amusement & Entertainment Expo.

Presented by the Georgia Amusement and Music Operators Association (GAMOA), the prestigious Cutting Edge Award recognizes the company delivering the most innovative product or service available in the current year to Georgia’s coin-operated amusement machine (COAM) market.

“The Bad Dog team is truly honored to be designated Cutting Edge by the GAMOA membership,” said Greg Hammond, chief operating officer for Bad Dog Games. “It is immensely gratifying to see how quickly master licenses are embracing our expanding boards and growing library of affordable titles. This validation only increases our passion for innovation and future success here in Georgia.”

Bad Dog Games’ Hollywood Skill was evaluated by and received the most votes from a special committee of Master License Holders tasked with reviewing a select group of manufacturers dur-



Paul Tash photo

GREG HAMMOND, COO of Bad Dog Games, holds the Cutting Edge Award presented to the company during the Southern Amusement & En-

tertainment Expo in Duluth last month. At left is **Michael York**, senior manager of software support for Bad Dog Games.

ing the Expo. In a highly competitive field, Bad Dog’s industry-leading technology and business model synergy – the Hollywood Skill board – was chosen the winner.

Bad Dog Games’ Hollywood Skill is a single-board system with a library of titles that can be purchased separately and easily installed onto live boards on location. New games are released quarterly

and available from Bad Dog’s distributor, Skill Master Pro of Georgia.

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Top operator Brooks stays super busy

Paul Tash

Georgia Amusement Journal

It was a busy Labor Day weekend for Mark Brooks. His daughter married, he scoured Raleigh, N.C., for an apartment for his girlfriend, and he continued to work on a condo renovation.

“It was a super busy weekend,” he said. “But that’s a good thing.”

Staying busy is a normal thing for Brooks, who was named Coin Operator of the Year by the Georgia Amusement and Music Operators Association (GAMOA) at its Southeast Amusement and Entertainment Expo last month. Brooks, who founded Georgia Coin over three decades ago, has a diverse portfolio of businesses, a variety of them in the COAM industry, but others that involve real estate and other ventures.

“I’ve been in the vending business since I was 22 or 23 years old,” said Brooks, 56.

He started out in full-line vending (soft drinks and snacks), then ventured into gum ball business. Brooks then expanded that business into a variety of Class A games, including cranes. Distributing crane games provided an unexpected opportunity to enter the Class B COAM business.

“The cranes had the same licensing fee as a COAM,” he said, “so I just jumped into the COAMs.”

As is customary for him, Brooks was committed to “working and expanding” the COAM business, and though he said it’s a “small, family-run business,” he’s proud of what he’s accomplished.

“I’ve got some really good accounts,” he



Paul Tash photo

MARK BROOKS of Georgia Coin thanks GAMOA for selecting him Coin Operator of the Year during the Southern Amusement & Entertainment Expo last month.

said. “I’ve been loyal to my customers, and they’ve been loyal to me.”

Though Brooks, who grew up in McDonough, started in the vending business over 30 years ago, it had to wait until he finished his commitment to the Air Force, which he joined out of high school.

“It was a great experience,” he said. “It taught me a lot. It made me grow up and gave me structure.”

Using skills he learned in the Air Force,

Brooks earned a job with Northwest Airlines as a jet engine mechanic after leaving the military. He also ventured at the same time into the vending business, but it was more of a side business while he worked for Northwest. He finally retired from the airline after 13 or 14 years to focus completely on expanding his vending businesses.

Brooks said he’s grown close to many in the COAM industry, saying “it’s the relationships that make it special.”

“Those are some of my best friends ... that I’ve made through my vending businesses,” he said.

Brooks is also happy that his businesses are “providing a living for a lot of folks,” he said.

“It’s a fun business but a difficult business with all the competition,” he added. “But I’ve done a lot harder for less.”

“It’s not always about the money It’s a lot of fun.”

When he’s not working, Brooks still stays extremely busy. He enjoys deep-sea fishing, playing pickle ball and riding his mountain bike.

“I like to stay on the go,” he said.

Brooks has two grown daughters, one 21 and the other 23, who just got married.


Brooks said he was caught completely off guard by GAMOA’s Coin Operator of the Year honor.

“It’s a very humbling experience,” he said.


“To get that affirmation from my peers, I was totally, totally blown away. It came at a good time in my life. If you can do something you enjoy and with the people you enjoy, that’s the key.”


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HELP WANTED



Experienced technicians wanted!
 In search of a dependable technician looking for a permanent position with a GA COAM distributor. Must be a dedicated team player, customer service oriented, have trouble shooting skills, maintain confidentiality, and work efficiently. Full-time and part-time positions available. IGT Certification and JCM training provided. Email resumes and references to: orders@southerngamingsolutions.net

HELP WANTED



New opportunities!
 Primero Games is growing, and we are in search of experienced and innovative individuals to join the team. We have full-time opportunities available in service, installation, sales, product development, and operations in multiple states. Enjoy great benefits and great people in a flourishing company. Email your resume to careers@primerogames.com to become a part of the Primero Games family today.

HELP WANTED



Bad Dog Games, winner of the 2022 Cutting Edge Award, is growing. We are looking for an experienced sales professional to lead our COAM Business Development in Georgia. We are an exciting new company with disruptive technology and a business model that needs your relationships and experience to grow. If you are proven sales professional looking to take on an active business development role – we might just be what your career needs. Visit www.baddoggames.com/careers or contact Greg Hammond, COO, directly via gghammond@baddoggames.com.

HELP WANTED

EQUIPMENT FOR SALE

ATTENTION, CLASS A BUSINESSES!
 Looking to sell excess inventory of pool tables and accessories, juke boxes, or games? Advertise here!

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COIN OPERATED AMUSEMENT MACHINE LOCATION SWEEP AND MASTER PUSH CALENDAR



ACCOUNTING WEEK START	ACCOUNTING WEEK END	LOCATION SWEEP DATE	MASTER PUSH DATE
26-Jun-22	02-Jul-22	06-Jul-22	12-Jul-22
03-Jul-22	09-Jul-22	13-Jul-22	19-Jul-22
10-Jul-22	16-Jul-22	20-Jul-22	26-Jul-22
17-Jul-22	23-Jul-22	27-Jul-22	02-Aug-22
24-Jul-22	30-Jul-22	03-Aug-22	09-Aug-22
31-Jul-22	06-Aug-22	10-Aug-22	16-Aug-22
07-Aug-22	13-Aug-22	17-Aug-22	23-Aug-22
14-Aug-22	20-Aug-22	24-Aug-22	30-Aug-22
21-Aug-22	27-Aug-22	31-Aug-22	07-Sep-22*
28-Aug-22	03-Sep-22	07-Sep-22	13-Sep-22
04-Sep-22	10-Sep-22	14-Sep-22	20-Sep-22
11-Sep-22	17-Sep-22	21-Sep-22	27-Sep-22
18-Sep-22	24-Sep-22	28-Sep-22	04-Oct-22
25-Sep-22	01-Oct-22	05-Oct-22	12-Oct-22*
02-Oct-22	08-Oct-22	12-Oct-22	18-Oct-22
09-Oct-22	15-Oct-22	19-Oct-22	25-Oct-22
16-Oct-22	22-Oct-22	26-Oct-22	01-Nov-22
23-Oct-22	29-Oct-22	02-Nov-22	08-Nov-22
30-Oct-22	05-Nov-22	09-Nov-22	16-Nov-22*
06-Nov-22	12-Nov-22	16-Nov-22	22-Nov-22
13-Nov-22	19-Nov-22	23-Nov-22	30-Nov-22*
20-Nov-22	26-Nov-22	30-Nov-22	06-Dec-22
27-Nov-22	03-Dec-22	07-Dec-22	13-Dec-22
04-Dec-22	10-Dec-22	14-Dec-22	20-Dec-22
11-Dec-22	17-Dec-22	21-Dec-22	28-Dec-22*
18-Dec-22	24-Dec-22	28-Dec-22	04-Jan-23*

*Indicates sweep or push date has been changed to accommodate holiday
 Note: Holidays on a Thursday and Friday may delay the availability of the Location Period Accounting Report on the following Monday

Keep COAMs connected

To ensure accurate reporting of financial data to the Central Accounting System, the Georgia Lottery Corporation (GLC) says it is imperative the Location License Holders (LLHs) ensure all equipment remains connected to the site controller and powered up at all times.

The GLC maintains a record of those LLHs that are repeat offenders of failing to ensure the continuous connectivity and operation of Class B COAMs.

Failure to comply with these procedures may result in fines up to \$50,000, suspension and/or revocation of the license.

Decommission COAMs correctly

The proper procedure to decommission coin-operated amusement machines (COAMs) can be found on the COAM Division website, www.gacoam.com. The COAM decommission procedure should be followed when there is:

- A change of master, change of ownership, or cancellation letter received by GLC;
- A COAM game board swapped out with a different game;
- A COAM malfunction.

To proceed with the decommissioning:

1. Call Intralot before disconnecting the COAMs from a location and removing those COAMs. The Master License Holder (MLH) needs to contact the Intralot Hotline at 877-261-6242 to properly decommission COAMs. The COAMs must be connected to the site controller at this time.

2. Intralot will let you know when the COAMs are decommissioned. The Intralot representative will perform steps on the Intralot system that prepares the COAMs for the decommission. Once the steps are complete, Intralot will notify the MLH the machines have been decommissioned.

3. Disconnect decommissioned COAMs from the site controller.

Decommissioned COAM(s) now can be removed from the location. It is imperative MLHs follow all operational and technical procedures in order to ensure accurate reporting of financial data to the Central Accounting System.

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