



#### **Locking Systems** IGT, JCM parts & repairs 678-695-7685



#### Dedicated to serving the Georgia COAM industry Endorsed by the Georgia Amusement and Music Operators Association paul@tashcommunications.com (406) 491-0100 **March 2021** Vol. 4, Number 11

A Tash Communications publication



## License auction April 28

By Paul Tash

**Georgia Amusement Journal** 

The Georgia Lottery Corp. will auction off a Class B master license Wednesday, April 28, beginning at 10:30 a.m.

A Class B master license allows the holder to supply Class B coinoperated amusement machines (COAMs) to licensed locations in Georgia. About 170 Class B master licenses are currently operating in the state.

Pre-qualification is required to participate in the auction. To be considered for qualification as a bidder at the auction, a person or entity must submit a:

- COAM pre-qualification auction participation form;
- COAM Class B Master License auction deposit letter;

See AUCTION Page 5



is the last for the ProdigiVu® machine, above. At right is SGS President Angela Whitman.

## **ORANGE** Set

## SGS releases last games for popular machine

**By Paul Tash** 

Georgia Amusement Journal

Southern Gaming Solutions (SGS) is expected to launch IGT's latest game suite for the Georgia market, called the Orange Set, in March, according to SGS repre-

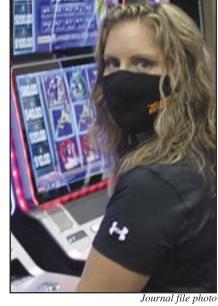
"IGT's new Orange Set offers something for everyone," said Angela Whitman, SGS president. "This lowerliability set includes six

of IGT's best games in Georgia."

Those games are Texas Tea, Smash the Pig!, Cleopatra, Vegas Classic, Royal Spins and Golden Jungle.

"Each theme has been updated with new pay tables that are great for lower volume locations while maintaining all of the great bonus features players love," Whitman added.

The Orange Set is



the sixth and final set of popular "color' games IGT has released on the ProdigiVu® machine in the Georgia market since 2015, following the Black (classic), Blue, Red, Purple, and Green releases. Southern Gaming Solutions is

See ORANGE Page 3



## **GACS** convention set for June 13-15

"Convenience Never Stops" is the theme of the Georgia Association of Convenience Stores' 2021 Annual Convention June 13-15 at Omni Amelia Island resort in Florida.

The theme, according to GACS golf outing April 15 – Page 4 the GACS convention

brochure, "reflects the extraordinary place we are today – both what was missed, when the pandemic brought so much to a halt, and what was accomplished, by your association and our members."

The convention will feature some familiar activities, as well as some new ones. The education segment has been expanded to include more speakers and new, interac-

tive workshops. The legislative panel is on the schedule again, reflecting the importance of the

happenings at the Capitol. In addition, golf, fishing, networking time, a new-member reception, meals and entertainment are also on the agenda.

See GACS Page 9



Our mission is to promote and serve Georgia's Coin Operated Amusement Machine Industry Join us at www.gamoa.org





# THERE'S **SOMETHING**FOR **EVERYONE!**

The new Orange Set is coming soon.

- · Includes six of IGT's best games in Georgia
- Great for lower volume locations
- Final software release for the ProdiGi Vu<sup>™</sup> machine



GOLDEN

SWASHING ROUAL SPINS







"2021 this cabinet style is end of life. Software, parts, and tech support continue to be available for this ProdigiVu" machine.

Contact SGS today at 404-662-7027 | orders@southerngamingsolutions.net

© 2021 KT. All trademarks used herein are owned by KST or its affiliates, may not be used without permission, and where indicated with a ", are registered in the U.S. Patent and Trademark Office. Activork, descriptions, game play photographs, videos, and other product details depicted are subject to change. IKST is committed to socially responsible gaming. Our business solutions empower customers to choose parameters and practices that become the foundation of their Responsible Gaming programs.







## Orange

#### from Page 1

Georgia's sole provider of IGT games.

"They've been a winning combination," Whitman said.

The Orange Set debut comes on the heels of another SGS move last August when it launched the Fort Knox game set at the Southern Amusement and Entertainment Expo on the new IGT Cobalt<sup>TM</sup> 27 gaming machine. That new game set features six new themes - "Little Green Men," "Red Hot Tamales," "Ocean Magic," "Sphinx," "Tower Riches," and "Wildlife Extreme."

SGS provided the following descriptions of the Orange Set games:

Cleopatra® - The Queen's reign continues in this theme featuring classic Cleopatra® art and traditional Egyptian symbols of wealth that players love. In the bonus, all wins are multiplied by 3X except for Cleopatra® symbols which multiply all other wins by 2X, up to a total combined multiplier of 6X. It is possible to retrigger the free games bonus for up to 150 games!

Smash the Pig!® – Have a smashing good time playing this fun theme. A scatter bonus can appear during the main game where the player is prompted to select one of three scatter symbols to win a



prize! In the thrilling Smash the Pig® Bonus, players are awarded a random amount of luck in the Luck Meter and are whisked away to a field full of piggy banks. Eight little pigs will appear

on the screen, prompting players to "smash" them to reveal random prizes. If any luck

remains in the meter at the end of the five selections, five additional pigs are added.

Golden Jungle™ – Get ready for a wild ride with rich symbols, full reel wilds, and a free games bonus sure to attract players. In the wild stays-4-plays feature, wild symbols lock in place for four spins. During the main game, there

are meters above each reel, and when a line win is formed with a bonus symbol, the meters above each reel raise by one. When players gather four bonus symbols, the

> meter is filled, the entire reel turns wild, and four free games are awarded.

> > Texas Tea® -

Strike it rich! Animated symbols add to the action in this theme with comical characters such as oil tycoon Texas Ted and his armadillo from Amarillo, a Texas bull, and Texas inspired status symbols. When three oil derricks appear on the payline, players are entered into the Big Oil bonus where players place oil derricks on a map of

Texas and credits are awarded. Three or more Texas Ted scatter symbols set off the Oil Dividend bonus which awards a "dividend check" that floats to the player while displaying a credit award.

Royal Spins® -Players will feel like royalty playing this three-reel, single payline game features two exciting bonuses and a jackpot. When three crown symbols land on the payline, players are awarded five free games

with two additional paylines activated. During the bonus, crown symbols act as scatter pays. Depending on the number of crowns awarded, players are awarded a credit value or a credit value and extra free games. Players can be awarded up to 150 total free games.

Vegas Classic® - Anything can happen in Vegas. During the free games bonus, each of the three rows become active paylines, allowing for possible winning combinations on any of the lines. Once the free games bonus has been completed, players will be presented with a tally screen displaying their total bonus wins. There is also the potential to retrigger additional free games during the bonus, up to a maximum of 50.

## Connect, power up machines

To ensure accurate reporting of financial data to the Central Accounting System, the Georgia Lottery Corporation (GLC) says it is imperative the Location License Holders (LLHs) ensure all equipment remains connected to the site controller and powered up at all times.

The GLC maintains a record of those LLHs that are

repeat offenders of failing to ensure the continuous connec-

tivity and operation of Class B COAMs.

Failure to comply with these procedures may result in fines up to \$50,000, suspension and/or revocation of the license.

## COIN OPERATED AMUSEMENT MACHINE LOCATION SWEEP AND MASTER PUSH

CALENDAR 2021							
ACCOUNTING WEEK START	ACCOUNTING WEEK END	LOCATION SWEEP DATE	MASTER PUSH DATE	ACCOUNTING WEEK START	ACCOUNTING WEEK END	LOCATION SWEEP DATE	MASTER PUSH DATE
27-Dec-20	02-Jan-21	06-Jan-21	12-Jan-21	27-Jun-21	03-Jul-21	07-Jul-21	13-Jul-21
03-Jan-21	09-Jan-21	13-Jan-21	20-Jan-21*	04-Jul-21	10-Jul-21	14-Jul-21	20-Jul-21
10-Jan-21	16-Jan-21	20-Jan-21	26-Jan-21	11-Jul-21	17-Jul-21	21-Jul-21	27-Jul-21
17-Jan-21	23-Jan-21	27-Jan-21	02-Feb-21	18-Jul-21	24-Jul-21	28-Jul-21	03-Aug-21
24-Jan-21	30-Jan-21	03-Feb-21	09-Feb-21	25-Jul-21	31-Jul-21	04-Aug-21	10-Aug-21
31-Jan-21	06-Feb-21	10-Feb-21	17-Feb-21*	01-Aug-21	07-Aug-21	11-Aug-21	17-Aug-21
07-Feb-21	13-Feb-21	17-Feb-21	23-Feb-21	08-Aug-21	14-Aug-21	18-Aug-21	24-Aug-21
14-Feb-21	20-Feb-21	24-Feb-21	02-Mar-21	15-Aug-21	21-Aug-21	25-Aug-21	31-Aug-21
21-Feb-21	27-Feb-21	03-Mar-21	09-Mar-21	22-Aug-21	28-Aug-21	01-Sep-21	08-Sep-21*
28-Feb-21	06-Mar-21	10-Mar-21	16-Mar-21	29-Aug-21	04-Sep-21	08-Sep-21	14-Sep-21
07-Mar-21	13-Mar-21	17-Mar-21	23-Mar-21	05-Sep-21	11-Sep-21	15-Sep-21	21-Sep-21
14-Mar-21	20-Mar-21	24-Mar-21	30-Mar-21	12-Sep-21	18-Sep-21	22-Sep-21	28-Sep-21
21-Mar-21	27-Mar-21	31-Mar-21	06-Apr-21	19-Sep-21	25-Sep-21	29-Sep-21	05-Oct-21
28-Mar-21	03-Apr-21	07-Apr-21	13-Apr-21	26-Sep-21	02-Oct-21	06-Oct-21	13-Oct-21*
04-Apr-21	10-Apr-21	14-Apr-21	20-Apr-21	03-Oct-21	09-Oct-21	13-Oct-21	19-Oct-21
11-Apr-21	17-Apr-21	21-Apr-21	27-Apr-21	10-Oct-21	16-Oct-21	20-Oct-21	26-Oct-21
18-Apr-21	24-Apr-21	28-Apr-21	04-May-21	17-Oct-21	23-Oct-21	27-Oct-21	02-Nov-21
25-Apr-21	01-May-21	05-May-21	11-May-21	24-Oct-21	30-Oct-21	03-Nov-21	09-Nov-21
02-May-21	08-May-21	12-May-21	18-May-21	31-Oct-21	06-Nov-21	10-Nov-21	16-Nov-21
09-May-21	15-May-21	19-May-21	25-May-21	07-Nov-21	13-Nov-21	17-Nov-21	23-Nov-21
16-May-21	22-May-21	26-May-21	02-Jun-21*	14-Nov-21	20-Nov-21	24-Nov-21	01-Dec-21*
23-May-21	29-May-21	02-Jun-21	08-Jun-21	21-Nov-21	27-Nov-21	01-Dec-21	07-Dec-21
30-May-21	05-Jun-21	09-Jun-21	15-Jun-21	28-Nov-21	04-Dec-21	08-Dec-21	14-Dec-21
06-Jun-21	12-Jun-21	16-Jun-21	22-Jun-21	05-Dec-21	11-Dec-21	15-Dec-21	21-Dec-21
13-Jun-21	19-Jun-21	23-Jun-21	29-Jun-21	12-Dec-21	18-Dec-21	22-Dec-21	29-Dec-21*
20-Jun-21	26-Jun-21	30-Jun-21	07-Jul-21*	19-Dec-21	25-Dec-21	29-Dec-21	05-Jan-22*

\*Indicates sweep or push date has been changed to accommodate holiday Note: Holidays on a Thursday and Friday may delay the availability of the Location Period Accounting Report on the following Monday

## Journal Opinion

## GACS golf outing tees off April 15

#### By Sharon Shuford **GACS Membership**

The annual GACS PAC Golf Outing returns to the spring this year. Scheduled for April 15 at the Stone Mountain Golf Club, the golf outing is a favorite event for many longtime GACS members, as well as for newbies.

Due to concerns surrounding the pandemic, the tournament was held in the fall of 2020. Despite playing in the fringes of a hurricane, with buckets of rain pouring down, players still came and had a great time. We can't promise that rain won't fall this spring, but we can promise lots of blooming flora in a beautiful setting, and heaps of fun.

Sponsorships are still available. For members, they start at \$300 for a hole sponsorship;



**Sharon Shuford** 

add a foursome for \$700 more. The cost for an individual player is \$275. Nonmembers prices are higher.

What you



get: lunch, a golf cart, green fees, range balls and a reception with awards immediately

You can also count on a great

members get together

time – always the

case when GACS

for a little R&R.

after play. Sponsorships include signage recognition and preand post-publicity.

The booze toss to benefit the GACS Education Foundation is back this year, too. For just \$10 a toss, attendees can win whatever bottle they ring. Product donations for the toss are always welcome.

You can count on continued social distancing, and other CDC-recommended best practices will be in place. Bring your mask, or we'll provide one, along with hand sanitizers.

You can also count on having a great time – always the case when GACS members get together for a little R&R (rest and relaxation). Registration information can be found at www.gacs.com/events, or call the office for assistance and information at 770-736-9723.

# Dedicated to serving the Georgia COAM industry

A Tash Communications publication

#### **A Tash Communications Publication**

Georgia Amusement Journal Business and News Office:

P.O. Box 4307, Butte, MT 59702 • TEL: 406-491-0100 • E-MAIL: paul@tashcommunications.com

Paul Tash, Editor/Publisher paul@tashcommunications.com Phone: 406-491-0100

Ad Production • paul@tashcommunications.com

Reprints of articles and back issues are available at a cost of \$10. If you wish to begin receiving the Georgia Amusement Journal, send your name, mailing address, telephone number and \$35 for a year's subscription to Georgia Amusement Journal, P.O. Box 4307, Butte, MT 59702.

Postmaster: Please send address change requests to P.O. Box 4307, Butte, MT 59702

This publication endorsed by the Georgia Amusement and Music Operators Association

## **COAM** calendar

#### REPORTING DATES —

March 20: Each monthly report should be submitted by Location

License Holders in electronic format via the www.gacoam.com website as required by the GLC

by the 20th of each following month.

#### — MEETINGS/OTHER —

April 13: COAM Advisory Board (GLC headquarters or

conference call to be determined)

GACS PAC Golf Tournament, Stone Mountain, GA April 15:

June 13-15: GACS annual convention,

Omni Amelia Island Plantation, Amelia Island, FL

Aug. 25-26: Southern Amusement & Entertainment Expo,

Infinite Energy Center, Duluth, GA

#### Write us

The Georgia Amusement Journal welcomes letters to the editor. Letters must include the writer's name and address. The word limit is 300. Mail to Georgia Amusement Journal, P.O. Box 4307, Butte MT 59702, or you can email us at paul@tashcommunications.com. The Journal reserves the right not to print letters it finds objectionable.



## Journal Opinion

## AMOA supports 'access to banking' bill

#### By Lori Schneider AMOA Executive VP

U.S. Sen. Kevin Cramer (R-ND) introduced on March 3 the "Fair Access to Banking Act," a bill to prevent discrimination by

banks and financial service providers against constitutionally protected industries and lawabiding businesses. The bill builds off the Fair Access Rule approved in January, but recently put on pause by the Biden Administration, and expands on legislation Sen. Cramer introduced last Congress.

"AMOA fully supports the Fair Access to Banking Act, not only because it ensures big banks and financial institutions do not discriminate against lawful businesses, but because it also requires a covered bank to provide written justification as to why

services have been denied and not solely based on reputational risk to the depository institution," said AMOA President Greg Trent of the newly introduced legislation.

In addition, in support of the that legislation, AMOA will continue to advocate for revisions to the FFIEC BSA/AML Examination Manual, specifically the language referencing independent ATM operators.

AMOA bill tracking tool – As announced last month, AMOA members now have access to a bill tracking tool that provides the ability for members to research, monitor and follow legislation important to their businesses. Members can learn more at www.amoa.com/bill-tracker-tool.

AMOA State Council Meeting – The AMOA State Council Meeting, set to the theme "2021: Re-Assessing the Landscape," is set to kick off Thursday, April 22, at the Sheraton Mesa in Mesa, AZ.



Lori Schneider

The AMOA State Council Meeting is Thursday, April 22, at the Sheraton Mesa in Mesa, AZ.

AMOA

**Building Engagement in Real Life** 

The two-day event will include an update from Washington, D.C., by AMOA's legislative firm Dentons, individual state reports from all attending states, lessons learned in legislative advocacy, an update on present and future gaming legislation, and discussion on the road to recovery. The program also provides social time for state leaders to network and share ideas with one another.

Amusement Expo International (AEI) – Plans for the 2021 AEI "Game On – Reimagine Your Future" are well underway,

so be sure to mark your calendar for AEI

Education Day Tuesday, June 29, at the

Westgate Las Vegas and the AEI Trade Show June 30-July 1 at the Las Vegas Convention Center, North Hall.

Be sure to visit www.amusementexpo.org for up-to-date details on this year's "don't miss" event.

AMOA Membership – The AMOA 2021 membership cycle continues with a "pay what you can" approach ... pay full/pay half/pay zero. Whether you're a member renewing, or a member joining our mission, we encourage you to stay engaged to access goods and services regardless of your ability to pay.

If you have never been a member of AMOA, now is the perfect time to take AMOA for a test drive! And remember, members receive two free badges to the AEI trade show.

For more information on these and other AMOA programs and services, visit www.amoa.com or contact AMOA at info@amoa.com or (815) 893-6010.

AMOA is a national trade association representing the interests of operators, distributors, manufacturers and suppliers in the amusement entertainment industry. GAMOA is an active participant in the AMOA State Council. Visit www.amoa.com.

## Auction

The

#### from Page 1

• And a \$100,000 deposit in the form of certified funds or cashier's check payable to Georgia Lottery Corporation – COAM.

prequalification form, letter and deposit must be mailed to the GLC headquarters (250 Williams St., Suite 3000, Atlanta GA, 30303, Attention: Camille Stokes) by April 1 at 4 p.m. EST. Any incomplete pre-qualification information or pre-qualification information received late may not be considered.

A winning bid is not transferable to any other bidder or party other than the person or entity. A winning bid is subject to verification. GLC strongly encourages any prospective bidder to review COAM-related laws and rules before bidding at the auction. Any inquiries, questions or comments relating to the auction must be submitted to COAMReporting@galottery.org and include "Auction" in the

Legislation in
2015 required the
GLC to conduct
periodic auctions,
at least once every
three years, for the
Class B master

licenses. This is the third auction to be held – the first was held in May 2017 and the second in May 2018. The winning bid in the 2018 auction was \$900,000.

April's auction will take place at the GLC headquarters, 250 Williams St., in downtown Atlanta in the auditorium located on the street level of the building. Proceeds go the Georgia's HOPE Scholarship and Pre-K educational programs. The COAM industry has contributed about \$91 million since 2013 to those educational programs.

After a bidder wins the first license, a determination will be made if an additional license or licenses will be auctioned. The master license that is available for bid at the auction has no COAMs, locations, or equipment associated with the license. The winning bid

will be subject to verification. The winner of the license will have their \$100,000 deposit go toward the purchase price. The other bidders will have their deposits returned.

Dates established for informational and planning purposes are in the inset table. GLC reserves the ability to change any dates. For more information about the COAM industry, visit www.gacoam.com.





# GOLDFINGER' TOUCH SCREEN SOLUTIONS THAT DELIVER

Our display performance is unparalleled and will provide you with solutions that you can count on. We work with our customers to build exactly what they need.

#### The Goldfinger Promise

- Includes a 3-year bumper-to-bumper warranty.
- Our monitors have the lowest warranty return rates in the industry.
- Internal engineering and manufacturing teams focus on design and quality control.
- Our touch screen monitors exceed the competition in durability and reliability.

#### **Customized for your Gaming Needs**

- We are geared to respond quickly to changes in the marketplace and the needs of you and your customers.
- We work with our customers to build exactly what they need.
- Goldfinger offers many customizable touch screen monitors in an array of sizes.



#### **Touch Screen Professionals**

- Experience vibrant lighting and high-definition imagery for the best interactive experience.
- Infrared technology allows you to interact using a finger, a gloved hand, a pencil, or any other solid object.
- Our tempered glass screen is virtually indestructible with no loss of clarity.

#### **Industry Leaders**

- We are an industry leader in gaming displays used in casinos and machines throughout the U.S.
- Our display performance is unparalleled and will provide you with solutions that you can count on.

#### **GOLDFINGER SUPPORTS GEORGIA**

#### Our Georgia Market Support Team Members:

Joe Gumeny: jgumeny@betson.com | (770) 710-2255

Robert AbouJaoude: robaj@betson.com | (201) 232-4447

Gary Martellucci: gmartelluci@okrahi.com | (843) 929-9977

Cam Vogel: cvogel@okrahi.com | (843) 996-0095

Brennan Sheehan: bsheehan@okrahi.com | (843) 929-9135

GOLDFINGERMONITORS.COM | INFO@GOLDFINGER.COM | (843) 990-2038

JACKPOT

**Ørimero** 

Cadillac



## **Presents**



The 1<sup>st</sup> game with integrated True Point features!

- REMOTE ACTIVATION
- HAND COUNT TRANSFER from machine to machine
- Detailed AUDIT REPORTING
- Advanced GAME STAT REPORTING
- Player Card LOYALTY PROGRAM















Contact Us Today at 770.476.0311 www.primerogames.com

### **GACS**

#### from Page 1

One of the unique events this year will be "a crazy take" on the traditional \$5,000 raffle: All tickets purchased will be drawn down – some for prizes – and the last ticket will win the \$5,000 raffle prize. Proceeds support the GACS Education Foundation scholarship programs. Tickets are \$100.

Convention-goers have several options to relax and have fun. On Monday afternoon, June 14, they can choose to play golf at the beautiful Oak Marsh Golf Course, go fishing in the Atlantic Ocean or the backwaters of Amelia, or just enjoy the sun and surf and maybe a few adult beverages at a beach party.

Registration is available now at www.gacs.com/events. Fees start at just \$295 for members or \$365 for nonmembers.

For more information on these and other registration options, or to learn more about the convention, visit www.gacs.com/events.



#### Sunday, June 13, 2021 Time Event GACS Board/ Supplier Committee Lunch Noon 1:00 PM GACS Board of Directors Meeting 1:00 PM **GACS Supplier Committee Meeting** 3:00 PM General Supplier Meeting (open to all GACS Supplier Members) 3:00 - 7:00 PM **GACS Registration Open** 2:30 - 4:30 PM Young Professionals Workshop with Ben Scellick Focus In Five (By invitation only) 5:00 PM 6:00 PM Welcome Reception & Silent Auction 6:30 PM - Midnight Children & Teens Program 7:00 PM Opening Dinner & \$5K Draw Down 9:30 - 12:30 AM Hospitality Suite Monday, June 14, 2021 Time Event 7:00 AM **GACS Registration Open** 7:30 AM **Breakfast and Education Sessions** Spencer Cavalier and Vance Saunders 8:00 AM Terry McKenna 8:45 AM 9:30 AM Fiona Harris Breakout: Ben Scellick Workshop 10:30 AM 10:30 AM Breakout: Daylen Stoutin Workshop 11:15 AM Breakout Swap: Ben Scellick Workshop 11:15 AM Breakout Swap: Daylen Stoutin Workshop (Note: attendees will divide into two groups and attend both breakouts) Association General Program NOON Children's Program 9:00 AM - 4:30 PM



Tuesday, June 15, 2	021		
Time	Event		
7:00 AM	GACS Registration Open		
7:30 AM	Legislative Breakfast		
8:00 AM	Keynote John Nelson		
8:45 AM	Legislative Panel		
8:45 AM - 1:00 PM	Children's Program		
10:00 AM - 1:00 PM	Tabletop Exhibits		
1:00 PM	Closing Luncheon, Awards and Celebration		
	(Note: Silent Auction will close at the conclusion of lunch)		

Hospitality Suite (Open until 12:30 AM)

Golf Tee Off

**Beach Party** 

Fishing Bus Departs

Tabletop Exhibit Set Up

Dinner Buffet and Games



1:00 PM

1:00 PM 1:00 - 4:00 PM

6:30 PM

9:00 PM

4:00 PM - 9:00 PM

SMART allows you to organize your business so you can focus on growing your business.



Thank you to all who visited us at the

## Southern Convenience & Petroleum Show!

We look forward to reconnecting with everyone in 2021!

Call to set up a demo today! (844) 762-7802 | 1 1 1 www.SMART.Software

## **GAJ CLASSIFIED ADS**

Just \$5 per line 1-406-491-0100

paul@tashcommunications.com

**HELP WANTED** 



**Experienced technicians wanted!** 

In search of a dependable technician looking for a permanent position with a GA COAM distributor. Must be a dedicated team player, customer service oriented, have trouble shooting skills, maintain confidentiality, and work efficiently. Full-time positions available. IGT Certification, IGT Intelligen Card System, and JCM training provided. Email resumes and references to: orders@southerngamingsolutions.net

**HELP WANTED** 



Experienced technicians wanted for service and installation of Class B COAMs, initially in northwest GA, but in other areas soon. Send resumes to info@magnoliagaming.com.

**EQUIPMENT FOR SALE** 

**ROUTES WANTED** 



**Journal advertising gets results! Call 406-491-0100** 



## Simple. Safe. Savings.

#### Try National General Benefits Solutions

Enjoy the cost savings of level-funding, without taking on added risk, with National General Benefits Solutions. Our program gives your employees access to broad, national networks — like the Aetna® Signature Administrators PPO Network and the Cigna PPO Network — while providing quality health benefits to all of your group's members.

#### Why a level-funded program?



Customizable plan designs making it easy for you to find the right fit for your group



Receive money back in years when claims are lower than expected



An experienced team is always ready to provide expertise before, during and after you've chosen your plan



Teladoc® and Vitality® wellness programs are included for being a member.

# Start saving now! Call today.

Phillip A. Vance, CLU

(770) 597-1401

Phil@WeHavePLANSforYou.com

#### Vance/Southeastern Group

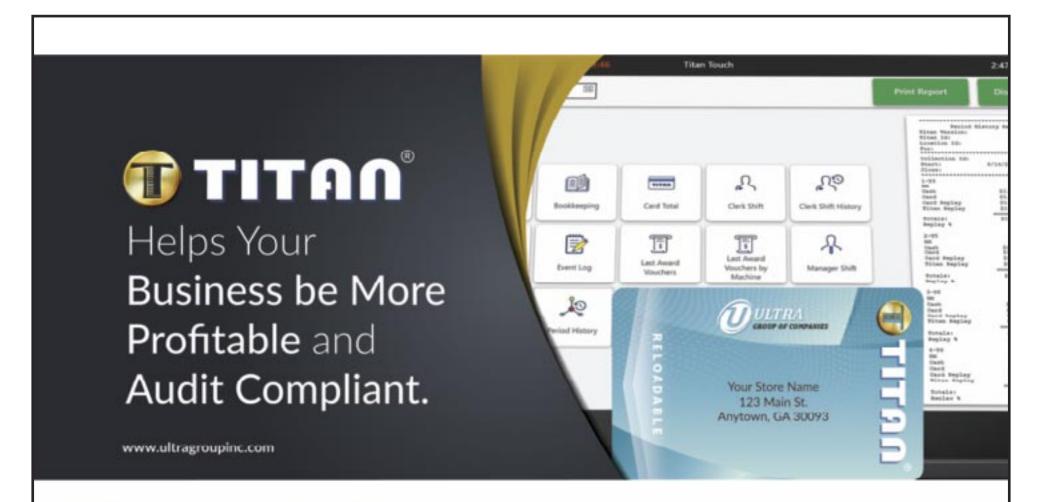
We have PLANS for you....

11285 Elkins Rd. Suite H28 Roswell GA 30076 Phil@WeHavePLANSforYou.com 770-597-1401

Save up to 30%\*

#### with National General Benefits Solutions

Savings example is for an employer group in Alabama with 3 eligible employees.
The benefit plan is established by the employer and is not an insurance product. Stop-loss insurance for National General Benefits Solutions is underwritten by National Health Insurance Company, Integon National Insurance Company, and Integon Indemnity Corporation. NGBS-FULLPAGEAD-AP (ICX/2019) © 2019 National Health Insurance Company. All rights reserved.



#### Stay In Compliance and In the Know

- Generates monthly COAM and Dept. of Revenue Sales Tax audit ready reports – with history of player redemptions and replays
- Compliance records for GLC's 50/50 rule
- Real time text/e-mail notifications include: estimated GLC deposits, game machine issues, and stringing alerts
- Potential Tax Savings

#### Ease of Use for Operators and Staff

- Cards only work in your store, with your games
- Reduces risk of improper redemptions/fraud/theft
- Combined card reader and bill acceptor
- Operator can apply credits to Titan card (tracks replays for sales tax savings) or choose to print a ticket







#### Improves Player Loyalty and Store Profitability

- Free Player Cards customized with your location name and address
- Credits transferable between games at same location
- Player controls credits to save or use as needed for merchandise/gas/lottery tickets/continued replays with no expiration date
- ✓ Faster gameplay

#### World Class Technology and Customer Support

- ✓ Industry leading cashless solution
- Titan Touch exclusively on Ultra Games
- In-house development and technical support
- An ethical partner you can trust



#### FOR A FREE CONSULTATION

Contact us: 770-449-0400 | EXT. 700 sales@ultragroupinc.com











www.banillagames.com 252.329.7977