



COAM DIVISION Vice President Mike Parham, second from left, makes a point during the COAM Advisory Board meeting June 26 at the GLC offices in downtown Atlanta. Listening at left is COAM

attorney Julie Barker. Others at the table, from left, are board Chairman Gus Makris (center), and board members Stewart Carswell and Hemal Patel.

COAM revenues continue climb

By Paul Tash Georgia Amusement Journal

The Coin-Operated Amusement Machine (COAM) industry continues its impressive growth, with March play earning a record \$75 million in total net revenue, the COAM Advisory Board was told at its most recent meeting June 26.

Mike Parham, vice president of the Georgia

Lottery Corp.'s COAM Division, reported to the board that current fiscal year revenues as of June 20 totaled \$702 million, up from \$643 million at the same time last year. That revenue has generated about \$56 million so far this year for the Hope Scholarship and Pre-K education programs for Georgia children, up from \$45 million at the same time last year.

Those educational programs will benefit

even more from now on, as the GLC's share of COAM revenues increased from 8 percent to 9 percent July 1.

Parham also provided other statistics for Georgia's COAMs. As of June 20, the GLC had enabled:

• 2,386 Location Class A licenses;

• 4,963 Location Class B licenses;

See BOARD Page 5



Info dropped at GAMOA meeting

By Paul Tash Georgia Amusement Journal

The Georgia Amusement and Music Operators Association (GAMOA) understands that few things are more valuable for a successful business than correct, up-todate, industry-related information. Members attending the association's recent meeting benefitted from much of that kind of information. tact their locations to remind them to renew on time. He said masters can check online 24-7 to see if locations are registered.

"You have to reach out to them," he said.

The GLC is checking applications "more closely" this year, he said, and are finding some issues. One issue is li-



Mike Parham, vice president of the Georgia Lottery Corp.'s COAM Division, discussed a variety of COAMrelated topics and provided some good advice at the meeting June 28 in McDonough.

Parham reminded licensees that June 30 is the deadline for Class A and B license renewals. Starting July 1, he said, the GLC will assess a \$1,000 late fee until Sept. 28, when renewals will no longer be accepted, and the license will be forfeited.

"We've sent out several reminders," he said. "It is the sole responsibility of the licensee to renew on time."

He advised Master License Holders (MLHs) to con-

censees using the same address for home and business.

"Put your actual home address and actual business address on the application," he said.

Those applying for a location license for the first time can expect an on-site inspection before license approval, Parham said. The locations must be in good condition, he said.

"If the roof is caving in, or windows missing," he said, "they won't be approved."

Masters should be "out there looking, as well," he added, to ensure they are partnering with a good-quality location.

Parham also said those applying for a location li-

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IGT AND SOUTHERN GAMING SOLUTIONS gave away five IGT game sets at the recent GAMOA meeting June 20 in McDonough. Four of the winners are pictured here with Lee Hunter, owner of SGS, left, and GAMOA President Shawn Fellows, right. The winners from left are Bruce

Info

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censee should "clear up" any Department of Revenue issues, such as unpaid taxes, before applying and should make sure the location's correct address is used on the application.

"That's the biggest issue," he said.

Parham urged MLHs to "educate your locations" and to ask them to read the COAM law.

"Some don't know the difference between Class A and B," he said.

He also urged licensees not to include bookkeeper or accountant as the primary contact on the application.

"That creates problems," he said. "We need the business owner's contact information.

Nguyen of Century Amusements, Meenu Dogra of Infinity Amusement, Ryan O'Donnell of Double Down Gaming, and Bill Vega of Albany Amusements. The winner of the fifth set donated it to GAMOA for a future fundraiser. IGT and SGS sponsored the June meeting.

"It cleared up a lot of issues (for attendees)," he said. A second seminar to address location licensee issues was sched-

uled for July 18 in Savannah. On another topic, Parham re-

minded licensees that they can promote COAM use.

"Masters can provide signage," he said, as long as it doesn't use terms such as "Vegas-style" or "casino-style" games. Licensees can review signage with GLC to ensure legality, he said.

"We want you to promote your product," he said.

Parham also urged MLHs to:

• Remind their locations to report monthly;

• Remind their locations to send proof of payment of any fines to GLC;

• And ensure the COAMs and reporting equipment is working in a location before Intralot inspects the site for initial approval. Intralot is a private company that provides management services for the GLC. John Heinen, president of the Georgia Lottery Corp.'s COAM Division, praised GAMOA for its efforts to lead the COAM industry, mentioning that the organization representatives participate regularly in COAM-related events throughout the year. He also lauded the industry for continually increasing the revenue available for the Hope Scholarship and Pre-K education programs.

"Congratulations for that," he said. "It's due to your hard work. Kids of Georgia appreciate it."

In other business, GAMOA attorney Les Schneider reminded GAMOA members and others involved in the industry to vote in the "very important" July 24 runoff election, calling the governor's race "critical" to the industry.

"We are always, always, always moving forward," he said of the industry. "Don't sit home and not vote."

He also urged MLHs to remind their location licensees of the importance of "redemption documentation." The best way to do that, he said, it to invest in one of several

will give the industry a black eye," he added.

Sponsoring GAMOA's June meeting was Southern Gaming Solutions and its game manufacturer IGT (see related story). The next GAMOA membership meeting is Thursday, Oct. 25, in the Moose Lodge in McDonough.

Southern Gaming Solutions (SGS) and gaming manufacturer IGT gave away five sets of IGT game software worth \$3,000 each to lucky winners of a raffle giveaway at the Georgia Amusement and Music **Operators Association** (GAMOA) meeting June 28. SGS and IGT sponsored the meeting.

"IGT is very excited

to be in the Georgia market," said Tony Sofran, director of sales for the U.S. Eastern region. "We contribute a lot of our success to our partnership with SGS."

SGS is Georgia's sole provider of IGT games.

"We're in all facets of gaming," Sofran said of IGT, the world's largest gaming manufacturer. "We've invested over \$350 million in research and development."

He said the Georgia market will benefit from that development effort.

"We have a great pipeline of products coming down the road," he said.

IGT has four game sets now available in the Georgia market ¬– the Black (classic), Blue, Red and Purple sets – all released in the Georgia market since the fall of 2015.

IGT and SGS are highlighting the Purple Set that debuted last summer and features a "special progressive pot," said Steve Ranere, IGT's director of operations. IGT also offers a "secure and robust" card system, he said, called the Intelligen Cashless System that provides a player card to move credits from machine to machine within a location, synchronized reporting with the state, and accounting reports and summaries.

Location License Holder (LLH) applications are available online 24-7, Parham added. Regarding the June 30 renewal deadline, he said about 95 percent of licensees renew on time.

Parham also said GAMOA's location seminar in early May in Marietta "went great."

"electronic accounting systems" available in the Georgia market.

In addition, Schneider warned licensees to be careful with their posts on Facebook and other social media.

Those posts, he said, "can be used against you."

"Don't put something on that

"IGT is a welcome addition to the Georgia market," GAMOA President Shawn Fellows said. "We appreciate the new products."



Journal Opinion

GAMOA joins GLC celebration

By Shawn Fellows GAMOA President

Summertime offers no vacation for the GAMOA executive committee, which has hustled through a busy schedule of representing our industry at events and staying on top of regulatory issues that affect us all.

On June 19, we joined Gov. Nathan Deal and Georgia Lottery Executive Director Gretchen Corbin at the state Capitol to recognize and celebrate the 25th anniversary of the Georgia Lottery and the \$19.5 billion that has gone directly to HOPE and Pre-K.

"The Georgia Lottery has not only lived up to the vision and promises of 25 years ago, it has exceeded them," said Deal. "Behind every one of the millions of HOPE and Pre-K beneficiaries is a life made better through greater opportunity, a mind made stronger through sound education and a lifetime of dividends that result from our continued investment in Georgia's children."

Thanks in part to Deal's leadership and vision, our industry is now a major part of the growth in lottery revenues that have helped shore up the finances of the education programs. We are partners in this important endeavor and we'll continue working with Director Corbin, the General Assembly and the next governor to deepen that relationship. We're just getting started in what we can do for the state.

Of course, all of us have the

Regardless of your party, I encourage you to get involved in the process. Meet with candidates and educate them about our industry. Study the issues. Ask your colleagues who has helped small businesses like



Shawn Fellows

opportunity this month to participate in the primary runoff election on July 24. Obviously, the Democrats have already chosen former state House Minority Leader Stacey Abrams as their nominee. The Republicans will choose their nominee, either Lt. Gov. Casey Cagle or Secretary of State Brian Kemp, as theirs.

Our industry is now a major part of the growth in lottery revenues that have helped shore up the finances of the education programs.

ours – and who has not. We can't assume that every candidate for office will understand and support our point of view. It's incumbent upon you to figure that out before voting. But our summer schedule proves that our organization's work extends far beyond the state Capitol.

On June 24-26, the committee traveled to Asheville, N.C., for the GACS convention to attend numerous seminars and break-outs. Compliments to Angela Holland of GACS for hosting an incredible event, well organized and highly informative to all who were in attendance. Later this month we'll take part in the Retail Educational Compliance Seminar in Savannah. Along with GACS, GAMOA sponsors these events in an ongoing effort to help educate retail partners around the state on the many compliance aspects of the COAM industry. We are proudly supporting both state regulators and other trade associations to help deliver a consistent message.

Don't forget to visit www.GAMOA.org and register for our annual tradeshow Sept. 13-14. This year's show promises to be the biggest yet with increased exhibitors and seminar that will fill the two-day event. In addition, products will be on display for other markets throughout the Southeast. Continued educational seminars will be given by the Georgia Lottery Corp. and various manufacturers.

The most important thing you can do this summer as a member of the COAM industry and a citizen of the great state See GAMOA Page 5





COAM calendar

- REPORTING DATES -

Now: The COAM licensing application (www.gacoam.com) is open for the 2019 licensing period (07/01/2018 - 06/30/2019) for the following:

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This publication endorsed by the Georgia Amusement and Music Operators Association

- Master Class A NEW and RENEWAL
- Master Class B RENEWAL
- Location Class A NEW and RENEWAL
- Location Class B NEW and RENEWAL
- Manufacturers & Distributors NEW/RENEWAL
- Sept. 28: Deadline to submit a RENEWAL Location Class A and Class B License, Master Class A and Class B license and Manufacturer and Distributor license. If a holder of a 2018 COAM license fails to renew its license or its license application is not approved on or before this date, the person or entity will no longer be allowed to operate COAMs.

- MEETINGS/OTHER -

July 18:Retail seminar, Star Castle, SavannahSept. 12-14:GAMOA Southern Expo, Airport Marriott, AtlantaSept. 26:COAM Advisory Board, GLC Office, AtlantaOct. 25:GAMOA meeting, Moose Lodge, McDonough

Journal Opinion

GAMOA

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of Georgia is VOTE. If you have already voted, thank you. Now help someone from your community get to a voting booth, take a car load if you can. Early voting is open; you must vote to be heard.

GAMOA's mission: "To Promote and Serve Georgia's Coin Operated Amusement and Music Industry."

THE GAMOA EXECUTIVE committee joined Gov. Nathan Deal and Georgia Lottery Executive Director Gretchen Corbin and others at the state Capitol June 19 to celebrate the 25th anniversary of the Georgia Lottery and the \$19.5 million that has gone directly to the Hope Scholarship and Pre-K education programs. From left are Secretary Weyman Moon, Treasurer Mike Patel, President Shawn Fellows, and Vice President Adam Foust.



Board

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- 303 Master Class A licenses;
- 189 Master Class B licenses;
- 19 manufacturer licenses;
- And 3 distributors licenses.

The Georgia market has 22,900 COAMs in 4,782 locations, Parham added, with the average revenue per machine per day at just over \$90.

FSD amount questioned

In other action, Gus Makris, chairman of the COAM Advisory Board, opened discussion on the possibility of lowering the \$2,500 Financial Security Deposit (FSD) required of new operators in some cases. Makris said the deposit should be more aligned with the small risk associated with it and could be "hindering growth of locations." Makris said lowering the required deposit potentially could "facilitate the increase in machines" and in turn "increase the total revenue" for the Hope Scholarship and Pre-K education programs.

However, board member Stewart Carswell said the risk the deposit is based on should be weighted on the average success of the entire industry, not just a few bad locations. Some board members also said the deposit should be based on the average daily revenue in the machine and the number of machines.

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The board took no action on the deposit question but agreed Barker, the COAM Division's attorney, said the Court of Appeals of Georgia upheld the Superior Court's decision in Tabletop Media/Ziosk case, agreeing tablets in restaurants are not Class A COAMs and therefore not subject to licensing by the GLC, which sought the appeal. Many

restaurants, such as Chili's, are offering tablets to their customers by certified mail.

Barker also said all Class B Master license applications are being reviewed by GLC's legal department. On many applications a home address is being used as the business address, she said, which is causing problems. The GLC is also encouraging the use of the applicant's email address as the primary email address. An accountant's email address may be provided on the application as a secondary contact, not as primary, she said.

Late fee now in play

Barker also reminded licensees of upcoming deadlines. The deadline for license renewal was June 30 to avoid a late fee, Barker said. Starting July 1, a \$1,000 late fee will be assessed for late renewal applications, and after Sept. 28 the license will be removed if no application is received. An existing COAM licensee will not be allowed to apply for a new license to avoid payment of the late fee. In another report, COAM's lead investigator Tony Williams reported the COAM Division completed 9,589 inspections from July 1 through June 20, resulting in 394 citations and 1,029 warnings. He said 25 law enforcement raids have been conducted for illegal cash payouts in that time period. Williams also noted the GLC is continuing its effort to visit every new Class B application and perform a physical inspection. The COAM Advisory Board will next meet Wednesday, Sept. 26, at the GLC offices in Atlanta.

to continue the discussion at its next board meeting in September. where they can play pre-

Board member Hemal Patel agreed.

"The \$2,500 makes it hard to get a location," he said, "when it's already hard to get a location. Let's get to a middle ground. We don't want to lose that customer."

Parham said the GLC believes the \$2,500 is appropriate to mitigate risk to public funds. On another topic, Board member Emily Dunn, who joined the meeting via phone, requested an update on potential marketing and promotions for COAMS with Lottery. The Lottery has budgeted about \$5,000 for some location signage, but Dunn has been pushing for more.

Makris said he will appoint a subcommittee to address COAM marketing and promotions with the Lottery.

"I think that's a great idea," Dunn said.

In other discussion, the Julie

mium games for a fee through an app. The bill for the games shows up later at checkout.

The GLC has concerns about the court's interpretation, Barker said, and still believes that the tablets pose a regulatory concern and should be considered Class A COAMs. However, she said, the issue will have to be corrected legislatively to close a "loophole" in the statute for these tablet games.

In other GLC news, Barker said the GLC Board has decided that "any appeals to the CEO must be sent by email to appeal@galottery.org." The decision means requests for hearings or licensing appeals no longer need to be sent

Journal Opinion

Bank-account closures still on the rise

By Lori Schneider AMOA Executive VP

AMOA was back at work in our nation's capital June 26 advising legislators our industry continues to be plagued by bank-account closures, which have not slowed down even after the renouncement of Operation Choke Point by the Department of Justice last August.

AMOA's delegation consisted of 10 industry executives from around the country along with representatives from AMOA's legislative firm, Dentons LLP, which organized and directed the day's meetings.

"The notification of bank account closures coming into the AMOA office has increased significantly over the past two months," said AMOA Executive Vice President Lori Schneider. "AMOA leadership felt it was important to make a larger impact on this visit by expanding its footprint on the issue during our June visit."

AMOA Government Relations Chairman Tim Zahn added, "Our goal this visit was to exhibit national representation of the issue, while at the same time having a constituent in the room speaking to the heart of the matter. On a typical legislative visit, our delegation breaks into two groups to cover more ground. However, when you have 10 people from across the country filling up a congressional meeting room speaking to the horrendous impact bank account closures place on their businesses, it truly made an impact."

Visits were made to eight congressional offices in addition to a meeting with the American Bankers Association. Here's a upon feedback from the OCC. This white paper was presented during this month's visit along with recent bank account closure notification letters received by our members.

• Congressional visits focused on the Senate side, specifically with offices whose members sit on the Senate Banking Committee. As you

MOA will be

Horganizing a

grassroots effort ...

strongly encourag-

ing members to en-

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of Congress.

fact they have not.

• A meeting with a top executive from the American Bankers Association served as notice that AMOA is not going away and will continue to press for answers as to why these bank account closures continue to happen. AMOA will persist both legislatively and on the bank regulatory side.

• AMOA continues its conversation with the office of Congressman Blaine Luetkemeyer (R-MO) on how we can work with Congress on this issue in order to find relief for our members.

Our meetings were productive as we continue to drill down to find a solution acceptable to all parties. During each quarterly visit, two issues have become very clear. First, the larger banks are moving away from cash, and second, the amount of paperwork required by banks on the regulatory side when dealing with cash transactions is making it nearly impossible for them to continue doing business with cash customers. Maybe it's time to modernize the system.

What's next? AMOA will be organizing a grassroots effort over the coming weeks strongly encouraging members to engage their members of Congress during the August recess.



Lori Schneider

synopsis of where we currently stand:

• Our visit with the Office of the Comptroller of the Currency (OCC) back in April prompted us to author a white paper explaining who we are and what can be expected from our members operating ATMs. The white paper addresses areas of concern for bank regulators based may recall, the House passed HR 2706, the Financial Institution Customer Protection Act of 2017, back in December with an almost unanimous vote (395-2). During our spring visit, we learned several Senate offices believe the account closures ended in August 2017 with the renouncement of Choke Point. We continue to drive home the

Write us

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GACS convention educational, fun

The Georgia Association of Convenience Stores (GACS) held its 2018 Annual Meeting and Convention June 24-26 at the Omni Grove Park Inn in Asheville, NC, and Georgia retailers and vendors are the richer for it.

The popular event featured a legislative panel, educational speakers, vendor exhibits, cocktail parties and an awards banquet. Laughing Matters, an improv comedy troupe, opened the convention, while other fun events included golf, a 3/4-mile zipline and a pool party.

The convention's keynote speaker was Gene Marks, a columnist, author, and small business owner who frequently contributes to the *Washington Post*, *Forbes*, *Inc.*, and the *Huffington Post*. Marks discussed the biggest political, technological, economic and management trends on the horizon to help retailers create an action plan for their business.

Closing the convention was an evening banquet that recognized new GACS board of directors, its supplier committee, and supplier of the year. The drawing for the \$5,000 Education Foundation Raffle was also held.



THE GACS CONVENTION featured a legislative panel that discussed a variety of retailer-specific topics. Above center, Rep. Dale Rutledge makes a point while Rep. Teri Anulewicz, left, and Sen. Frank Ginn listen. Lobbyist Sheila Humberstone moderated the panel. At right, Leroy Kelsey of the National Association of Convenience Stores presents Georgia retail data during an educational session.

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2018 SOUTHERN AMUSEMENT & ENTERTAINMENT EXPO Tentative Agenda

Wednesday, Septembe	r 12 ^m			
5:00 pm – 7:00 pm	Sponsor/Exhibitor Appreciation	Pool Patio		
7:00 pm	Exhibitor Set up			
Thursday, September 1	13 ^m			
8:30 am - 10:00 am	Continental Breakfast			
9:00 am - 11:00 am	Technician Training Learn troubleshooting techniques b	TBD afore calling in the big guns		
9:00 am - 10:00 am	Breakout	TBD		
10:30 am - 12:00 pm	TrainerTainment Breakout Beth Standiee, TreinerTeinment	TBD		
10:00 am - 5:30 pm	Expo Open	Grand Ballroom		
10:00 am – 4:30 pm	Silent Auction	Foyer		
12:00 pm – 1:00 pm	Lunch at your leisure	Grand Ballroom		
1:30 pm – 3:00 pm	Technician Training Learn troubleshooting techniques &	TBD efore calling in the big guns		
5:30 pm – 8:30 pm	Reception Silent Auction Pick-up	Grand Ballroom		
6:30 pm – 9:00 pm	Awards Banquet	Southern Ballroom		
9:15 pm - 12:00 am	Comedian Cyrus Steele/Live Auction			
Friday, September 13th				
8:00 am - 9:00 am	Breakfast	Grand Ballroom		
9:00 am - 10:30 am	Breakout	TBD		
10:30 am - 2:00 pm	Tradeshow Open	Grand Ballroom		
12:00 pm	Lunch	Grand Ballroom		
12:30 pm – 2:00 pm	Breakout	TBD		



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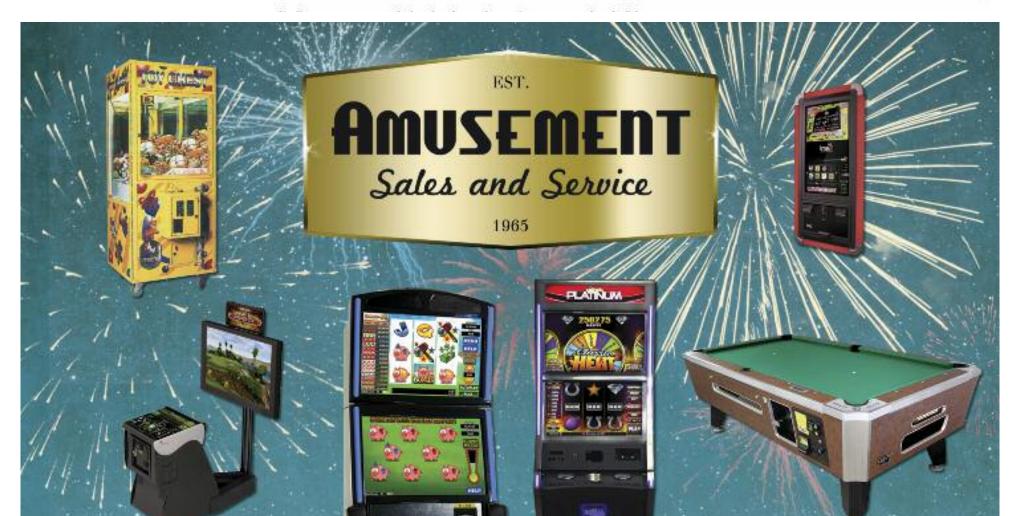
Connect, power up machines

To ensure accurate reporting of financial data to the Central Accounting System, the Georgia Lottery Corporation (GLC) says it is imperative the Location License Holders (LLHs) ensures all equipment remains connected to the site controller and powered up at all times.

The GLC maintains a record of those LLHs that are repeat offenders of failing to ensure the continuous connectivity and operation of Class B COAMs.

Failure to comply with these procedures may result in fines up to \$50,000, suspension and/or revocation of the license.

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2018								
ACCOUNTING WEEK START	ACCOUNTING WEEK END	LOCATION SWEEP DATE	MASTER PUSH DATE	ACCOUNTING WEEK START	ACCOUNTING WEEK END	LOCATION SWEEP DATE	MASTER PUSH DATE	
31-Dec-17	06-Jan-18	10-Jan-18	17-Jan-18*	01-Jul-18	07-Jul-18	11-Jul-18	17-Jul-18	
07-Jan-18	13-Jan-18	17-Jan-18	23-Jan-18	08-Jul-18	14-Jul-18	18-Jul-18	24-Jul-18	
14-Jan-18	20-Jan-18	24-Jan-18	30-Jan-18	15-Jul-18	21-Jul-18	25-Jul-18	31-Jul-18	
21-Jan-18	27-Jan-18	31-Jan-18	06-Feb-18	22-Jul-18	28-Jul-18	01-Aug-18	07-Aug-18	
28-Jan-18	03-Feb-18	07-Feb-18	13-Feb-18	29-Jul-18	04-Aug-18	08-Aug-18	14-Aug-18	
04-Feb-18	10-Feb-18	14-Feb-18	21-Feb-18*	05-Aug-18	11-Aug-18	15-Aug-18	21-Aug-18	
11-Feb-18	17-Feb-18	21-Feb-18	27-Feb-18	12-Aug-18	18-Aug-18	22-Aug-18	28-Aug-18	
18-Feb-18	24-Feb-18	28-Feb-18	06-Mar-18	19-Aug-18	25-Aug-18	29-Aug-18	05-Sep-18*	
25-Feb-18	03-Mar-18	07-Mar-18	13-Mar-18	26-Aug-18	01-Sep-18	05-Sep-18	11-Sep-18	
04-Mar-18	10-Mar-18	14-Mar-18	20-Mar-18	02-Sep-18	08-Sep-18	12-Sep-18	18-Sep-18	
11-Mar-18	17-Mar-18	21-Mar-18	27-Mar-18	09-Sep-18	15-Sep-18	19-Sep-18	25-Sep-18	
18-Mar-18	24-Mar-18	28-Mar-18	03-Apr-18	16-Sep-18	22-Sep-18	26-Sep-18	02-Oct-18	
25-Mar-18	31-Mar-18	04-Apr-18	10-Apr-18	23-Sep-18	29-Sep-18	03-Oct-18	10-Oct-18*	
01-Apr-18	07-Apr-18	11-Apr-18	17-Apr-18	30 Sep 18	06 Oct-18	10-Oct-18	16-Oct-18	
08 Apr 18	14 Apr-18	18-Apr-18	24 Apr-18	07-Oct-18	13-Oct-18	17-Oct-18	23-Oct-18	
15-Apr-18	21-Apr-18	25-Apr-18	01-May-18	14-Oct-18	20-Oct-18	24-Oct-18	30-Oct-18	
22-Apr-18	28-Apr-18	02-May-18	08-May-18	21-Oct-18	27-Oct-18	31-Oct-18	06-Nov-18	
29-Apr-18	05-May-18	09-May-18	15-May-18	28-Oct-18	03-Nov-18	07-Nov-18	14-Nov-18	
06-May-18	12-May-18	16-May-18	22-May-18	04-Nov-18	10-Nov-18	14-Nov-18	20-Nov-18	
13-May-18	19-May-18	23-May-18	30-May-18*	11-Nov-18	17-Nov-18	21-Nov-18	28-Nov-18	
20-May-18	26-May-18	30-May-18	05-Jun-18	18-Nov-18	24-Nov-18	28-Nov-18	04-Dec-18	
27-May-18	02-Jun-18	05-Jun-18	12-Jun-18	25-Nov-18	01-Dec-18	05-Dec-18	11-Dec-18	
03-Jun-18	09-Jun-18	13-Jun-18	19-Jun-18	02-Dec-18	08-Dec-18	12-Dec-18	18-Dec-18	
10-Jun-18	16-Jun-18	20-Jun-18	26-Jun-18	09-Dec-18	15-Dec-18	19-Dec-18	27-Dec-18'	
17-Jun-18	23-Jun-18	27-Jun-18	03-Jul-18	16-Dec-18	22-Dec-18	27-Dec-18*	03-Jan-19*	
24-Jun-18	30-Jun-18	03-Jul-18*	10-Jul-18	23-Dec-18	29-Dec-18	03-Jan-19*	09-Jan-19*	





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COAN RETAILERS, DO YOU KNOW THE COAN LAWS?

Make sure you know firsthand by attending an informative <u>SEMINAR</u> for COAM retailers.

> Wednesday, July 18, 1-3 pm Star Castle • 550 Mall Blvd. • Savannah, GA 31406

Discussion points will include:

- COAM monthly reporting
- Class B 50% Rule
- Prizes for Redemption
- Connectivity of Class B COAMs
- Customer service for Class B COAMs
- Enforcement of COAM laws, rules and regulations

sponsored by

Register for free at www.gamoa.org by Sunday, July 15, or at the door for \$20. Georgia Lottery Corp. officials will be on-hand to answer your questions.



for more info, go to www.gamoa.org

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Amusement Operators Membership: (Class A Master L	150	
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Amusement Operator 10+ Employees	\$500 GA MLH	l#
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-Check Account Number	Routing Numbe	er
ease make checks payable to GAMOA and mail this form GAMOA 3780 Old Norcross Rd • S Duluth, GA 30	n with your check t te 103 PMB 521	
in Online at <u>www.gamoa.org/register</u> .		
you have any questions, please call the GAMOA office a	t 770 408 0384 or	email christina@gamoa org

GAJ CLASSIFIED ADS

Just \$5 per line 1-406-491-0100

paul@tashcommunications.com

LICENSE FOR SALE

Class B license for sale Don't miss out on a chance of a lifetime! A great investment opportunity. Don't waste time, start making money now. Serious inquiries reply to sptvgaming55@gmail.com.

BUSINESS FOR SALE?

LICENSE WANTED

Seeking Class B License Looking to buy Master License for Class B machines. Email rmackolar@gmail.com.

EQUIPMENT FOR SALE

Class A equipment for sale Selling Class A inventory. All pieces are working and in good condition. Pool tables, dual drivers, kiddie arcades, air hockey and much more. For a list of items or more information, contact info@diamondamuse.com.

HELP WANTED

Looking to hire full-time machine technician. Norcross area. Call Peachtree Amusement, 678-571-1922.

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WANTED TO BUY

Readers of the Journal are in the retail business and likely will have the equipment you're looking for, from pool tables and bar stools to refrigerator units and retail shelves. Call 406-491-0100 or email the Georgia Amusement Journal at paul@tashcommunications.com.

HELP WANTED



Experienced technicians wanted! In search of a dependable technician looking for a permanent position with a GA COAM distributor. Must be a dedicated team player, customer service oriented, have trouble shooting skills, maintain confidentiality, and work efficiently. Full-time positions available. IGT Certification, IGT Intelligen Card System, and JCM training provided. Email resumes and references to: orders@southerngamingsolutions.net





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