



GEORGIA Amusement JOURNAL

Dedicated to serving the Georgia COAM industry
Endorsed by the Georgia Amusement and Music Operators Association
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JOURNAL

Service, well Dunn

*Emily Dunn
an industry,
community
champion*

By Paul Tash

Georgia Amusement Journal

Emily Dunn is all about giving back.

The owner of Tom's Amusement serves her industry on the national board of the Amusement and Music Operators Association (AMOA), the Georgia Amusement and Music Operators Association (GAMOA), and the state's COAM Advisory Board. She serves her community on Fannin County's Literacy Action Group and Regional Hospital Board of Trustees, and has chaired the local school board. She also finds time to serve on the state Department of Transportation board. That's not all, but you get the point.

Serving others in her industry and community is part of Dunn's DNA.

"My family was always community oriented," she told the *Georgia Amusement Jour-*



File photo

EMILY DUNN is the owner of Tom's Amusement.

nal recently. "Public service is something everybody should do."

Education, especially, has

"a special place in my heart," she said, saying her former role as chairman of the Fannin

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THE SHOW

**GAMOA's
Trade Show
ready to go**

By Paul Tash

Georgia Amusement Journal

Make your plans now.

The upcoming Trade Show sponsored by the Georgia Amusement and Music Operators Association (GAMOA) is shaping up to be a can't-miss event.

"We have more exhibitors and more educational seminars than ever before," said GAMOA Executive Director Christina Kaiser. "The Trade Show is always the industry's premier coin-op event, but especially so this year."

The affair is set for Thursday and Friday, Sept. 7-8, at the Atlanta Airport Marriott, 4711 Best Road, in College Park. The seminars run Thursday and Friday morning, while the Trade Show itself is open Thursday 10-5:30 and Friday 10:30-2. The Awards Banquet starts at 6:30 Thursday evening (see the full agenda on Page 6).

The Trade Show will host about 55 booths featuring the newest in COAM tech-

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FY17 'a great year,' COAM board told

By Paul Tash

Georgia Amusement Journal

COAM revenues for fiscal year 2017 that ended June 30 increased about \$75 million over the year before to \$675 million total, Georgia Lottery Corp. (GLC) officials revealed at the most recent COAM Advisory Board meeting July 12 at GLC headquarters in Atlanta.

"We had a great year in terms of revenue and compliance," said John Heinen,



JOHN HEINEN

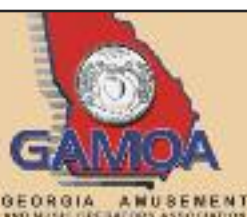
senior vice president of GLC's COAM division.

Revenue per machine per day reached an average of \$85.70 in FY17, he said, compared to about \$81 last year. In addition, the state registered 21,961 machines in 4,704 locations statewide in FY17.

"Those numbers continue to climb," he said.

Heinen also praised the COAM industry for its impressive adoption of the new SAS protocol. Only 22 of the 22,000 machines in the state weren't regis-

See **BOARD** Page 7



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Journal Opinion

Don't miss unity of GAMOA Trade Show

By Shawn Fellows
GAMOA President

Over the summer GAMOA has been extremely busy preparing for its annual Trade Show. With a theme of "UNITY – ONE INDUSTRY ONE VOICE," the Show promises to be the biggest and best to date. This year, the Trade Show Committee and GAMOA Executive Director Christina Kaiser have outdone themselves, preparing an incredible list of exhibitors and educational seminars.

In a recent article in the Georgia Amusement Journal, I stressed the need for UNITY within our industry. In an effort to expand on this goal, GAMOA will host an educational seminar specifically for our retail partners. On Friday, Sept. 8, the Annual Trade Show will open at 10 a.m. for retail location owners to view the latest and very best machines in the industry, followed by an educational seminar focusing on monthly reporting issues of retailers.

Retail location seminar

GAMOA will host an educational seminar Friday, Sept. 8,

at 12:30 p.m. that is specifically focused on many of the issues that face retail location licensees today. Make sure to attend this seminar, featuring key speakers: Julie Barker, Georgia Lottery Corp.; and Les Schnei-



Shawn Fellows

der, legal counsel for GAMOA. In addition, an invitation has been extended to Georgia Department of Revenue to participate in this seminar.

This seminar will focus on retailer issues such as:

1. Monthly reporting – what is required;
2. ST3 forms – how to prop-

erly complete the document;

3. Record keeping – what specific documents are required to keep your business in compliance with state regulations;

4. Common errors – the mistakes most retailers make. This

president for GAMOA over the next few years is to expand our presence throughout the state. GAMOA members already represent 90 percent of the total number of COAMs in the state of Georgia in an estimated 4,200 retail locations.

We will work to improve communications with regulators, players and retailers. Regardless of which tier your business is in, we should all keep in mind that the COAM industry continues to contribute more than \$50 million to education statewide. We can all imagine a larger retail footprint through increased player awareness, promotions, marketing enhancements and improved retailer confidence. We expect Georgia's population to expand rapidly over the next 15 years, and our industry's contribution to higher education will continue to grow with it.

I look forward to seeing all of you at our Trade Show and seminars. For additional information or registration, please visit our website. GAMOA hosts the largest state Trade Show with more than 55 booths. Don't miss out of this unique opportunity to attend the best Coin-Op show in the country.

GAMOA's mission: "To Promote and Serve Georgia's Coin Operated Amusement and Music Industry."

We will work to improve communications with regulators, players and retailers.

seminar will afford you the unique opportunity to discuss your concerns or questions with the regulators in a relaxed format. Register early as seating is limited for this event.

Please visit www.gamoa.org for details and registration.

Beyond the Trade Show, GAMOA will be reaching out to retailers to get their input on industry issues and extend offers to expand our communication channels, another step toward industry "UNITY." My goal as

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COAM calendar

— LICENSING DATES —

- Now:** The COAM licensing application (www.gacoam.com) is open for the 2018 licensing period (07/01/2017 - 06/30/2018) for the following:
- Master Class A - NEW and RENEWAL
 - Master Class B - RENEWAL
 - Location Class A - NEW and RENEWAL
 - Location Class B - NEW and RENEWAL
 - Manufacturers & Distributors - NEW/RENEWAL
- Sept. 30:** Deadline to submit a RENEWAL Location Class A and Class B License, Master Class A and Class B license and Manufacturer and Distributor license. If a holder of a 2017 COAM license fails to renew its license or its license application is not approved on or before this date, the person or entity will no longer be allowed to operate COAMs.

— MEETINGS —

- Sept. 7-8:** GAMOA Trade Show, Atlanta Airport Marriott
Oct. 11: COAM Advisory Board, Atlanta, GLC office
Oct. 26: GAMOA meeting, McDonough, Moose Lodge

Write us

The *Georgia Amusement Journal* welcomes letters to the editor. Letters must include the writer's name and address. The word limit is 300. Mail to Georgia Amusement Journal, P.O. Box 4307, Butte MT 59702, or you can email us at paul@tashcommunications.com. The *Journal* reserves the right not to print letters it finds objectionable.

Surfnote to debut new machine lineup

By Paul Tash

Georgia Amusement Journal

Surfnote, a developer of game products for the Georgia coin-operated amusement industry, will debut its new lineup of COAM machines at the Sept. 7-8 Trade Show, sponsored by the Georgia Amusement and Music Operators Association at the Atlanta Airport Marriott.

The VLTEE cabinets will include the brand-new uTAP InstaLogin™ Sensor, a NFC (“Near Field Communication”) cashless sensor technology that works like the old card-reader technology.

“Since the '90s we've learned that players want to be logged in when the card's inserted, and logged out when the card is pulled out,” Surfnote's Bil Liusian said. “This new uTAP™ Sensor does exactly that.”

The company will also showcase its evolving iCAGE™ COAM Management System designed specifically for the Georgia COAM market. It features the uTAP™ sensor, secure player-card technology, and a SAS-friendly communication system that simplifies COAM accounting and regulation compliance. The iCAGE™ System saves money for the master license holders, who wouldn't have to buy separate components, he said.

“The iCAGE™ Cashless System is unique,” Liusian said, noting that Surfnote has been awarded one patent on the system, and has five more pending. “For one, it's an extremely secure system,” he said.

The system features “one-of-a-kind” chip-driven technology using radio frequency identification that replaces the magnetic-stripe technology commonly found in most other player-card systems. Even “the savviest of thieves,” Liusian said, can't crack the 128-bit encryption in these chip cards.

Global company

“We're somewhat of a different gaming company,” Liusian said.

Liusian, “a second-generation gaming guy” born in Taiwan, got his start in his father's gaming business in South America.

“My father had global interests,” he said. “He was involved in the first-ever casino in Santiago, Chile. My first job was managing the tokens, which were used in lieu of the insignificantly small money denominations.”

Then in 1986, the family decided to leave South America and venture to North America. In fact, once they set foot in Georgia, where the father had a close friend, they stayed and prospered.

“We've called it home ever since,” Liusian said. “We've been in

Georgia for 31 years and counting.” While attending Georgia Tech, Liusian started what would eventu-

ally evolve into Surfnote. In 2004 Surfnote Technologies became an enterprise database company. Liusian also operated COAMs, or “quarter-drop games” as they were called in the early years, before settling into the product development side of the industry to work on “new, novel ways to encourage game play,” he said.

Surfnote has partnered with several international companies to help it grow. Surfnote now utilizes

game software developed by a company in Greece, and hardware manufactured in Slovenia. When touch screens were needed for its LCD monitor fabrication, Surfnote purchased the intellectual property (IP) rights of a Boston outfit, Interaction Systems, a predecessor of Microtouch Systems that later was acquired by 3M.

Surfnote and its international partners took the IP to Taiwan, manufactured the Touch ASIC (Application Specific Integrated Circuit), sold them to China's ever-growing manufacturing indus-

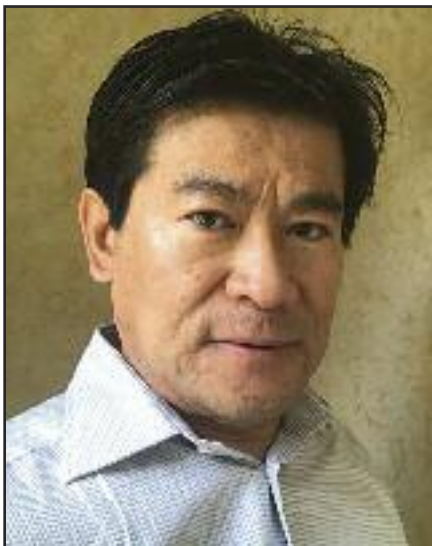
try, and now provides the 10-point PCAP (Projected Capacitive) Multi Touch Monitors as a world-class standard for all its VLTEE cabinets. All of this is made possible by Surfnote's strategic partner in Taiwan that acts as its logistics headquarters to manage all the moving parts.

“We're a global company that designs, manufactures and brings products to the people,” Liusian said.

Surfnote specializes in customizing products and services to specific markets, he added.

“That's our strength,” he said. “We mend and mold to the temperature of the jurisdiction we participate in.” When Georgia adopted the SAS protocol, for example, we were able to produce the SAS modules, SAS analyzers, SAS controllers and other components.

(Continued on next page)



BIL LIUSIAN

(Continued from previous page)

Surfnote has been waiting for just the right time to unveil its new cabinets.

"We didn't want to confuse the marketplace," Liusian said. "We wanted to see what everybody had up their sleeves" before releasing its machines, which come bundled with the iCAGE™ COAM Management System.

"I want all of it to work together ... a complete gaming ecosystem," Liusian said. "We've done our homework."

The new cabinets are technologically versatile, he added, so they will comply with any GLI-driven regulations that might be coming. They also have the same foot print and are no more than five inches taller than the current wood cabinets still in the market place.

"If you have a five-machine location, you can buy five of our machines and put them right where the old ones are," he said. "And you don't have to buy a new truck, or a taller trailer."

Liusian has high hopes for the new products.

"We waited and waited to introduce this all-in-one cabinet and management system," Liusian said. "We didn't want to talk too fast and act too little. It's a system that can

only help the location owner and be easy on the master's pocket-book. It's a product that enhances the player experience."

SURFNOTE'S VLTEE machines are shown at right in a warehouse awaiting shipment. The machines are now bundled with the iCAGE™ COAM Management System. Bil Liusian says the company wanted to develop a "complete gaming ecosystem."



Photo courtesy of Surfnote

Show

from Page 1

nology and games. Educational seminars will address numerous aspects of the industry, including technician training, FEC management, and master-licensee compliance.

New this year is a seminar Friday after lunch designed specifically for location licensees that will discuss location compliance, especially monthly reporting. The seminar is open to all location licensees, who can take advantage of special seminar rates.

"The GAMOA Trade Show will provide attendees with up-to-date information on a variety of industry issues," said Shawn Fellows, GAMOA president. "It's also a great opportunity for operators and others to network with peers from the industry."

Trade Show's theme this year is "unity – one industry, one voice." The theme, Fellows said, reflects the opportunities available to all in the state's COAM industry if they stand together and work to improve the state's business environment for COAMs. The Trade Show is the perfect event to enhance the industry's unity, he added.

Visit www.gamoa.org for details and registration.

COIN-OP INDUSTRY TRADESHOW AND BANQUET DINNER

Wednesday, September 6th

5:00 pm – 7:00 pm Sponsor/Exhibitor Appreciation
7:00 pm Exhibitor Set up

Thursday, September 7th

8:30 am – 10:00 am Continental Breakfast
9:00 am – 11:00 am Technician Training - Game Techs of all skill levels
9:00 am – 10:00 am What's Your Business Worth? – Education for Business Owners
10:00 am Tradeshow Open
10:00 am – 4:30 pm Silent Auction
10:30 am – 12:00 pm Are You Ready to Have Fun Selling? – By TrainerTainment

12:00 pm – 1:00 pm Lunch

1:30 pm – 3:00 pm Technician Training - Game Techs of all skill levels
5:30 Tradeshow Closed
5:30 pm – 6:30 pm Reception
6:30 pm – 9:00 pm Awards Banquet
9:15 pm – 12:00 am After Dinner Activities/Live Auction

Friday, September 8th

8:00 am – 9:00 am Breakfast
9:00 am – 10:30 am Top 10 Things You Need to Know – Education for Masters
10:30 am Tradeshow Open

12:00 pm – 1 pm Lunch

12:30 pm – 2:00 pm Location Seminar – Educational Seminar for Retail Locations
2:00pm Tradeshow Closed



Paul Tash photo

MIKE CHAMLEE, right, chairman of the COAM Advisory Board, makes a point during the board's most recent meeting July 12 at

the Georgia Lottery Corp. offices in Atlanta. Other board members are Jim Siskin, left, and Stewart Carswell, center.

Board

from Page 1

tered by the Dec. 31, 2016, deadline, he said. The GLC required Class B master licensees to update their machines to the SAS 6.02 protocol by the end of the year. The protocol provides a more secure way for COAM machines to communicate with the state's central system.

Machine standards

In other business, Heinen told the board the GLC is beginning to explore the potential of adopting a GLI 23-based standard for machine development and testing in the Georgia market. A series of meetings with industry representatives is planned, he said, with the first one scheduled Aug. 10 with COAM manufacturers. Subsequent meetings will be held with master licensees, and then location licensees, he said.

"We're going to do this together," he said.

The GLI 23 standard, developed by the global Gaming Laboratories International for video lottery terminals, identifies standards for development and testing processes to ensure consistently fair and secure play. Heinen said the GLC would use GLI 23 standards only "as a starting point" to develop Georgia-specific regulations.

While Georgia's COAM industry is doing well, "we're still trying to do better" and "be progressive," he said.

"You got to be looking down the road," he said.

Tabled proposals

In more business, Heinen agreed to a request from the chairman of the Advisory Board to postpone any action on a couple of GLC-proposed rules. One proposal seeks to clarify a GLC regulation that requires Class B manufacturers and distributors to be licensed in the state of Georgia.

Julie Barker, an attorney for the Lottery's COAM division, told the board the state is concerned that Master License Holders (MLHs) could purchase cheaper parts from an unlicensed distributor that turn out to be of poor quality.

"It could have a detrimental effect on players and the industry," she said.

The state can hold a licensed distributor more accountable for the parts it sells, she added.

However, board Chairman Mike Chamlee wondered if the proposed rule is necessary.

"How big a problem are inferior parts?" he asked.

Though MLHs certainly want high-quality components, Chamlee said, limiting who MLHs can purchase parts from could spark an increase in the costs for those parts.

"If they restrict our sources, what are (distributors) going to do to us price wise?" he said. "Let's revisit this and take a really good look at it."

Though he reiterated that the GLC was simply attempting to clarify a "rule already there," Heinen agreed to postpone any action on the proposal while the Lottery develops a new list of approved part suppliers for the board to review.

"It's good that we can talk

about it," Heinen said.

Lottery officials also tabled action on a rule that would specify a Level 4 violation for "unlawful activity" on premises of Location License Holders (LLH). A Level 4 violation is the GLC's most serious violation and allows for a fine up to \$10,000 and possible license revocation. Barker said the "unlawful violation" would include such serious offenses as drug sales and human trafficking, but the proposed rule did not specify all offenses that could be considered an unlawful violation.

Board members expressed concern over that fact. One board member said a violation would need to be "pretty serious" to incur a license revocation. Selling alcohol to a minor, he said for example, shouldn't be a Level 4 violation.

Heinen said his office will delay any action on the proposal

until it lists specifically what violations would fall under the "unlawful activity" definition, and presents that list to the board.

License numbers

In other business, Mike Parham, vice president of the COAM division, reviewed for the board some licensing information regarding the number of licenses that have been applied for, and the number of licenses enabled:

- Class A Locations – 2,415 applied, 2,364 enabled;
- Class B Locations – 6,188 applied, 4,904 enabled;
- Class A Masters – 325 applied, 311 enabled;
- Class B Masters – 194 applied, 189 enabled;
- Manufacturers – 15 applied, 15 enabled;
- Distributors – 3 applied, 3 enabled.

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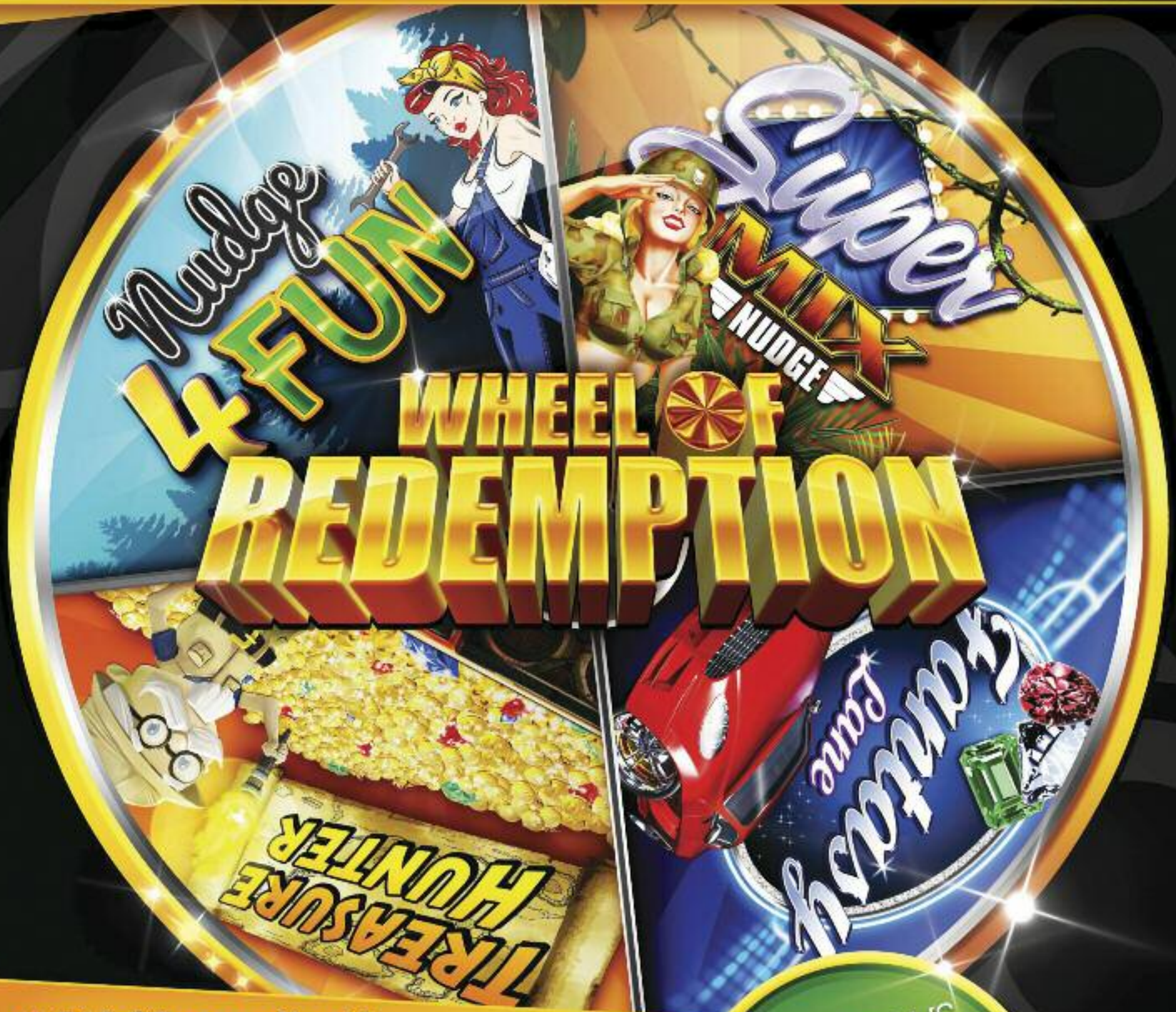
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Dunn

from Page 1

County School Board was "one of the best jobs I've ever had." She also enjoys her current role as chairman of the county's Literacy Action Group, focusing on adult literacy.

The time and dedication needed to serve in so many capacities are enormous, but she still manages to run a successful amusement company, as well. In fact, she was named Play Meter magazine's operator of the year in 2016.

"She transitions better than anyone I know," said Mary Jane Cox, chief financial officer for Tom's Amusement. Dunn's daughter, Sarah, agreed, but added that no matter how many boards her mother serves on, "she always wears the Tom's Amusement hat." Sarah joined the company last year after working for a few years in At-

lanta as a certified public accountant. Another daughter, Alison, works in Boston as a wine merchant for area restaurants.

A tough start

Dunn never imagined running Tom's Amusement Company. It happened amid tragedy and heartache. Her husband, Tom, who founded the company in 1984 in Blue Ridge, GA, died in 2002 when a small airplane he was in crashed.

"It was devastating," Dunn said, but even through the shock and sadness, she knew the business needed her.

"It was a very, very competitive industry," she said. "I didn't want to lose any business."

She leaned heavily on Tom's employees.

"I told them, 'I need you all,'" Dunn said.

Then she met personally with "every account" to tell them directly "that we weren't going to

miss a beat." Fifteen years later, Tom's Amusement remains a vibrant player in Georgia's amusement industry.

Dunn was a registered nurse when she met and married Tom, and continued working as a nurse "even after we had two children." She also helped Tom out when she could.

"I learned the business just by being married to him," she said. "I filled in (for an assistant) when he needed cheap help and never left. My first job was buying needles for juke boxes and buying 45s."

After Tom's death, she went all in managing Tom's Amusement. The company is a Class A and B master licensee that now operates two fully staffed offices – one in Blue Ridge and one in Marietta – with three remote offices throughout the Southeast. On the Class A side, Tom's carries a full line of equipment – including video games, pinball machines, pool tables, air-hockey tables, ATMs,

jukeboxes, dartboards, sticker and capsule machines, and merchandise cranes – for locations such as bowling centers, sports bars, restaurants and skating rinks.

While her efforts were recognized by Play Meter last year, she credits her employees, many of whom have been with the company for 20 years or more.

"We're very much a family," she said. "The operator award is a testimony to the business that Tom built and the employees we hired, and the dedication they have to our company."

Dunn said she ensures her employees have "the tools they need," from training to equipment, to help them provide the best service possible to their locations.

Challenges aplenty

Challenges are aplenty running a company as a Class A and B master license holder. Tom's Amusement faces stiff Class A competition from out-of-state corporations, but Dunn said those investing in the corporations "don't really know the Georgia market." And she questions their staying power.

"I'm a long-time operator, and plan to be around a long time more," she said.

Tom's Amusement will continue to succeed, she added, by outworking the big boys.

"The name of the game is the operator's ability to rotate equipment," she said, to ensure the hottest games are always on the floor. "That's what we do best."

Another important, and fun, part of the business is managing the toys and other redemption items, Dunn said.

"You really have to pay close attention to that," she said. "It can be really tricky (to keep stocked with the most popular toys). Something gets hot, it goes like gang busters, and then it can drop off immediately."

Whether providing COAMs or amusement machines, the key to success is the same, she said.

"Customer service is the answer to most everything," she said. "You can't just throw games out there and not take care of them."

COAM progress

On the Class B side, Dunn said the COAM businesses and Georgia Lottery Corporation are continuing to work together to develop fair regulation that allows the COAM industry to prosper while providing millions in revenue for Georgia education.

The Lottery didn't know "much about our industry" when the state legislature regulated the COAM industry in 2013, but it has done "a
(Continued on next page)

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Photo courtesy of Tom's Amusement

TOM'S AMUSEMENT'S family of employees poses around the company's sign at its headquarters in Blue Ridge, GA. Owner

Emily Dunn, front left holding the company dog, says GAMOA is an "example for the entire nation."

(Continued from previous page) fabulous job getting up to speed," she said. Dunn added that Lottery officials have been "very open" to suggestions from the COAM Advisory Board, comprised of industry representatives. Regulation, she said, "is a work in progress," but has gone well so far. She appreciates that Lottery representatives attend GAMOA meetings to learn more about the industry.

The industry, in turn, has worked hard to comply with new regulation, she said.

"Change is very hard," Dunn said. "When Tom died, I had to learn to deal with change. You can't fight it. You have to embrace it and make it work for you."

The COAM industry's state association, GAMOA, has really excelled and provided leadership in a newly regulated environment, she said.

"It has really come together and is an example for the entire nation."

The operators who aren't members of

GAMOA "don't understand the power of a proactive organization," she said. "It's short-sighted," she said, not to be a member of the association.

The operators who are members appreciate GAMOA's efforts to solve the issues that impact the COAM industry, Dunn added, and enjoy partnering with each other to make a difference.

"Operators need to know about our industry issues," she said. "It's vital that they become involved."

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**COIN OPERATED AMUSEMENT MACHINE
LOCATION SWEEP AND MASTER PUSH
CALENDAR**



ACCOUNTING WEEK START	ACCOUNTING WEEK END	LOCATION SWEEP DATE	MASTER PUSH DATE
20-Aug-17	26-Aug-17	30-Aug-17	06-Sep-17*
27-Aug-17	02-Sep-17	06-Sep-17	12-Sep-17
03-Sep-17	09-Sep-17	13-Sep-17	19-Sep-17
10-Sep-17	16-Sep-17	20-Sep-17	26-Sep-17
17-Sep-17	23-Sep-17	27-Sep-17	03-Oct-17
24-Sep-17	30-Sep-17	04-Oct-17	11-Oct-17*
01-Oct-17	07-Oct-17	11-Oct-17	17-Oct-17
08-Oct-17	14-Oct-17	18-Oct-17	24-Oct-17
15-Oct-17	21-Oct-17	25-Oct-17	31-Oct-17
22-Oct-17	28-Oct-17	01-Nov-17	07-Nov-17
29-Oct-17	04-Nov-17	08-Nov-17	15-Nov-17*
05-Nov-17	11-Nov-17	15-Nov-17	21-Nov-17
12-Nov-17	18-Nov-17	22-Nov-17	29-Nov-17*
19-Nov-17	25-Nov-17	29-Nov-17	05-Dec-17
26-Nov-17	02-Dec-17	06-Dec-17	12-Dec-17
03-Dec-17	09-Dec-17	13-Dec-17	19-Dec-17
10-Dec-17	16-Dec-17	20-Dec-17	27-Dec-17*
17-Dec-17	23-Dec-17	27-Dec-17	03-Jan-18*
24-Dec-17	30-Dec-17	03-Jan-18	09-Jan-18

*Indicates sweep or push date has been changed to accommodate holiday



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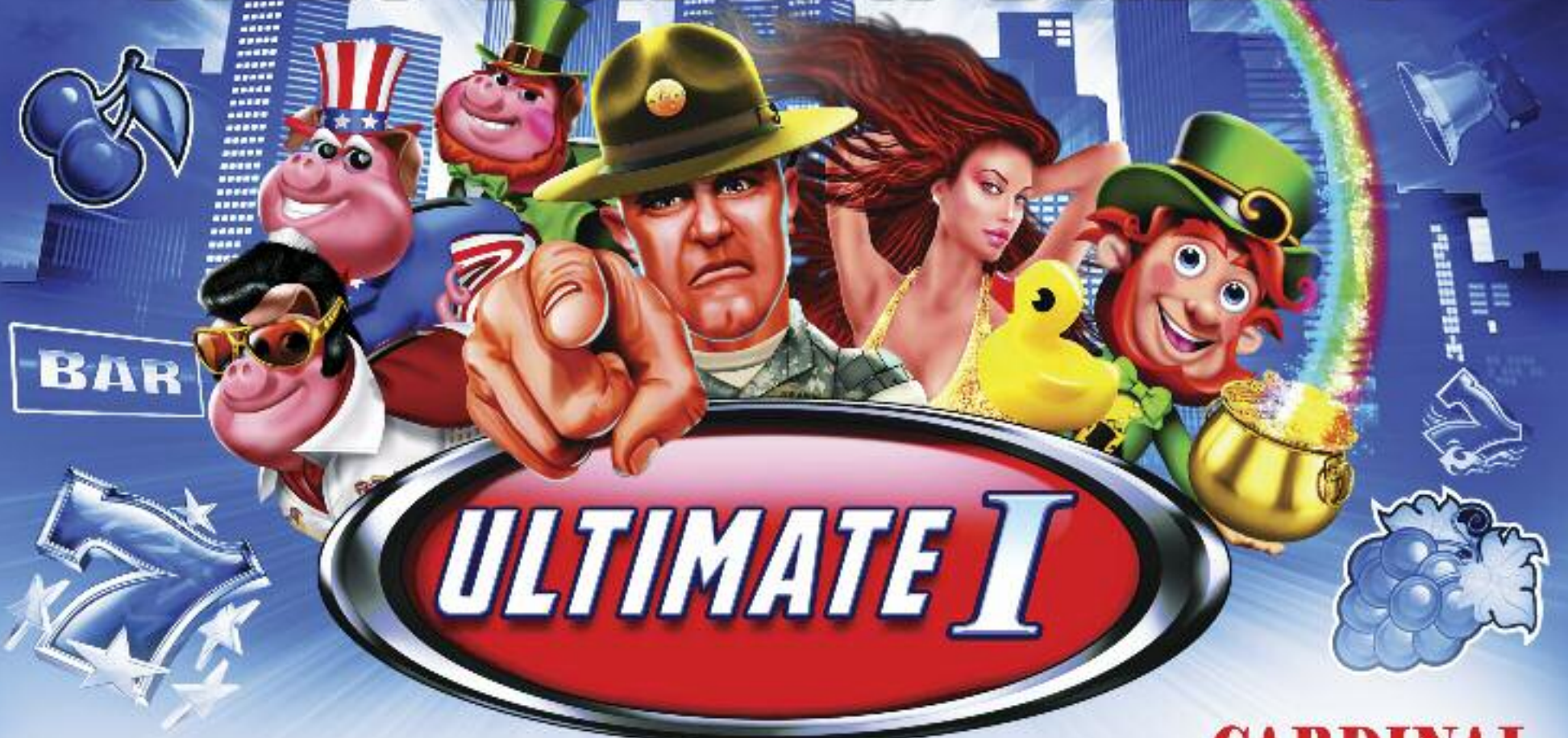
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Membership/Renewal Application

Operators, Locations, Manufactures, Distributors & Suppliers

Company Name _____

Address _____

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Main Contact _____

Business Phone _____ Fax _____

Cell _____ Email _____

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Secondary Contact _____

Business Phone _____ Fax _____

Cell _____ Email _____

Preferred Contact Method (Check One) Fax Cell Email

Amusement Operators Membership: (Class A Master License Holders)

- Amusement Operator 1-9 Employees \$350
- Amusement Operator 10+ Employees \$500

Amusement Operators Membership: (Class B or Class A & B Master License Holders)

- Amusement Operator (1 to 75 games) \$500
- Amusement Operator (76 to 150 games) \$1,000
- Amusement Operator (151+ games) \$2,000

Location Membership: (Location License Holders)

- Location License Membership (1-4 Locations) \$100/location
- Maximum Location License Membership (5+ Locations) \$500

Associate Membership: (Manufacturers, Distributors, Supplies, Affiliated Associations & Industries)

- Level 1 Membership Professional Services \$250
- Level 2 Membership Plush & Bulk \$500
- Level 3 Membership Parts & Service \$1,000
- Level 4 Membership Distributor, Manufacturer or Software \$2,000

Total Membership Fees (Checked Category Above) \$ _____ Check # _____

Class A Master License # _____ **Class B Master License #** _____

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Contact Lyle Dunham, Broker
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