

OUR AGENDA FOR TODAY

EMBRACING CONFLICT RESOLUTION



Sparks Before the Fire: Managing Conflict Early



Talk It Out, Don't Act It Out: Emotional Awareness & Empathy in Action



From Standoff to Solution: Building Your Resolution Toolkit



LEARNING OBJECTIVES FOR TODAY



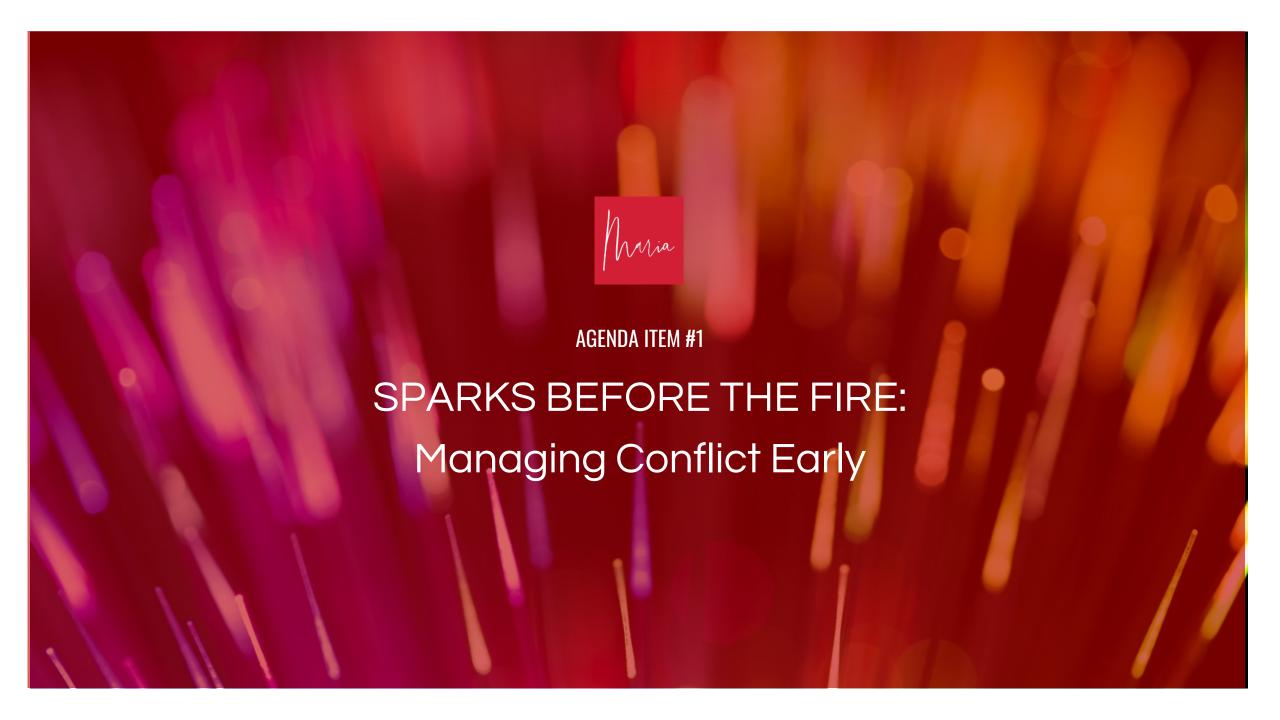
Managing And Resolving Conflict

Leveraging Conflict For Growth

Developing Emotional Awareness

Strengthening Empathetic Skills

Building And Applying Your Toolbox



Conflict is a natural part of teamwork—whenever people with different perspectives, personalities, and pressures come together,

disagreements are bound to arise



WHAT SPARKS A FIRE

Personality Differences Miscommunication **Ambiguity About Roles Unmet Needs or Expectations** Unclear Responsibilities Resource Scarcity Poor Management Change Culture Lack Of Interpersonal Skills Disparity In Power

THIS REALLY HAPPENS !!! IN THE REAL WORLD







Healthy Debate

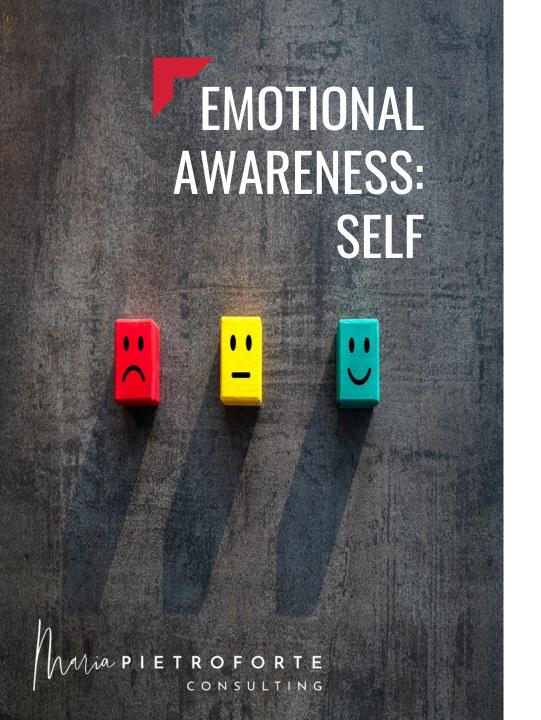
(builds progress & innovation)

- ✓ Focuses on ideas, not people
- ✓ Encourages multiple perspectives
- ✓ Respects different viewpoints
- ✓ Uses facts and reasoning
- ✓ Aims for solutions and shared goals
- ✓ Strengthens trust and collaboration

Destructive Conflict

(erodes trust & productivity)

- Solution Focuses on people, not ideas
- Becomes personal or emotional attacks
- Ignores or dismisses other perspectives
- Uses blame, exaggeration, or sarcasm
- Aims to "win" instead of solve
- O Damages morale and relationships









Know Your "Hot Buttons"

Recognize Your Stress Responses Pause Before Reacting







Identify Triggers and Biases Empathy

Self-Regulation

SITUATIONAL EMOTIONAL AWARENESS



Read	Pay Attention to Body Language
Listen	Listen to Tone and Silence
Ask	Ask Clarifying Questions
Look	Look For What Is Not Being Said





LISTENING IN ACTION

Wrong: "You're overreacting."



Right:
"I can see this is important to you—let's talk it through."

TRANSPARENT COMMUNICATION

- ☐ Say what needs to be said
- ☐ Avoid vague hints or side-talk
- ☐ Clarity reduces tension

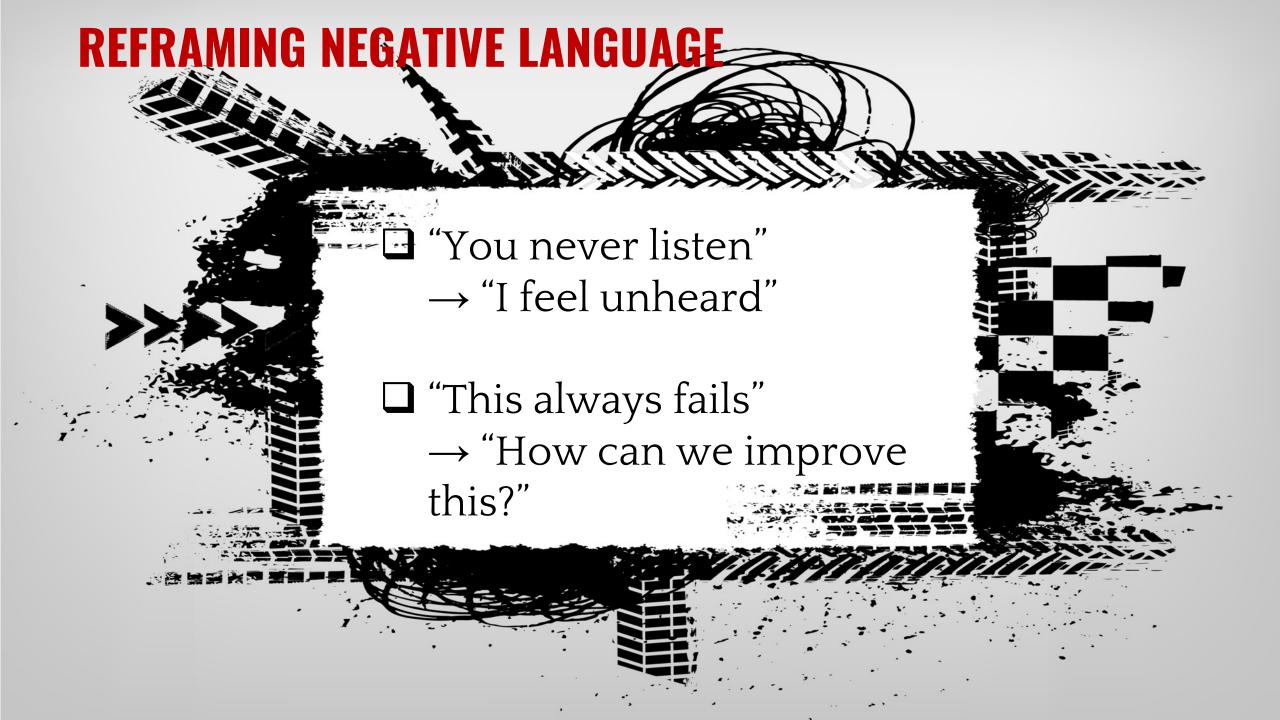


CHANGE YOUR LENS: REFRAME

Reframing is a technique to shift your mindset so you can look at a situation from a slightly different and typically more positive



DEEPLY INGRAINED ATTITUDES AND BELIEFS THAT INFLUENCE OUR INTERPRETATION OF REALITY.



EMPATHY:

Step Into Their Shoes—Acknowledge Emotions Before Problem-Solving

Saying "I can see this is frustrating for you" validates feelings, even if you don't agree with their perspective.

People want to feel heard before they're willing to compromise.





EMPATHY IN CONFLICT

PUT YOURSELF IN THEIR PLACE

- Acknowledge Emotions First
- Build Trust
 Before Problem-Solving
- Create Psychological Safety



EMPATHY IN ACTION: STEPS

LISTEN ACKNOWLEDGE **VALLIDATE RESPOND**



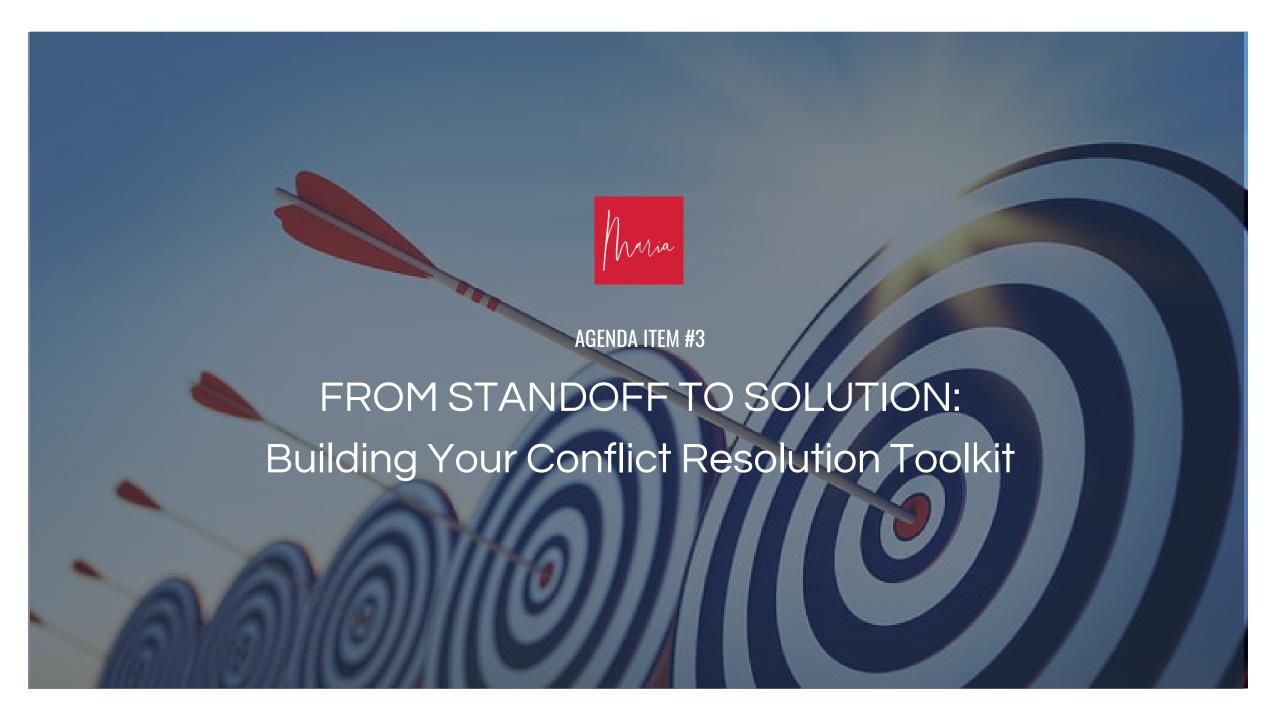
COMMON EMPATHY BLOCKERS

- ☐ Interrupting
- ☐ Minimizing feelings
- ☐ Rushing to "fix it" mode









MEDIATION MINDSET

Stay neutral

Guide discussion

Don't judge

Keep focus on resolution



Mia PIETROFORTE
CONSULTING

ENCOURAGING FAIRNESS

Balance Voices Draw Out Quieter Team Members

3 Ensure Equal Airtime





RESOLUTION NEGOTIATION



Shift Win/Lose → Win/Win

Focus On Shared Goals

Explore Multiple Solutions



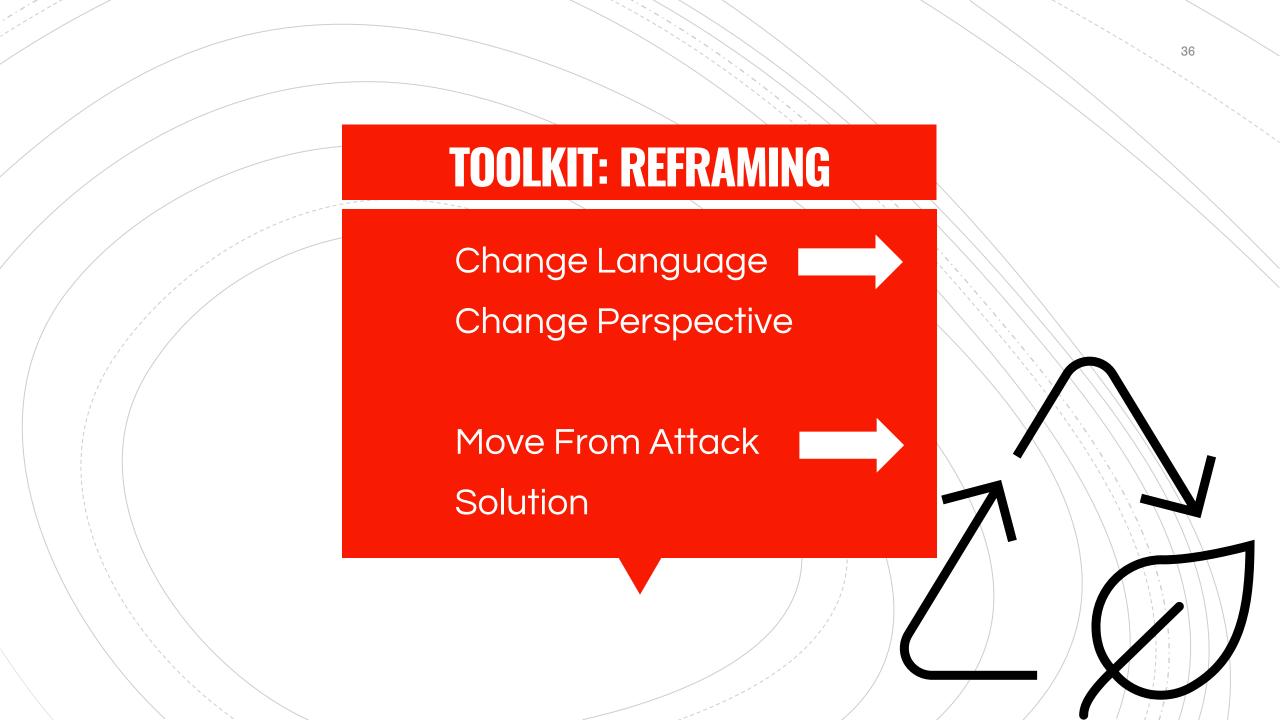


TOOLKIT: ACTIVE LISTENING

- Repeat
- Clarify
- Confirm











QUESTIONS AND ANSWERS

Key Takeaways

- Conflict is inevitable—growth is optional
- Emotional awareness empowers leaders
- > Empathy transforms tension into trust
- > Tools turn conflict into collaboration

Cell 805.422.4722 Maria@MariaPietroforte.com





