



## PLEASE SUPPORT OUR SPONSORS















## WELCOME

#### 2025 46th FRWA Annual Conference

Thank you for joining us as we gather to celebrate Rural Water. We hope you enjoy the Conference and return home with a wealth of knowledge!

Highlights of this year's Conference include:

- First Annual Vendor Expo happening across the street in the Peabody Parking Lot
- Exhibit Hall Training
- Leak Repair Competition
- Zenner Meter Challenge
- The return of the Office Utility Operations Track

Be sure to visit our Exhibit Hall to catch up on the latest the industry has to offer as you meet old friends and make new ones. As always, there will be plenty of food to go around! Who knows maybe you will win the grand prize in this year's Raffle or have your name pulled for a door prize! You may win a chance for your water to be named the "Best Tasting Water in Florida" (Don't forget to

bring your sample by the Registration Desk by 2:00 pm on Tuesday!)

Visit our Registration Area to pick up your nametag. Be sure to keep your nametag visible at all times. Your name tag will be your pass to all FRWA activities, including meals, socials, and training classes.

Let's get it started!!!



## BOOTH SPONSORS PLATINUM

Coastal Pump & Equipment/400
FJ Nugent and Associates/403/502
Garrison Enterprise, Inc/600
Razorback LLC/301
Water Works Metrology LLC/501

#### **GOLD**

HydroCorp/200
National Metering Services Inc/701/800
Software Solutions, INC/101
Southern Corrosion Inc/603/702
WASCON Inc/203/302

#### **SILVER**

Aqseptence Group/410
Core & Main/507/509
EnviroSales of Florida Inc/506
Ferguson Waterworks/511/513
HST Utility/411
Sewer Sentry/406/408
Taylor Power Systems, Inc./407
US Submergent Technologies/801/803

# FLORIDA RURAL WATER ASSOCATION 2025 ANNUAL CONFERENCE Exhibitor List

rial Energy/314 iofermentation Services, Inc./1024 :nvironmental Laboratories (AEL)/503	z.stewart@acfpower.com	352.502.2718	MWI Pumps/914 National Metering Services Inc/701/800	brettc@mwipumps.com ifosko@nmsni.com	904.7
iofermentation Services, Inc./1024 invironmental Laboratories (AEL)/503	The same of the sa	0700	National Metering Services Inc/701/800	jfosko@nmsnj.com	609.7
IIVII OIIII EII (at Eabolatolles (ALL)/303	Jerry.elsberry@onsitererm.com	478.957.2043 352 538 4939	NEI/710	mon significant	770
Airvac/410	gary lewis@aiwac.com	813.468.5158	Nexhill pay/908	celmore@nexcheck.com	205.2
/312	miefferies@american-usa.com	813,924,0518	Odyssev Manufacturing Co/712/714	ireeves@odyssevmanufacturing.com	813.6
Maintenance, LLC/1034	ashelton@americantankmaintenance.com	478.542.0538	Pace Analytical Services LLC/608	mike.valder@pacelabs.com	386.6
	morgan.bailey@amerisbank.com	850.778.4356	Power-Tel Utility Products/709	jwalker@ptupcorp.com	727.2
APELLIX POWER WASH DRONES/703	r.dahlstrom@apellix.com	904.887.9938	Premier Magnesia LLC/708	@pickard@tampabay.rr.com	813.9
9	bdyess@aquasmartinc.com	800.278.2762	PSI Technologies/704	kelly@psi-techinc.com	954.2
	Jim.Davis@awc-inc.com	608.609.9210	R&M Service Solutions, LLC./515/614	mgeorge@rmservicesolutions.com	352.3
Inc./1014	JrMark@Barenviro.com	407.721.0818	Raco Manufacturing/402/404	mikep@isisales.com	706.2
	Strollok@barneyspumps.com	954.346.0669	RAFA Systems/921	jason@rafasystems.com	716.2
ems, Inc./204	debbyr@blueplanetenv.com	321.266.6930	Razorback LLC/301	matt@razorbackllc.com	924.6
	tony@bmpcomp.com	614.955.1001	RCM Utilities, LLC./911	<b>Bob@rcmutilities.com</b>	352.5
	ashlyncox@cejco.com	678.377.3100	Ready Water Reserve/412	justin@readywaterreserve.com	314.8
ecialty Products/604	sales@billycarter.us	850.694.2317	RG Systems/706	Pete.crowell@rgsystems.us	941.4
	jason@cl2solutions.com	813.629.2720	RNB Controls, Inc./1022	lee@rnbcontrols.com	512.5
	robinc@cnivision.com	256.734.0007	Rocha Controls/208	rrocha@rochacontrols.com	813.6
9	mark.maddon@coastpump.com	904.669.5809	Sanders Laboratories Inc/107	katie@sanderslabs.net	239.5
ıp & Equipment Inc./400	Sales@cpequip.net	727.515.6129	SediVision/801	kschweiger@usstholdings.com	850.3
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rporated/900/901	Justin@Jaxwelldrilling.com	904.219.0496	Sensible Water Solutions, LLC/1018	SensbileWaterSolutions@gmail.com	386.6
upply/802/804	joe.cobb@cpspipe.com	407.293.2001	SENSUS/1012	griff.machinski@xylem.com	904.2
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	kelliott@cromcorp.com	352.239.9165	Software Solutions, Inc./101	beasterling@mysoftwaresolutions.com	9.008
213	b.young@custompump.com	813.613.0346	Southeastern Pump/214/215	jcrush@sepump.com	954.5
nts, LLC/205	thomson@dmtinstruments.com	352.564.8004	Southern Corrosion/603/702	lynne@tankcare.net	252.3
	matt.azarela@dntanks.com	978.460.4424	Specified Sales Associates/923	SShugart@SSAFLA.com	772.2
t Control/912	Kshropshier@dukes.com	954.610.6172	Spirit Group Inc/920	cfreeman@spiritgroupinc.com	407.4
	todd.metcalfe@ejco.com	352.409.8254	STAline Waterworks Inc./1032	denise.kemp@staline.com	402.9
	davidk@element82.co	407.919.6112	Stenner Pump Company/505	aadams@stenner.com	904.5
	kparker@emcinc.com	205.709.0517	Swan Analytical USA, Inc./606	marketing@swan-analytical-usa.com	941.5
ny Inc/306/308	jmathis@empirepipe.com	407.295.2400	Taylor Power Systems, Inc./407	bwilliamson@taylorpower.com	251.5
	karen@envirosalesofflorida.com	863.314.0616	Technical Sales Corporation/207	ryan@tsctampa.com	813.8
1	Info@px700.com	239.673.8280	The Avanti Company/1030	lhernandez@avanticompany.com	305.9
	rob.pinkston@ferguson.com	904.386.3277	The CDL Schools/1008	jotterbach@cdlschool.com	904.9
	fred@nugentco.com	407.936.1139	The Sherwin Williams Company/113	kevin.ayers@sherwin.com	407.9
uction, Inc./1002	brandee@florida-aquastore.com	754.264.3363	TheUtilityApp.com/103	marketing@myocv.com	334.2
	Peg@FLPipeline.com	352.418.2267	Tradewinds Power Corp/115	rbuckner@tradewindspower.com	386.8
ective Coatings Consultants Inc/413	bpasseser@tnemec.com	386.689.3083	Underground Solutions, Inc/1004	ckoller@azuria.com	229.3
	mpringle@flovac.com	386.276.5442	United Systems & Software, Inc./707	steveb@united-systems.com	205.7
	bbooth@fordmeterbox.com	804.691.3898	US Submergent Technologies/803	KSchweiger@usstholdings.com	321.2
0	Nicole.flobeck@fortiline.com	561.365.6451	US Water Services Corp/209	dkatchur@uswatercorp.net	813.4
	meagan@garrisonenterprise.com	352.409.4742	USA Bluebook/212	elangston@usabluebook.com	800.5
Guardian Equipment, Inc./315/414	Kim@guardianequipment.net	407.936.2216	USG Water Solutions/ 109	cetine.vu@usgwater.com	4./2/
	dehluselenetenvom	239 849 5093	Ussi ELC/ 916/919	Simon@utilities com	619 7
. (411	msadowski@hstutility.com	754.283.2147	VEGA Americas/612	a keffer@vega.com	513.2
C/309/311	Kheller@hydraservice.net	407.330.3456	Veridian Plumbing and Infrastructure Group Inc/1036	shinsberøer@veridianni.com	404.8
Tank Cleaning Services/609	harbara hallard@oldcastle.com	321.303.1741	Vermeer Southeast Sales & Service, Inc. /1020	ienifersav@vermeersoutheast.com	407.8
	czink@hydrocorpinc.com	248.251.9759	VTScada by Trihedral/304	Bryan.sinkler@trihedral.com	407.4
405	wwoodard@infosense.com	803.230.9134	Wachs Utility Products/202	sales@turnvalves.com	847.5
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	mmeyer@invoicecloud.com	203.305.1127	WASCON, Inc./203/302	lisaw@wasconinc.com	931.8
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Lazenby & Associates Inc/415	Bill@lazenby.net	239.567.9199	Water Works Metrology/501	tdickerson@waterworksmetrology.com	515.3
602	jbrierly@lightningmaster.com	727.447.6800	Williamson Pump & Motor/904/905	justing@weco-group.com	407.6
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ding Company, Inc./1010	gcaton@modweldco.com	321.217.9772	Woodard & Curran/906	bhayes@woodardcurran.com	352.5
Mueller/310	AConger@muellerwp.com	352.789.2539	Zenner USA/711/713/715/810/812/814	bnance@zennerusa.com	972.3

	WEDINESDAY, JULY 50, 2025
	DRINKING WATER/WASTEWATER TRACK Grand Salon 5 (St. Johns)
1:00 pm-2:00 pm	Out of Compliance 101/Stan Epperly/Allen Slater/FRWA
2:00 pm-2:45 pm	Water Workforce Trends/Rob Williamson/Evergreen Solutions
3:30 pm-4:15 pm	Protecting Underground Utilities/Elliot Patterson/Sunshine 811
4:15 pm-5:00 pm	Emergency Response, Get Ready Now/Alicia Keeter/Ben Lewis/FRWA
	OFFICE UTILITY OPERATIONS  Grand Salon 4 (Crystal)
1:00 pm-2:00 pm	Leadership Dynamics/Brett Dickerson/Waterworks Metrology
2:00 pm-2:45 pm	Rate Studies/Structure/Katherine Van Zant/Dyana Stewart/FRWA
3:30 pm-4:15 pm	Board Training/Rob Williamson/Evergreen Solutions
4:15 pm-5:00 pm	Financial Planning/Michael Griffiths/CoBank
5:15 pm-5:45 pm	FRWA ANNUAL MEMBERSHIP MEETING/Ponce de Leon
5:45 pm-7:30 pm	EXHIBITOR SOCIAL/BEST TASTING WATER CONTEST WINNER/ZENNER METER CHALLENGE/DOOR PRIZES  Exhibit Hall
	Water Sample Must be submitted to the Registration Desk before Tuesday, July 30th at 2:00 pm
	THURSDAY, JULY 31, 2025
7:00 am-1:00 pm	EXHIBIT HALL OPEN
7:00 am-7:45 am	CONTINENTAL BREAKFAST/EXHIBIT HALL/DOOR PRIZES
	CONCURRENT SESSIONS
	DRINKING WATER TRACK  Grand Salon 6-8 (Halifax)/
8:00 am-9:00 am	Power Wash Drones for External Cleaning/Robert Dahlstrom/Apellix
9:00 am-10:00 am	State of the State, A look at Florida's Backflow Compliance/Brad Hasseler/SSA
10:45 am-12:00 pm	A Holistic Approach to Corrosion Control and Overall Water Quality/Brian Dyess/Aqua Smart Inc.
	WASTEWATER TRACK Grand Salon 1-3 (Tomoka)
8:00 am-9:00 am	Smarter Sewer Management/John Aulick/Sewer Sentry
9:00 am-10:00 am	Low Pressure Sewer Systems/Randy Bell/Wascon
10:45 am-12:00 pm	Wastewater Tank Cleaning/Jerry Mims/Hydro International
	DRINKING WATER/WASTEWATER TRACK Grand Salon 5 (St Johns)
8:00 am-9:00 am	Protecting your Systems Financial Assets/Nick Ferrer/Ameris Bank
9:00 am-10:00 am	Emerging Technologies/Alan Hart/Short Elliott Hendrickson Inc
10:45 am-12:00 pm	Water Tracker/FlaWarn/Dyana Stewart/Steve Soltau/FRWA
	OFFICE UTILITY OPERATIONS Grand Salon 4 (Crystal)
8:00 am-8:30 am	Leadership Fundamental for Success in the Work Place/General HR/David Salters/Warren Averett
8:30 am-9:00 am	Maximizing the Financial Performance of Your Water System/Kevin Strickland/Capital City Bank
9:00 am-10:00 am	Billing Software/Payment Processing Solutions/Chase Elmore/Nexbillpay/Mike McConatha/Computer Network Inc.
10:4F am 12:00 nm	Cubana surity / Cras Cray / Maridan Compreting

10:45 am-12:00 pm Cybersecurity/Greg Gray/Meridan Cooperative

WEDNESDAY, JULY 30, 2025

## **AGENDA**

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6:00 pm-9:00 pm EXHIBITOR SETUP

5:00 pm-7:00 pm REGISTRATION OPEN (ATTENDEE AND EXHIBITORS)

#### **TUESDAY, JULY 29, 2025**

7:00 am-6:00 pm EXHIBITOR SET UP/ATTENDEE AND EXHIBITOR REGISTRATION BOOTH OPEN
7:00 am-9:00 am LEAK REPAIR COMPETITION
8:00 am PAUL BRAYTON GOLF TOURNAMENT/Daytona Beach Golf Course/Meet at course at 8:00 am with 8:30 Shotgun
9:00 am-11:30 am VENDOR EXPO (Peabody Parking Lot Across the Street)
11:30 am-1:00 pm BOX LUNCH/Exhibit Hall
1:00 pm-4:00 pm CEU SESSIONS IN THE EXHIBIT HALL
5:00 pm-6:00 pm FRWA SOCIAL (Drinks, Light Hors d'oeuvres)/Exhibit Hall

#### WEDNESDAY, JULY 30, 2025

7:00 am-8:45 am CONTINENTAL BREAKFAST/Exhibit Hall

To earn 1.0 CEUs/10 Hours PDHs for the Conference attendees MUST attend the

7:00 am-7:30 pm ATTENDEE AND EXHIBITOR REGISTRATION BOOTH OPEN /EXHIBIT HALL OPEN

Opening/General Session until the last Concurrent Session on Thursday ending at 12:00 pm.

#### **OPENING/GENERAL SESSION**

9:30 am-10:00 am WELCOME/FRWA UPDATE/Alicia Keeter, Executive Director

10:00 am-10:15 am SECURITY AWARENESS/Michael Hazell/Florida Fusion

10:15 am-10:45 am AWARDS PRESENTATION/Annual Awards/Scholarship/Golf Awards/Staff Awards/Alicia Keeter, Executive Director

10:45 am-11:15 am NRWA UPDATE/Charles Stephens, National Rural Water Association

11:15 am-11:45 am GUEST SPEAKER/David Salter

11:45 am-1:00 pm FRWA BUFFET/Exhibit Hall

11:00 am-7:30 pm EXHIBIT HALL OPEN

#### **CONCURRENT SESSIONS**

#### **DRINKING WATER TRACK**

Grand Salon 6-8 (Halifax)

1:00 pm-2:00 pm Smart Utilities For Water and Wastewater/Steve Hansen/Core & Main
 2:00 pm-2:45 pm Beyond the Bottle: Best Practices for FDEP Compliant Sample Collection/Katie Strothman/Sanders Laboratories
 3:30 pm-4:15 pm All Things Lead/Julie Guimond/Sensible Water Solutions

#### **WASTEWATER TRACK**

4:15 pm-5:00 pm Inspection and Maintenance of Elevated Water Storage Tanks/Travis Tatum & Joe Seiter/WindForce

Grand Salon 1-3 (Tomok

	Grand Salon 1-3 (10moka)
1:00 pm-2:00 pm	Fundamentals of Vacuum Sewer Systems/Micheal Pringle/Flovac America
2:00 pm-2:45 pm	Wastewater I&I/Tim McRoberts/Eric McRoberts/USSI
3:30 pm-4:15 pm	Mandatory Sewer Inspections Bill 702/Walter Woodard/InfoSense Inc.
4:15 pm-5:00 pm	Lift Station Agitation/Bethany Thompson/Kasco



### 2025 FLORIDA RURAL WATER ASSOCIATION ANNUAL CONFERENCE EVENT LAYOUT

