



FOR IMMEDIATE RELEASE: March 3, 2026

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Florida Nonprofit Alliance 2025 Survey Reveals Financial Strain, Fundraising Challenges and Workforce Burnout Across Florida Nonprofits

Statewide report highlights rising service demand, funding volatility, and sustainability concerns impacting more than 22,000 Florida nonprofits

JACKSONVILLE, Fla., March 3, 2026 – The Florida Nonprofit Alliance (FNA) today released findings from its **2025 Florida Nonprofit Survey**, revealing significant financial strain, fundraising challenges, workforce burnout, and growing service demand across the state's nonprofit sector.

Funded by the Wells Fargo Foundation and completed by more than 1,000 Florida nonprofits, the annual report provides one of the most comprehensive looks at the health, sustainability, and economic impact of Florida's nonprofit community.

FNA has conducted sector research since 2020 to monitor trends affecting Florida nonprofits and the communities they serve.

"This year's report identified barriers that limit nonprofits' ability to deliver services and plan confidently for the future," said Sabeen Perwaiz, President of the Florida Nonprofit Alliance. "Nonprofits play an outsized role in strengthening Florida communities. Funders, elected officials, businesses, and nonprofit leaders must work together to ensure the sector remains sustainable."

The full 2025 Florida Nonprofit Survey Report is available here [INSERT LINK] with the top five key findings listed below.

1. **Rising Costs and Increased Demand Are Straining Nonprofit Programs**
As operating costs rise and funding becomes less predictable, many Florida nonprofits report difficulty maintaining core programs.
 - **Nearly 60% of Florida nonprofits reported increased recurring expenses in 2025**
 - **40% raised less funding for program expenses**
 - Demand for nonprofit services continues to increase statewide
2. **Nonprofit Workforce Burnout and Leadership Turnover Remain Major Concerns**

Workforce shortages, burnout, and leadership transitions are placing additional pressure on nonprofit operations and long-term planning.

- **About 1 in 5 nonprofits reported staff and board burnout**
- **16% reported staff mental health impacts**
- CEO and Executive Director turnover remains near **25% over a three-year period**

3. Financial Sustainability Remains Fragile

Limited reserves and stagnant unrestricted funding continue to create long-term sustainability risks for Florida nonprofits. While some financial indicators improved slightly from 2024:

- **Two-thirds of nonprofits reported no increase in unrestricted revenue**
- **30% have no financial reserve funds**
- **27% are very concerned about rising expenses**
- **23% are very concerned about reduced future funding**

4. Fundraising Challenges Persist for the Fourth Consecutive Year

Economic volatility and donor fatigue continue to affect nonprofit fundraising performance statewide. Fundraising remains the top challenge facing Florida nonprofits:

- **More than half did not raise more funds in 2025 than in 2024**
- Anticipated new revenue streams have failed to materialize for four consecutive years

5. Political and Environmental Factors Add Additional Pressure

Shifts in federal funding, regulatory uncertainty, and disaster recovery continue to strain nonprofit capacity across Florida.

- **Nearly 30% reported that federal policy changes impacted service delivery**
- **12% are still recovering from effects of the 2024 hurricane season**

The nonprofit sector is a critical economic driver. Florida's 22,710 nonprofits employ more than 456,000 people and contribute over \$27 billion in annual wages — representing 7% of the state's workforce, comparable to construction and manufacturing sectors.

"By investing in nonprofits as trusted partners and strengthening the systems that support them, Florida can ensure its nonprofit sector remains strong, responsive, and sustainable," Perwaiz added.

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About the Florida Nonprofit Alliance



Florida's State Association For Nonprofits

The Florida Nonprofit Alliance (FNA) is the state association of nonprofits focused on research, collaboration and advocacy. Our mission is to inform, promote and strengthen Florida's nonprofit sector. We provide a collective voice at the state and national levels, educating elected officials and constituents, and serve as a central resource and referral center for and about nonprofits. Florida's nonprofit sector is a powerful economic driver. The state's 22,710 nonprofits employ more than 456,000 people and pay annual wages of over \$27 billion. This equates to seven percent of Florida's workforce, in line with the construction and manufacturing sectors. For more information, visit www.flnonprofits.org.