

Why Join FNA?



Your collective voice, advocate, and resource.



Florida's State Association For Nonprofits

FNA membership isn't just access to a set of benefits; it's an invitation to be part of the collective voice protecting and elevating Florida's nonprofit sector. When you join, you join something larger than any one organization.

01 Advocacy & Your Voice in Tallahassee, and Beyond

FNA is your collective voice at the state and federal level. Members receive real-time legislative updates, members-only Policy Calls, and direct access to FNA's advocacy work on behalf of the entire sector. If something is happening in Tallahassee that affects your organization, our members hear about it first.

02 Legal Services Program

After 90 days of active membership, member organizations are eligible for one engagement of up to 15 hours of legal support at no cost through our partner law firm. Available to every member regardless of tier. Covered areas include bylaws review, employment law, compliance, contracts, and more.

03 Resources & Discounts

- **GrantStation:** member rate \$139
- **TriNet:** preferred pricing on HR, payroll, and benefits services
- **SAVI:** student loan repayment support for your staff
- **Nonprofit Risk Management Center:** complimentary national membership
- **Statewide Job Board:** unlimited postings to reach nonprofit job seekers across Florida

04 Community & Learning

Monthly Policy Calls, special trainings, statewide events, sector research, and a network of nonprofit leaders across Florida navigating the same landscape you are.

Ready to join? Want to learn more?

We have several membership tiers. Not sure which is right for your organization? We're here to help you find the best fit.

[Explore membership tiers](#)

[Attend a Member Orientation](#)

01.

Advocacy That Moves Policy

- Representation in Tallahassee and Washington, D.C. on nonprofit issues
- Representation with Florida state agencies (FNA leads the Florida Charitable Advisory Partnership / FCAP)
- Members-only Policy Calls (during Session and other select times of year)
- Tailored presentations on advocacy/lobbying for your designated audience (higher levels)



02.

Stay Informed (Fast)

- Subscription to FNA e-newsletters
- Members-only updates (including tailored updates during key times of year)
- Access to statewide nonprofit research, resources, and publications (with key items surfaced directly to members)



03.

Learn, Train, Connect

- Discounted registration for FNA webinars, trainings, and events (often at a reduced member rate)
- Opportunities to interact with peers and partners during statewide gatherings (notably for consultant members)



04.

Tools That Save Time (and Risk)

- Discounts on FNA resources for nonprofits (e.g., compliance tools)
- Complimentary membership to the Nonprofit Risk Management Center
- Access to the Legal Services program (where included/available by member type)
- Access to SAVI student loan repayment microsite (staff support resource)
- TriNet HR benefits/discounts (workforce and benefits support)
- Discounted membership to GrantStation (grant opportunity and funding research tool)



05.

Get Seen + Hire Better

- Free Job Board posting (30–60 days, by level)
- Member/Consultant Directory listing
- Social media highlights (select/higher levels)
- Member Spotlight (consultants)
- Newsletter ad discounts (by level)
- Affiliate seats (share benefits across your team)



Membership Benefits

learn more & join

flnonprofits.org



Florida's State Association For Nonprofits

Membership Benefit	Standard \$150 / yr	Plus \$250 / yr	Ultimate \$400 / yr	Association \$750 / yr
Advocacy & policy				
Tallahassee & DC representation	✓	✓	✓	✓
FL State Agency representation	✓	✓	✓	✓
Members-only policy calls	✓	✓	✓	✓
Elected officials info access	✓	✓	✓	✓
Introductions to elected officials	—	✓	✓	✓
Tailored advocacy presentation	—	—	1/yr	1/yr
Resources				
FNA newsletters & member updates	✓	✓	✓	✓
Discounted webinars & events	✓	✓	✓	✓
Statewide research & publications	✓	✓	✓	✓
Legal services program	✓	✓	✓	✓
SAVI student loan repayment microsite	✓	✓	✓	✓
Partner benefits				
Risk Management Center membership	✓	✓	✓	✓
GrantStation discount	✓	✓	✓	✓
TriNet HR benefits	✓	✓	✓	✓
Visibility & networking				
Member directory listing	✓	✓	✓	✓
Social media highlights	—	—	✓	✓
Newsletter ad discount	—	—	—	✓
Job board & affiliates				
Free job postings	30 days	60 days	60 days	60 days
Affiliate member seats	3	5	10	25+

Contact Membership Manager Liz Marcucci to learn more! info@flnonprofits.org

The
FNA
Team



Sabeen Perwaiz
President & CEO



Leah McDermott
VP of Policy and Program



Mike Donohue
Communications & External Affairs



Liz Marcucci
Membership Manager



Comprehensive HR Solutions



TriNet PEO

Experience unparalleled ease with our PEO—unifying HR, access to benefits and payroll processing into one comprehensive HR solution.



HR Plus

Get outsourced admin support for HR, payroll processing and payroll tax—complemented by our modern HR technology.

HR THAT UNDERSTANDS YOUR BUSINESS

Navigating the complexities of HR can be challenging and every industry comes with its own distinct requirements. That's why we're proud to team up with TriNet to offer comprehensive HR Solutions to meet your business needs.

✓ Attract Top Talent

Get the comprehensive benefits and service options you need to compete for talent—even against the giants.

✓ Gain Peace of Mind

Lean on a reliable ally to guide you through the unexpected and the unknown of employment-related issues so you can protect your business.

✓ Spend More Time Focused on Your Business

Outsource your HR functions to industry-specialized HR experts so you and your team can dedicate your time and resources to building your culture, supporting your employees and furthering your mission.

Learn all about TriNet's industry-tailored solutions.



MEMBER BENEFITS



Find the right funders with a membership built for success.

Find Grantmakers

Find the right grants faster, no matter your mission

- Access 150,000+ funding profiles, 15,000+ curated grants across sectors, regions, and grant types tailored to your mission.
- Discover funders that align with your goals using filtering tools that simplify your search and save valuable time.
- Stay current with newly posted grants and evolving funder priorities to uncover the best funding opportunities.

Make informed decisions with in-depth funder insights

- Explore grantmaker profiles with funding priorities, eligibility criteria, and deadlines to make informed decisions.
- Save time by quickly assessing funders that align with your mission, so you can focus on writing strong proposals.
- Understand funders' giving history and priorities to strengthen your proposals and improve funding success.



FINANCIAL INFORMATION

Total Annual Giving:
\$771,000

Grant Range:
\$500 - \$25,000

Grant Details:
Occasionally, larger grants are made.

APPLICATION INFORMATION

Eligible Applicants:
Nonprofit organizations

Application Deadlines:
Initial inquiries: none

GRANTMAKER INFORMATION

Type of Grantmaker:
Foundation, Fund, or Trust

Trust verified funding data, updated weekly

- Ensure accuracy with a rigorously maintained database of active grants, updated daily for the latest opportunities.
- Get real-time updates on funder priorities, deadlines, and eligibility changes so you never miss a funding opportunity.
- Plan with confidence using up-to-date grant data that reflects funder priorities, eligibility, and deadlines.

Access expert grantseeking tools at affordable prices

- Gain access to advanced search, planning, and strategy tools designed for nonprofits of all sizes and experience levels.
- Streamline your funding process with time-saving resources and expert guidance built for maximum efficiency.
- Simplify your grantseeking process with a membership that offers everything you need at one affordable price.

Write Winning Proposals: An Overview

This section includes step-by-step tutorials that you can use and modify to develop stellar grant proposals. It is filled with information, ideas, resources, forms, processes, samples, and examples.

- **Award-Winning Proposals** has samples of funded government and private grant applications. These samples won the National Competition sponsored by GrantStation and the Grant Professionals Association. Reading through successful proposals is an excellent way to hone your skills and learn "what great looks like."

You can also review an example of a full proposal and a letter of inquiry that will be used as an explanatory tool throughout the following sections.

- **Getting Started** may sound like it is for the novice, but even seasoned professionals should take a quick look. You may pick up some new ideas that you can incorporate into your existing approach to proposal writing. This section includes information on the submission process and how to organize your documents. Tips on creating a proposal writing schedule and writing to your audience are provided. Finally, if you are submitting grants to the U.S. federal government, links to create your SAM.gov and Grants.gov registrations are included.
- **Proposal Development** includes information you need to develop your proposal from beginning