

FNA Membership



Your collective voice, advocate, and resource.



FNA membership isn't just access to a set of benefits; it's an invitation to be part of the collective voice protecting and elevating Florida's nonprofit sector. When you join, you join something larger than any one organization.

01 Advocacy & Your Voice in Tallahassee, and Beyond

FNA is your collective voice at the state and federal level. Members receive real-time legislative updates, members-only Policy Calls, and direct access to FNA's advocacy work on behalf of the entire sector. If something is happening in Tallahassee that affects your organization, our members hear about it first.

02 Legal Services Program

After 90 days of active membership, member organizations are eligible to apply for one engagement of up to 15 hours of legal support through our partner law firm. Available to members regardless of tier. Covered areas include bylaws review, employment law, compliance, contracts, and more. Some restrictions apply.

03 Resources & Discounts

- **GrantStation:** member rate \$139
- **TriNet:** preferred pricing on HR, payroll, and benefits services
- **SAVI:** student loan repayment support for your staff
- **Nonprofit Risk Management Center:** complimentary national membership
- **Statewide Job Board:** unlimited postings to reach nonprofit job seekers across Florida

04 Community & Learning

Monthly Policy Calls, special trainings, statewide events, sector research, and a network of nonprofit leaders across Florida navigating the same landscape you are.

Ready to get started?

Dig into everything FNA has to offer as your expert, advocate, and collective voice. Explore member benefits, register for upcoming events, access sector research, and download resources built for Florida's nonprofits.

[Explore Member Benefits](#)

[Attend a Member Orientation](#)

Getting Started with FNA



Your collective voice, advocate, and resource.



A step-by-step guide to accessing everything included in your membership.

Your membership is an open invitation. Let's make sure you can access it all.

01 Log In to Your Member Compass

- Go to flnonprofits.org and click **Login** in the top navigation
- Use the email address associated with your membership
- First time? Check your inbox for your setup email or use Forgot Password
- Member Compass is where you manage your account, access resources, and register for events at member pricing

02 Complete Your Profile

- Navigate to your profile and complete all fields
- Add your organization's **mission area**, **budget range**, and **county**
- This helps FNA advocate for organizations like yours
- **Upload your logo** to appear in the Member Directory

03 Add Your Affiliate Seats

- Your membership includes seats for additional team members (*number varies by tier*)
- Navigate to **Affiliate Members** in your Member Compass
- Add board members, staff, or colleagues. They'll receive their own login invitation
- Affiliate members also receive member communications and access to benefits

04 Access the Legal Services Program

- Find the intake form under Member Resources in your Member Compass
- Submit the form: our partner law firm will be in touch directly
- **One engagement per organization of up to 15 hours** of legal support
- Eligibility begins after 90 days of active membership.

Questions? I'm here.

Liz Marcucci, *Membership Manager*
lmarcucci@flnonprofits.org

05 Post to the Job Board

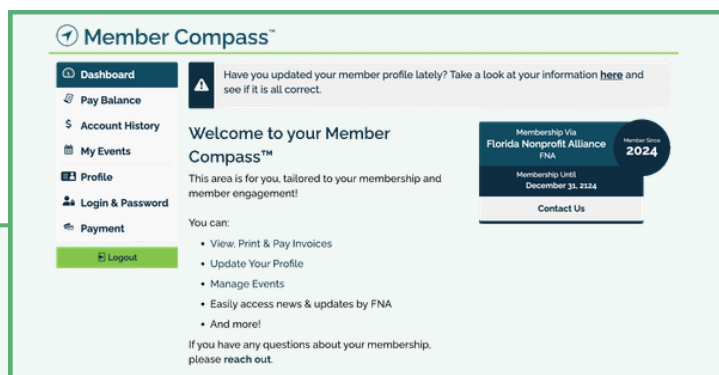
- Log in to your Member Compass and navigate to the Member Job Board
- Post open positions directly. No limit on the number of postings
- **30-day** listings for **Nonprofit Standard**, **60 days** for **all other tiers**
- Reach mission-driven job seekers across Florida

06 Explore Your Other Benefits

- **SAVI**: Student loan repayment support: access the microsite and share with your staff
- **TriNet**: Connect with our HR and benefits partner for preferred pricing on HR, payroll, and benefits
- **Nonprofit Risk Management Center**: Complimentary national membership > create an account on their site
- **GrantStation**: Discounted grant research platform access through Member Resources

07 Register for Your First Event

- Visit flnonprofits.org/events to see what's coming up
- Log in before registering to automatically receive member pricing
- Start with a Member Orientation: free, monthly, and open to your whole team
- **Policy Calls are members-only** and happen regularly during sessions and/or special legislative updates



01.

Advocacy That Moves Policy

- Representation in Tallahassee and Washington, D.C. on nonprofit issues
- Representation with Florida state agencies (FNA leads the Florida Charitable Advisory Partnership / FCAP)
- Members-only Policy Calls (during Session and other select times of year)
- Tailored presentations on advocacy/lobbying for your designated audience (higher levels)



02.

Stay Informed (Fast)

- Subscription to FNA e-newsletters
- Members-only updates (including tailored updates during key times of year)
- Access to statewide nonprofit research, resources, and publications (with key items surfaced directly to members)



03.

Learn, Train, Connect

- Discounted registration for FNA webinars, trainings, and events (often at a reduced member rate)
- Opportunities to interact with peers and partners during statewide gatherings (notably for consultant members)



04.

Tools That Save Time (and Risk)

- Discounts on FNA resources for nonprofits (e.g., compliance tools)
- Complimentary membership to the Nonprofit Risk Management Center
- Access to the Legal Services program (where included/available by member type)
- Access to SAVI student loan repayment microsite (staff support resource)
- TriNet HR benefits/discounts (workforce and benefits support)
- Discounted membership to GrantStation (grant opportunity and funding research tool)



05.

Get Seen + Hire Better

- Free Job Board posting (30–60 days, by level)
- Member/Consultant Directory listing
- Social media highlights (select/higher levels)
- Member Spotlight (consultants)
- Newsletter ad discounts (by level)
- Affiliate seats (share benefits across your team)



Membership Benefits

learn more & join

flnonprofits.org



Florida's State Association For Nonprofits

Membership Benefit	Standard \$150 / yr	Plus \$250 / yr	Ultimate \$400 / yr	Association \$750 / yr
Advocacy & policy				
Tallahassee & DC representation	✓	✓	✓	✓
FL State Agency representation	✓	✓	✓	✓
Members-only policy calls	✓	✓	✓	✓
Elected officials info access	✓	✓	✓	✓
Introductions to elected officials	—	✓	✓	✓
Tailored advocacy presentation	—	—	1/yr	1/yr
Resources				
FNA newsletters & member updates	✓	✓	✓	✓
Discounted webinars & events	✓	✓	✓	✓
Statewide research & publications	✓	✓	✓	✓
Legal services program	✓	✓	✓	✓
SAVI student loan repayment microsite	✓	✓	✓	✓
Partner benefits				
Risk Management Center membership	✓	✓	✓	✓
GrantStation discount	✓	✓	✓	✓
TriNet HR benefits	✓	✓	✓	✓
Visibility & networking				
Member directory listing	✓	✓	✓	✓
Social media highlights	—	—	✓	✓
Newsletter ad discount	—	—	—	✓
Job board & affiliates				
Free job postings	30 days	60 days	60 days	60 days
Affiliate member seats	3	5	10	25+

Contact Membership Manager Liz Marcucci to learn more! info@flnonprofits.org

The
FNA
Team



Sabeen Perwaiz
President & CEO



Leah McDermott
VP of Policy and Programs



Mike Donohue
Communications & External Affairs



Liz Marcucci
Membership Manager



Nonprofit
Risk Management
Center

Find the answer here | nonprofitrisk.org

Affiliate Membership

BENEFITS



RISK MANAGEMENT ADVICE

Call or email us for advice on any risk question.

703.777.3504 or info@nonprofitrisk.org



LIVE WEBINARS

Access to our 200+ recorded webinar vault

Register for Live Webinars every other month.



DISCOUNTS

Custom Webinar

Member Price: \$1,200
(50% discount)

Publications

10% discount on all books

Custom On-site Training

Member Price: \$2,500
(30% discount)

Risk Summit

25% off registration

My Risk Management Polices

- Risk management policy development web app
- Provides sample language for 150+ policies
- Prompts you to develop your own policy language
- Manage and share policies
- Member Price: \$29 (84% discount)

My Risk Management Plan

- Risk management education web app
- Create and share a risk management plan
- Member Price: \$29 (80% discount)

My Risk Assessment

- 13 self-assessment modules
- Year-over-year comparison of risk results
- Collaborate with colleagues
- Member Price: \$279

My Business Continuity Plan

- Business continuity planning web app
- Organize resources, strategies, and plans into a single document
- Member Price: \$29 (80% discount)

ABOUT NRMCM

*We educate nonprofit leaders.
We provide counsel and
resources on issues you face:*

- Client safety
- Employment practices
- Governance
- Fraud prevention
- Legal risks

We offer RISK HELP™, self-help tools, training, and custom consulting solutions.

NRMCM has advised local, national, and international nonprofits since 1992. We are a 501(c)(3) nonprofit led by a volunteer board of directors.



Visit nonprofitrisk.org

Fill out the form found in the main menu
Membership > Affiliate
Registration

nonprofitrisk.org/membership/affiliate-registration/

Please wait 24-48 hours for access to process

Need assistance? Contact
Whitney Thomey at 571.307.4321
or whitney@nonprofitrisk.org

Find the answer here | NONPROFITRISK.ORG

204 South King Street, Leesburg, VA 20175 • 703.777.3504



Comprehensive HR Solutions



TriNet PEO

Experience unparalleled ease with our PEO—unifying HR, access to benefits and payroll processing into one comprehensive HR solution.



HR Plus

Get outsourced admin support for HR, payroll processing and payroll tax—complemented by our modern HR technology.

HR THAT UNDERSTANDS YOUR BUSINESS

Navigating the complexities of HR can be challenging and every industry comes with its own distinct requirements. That's why we're proud to team up with TriNet to offer comprehensive HR Solutions to meet your business needs.

✓ Attract Top Talent

Get the comprehensive benefits and service options you need to compete for talent—even against the giants.

✓ Gain Peace of Mind

Lean on a reliable ally to guide you through the unexpected and the unknown of employment-related issues so you can protect your business.

✓ Spend More Time Focused on Your Business

Outsource your HR functions to industry-specialized HR experts so you and your team can dedicate your time and resources to building your culture, supporting your employees and furthering your mission.

Learn all about TriNet's industry-tailored solutions.



MEMBER BENEFITS



Find the right funders with a membership built for success.

Find Grantmakers

Find the right grants faster, no matter your mission

- Access 150,000+ funding profiles, 15,000+ curated grants across sectors, regions, and grant types tailored to your mission.
- Discover funders that align with your goals using filtering tools that simplify your search and save valuable time.
- Stay current with newly posted grants and evolving funder priorities to uncover the best funding opportunities.

Make informed decisions with in-depth funder insights

- Explore grantmaker profiles with funding priorities, eligibility criteria, and deadlines to make informed decisions.
- Save time by quickly assessing funders that align with your mission, so you can focus on writing strong proposals.
- Understand funders' giving history and priorities to strengthen your proposals and improve funding success.



FINANCIAL INFORMATION

Total Annual Giving:
\$771,000

Grant Range:
\$500 - \$25,000

Grant Details:
Occasionally, larger grants are made.

APPLICATION INFORMATION

Eligible Applicants:
Nonprofit organizations

Application Deadlines:
Initial inquiries: none

GRANTMAKER INFORMATION

Type of Grantmaker:
Foundation, Fund, or Trust

Trust verified funding data, updated weekly

- Ensure accuracy with a rigorously maintained database of active grants, updated daily for the latest opportunities.
- Get real-time updates on funder priorities, deadlines, and eligibility changes so you never miss a funding opportunity.
- Plan with confidence using up-to-date grant data that reflects funder priorities, eligibility, and deadlines.

Access expert grantseeking tools at affordable prices

- Gain access to advanced search, planning, and strategy tools designed for nonprofits of all sizes and experience levels.
- Streamline your funding process with time-saving resources and expert guidance built for maximum efficiency.
- Simplify your grantseeking process with a membership that offers everything you need at one affordable price.

Write Winning Proposals: An Overview

This section includes step-by-step tutorials that you can use and modify to develop stellar grant proposals. It is filled with information, ideas, resources, forms, processes, samples, and examples.

- **Award-Winning Proposals** has samples of funded government and private grant applications. These samples won the National Competition sponsored by GrantStation and the Grant Professionals Association. Reading through successful proposals is an excellent way to hone your skills and learn "what great looks like."

You can also review an example of a full proposal and a letter of inquiry that will be used as an explanatory tool throughout the following sections.

- **Getting Started** may sound like it is for the novice, but even seasoned professionals should take a quick look. You may pick up some new ideas that you can incorporate into your existing approach to proposal writing. This section includes information on the submission process and how to organize your documents. Tips on creating a proposal writing schedule and writing to your audience are provided. Finally, if you are submitting grants to the U.S. federal government, links to create your SAM.gov and Grants.gov registrations are included.
- **Proposal Development** includes information you need to develop your proposal from beginning