

Developing a Path to the Future Trends in Electric Rate Design

Mark Beauchamp, President
Utility Financial Solutions, LLC

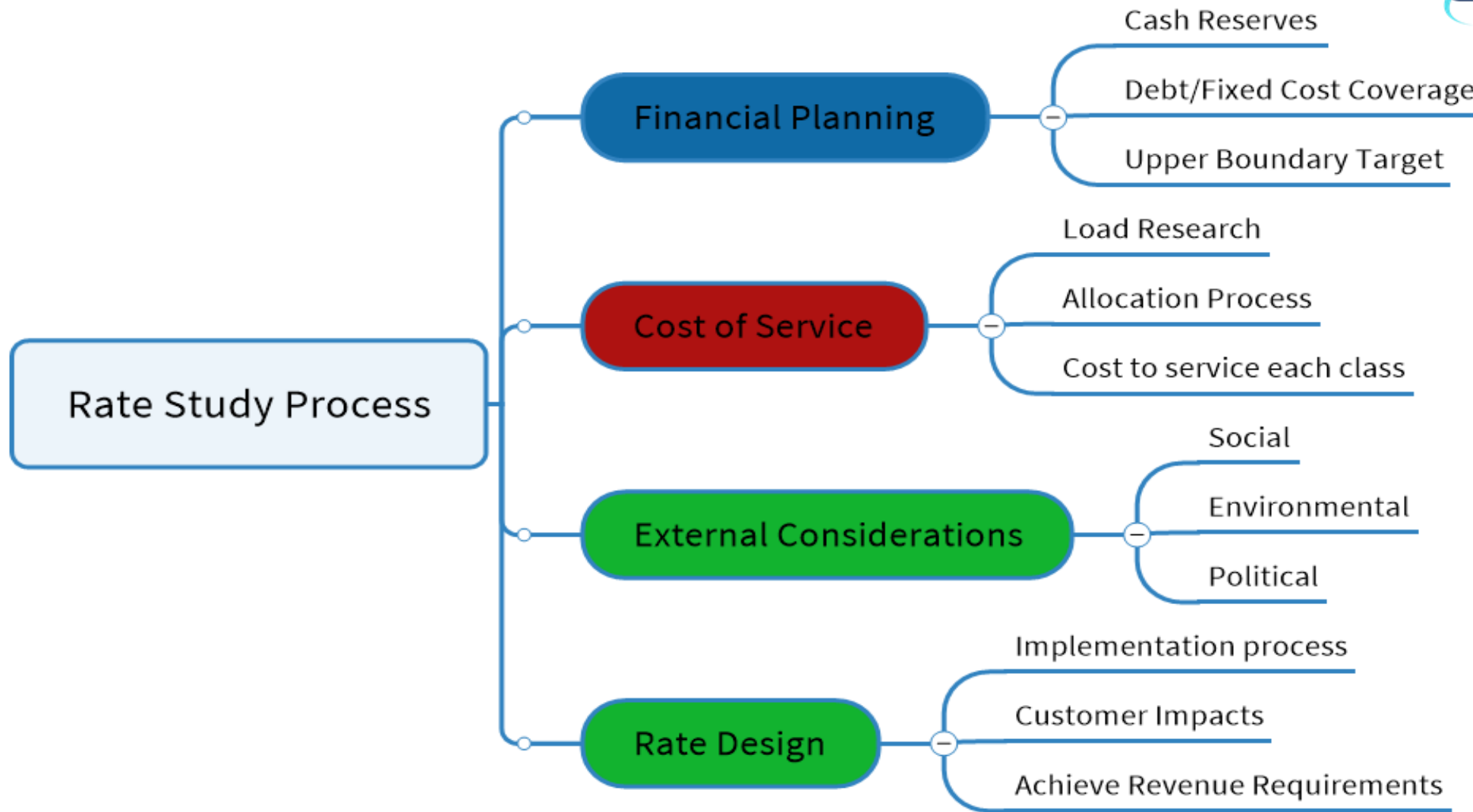
Thursday, August 1, 2024
Breakout Session #1: 2:00 – 4:00PM



Utility Financial Solutions, LLC

- International consulting firm providing cost of service and financial plans and services to utilities across the country, Canada, Guam and the Caribbean
- Instructors for cost of service and financial planning for APPA, speakers for organizations across the country, including AWWA
- Hometown Connections preferred vendor





Opportunities and Challenges

Decarbonization

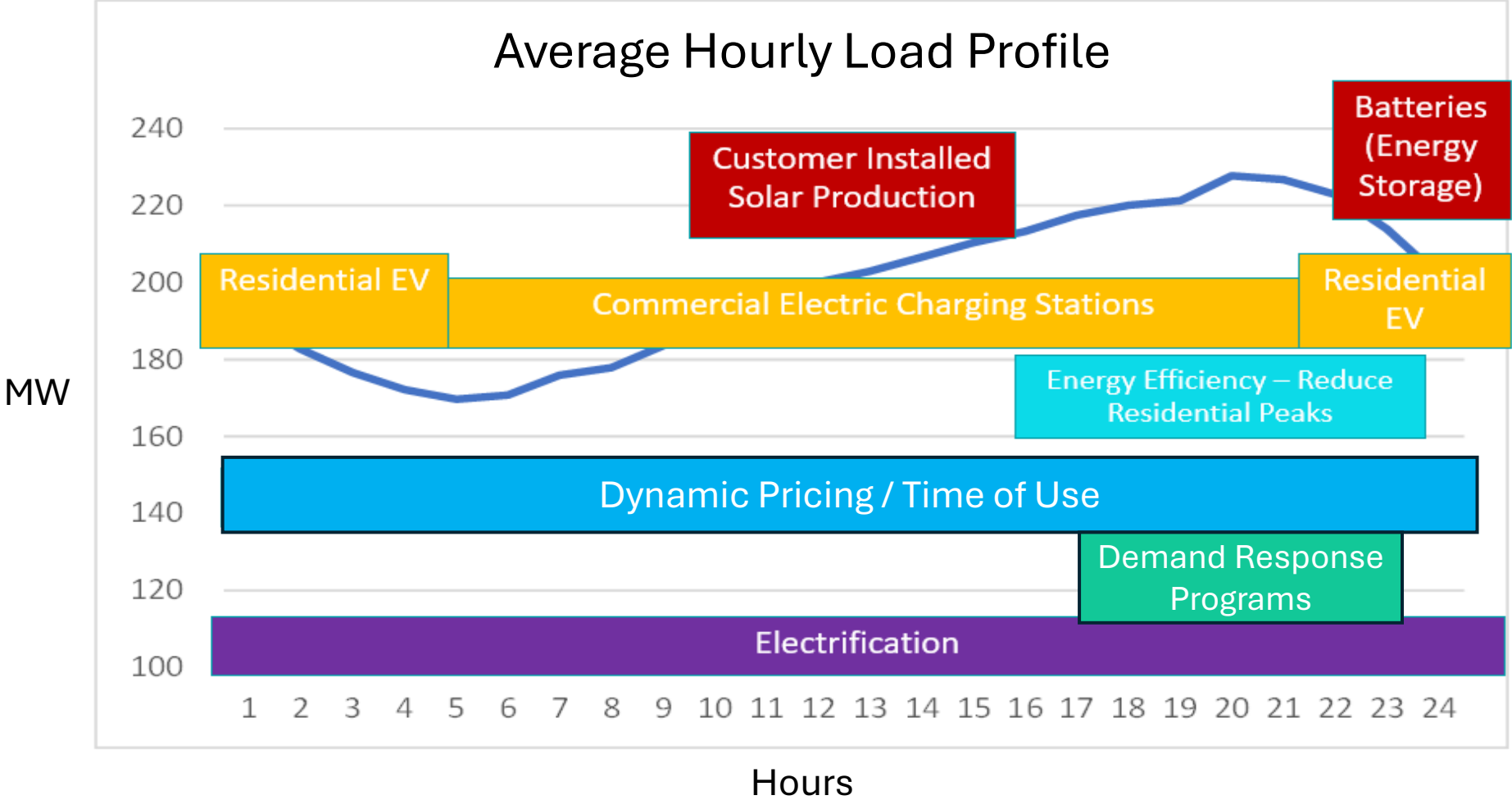
- Energy Efficiency
 - Objective: Reduce customer reliance on electricity
- Solar and Wind
 - Objective: Carbon free intermittence resource
- Energy Storage
 - Objective: System resiliency
- Transportation
 - Objective: Reduce reliance on oil
- Electrification of Buildings
 - Objective: Reduce use of natural gas



How are challenges managed and how do Utilities take advantage of opportunities?



Technology Impacts on Hourly System Usages



Historical Establishment of Rates

- Previous customers were placed into rate classes based on similar usage patterns and customer requirements
 - When energy was used
 - Metering requirements
 - Service levels – Secondary/Primary/Sub-T
 - Customer load factors
- Categories of Rates
 - Residential
 - Commercial
 - Industrial

Customer usage patterns now vary substantially from class averages



Major Rate Design Changes + Trends

Demand Charges
AMI required

Dynamic Pricing
(AMI required)

Commercial EV
Charging Station Rates

Revisions to Traditional
Net Metering Programs

Rebate Programs for EE
and Battery Storage

Demand Side
Management Rates



What is a Customer Charge? (Facilities Charge)

A customer charge recovers cost for connection to grid regardless of energy consumption

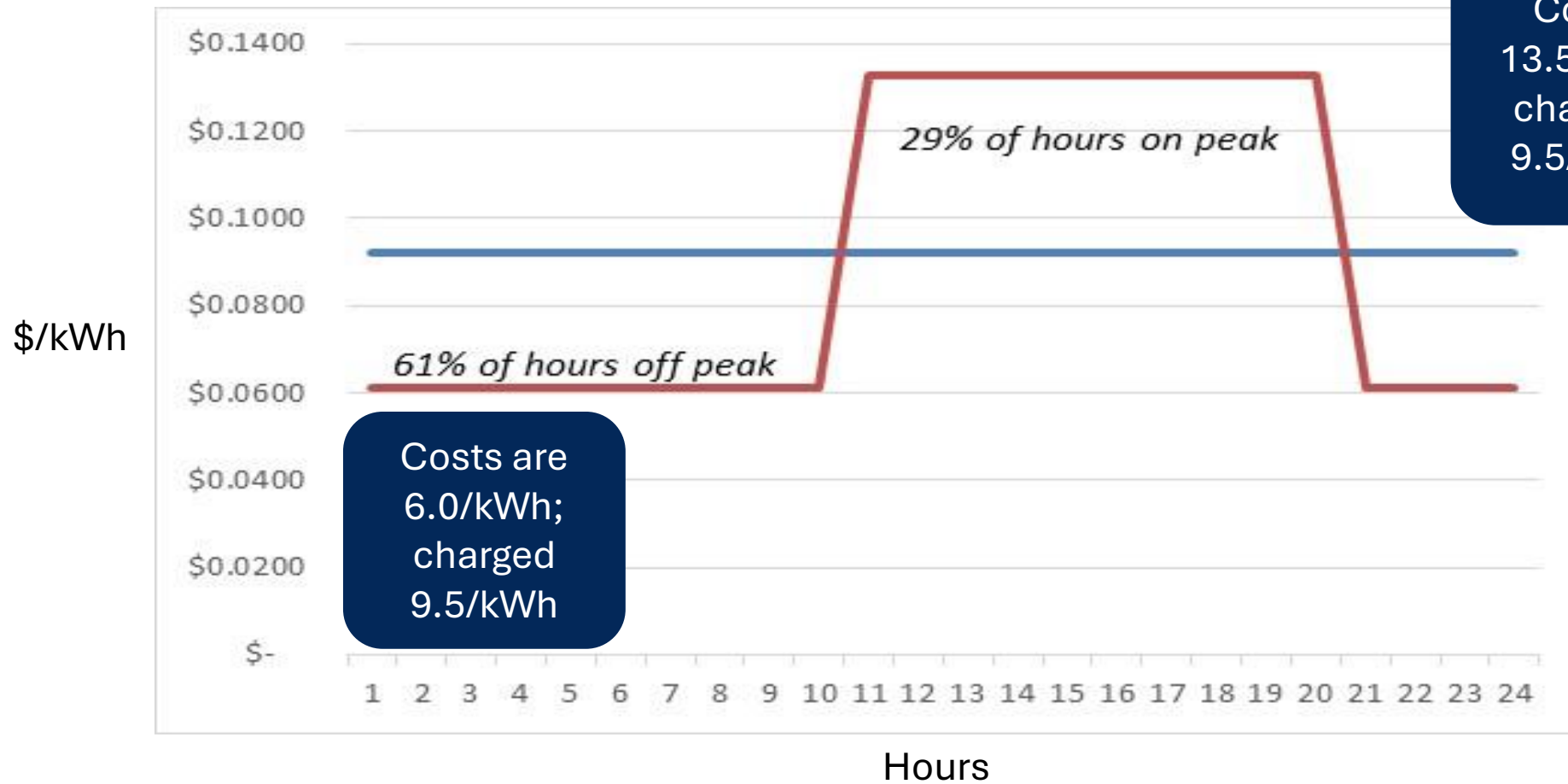
- Meter operation, AMI maintenance, and AMI replacement costs
- Billing costs
- Customer service department
- Service into customers facilities
- **Portion of distribution system**
 - Cost to get a wire from the sub-transmission system to customer
 - Based on minimum sizing (If all customers only used a single kWh)



Modernizing Rate Structures



Utility Costs Compared to Rates



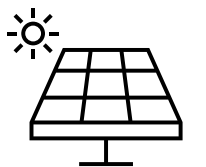
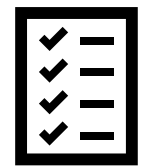
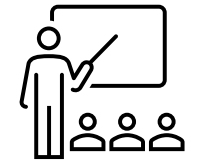
Costs
13.5/kWh
charged
9.5/kWh

Costs are
6.0/kWh;
charged
9.5/kWh



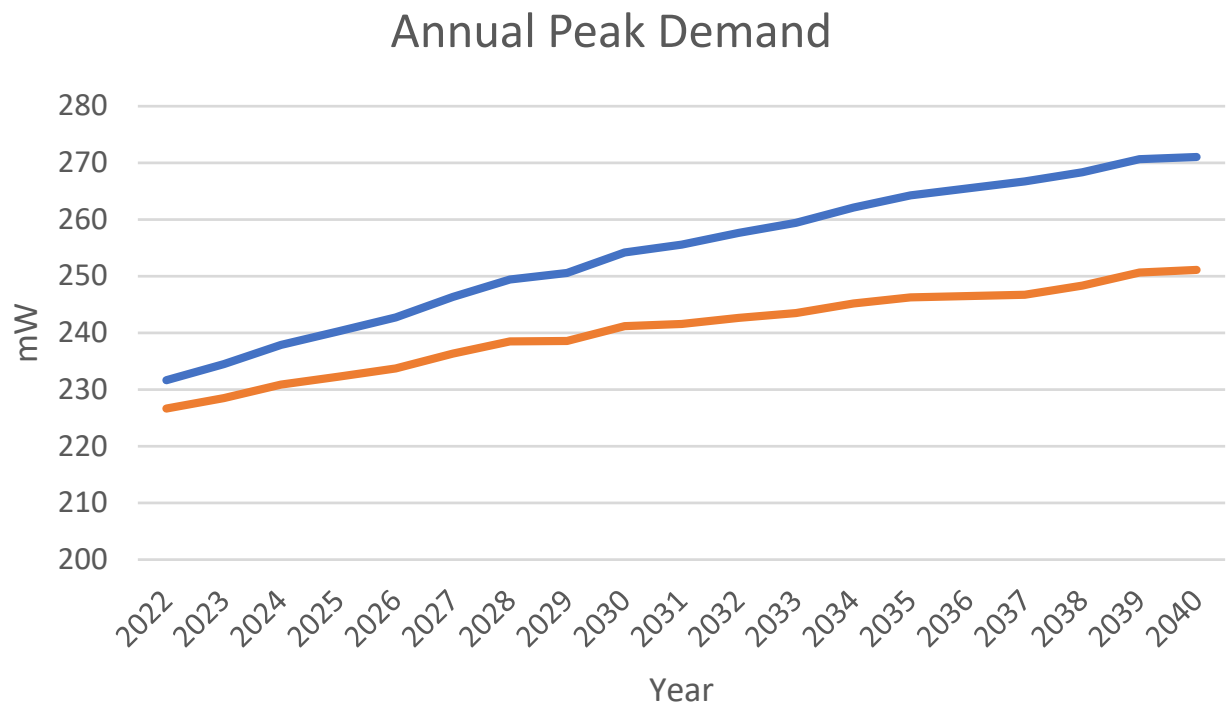
Concerns About Time Differentiated Rates

- Customer education (Acceptance of Rate?)
- Customer bill impacts?
- Should we offer a PILOT program to work out any potential issues?
- Investment and proper technology needed for AMI, database management, and billing system.
- Will solar customers benefit or be adversely impacted?



Potential Capacity Reductions

TOU vs Non-TOU



TOU vs. Non-TOU Rate

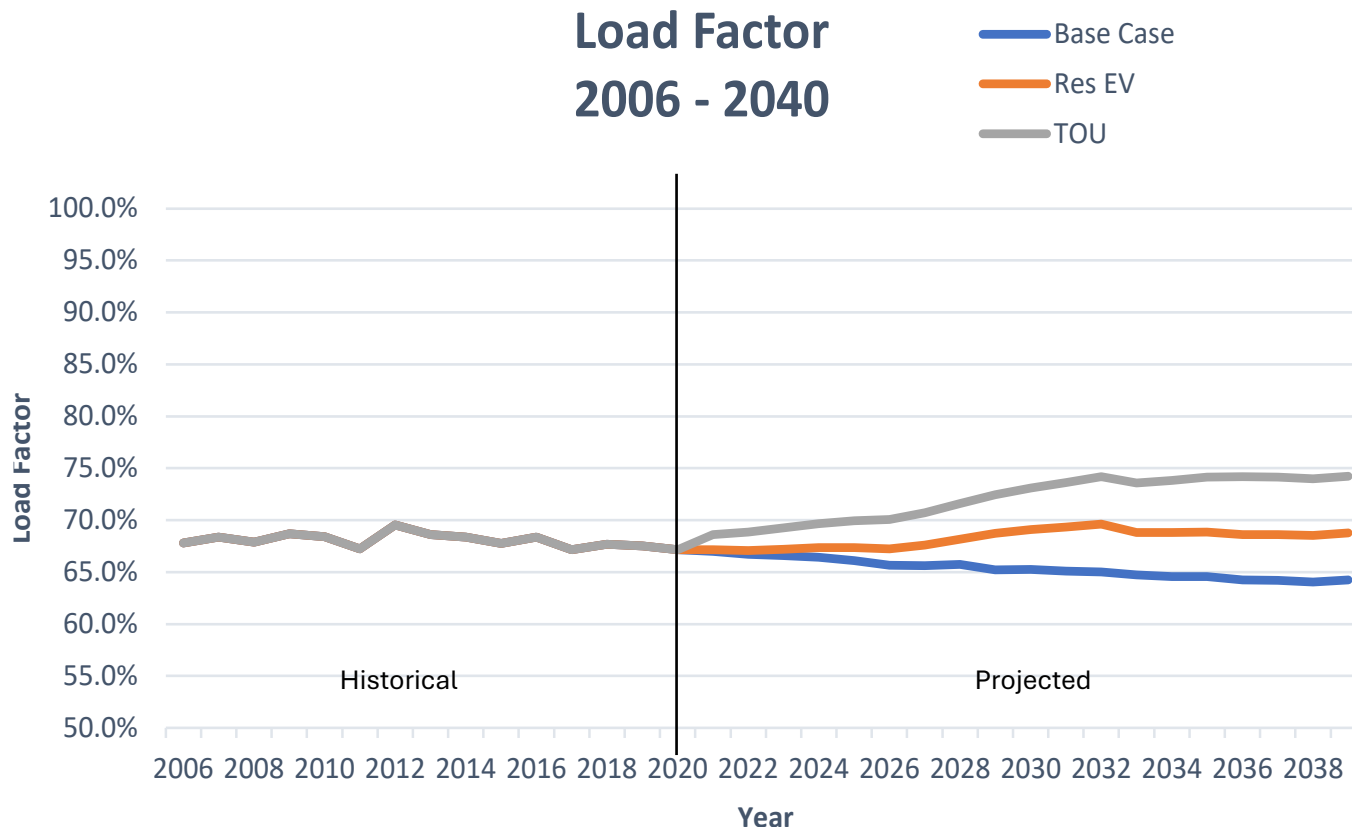
- Residential rate differential - on peak = 2x the off peak
- Mandatory residential TOU program
- Potential capacity reduction from TOU could be 20 MW, likely greater

Blue Line: Projected Peak (no TOU)

Orange Line: Projected Peak (with TOU)



System Load Factor Improvements



- Improving system load factors reduces power supply cost for all customers
- Better use of substations, transmission system, and generators
- Shifting usage to off peak time periods reduces the need for future capacity



Residential Considerations in Future Rate Designs

- Short Term – Creation of three residential rate options for customers
 - Standard residential rate
 - EV time of use rate
 - Residential time of use rate
- Long Term – One residential time of use rate
- Demand charges may be several years away




Implementation of Time-Based Rates

Residential

Suggestions:

- Full implementation of Time of Use rate for residentials with electric vehicles
- Phase in for Residential Customers



Develop
a Long-Term
Transition Plan

Rates	Current	Phase One	Phase Two	Phase Three
Monthly Facilities Charge:				
Single Phase	\$ 15.50	\$ 15.50	\$ 15.50	\$ 15.50
Three Phase	\$ 27.75	\$ 27.75	\$ 27.75	\$ 27.75
Energy Charge:				
Power Supply On-Peak Energy	\$ 0.09800	\$ 0.11900	\$ 0.14000	\$ 0.16100
Power Supply Off-Peak Energy	\$ 0.09800	\$ 0.09100	\$ 0.08400	\$ 0.07700
Revenue from Rate	\$ 2,281,638	\$ 2,281,139	\$ 2,280,640	\$ 2,280,141
Change from Previous		0.0%	0.0%	0.0%
Average Increase		2.0%	1.9%	1.9%
Average Decrease		-2.1%	-2.2%	-2.3%



Municipal System Time of Use Rates

Wholesale Providers Rates			
Demand		\$	11.69
Transmission		\$	4.40
Energy	On		0.0338
	Off		0.0213

	Hours/Year	Percentage of Annual Hours
On Peak Hours	1,130	13%
Off Peak Hours	7,630	87%

Rates	Current	Option A	Option B : 3 yr phase in		
			Year 1	Year 2	Year 3
Monthly Facilities Charge:					
All Customers	\$ 50.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00
Energy Charge:					
Winter : On-Peak : 9:00am - 12:59pm	\$ 0.02860	\$ 0.19216	\$ 0.08312	\$ 0.13764	\$ 0.19216
Winter : Off-Peak : all other hours	\$ 0.02860	\$ 0.03686	\$ 0.03083	\$ 0.03305	\$ 0.03528
Summer : On-Peak : 5:00pm - 9:59pm	\$ 0.03956	\$ 0.19732	\$ 0.09215	\$ 0.14474	\$ 0.19732
Summer : Off-Peak : all other hours	\$ 0.03956	\$ 0.03257	\$ 0.03814	\$ 0.03671	\$ 0.03528
Demand Charge:					
Oct - May Demand	\$ 21.00	\$ 10.25	\$ 16.84	\$ 13.54	\$ 10.25
June - Sept Demand	\$ 32.00	\$ 10.25	\$ 24.75	\$ 17.50	\$ 10.25



Getting the Wheels In Motion for EV Rates



Topics

- Commercial Installed Charging Stations
- Utility Installed Charging Stations
- Residential Home Charging

- Other Considerations
 - Load Management
 - Installation Costs

Growth of Electric Vehicles Depend on:

- Availability of **Working** Charging Stations
- Time to Charge Vehicles
- Cost of Vehicle
- Cost of Electricity
- Cost of Upgrades to Homes or Commercial Stations for Charging



How do Residential EV's Impact Electric Sales?

- kWh's per vehicle: (1 mile = 0.25 kWh)

Annual Miles	kWh's	Number of	
		homes	Additional kWh Sales
15,000	3,750	1,000	3,750,000
10,000	2,500	1,000	2,500,000
5,800	1,450	1,000	1,450,000

Transportation is projected to account for as much as 21% of electric sales by 2050

- Additional 200 kWh/month per vehicle
- EV's are projected to represent between 13% – 29% of new car purchases by 2030 (EIA Energy Data)



Charging Station Characteristics

Level 1 – (1 to 2 kW)

Level 2 – Homeowner, commercial & utility owned (6 to 20 kW)

DC Fast Charger – (50kW - 350kW)

- Commercial charges tend to be low load factors, often less than 10% (currently)
 - Very sensitive to demand charges
 - May need substantial distribution investments



Load Factor and Average Cost

Relationship to Rate Design

Demand Charge \$ 15.80
 Energy Rate \$ 0.084

Load Factor	Average Cost per kWh
5%	\$ 0.52
10%	\$ 0.30
20%	\$ 0.19
40%	\$ 0.14
60%	\$ 0.12

Infrastructure	Basis for Charge
Power Supply	Customers contribution toward Peak
Transmission	Customers contribution toward Peak
Sub-Transmission	Customers contribution toward Peak
Distribution	Customer Peak

- Rates tend to be developed based on class averages
- The load factor of car charging stations often results in greater diversity and may result in charging rates above costs when based on the general service rate tariff



Commercial/GS Charging Station Rate Tariff

Rate Component	General Service Rate Tariff	EV Charging Rate Tariff
Customer Charge	\$ 40.00	\$ 40.00
Demand Charge (per kW)	\$ 15.80	\$ 2.30
Power Supply	9.00	-
Transmission	3.00	-
Sub-Transmission	1.50	-
Distribution	2.30	2.30
Energy Rate (per kWh)		
Off Peak	\$ 0.084	\$ 0.060
On Peak	0.084	0.167
Critical Peak	0.084	0.234

Load Factor	General Service Rate Tariff	EV Charging Rate Tariff
5.0%	\$ 795	\$ 322
10.0%	\$ 917	\$ 512
20.0%	\$ 1,163	\$ 893
40.0%	\$ 1,653	\$ 1,653
60.0%	\$ 2,144	\$ 2,414



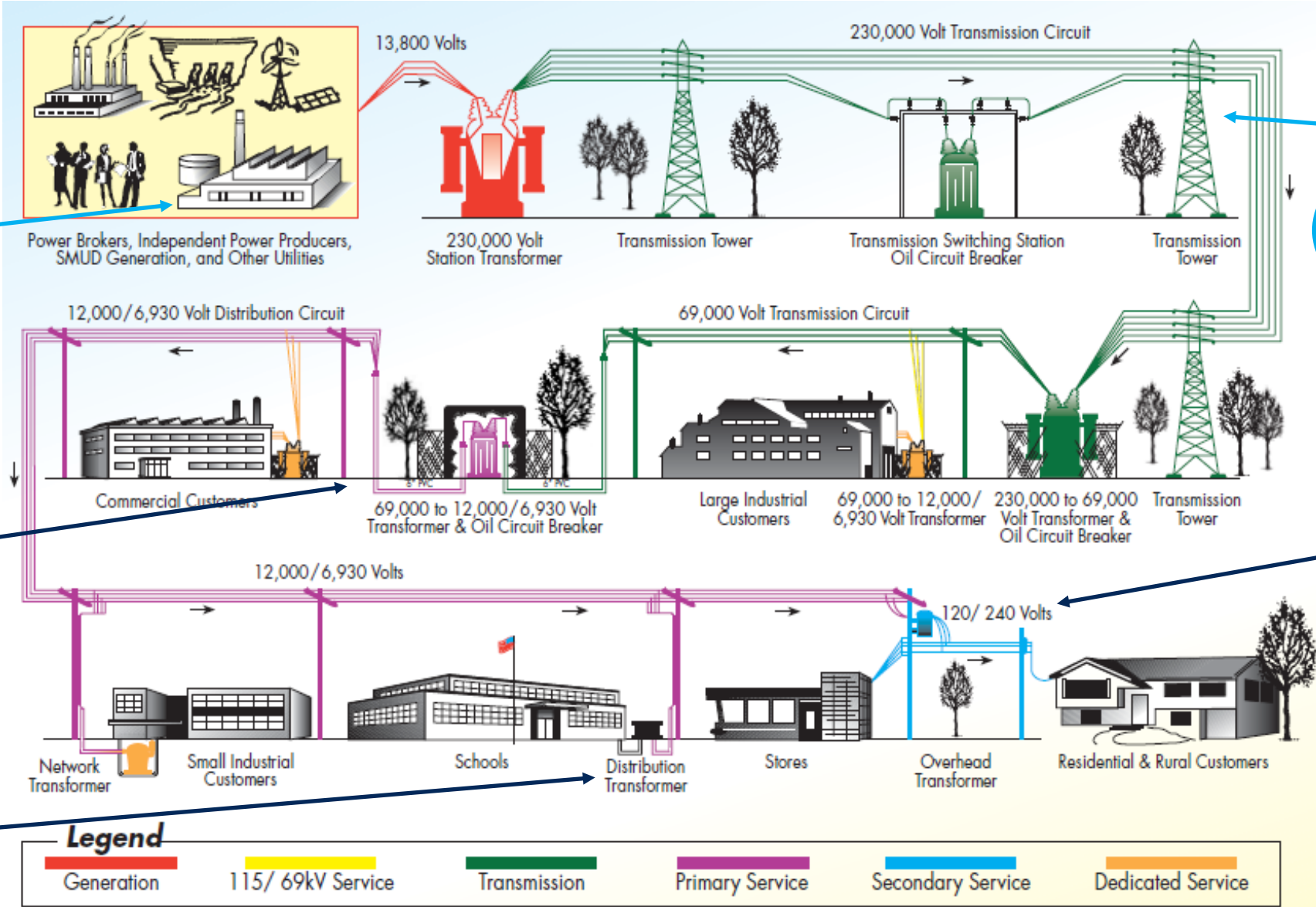
Capacity - Utility

Transmission Providers Peak Demand

Sub-T Peak Usage - Utility

Peak Usage - Customer

Peak Usage - Area



Questions

