

# SMART COW: PRECISION AG

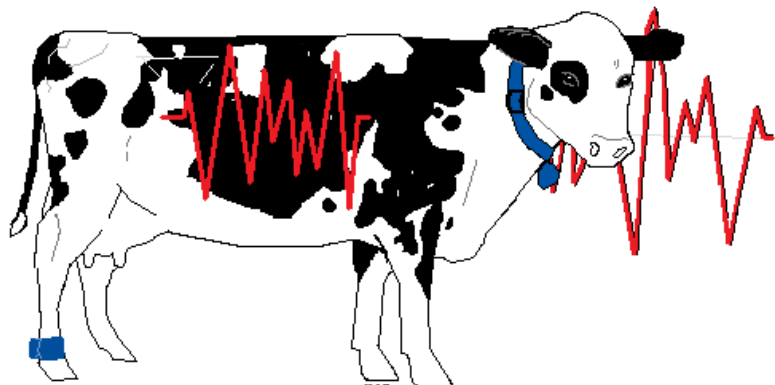


**Jeffrey Bewley, PhD, Extension Dairy Specialist**

**Amanda Stone, Randi Black, Barbara Wadsworth, Di Liang, Karmella Dolecheck, Matthew Borchers, Lauren Mayo, Nicky Tsai, Maegan Weatherly, Melissa Cornett, Samantha Smith, Megan Hardy, Jenna Klefot, Juha Hietaoja, Barbara Wolfger, Elizabeth Eckelkamp, Savannah Meade, Joey Clark, Denise Ray**



# Precision Dairy Management

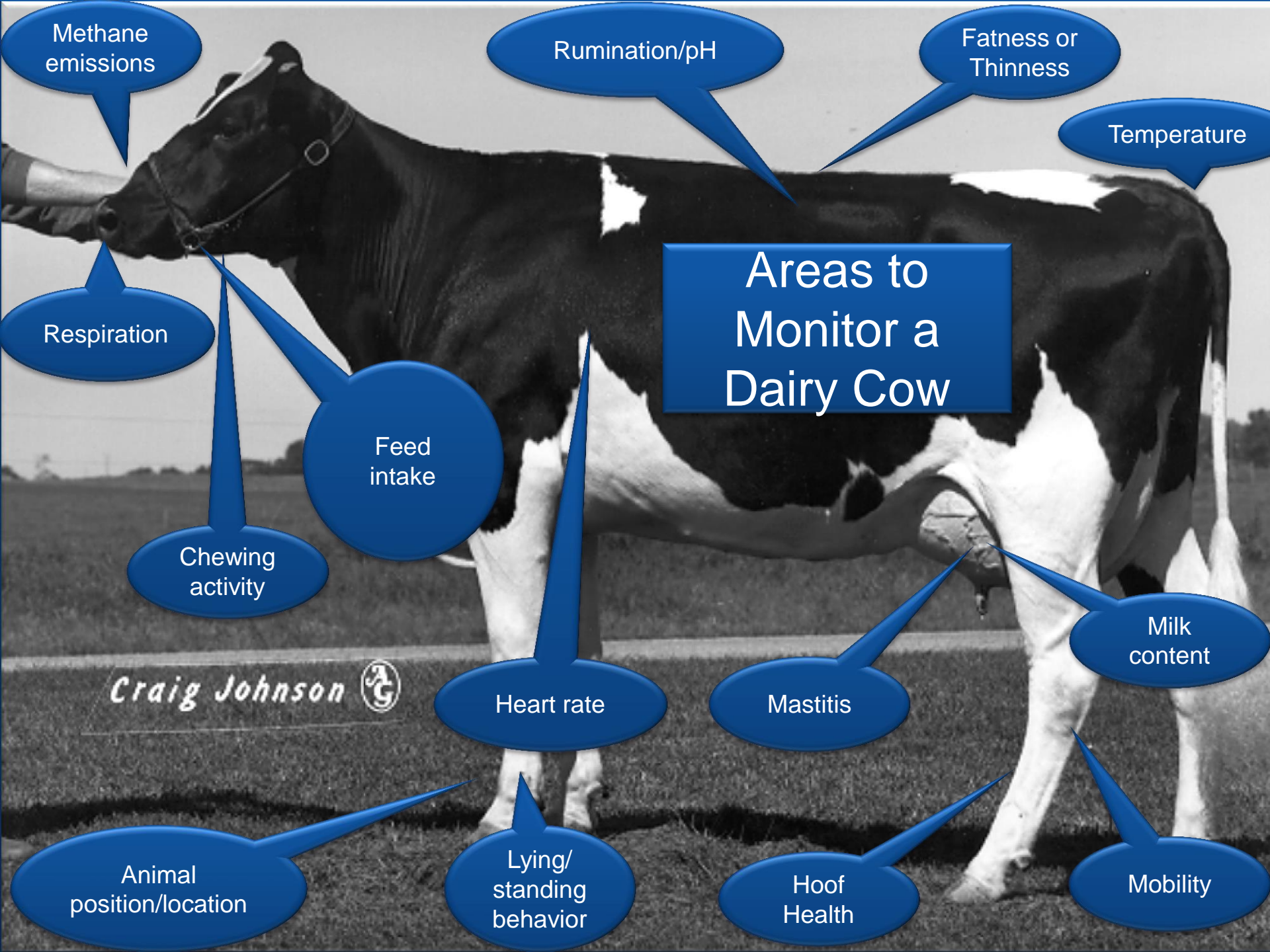


*The use of automated, mechanized technologies toward refinement of dairy management processes, procedures, or information collection*



# Happy Cows via Technology?





Methane emissions

Rumination/pH

Fatness or Thinness

Temperature

## Areas to Monitor a Dairy Cow

Respiration

Feed intake

Chewing activity

Heart rate

Mastitis


Milk content

Animal position/location

Lying/standing behavior

Hoof Health

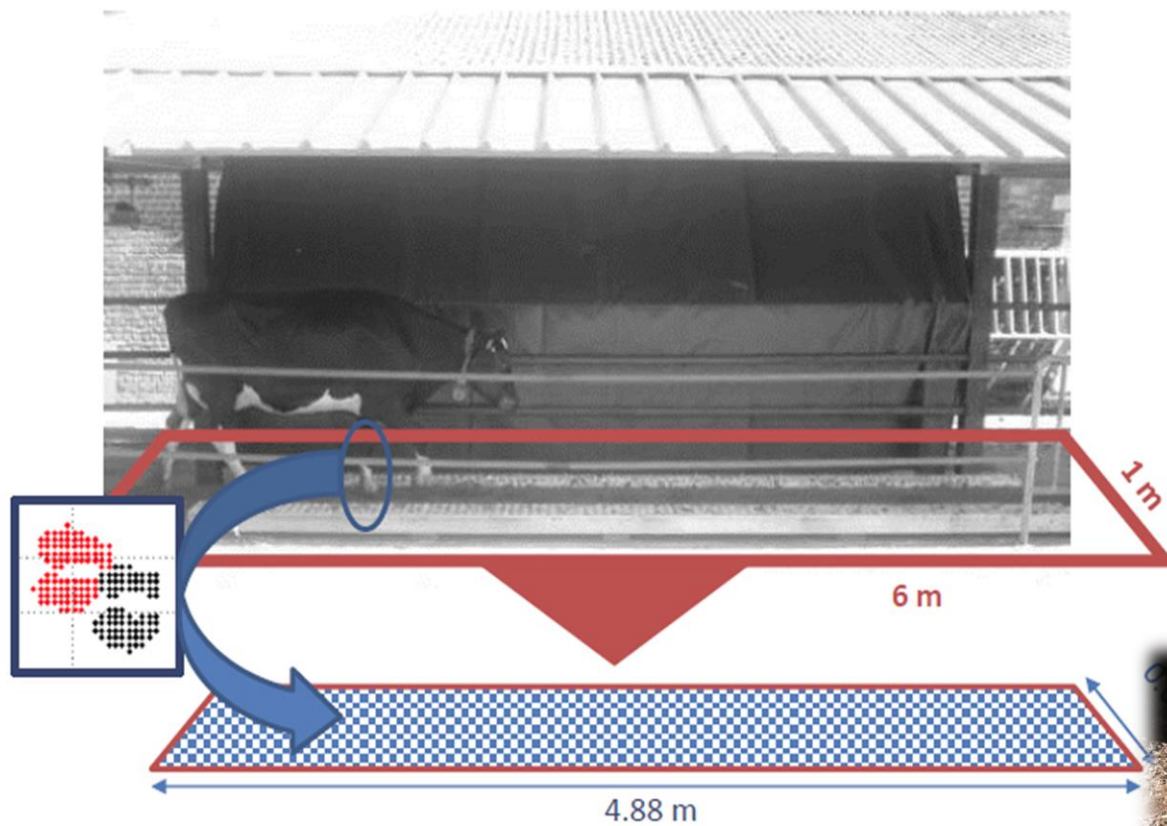
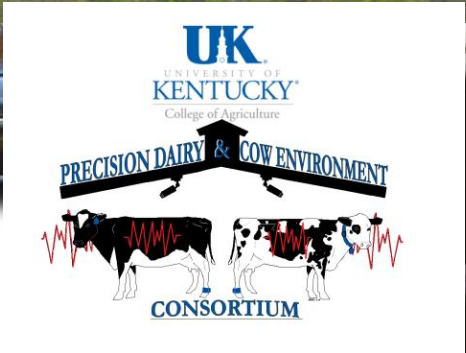
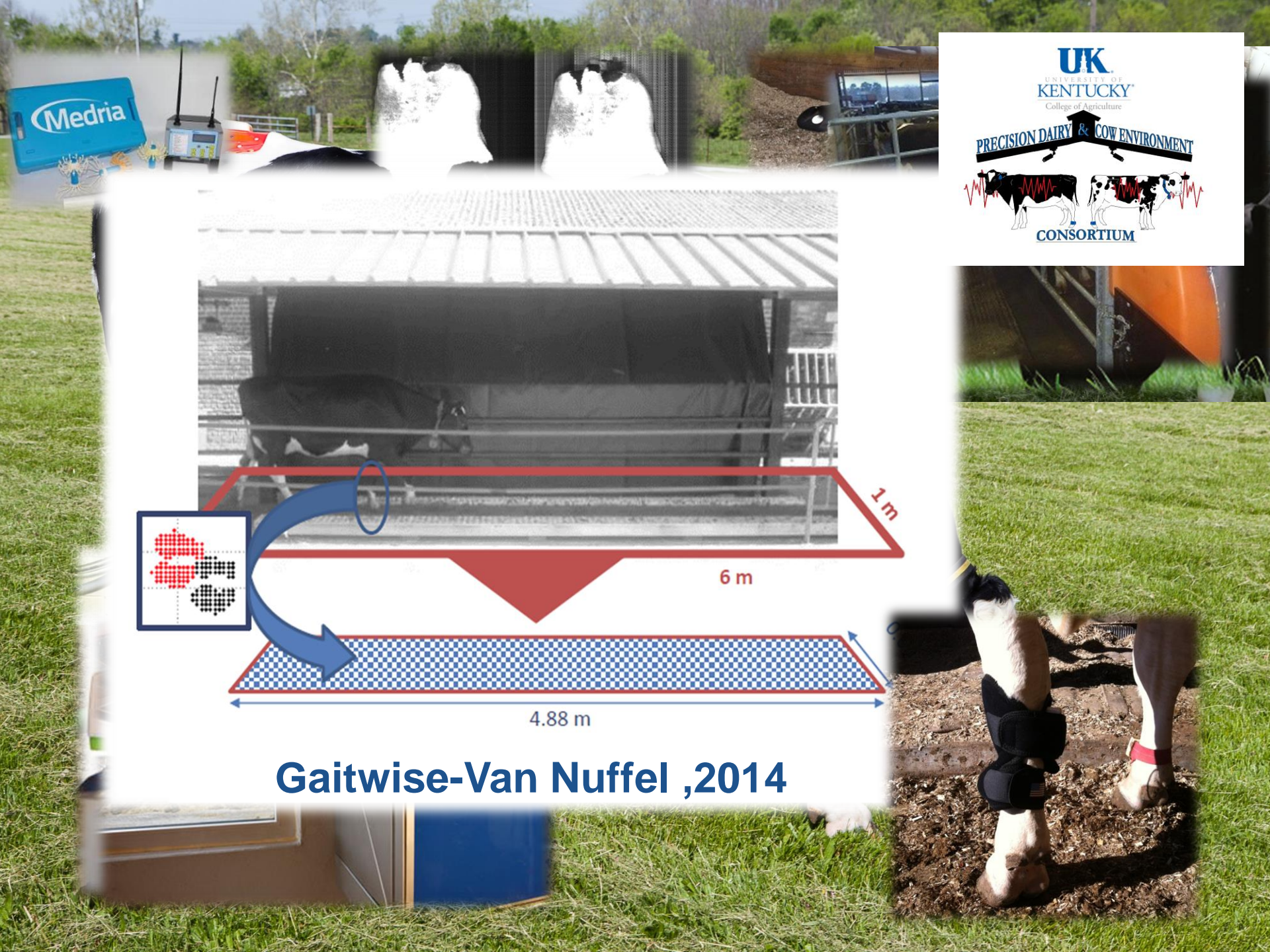
Mobility

Craig Johnson 

# Ideal Technology



- Explains an underlying biological process
- Can be translated to a meaningful action
- Cost-effective
- Flexible, robust, reliable
- Simple and solution focused
- Information readily available to farmer
- Commercial demonstrations



**Gaitwise-Van Nuffel ,2014**





# So Many Options!!!!

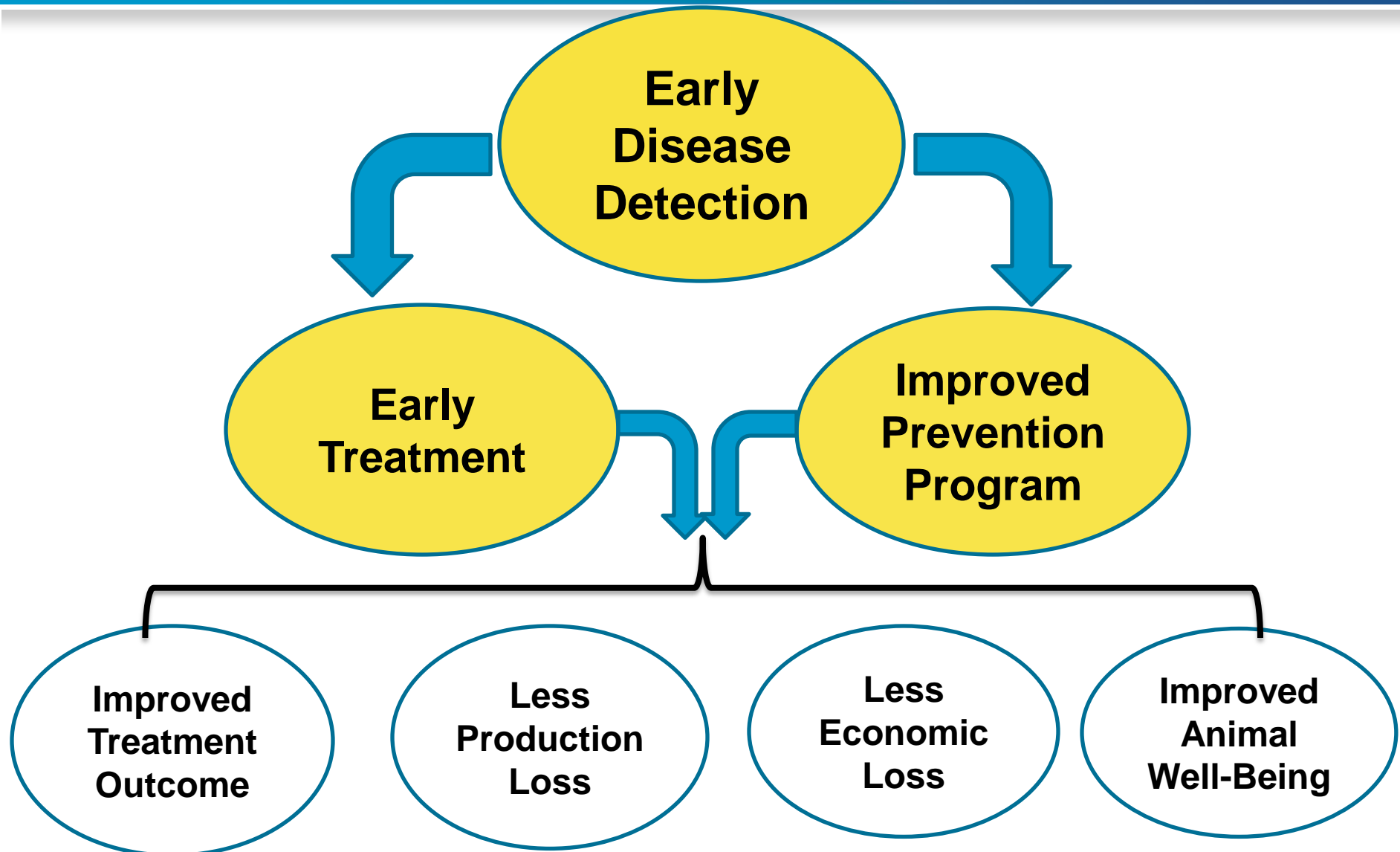


# Precision Dairy Farming Benefits

- Improved animal health and well-being
- Increased efficiency
- Reduced costs
- Improved product quality
- Minimized adverse environmental impacts
- More objective

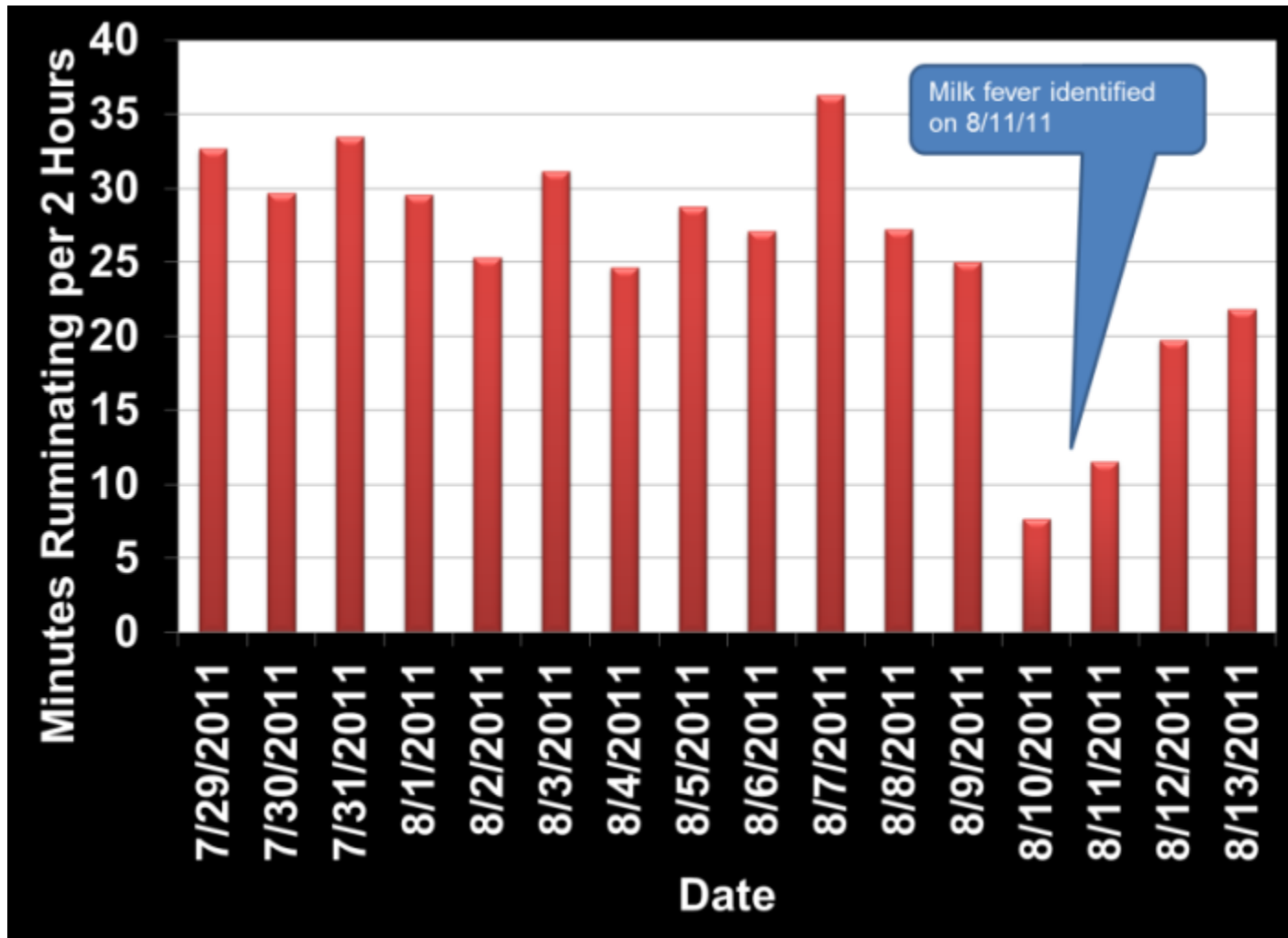


# Disease Detection Benefits

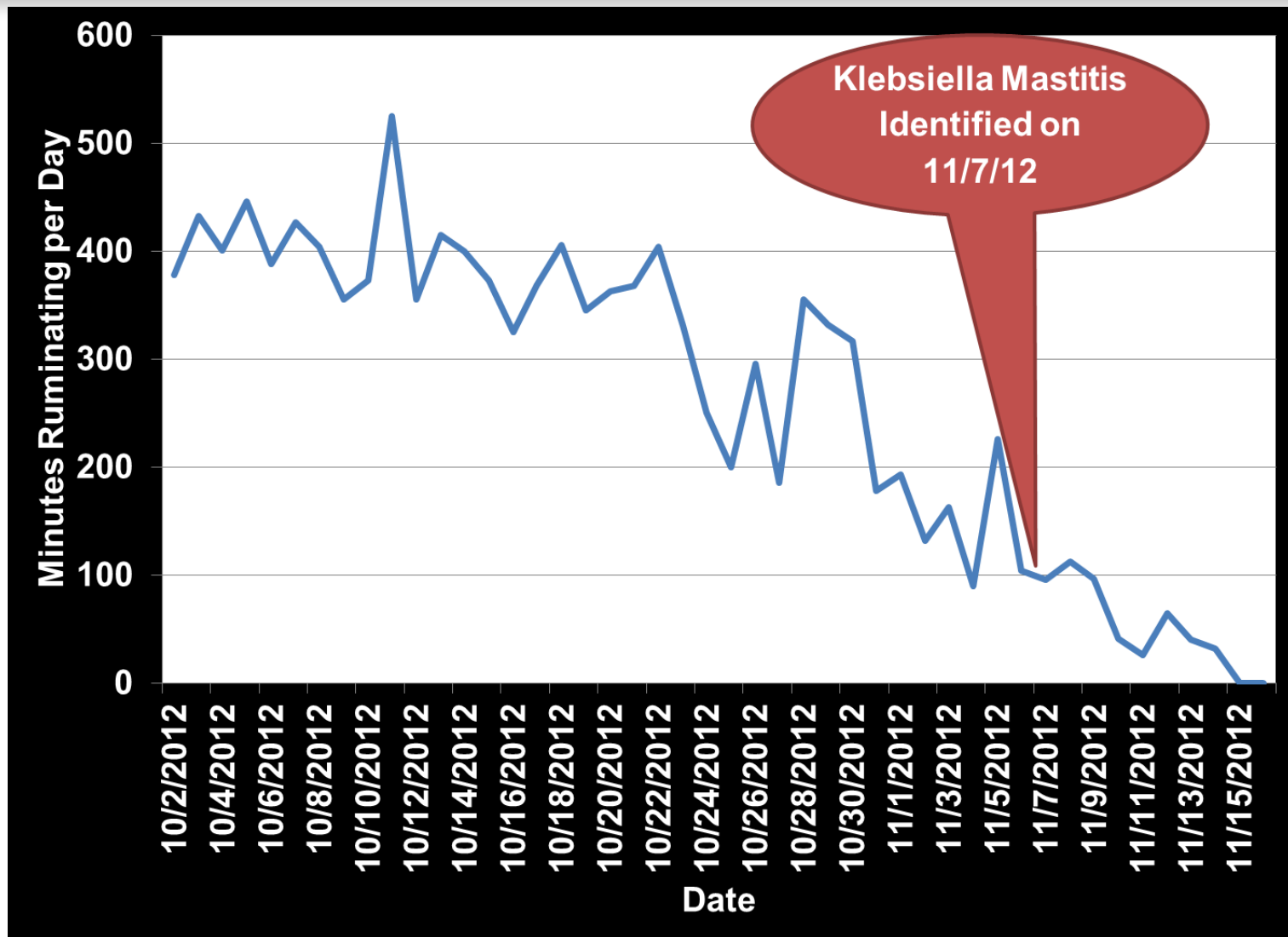




# SCR HR Tag for Milk Fever Detection



# SCR Rumination Time



Amanda Stone et al. , Unpublished Data

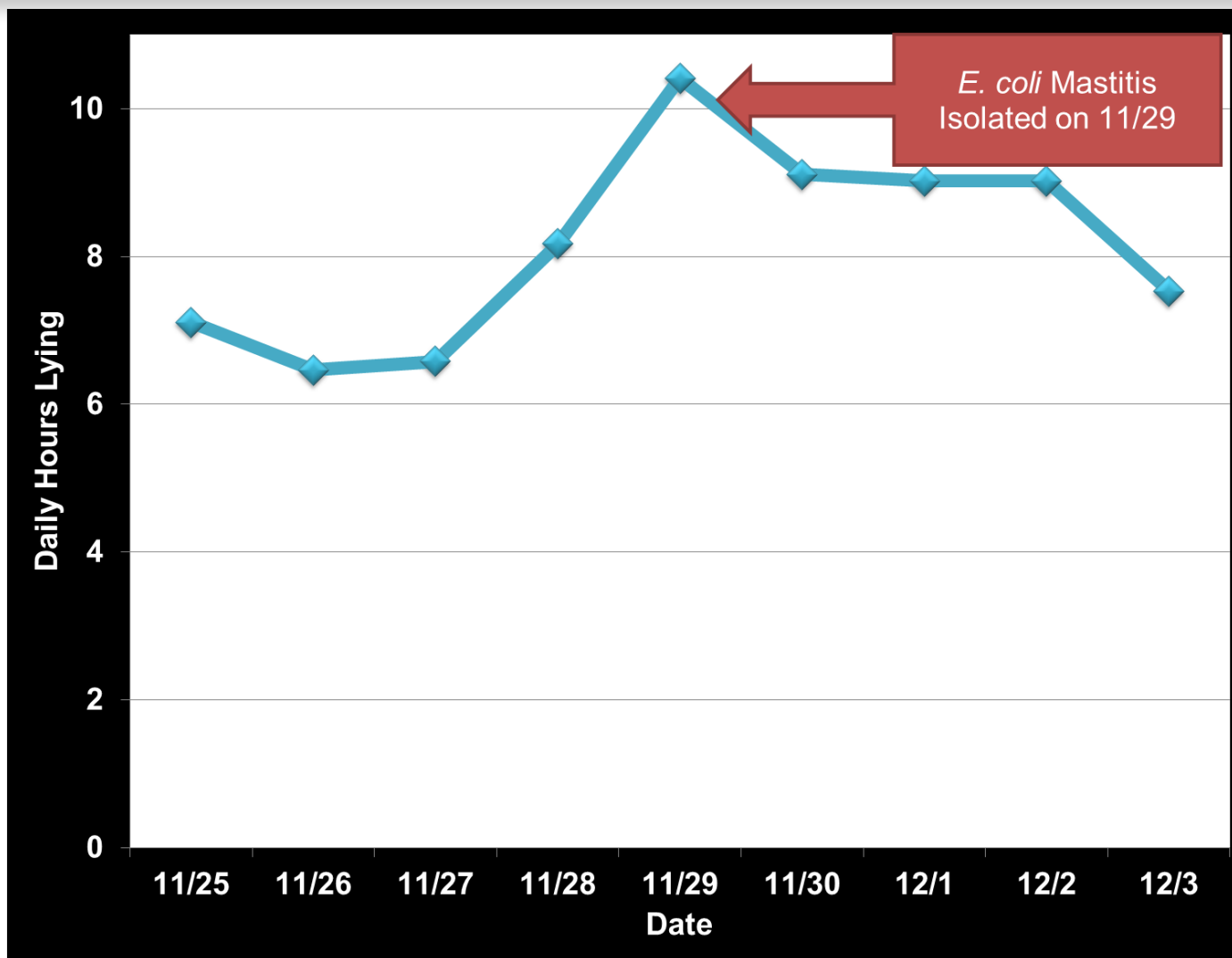


***Staph aureus* isolated on 12/29/12. Health alert on 12/27/12.**

Stone et al. , Unpublished Data



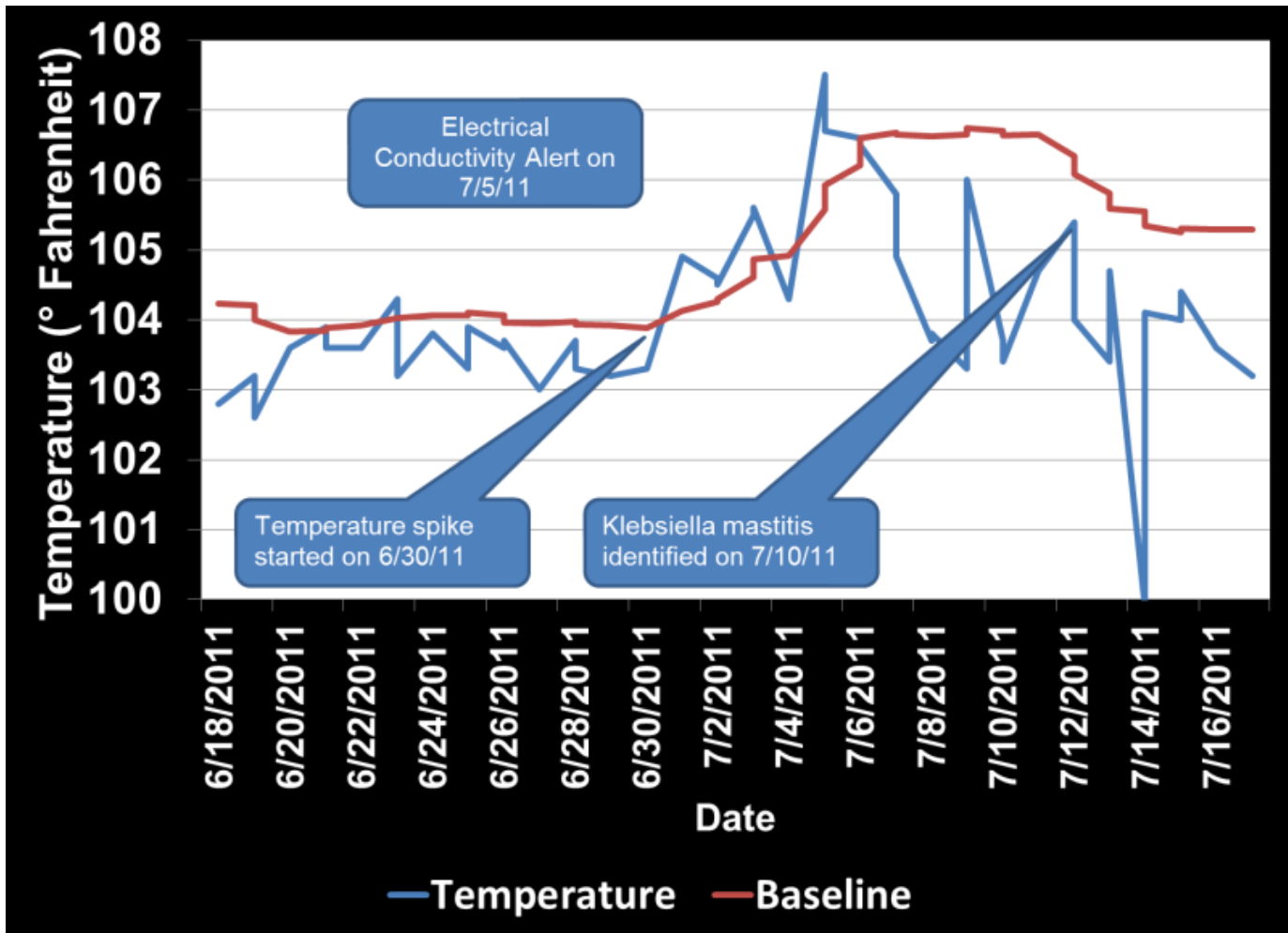
# IceQube Lying Time



Stone et al. , Unpublished Data



# DVM Systems Temperature and Milkline Individual Quarter Conductivity



# Estrus Detection



# Estrus Detection

- Efforts in the US have increased dramatically
- Satisfaction closely tied to reproductive performance before investment
- Only catches cows in heat
- Balanced approach with selective hormone intervention
- Tag management, data management, and algorithms matter



SCR HR  
Tag/AI24



GEA  
Rescounter II



DairyMaster  
MooMonitor/  
SelectDetect



AFI  
Pedometer +



BouMatic  
HeatSeeker II



Track a Cow

# Comparison of timed artificial insemination and automatic activity monitoring as reproductive management strategies in three commercial dairy herds



K.A. Dolecheck, W.J. Wilvia, G. Heersche Jr.,  
C.L. Wood, K.J. McQuerry, and J.M. Bewley



# Study Cows



- **Three commercial Holstein herds in Kentucky**
- **No clinical metabolic diseases**
- **Veterinary check**
  - **Normal ovarian activity**
- **Body condition score  $\geq 2.50$**





# Cow Treatment Allocation



- 90 d study period
  - No visual estrus detection
- Balanced for
  - Parity (primiparous or multiparous)
  - Predicted milk yield (above or below herd average)



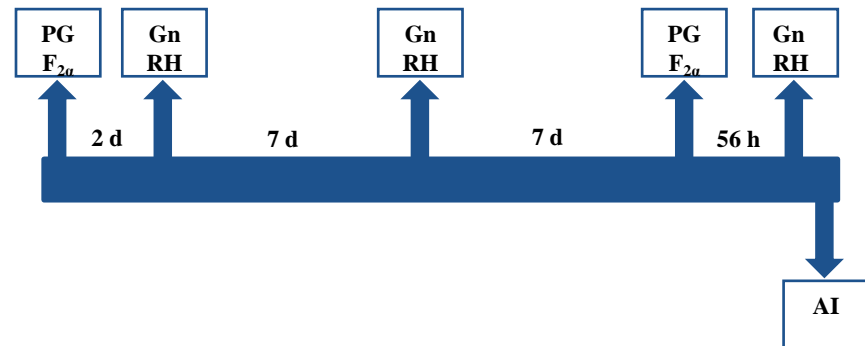


# Timed Artificial Insemination (TAI)

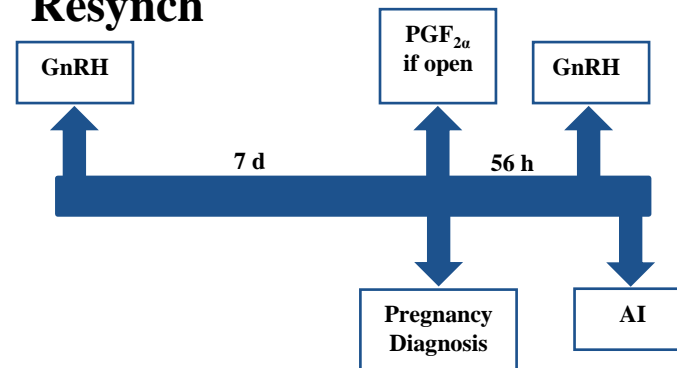


- Combination of G7G, Ovsynch, and Resynch
- Up to three services (maximum possible in 90 d)

## G7G Ovsynch



## Resynch





# Automated Activity Monitoring (AAM)



- **AfiTag Pedometer™ Plus**  
(Afimilk®, Kibbutz Afikim, Israel)
  - Number of steps, rest time, rest bouts
  - “Cows to be bred” report
- Veterinary examination determined hormone intervention ( $\text{PGF}_{2\alpha}$  or GnRH) if no alert was created for a cow for > 32 days

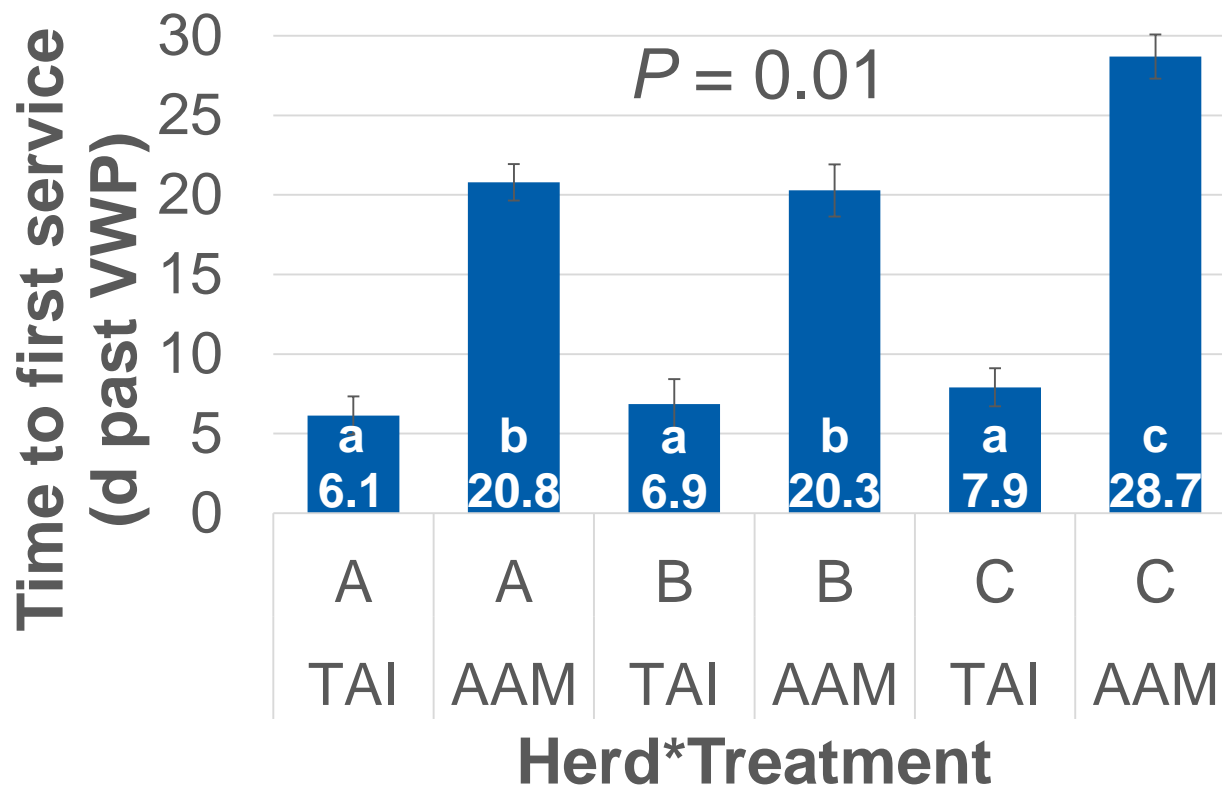




# Time to First Service



- Time to first service was significantly lower for TAI bred cows (15 d); the difference was greatest in Herd C

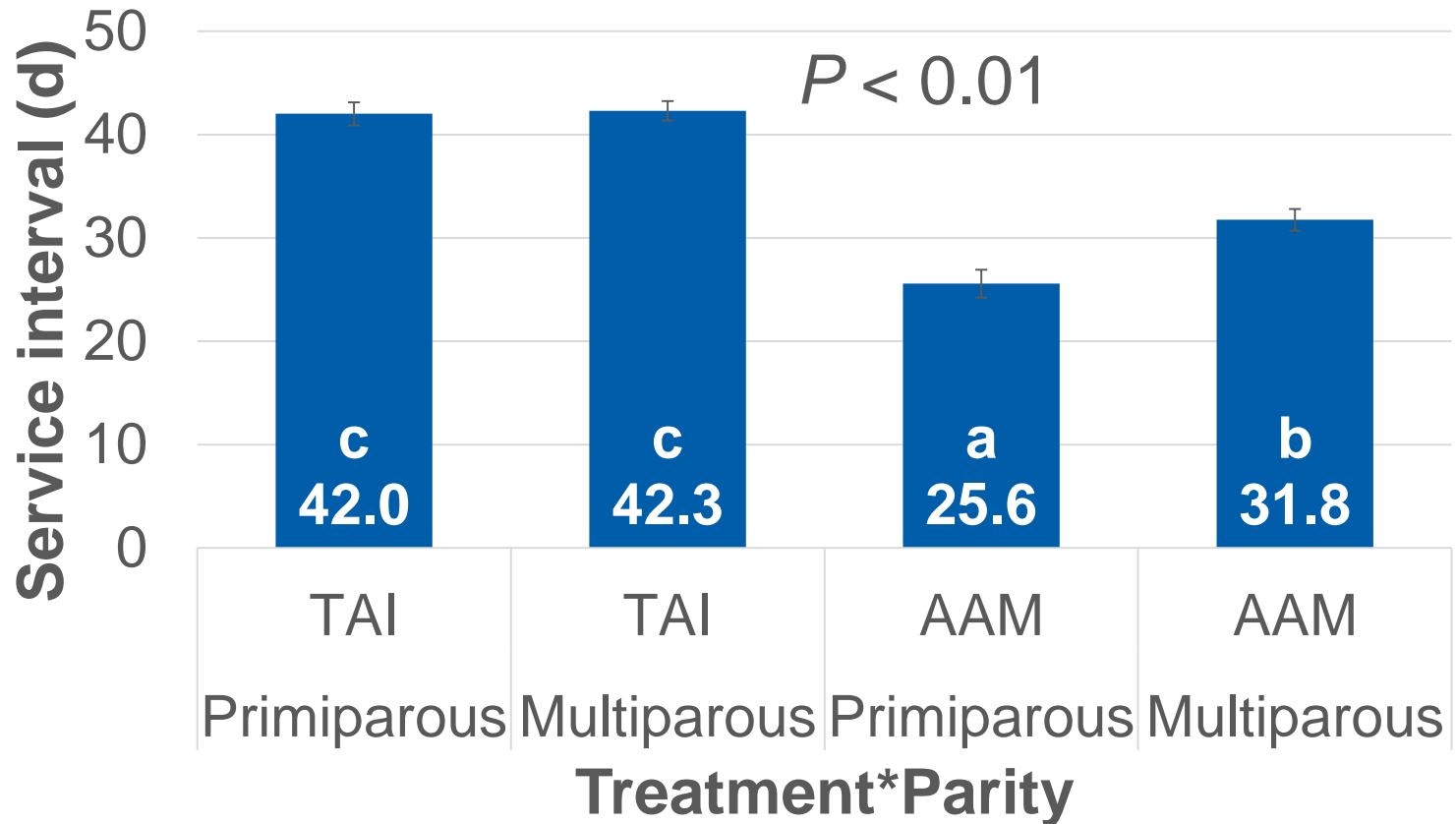




# Service Interval



- Service interval was shorter in AAM cows than TAI cows and shortest in primiparous AAM cows

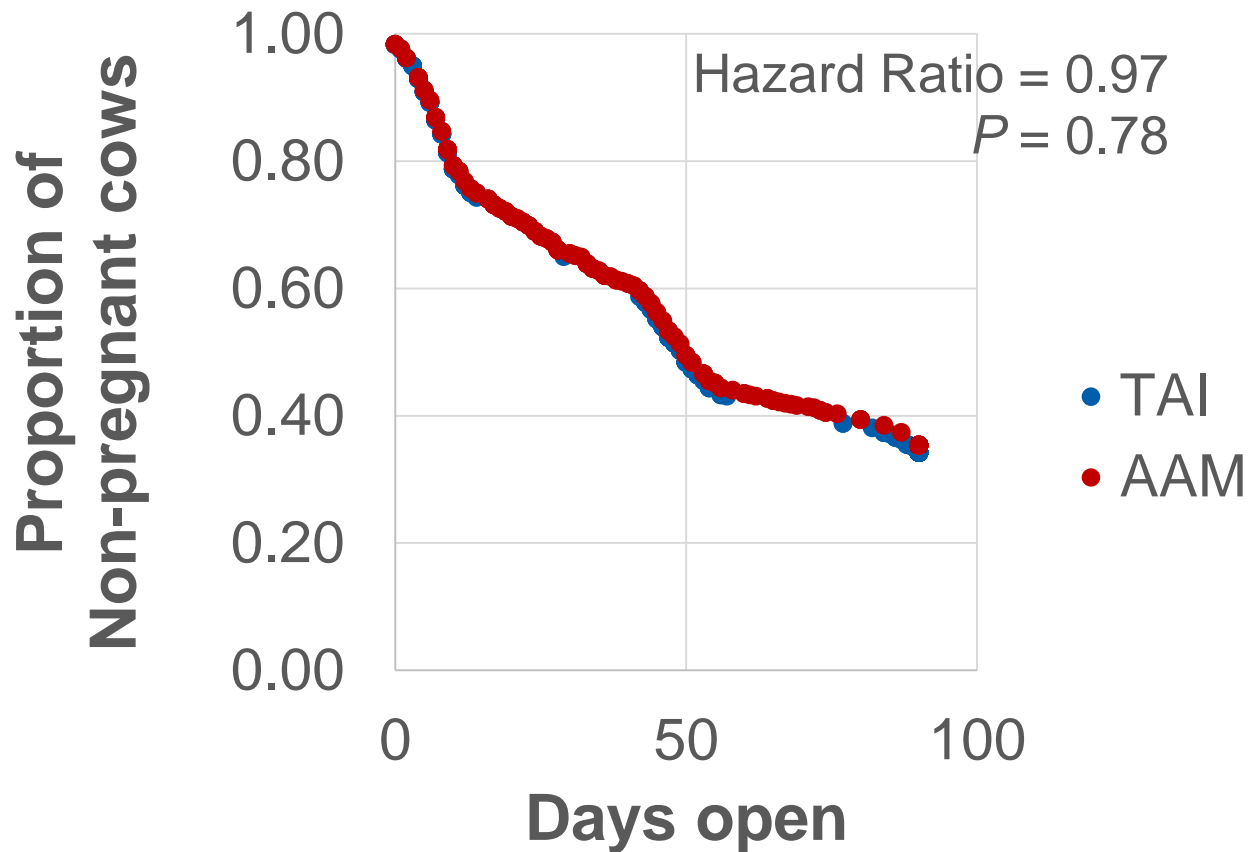




# Rate of Pregnancy



- No significant difference





# Other Analysis



Parameter	n	TAI	AAM	P-value
First service conception rate (%)	539	41.5 ± 3.2	41.7 ± 3.5	0.97
Repeat service conception rate (%)	293	41.5 ± 4.4	49.9 ± 5.3	0.12
Services per pregnancy	356	1.58 ± 0.06	1.55 ± 0.06	0.70
Pregnancy loss (%)	397	10.5 ± 2.3	7.1 ± 2.0	0.20
Days open (d past VWP)	356	31.3 ± 1.9	35.3 ± 2.0	0.13
Proportion pregnant at 90 d (%)	543	67.5 ± 3.1	68.3 ± 3.2	0.84



# What Are the Limitations of Precision Dairy Farming?



# PDF Reality Check

- **Maybe not be #1 priority for commercial dairy producers (yet)**
- **Many technologies are in infancy stage**
- **Not all technologies are good investments**
- **Economics must be examined**
- **People factors must be considered**



# Technology Pitfalls



- “Plug and play,” “Plug and pray,” or “Plug and pay”
- Technologies go to market too quickly
- Not fully-developed
- Software not user-friendly
- Developed independently without consideration of integration with other technologies and farmer work patterns





# Technology Pitfalls



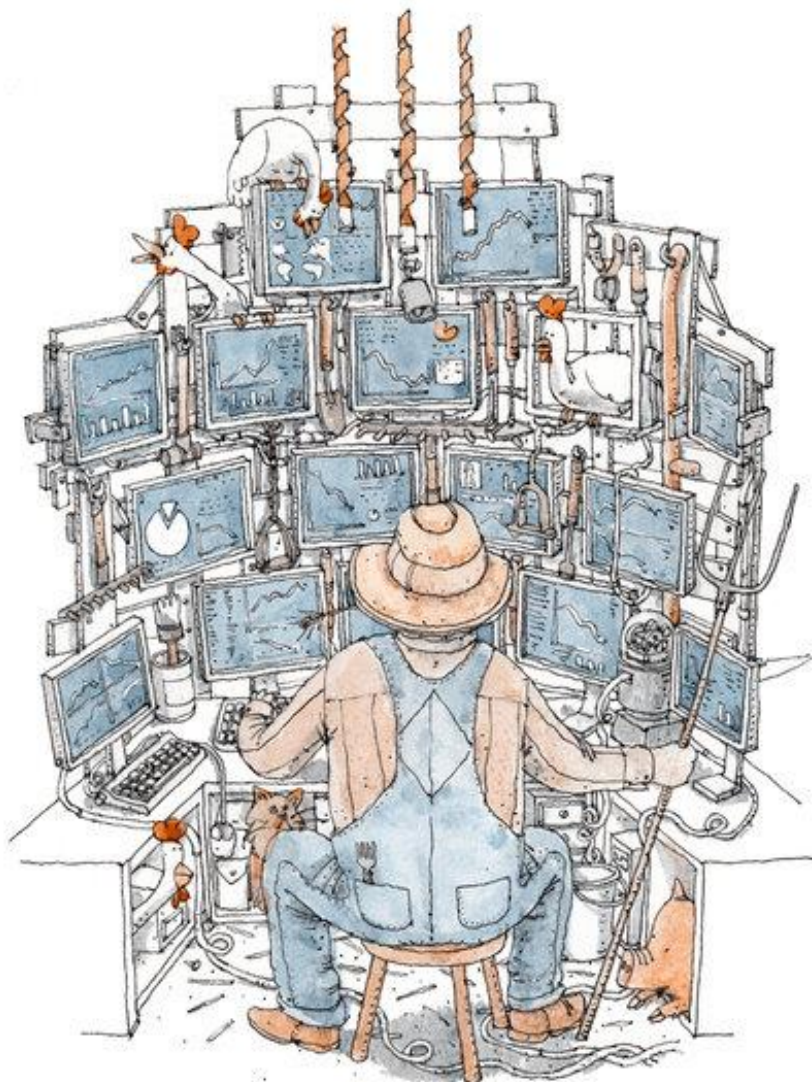
- Too many single measurement systems
- Lack of large-scale commercial field trials and demonstrations
- Technology marketed without adequate interpretation of biological significance of data
- Information provided with no clear action plan

# Lessons Learned

- Be prepared for little things to go wrong
  - Be careful with early stage technologies
  - Need a few months to learn how to use data
  - Data integration is challenging
- 
- A herd of black and white cows is running across a lush green field. The cows are in the foreground, moving towards the right side of the frame. The background shows a rolling green landscape under a clear sky.



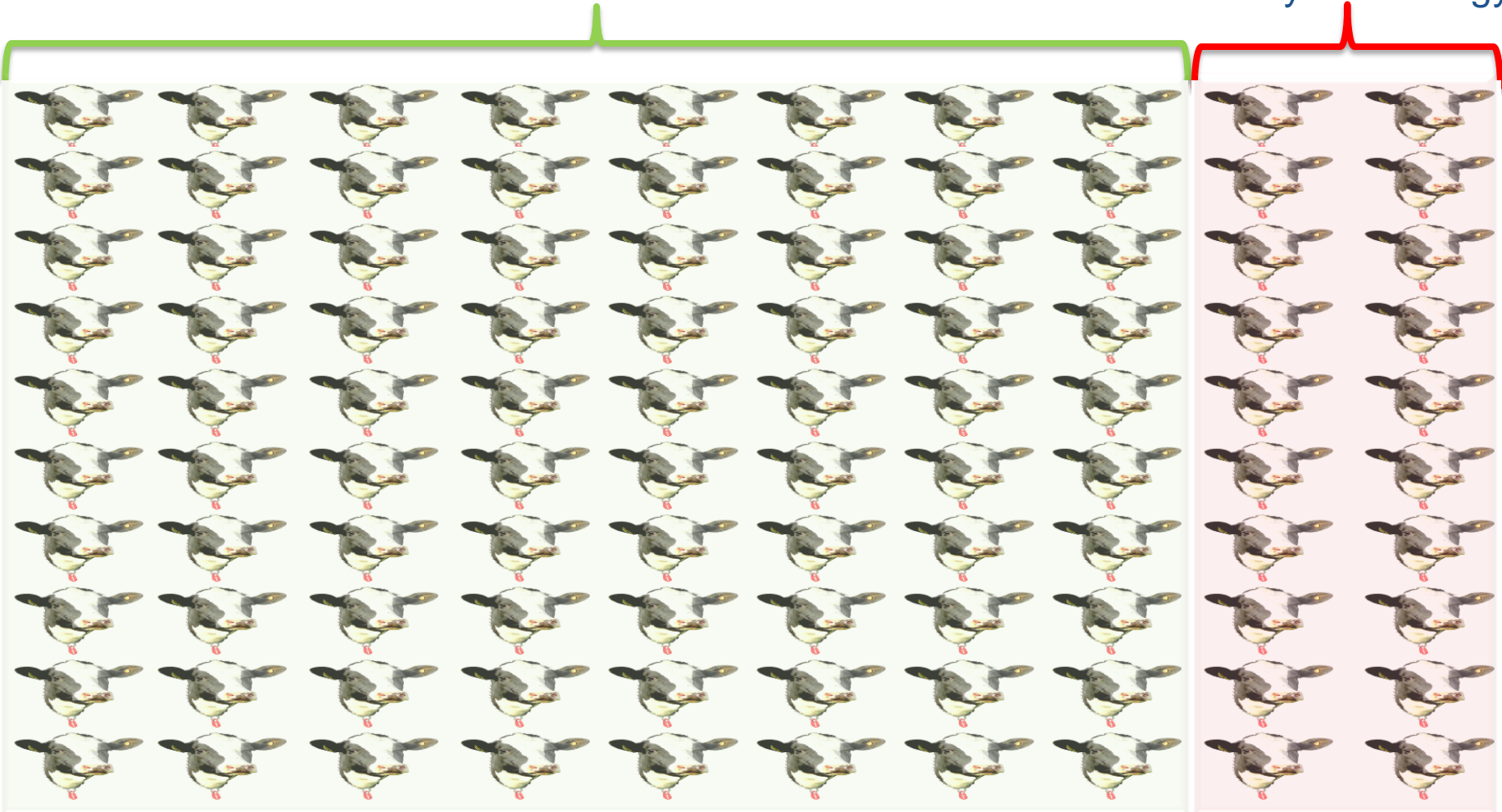
# UK Herdsman Office



# How Many Cows With Condition Do We Find?

80 Estrus Events Identified by Technology

20 Estrus Events  
Missed by Technology

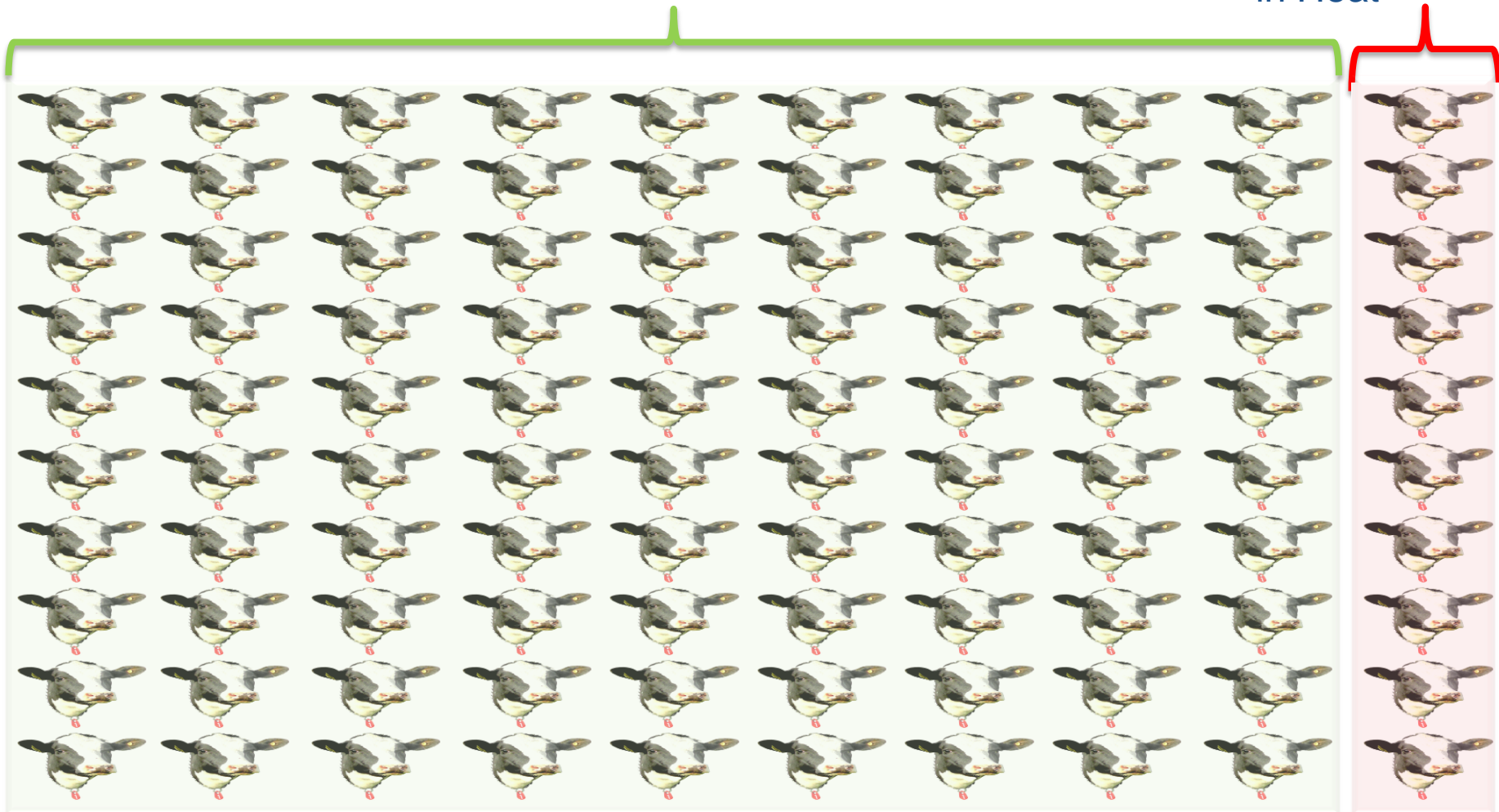


Example: 100 estrus events

# How Many Alerts Coincide with an Actual Event?


90 Alerts for Cows Actually in Heat

10 Alerts for Cows Not in Heat



Example: 100 estrus events

# What's the Sweet Spot?

- 
- A large cow is depicted, its entire body composed of various US dollar bills, including \$100 and \$20 bills. The cow is standing in a field under a blue sky with light clouds. The image is semi-transparent, allowing the text to be overlaid.
- Cost of missed event
    - High for estrus
    - Lower for diseases?
  - Cost of false positive
    - Low for estrus
    - High for mastitis
  - Farm dependent

# The Book of David: Cow People Benefit Most





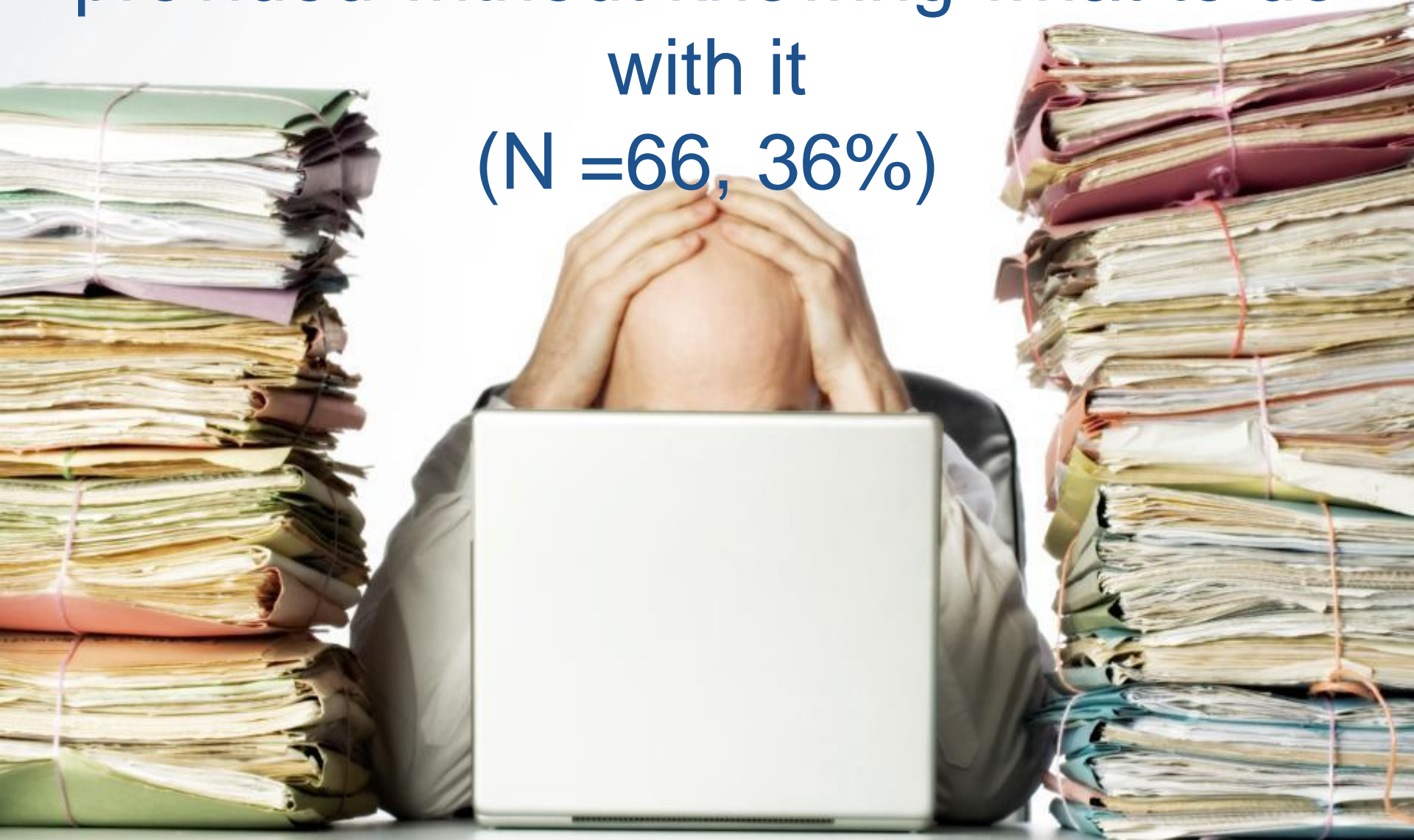
# Why Have Adoption Rates Been Slow?

Reason #1. Not familiar with  
technologies that are available  
(N = 101, 55%)



Reason #2. Undesirable cost to benefit  
ratio  
(N =77, 42%)

Reason #3. Too much information  
provided without knowing what to do  
with it  
(N = 66, 36%)



Reason #4. Not enough time to  
spend on technology  
(N =56, 30%)



# Reason #5. Lack of perceived economic value (N =55, 30%)



# Reason #6. Too Difficult or Complex to Use (N =53, 29%)



# Reason #7. Poor technical support/training (N =52, 28%)



Reason #8. Better  
alternatives/easier to accomplish  
manually  
(N =43, 23%)



# Reason #9. Failure in fitting with farmer patterns of work (N =40, 22%)



# Reason #10. Fear of technology/computer illiteracy (N =39, 21%)



# Reason #11. Not reliable or flexible enough (N =33, 18%)



# Reason #99. Wrong College Degree

(N = 289, 100%)



# Precision Dairy Technologies: A Producer Assessment

Matthew R. Borchers and Jeffrey M. Bewley  
University of Kentucky  
Department of Animal and Food Sciences



see blue.™



What do producers  
consider before  
purchasing one of these  
technologies?



# Consideration #1.

## Benefit: cost ratio

$(4.57 \pm 0.66)$



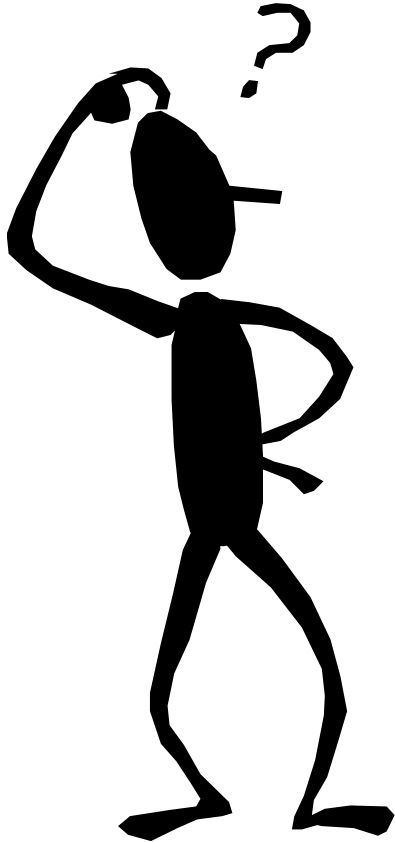


Consideration #2  
Total investment cost  
( $4.28 \pm 0.83$ )

# Consideration #3. Simplicity and ease of use ( $4.26 \pm 0.75$ )

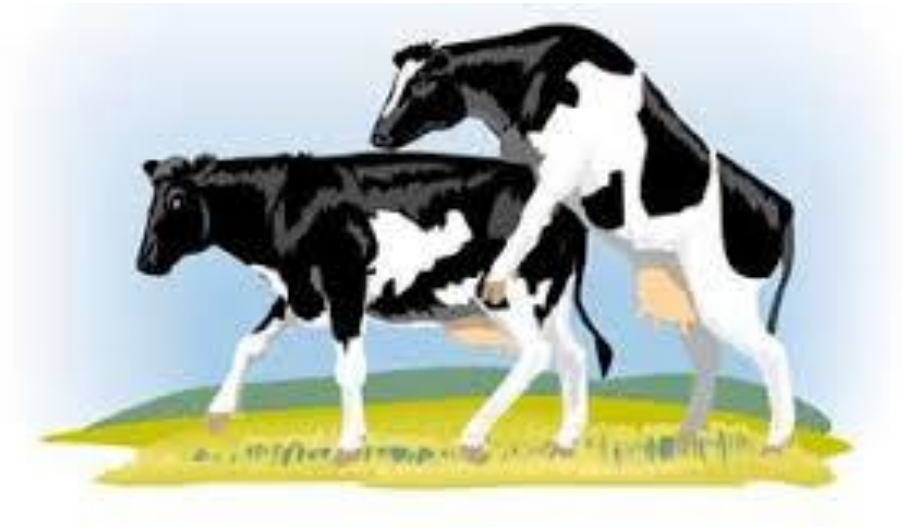


What parameters do  
producers find most  
useful in  
technologies?

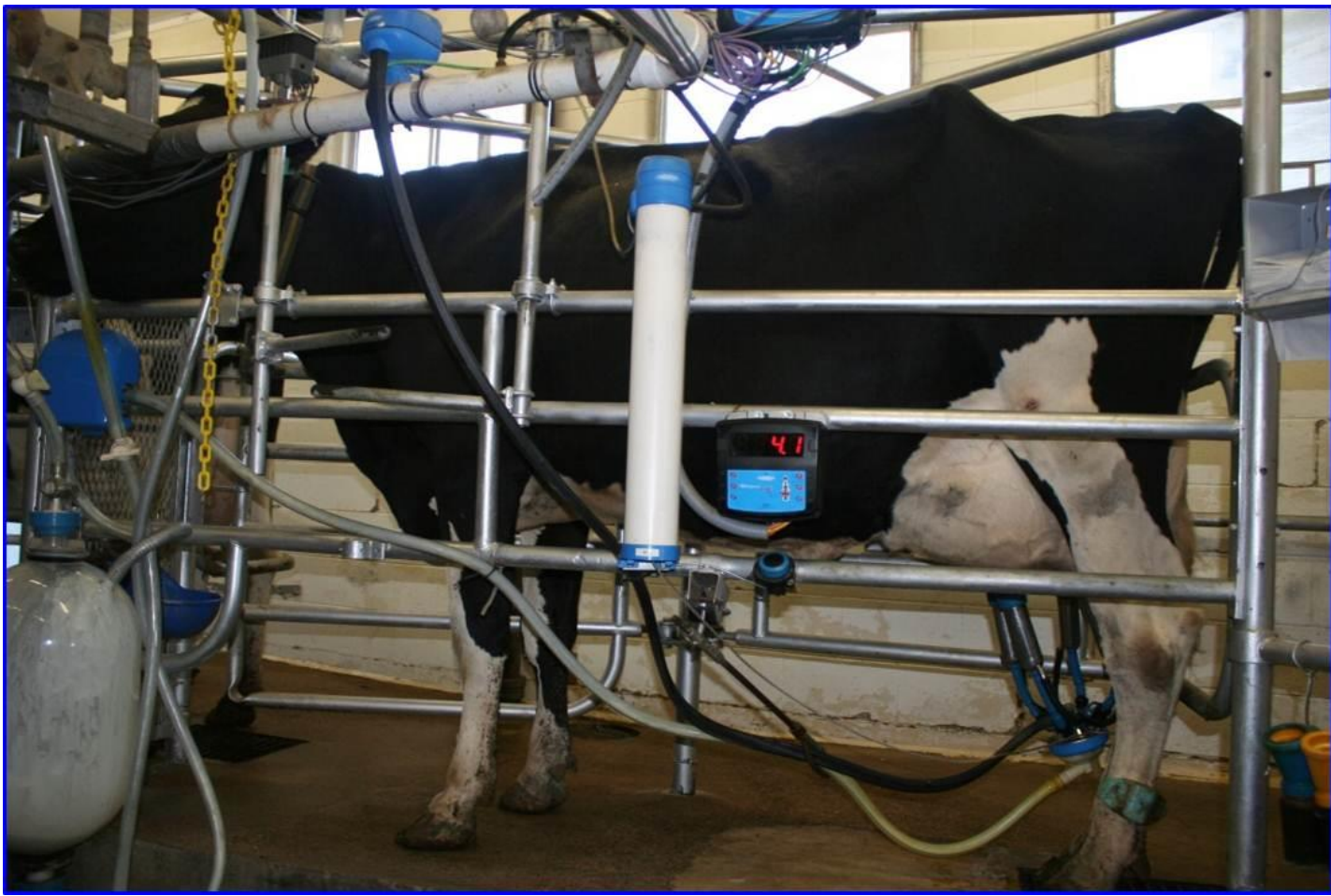


# Important Parameter #1. Mastitis ( $4.77 \pm 0.47$ )





Important Parameter #2  
Standing heat  
( $4.75 \pm 0.55$ )



Important Parameter #3 Daily milk  
yield  
( $4.72 \pm 0.62$ )

Matthew Borchers, 2014



# Economic Considerations



- Need to do investment analysis
- Not one size fits all
- Economic benefits observed quickest for heat detection/reproduction
- If you don't do anything with the information, it was useless
- Systems that measure multiple parameters make most sense
- Systems with low fixed costs work best for small farms





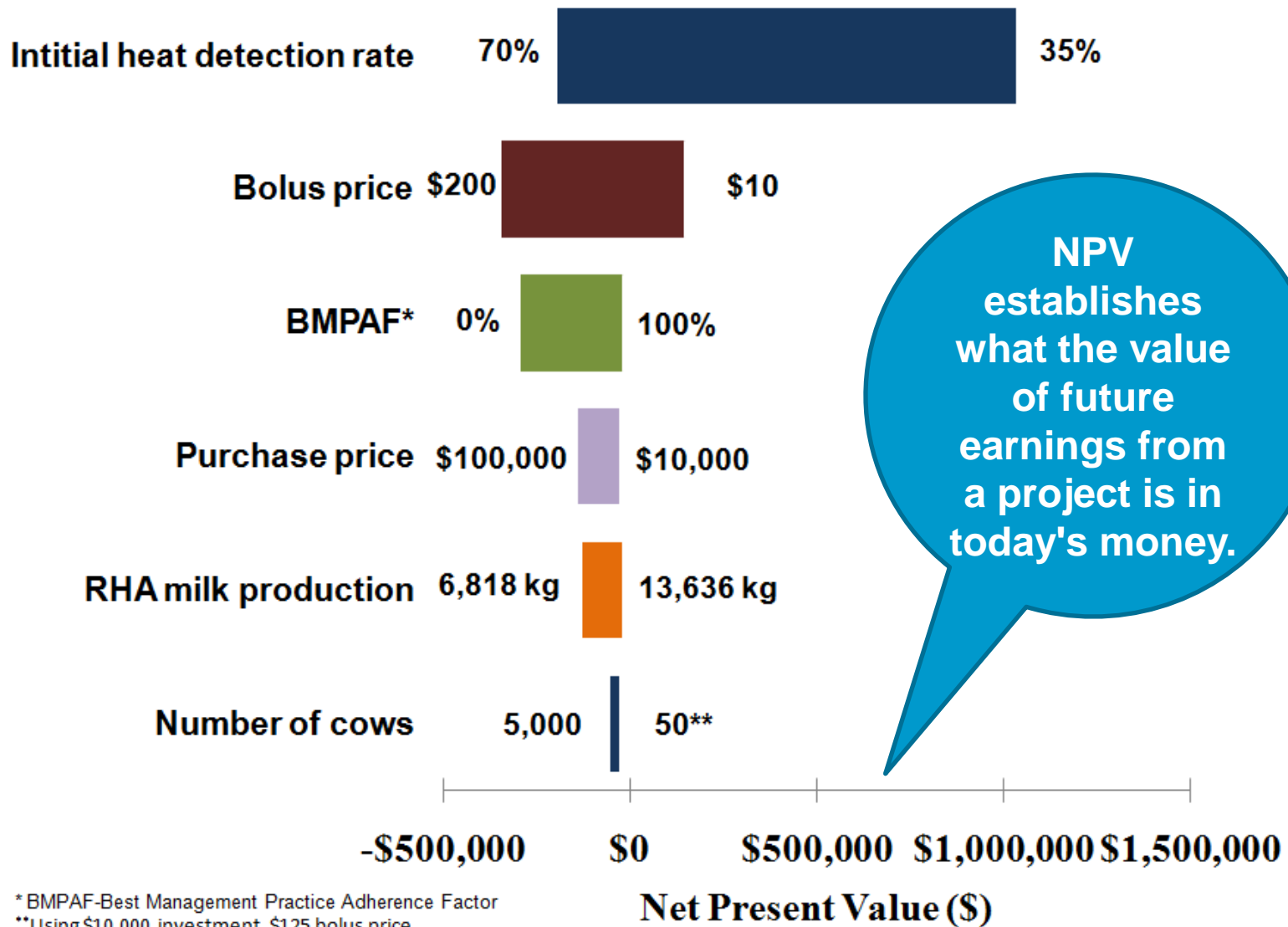
# Purdue/Kentucky Investment Model



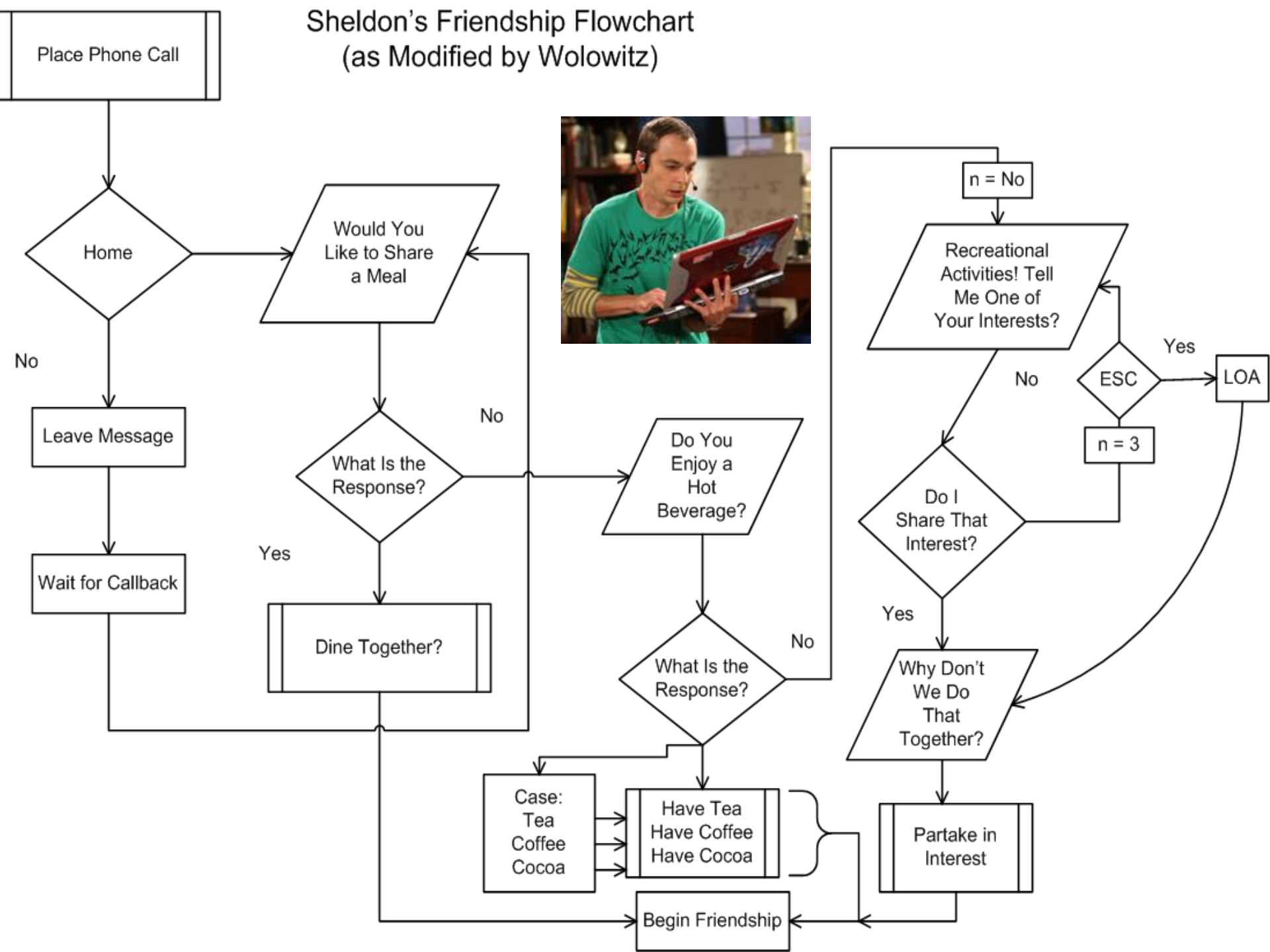
- Investment decisions for PDF technologies
- Flexible, partial-budget, farm-specific
- Simulates dairy for 10 years
- Includes hundreds of random values
- Measures benefits from improvements in productivity, animal health, and reproduction
- Models both biology and economics



# Tornado Diagram for Deterministic Factors Affecting NPV



# Sheldon's Friendship Flowchart (as Modified by Wolowitz)



# **Investment Analysis of Automated Estrus Detection Technologies**



K.A. Dolecheck, G. Heersche Jr., and J.M. Bewley  
University of Kentucky

# Investment Analysis of Heat Detection Technologies

Heat detection is a major concern on many dairies today.

Recently, technologies used to monitor activity levels and other cow parameters have been applied to manage heat detection.


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This net present value tool can be used to compare up to 3 different heat detection technologies in order to determine which might work best economically on a specific dairy.

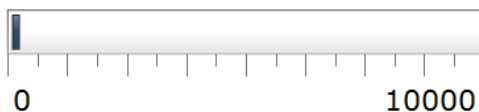
To use, change herd and technology information in the input tabs and then review the outcome in the "Results" and "Before vs. After" tabs.

Developed by Karmella Dolecheck and Jeffrey Bewley  
Animal & Food Sciences Department  
University of Kentucky College of Agriculture



Putting your mouse over any of the  buttons will give you a description of what information to insert.

### Herd Size



170



### Culling Rate



37.6



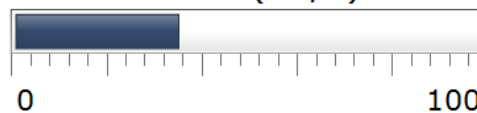
### Milk Yield (lbs/d)



70.5



### Cull Milk Yield (lbs/d)



35



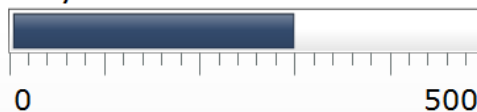
### Milk Price (\$/cwt)



19.52



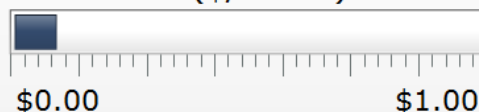
### Days in Milk Do Not Breed



300



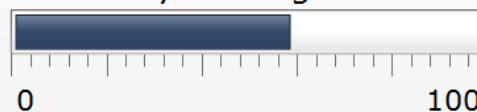
### Feed Cost (\$/lb DM)



0.09



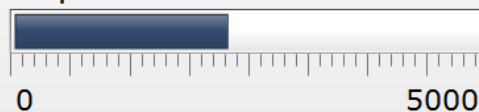
### Voluntary Waiting Period



58.7



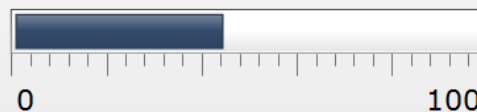
### Replacement Cost



2280.67



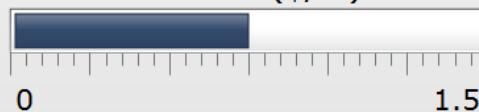
### Current Heat Detection Rate



44.4



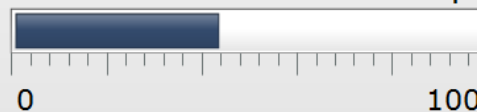
### Cull Cow Value (\$/lb)



0.75



### Current 1st Service Conception Rate



43.5



## Pedometer Plus

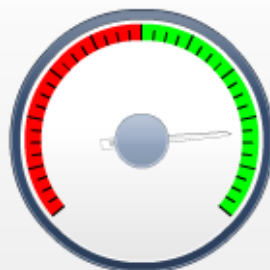
Days Open

116.09



Years to Break Even

3.32

Net Present Value ☐

\$32,590.73

## Select Detect

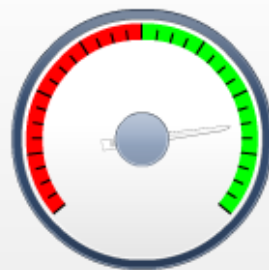
Days Open

107.77



Years to Break Even

3.36

Net Present Value ☐

\$31,294.10

## Track a Cow

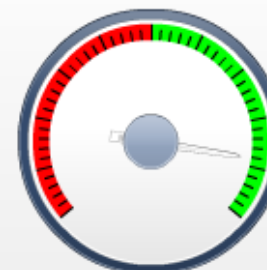
Days Open

111.87



Years to Break Even

3.00

Net Present Value ☐

\$37,924.65

**BEST OPTION**

# Customer Service is Key

- ❑ More important than the gadget
- ❑ Computer literacy
- ❑ Not engineers
- ❑ Time limits
- ❑ Failure of hardware and software



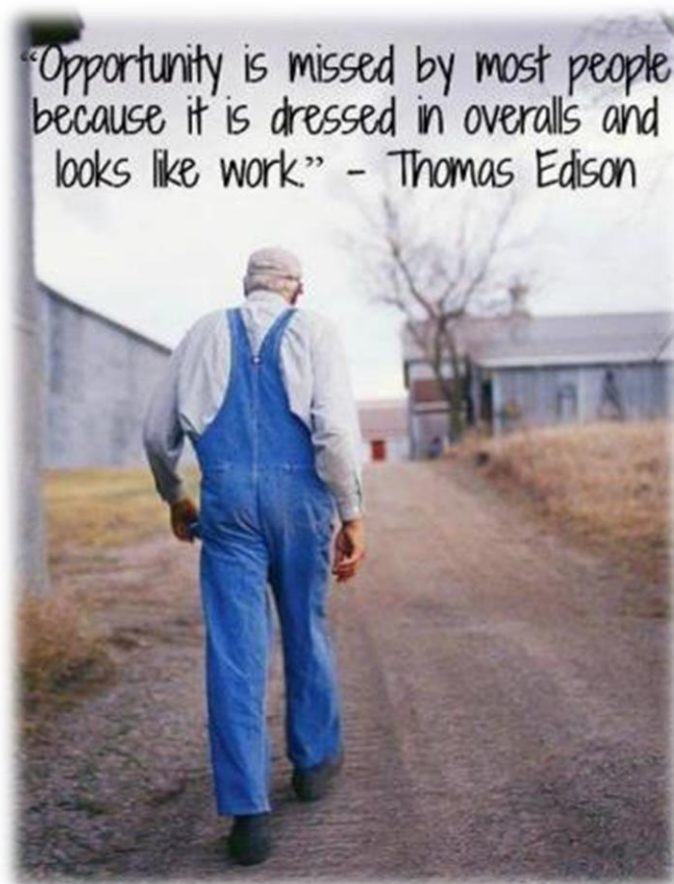
"Can I return these?...They're nice and all, but they just scare the snot out of me."




# Cautious Optimism



- Critics say it is too technical or challenging
- We are just beginning
- Precision Dairy won't change cows or people
- Will change how they work together
- Improve farmer and cow well-being



# Path to Success

- Continue this rapid innovation
  - Maintain realistic expectations
  - Respond to farmer questions and feedback
  - Never lose sight of the cow
  - Educate, communicate, and collaborate
- 
- A black and white cow is standing in a lush green field. The cow is facing right, looking slightly towards the camera. The background shows a line of trees and a clear sky. The overall scene is bright and sunny.



# Future Vision



- New era in dairy management
- Exciting technologies
- New ways of monitoring and improving animal health, well-being, and reproduction
- Analytics as competitive advantage
- Economics and human factors are key



# Questions?



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