

# The Dairy Practices Council

## Business Meeting Minutes

### Nov 7 & 8, 2012

[return to the DPC website](#)

**November 7, 2012: At the Opening Session and DPC Orientation, Task Force Directors gave a quick summary of their Task Force Activity. The following Task Forces submitted reports to be included in these minutes:**

**Task Force III report presented by Nancy Carey, Task Force III Director:**

TF III has 21 guidelines in progress, so I'm sure there is a topic you can contribute to if you are interested in quality control measures or laboratory procedures.

Guideline #32 Component Test Variations in Raw Milk went to green copy in October thanks to diligent work by lead authors Scott Franklin and Pat Healy and their team. Thank you all for your work on this guideline.

By the end of this meeting, we hope to bring the following guidelines to (or close to) yellow copy status:

#16 Handling Dairy Products from Processing to Consumption (Nancy Carey)

#17 Prevention and Testing for Added Water in Milk (John Rhodes)

#50 Farm Bulk Milk Collection Procedures (Bob Hickerson)

#105 Sealing Bulk Milk Tank Trucks (Barney McConnell)

Lynn Hinkley is diligently working on revising #33 Brucellosis and Some Other Milkborne Diseases and #99 Quality Assurance in Butter Manufacturing (Scott Lough) is in draft form and almost ready for white copy.

Task Force III needs a new lead author for the following guidelines:

#22 Control of Antibacterial Drugs and Growth Inhibitors in Milk and Milk Products (begun by Heather Primeau, presently being reviewed by Bill Northeimer – FDA)

NEW Biofilms and Their Control (also begun by Heather Primeau)

Other guidelines in progress that need your input are:

#7 Sampling Fluid Milk (Nancy Carey)

#10 Maintaining and Testing Fluid Milk Shelf Life, #50 Microbial Assessment of Processing and Packaging Situations to Optimize Shelf Life, and #80 Food Allergen Awareness in Dairy Plant Operations (Steve Murphy)

#21 Raw Milk Quality Tests and #24 Troubleshooting High Bacteria Counts of Raw Milk (Ruth Riner)

#40 Controlling Fluid Milk Volume and Fat Losses (Cindy Kozlowski)

NEW The Greening of the Laboratory (Sharon Wilson), which concerns wise choices as far as energy-saving equipment, heating, and lighting, biodegradable disposables, environmentally friendly use of chemicals, and the like.

NEW Basic Dairy Terms Dictionary and NEW Small Dairy Processor Quality Testing Lab Setup (Chris Hylkema)

We invite you to share your expertise by working on existing guidelines and/or contributing ideas for new ones and look forward to seeing you at the Task Force III sessions.

**Task Force IV report presented by Philip Wolff, Task Force IV Director:**

The mission of Task Force IV concerns both regulatory communication and uniformity between states and the use of HACCP. DPC guidelines from Task Force IV assist in this mission.

**Guideline #3,** A Directory Of Selected Personnel in Milk Sanitation was revised and sent out in yellow copy.

**Guideline #36,** Dairy Farm Inspection guideline has been on hold because some of the Q & A's were outdated. I talked to Dennis Gaalswyk at the FDA, they intended to update the Q & A's but have not completed the task yet. This guideline is still on hold.

**Guideline #39,** Grade A Fluid Milk Plant Inspection guideline was made into two guidelines to make it easier to use. Part II became Guideline # 107. Guideline #39 was sent out for yellow copy review in March 2007 but has been on hold because some of the Q & A's were outdated. I talked to Dennis Gaalswyk at the FDA, they intended to update the Q & A's but have not completed the task yet. This guideline is still on hold..

**Guideline # 107,** Pasteurization Equipment, Procedures and Testing guideline was sent out for yellow copy review in March 2007 but has been on hold because some of the Q & A's were outdated. I talked to Dennis Gaalswyk at the FDA, they intended to update the Q & A's but have not completed the task yet. This guideline is still on hold.

**Guideline # 108,** is a proposed guideline on reducing coliform counts in cultured products. This guideline is intended to assist manufactures in dealing with common problems and procedures to reduce coliform contamination in product processes and finished products to increase consumer confidence as a safe product, maintain favor integrity and improve shelf life. GL #108 may start with a few common cultured products in its development and expand as needed. An author is needed to formulate a draft and collect input from members.

Since the most important guidelines are still on hold, Task Force IV will meet jointly with Task Force II during the work sessions.

**Task Force V report presented by Charles Miller, Task Force V Director:**

DPC Guidelines to be reviewed:

DPC 9-	2005	Fundamentals of Cleaning and Sanitizing Farm Milk Handling Equipment
DPC 28-	1987	Troubleshooting Residual Films on Dairy Farm Milk Handling Equipment
DPC 41-	2004	Milk Rooms and Bulk Tank Installations
DPC 102-	2006	Installation, Cleaning and Sanitizing Tie Stall Barn Milking Systems

\*note- DPC 41 is a joint effort with Task Force I, and I will contact John Tyson to coordinate this review

**Task Force VI presented by Lynn Hinckley, Task Force VI interim Director**

The Small Ruminant Task Force will review the recent revisions of Guideline 18 - Fieldperson's Guide to High Somatic Cell Counts and Guideline 72 - Farmer's Guide to Somatic Cell Counts in Goats, and Guideline 59 - Production and Regulation of Quality Dairy Goat Milk.

The revision of Guideline 33 - Guidelines on Brucellosis and Other Milkborne Diseases, on the section concerning the testing program for goats and sheep will be discussed. FDA has requested a change in this testing program.

A NCIMS Proposal concerning antibiotic residue testing of sheep milk which has been frozen and thawed prior to testing with the Charm SL methods will be discussed. This method has been approved and validated previously but further clarification of instructions on the 2400 form have been requested.

The new Camel Industry will be explained. The IDEXX Snapp test was validated for use with camel milk recently. Camel milk now meets the Appendix N requirements and is therefore eligible to be part of the Grade A milk supply.

**November 8, 2012: President Mike Schutz opened the Business Meeting and Luncheon at 12:15 PM**

President Schutz acknowledged the following Honorary Life Members present:

Don Breiner (HLM in 2011)

Terry Musson (HLM 2008)

George Wilcox (HLM 2009)

President Schutz acknowledged the Sponsors and Donors of this Annual Conference:

FULL SPONSOR: Capitol Plastic Products

PARTIAL SPONSORS: IBA Inc., IDEXX Laboratories, Kentuckiana Tank Wash, Nelson Jameson, Thermo Fisher Scientific Capital Vial, Weber Scientific

DONORS: American Dairy Goat Association, Dairy Marketing Services, LLC , GEA Farm Technologies, International Milk Haulers Association, Nelson Jameson, Northeast Dairy Foods Association, PAGE & PEDERSEN INT., LTD., Quality Management Incorporated (QMI)

President Schutz acknowledged the Dairy Bar Sponsors: Bakers Cheese Co., Belgioioso Cheese, Cabot Cheese, Foremost Farms, Golden Guernsey, Holland's Family Cheese, Sassy Cow Creamery, and Schreiber Foods

President Schutz acknowledged the new Sustaining Members for 2012

Silver Sustaining Members: Kemps, LLC, Sunrise Family Farms

Bronze: CheezSorce, Cornell Milk Quality Improvement Program, McCarty Family Farms

President Schutz then delivered his Presidential Address:

1. "Some would say it is about time The Dairy Practices Council pays a visit to America's Dairyland. While we continue to expand west, we are still several hundred miles southeast of God's Country where the colors are purple and white, not green and yellow; and horns are in fashion, not cheese heads! But more seriously, Madison is being a wonderful host city, and it is always exciting to be here in the center of the dairy universe. It seems not very long ago that Rebecca Piston and Glenn Goldschmidt joined me at the DPC booth at World Dairy Expo to introduce the organization and invite others to join us here in November.
2. Thank you to Jeff Bloom for his continuing excellence in leading this organization. His dedication is most appreciated. This continues to be a difficult time for organizations and Universities that have been the mainstay of our membership in the past. Jeff is working diligently to guide us through financially difficult times for our industry and keep our fiscal condition in solid shape. He has been very good at turning stones to find opportunities for us to maintain and add new members and increase visibility.

3. I also want to thank the board of directors of this organization for their wisdom, guidance, and council that made it a pleasure to serve as your president of this exceptional and hardworking organization.
4. There have been many action items by the board this year, and even more will become apparent as we move forward. The vision 20/20 committee continues its work to determine if the board should be reorganized reflecting the difficulty of obtaining University and regulatory commitments to participate on the board when travel funds are simply no longer available. Similarly, the committee has been tasked with complete review of the bylaws and determining whether alternative revenue streams may worth pursuing. Thanks to the chair Joe Zulovich with members Nancy Carey, Rebecca Piston, Neil Bendixen, Phillip Wolff, and John Tyson.
5. The task forces that each of you participate in are the lifeblood of the organization. In my count there are in excess of 40 Guidelines that are being touched at present for review with several new guidelines under development. Keep up the great work, and please do not hesitate to contact Jeff or any board member, or a Task Force Director if you have an idea for a new guideline. If you are willing to help write the new guideline, that's even better. But help us be sure new ideas are flowing. And stay engaged with the guideline review and development process. It can be lots of fun. But most importantly, new guidelines help our bottom line. The introduction of several new guidelines has helped us to increase guideline sales by 20% over last year.
6. I would like to mention that DPC, under Jeff's leadership continues to work to grow and nurture partnerships in the Dairy Industry. Many of you perhaps noticed the recent articles in Progressive Dairyman magazine several topics. We hope to be able to continue this partnership to get out the news about DPC GLs into 2013 and beyond. Furthermore, we worked with the National Mastitis Council to offer the workshop just ahead of this conference. We hope there is an opportunity to explore more of these in the future.
7. Finally, I would ask your indulgence in allowing me to make a shameless sales pitch. This past month, the FFA national Milk Quality and Products Career Development Event was held in Indianapolis at the National Convention. The winning team was a team from Kansas that had never had the opportunity to participate in the contest before, but they knew their dairy products and wowed a team of judges with recommended solutions to a milk quality problem they were presented. Identical twin sisters, Brittney and Whitney, from Virginia tied for 4<sup>th</sup> and 5<sup>th</sup> place with exactly identical scores. Both want to pursue jobs in the dairy industry. Unfortunately, that event went without a sponsor. I view that as a black eye to our industry, and know we can do better! If any of you have any ideas about how to persuade a sponsor to step forward or better yet, how to organize several companies to join together, I would love to hear from you.

8. Thank you for being here, and I look forward to seeing all of you in Harrisburg, PA on November 6-8, 2013!"  
President Mike Schutz

President Schutz then presented Authorship Certificates of Appreciation for the following guidelines, which were printed and distributed in 2012:

Guideline 03, *Selected Personnel in Milk Sanitation*, presented to Phil Wolff.

Guideline 32, *Component Test Variations in Raw Milk (Fat, Protein, Other Solids)* presented to Patrick Healy and Scott Franklin.

Guideline 58, *Guidelines for Sizing Dairy Farm Water Heater Systems (For Cleaning Pipeline Milker Systems)* , presented to Miles Beard.

Guideline 97, *Guideline for The Direct Loading of Milk From the Milking Parlor into Bulk Milk Tankers*, presented to Tom Angstadt, Robert Manning, and Lloyd Kinzel

Guideline 108, *Guidelines for Proper Cooling of Milk on Dairy Farms*, presented to Jim Parker

Guideline 109, *Automatic Milking Systems- Questions Dairywomen Need to Ask*, presented to Charles Miller, John Tyson, and Miles Beard

President Schutz then presented Certificates of Appreciation to the following retiring Board Members for their service on the Board: Neil Bendixen, Robert Peters, Chuck Boeneke, Lloyd Kinzel, and Rebecca Piston

President Schutz then presented Certificates of Appreciation to the following retiring Task Force Directors for their service: Nancy Carey, John Partridge, and Dan Scruton

EVP Jeff Bloom then presented Honorary Life Membership Awards to Patrick Cleary and Lynn Hinckley

Vice President Rebecca Piston and EVP Jeff Bloom then presented outgoing President Mike Schutz with a Certificate of Appreciation

VP Rebecca Piston then gave the Nominating Committee Report:

She asked for Honorary Life nominations from the floor, explaining that Honorary Life Membership nominations from the floor will need to be approved by the DPC Board and the HLM award will be presented at the 2013 Business Meeting.

VP Piston then presented the following nominees for Executive Board positions:

President: Rebecca Piston

Federal Agriculture: Pat Healy (eligible for a second term)

Industry, Processor: Greg Leach (eligible for a second term)

Industry, Producer: Ron Geiser

Education, Processor: John Partridge

Education, Producer: No Nominee presented. (EVP Bloom said several people have been contacted, with no acceptance)

A motion was made and seconded to approve the nominees as presented. A voice vote was taken and the nominees were elected.

Newly elected President Rebecca Piston then presented two nominees, Neil Bendixen and Bebe Zabilansky, for Vice President. A paper ballot runoff election was held. Ballots were distributed and then collected and counted and the majority winner was Bebe Zabilansky, who was welcomed as the new Vice President.

EVP Bloom then asked for approval of the Business Meeting Minutes from last year's Annual Conference, 11/03/11. A motion was made to accept the minutes as written and a voice vote approved the minutes.

EVP Bloom then presented the following DPC Business Report:

"Welcome to the Conference. Once again we have a great group of attendees.

We have several new members here: Kathrene Dutrow,, who is with Packaging Consultants, Inc., Ann Bauer, who is with the FMMA office in Dallas, Wendy Bautch, who is with Grassland Dairy in Greenwood, WI, and Jeff DesLauriers, from St. Albans Coop in St. Albans, VT.

And we have some members from Canada here today: Scott MacKenzie from Nova Scotia Department of Ag, Brenda Norris, Ontario Ministry of Agriculture, and John Johnston from the Ontario Milk Transport Association

Several folks are here from the Wisconsin Department of Agriculture: Ben Brancel, WI Secretary of Agriculture, Tim Anderson, Glenn Goldschmidt, Steve Ingham, Bob Klika, and Chris Theder.

Several past Eugene Wolff Service award recipients are here: Lynn Hinckley, Steve Murphy, and George Wilcox. And several Honorary Life Member award recipients are also here: Terry Musson, Don Breiner, and George Wilcox.

Several members from the press are in attendance: From Hoard's Dairyman Lucas Sjostrom, from Agri-View Newspaper Peggy Coffeen, from Progressive Dairyman Karen Lee, and from Eastern/Western Dairy Business Kayla Jentz. If I missed anyone I apologize.

Several Special guests: Cherie Houser, from the International Milk Haulers Association, which holds a Board Meeting in conjunction with our Conference, and brings several Conference attendees, Anne Saeman from the National Mastitis Council, who helped us put together the NMC/DPC Workshop that was held on Tuesday, and Connie Smith and Andrea Nthole from the Center for Dairy Farm Safety, who will be meeting with our Executive team this afternoon to explore possible synergies and ways that we can work together.

I also want to thank our Sponsors: Capitol Plastic Products, IBA Inc., IDEXX Laboratories, Kentuckiana Tank Wash, Nelson Jameson, Thermo Fisher Scientific Capital Vial, and Weber Scientific

And Donors: American Dairy Goat Association, Dairy Marketing Services, LLC , GEA Farm Technologies, International Milk Haulers Association, Nelson Jameson, Northeast Dairy Foods Association, PAGE & PEDERSEN INT., LTD., and Quality Management Incorporated (QMI)

And our Dairy Bar Donors: Bakers Cheese, Belgioioso Cheese, Cabot Cheese, Foremost Farms, Golden Guernsey Dairy, Holland's Family Cheese, Sassy Cow Creamery, and Schreiber Foods.

**Annual Conference Attendance:** In 2011 we had 120 people in attendance in Manchester, NH. This year's attendance is approximately 95. Several FDA, USDA, and Educational members could

not attend this year because of travel budget cuts, and many of our regulars from the Northeast could not attend so that brought our numbers down.

This year we partnered with the National Mastitis Council to offer a Workshop, on Tuesday, Creating Your Own Guideline To Success, A Workshop for Milk Quality Specialists. The NMC/DPC Workshop was a big success and was attended by 34 people.

Yesterday's tour of the Babcock Hall Dairy Plant was attended by 56 people and it appeared to be a big success.

**Guideline Sales:** This year we had total sales of individual Guidelines, Guideline sets, Guideline sets on CDs, and PDF downloads for a total of \$10,677 vs. \$7,598, an increase of \$3,079 over 2011.

**Website:** Our new website is up and running and the Annual Conference registration on the web went very well, with very few glitches. As a member of the DPC you should be very proud of having a website which provides DPC information, makes available all of our Guidelines for download, and is easy to navigate. If you'd like to see something added or changed, just let me know.

**Marketing:** This past year was a busy year for the DPC booth. We covered the following meetings & conferences:

January 2012: National Mastitis Council (NMC) Meeting

May 2012: PA Assoc of Milk Food & Environmental Sanitarians (PAMFES)

July 2012: Int. Assoc for Food Protection (IAFP)

September 2012: New York State Assoc. for Food Protection (NYSAFP)

In October 2012, we had the DPC display set up and staffed by Rebecca Piston, Glenn Goldschmidt, and Mike Schutz at the World Dairy Expo.

**Social Networking** : DPC continues to have a presence on both Twitter and LinkedIn. Both sites have increased DPCs recognition and continue to bring in guideline inquiries and new member prospects.

**Custom CDs:** Last year I reported that one of our Sustaining Members, IBA, Inc. was looking to purchase custom CDs for a large marketing program. Well in March, I supplied IBA with 300 custom CDs containing three guidelines, one in Spanish. The CD was Titled "Guidelines for Proper Milking", and was customized and printed with both the DPC and IBA logos. A picture of the CD can be seen on our website.

#### **Upcoming Conferences**

2013- Harrisburg, PA, Nov 6 - 8

2014- Kansas City, MO, Nov 5 - 7

2015- Burlington, VT, Nov 4 - 6, 2015"

Respectfully submitted,

EVP Jeff Bloom

President Piston then adjourned the meeting at 2 PM. Attendees were directed to the afternoon Task Force sessions.