

Challenges For Today's Milk Hauler

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Dairy Practices Council November 2011

**There are many challenges,
most are obvious**

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most are obvious:**

Farm Numbers

**There are many challenges,
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**Farm Numbers
Farm Volumes**

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Farm Volumes

Farm Demands

**There are many challenges,
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Farm Numbers

Farm Volumes

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Farm Conditions

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Farm Volumes

Farm Demands

Farm Conditions

Farm Storage

**There are many challenges,
most are obvious:**

Farm Numbers

Farm Volumes

Farm Demands

Farm Conditions

Farm Storage

Weather

As an industry we know of all this

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So, where do we go from here?

(Is that all there is?)

Hours of Service (H.O.S.) & D.O.T.

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11 hour drive – 14 hour on-duty

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C.S.A.

(Comprehensive Safety Analysis)

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11 hour drive – 14 hour on-duty

C.S.A.

E.O.B.R

(Electronic Onboard Recorder)

Wages & Quality of Life

Wages & Quality of Life

Northeast Competition

\$22.00

40% benefits

No H.O.S. impact

(Gas field exempt)

Natural Gas & Oil Industry

Marcellus (Northeast US)

Antrim (MI, IN, OH)

Fayetteville (AR)

Barnett (TX)

Eagle Ford (TX)

Haynesville (TX, LA)

Natural Gas & Oil Industry

Woodford (OK)

Bakken (ND)

Green River (CO, UT, WY)

Uinta (UT, CO)

Wages & Quality of Life

Waiting time

Wages & Quality of Life

Waiting time

E.O.B.R.

Wages & Quality of Life

Waiting time

O.E.B.R.

Technology

Truck Size and Weight
U.S. Highway Authorization Bill
S.E.T.A.
(Safe and Efficient Transportation Act)

Truck Size and Weight

Simply put:

97,000 lbs on 6 axle tractor/trailer

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No change on Federal Bridge formula

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All roads

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All roads

State by state adoption

Thank You!
(Questions?)