

Challenges For Today's Milk Hauler

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The background is a solid teal color. Faintly visible in the background is a stylized illustration of two hands shaking, rendered in a lighter shade of teal. The text is centered and reads:

There are many challenges,
most are obvious

The background is a solid teal color. A faint, stylized graphic of two hands shaking is visible in the lower half of the image, rendered in a lighter shade of teal. The text is centered and has a white outline.

There are many challenges,
most are obvious:

Farm Numbers

There are many challenges,
most are obvious:

Farm Numbers
Farm Volumes

**There are many challenges,
most are obvious:**

Farm Numbers

Farm Volumes

Farm Demands

**There are many challenges,
most are obvious:**

Farm Numbers

Farm Volumes

Farm Demands

Farm Conditions

**There are many challenges,
most are obvious:**

Farm Numbers

Farm Volumes

Farm Demands

Farm Conditions

Farm Storage

There are many challenges,
most are obvious:

Farm Numbers

Farm Volumes

Farm Demands

Farm Conditions

Farm Storage

Weather

The background is a solid teal color. In the lower half, there is a faint, stylized graphic of two hands shaking, rendered in a lighter shade of teal. The text is centered in the upper half.

*All of this is fine and dandy
As an industry we know of all this*



All of this is fine and dandy
As an industry we know of all this

So, where do we go from here?



A viewpoint to consider:

As an industry, we operate as a
three-legged stool.



As an industry we operate as a
three-legged stool.

1) Production – Our farms

As an industry we operate as a
three-legged stool.

1) Production

2) Processing – The plants

As an industry we operate as a
three-legged stool.

- 1) Production
- 2) Processing
- 3) Transportation – Our Haulers


As an industry we operate as a
three-legged stool.

- 1) Production
- 2) Processing
- 3) Transportation

What good is a three-legged stool if
we focus only on two of the legs?

What good is a three-legged stool
with only two good legs?

A solid stool must have three
equal legs in order to support
itself and its load.

The background is a solid teal color. Faintly visible in the background is a stylized illustration of two hands shaking, rendered in a lighter shade of teal. The text is centered and reads:


There are many challenges,
most are not obvious

There are many challenges,
most are not obvious;

(or at least we do not
admit to them)

The background is a solid teal color. A faint, stylized illustration of two hands shaking is visible, rendered in a lighter shade of teal. The hands are positioned diagonally across the frame, with one hand on the left and the other on the right, meeting in the center.

The Real Challenges:

The background is a solid teal color. A faint, stylized graphic of two hands shaking is visible in the lower half of the image, rendered in a lighter shade of teal. The text is centered and written in a white, serif font with a black outline.

The Real Challenges:

Turn Over and Attrition



The Real Challenges:

**Turn Over and Attrition
Plant Inconsistencies & Receivers**



The Real Challenges:

Turn Over and Attrition

Plant Inconsistencies & Receivers

Communication

The Real Challenges:

Turn Over and Attrition

Plant Inconsistencies & Receivers

Communication

Truthful & Timely Communication

The Real Challenges:

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Industry Involvement

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Industry Involvement

Quality of Life & Wages

The Real Challenges:

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Industry Involvement

Quality of Life & Wages

(It's called waiting time)

The Real Challenges:

Turn Over and Attrition

Plant Inconsistencies & Receivers

Communication

Truthful & Timely Communication

Industry Involvement

Quality of Life & Wages

D.O.T. & H.O.S.

The Real Challenges:

D.O.T. & H.O.S.

* 14 Hour Rule

The Real Challenges:

D.O.T. & H.O.S.

- * 14 Hour Rule

- * 11 Hour Rule

The Real Challenges:

D.O.T. & H.O.S.

- * 14 Hour Rule
- * 11 Hour Rule
- * 70 Hour Rule

The Real Challenges:

D.O.T. & H.O.S.

- * 14 Hour Rule
- * 11 Hour Rule
- * 70 Hour Rule
- * All Time Must Be Counted
(Cheating gets fined!)

1 Road
2 Farms
2 Trucks



The background is a solid teal color. A faint, stylized graphic of two hands shaking is visible in the background, centered behind the text.

The Real Challenges:
Turn Over and Attrition
Return On Investment

1 Road
2 Farms
2 Trucks





The image shows a collection of laboratory equipment for antibiotic testing, arranged on a black plastic tray. The equipment includes a white box of 'IMPORTANT' strips, a small thermal printer, a blue 'CHARM SCIENCES INC. ROSA Reader' with a numeric keypad, a 'CHARM ROSA Incubator' with a sample block, a white '300 Finnpipette' pipette, and a blue multi-well plate. The background is a wooden wall.

ANTIBIOTIC TESTING



PROSCAN

Security!

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Questions?

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Questions?

(speak LOUD, I'm "deaf")