


Welcome!

Dairy Practices Council® 51st Annual Conference

November 6th-Day 3

Zoom Webinar Tips

- Participants will be on mute during this session.
- Participants will be able to type in comments/motions via Q&A
- Polls will be used for voting
- Chat will be used during breaks
- Be sure to  your screen if it locks up
- This session will be recorded

2020 DPC Business Meeting

Business Meeting Overview:

- Welcome
- Call to Order
- Recognitions and awards
- Nominations
- Approval of the Minutes of the 2019 Business Meeting
- Executive Vice President's Financial & Membership Report
- Presidential Address



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Always



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HONORARY LIFE MEMBERS PRESENT

John Porter
Terry B. Musson
Lynn Hinckley
Robert Graves
Phillip Wolff
Daniel Scruton
Steven Murphy
Robert Gilchrist
Jeff Bloom
John Partridge
Pat Healy
Paul Garrett



EUGENE T. WOLFF SERVICE AWARD RECIPIENTS

Steven Murphy
Lynn Hinckley
Robert Graves
Dan Scruton
Terry B. Musson
Mrs. Terry A.
Musson
Jeff Bloom
John Partridge
Eugene T. Wolff



PAST PRESIDENTS of DPC

Lynn Hinckley

Jeff Bloom

Mike Schutz

Rebecca Piston

Bebe Zabilansky



Nancy Bloom - March 2020
Eugene T. Wolff Service
Award Recipient
Honorary Life Member





Don Breiner -
September 2020

Past President

Honorary Life Member

Moment Of Silence In Remembrance Of Those We Have Lost



RECOGNITION OF NEW MEMBERS TO DPC

Sustaining, Educational,
Regulatory Members, &
Individual Members

- Dairy Unlimited Health Services
- Innovation Center for U.S. Dairy
- Utah State University
- South Dakota Department of Agriculture
- Significant Outcomes LLC



Answer The Poll Question

Chat is On

Feel Free to Say Hi

Tell Us How It's Going

Check Out Our Sponsors @
www.dairypc.org

**10 Minute
Break**

THANK YOU TO OUR
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PRESENTATION OF GUIDELINE LEAD AUTHOR CERTIFICATES

**GL 074 GUIDELINE FOR NCIMS
REQUIREMENTS FOR THE INCLUSION
OF OTHER DAIRY SPECIES INTO THE
PASTEURIZED MILK ORDINANCE**

**Lead Authors: Lynn Hinckley, Daniel
Scruton, Frank Fillman**

**GL 025 GUIDELINES FOR CLEANING &
SANITATION RESPONSIBILITIES
FOR BULK PICKUP AND TRANSPORT
TANKERS**

Lead Author: James Hassinger



PRESENTATION OF GUIDELINE LEAD AUTHOR CERTIFICATES

**GL 070 GUIDELINE FOR THE
DESIGN, INSTALLATION, AND
CLEANING OF SMALL RUMINANT
MILKING SYSTEMS**

Lead Author: Daniel Scruton

**GL 060 GUIDELINE FOR
TROUBLESHOOTING MICROBIAL
DEFECTS IN
DAIRY PROCESSING PLANTS:
PRODUCT-LINE SAMPLING AND
HYGIENE MONITORING**

Lead Author: Wendy Landry



RECOGNITION FOR RETIRING BOARD MEMBER

Thank you for your service to the
Executive Board of the Dairy Practices
Council!



HONORARY LIFE MEMBERSHIP AWARDS

HLM shall be granted to a present or past member of The Dairy Practices Council who has performed outstanding and extraordinary service to the Council.

A candidate may be recommended by any member of the Council by providing background and justification for the candidate's selection. The Executive Board reviews all recommendations and selects not more than 2 candidates in any one year for presentation to and approval by the Executive Board at the spring meeting of the Board. Approved candidates receive their award at the next Annual Meeting.

Honorary Life Members shall be exempt from dues and registration fees and shall enjoy all the rights and privileges accorded to regular members.

Presenter: Rebecca Piston



EUGENE WOLFF SERVICE AWARD

Setting the Standard of Dedication and Commitment to DPC

Every organization has dedicated members, who volunteer their time, but there are often individuals that go above and beyond, sometimes working long hours behind the scenes, to help make things happen!

Eugene T. Wolff was one of those individuals. Gene, who joined the DPC in 1976, set the standard of dedication and commitment to the DPC. For many years, Gene had set up the audio/visual equipment and after retiring in 1996 he took charge of the Dairy Bar at DPCs annual meeting, offering cheeses, yogurts, ice creams and, of course, buttermilk. It is probably because of Gene that many DPC members had their first real taste of buttermilk!

Criteria. The individual who is nominated for this award must be a member-in-good standing of DPC. The nominee must have demonstrated a significant contribution to DPC through behind-the-scenes work and volunteerism, maintaining a standard of dedication and commitment to this organization.

Nominating Procedure. Nominations may be submitted to the DPC president by any member-in-good standing of the DPC prior to the Spring meeting. The DPC President presents the nominees to the Executive Board members, where a decision is made to present the award.

Presenter: Dr. John Partridge



Answer The Poll Question

Chat is On

Feel Free to Say Hi

Tell Us How It's Going

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**10 Minute
Break**

THANK YOU TO OUR
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NOMINATING COMMITTEE REPORT

- State Regulatory - Dr. Nicole Neeser-Dir. Dairy & Meat Inspection, MN Dept. of Ag
- Call for Honorary Life Membership nominations from the floor to be presented at 2021 AC

Type Nominations into Q&A




APPROVAL OF BUSINESS MEETING MINUTES

Annual Conference Portland Maine
November 7, 2019
(minutes sent ahead)



DPC BUSINESS REPORT:



A person with long brown hair, wearing a green headband, is holding a large, unfolded map in front of a silver car. The map is held up to their face, obscuring it. The background shows a clear blue sky with some clouds and a distant landscape. A solid blue horizontal bar is positioned at the bottom of the image.

**THANK YOU FOR YOUR
SUPPORT AND PATIENCE AS
WE HAVE NAVIGATED 2020**



State of the Organization

- Strong Conference (155) and Workshop Attendance (48) and Sponsors (14) are helping us remain in a good financial position
- Guideline sales are still slow at less than 1% of revenue
- Board Involvement is higher than ever
- Focus: Creating a Sustainable Future

February 2020



**If DPC were to
create an
online, member
only database
where
members could
login to have
access to DPC
materials would
you use it?**

80% Stated They Would Use It

**Guidelines should still be
printable in pdf**

**A social platform with members
only section where members
could get help with guidelines
and questions answered would
be interesting**

Provide comments that you have regarding the direction DPC needs to take to ensure a sustainable, relevant and thriving organization for the future.

- **Provide educational activities throughout the year**
- **Different industry segments are not aware of DPC information ie. Farm equipment installers**
- **Need to break the DPC mold and attract younger members and new blood on Task Forces**

**Provide
comments that
you have
regarding the
direction DPC
needs to take to
ensure a
sustainable,
relevant and
thriving
organization for
the future.**

- **Need to guide and support new members to success**
- **Modernize beyond paper. Web based access, trainings and discussions would be helpful for states with strict travel restrictions**
- **Print on demand to use hard copies with clients important**
- **Look for partnership opportunities to expand conference attendance**

Formed Working Groups



- GL Working Group
- Workshop/Education Working Group
- Use of Technology Working Group
- Membership Working Group



24/7, TWO-
WAY Sync
with
QuickBooks
Online



MailChimp
Constant Contact®



Keep email contact
lists automatically up-
to-date with our
Constant Contact or
MailChimp sync.





Mary Wilcox

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CALENDAR



NEWS

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NOVEMBER 2 - NOVEMBER 19, 2020

Automated Milking Systems Virtual Workshop

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Welcome to your Member Compass™

This is an area tailored to your membership and member engagement. You can **View, Print & Pay Invoices, Update Your Profile, Manage Events**, easily access **Guidelines**, news & updates by DPC and more (**including Member Archives**).

INTERESTED IN A
Membership?

[Join Now >](#)

NON-MEMBER



Industry News

OUR MISSION

Our mission is to develop and disseminate educational guidelines directed to proper and improved sanitation practices in the production/processing of milk, and the manufacture of dairy products. Facilitate the adoption of sound, uniform, and improved procedures related to the production, processing, and distribution of high quality fluid milk and dairy products. The intent of these objectives is a cooperative effort of Industry, Education, and Regulatory. The further interest is not to duplicate, but to cooperate with other organizations which have similar goals.

OUR MISSION WOULD NOT BE POSSIBLE WITHOUT OUR SPONSORS



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Contacts



Tami Smith
Key Account Manager

[VIEW PROFILE](#)



SILVER SUSTAINING MEMBERSHIP

News

The latest news from The Dairy Practices Council

Search



Topic/Category



Message From The President

Posted In: **Member News**

OCT 5



Welcome To The New DPC Website

JUL 23



Job Posts

Job Posts

LinkedIn: QA Manager - HP Hood (New York)

Search



Job Posts



2020 A Year Like No Other

- First Virtual Spring Board Mtg
- First Virtual Conference
- First Virtual Workshop
- First GL Template
- First Member Only Site
- First Sponsor Site

Now What?

- Continue Updating and Promoting Guidelines
- Find New Ways To Use Our Digital Home to Enhance Member Education and Communications
- Grow the Membership
- Survey the Membership



See You In Pittsburgh



Nov. 3-5, 2021

PRESIDENTIAL ADDRESS



Executive Board

Thank You



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Thank you to our Opening Session Speakers and Task Force Session Speakers

Rachel Kylo

Dr. Jamie Jonker

Dr. Joe Scimeca

Chris Ancipink

Mike Kelley

Rick McClenning

Dr. Marie Limoges

Cari Lingle

Luke Thevenet

Burcu Yordem



Thank You to the Innovation Center for US Dairy for the Technical Session

Tim Stubbs
Dr. Kathleen Glass
Dr. Kevin Keener
Chad Galer



Thank You to the Speakers for the AMS Workshop

Dr. Rick Watters
Joe Zulovich
Chris Hylkema



Most Importantly...

Thank You

We had 158 Registered Attendees for our
2020 Annual Conference



PRESIDENTIAL ADDRESS



If 2020 was a scented candle



Me being prepared for 2020:



2020:



I'd normally ask a question but since it's 2020, I'll just keep driving...



If 2020 was an Ice Cream truck

IF 2020 WAS A BOAT









- **OTHER BUSINESS**
- **ADJOURN until 2021**



SAVE the DATE:
52nd Annual Conference
Pittsburgh, Pennsylvania, Nov. 3-5, 2021



Friday November 6th – please stick around for our “Cheers to DPC” – it may only be 2:00pm EDT but it’s probably 5:00 somewhere

