



# Community Lease Up Questionnaire

**Congratulations on your CCAA Industry Awards Nomination.** The following questions must be completed for your nomination to be considered. Answers can be submitted on a separate sheet of paper if needed. Altering this form in any way will result in the disqualification of your nomination. **Please email your completed questionnaire to [admin@ccapartments.org](mailto:admin@ccapartments.org).**

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**Property:**

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**What innovative marketing strategies did you implement to attract tenants during the lease up period?**

**How did you overcome any challenges or obstacles during the lease up period?**

**Can you describe any unique amenities or features that helped differentiate your property from competitors?**

**How did you manage and motivate your leasing team to achieve such outstanding results?**

**Share any specific success stories or milestones achieved during the lease up period?**

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