## **Leasing Consultant of the Year**

Congratulations on your CCAA Industry Awards Nomination

on the additional pages(s). Please email your completed questionnaire to admin@ccapartments.org.
to the original form. Please restate the question before your answer and include your property name
Answers to the open-ended questions must be submitted on a separate sheet of paper and attached
To receive the most accurate total score, each of the following sections must be answered completely.

on the additional pages(5). Thease email your completed questionnaire to daming ecaparements.org
All judging will be done by Executive Directors of other Apartment Associations.
Name:
Community:

- 1. What sets you apart from other Leasing Consultants?
- 2. How do you handle new leads for potential renters?
- 3. How do you build rapport with current residents to provide personalized service?
- 4. What is the hardest and most difficult lesson you've learned this year?
- 5. How do you measure success?
- 6. How do you promote your community on social media?

Signature Date