

IS DESIGN TEAM SELECTION PUZZLING?

COAA'S OWNER TRAINING INSTITUTE® CAN HELP!



DESIGN TEAM SELECTION

One of the most important decisions an Owner makes for a successful project is the selection of the design team!

Gain a full understanding of the selection process from the RFP and scoring methods to interviewing and award. Learn the best practices in creating a fair and transparent process.

Discover tips on developing project evaluation criteria, interviewing firms, conducting reference checks, negotiating fees, and conducting debriefings.

This course is taught by two Owners and an architect to provide in-depth instruction for the design team process.

Learning Objectives:

1. Understand the primary methods used to select design professionals.
2. See and discuss selection process examples and current best practices.
3. Gain a better perspective of "the other side."
4. Discuss fee negotiation tips.

COURSE OUTLINE

1. Introductions
2. Selection Methods
3. Selection Committees
4. Evaluation and Scoring
5. Interview Process
6. Selection and Epilogue
7. Other Considerations
8. Behind the AE Curtain
9. Negotiation Phase
10. Conclusion

AIA CEUs

Earn 8 AIA Learning Units



DURATION

One Day (8:00 AM - 5:00 PM)

MORE INFORMATION