

COAA-IL & WI VIRTUAL WINTER WORKSHOP

FEBRUARY 18
3:00-4:30 PM CT

WORKSHOP AGENDA

- 3:00 - 3:10 PM CT **WELCOME, INTRODUCTIONS, SPONSORS**
- 3:10 - 3:45 PM CT **TARGET VALUE DELIVERY: INSIGHTS AND ADVICE YOU CAN USE**
- 3:45 - 3:50 PM CT **BREAK**
- 3:50 - 4:25 PM CT **TRANSITIONING FROM PROJECTS TO OPERATIONS: BEST PRACTICES FOR A SMOOTH LANDING**
- 4:25 - 4:30 PM CT **COAA NEWS | COAA-IL & WI PLANS**

PRICING

Owners
FREE

Associate
Members
FREE

Associate
Non-Members
\$25.00

SESSION SUMMARIES

Target Value Delivery

Construction Owners Survey Results | Overview of Target Value Design concepts and review of survey results of project outcomes provided by owners from across the nation.

Construction Owner's Case Study | Discussion of adjustments to in-progress and upcoming Target Value Design delivery projects and the impact of Target Value Design delivery on owner's service line and project leaders.

Transitioning From Projects to Operations

Construction Owner's Case Study | Lessons learned on how to smoothly transition from planning and construction to occupancy and operations - what works and what doesn't.

Emerging National Trends & Practices | Review and discussion of trends emerging across the nation and how to implement them on your project.



MIKE PEDERSEN
Market Director
Mortenson



SAMANTHA GREEN
Project Director
Children's Wisconsin



SCOTT CARLOS
System Director -
Construction Management
& Facilities
Edward-Elmhurst Health



MONTIE GARRISON
Healthcare Transition
Director
Carter, Inc.

FEB 18

2021

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SPONSORSHIP OPPORTUNITIES

e-PLATINUM **\$500**
3 available

- all e-GOLD benefits plus...
- larger logo
- one minute of event podium time
- two complimentary registrations (4 total)

e-GOLD **\$250**
5 available

- all e-SILVER benefits plus...
- attendee list
- two complimentary registrations

e-SILVER **\$100**

- small corporate logo included in marketing materials and event slide deck

SPONSOR INFORMATION

P ePLATINUM \$500 **G** eGOLD \$250 **S** eSILVER \$100

Company Name: _____

Company Address: _____

City: _____ State: ___ Zip: _____

Company Website: _____

Contact Name: _____

Contact Email: _____

Contact Phone: _____

**Please send high resolution logo to lquander@coaa.org when submitting this form.*

ADDITIONAL ATTENDEE INFORMATION:

P Attendee #1 Name: _____

G Attendee #1 Email: _____

P Attendee #2 Name: _____

G Attendee #2 Email: _____

P Attendee # 3 Name: _____

Attendee #3 Email: _____

P Attendee # 4 Name: _____

Attendee # 4 Email: _____

Payment Information:

Name on Card: _____

Card Number: _____

Exp: _____ CVV: _____

checks payable to:

Construction Owners Association of America
5000 Austell-Powder Springs Road, Suite 206
Austell, GA 30106

Sponsorship Contact
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