



COAA-CO SPRING WORKSHOP

STRONGER TOGETHER

HOW RELATIONSHIPS DRIVE LONG-TERM
SUCCESS IN THE AEC INDUSTRY

THURSDAY, MARCH 5
9:30 AM - 2:30 PM MT

In the AEC industry, technical expertise alone isn't enough to ensure project success ... trust, communication, and the quality of our relationships all matter as much or more. Through an interactive discussion led by all three legs of the stool (Owner, builder, designer), explore how Owners and their teams can move beyond transactional – and sometimes adversarial – interactions to genuine partnerships.

Through real-world stories, group exercises, and candid insights from the unique perspectives of the (3) facilitators, you'll discover practical strategies to foster trust, collaborative problem-solving, and long-term value for all stakeholders. Attendees will be encouraged to share their own experiences and digest others ... exactly the sort of peer-to-peer learning opportunity that led to COAA being created 32 years ago.

WORKSHOP AGENDA

9:30 AM - 10:00 AM Arrival & Networking

10:00 AM - 11:30 AM Program, Part 1

11:30 AM - 12:45 PM Lunch | COAA News & Updates

12:45 PM - 1:00 PM Break

1:00 PM - 2:30 PM Program Part 2

LOCATION

Mile High Flood District
Training Room
12575 W. Bayaud Avenue
Lakewood, CO 80228

FACILITATORS

David Skuodas

Mile High Flood District

Jerry Naranjo

Naranjo Civil Constructors

Tyler Rosburg

ICON Engineering

**REGISTER
ONLINE**

COAA-CO CHAPTER

EVENT SPONSORSHIP OPPORTUNITIES

COAA's primary mission is education – helping Owners be better Owners – so your support leads ultimately to a more informed client base that believes in **The COAA Way** of conducting business.

PLATINUM	\$1,000	3 available
<ul style="list-style-type: none">10% off registration for COAA Connect Spring 2026 and Fall 2026 for up to two peopleComplimentary workshop registration for up to two people from sponsoring firmOne (1) minute of podium time at workshop	<ul style="list-style-type: none">Large logo in all pre-event digital marketing products and onsite event materialsAttendee list from event (name & company only)	
GOLD	\$500	5 available
<ul style="list-style-type: none">10% off registration for COAA Connect Spring 2026 and Fall 2026 for one attendeeComplimentary workshop registration for one person from sponsoring firm	<ul style="list-style-type: none">Medium logo in all pre-event digital marketing products and onsite event materialsAttendee list from event (name & company only)	
SILVER	\$250	10 available
<ul style="list-style-type: none">50% off one workshop registrationSmall logo in all pre-event digital marketing products and onsite event materialsAttendee list from event (name & company only)	PURCHASE SPONSORSHIP ONLINE	

SPONSORSHIP FORM

PURCHASE ONLINE

PRIMARY CONTACT INFORMATION:

Company Name: _____

Company Address: _____

City: _____ State: _____ Zip: _____

Company Website: _____

Contact Name: _____

Contact Email: _____

Contact Phone: _____

ADDITIONAL CONTACT INFORMATION:

Contact #2 Name: _____

Contact #2 Email: _____

Contact #2 Phone: _____

Contact #3 Name: _____

Contact #3 Email: _____

Contact #3 Phone: _____

Attendee names for event registrations included in sponsorship packages must be submitted a minimum of two weeks in advance of the event.

Sponsorship Contact
HOWIE FERGUSON | hferguson@coaa.org
coaa.org/colorado-chapter

SPONSORSHIP LEVEL:

- \$1,000 | PLATINUM
- \$ 500 | GOLD
- \$ 250 | SILVER

PAYMENT INFORMATION:

Name on Card: _____

Card Number: _____

Exp: _____

CVV: _____

Billing Zip Code: _____

checks payable to:

**Construction Owners Association
of America**

5000 Austell-Powder Springs Rd
Suite 151
Austell, GA 30106

COAA®
Colorado Chapter
in Formation