



COAA-CO SPRING WORKSHOP

# STRONGER TOGETHER

HOW RELATIONSHIPS DRIVE LONG-TERM  
SUCCESS IN THE AEC INDUSTRY

## THURSDAY, MARCH 5

9:30 AM - 2:30 PM MT

In the AEC industry, technical expertise alone isn't enough to ensure project success ... trust, communication, and the quality of our relationships all matter as much or more. Through an interactive discussion led by all three legs of the stool (Owner, builder, designer), explore how Owners and their teams can move beyond transactional – and sometimes adversarial – interactions to genuine partnerships.

Through real-world stories, group exercises, and candid insights from the unique perspectives of the (3) facilitators, you'll discover practical strategies to foster trust, collaborative problem-solving, and long-term value for all stakeholders. Attendees will be encouraged to share their own experiences and digest others ... exactly the sort of peer-to-peer learning opportunity that led to COAA being created 32 years ago.

## WORKSHOP AGENDA

9:30 AM - 10:00 AM **Arrival & Networking**

10:00 AM - 11:30 AM **Program, Part 1**

11:30 AM - 12:45 PM **Lunch | COAA News & Updates**

12:45 PM - 1:00 PM **Break**

1:00 PM - 2:30 PM **Program Part 2**

## LOCATION

**Mile High Flood District  
Training Room**

12575 W. Bayaud Avenue  
Lakewood, CO 80228

## FACILITATORS

**David Skuodas**

Mile High Flood District

**Jerry Naranjo**

Naranjo Civil Constructors

**Tyler Rosburg**

ICON Engineering

**REGISTER  
ONLINE**

# COAA-CO CHAPTER

## EVENT SPONSORSHIP OPPORTUNITIES

COAA's primary mission is education – helping Owners be better Owners – so your support leads ultimately to a more informed client base that believes in **The COAA Way** of conducting business.

### PLATINUM

**\$1,000**

3 available

- 10% off registration for COAA Connect Spring 2026 and Fall 2026 for up to two people
- Complimentary workshop registration for up to two people from sponsoring firm
- One (1) minute of podium time at workshop
- Large logo in all pre-event digital marketing products and onsite event materials
- Attendee list from event (name & company only)

### GOLD

**\$500**

5 available

- 10% off registration for COAA Connect Spring 2026 and Fall 2026 for one attendee
- Complimentary workshop registration for one person from sponsoring firm
- Medium logo in all pre-event digital marketing products and onsite event materials
- Attendee list from event (name & company only)

### SILVER **\$250**

10 available

- 50% off one workshop registration
- Small logo in all pre-event digital marketing products and onsite event materials
- Attendee list from event (name & company only)

**PURCHASE  
SPONSORSHIP  
ONLINE**

# SPONSORSHIP FORM

**PURCHASE ONLINE**

## PRIMARY CONTACT INFORMATION:

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Company Website: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Email: \_\_\_\_\_

Contact Phone: \_\_\_\_\_

## ADDITIONAL CONTACT INFORMATION:

Contact #2 Name: \_\_\_\_\_

Contact #2 Email: \_\_\_\_\_

Contact #2 Phone: \_\_\_\_\_

Contact #3 Name: \_\_\_\_\_

Contact #3 Email: \_\_\_\_\_

Contact #3 Phone: \_\_\_\_\_

Attendee names for event registrations included in sponsorship packages must be submitted a minimum of two weeks in advance of the event.

## SPONSORSHIP LEVEL:

☐ \$1,000 | PLATINUM

☐ \$ 500 | GOLD

☐ \$ 250 | SILVER

## PAYMENT INFORMATION:

Name on Card: \_\_\_\_\_

Card Number: \_\_\_\_\_

Exp: \_\_\_\_\_

CVV: \_\_\_\_\_

Billing Zip Code: \_\_\_\_\_

*checks payable to:*

**Construction Owners Association  
of America**

5000 Austell-Powder Springs Rd  
Suite 151  
Austell, GA 30106