

2015-2016 U.S. BULK TOMATO PASTE SUPPLIES & MARCH 1 INVENTORY

March 17, 2016

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2015-2016 Bulk Tomato Paste and Bulk Tomato "Paste for Sale" pack and inventory **estimates** as of March 1, 2016 for U.S. Tomato Processors. The 2015-2016 U.S. Processed Tomato Supply and Movement reported is based on 95.88% of the industry reporting data with CLFP **estimating** total US Stock on Hand **assuming 100% data reporting.**

Total Bulk Tomato Paste Pack and Inventory

	<u>2014-2015</u>	<u>2015-2016</u>
Total Bulk Tomato Paste Pack (including bulk "paste for sale" and paste held for companies' own remanufacture operations)	11,195,000	11,413,000
Total Bulk Tomato Paste Inventory as of December 1	7,699,000	9,784,000
Total Bulk Tomato Paste Inventory as of March 1	5,456,000	7,274,000

Total Bulk Tomato "Paste for Sale" Stock in Drums, Bins & Bulk

Note: Inventories reported by CLFP **prior to** 2014-2015 were based on actual reported totals. Thereafter, CLFP is estimating total U.S. Stock on Hand assuming 100% data reporting. For 2015-2016, 95.88% of the industry is reporting data.

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	(Please see note above)	
Total Bulk Tomato "Paste for Sale" Pack	8,729,000	9,635,000
Total Bulk Tomato "Paste for Sale" Inventory as of December 1	4,697,000	7,223,000
Total Bulk Tomato "Paste for Sale" Inventory as of March 1	3,421,000	5,170,000

<u>Bulk Tomato "Paste for Sale"</u> – Bulk tomato paste, converted to a raw product "paid for tons" equivalent, being held in drums, bins, and bulk, that has been packed to be sold. Does not include bulk paste being held for companies' own remanufacture, or paste in food service or retail/consumer package sizes.

CLFP "Pack Year" begins June 1 and ends May 31.

2014-2015 pack year statistics based on reports from processors handling 87.09% of U.S. tonnage. The lower reporting percentage for the 2014-2015 pack year is due to fewer reporting companies.

2015-2016 pack year statistics based on reports from processors handling 95.88% of U.S. tonnage. 2015-2016 Pack based on PTAB's final report (10/31/2015) of 14,361,187 for California plus the reported pack production by the USDA/NASS 2015 Vegetable Summary by other states (393,350) released February 2016.

All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.