CALIFORNIA LEAGUE OF FOOD PROCESSORS 2012-2013 U.S. BULK TOMATO PASTE SUPPLIES & JUNE 1 INVENTORY

June 26, 2013

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2012-2013 Bulk Tomato Paste and Bulk Tomato "Paste for Sale" pack and inventory as of June 1, 2013 for U.S. Tomato Processors.

Total Bulk Tomato Paste Pack and Inventory

| | <u>2011-2012</u> | 2012-2013 |
|---|------------------|------------|
| Total Bulk Tomato Paste Pack (including bulk "paste for sale" and paste held for companies' own remanufacture operations) | 9,275,000 | 10,013,000 |
| Total Bulk Tomato Paste Inventory as of December 1 | 8,467,000 | 8,551,000 |
| Total Bulk Tomato Paste Inventory as of March 1 | 6,312,000 | 6,108,000 |
| Total Bulk Tomato Paste Inventory as of June 1 | 4,138,000 | 3,444,000 |

Total Bulk Tomato "Paste for Sale" Stock in Drums, Bins & Bulk

| | <u>2011-2012</u> | <u>2012-2013</u> |
|--|------------------|------------------|
| Total Bulk Tomato "Paste for Sale" Pack | 6,863,000 | 7,450,000 |
| Total Bulk Tomato "Paste for Sale" Inventory | 5,718,000 | 5,654,000 |
| as of December 1 | | |
| Total Bulk Tomato "Paste for Sale" Inventory | 4,486,000 | 4,216,000 |
| as of March 1 | | |
| Total Bulk Tomato "Paste for Sale" Inventory | 3,024,000 | 2,380,000 |
| as of June 1 | | |

<u>Bulk Tomato "Paste for Sale"</u> – Bulk tomato paste, converted to a raw product "paid for tons" equivalent, being held in drums, bins, and bulk, that has been packed to be sold. Does not include bulk paste being held for companies' own remanufacture, or paste in food service or retail/consumer package sizes.

2011-2012 Total Bulk Tomato Paste Pack & Inventory based on reports from processors handling 94.13% of U.S. tonnage.

2012-2013 Total Bulk Tomato Paste Pack & Inventory based on reports from processors handling 94.00% of U.S. tonnage.