



CLFP Statistics Report  
January 4, 2013

California League of Food Processors  
U.S. Processed Tomato Supply & Movement

| <b>December</b>                     | <b>2011-2012</b>     | <b>2012-2013</b>   | <b>Percentage Increase/Decrease</b> |
|-------------------------------------|----------------------|--------------------|-------------------------------------|
| <b>Beginning Inventory (June 1)</b> | <b>6,252,000</b>     | <b>5,582,000</b>   | <b>-11%</b>                         |
| <b>Pack</b>                         | <b>12,396,000**</b>  | <b>13,187,000*</b> | <b>+6%</b>                          |
| <b>Total Supply</b>                 | <b>18,648,000***</b> | <b>18,769,000</b>  | <b>&lt;1%</b>                       |
| <b>Dec 1 Inventory</b>              | <b>11,628,000</b>    | <b>11,882,000</b>  | <b>+2%</b>                          |
| <b>6 Month Disappearance</b>        | <b>7,020,000</b>     | <b>6,886,000</b>   | <b>-2%</b>                          |
| <b>Monthly Disappearance</b>        | <b>1,170,000</b>     | <b>1,148,000</b>   | <b>-2%</b>                          |

This report is an estimate of total U.S. supply and demand for processed tomato products.

Reports are based on voluntary pack and inventory reports furnished by participating U.S. processors.

2011-2012 pack year statistics based on reports from processors handling 93.04% of U.S. tonnage.

2012-2013 pack year statistics based on reports from processors handling 93.92% of U.S. tonnage.

All positions are stated on a "raw product tons" equivalent basis.

CLFP "Pack Year" begins June 1<sup>st</sup> and ends May 31<sup>st</sup>.

\* 2012-2013 Pack based on PTAB's final report (11/5/2012) of 12,636,638 for California (rounded to the nearest 1,000 lbs. for purposes of this report), plus an estimate for the remainder of the U.S.

\*\* 2011-2012 Pack based on NASS final report released January 2012 (rounded to the nearest 1,000 lbs. for purposes of this report).

\*\*\*Total Supply numbers adjusted to reflect actual supply and pack numbers together