CALIFORNIA LEAGUE OF FOOD PROCESSORS 2011-2012 U.S. BULK TOMATO PASTE SUPPLIES & MARCH 1 INVENTORY

March 29, 2012

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2011-2012 Bulk Tomato Paste and Bulk Tomato "Paste for Sale" pack and inventory as of March 1, 2012 for U.S. Tomato Processors.

Total Bulk Tomato Paste Pack and Inventory

	<u>2010-2011</u>	<u>2011-2012</u>
Total Bulk Tomato Paste Pack (including bulk	9,422,000	9,275,000
"paste for sale" and paste held for companies' own		
remanufacture operations)		
Total Bulk Tomato Paste Inventory	8,817,000	8,467,000
as of December 1		
Total Bulk Tomato Paste Inventory	6,752,000	6,312,000
as of March 1		

Total Bulk Tomato "Paste for Sale" Stock in Drums, Bins & Bulk

	<u>2010-2011</u>	<u>2011-2012</u>
Total Bulk Tomato "Paste for Sale" Pack	7,035,000	6,863,000
Total Bulk Tomato "Paste for Sale" Inventory	5,840,000	5,718,000
as of December 1		
Total Bulk Tomato "Paste for Sale" Inventory	4,607,000	4,486,000
as of March 1		

<u>Bulk Tomato "Paste for Sale"</u> – Bulk tomato paste, converted to a raw product "paid for tons" equivalent, being held in drums, bins, and bulk, that has been packed to be sold. Does not include bulk paste being held for companies' own remanufacture, or paste in food service or retail/consumer package sizes.

2010-2011 Total Bulk Tomato Paste Pack & Inventory based on reports from processors handling 93.62% of U.S. tonnage.

2011-2012 Total Bulk Tomato Paste Pack & Inventory based on reports from processors handling 94.13% of U.S. tonnage.*

^{* 2011-2012} Pack based on NASS final report released January 2012 (rounded to the nearest 1,000 lbs. for purposes of this report).