CALIFORNIA LEAGUE OF FOOD PROCESSORS 2007-2008 U.S. BULK TOMATO PASTE SUPPLIES & DECEMBER 1 INVENTORY

January 10, 2008

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2007-2008 Bulk Tomato Paste and Bulk Tomato "Paste for Sale" pack and inventory as of December 1, 2007 for U.S. Tomato Processors.

Total Bulk Tomato Paste Pack and Inventory

| | <u>2006-2007</u> | <u>2007-2008</u> |
|--|------------------|------------------|
| Total Bulk Tomato Paste Pack (including bulk | 7,885,000 | 9,334,000 |
| "paste for sale" and paste held for companies' own | | |
| remanufacture operations) | | |
| Total Bulk Tomato Paste Inventory | 5,695,000 | 6,162,000 |
| as of December 1 | | |

Total Bulk Tomato "Paste for Sale" Stock in Drums, Bins & Bulk

| | <u>2006-2007</u> | <u>2007-2008</u> |
|--|------------------|------------------|
| Total Bulk Tomato "Paste for Sale" Pack | 5,953,000 | 6,520,000 |
| Total Bulk Tomato "Paste for Sale" Inventory | 2,799,000 | 3,933,000 |
| as of December 1 | | |

Bulk Tomato "Paste for Sale" – Bulk tomato paste, converted to a raw product "paid for tons" equivalent, being held in drums, bins, and bulk, that has been packed to be sold. Does not include bulk paste being held for companies' own remanufacture, or paste in food service or retail/consumer package sizes.

2006-07 Total Bulk Tomato Paste Pack & Inventory based on reports from processors handling 94% of U.S. tonnage.

2007-08 Total Bulk Tomato Paste Pack & Inventory based on reports from processors handling 93.5% of U.S. tonnage.

Note: This report reflects changes made to reporting processes. Only bulk tomato paste and bulk tomato "paste for sale" are included in this report. Paste inventory in food service and retail/consumer size containers is not included. Prior December 1 reports included food service and retail/consumer size containers.