Microsoft Update

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Our mission is to empower every individual & every organization on the planet to achieve more

Microsoft

CAMSA 2.0 - New offering for A1 (light users):

- ## New offers available for A1 users

Option 1:

SKU	Description	ERP	Discounted price
3R3-00001	Azure Active Directory Premium (AADP)	$6.60	$4.62 (30% off)

Option 2:

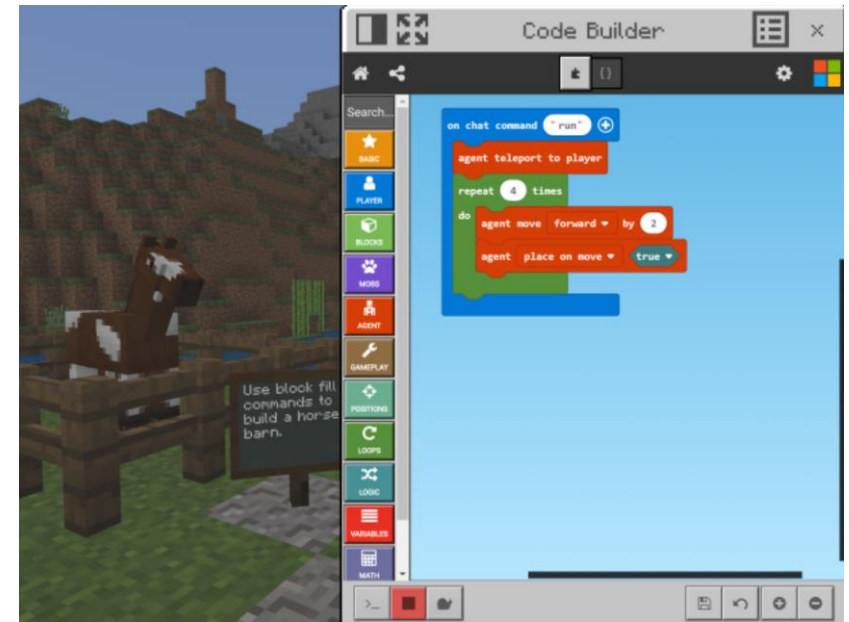| SKU	Description	ERP	Discounted price
3R3-00001	Azure Active Directory Premium (AADP)	$6.60	$3.96 (40% off)
W76-00001	O365 Advanced Threat Protection (ATP)	$16.80	$11.76 (30% off)
Total:		$23.40	$15.72 (35% blended)

Immersive Reader for Minecraft: Education Edition

- Immersive Reader is now integrated into Minecraft: Education Edition

Video: **https://youtu.be/BkmFIpSDJ7A**

Blog: https://education.minecraft.net/blog/classroom-experience-updates-coming-to-minecraft-education-edition-for-back-to-school-2019/

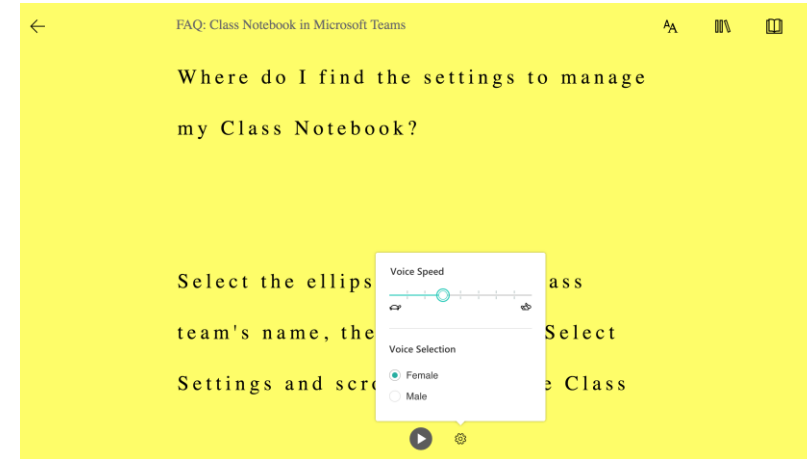# Immersive Reader & EdTech apps

- Immersive Reader is now a Cognitive Service

http://aka.ms/ImmersiveReader

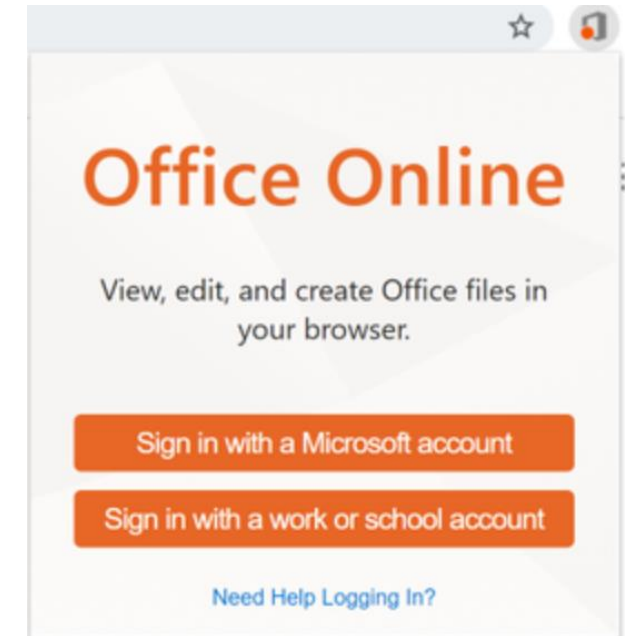Blog: https://techcommunity.microsoft.com/t5/Education-Blog/Immersive-Reader-is-coming-to-an-app-near-you-now-partners-can/ba-p/679795

Simpler Sign-on to O365 from student accounts

- Simpler Sign-on to O365 from Google acct

Blog & Sign-up: https://aka.ms/officeeduforyoublog
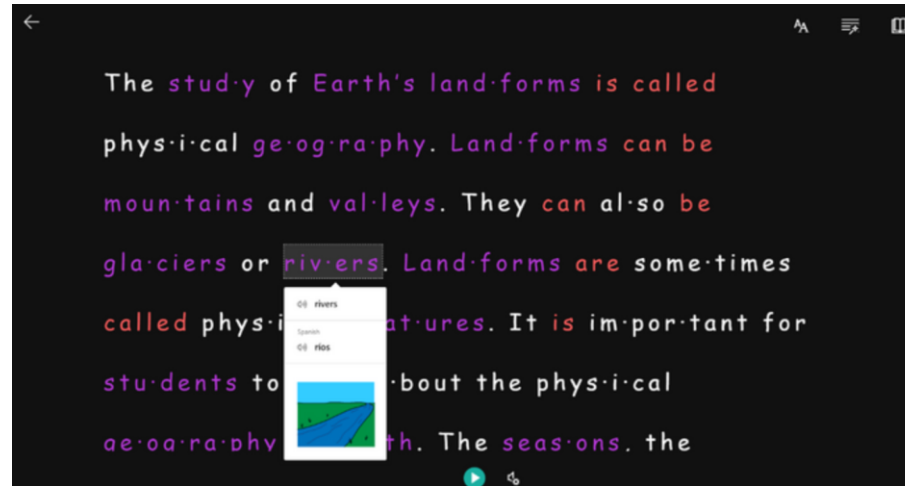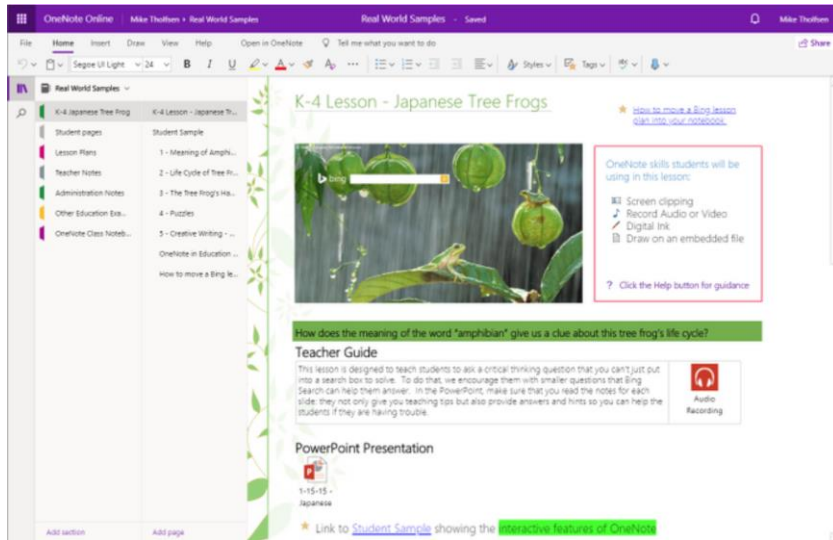
What's New in Microsoft Teams

- What's new in MS Teams for Education

Video: https://www.youtube.com/watch?v=28vnu0LbYR4

Blog: https://educationblog.microsoft.com/en-us/2019/06/teams-for-education-celebrates-two-years-with-new-updates-for-back-to-school/
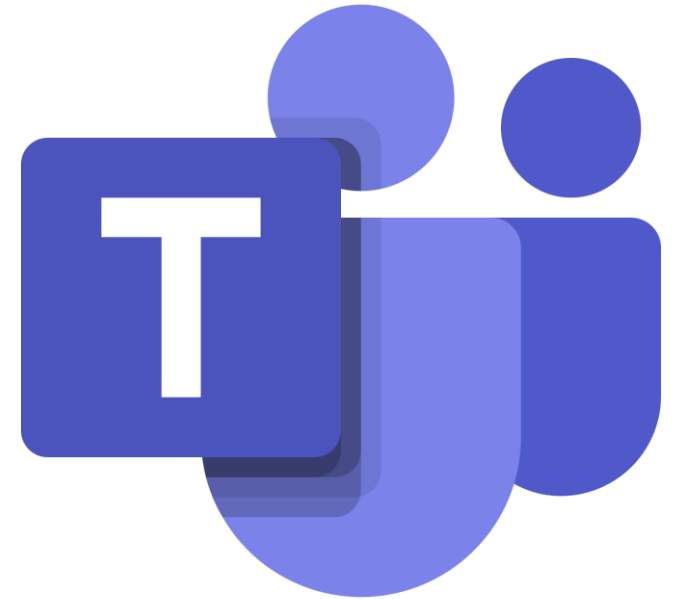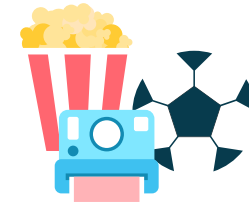
There's a team for everyone.

Classes

PLCs

Staff

Anyone

Teams is for life beyond school too

Microsoft Teams
Celebrating 2 years of continued growth

500,000+
More than 500,000 organizations use Teams

91%
91 Fortune 100 companies use Teams

44+
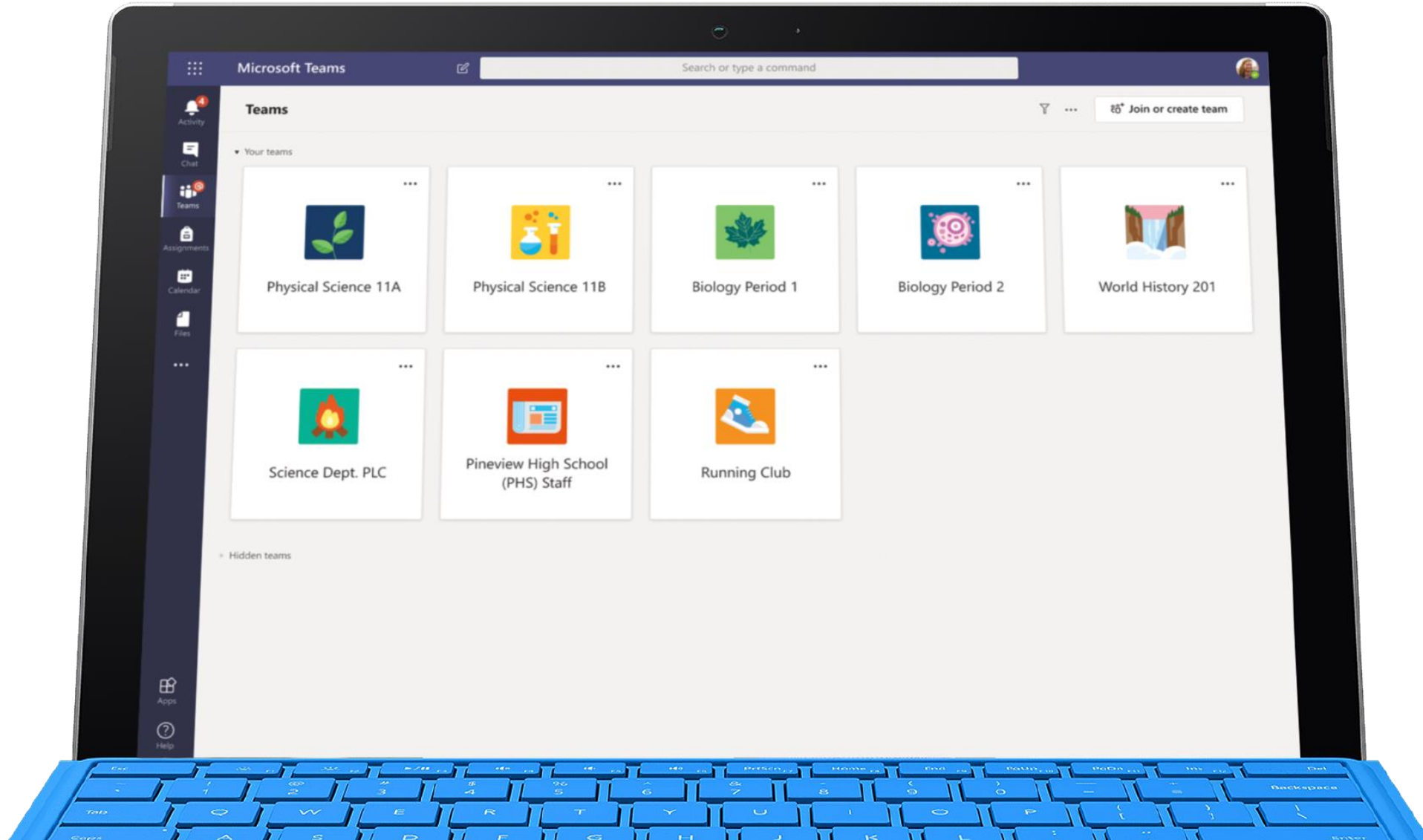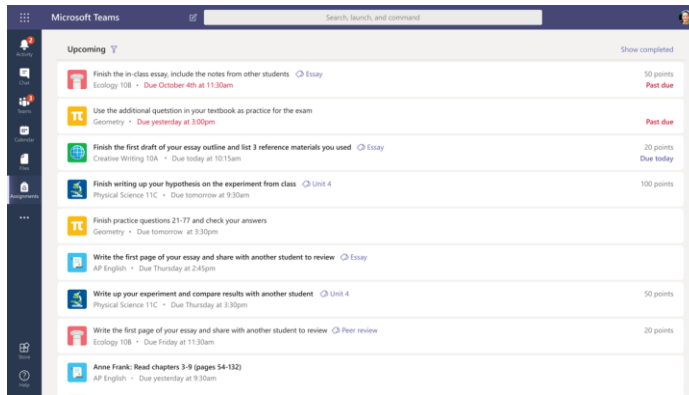In 181 markets with support for 44 languages and growing

10,000+
150 organizations have 10,000 or more active users

Teams for Education

The all-new design

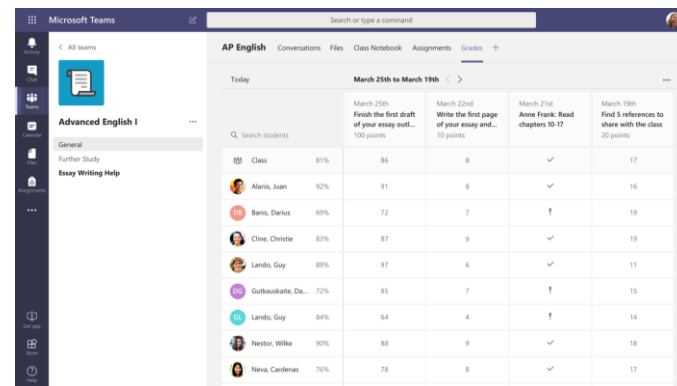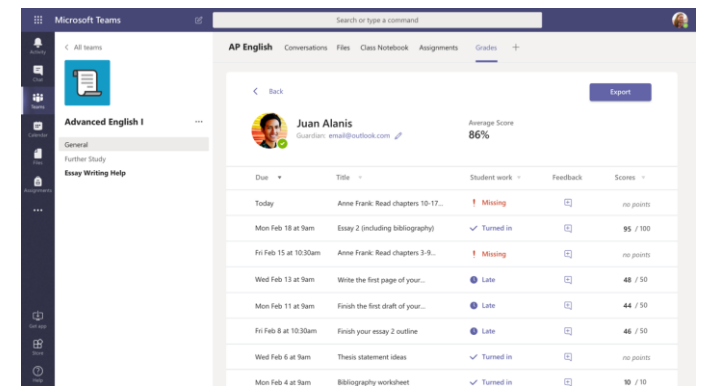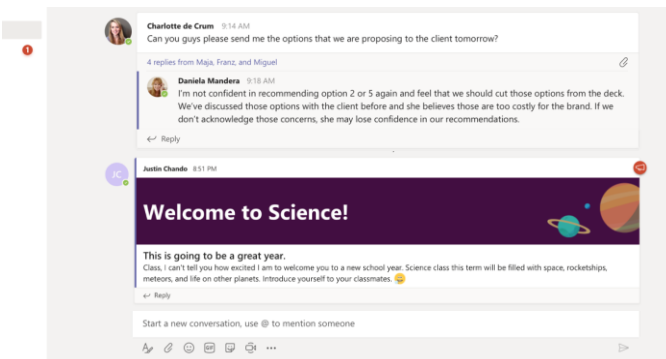# Magical features for back to school 2019
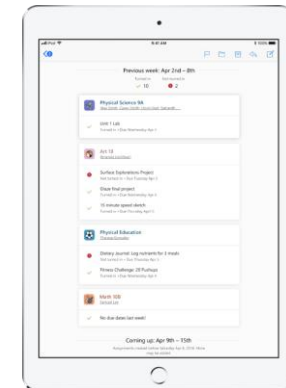

Redesigned Assignments

Gradebook

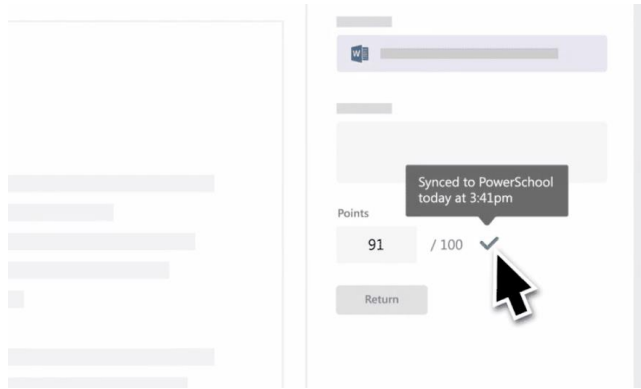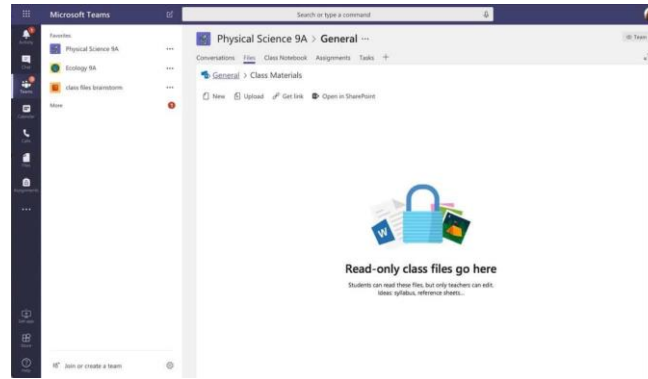Individual Student Progress

Announcements
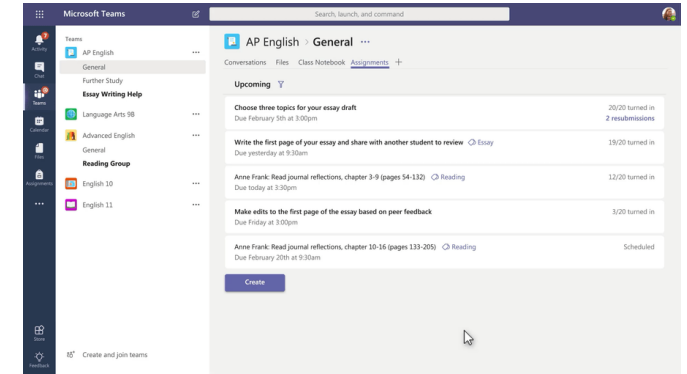

Mobile Grading

Weekly Parent Digest

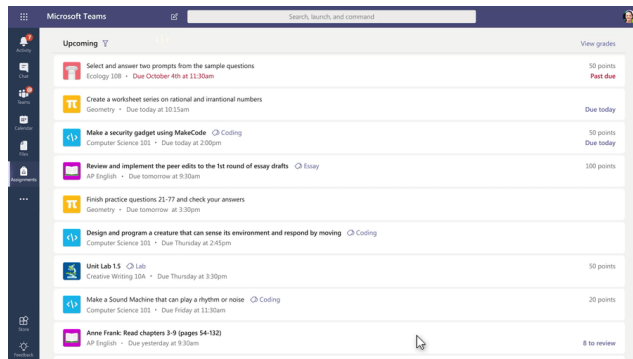# Magical features for back to school 2019

Grade Sync with SISs
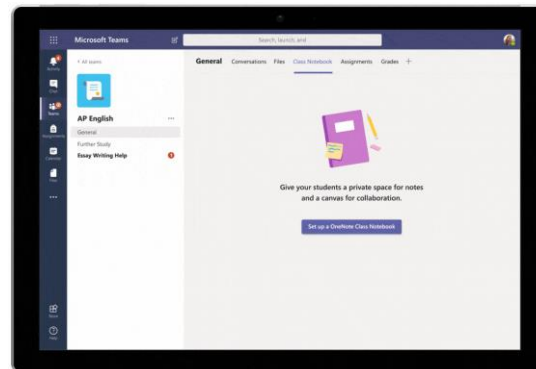

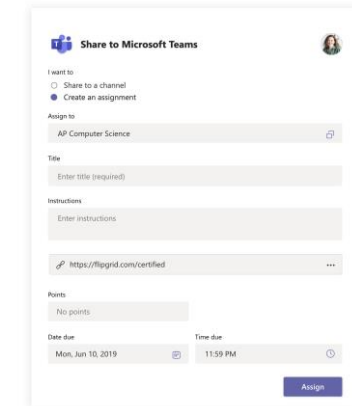Class Materials (read-only for students)

Turnitin Integration

MakeCode Assignments

Import existing Class/Staff Notebooks

Share to Teams

...and more!

Microsoft Surface for Education

A device for every kind of work

Surface Go

Portable Power

The smallest, most affordable Surface 2-in-1 with a 10" touchscreen.

Available with LTE Advanced.

Perfect for portable power in the office, in the classroom, or out in the field.

Surface Pro 7

Ultra-light and versatile

The iconic Surface 2-in-1, now even faster and more versatile with USB-A & USB-C™.

Perfect for ultra-light performance and the versatility you love to keep you productive on the go.

Surface Pro X

Ultra-thin and always connected

The thinnest, lightest, most mobile Surface 2-in-1 yet with 13" touchscreen and LTE Advanced Pro.

Perfect for the innovator who wants to stay connected and get work done from anywhere.

Surface Laptop 3

Style and speed

The most popular, slim, and stylish Surface laptop in a range of colors and materials, now with 13.5" and 15" touchscreens.

Perfect for people who want to get it all done in a thin, light and elegant design.

Surface Book 2

Powerhouse performance

The most powerful Surface laptop with 13.5" or 15" detachable touchscreen.

Perfect for ultimate power and blazing graphics on the go.

Surface Studio 2

The ultimate creative studio

The most immersive and powerful Surface desktop with a 28" fully adjustable touch-screen.

Perfect for when you want to unleash your creativity in new ways on the most immersive and powerful Surface desktop.

Surface Hub 2S

Teamwork without boundaries

Surface Hub 2S is an all-in-one collaboration device built for teamwork.

Perfect for those who want an all-in-one collaboration device built for teamwork.

US MSRP $399-599   **US MSRP $849-2399**   **US MSRP $1099-1899**   **US MSRP $1099-2899**   **US MSRP $1499-3299**   **US MSRP $3499-4799**   **US MSRP $8999**

Surface case studies

- Tustin Unified School District

- Blue Springs School District

  Case Study: https://customers.microsoft.com/en-us/story/blue-springs-school-district-education-surface

AI demos

- Microsoft Stream

- Edge Translator

- PowerPoint Presenter Coach

Blog: https://www.microsoft.com/en-us/microsoft-365/blog/2019/06/18/powerpoint-ai-upgrade-designer-major-milestone-1-billion-slides/

Azure – adding this to your CAMSA agreement

- Simply contact Softchoice to add this line item:

SKU	Description	ERP (12 months)
6QK-00001	Azure Monetary Commit	$1200

- You will then get an Azure activation email to be able to login to your enterprise Azure portal at: http://portal.azure.com

- Azure Egress is free for CAMSA/EDU customers:

  Blog: https://azure.microsoft.com/en-us/blog/azure-egress-fee-waiver-for-the-academic-community/

Azure recent releases

Windows Virtual Desktop

Windows Virtual Desktop is a comprehensive desktop and app virtualization service running on the cloud. It is the only service that delivers simplified management, multi-session Windows 10, optimizations for Office 365 ProPlus, and support for Remote Desktop Services environments. With Windows Virtual Desktop, you can deploy and scale your Windows desktops and apps on Azure in minutes, with built-in security and compliance.

Benefits include:

- Windows desktops and apps hosted in Azure to allow you to instantly scale
- Virtualization management plane hosted in Azure, including diagnostics, networking, connection broker, and gateway
- A new multi-session Windows 10 available only on Azure
- Windows 10, Windows 7, and Windows Server 2012 R2+ desktops as well as remote access to Win32 applications
- The richest Office 365 experience in virtualized environments
- Stream the full desktop or specific apps to any device

[Learn more](#) and **[Get Started with Public Preview Today](#)**

Check product availability [in your region](#)

Azure VMware Solutions

Run native VMware workloads in Azure

Key Capabilities and Features

- **Get scale, automation, and fast provisioning** for your VMware workloads on global Azure infrastructure

- Keep using your **existing VMware investments**, skills, and tools, including VMware vSphere and vCenter

- **Modernize your VMware workloads** by integrating with native Azure services such as Azure Active Directory, AI and Analytics

- Take advantage of unmatched Azure pricing and benefits for Windows Server and SQL Server including **AHB and ESU Offer**

- Confidently use Azure VMware Solutions knowing that they're **first-party Microsoft offerings backed by VMware**
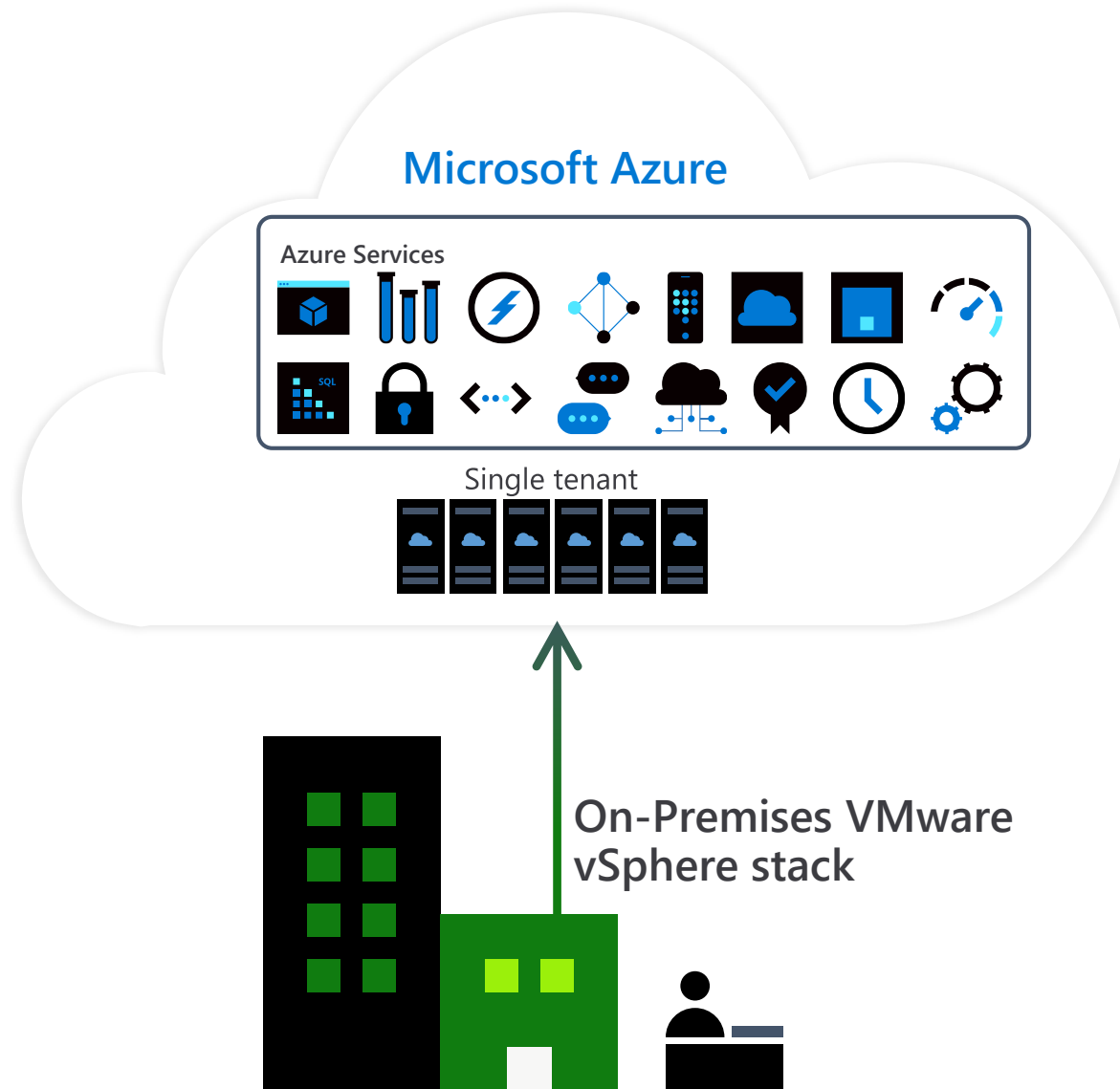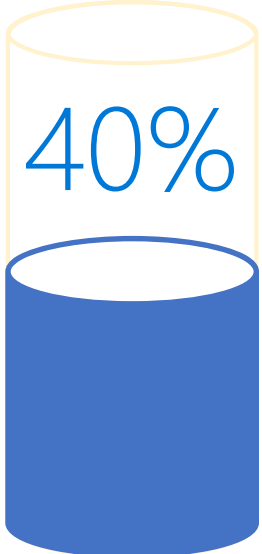
Bring on-premises licenses with Software Assurance to Azure

Re-use Windows Server and
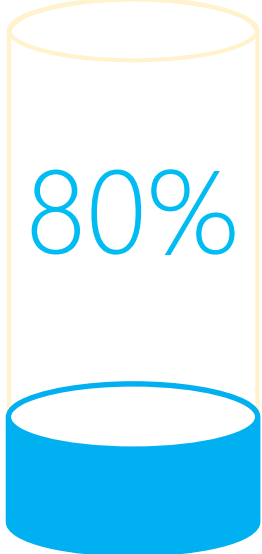SQL Server licenses in Azure

Apply savings across Azure Virtual Machines,
Azure SQL Database PaaS services,
and Azure Dedicated Host

Save with Azure
Hybrid Benefit

40%

Save even more with
Reserved Instances

80%

Save up to 40% on Azure pricing
with Azure Hybrid Benefit.
Pay only a reduced compute rate.

Save up to 80% on Azure pricing
when you combine Azure Hybrid
Benefit with Azure Reserved Instances.

Disclaimer:

1. The 80% saving is based on the combination of Windows Server Azure Hybrid Benefit and 3-year Azure Reserved Instances.
2. The cost does not include Software Assurance cost.
3. Sample annual cost comparison of two D2V3 Windows Server VMs. Savings based two D2V3 VMs in US West 2 Region running 744 hours/month for 12 months; Reduced compute rate at SUSE Linux Enterprise rate for US West 2. Price subject to change.
4. Actual savings may vary based on location, instance type, or usage.

SQL Server 2008 and Windows Server 2008 End of Support

Avoid security risks and compliance issues as extended support ends

- Extended Support for SQL Server 2008/2008 R2 ended on July 9, 2019
- Extended Support for Windows Server 2008/2008 R2 ends on January 14, 2020

Migrate to the cloud

Rehost your workloads on Microsoft Azure

- Three years of FREE extended security updates
- Use existing licenses and Azure Hybrid Benefit for big savings

Upgrade to current versions

Move to current versions of SQL/Windows Server

- Deploy in Azure or on-premise
- Get current security, performance and innovation features

Purchase Extended Support

Not ready yet to move to the cloud or upgrade versions?

- Purchase security updates for three more years
- Scale as you need, when you need

Microsoft FastTrack

- FastTrack helps customers deploy Microsoft cloud solutions

  - Remote Microsoft engineers

  - Available for M365 & Azure customers

  - Office 365 (including data migration w/500 seat min)

  - Enterprise Mobility Suite (EMS) - Active Directory Premium, Intune

  - Azure – Identified a project that will consume $5K in 12 months

  Examples: Business continuity and disaster recovery, Windows Server migration, SQL migration, Data Analytics, App modernization

  Get started here: https://www.microsoft.com/en-us/fasttrack

Microsoft Office Hours – Azure & M365

- Azure Hour for Education

  11am (pst) every Friday

  https://azurehourweb.z5.web.core.windows.net/

- MS Office Hours (M365)

  1pm (pst) every Thursday

Sign-up here: http://signup.msofficehours.com

Azure Hour for Education
- Azure Updates
- Open Q&A
- Topic Of The Week

Please create your own (recurring) new meeting invite and copy/paste the following meeting details into the calendar entry

Meeting Time: 11:00AM PST on Fridays

Join Microsoft Teams Meeting

+1 323-849-4874   United States, Los Angeles (Toll)

(866) 679-9995   (Toll-free)

Conference ID: 883 166 46#

Local numbers | Reset PIN | Learn more about Teams

Thank You for your time & attention today!

Resources:

- FAQ, forms and more information on CAMSA website: http://www.cetpa.net/CAMSA

- For quotes, help & finding out who your rep is:
Email: camsa@Softchoice.com