

Navigating the Labor Market: Foreign and Domestic

Thursday, November 20 - 1:30 to 2:30 PM

Presenters: Raul Calvo, Joe Martinez



Rapid Growth of H-2A in California:

Over the last decade, H-2A program participation in California has increased more than sixfold.

This growth has led to more domestic crews working alongside H-2A employees.

One major driver of this expansion is the **ongoing immigration climate**, which has resulted in **approximately 1.6 million self-deportations and around 400,000 formal deportations**, significantly reducing the available domestic workforce.

The **current administration's enforcement priorities** indicate that deportations will continue for at least the next three years, and potentially longer depending on future leadership.

California's rising minimum wage—combined with a recent downward adjustment in the Adverse Effect Wage Rate (AEWR)—has made the H-2A program increasingly necessary to employers, especially as many domestic workers decline to accept agricultural jobs at or near minimum wage levels.

Rising Awareness Among Domestic Workers:

- Domestic workers are now more familiar with H-2A program details, such as:
 - Housing requirements
 - Wage rates and protections
- This awareness has also led to new tensions and comparisons between domestic and H-2A workers.
- Many domestic employees lack accurate information or education about how the H-2A program operates, leading to misunderstandings and false assumptions.
- There is a growing fear among domestic workers that they may be replaced by H-2A employees, especially when employers expand participation in the program.
- Some domestic employees perceive favoritism toward H-2A workers due to visible benefits such as employerprovided housing, transportation, and meals, which can fuel resentment if not properly explained and managed.



Challenges for Employers and Managers:



Key Questions:

- How can employers defuse pressures and prevent resentment between worker groups?
- How can management improve compliance with labor and housing requirements?
- What strategies can help foster open communication to address issues proactively?
- How can leadership set workplace culture and expectations intentionally rather than by default?
- What steps can be taken to educate domestic workers on the H-2A program to reduce misinformation and perceived favoritism?
- How can employers recognize and respond to the emotional and mental health challenges that H-2A employees experience while living and working far from home?
- What practical measures can management use to balance operational efficiency with compassion, ensuring that productivity, compliance, and worker well-being are all maintained?
- How can supervisors be trained to identify early signs of stress, conflict, or cultural tension before they escalate into larger problems?

Thank you!

Raul Calvo

Employer Services Consulting

831-578-6025

Joe Martinez

CIERTO

206-850-4780

