QwickAnalytics Community Bank Index (QCBI) State Performance Trends

Key industry trends for the "true" community bank

STATE OF THE STATE: KANSAS 2nd Quarter 2025 Review









QwickAnalytics State Performance Trends

QwickAnalytics is pleased to present a summary of key performance trends for "true" community banks.

Many of the thousands of banks the FDIC tracks are *not true* community banks, and therefore their call report data should *not* be included when measuring key performance trends and measures for this sector. The QwickAnalytics Community Bank Index (QCBI) TM addresses this issue.

The QwickAnalytics Community Bank Index (QCBI)

The proprietary QwickAnalytics Community Bank Index (QCBI) includes *only* those banks that should be regarded as "Community Banks" for more relevant and meaningful comparisons. The index is *largely* based on recent research conducted by the FDIC in its December 2012 *Community Banking Study* regarding the definition of a community bank, but has been further refined to be improved and more relevant.

The following is a summary of QCBI banks compared to total FDIC-Insured bank and trust institutions:

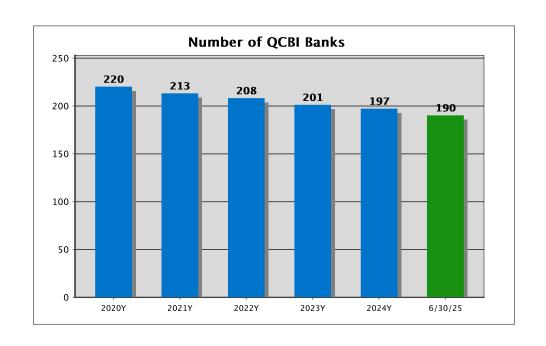
	QCBI Banks		Excluded Banks		<u>Total</u>
	#	%	#	%	<u>Banks</u>
Kansas	190	99%	2	1%	192
National	4,129	93%	333	7%	4,462

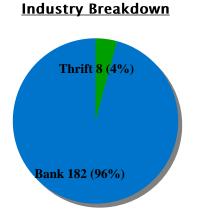
Please visit the www.QwickAnalytics.com website for more information.

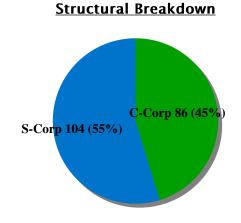


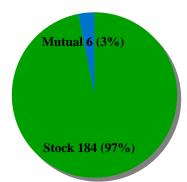
QWICKANAIYTICS State Performance Trends QCBI Industry Structure

QCBI Bank Size Distribution						
Total Assets	<u>Institu</u> #	utions %	Aggregate A \$MM	Assets %		
\$0-\$100 Million	55	29%	\$3,209	4%		
\$100-\$500 Million	95	50%	\$22,456	25%		
\$500 Million-\$1 Billion	23	12%	\$15,812	18%		
\$1-\$5 Billion	14	7%	\$25,997	29%		
\$5-\$10 Billion	3	2%	\$21,857	24%		
Total	190	100%	\$89,331	100%		



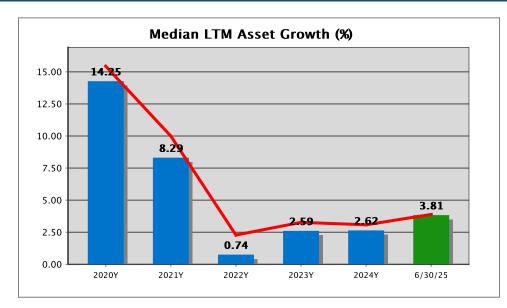


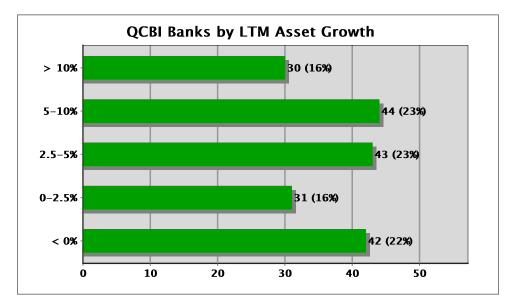


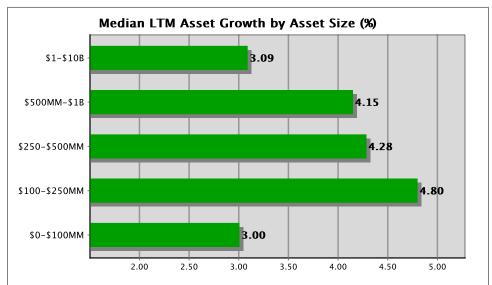


Ownership Breakdown

Asset Growth Trends





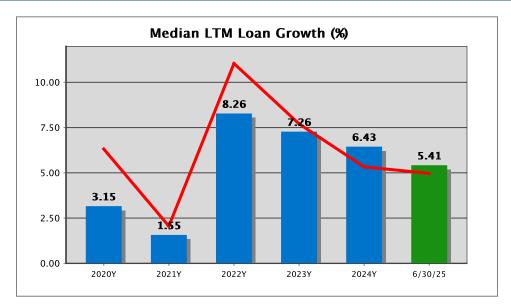


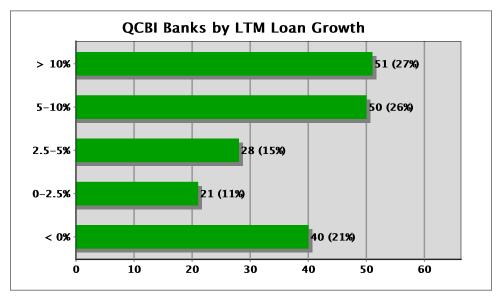


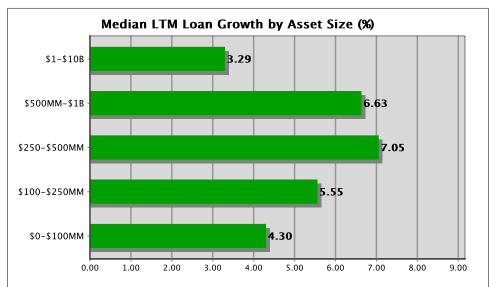
^{*} LTM = Last 12-months (or "trailing" 12-months)



QwickAnalytics State Performance Trends Loan Growth Trends







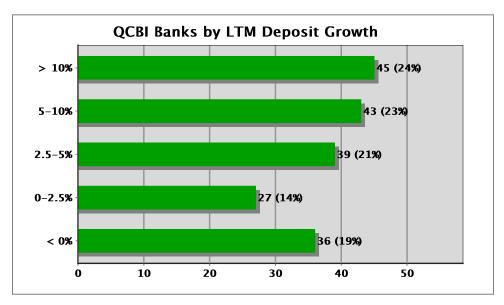


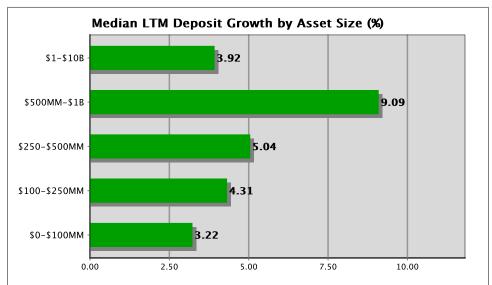
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QwickAnalytics State Performance Trends Deposit Growth Trends





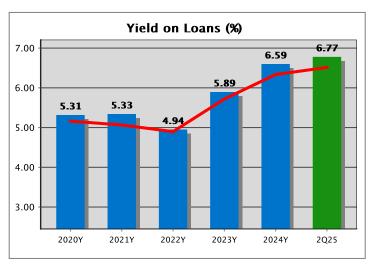


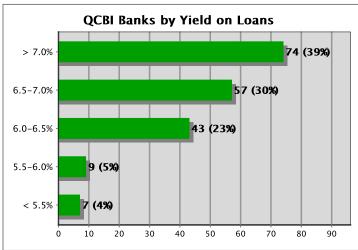


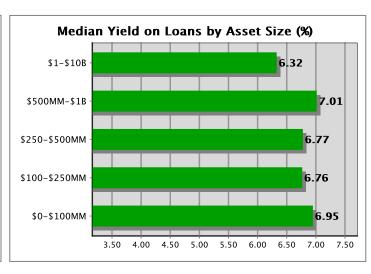
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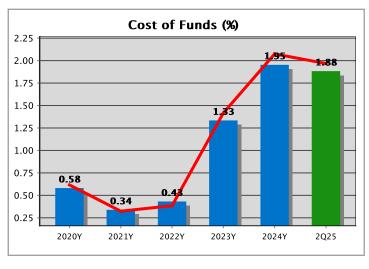


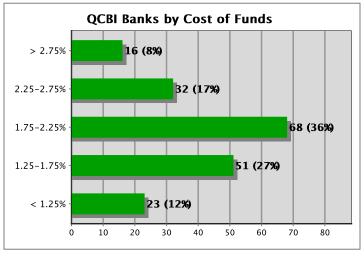
QwickAnalytics State Performance Trends Performance Trends

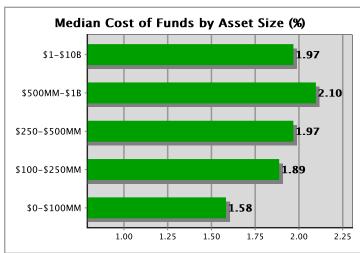










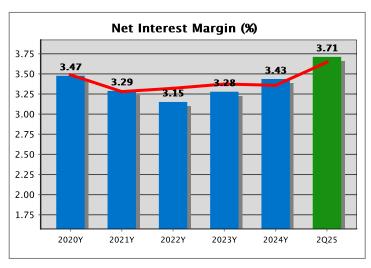


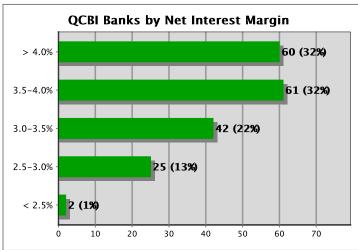
National Trend

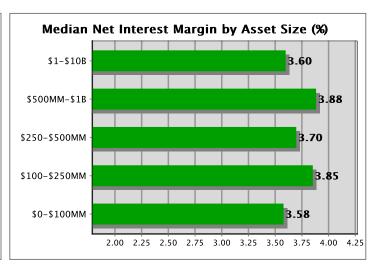
Note: All data points represent median values; current period data (green bars) are for the most recent quarter (MRQ); Core items exclude nonrecurring gains/losses

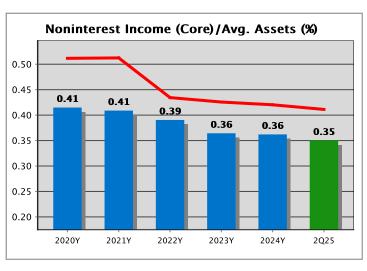


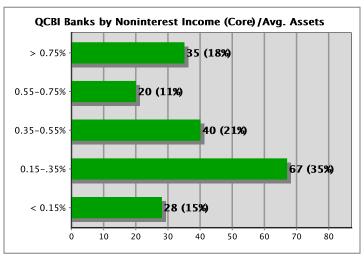
QwickAnalytics State Performance Trends Performance Trends

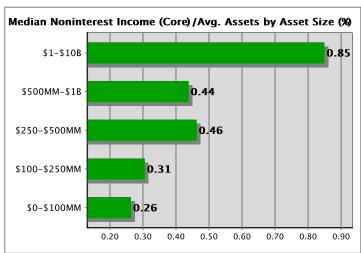










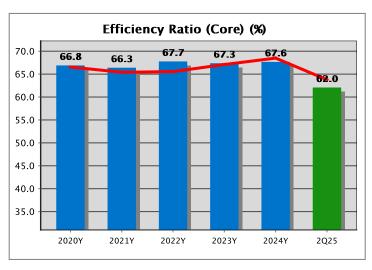


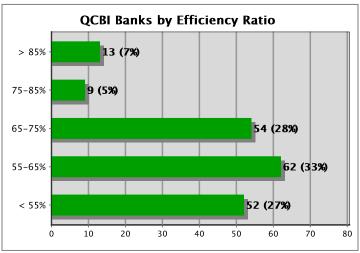
National Trend

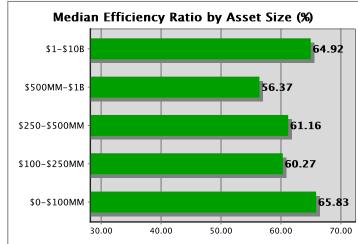
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QwickAnalytics State Performance Trends Performance Trends





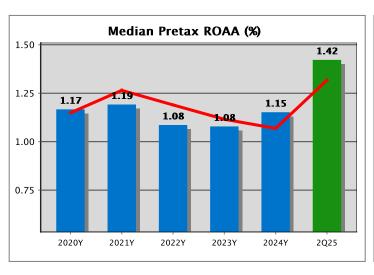


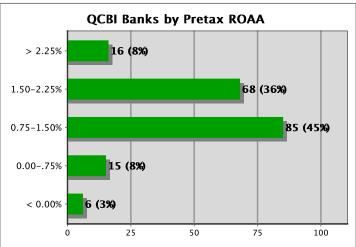
National Trend

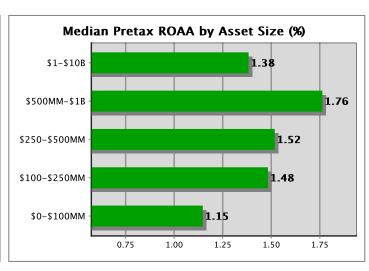


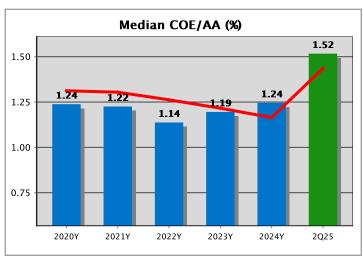


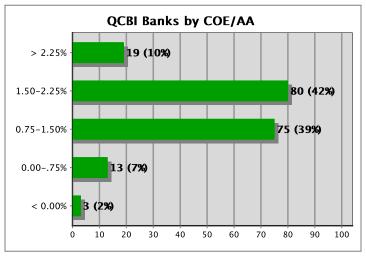
Profitability Trends

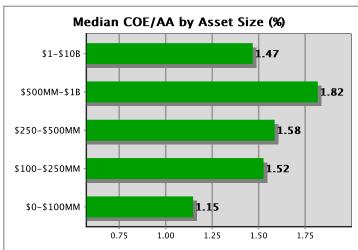










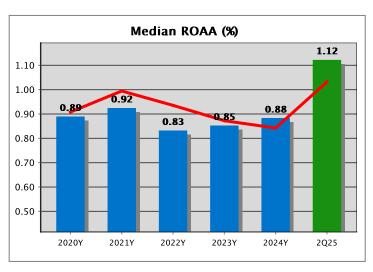


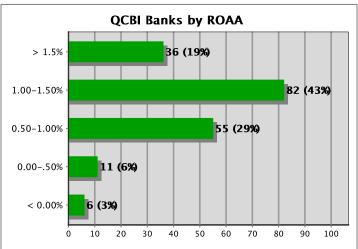
National Trend

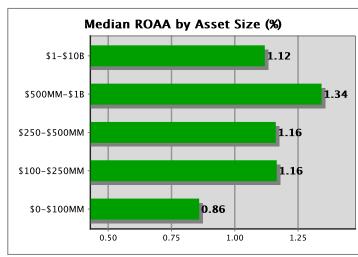


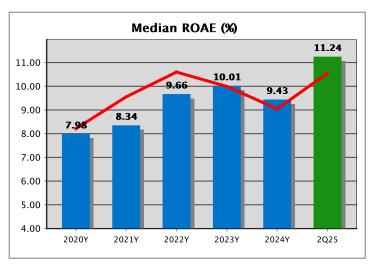
^{*} Core Operating Earnings excludes credit-related & nonrecurring items (loan loss provision, nonrecurring gain/(loss) on the sale of assets (other than loans), impairment losses, etc.) current period data (green bars) are for the most recent quarter (MRQ)

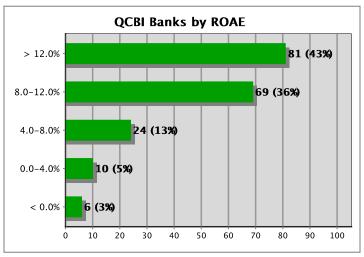
Profitability Trends

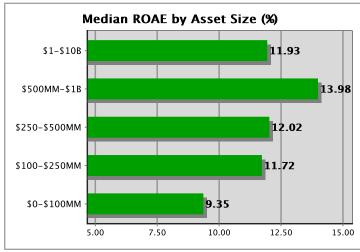










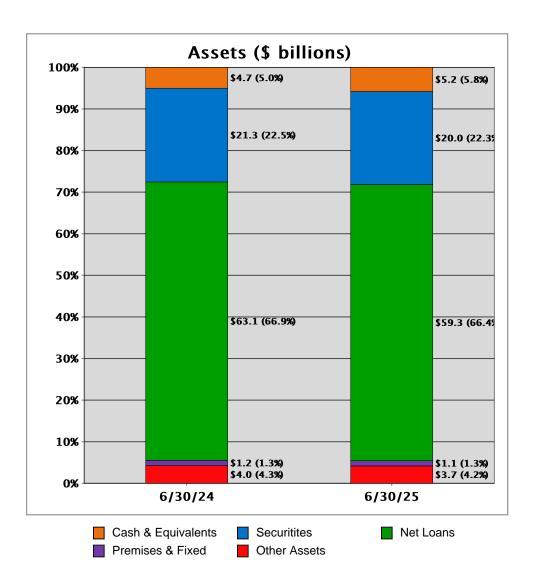


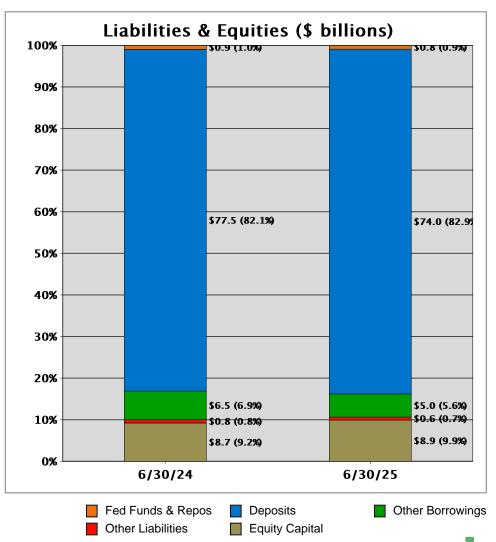
National Trend

* ROAA & ROAE have been tax-affected for all S-Corp status institutions at an assumed tax rate of 21% (35% prior to 3/31/18); current period data (green bars) are for the most recent guarter (MRQ)



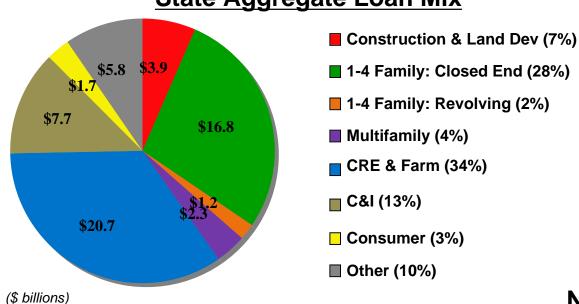
QwickAnalytics State Performance Trends Balance Sheet Composition



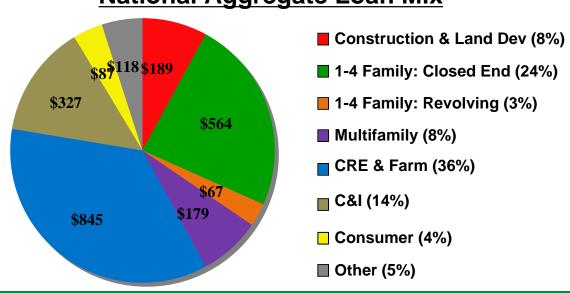


QwickAnalytics State Performance Trends Loan Composition





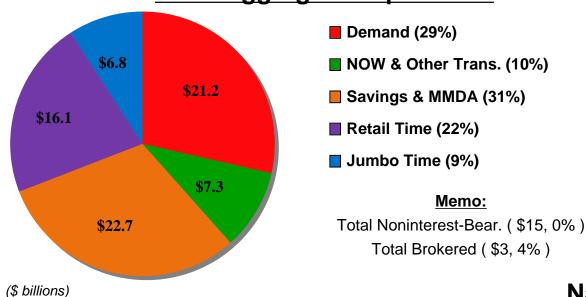
National Aggregate Loan Mix



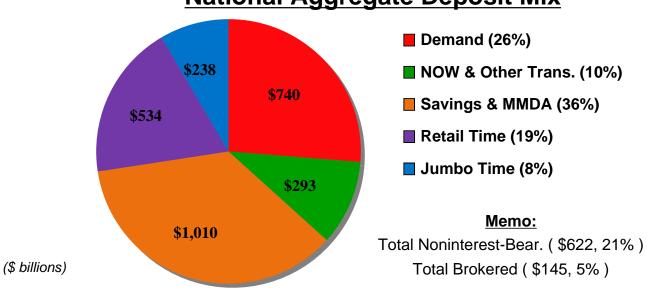
(\$ billions)

QwickAnalytics State Performance Trends Deposit Composition

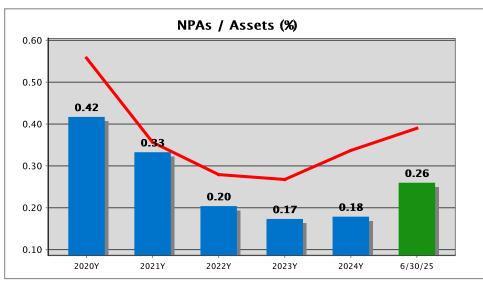


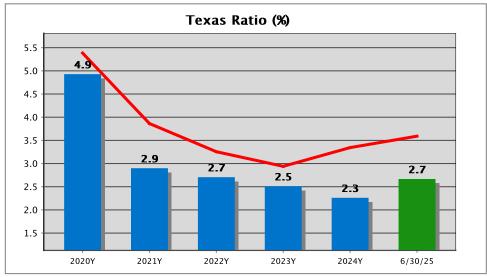


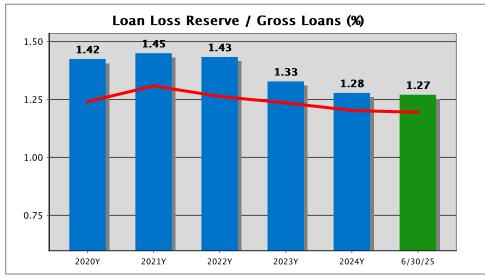
National Aggregate Deposit Mix

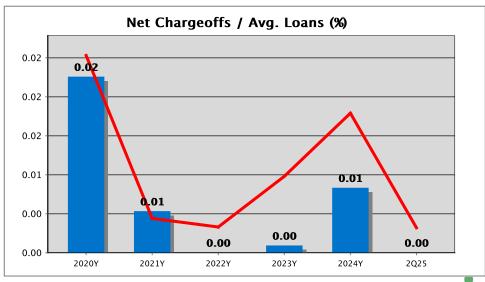


Asset Quality Trends









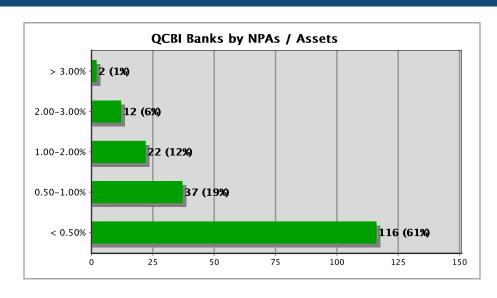
National Trend

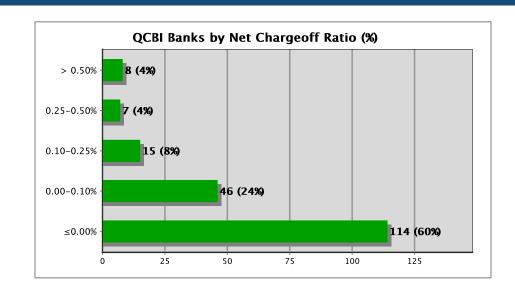


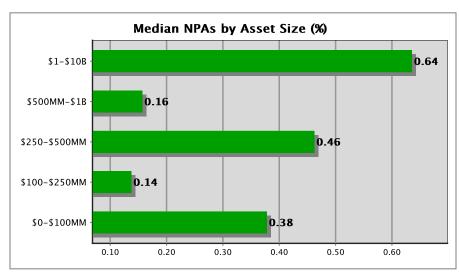
^{*} All data points represent median values; NPAs = loans 90+ days P.D. + nonaccrual loans + restructured loans + OREO; Texas Ratio = NPAs as a percentage of tangible equity + loan loss reserve

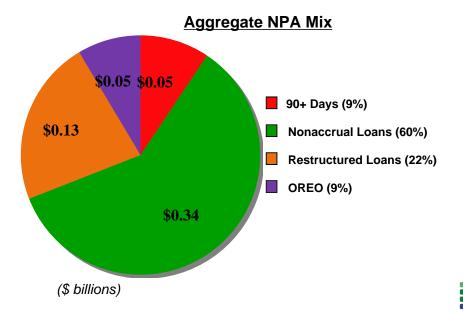
QwickAnalytics

Asset Quality Trends

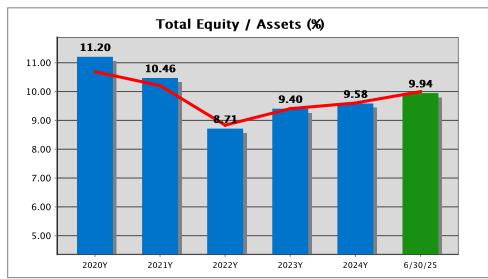


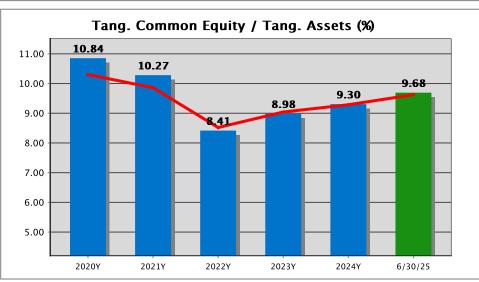


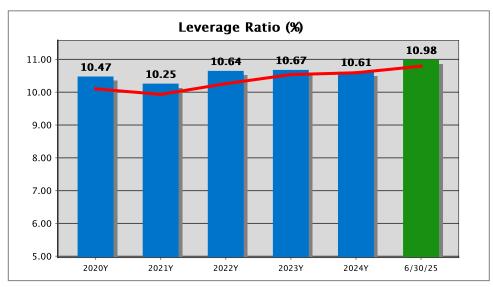


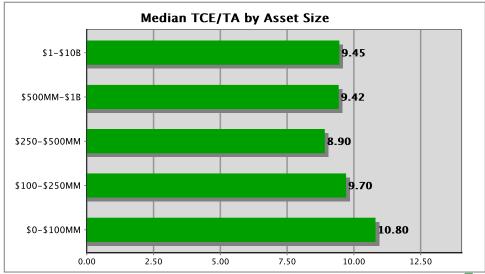


Capital Trends











Note: Trend charts contain median values



QwickAnalytics State Performance Trends Performance Matrix

Percentile Rank	10th	20th	30th	40th	50th	60th	70th	80th	90th
Growth Trends					(median)				
Asset Growth (LTM)	-2.77%	-0.30%	1.34%	2.75%	3.81%	4.82%	6.97%	9.41%	12.76%
Loan Growth (LTM)	-2.75%	-0.18%	2.05%	3.62%	5.41%	6.95%	9.01%	12.70%	17.38%
Deposit Growth (LTM)	-2.82%	0.23%	1.59%	3.61%	4.40%	5.91%	8.27%	11.08%	16.91%
Performance Trends	2.0270	0.2070	1.0070	0.0170	4.4070	0.0170	0.21 70	11.0070	10.0170
Yield on Loans	6.10%	6.30%	6.48%	6.66%	6.77%	6.95%	7.16%	7.29%	7.71%
Cost of Funds	1.22%	1.41%	1.58%	1.78%	1.88%	2.02%	2.16%	2.36%	2.66%
Net Interest Margin	2.90%	3.17%	3.35%	3.55%	3.71%	3.85%	4.02%	4.22%	4.59%
Noninterest Income (core) / Avg Assets*	0.12%	0.18%	0.24%	0.29%	0.35%	0.43%	0.54%	0.72%	0.92%
Efficiency Ratio (core)*	46.8%	52.3%	56.3%	58.9%	62.0%	65.0%	67.2%	70.2%	78.1%
Profitability Trends	101070	02.070	00.070	00.070	021070	00.070	01.1270	7 612 76	1 011 70
Pretax ROAA	0.71%	0.99%	1.19%	1.32%	1.42%	1.53%	1.72%	1.89%	2.20%
Core Operating Earnings*	0.79%	1.10%	1.26%	1.38%	1.52%	1.65%	1.81%	2.03%	2.25%
Return on Average Assets (a)	0.58%	0.77%	0.91%	1.02%	1.12%	1.20%	1.30%	1.45%	1.68%
Return on Average Equity (a)	4.95%	7.95%	9.49%	10.32%	11.24%	12.38%	14.09%	15.97%	18.18%
Asset Quality Trends									
Nonperforming Assets / Assets	0.00%	0.02%	0.06%	0.14%	0.26%	0.48%	0.70%	0.98%	1.52%
Texas Ratio	0.0%	0.1%	0.6%	1.3%	2.7%	4.3%	5.7%	9.6%	15.0%
Reserve / Loans	0.97%	1.06%	1.14%	1.21%	1.27%	1.37%	1.48%	1.74%	2.10%
Net Chargeoff Ratio	-0.06%	-0.01%	0.00%	0.00%	0.00%	0.00%	0.03%	0.06%	0.18%
Capital Trends									
Total Equity / Assets	6.48%	7.66%	8.49%	9.30%	9.94%	10.63%	11.66%	13.00%	16.16%
Leverage Ratio	8.68%	9.15%	9.63%	10.22%	10.98%	11.76%	12.90%	14.23%	17.54%
Tang Common Equity / Tangible Assets	6.24%	7.48%	8.27%	9.10%	9.68%	10.29%	11.48%	12.65%	16.16%

^{*} Core Operating Earnings excludes credit-related & nonrecurring items (loan loss provision, nonrecurring gain/(loss) on the sale of assets (other than loans).

(a) Tax-affected for all S-Corp status institutions at an assumed tax rate of 21% (35% prior to 3/31/18)



Kansas Banks June 30, 2025

QwickAnalytics State Performance Trends

QCBI HONOR ROLL: TOP PERFORMING BANKS



Kansas Banks June 30, 2025

Top 25 Fastest Growing QCBI Banks LTM Asset Growth

	Bank Name	City, ST	Total Assets	LTM Asse	et Growth
	Dank Plane	City, 51	(\$000s)	(%)	(\$000s)
1	Vista National B&T	Harveyville, KS	\$37,107	133.0%	\$21,180
2	Solutions North Bank	Stockton, KS	\$468,472	54.5%	\$165,350
3	Dream First Bank	Syracuse, KS	\$920,989	43.2%	\$277,839
4	Kendall Bank	Overland Park, KS	\$210,206	36.5%	\$56,202
5	The Bank Of Tescott	Tescott, KS	\$622,409	34.0%	\$158,082
6	New Century Bank	Belleville, KS	\$76,607	32.2%	\$18,680
7	American Bank Of Baxter Springs	Baxter Springs, KS	\$186,375	29.6%	\$42,598
8	Peoples B&TC	Mcpherson, KS	\$1,532,889	29.3%	\$347,793
9	The Bank	Oberlin, KS	\$577,826	28.0%	\$126,413
10	Stockgrowers State Bank	Ashland, KS	\$217,445	25.7%	\$44,488
11	Heritage Bank	Topeka, KS	\$157,328	22.3%	\$28,678
12	Fusion Bank	Larned, KS	\$260,612	22.1%	\$47,193
13	Farmers State Bank	Dwight, KS	\$20,173	22.0%	\$3,636
14	Mid-america Bank	Baldwin City, KS	\$515,657	20.4%	\$87,497
15	The Kaw Valley State B&TC, Of Wamego, KS	Wamego, KS	\$293,233	18.4%	\$45,543
16	Great American Bank	Lawrence, KS	\$507,439	17.5%	\$75,616
17	Farmers & Merchants Bank Of Colby	Colby, KS	\$592,097	14.1%	\$73,334
18	The Bennington State Bank	Salina, KS	\$1,112,928	13.9%	\$135,853
19	The Citizens State B&TC	Council Grove, KS	\$83,746	13.0%	\$9,611
20	Tricentury Bank	De Soto, KS	\$191,998	12.7%	\$21,697
21	Goppert State Service Bank	Garnett, KS	\$315,792	11.7%	\$33,120
22	Legacy Bank	Colwich, KS	\$817,728	11.7%	\$85,399
23	Garden Plain State Bank	Wichita, KS	\$166,324	11.5%	\$17,141
24	Conway Bank	Conway Springs, KS	\$121,454	10.9%	\$11,981
25	Security State Bank	Scott City, KS	\$965,462	10.9%	\$94,888



Top 25 Fastest Growth QCBI Banks LTM Loan Growth

	Bank Name	City, ST	Total Assets	LTM Loa	n Growth
	Dank Panic	City, 51	(\$000s)	(%)	(\$000s)
1	Vista National B&T	Harveyville, KS	\$37,107	207.7%	\$17,163
2	Cottonwood Valley Bank	Cedar Point, KS	\$36,633	74.6%	\$3,013
3	New Century Bank	Belleville, KS	\$76,607	50.7%	\$23,599
4	The Bank	Oberlin, KS	\$577,826	48.0%	\$118,428
5	Peoples B&TC	Mcpherson, KS	\$1,532,889	41.2%	\$303,054
6	Solutions North Bank	Stockton, KS	\$468,472	40.4%	\$81,874
7	Stockgrowers State Bank	Ashland, KS	\$217,445	31.7%	\$30,929
8	The Bank Of Tescott	Tescott, KS	\$622,409	29.7%	\$106,311
9	Tricentury Bank	De Soto, KS	\$191,998	29.5%	\$36,417
10	Heritage Bank	Topeka, KS	\$157,328	29.3%	\$31,619
11	American Bank Of Baxter Springs	Baxter Springs, KS	\$186,375	22.1%	\$16,337
12	The Citizens State B&TC	Council Grove, KS	\$83,746	20.8%	\$12,509
13	Ford County State Bank	Spearville, KS	\$61,194	20.5%	\$5,221
14	Elevate Bank	Sedan, KS	\$55,697	20.1%	\$5,605
15	The Bennington State Bank	Salina, KS	\$1,112,928	18.9%	\$124,006
16	The Marion National Bank	Marion, KS	\$30,773	17.9%	\$1,922
17	The Citizens National Bank	Greenleaf, KS	\$222,647	17.8%	\$14,296
18	Argentine Federal Savings	Kansas City, KS	\$68,771	17.6%	\$6,711
19	The First State Bank Of Ransom	Ransom, KS	\$48,452	17.5%	\$3,259
20	Outdoor Bank	Manhattan, KS	\$619,429	17.4%	\$74,320
21	The First National Bank Of Dighton	Dighton, KS	\$83,537	17.3%	\$8,473
22	Kendall Bank	Overland Park, KS	\$210,206	16.9%	\$24,403
23	The Lyon County State Bank	Emporia, KS	\$207,647	16.7%	\$19,650
24	Farmers & Merchants Bank Of Colby	Colby, KS	\$592,097	16.7%	\$62,270
25	The Kaw Valley State B&TC, Of Wamego, KS	Wamego, KS	\$293,233	16.1%	\$21,536



Top 25 QCBI Banks Net Interest Margin

	Bank Name	City, ST	Total Assets (\$000s)	Net Interest Margin
1	New Century Bank	Belleville, KS	\$76,607	6.96%
2	Elevate Bank	Sedan, KS	\$55,697	6.11%
3	Peoples State Bank	Cherryvale, KS	\$19,665	5.99%
4	The Baxter State Bank	Baxter Springs, KS	\$24,007	5.62%
5	The Citizens State B&TC	Council Grove, KS	\$83,746	5.49%
6	Firstoak Bank	Independence, KS	\$246,166	5.13%
7	Kendall Bank	Overland Park, KS	\$210,206	5.01%
8	Union State Bank	Uniontown, KS	\$69,645	4.98%
9	Patriots Bank	Garnett, KS	\$249,813	4.95%
10	Conway Bank	Conway Springs, KS	\$121,454	4.92%
11	The Bank	Oberlin, KS	\$577,826	4.90%
12	Vista National B&T	Harveyville, KS	\$37,107	4.81%
13	Howard State Bank	Howard, KS	\$74,473	4.81%
14	The Citizens State Bank	Gridley, KS	\$316,991	4.77%
15	Community Bank	Topeka, KS	\$179,612	4.74%
16	Great American Bank	Lawrence, KS	\$507,439	4.73%
17	Kaw Valley Bank	Topeka, KS	\$311,321	4.69%
18	The Lyndon State Bank	Lyndon, KS	\$103,956	4.67%
19	Dream First Bank	Syracuse, KS	\$920,989	4.64%
20	The Halstead Bank	Halstead, KS	\$194,629	4.58%
21	Stockgrowers State Bank	Ashland, KS	\$217,445	4.56%
22	Citizens State B&TC	Hiawatha, KS	\$100,543	4.54%
23	Western State Bank	Garden City, KS	\$791,720	4.54%
24	Goppert State Service Bank	Garnett, KS	\$315,792	4.52%
25	The Farmers State Bank Of Blue Mound	Blue Mound, KS	\$53,788	4.47%

^{*} Most recent quarter (MRQ) net interest margin



Top 25 QCBI Banks Noninterest Income

	Bank Name	City, ST	Total Assets (\$000s)	Nonint. Income / Avg. Assets
1	Nbkc Bank	Leawood, KS	\$1,146,992	8.83%
2	Bison State Bank	Bison, KS	\$101,574	4.57%
3	Armed Forces Bank	Fort Leavenworth, KS	\$1,427,124	3.34%
4	Community First National Bank	Manhattan, KS	\$356,886	2.23%
5	First Bank KS	Salina, KS	\$573,733	1.87%
6	Community National Bank	Seneca, KS	\$854,079	1.43%
7	Central National Bank	Junction City, KS	\$1,301,422	1.31%
8	First Option Bank	Osawatomie, KS	\$741,418	1.31%
9	Corefirst B&T	Topeka, KS	\$1,246,553	1.27%
10	Dream First Bank	Syracuse, KS	\$920,989	1.25%
11	Peoples B&TC	Mcpherson, KS	\$1,532,889	1.24%
12	CARSON BANK	Mulvane, KS	\$209,320	1.23%
13	The First National Bank Of Hutchinson	Hutchinson, KS	\$1,164,535	1.12%
14	The Peoples Bank	Pratt, KS	\$521,994	1.09%
15	Lyons Federal Bank	Lyons, KS	\$178,323	1.07%
16	ESB Financial	Emporia, KS	\$361,193	1.03%
17	Mutual Savings Association	Leavenworth, KS	\$371,880	1.02%
18	First State B&T	Tonganoxie, KS	\$487,475	0.96%
19	Intrust Bank	Wichita, KS	\$6,791,129	0.94%
20	Farmers B&T	Great Bend, KS	\$993,313	0.92%
21	Commercial Bank	Parsons, KS	\$366,158	0.90%
22	Grant County Bank	Ulysses, KS	\$307,647	0.90%
23	Union State Bank	Uniontown, KS	\$69,645	0.89%
24	Landmark National Bank	Manhattan, KS	\$1,619,886	0.89%
25	First National B&T	Phillipsburg, KS	\$301,658	0.86%

^{*} Most recent quarter (MRQ) noninterest income as a percentage of average assets; excludes nonrecurring gains/losses



Top 25 QCBI Banks Most Efficient

	Bank Name	City, ST	Total Assets (\$000s)	Efficiency Ratio (Core) (%)
1	First Federal S&L Bank	Olathe, KS	\$116,474	22.9%
2	The Farmers State Bank Of Aliceville, KS	Westphalia, KS	\$171,133	29.4%
3	The Bank	Oberlin, KS	\$577,826	36.7%
4	Farmers & Merchants Bank Of Colby	Colby, KS	\$592,097	38.3%
5	Community Bank	Topeka, KS	\$179,612	38.9%
6	Ks Statebank	Manhattan, KS	\$2,641,236	39.0%
7	The Citizens State Bank	Marysville, KS	\$417,205	40.1%
8	The Bennington State Bank	Salina, KS	\$1,112,928	40.4%
9	Great American Bank	Lawrence, KS	\$507,439	40.5%
10	Garden Plain State Bank	Wichita, KS	\$166,324	40.8%
11	The Fidelity State B&TC	Dodge City, KS	\$196,534	41.6%
12	Western State Bank	Garden City, KS	\$791,720	41.9%
13	State Bank Of Downs	Downs, KS	\$141,975	43.3%
14	The Farmers State Bank Of Oakley, KS	Oakley, KS	\$302,983	44.1%
15	Security State Bank	Scott City, KS	\$965,462	44.1%
16	Tricentury Bank	De Soto, KS	\$191,998	44.1%
17	Solomon State Bank	Solomon, KS	\$174,702	44.8%
18	Peoples State Bank	Cherryvale, KS	\$19,665	45.9%
19	Bank Of Hays	Hays, KS	\$358,562	46.1%
20	The First National Bank Of Scott City	Scott City, KS	\$166,107	46.9%
21	Mid-america Bank	Baldwin City, KS	\$515,657	47.7%
22	The Stockgrowers State Bank	Maple Hill, KS	\$120,457	48.1%
23	Exchange B&T	Atchison, KS	\$595,417	48.5%
24	The Bank Of Protection	Protection, KS	\$98,503	48.5%
25	The Farmers State Bank Of Bucklin, KS	Bucklin, KS	\$58,968	48.6%

^{*} Most recent quarter (MRQ) noninterest expense as a percentage of net interest income+noninterest income; excludes nonrecurring gains/losses



Top 25 QCBI Banks ROAA (C-Corps)

	Bank Name	City, ST	Total Assets (\$000s)	ROAA
1	The Farmers State Bank Of Aliceville, KS	Westphalia, KS	\$171,133	2.60%
2	Community Bank	Topeka, KS	\$179,612	2.33%
3	The Fidelity State B&TC	Dodge City, KS	\$196,534	2.16%
4	Dream First Bank	Syracuse, KS	\$920,989	2.01%
5	Community First National Bank	Manhattan, KS	\$356,886	1.85%
6	Garden Plain State Bank	Wichita, KS	\$166,324	1.83%
7	The Bank Of Protection	Protection, KS	\$98,503	1.70%
8	Exchange B&T	Atchison, KS	\$595,417	1.68%
9	Mid-america Bank	Baldwin City, KS	\$515,657	1.68%
10	Lyons Federal Bank	Lyons, KS	\$178,323	1.65%
11	Tricentury Bank	De Soto, KS	\$191,998	1.63%
12	Mutual Savings Association	Leavenworth, KS	\$371,880	1.61%
13	The Haviland State Bank	Haviland, KS	\$49,654	1.61%
14	State Bank Of Bern	Bern, KS	\$118,630	1.54%
15	The Citizens State Bank	Gridley, KS	\$316,991	1.53%
16	Silver Lake Bank	Topeka, KS	\$505,213	1.46%
17	The Farmers State Bank Of Oakley, KS	Oakley, KS	\$302,983	1.45%
18	The First National Bank Of Scott City	Scott City, KS	\$166,107	1.44%
19	Farmers & Merchants Bank Of Colby	Colby, KS	\$592,097	1.43%
20	The Farmers State Bank Of Bucklin, KS	Bucklin, KS	\$58,968	1.43%
21	Sjn Bank Of KS	Saint John, KS	\$272,197	1.42%
22	Equity Bank	Andover, KS	\$5,361,329	1.41%
23	Guaranty State B&TC	Beloit, KS	\$374,963	1.41%
24	Andover State Bank	Andover, KS	\$211,801	1.40%
25	Armed Forces Bank	Fort Leavenworth, KS	\$1,427,124	1.37%

^{*} Most recent quarter (MRQ) ROAA (stated) for C-Corp status institutions only



Top 25 QCBI Banks ROAA (S-Corps)

	Bank Name	City, ST	Total Assets (\$000s)	ROAA
1	Nbke Bank	Leawood, KS	\$1,146,992	4.16%
2	Peoples State Bank	Cherryvale, KS	\$19,665	3.26%
3	First Federal S&L Bank	Olathe, KS	\$116,474	3.24%
4	Great American Bank	Lawrence, KS	\$507,439	2.71%
5	New Century Bank	Belleville, KS	\$76,607	2.56%
6	The Bennington State Bank	Salina, KS	\$1,112,928	2.50%
7	The Bank	Oberlin, KS	\$577,826	2.46%
8	Western State Bank	Garden City, KS	\$791,720	2.43%
9	Howard State Bank	Howard, KS	\$74,473	2.29%
10	Citizens State B&TC	Hiawatha, KS	\$100,543	2.23%
11	First Bank KS	Salina, KS	\$573,733	2.21%
12	State Bank Of Downs	Downs, KS	\$141,975	2.13%
13	Farmers B&T	Great Bend, KS	\$993,313	2.12%
14	The Citizens State Bank	Marysville, KS	\$417,205	2.12%
15	Solomon State Bank	Solomon, KS	\$174,702	2.10%
16	Fusion Bank	Larned, KS	\$260,612	2.06%
17	Firstoak Bank	Independence, KS	\$246,166	2.02%
18	The Citizens State B&TC	Council Grove, KS	\$83,746	2.00%
19	The Denison State Bank	Holton, KS	\$456,950	2.00%
20	The Stockgrowers State Bank	Maple Hill, KS	\$120,457	1.96%
21	The Citizens State Bank Of Cheney, KS	Cheney, KS	\$91,442	1.94%
22	The Farmers State Bank Of Blue Mound	Blue Mound, KS	\$53,788	1.84%
23	American Bank Of Baxter Springs	Baxter Springs, KS	\$186,375	1.82%
24	Patriots Bank	Garnett, KS	\$249,813	1.81%
25	Dickinson County Bank	Enterprise, KS	\$21,144	1.78%

^{*} Most recent quarter (MRQ) ROAA (stated) for S-Corp status institutions only



Top 25 QCBI Banks ROAE (C-Corps)

	Bank Name	City, ST	Total Assets (\$000s)	ROAE
1	Bank Of Labor	Overland Park, KS	\$1,074,279	24.70%
2	Astra Bank	Scandia, KS	\$423,905	21.11%
3	Community Bank	Topeka, KS	\$179,612	20.57%
4	Intrust Bank	Wichita, KS	\$6,791,129	20.04%
5	The Fidelity State B&TC	Dodge City, KS	\$196,534	19.34%
6	Southwind Bank	Natoma, KS	\$172,881	19.24%
7	Dream First Bank	Syracuse, KS	\$920,989	18.78%
8	Community First National Bank	Manhattan, KS	\$356,886	17.81%
9	CARSON BANK	Mulvane, KS	\$209,320	16.55%
10	Mid-america Bank	Baldwin City, KS	\$515,657	16.36%
11	Andover State Bank	Andover, KS	\$211,801	16.34%
12	Sjn Bank Of KS	Saint John, KS	\$272,197	16.10%
13	Tricentury Bank	De Soto, KS	\$191,998	15.27%
14	Exchange B&T	Atchison, KS	\$595,417	14.84%
15	Guaranty State B&TC	Beloit, KS	\$374,963	14.75%
16	The Citizens State Bank	Gridley, KS	\$316,991	14.61%
17	Bank Of Hays	Hays, KS	\$358,562	14.36%
18	Silver Lake Bank	Topeka, KS	\$505,213	14.15%
19	The Farmers State Bank Of Aliceville, KS	Westphalia, KS	\$171,133	13.38%
20	Farmers & Merchants Bank Of Colby	Colby, KS	\$592,097	13.10%
21	The Farmers State Bank Of Oakley, KS	Oakley, KS	\$302,983	12.70%
22	Legacy Bank	Colwich, KS	\$817,728	12.69%
23	Community Bank Of Wichita, Inc.	Wichita, KS	\$116,558	12.66%
24	The Bank Of Protection	Protection, KS	\$98,503	12.65%
25	Kendall Bank	Overland Park, KS	\$210,206	12.59%

^{*} Most recent quarter (MRQ) ROAE (stated) for C-Corp status institutions only



Top 25 QCBI Banks ROAE (S-Corps)

	Bank Name	City, ST	Total Assets (\$000s)	ROAE
1	First Bank KS	Salina, KS	\$573,733	32.53%
2	First National Bank In Cimarron	Cimarron, KS	\$142,475	31.40%
3	Community National Bank	Seneca, KS	\$854,079	30.47%
4	Howard State Bank	Howard, KS	\$74,473	29.88%
5	First Federal S&L Bank	Olathe, KS	\$116,474	28.34%
6	The Citizens State Bank	Marysville, KS	\$417,205	27.99%
7	Western State Bank	Garden City, KS	\$791,720	26.29%
8	First KS Bank	Hoisington, KS	\$273,846	26.09%
9	The Citizens State Bank Of Cheney, KS	Cheney, KS	\$91,442	25.10%
10	Nbkc Bank	Leawood, KS	\$1,146,992	24.94%
11	The Bennington State Bank	Salina, KS	\$1,112,928	24.54%
12	Kaw Valley State Bank	Eudora, KS	\$72,316	24.29%
13	The Citizens State B&TC	Council Grove, KS	\$83,746	23.74%
14	Union State Bank	Uniontown, KS	\$69,645	22.93%
15	First Heritage Bank	Centralia, KS	\$266,095	22.86%
16	The Bank Of Commerce And Trust Co	Wellington, KS	\$105,851	22.35%
17	Cottonwood Valley Bank	Cedar Point, KS	\$36,633	22.32%
18	Patriots Bank	Garnett, KS	\$249,813	22.26%
19	Commercial Bank	Parsons, KS	\$366,158	21.98%
20	Home B&TC	Eureka, KS	\$172,544	21.82%
21	The Bank	Oberlin, KS	\$577,826	21.64%
22	Great American Bank	Lawrence, KS	\$507,439	21.55%
23	Citizens Bank Of KS	Kingman, KS	\$512,846	21.50%
24	American Bank Of Baxter Springs	Baxter Springs, KS	\$186,375	21.02%
25	Centera Bank	Sublette, KS	\$322,890	21.00%

^{*} Most recent quarter (MRQ) ROAE (stated) for S-Corp status institutions only



QwickAnalytics State Performance Trends

The **QwickAnalytics State Performance Trends** report presents a summary of key trends of "true" community banks - based on the QwickAnalytics Community Bank Index (QCBI) TM - for comparisons that are meaningful and relevant. The QCBI excludes FDIC-insured institutions that do not fit the characteristics of a community bank, based on the following call report-derived rules:

Disqualifying Rule	<u>Banks Ex</u> National	kcluded: Kansas
Assets > \$10 Billion	142	0
Specialty Bank (Bankers Bank, ILC, Trust, Foreign Parent)	126	1
Large Institutional Branches (>\$2 billion deposits/branch)	46	0
Underloaned (<10% Loans / Assets)	114	0
Consumer Focus (>50% Consumer Loans or Leases / Assets)	22	0
No Material Real Estate Lending (<1% Assets)	129	1
Wholesale Funded (<40% Core Deposits / Deposits)	95	0
Overcapitalized (Total Equity / Assets > 50%)	86	0
Time Deposits = 100% of Total Deposits	20	0
Manually Excluded Banks	0	0

^{*} Exclusions are not "additive" as some institutions meet multiple criteria for exclusion



About QwickAnalytics: Time-Saving Tools for Busy Bankers

QwickAnalytics on-line, cloud-based tools are designed specifically for community bankers to:

- (1) conduct a variety of **financial performance research**, from value-added graphs and tables of their own financial performance to several customizable **peer benchmarking reports**, and
- (2) satisfy several regulatory requirements, including credit stress testing.

The reports are **professional and polished**, but also **quick, easy and affordable**, and have received rave reviews from clients.

Regulatory and Compliance

- · Credit Stress Test
- · Basel III Capital Planning
- · Reg F Snapshot



Bank & Peer Performance

- Bank Performance Report Card
- · PeerWatch Trends
- · PeerWatch
- · Liquidity Risk Report
- Reg F Snapshot

Find out more or sign up at www.qwickanalytics.com.

