



## Californians for Affordable Housing

Protecting the Rights of Property Owners

#### 2024 Ballot Initiative – Justice for Renters Act

#### Repeals the Costa-Hawkins Rental Act of 1996

Rent Caps
Allows government to cap annual rent increases.

Vacancy Control
Prohibits owners from charging fair market rent for new tenant move-ins.

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#### **Expanded Rent Control**

Imposes rent caps and vacancy control on rentals that are currently exempted by Costa-Hawkins:

- condominiums
- single-family residences
- rentals constructed after 1995

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#### **Property De-valuation**

Reduces property values because lower profits and higher investment risks make rental properties less desirable for investors.

#### Vacancy Control Means Loss of Income

Example: 2-Bdrm rental in So.Cal region

	Decontrol	(S)	Cor	ntrol
Starting Rent	Owner is allowed to set monthly rent at current fair market value of \$2,502.	Difference	Owner is prohibited from raising rent to fair market and is restricted to \$2,086.	
Year 1	\$30,925	-\$5,142	\$25,783	
Year 2	\$31,852	-\$5,295	\$26,557	
Year 3	\$32,808	-\$5,455	\$27,353	
Year 4	\$33,792	-\$5,618	\$28,174	
Year 5	\$34,806	-\$5,787	\$29,019	
	Total Loss over 5 years: -\$27,297		Stop Vacancy	•
	Can you afford these losses?		Control	

## Steep Declines in Property Values



## Ballot fights are expensive, but it will cost more if we lose.

Spending on 2018 & 2020 Ballot Initiatives

**YES** - 40.6% **NO** - 59.4%



Support: \$25.6 M

Opposition: \$72.1 M

**YES** – 40.1% **NO** – 59.9%

NO<sub>0N</sub>21

Support: \$24.9 M

Opposition: \$82.6 M

# What your contribution pays for



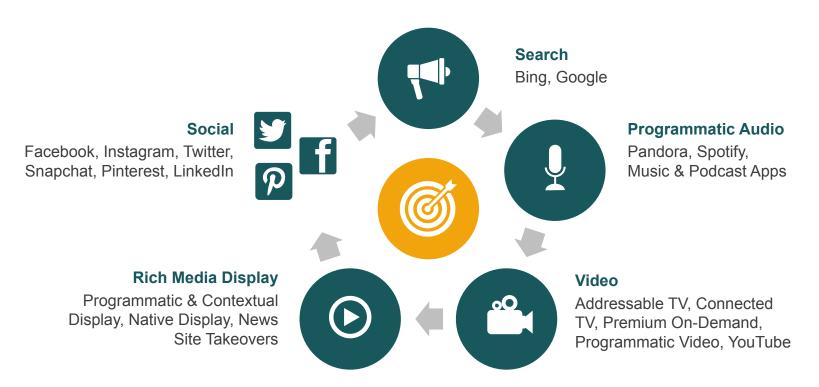
- Polling
  Voter research
- Developing and testing for the Voter Guidebook
- Voter Contact Development & Testing

  Developing messaging to voters and testing ads
- Voter Contact Production & Execution
  Finalizing the message to the voter
- Media and Ad Buys

  Delivering the message to the voter

## Heavy Advertising

Delivering the Most Persuasive Messages to Targets



### How You Can Help

- 1. Contribute to the cause
- 2. Join the Coalition
- 3. Help us reach other donors by spreading the word

To make a contribution, scan the QR Code or click <u>here</u>



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