

Certified Manager of Commercial Properties

# NEW! Certification for Commercial Property Managers Who Want to Fast-Track Their Careers



**Discover the CMCP advantage!** 

### The CMCP Fxam Reflects

### **Industry Best Practices**

The CMCP exam is based on rigorous standards and ongoing research. Exam questions reflect the body of knowledge necessary for a successful career in property management and the latest industry best practices:

- **Business of the building**, including accounting principles; financial management and reporting; and lease management and execution
- Building operations and management, including building systems; contract strategies; property management; project and contract management; security; risk management; capital projects; regulatory and voluntary compliance; and ethical best practices
- Building relationships with owners, occupants, staff, vendors and asset managers; as well as professional networking; civic involvement; and media relations
- Integrated competencies, including innovation; service orientation; organization; and communication



# Property Managers: The CMCP Can Help Advance Your Career

The CMCP certification gives you that extra advantage in the workforce. It's your shining opportunity to show employers what you know and the skills you offer. If you want to add significant value as an employee and move your career forward, then earning the CMCP certification is a must.

### **Earning the CMCP:**

- Instantly communicates your ability to be an effective commercial property manager with a strong understanding of the responsibilities of the role
- Offers recognition early in your career and increases your value to your company and the industry
- Signals to employers that you have the potential to advance and grow in your career and can navigate the fastchanging world of commercial real estate
- Boosts confidence by validating your knowledge of fundamental commercial real estate operations and management principles
- May increase your chances for promotion and/or additional responsibilities and opportunities

The CMCP sets me apart from other property managers and gives me the confidence and knowledge to more effectively communicate with owners, tenants and prospective tenants at my building."

Mick Newell, CMCP, CPM
Property Manager
Washington Holdings, Seattle, WA



# Employers: The CMCP Is Your Resource for Developing and Evaluating New Talent

Make sure your entire team excels and thrives. The CMCP is the industry's new benchmark for property management—and the best way for CRE companies to measure proficiency.

#### The CMCP:

- Quickly assists employers with on-boarding new property managers by assessing industry knowledge and career potential
- Helps evaluate a property manager's readiness for new responsibilities and career advancement
- Uncovers areas where more training and experience may be needed
- Helps boost employee retention by identifying a career path in commercial property management and providing early recognition for achievement and knowledge
- Identifies employees who are serious about a career in commercial property management and may be candidates for additional investment in training and education

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The CMCP gives my employer and clients the confidence of knowing they are receiving the best managerial representation and expertise available. My hope is this certification will bolster my resume for years to come, provide confirmation of my industry knowledge and increase my earning potential."

Assistant General Manager

JLL, Chicago, IL

### Who's Eligible for Certification?

# Qualify With as Little as One Year of Experience

CMCP candidates must meet the following eligibility requirements:

A four-year degree and one year of property management experience

#### OR

A two-year degree and two years of property management experience

#### OR

No diploma and four years of property management experience



30 hours of verifiable education in commercial property management from any source



# **How to Apply**

# For more information and to apply, visit **www.creci.org**.

Once your application is approved, schedule your exam at a Pearson VUE testing center near you.

Application fees are \$675 and include exam fees and a CMCP Candidate Handbook.

### Special Introductory Rate

For a limited time only, save \$100 on your application fees. Learn how at **www.creci.org**.

### How to Complete the Necessary Training

To prepare and qualify for the CMCP exam, all candidates must complete 30 hours of verifiable continuing education in commercial property management. Education may come from ANY source. Examples include:

- The CMCP Exam Prep course offered by BOMA International and BOMI International
- Other courses from BOMA, BOMI and BOMA local associations
- · Real estate licensing courses

- Corporate training programs
- Courses offered by other real estate associations and groups
- Programs from other organizations or institutions offering commercial real estate education and training



## Brought to You by the Commercial Real Estate Certification Institute™ (CRECI™)

Certifying Professionals in Commercial Property Management



The Certified Manager of Commercial Properties™ (CMCP™) credential is offered through the Commercial Real Estate Certification Institute (CRECI) and backed

by BOMA International and BOMI International, trusted sources of education and training in the commercial real estate industry.



The new Certified Manager of Commercial Properties (CMCP) credential is designed for property managers with one to five years of experience. By earning this certification,

property professionals demonstrate competency in key foundational principles of property management and operations. The CMCP certification offers recognition that contributes to career advancement and brings added value to companies when on-boarding new property managers and assessing industry knowledge and career potential.