

CYBER INSURANCE & RISK MITIGATION FOR MANUFACTURERS

Brought to you by:



THE PARTNERSHIP

Through BMI's membership with the National Association of Manufacturers, we now offer this exclusive cyber insurance and risk mitigation program for our members.



Coalition®



NATIONAL ASSOCIATION OF
Manufacturers

INSURANCE BROKER PARTNER

For more than 25 years, AHT's boutique Manufacturing practice has been nationally recognized as a leader in risk management and global machinery manufacturing. Led by a team of professionals spanning more than 50 years of combined industry experience, AHT is positioned to help manufacturers manage the unique risks they face.

UNDERWRITER PARTNER

Backed by an A+ carrier, Coalition is the only provider offering an industry-leading policy that covers the unique exposures facing manufacturing firms. With Coalition, you get more than just insurance. Its technology platform delivers insurance plus proactive cybersecurity tools to keep your business safer, including risk management, security tools, incident response, claims and business recovery.

MANUFACTURER ADVOCATE

Our work is centered around four values that make our industry strong and America exceptional: free enterprise, competitiveness, individual liberty and equal opportunity.

Representing 14,000 member companies—from small businesses to global leaders—in every industrial sector, we are the nation's most effective resource and most influential advocate for these values and for manufacturers across the country.

NAM CYBER COVER 

Cyber insurance and risk mitigation for manufacturers

A TARGET ON YOUR BACK



“Manufacturers are one phishing, ransomware, or industrial control system (ICS) incident away from exposure”



Manufacturing is the
2nd most targeted industry
for cyber attacks



86% of cyber attacks
against manufacturers are
deliberate, targeted attacks



The average claim size for
Coalition's SMB
manufacturing policyholders
is **\$130,000**

WHAT IS NAM CYBER COVER?

NAM Cyber Cover brings the power of a leading cyber insurance provider, Coalition, together with a nationally recognized broker, AHT Insurance, to identify, protect and manage the unique exposures facing manufacturers.

MANAGE YOUR RISKS



A complimentary **Cyber Risk Assessment** allows you to see the weaknesses that exist as easy targets for a hacker.



Patch manager scans your systems for out-of-date software and weaknesses. Immediate alerts are sent when something unusual is found.



Threat Monitor constantly monitors for new outside risks and notifies you before damage can be done.

60%

of breaches involved vulnerabilities for which **a patch was available but not applied**

95

Average number of exposed passwords for small to midsize businesses

\$160,000

Average loss from a ransomware attack for a small business

CYBER RISK ASSESSMENT

Cyber Risk Assessments are performed based on publicly available data

[Request Your Cyber Risk Assessment & Quote Here](#)



How at risk are you?



What immediate vulnerabilities need to be addressed?

1 Executive Summary

This assessment evaluates cybersecurity risk using data-driven, objective, and publicly available metrics together with Coalition's proprietary claims data. The findings and recommendations in this report are intended to help proactively identify, quantify, and manage cybersecurity risk. All findings can be investigated in greater detail using Coalition's BinaryEdge Security Platform.

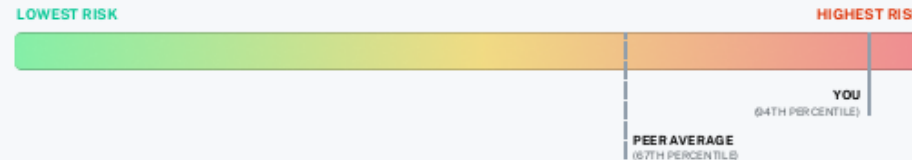
Acme org.

Domain: acme.com
Last scan: November 5, 2020
Revenue: \$100,000,000

Industry: Financials
Employees: 150
Records: 0

You rank in the 94th percentile of all Coalition policyholders

Discovered vulnerabilities will not impact your coverage. However, resolving them may reduce your premium.



Vulnerabilities by Criticality

Prioritized list of vulnerabilities we found on your assets. Critical vulnerabilities represent an active threat and should be remediated as soon as possible.



Detected Assets

Outside-in view of the Web properties we identified.

DOMAINS	IPS	APPLICATIONS	SERVICES	HOSTING
36	262	27	23	4



GENERATED ON NOVEMBER 5, 2020

Risk Assessment

PREPARED FOR
Acme org.



coalitioninc.com

WHAT IS NAM CYBER COVER?



MITIGATE THE SEVERITY



A training platform and simulated phishing emails help **train your employees to avoid mishaps.**



Enlist ethical hackers to find vulnerabilities in your systems with **Hacker One Response** – take that burden off your team.

90%

OVER 90% of security incidents are caused by human error

1

1 vulnerability is all a hacker needs to breach a business' defenses

NAM CYBER COVER 

Cyber insurance and risk mitigation for manufacturers

WHAT IS NAM CYBER COVER?



RESPOND QUICKLY



Law enforcement capabilities can only go so far – that's where NAM Cyber Cover begins to respond

Security & Incident Response Team

available to you at no additional cost 24/7/365

- Get actionable recommendations
- Investigation, containment & remediation of security incidents
- Forensic collection, analysis, recovery & reporting

RECOVER FROM AN ATTACK



Recovery is the key to survival of your business after an attack

- Recovery of lost data
- Ransomware negotiations, recovery & restoration of encrypted data to help restore your operations quickly and efficiently
- Assistance recovering stolen funds

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BMI MEMBER BENEFITS



BROAD COVERAGE tailored to the needs of manufacturers



COMPLIMENTARY SECURITY TOOLS that coordinate with your current technology solutions



BROADENED COVERAGE AND LIMITS for being our association member



EDUCATION TOOLS AND SECURITY WEBINARS for you and your key employees



PROGRAM PRICING DISCOUNT for being our association member



911 COALITION incident response



ACCESS TO UP-TO-DATE RESOURCES

- Webinars
- Blogs
- Case Studies
- And more...

Get Your Complimentary
Cyber Risk Assessment &
Quote (CRA) Today

[Request Your Cyber
Risk Assessment & Quote Here](#)



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CONTACT INFORMATION



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