

# Sponsorship Playbook

# **Events Calendar**

**FEBRUARY** 

**ELEVATE** 

**MARCH** 

Vegas Night

**APRIL** 

Spring Maintenance Huddle

MAY

**Business Exchange** 

JUNE

Summer Social

**SEPTEMBER** 

ATX Fest

Multifamily Housing Summit

**OCTOBER** 

Fall Golf

Fall Social

**NOVEMBER** 

EXPO & EdgeCon

**DECEMBER** 

**APEX Awards** 

Winter Maintenance Huddle









# How To Become A Sponsor

# Sponsorship selection opens online at 9 AM Monday, Nov 3, 2025.

Visit AustinAptAssoc.com/Sponsorship-guide or Sabrina@AustinAptAssoc.com to make sponsorship selections. Event registration is not included with sponsorship unless indicated.

Event dates and details are subject to change. AAA reserves the right to make reasonable adjustments to sponsorship.



# 2026 Event Sponsorship Opportunities



### **Event Sponsorship Opportunities**

#### **ELEVATE**

#### **FEBRUARY 2026**

#### **Platinum Sponsor**

5 Available | \$1,500 Each

#### **Gold Sponsor**

4 Available | \$950 Each

#### **Silver Sponsor**

**Unlimited Available** \$400 Each

#### New!

#### **After The Tone Sponsor**

1 Available | \$500

Sponsorship Includes	Platinum Sponsorship	Gold Sponsorship	Silver Sponsorship	After The Tone Sponsorship
Event Admissions	2	-	-	-
Recognition in Window	Group Photo	-	-	-
Recognition on dedicated email blasts	Featured Logo	Featured Logo	Company Name	-
Recognition on event slide show	Featured Logo	Featured Logo	Company Name	-
Recognition on program & tables	Featured Logo	Featured Logo	Company Name	-
Recognition on stage during Program	<b>~</b>	<b>~</b>	Company Name	-
Recognition on event signage	Featured Logo	Featured Logo	Company Name	-
Recognition on event page of AAA website	Featured Logo	Featured Logo	Company Name	-
Recognition on social media promotions	Featured Logo	Featured Logo	Company Name	-
Company branding displayed at bar & on napkins	<b>~</b>	-	-	-
Company branding displayed by Phone Tone	-	-	-	<b>~</b>







# Vegas Night MARCH 2026

#### New!

**High Roller Sponsor** 

1 Available | \$2,000

**Platinum Sponsor** 

15 Available | \$1,500 Each

**Gold Sponsor** 

10 Available | \$825 Each

**Silver Sponsor** 

Unlimited Available | \$400



Sponsorship Includes	High Roller Sponsorship	Platinum Sponsorship	Gold Sponsorship	Silver Sponsorship
Event Admissions	5	5	1	-
New! Company will sponsor and staff one high roller table	~	-	-	-
Select cash prize winning name, award large check for \$500 to winner on stage with picture to be featured in <i>Window</i>	~	-	-	-
Company will sponsor and staff one blackjack table	-	~	-	-
Company introduction at event	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>
Recognition on event cup	<b>~</b>	Company Name	Company Name	-
Recognition on event signage	<b>~</b>	Featured Logo	Company Name	Company Name
Recognition dedicated email blasts	<b>~</b>	Featured Logo	Company Name	-
Recognition on event page of AAA website	<b>~</b>	Featured Logo	Company Name	-
Recognition on social media promotions	~	Featured Logo	-	-
Recognition in Window	~	Group Photo & Featured Logo	Company Name	Company Name

#### **Spring** Maintenance Huddle **APRIL 2026**

Platinum Sponsorship 10 Available | \$750 Each

Sponsorship Includes	Platinum Sponsorship	
Event Admissions	2	
Recognition on event signage	Featured Logo	
Recognition on dedicated email blasts	Featured Logo	
Recognition on event page of AAA website	Featured Logo	
Recognition in Window	Group Photo & Featured Logo	
Recognition on social media promotions	Featured Logo	
Recognition on event koozies given to all attendees	Company Name	
Giveaway provided by sponsor (Cannot be in-kind service)	<b>✓</b>	







#### **Business** Exchange **MAY 2026**

**Platinum Sponsor** 5 Available | \$1,950 Each

Sponsorship Includes	Platinum Sponsorship
Event Admissions	2
Recognition on event signage	Featured Logo
Recognition on dedicated email blasts	Featured Logo
Recognition on event page of AAA website	Featured Logo
Recognition on social media promotions	<b>✓</b>
Recognition in Window	Group Photo & Featured Logo





#### **Summer Social JUNE 2026**

New!

**Platinum Sponsor** 

3 Available | \$500 Each

#### **Fall Social OCTOBER 2026**

New!

**Platinum Sponsor** 

3 Available | \$500 Each

Sponsorship Includes	Platinum Sponsorship
Recognition on event signage	Featured Logo
Recognition on dedicated email blasts	Featured Logo
Recognition on event page of AAA website	Featured Logo
Recognition on social media promotions	~
Recognition in Window	Group Photo & Featured Logo









# ATX Fest SEPTEMBER 2026

Platinum Sponsorship 6 Available | \$1,900 Each

**Gold Sponsorship** 10 Available | \$950 Each

**Silver Sponsorship**Unlimited Available | \$400 Each



	Sponsorship Includes	Platinum Sponsorship	Gold Sponsorship	Silver Sponsorship
	Event Admissions	5	-	-
New!	Sponsor interactive event (i.e. cornhole, cigar rolling, fortune teller, ect.)	<b>~</b>	-	-
Reco	ognition on event welcome banner	Featured Logo	-	-
Reco	ognition on dedicated email blasts	Featured Logo	Company Name	-
	Recognition on event signage	Featured Logo	Company Name	Company Name
Recog	nition on event page of AAA website	Featured Logo	Company Name	-
Recog	gnition on social media promotions	Featured Logo	-	-
	Recognition in Window	Group Photo & Featured Logo	Company Name	Company Name
(	Company introduction at event	<b>~</b>	<b>~</b>	<b>~</b>
(sponsoring	ponsor of thank you swag stop companies to provide promotional items ndees to pick up as they exit ATX Fest)	~	<b>~</b>	-
Recogn	nition on beverage napkins at all bars	Company Name	-	-
	Recognition on koozie/cup	-	Company Name	-

### Multifamily **Housing Summit**

**SEPTEMBER 2026** 

**Platinum Sponsorship** 5 Available | \$1,500 Each

**Gold Sponsorship** 5 Available | \$750 Each

Sponsorship Includes	Platinum Sponsorship	Gold Sponsorship
Event Admissions	4	2
Recognition on slide show at event	Featured Logo	Company Name
Recognition on dedicated email blasts	Featured Logo	Company Name
Recognition in Window	Group Photo & Featured Logo	Company Name
Recognition on event page of AAA website	Featured Logo	Company Name
Recognition on social media promotions	Featured Logo	-
<b>New!</b> Two minute speaking opportunity	<b>~</b>	-
Recognition on printed table materials	Featured Logo	Company Name









# Larry Niemann Fall Golf Classic (PAC Fundraiser) OCTOBER 2026

Platinum Sponsorship (Hole Sponsor) 10 Available | \$1,450 Each

**Gold Sponsorship** 6 Available | \$950 Each



Sponsorship Includes	Platinum Sponsorship	Gold Sponsorship
Sponsor one beverage station at assigned hole with drinks provided by AAA staff	~	-
Complimentary registrations to man beverage station	2	-
Recognition at after party	<b>~</b>	<b>~</b>
Company rep to co-present designated award at after party	~	<b>~</b>
Recognition on dedicated event email blasts to all AAA members	Featured Logo	Company Name
Recognition on social media promotions	<b>✓</b>	<b>~</b>
Recognition on event signage	Featured Logo	Company Name
Recognition on event page of AAA website	Featured Logo	Company Name
Recognition in <i>Window</i>	Featured Logo	Company Name



#### **NOVEMBER 2026**

#### **Platinum Sponsorship**

12 Available | 1,775 Each

#### Open to AAA exhibitors

A Platinum Sponsor must sign up for an exhibitor booth at the EXPO

#### **Gold Sponsorship**

12 Available | 1,350 Each

#### Open to AAA exhibitors

A Gold Sponsor must sign up for an exhibitor booth at the EXPO

#### **Silver Sponsorship**

Unlimited Available | \$400 Each

#### New!

#### **Registration Sponsorship**

1 Available | \$4,000

#### **Sponsor Maintenance Prize**

1 Available | \$500

#### **Sponsor Management Prize**

1 Available | \$500

#### **Sponsor Grand Prize**

1 Available | \$1,000

Sponsorship Includes	Platinum Sponsorship	Gold Sponsorship	Silver Sponsorship	Registration Sponsorship
Recognition on EXPO tote bag given to attendees	Featured Logo	-	-	-
Recognition on beverage cups	Featured Logo	-	-	-
Recognition on game card for cash prizes	Company Name	Company Name	-	-
Recognition on EXPO Program	Featured Logo & Booth Number	Company Name	Company Name	-
Sponsor sign at your booth	<b>~</b>	<b>~</b>	-	-
Recognition on dedicated email blasts	Featured Logo	Company Name	-	-
Recognition on event signage	Featured Logo	Featured Logo	Company Name	-
Recognition on event page of AAA website	Featured Logo	Featured Logo	-	-
Recognition on social media promotions	Featured Logo	-	-	-
Recognition in Window	Group Photo & Featured Logo	Company Name	Company Name	-
Recognition on beverage napkins	-	Company Name	-	-
Company introduction at event	<b>~</b>	<b>~</b>	<b>~</b>	-
New! Company Logo on Lanyards & Exclusive Branding	-	-	-	<b>~</b>







# EdgeCon

#### **Titanium Sponsor**

1 Available | \$1,500

EXPO Exhibitors have the opportunity to sponsor the 2026 EdgeCon, the Association's 4th Annual Education Conference at the Palmer Events Center, right before the EXPO!

EdgeCon offers a dynamic lineup of renowned speakers, industry experts, and thought leaders who will share their insights and strategies for success.

Sponsorship Includes	Exclusive Sponsorship
Admissions	3
Three Company representatives to host EdgeCon, One Representative per room. (9 sessions in total)	<b>✓</b>
Company representatives to introduce each session speaker	<b>✓</b>
Opportunity to provide branded promotional materials to session attendees (notebook/pens recommended)	<b>✓</b>
Recognition event webpage, signage, and in seminar presentation slides (when available)	Featured Logo
Recognition and group photo in Window (Fall Issue)	Featured Logo







# APEX Awards DECEMBER 2026

Featuring Community of the Year and Professional of the Year!

**Titanium Sponsorship** 2 Available | \$2,750 Each

**Platinum Sponsorship** 15 Available | \$1,875 Each

#### New!

Mocktail Bar Sponsorship 1 Available | \$1,500

#### New!

**360° Photo Booth Sponsorship** 1 Available | \$1,500



Sponsorship Includes	Titanium Sponsorship	Platinum Sponsorship	Mocktail Sponsorship	Photo Station Sponsorship
Admissions	4	2	1	1
One company representative to present the Community & Professional of the Year awards on stage	<b>~</b>	-	-	-
Photo opportunity featured in Window	<b>~</b>	-	-	-
Recognition in Window	-	Group Photo & Featured Logo	-	-
Recognition on all event promotional material, including social media	Featured Logo	Featured Logo	Featured Logo	Featured Logo
Recognition dedicated email blasts	Featured Logo	Featured Logo	Featured Logo	Featured Logo
Recognition on printed table materials	Featured Logo	Featured Logo	Featured Logo	Featured Logo
On stage recognition at event during program	<b>~</b>	<b>~</b>	<b>✓</b>	<b>~</b>
Recognition on event signage	Company Name	Company Name	-	-
Recognition on event page of AAA website	Company Name	Company Name	-	-
Recognition as each award is presented	-	Featured Logo & Company Name on slide show	-	-
One company representative awards cash prize during event	-	<b>~</b>	-	-
New! Branding at location of sponsorship	-	-	<b>~</b>	<b>~</b>

### Winter Maintenance Huddle

**DECEMBER 2026** 

**Platinum Sponsorship** 10 Available | \$750 Each

Sponsorship Includes	Platinum Sponsorship
Admissions	2
Recognition on event signage	Featured Logo
Company logo on dedicated event email blasts to all AAA members	Featured Logo
Company logo on event page of AAA website	Featured Logo
Recognition in Window	Group photo & Featured Logo
Recognized on social media promotions	Featured Logo
Recognition on event koozies given to all attendee	Company Name
Giveaway presented by sponsor (Cannot be in-kind service)	<b>✓</b>









# 2026 Education Sponsorship Opportunities



## Titanium Sponsor

**Annual Education Sponsor** 

1 Exclusive | \$3,000

Sponsorship Includes	Titanium Sponsorship
Complimentary Registrations to a Seminar (Minus Redbook/Certification Classes)	1
Speaking opportunity at each seminar - up to 5 min. (Can also provide a video)	<b>✓</b>
Banner for each class	<b>✓</b>
Recognition in seminar presentation slides (when available)	Featured Logo
Opportunity to provide branded promotional materials (notebook/pens recommended)	<b>✓</b>
Recognition on each seminar registration page	Featured Logo
Recognition in Window (Fall Issue)	Featured Logo





# Platinum Sponsor

**Redbook or Fair Housing Sponsor** 2 Available | \$1,500

Sponsorship Includes Sponsor chooses either Redbook or Fair Housing Seminar, first-come-first serve basis.	Platinum Sponsorship
Speaking Opportunity at each Fair Housing Seminar (2 offerings) OR Redbook Seminar (2 offerings)-Up to 5 minutes (Can also provide a video)	<b>✓</b>
Recognition in seminar presentation slides (when available)	Featured Logo
Recognition on each seminar registration page	Featured Logo
Opportunity to provide branded promotional materials at seminar (notebook/pens recommended)	<b>✓</b>
Recognition in Window	Featured Logo





### **Gold Sponsor**

#### **Education Track Sponsor**

7 Available | \$1,000 Each

#### Choose From:

Leasing

Assistant Manager

Manager

Portfolio Supervisor

Supplier

Maintenance

Independent Rental Owner

Sponsorship Includes Sponsor chooses track, first come first serve basis	Gold Sponsorship
Speaking Opportunity at each seminar-up to 4 min. (Can also provide a video)	<b>✓</b>
Recognition in seminar presentation slides (when available)	Featured Logo
Recognition on the registration page of each class in your track.	Featured Logo
Opportunity to provide branded promotional materials (notebook/pens recommended)	<b>✓</b>
Recognition in <i>Window</i>	Featured Sponsor Logo







# Silver Sponsor

#### A James E. Solt Memorial Sponsorship

When you are a Silver Sponsor for CAMT, CAM, CALP or CAPS, you are supporting the annual Solt Scholarship fund which goes directly to our AAA Foundation, helping individuals seeking those credentials to earn either a full or partial scholarship towards completing their NAAEI credential.



1 Available | \$750



2 Available | \$750 Each



1 Available | \$750



1 Available | \$750

Sponsorship Includes Sponsor choses a credential, first-come first-serve basis.	Silver Sponsorship
Speaking Opportunity at first day of credential course - up to 5 min (can also provide a video)	<b>✓</b>
Recognition in seminar presentation slides	Featured Logo
Recognition on both credential registration page and Solt Scholarship page	Featured Logo
Recognition in Window	Featured Logo





# How To Become A Sponsor

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Event dates and details are subject to change. AAA reserves the right to make reasonable adjustments to sponsorship.

#### **Questions?**

Please reach out to our Senior Director of Marketing & Development, Sabrina Talerico Miller Sabrina@AustinAptAssoc.com or (737) 300-1151

#### **Logo Requirements**

Sponsor logos must be sent to the Austin Apartment Association at least 1 month prior to the event or education session in which it is a sponsor. Logos must be a minimum of 300 pixels per inch (PPI), png or design file format, with a transparent background.

#### **Terms & Conditions**

Payment in full is due prior to the event. No refunds or cancellations will be permitted within 10 days of an event for attendee registrations and within 90 days for a sponsorship. Sponsorship cancellation requests must be submitted in writing 90 days prior to event or class. Email cancellation requests to sabrinaaustinaptassoc.com. Cancellation requests must be approved by the AAA Board of Directors. Members must be in good standing to reserve sponsorship