



A Message From our CEO **Emily Blair, CAE**

Industry Members,

As you plan for 2026, the Austin Apartment Association is here to support YOU!

Whether you're new to the association or a long-time member, the following pages provide information on how you and your property can benefit from getting more involved.

For over 60 years, the Austin Apartment Association has been serving our industry and community. We know that as an industry, we must show up every day for our residents and partners. With around half of the Austin metro population living in homes managed by our members, your job is incredibly significant. You have the power to positively impact many people-from your team members and residents to leadership and owners-in your day-to-day interactions.

Because of this, you need a professional community where you can learn and grow.

The Austin Apartment Association provides a space for industry professionals to build a strong network with peers and partners through networking events. We also offer education and programs to enhance your skills and knowledge so you can excel in your role.

2025 has been a tough year for our industry, so as we look toward 2026, we want to meet you where you are. On the following pages, we've equipped you with suggestions on how to effectively and economically budget for the coming year. We've created suggested budget levels for your property for 2026, whether you're a new lease-up with limited time or a well-established, fully staffed community.

Let us help you find the right investment level for the coming year.

Sincerely, **Emily Blair**



We're here to support you every step of the way!

Emily Blair, Chief Executive Officer emily@austinaptassoc.com

Sabrina Miller, Senior Director of Marketing & Business Development sabrina@austinaptassoc.com

Dana Bolz, Director of Events & Education dana@austinaptassoc.com

What do I get with my membership?

Your membership offers so much - but here are our top 5 benefits you need to know about!

Resources

With your membership, you have access to the best-in-class legal forms. Additionally, AAA keeps you in-the-know with critical updates on the latest industry regulations, and keeps you up to date on operational best practices.

Education

Grow your skills and expand your expertise with dynamic education seminars and virtual learning tailored to meet your needs as a property manager and on-site staff team!

Representation Through Advocacy

Representation through advocacy - AAA partners with city, county, and other elected officials to advocate for our industry here in Greater Austin.

Professional Connections

Professional connections - build and strengthen your professional network throughout the year with opportunities to connect and have fun.

Recognition

Stand out and be recognized for excellence for you and your business via the APEX Awards!

Bonus!

- You have 3-memberships-in-1! Memberships with TAA and NAA are included in your Austin Apartment Association membership!
- AAA can help you with career advancement and professional development through leadership development programs offered at AAA.
- Networking can also be accomplished through service. Joining a committee or volunteering with our community service activities is a great way to learn and grow in a different way!

"It's truly a wonderful place to connect with peers and work together to build on our multifamily community."

-Conney Bisson, AAA Member

Membership Dues 2026

Renewal invoices for AAA membership are made available as of November 1st each year, for the calendar year annual membership.

Dues are billed based on a base fee + per-unit fees for all the residential rental units/properties owned, operated, built, developed, and/or managed by the company, within the 11-county jurisdiction of the Austin Apartment Association.

0 To 10 Units in Portfolio2,000 Total Units in PortfolioMore Than 2,001 Units in Portfolio

\$300 annual dues (flat rate) \$375 base fee + \$2.34 per unit

\$475 base fee + \$2.09 per unit

Here is an example of a community with 250 units.

\$375 + (\$2.34 × 250) = \$960

Base Management Fee

Cost Per Unit

Total Dues



Have Questions?

Scan to learn more about Membership Dues.

"The AAA is always planning ahead for the future as well as the present. That is amazing being from one of the biggest and ever changing cities in the nation."

- Amir Mahboubi, AAA Industry Member

2026 Budget Recommendations

Here are some ways you can budget for your Austin Apartment Association involvement in 2026 for your property.

The recommendations below are based on an "average" size property with a 3-5-person on-site staff team, including a leasing consultant, assistant manager, property manager, and/or maintenance professionals!

AAA recommends you use this as a guide, and scale it to your level of staff and property size, as well as your goals for getting involved in 2026.

			•	
к	2	C	ı	C
_		~		•

Nothin' but dues plus some Possible Budgets! optional contributions.

Annual Spend Recommended:

What Could Be Included:

S50

\$25 to the Better Government Fund (BGF) a non-political contribution.

\$25 charitable donations to the AAA Foundation.

Standard

Basic, plus attendance to a couple network events or educational programs.

Everything in Basic plus:

2 Tickets to Vegas Night

2 Tickets to ATX Fest

1 Ticket to Multifamily Housing Summit **OR** 2 education seminars

AAA Recommended!

Pro

Standard, plus a credential for someone on your team.

\$865

Everything in Basic plus:

- 2 Tickets to Multifamily **Housing Summit**
- 4 Education seminars
- 1 NAAEI Credential

Subscription

Buy once and done for the year! Learn more on page 5.

\$1.350

Everything in Basic plus:

UNLIMITED Education for your on-site staff

\$100 off any credential program

Tickets for your on-site staff to attend:

- -Vegas Night
- -Field Day (Team)
- -ATX Fest
- -Multifamily Housing Summit
- -EdgeCon



Learn More & Contact Us

Sabrina Miller, Senior Director of Marketing & Business Development sabrina@austinaptassoc.com | 737-300-1151

Subscriber Packages

The most economical way to budget for 2026 to account for the most the Austin Apartment Association has to offer is with the recommended "Subscriber" level. This includes both of the subscriber packages - check out the detail below for the pricing based on your property size!

Events Subscription

Pre-purchase a ticket package for your property's employees to be able to attend the AAA's premier networking events!

Package includes a Field Day team, Vegas Night, Multifamily Housing Summit, and ATX Fest!

Pricing by Property Size

0-50 Units	\$250
51-100 Units	\$450
101-249 Units	\$650
250-500 Units	\$850
500+ Units	\$1,050

Education Subscription

Elevate your team's access to unlimited*
AAA seminars throughout the year. Gain
cutting-edge industry insights, practical
skills training, and exclusive benefits,
including discounted NAAEI Credential
programs and access to our Virtual Library.

Pricing by Property Size

0
U
5
95
00
)

Save an additional 10% when you purchase both Subscriber Packages!



Contact Us

8620 Burnet Road, Suite 475 Austin, TX 78757 512.323.0990 info@austinaptassoc.com www.AustinAptAssoc.com

^{*}Redbook and other TAA Seminars, and certain credential courses are not included in the Smart Subscription, (Ex. CPO, EPA, or longer than 4 hours training)