

**BOARD OF DIRECTORS ANNUAL MEETING AGENDA**

March 17, 2023

**12:00 PM Lunch, sponsored by**



**1:00 PM Call to Order**

**Jim Hall**

**1. Approval of Dec 12 Meeting Minutes (page 3)**

**Jim Hall**

**2. Finance**

**Jared Britt**

2.1. Balance Sheet (page 8)

2.2. Budget vs. Actual (page 9)

2.3. Actuals Comparison (page 11)

**3. Annual Conference**

**Crystal Maguire**

3.1. Tucson March 17-20, 2024

3.1.1. [Registration](#)—292 (291 in 2023)

3.1.2. [Exhibitors](#)—32 (25 in 2023)

3.1.3. [Sponsors](#)—17 @ \$117K (16 @ 96K in 2023)

3.2. Norfolk March 16-19, 2025 (page 14)

3.3. Future Potentials: Portland, Miami, Tulsa

**4. Operations**

**Crystal Maguire**

4.1. Exchange Agreements

4.1.1. Ekanos (page 16)

4.1.2. Aircraft Electronics Association

4.2. Board [nominations](#) and elections (page 17)

4.3. [ATEC Academy](#)

**Michael Sasso**

4.3.1. [Attendees](#)

4.3.2. Course kick-off (and survey) debrief

4.3.3. Graduate recognition

4.4. [Pipeline Report](#) and Member Survey (page 18)

4.5. [ATEC Journal](#)

**5. Legislative**

**Jared Britt**

5.1. [Fly-In](#) Sept. 17-19, 2024 (page 20)

5.2. Draft legislative priorities (page 22)

**6. Regulatory**

**Sean Gallagan**

- 6.1. [2024 priorities](#) (page 24)
- 6.2. ODA policy
- 6.3. Testing standards recommendation re DME
  - 6.3.1. Transition mechanic applicants to CARES/IACRA
  - 6.3.2. Grant DMEs equivalent discretion in examinations as enjoyed by pilot counterparts
  - 6.3.3. Streamline process (between MTG, DMS, and FAA Form 8610-2)
- 6.4. ACS revision and NASA grant

**7. Choose Aerospace**

**Ryan Goertzen**

- 7.1. Enrollments: 28 schools; 438 students
- 7.2. Fifteen new school applicants for 23-24 so far
- 7.3. Potential AET expansion
- 7.4. [Parts donation program](#)
- 7.5. Credentialling

**8. Membership**

**James Smith**

- 8.1. AMTS: 135 [156 in 2023, 153 in 2022]
- 8.2. Industry: 56 [68 in 2023, 64 in 2022]
- 8.3. Academic: 23 [30 in 2023, 27 in 2022]
- 8.4. 2024 renewal rate: 81%
- 8.5. 2024 new and returning members: 8
- 8.6. Association management system
  - 8.6.1. Directories
    - 8.6.1.1. [Members Only](#)
    - 8.6.1.2. [Schools](#)
    - 8.6.1.3. [Committees](#)
  - 8.6.2. Additional training locations

**9. Old Business**

**James Hall**

**10. Good of the Order**

**James Hall**

- 10.1. June 18, 2024 11 AM CT—virtual
- 10.2. Sept 20, 2024 8-12 PM ET—Washington DC
- 10.3. Dec 10, 2024 11 AM CT—virtual
- 10.4. March 16, 2025—Norfolk

**3:00 PM**

**11. Adjourn**

**James Hall**

**AVIATION TECHNICIAN EDUCATION COUNCIL  
BOARD OF DIRECTORS MEETING MINUTES**

**December 12, 2023**

The Aviation Technician Education Council held its quarterly board meeting via web call. Those in attendance included—

Attended	First	Last	ATEC Title	Company
X	Jared	Britt	Treasurer	Southern Utah University
X	Sean	Gallagan	Director	Aviation Workforce Solutions
X	Jim	Hall	President	WSU Tech
X	Mark	Holloway	Director	Aviation Institute of Maintenance
X	Gary	Hoyle	Past President	Pittsburgh Institute of Aeronautics
X	Karen	Johnson	Vice President	Southern Illinois University
X	Crystal	Maguire	Exec Director	ATEC
X	Daniel	Phillips	Director	Metro Nashville Public Schools
X	Kim	Pritchard	Director	Zipline
X	Tarra	Ruttman	Ops Manager	ATEC
X	Michael	Sasso	Director	Cape Cod Community College
O	Luke	Solomon	Director	Gulfstream Aerospace
X	Kent	Stauffer	Director	Constant Aviation
X	Sheryl	Oxley	Director	Tulsa Tech
X	Scott	Sykes	Director	US Aviation
X	Greg	Emerson	Director	American Airlines
X	Suzanne	Markle	Director	Pittsburgh Institute of Aeronautics
X	James	Smith	Director	Marshall University
X	Kelly	Filgo	Guest	Choose Aerospace

X = Present; O = Not Present

ATEC president J. Hall called the meeting to order at 2:03 pm CT.

A motion was made by G. Hoyle and seconded by K. Johnson to accept the September 22, 2023 meeting minutes. The motion passed without objection.

**Finance**

C. Maguire gave the finance report.

The finance report is currently AR heavy because of the membership renewals that go out in October and are due January 1. The AR is down a little than it usually is since conference registration isn't open yet due to the new AMS launch expected next week.

So far for the expenses, we are well within budget.

The last fiscal year financials that ended September 30 were right on net revenue targets even including the extra expense of the new association management system.

C. Maguire reminded the board about the new line item for the ATEC Academy which will be piloted at the conference in Tucson. Fifteen thousand was budgeted in the income for registrations as well as for the expenses to cover honorariums for facilitators and food and beverage.

## **Operations**

C. Maguire gave the operations report.

The executive committee approved renewal of the association management agreement which expired in September. The amendment to extend the term another two years is made part of these meeting minutes as Appendix 1.

The Association Management system is nearing the end stages of development with finalizing data import and content migration. The current staging site can be found here: <https://atec.novistaging.com>. The aggressive launch date will be December 18 with conference registration opening at that time and the publication of the pipeline report. S. Sykes volunteered to help with beta testing once it's ready.

Board nominations will be open in February leading up to the conference in March. One school director spot will be open with K. Filgo leaving his position to join Choose Aerospace. Kent Stauffer will also be taking over a new role and won't have the capacity to stay on at his director position so we will be looking for someone to fill his industry seat. J. Hall reminded the board of the importance of the balance of representation on the board among the schools to include public, private for profit, and private not-for-profit.

David Jones, Butch Adams and Luke Solomon currently serve on the nomination committee and will be joined by K. Filgo for the next group of nominations.

ATEC Academy was created to help transitioning mechanics over into the education world. The academy will be piloting in March at the conference. Several ATEC member instructors have volunteered to help facilitate the pilot at the conference to include M. Sasso, S. Oxley, T. Pinkston, D. Jones, and T. Yother. The board approved a contract with Sean Glassberg with revisions that we can cancel if we don't have enough registrations by Feb 1 as well as that we get to keep any content that Sean creates during the project. The rate is currently at an early-bird rate of \$750 which will go up to \$950 after Feb 1. The non-member rate is \$1500.

K. Pritchard commented on how beneficial the academy could be for industry who must submit proof of training. She also suggested a discounted rate for bulk registrations.

T. Ruttman will look into the options for a bulk rate on the back end of the new website.

Once the inaugural course is complete, directors can debrief and consider how we might broaden the scope to target instructors teaching the Choose Aerospace curriculum.

The pipeline report is ready, but we're waiting to launch it with the new website assuming the website will be launched next week. The big take away in the report is that enrollment only increased .3%, even lower than the usual 2-3% increase.

Student and Educator of the Year nominations are open until February 1.

### **Legislative**

The ATEC Fly-in is scheduled for September 17-20, 2024 and will be in DC for the first time. AMFA has graciously offered up meeting space near the Capitol, T. Ruttman is gathering quotes from nearby hotels.

We are still awaiting passage of the FAA reauthorization bill. In the meantime we are having good dialogue with the FAA to work through some of the testing issues voiced at the ATEC Fly-in.

J. Britt will lead a breakout on legislative advocacy at the Annual Conference. The legislative committee has been working on updating the priorities and will present them at the next board meeting.

M. Sasso talks about making childcare specifically for female students a priority and petitioning for funding. J. Britt will add it to the list and talk about it over the next legislative committee meeting.

### **Regulatory**

ATEC has been facilitating regular calls with FAA testing standards and our community DME representatives. A formal recommendation letter will fall out of those discussions which we hope to have penned and delivered by the annual conference.

FAA has said that the new ODA policy should be released by next week. We are also expecting the opportunity to review new 8900.1 guidance before it is published.

### **Choose Aerospace**

K. Filgo has officially come on as Choose Aerospace's director of operations. He will be primary interface with the schools and has taken on the project of creating the equipment and cost list. Current enrollment count is 400 students at 33 schools. So far, seven new schools have applied for the '24-'25 school year.

Choose Aerospace and AOPA have entered into an MOU with the goal of better integrating the maintenance and pilot curriculums and leveraging each other's school networks.

J. Smith provided some perspective on how his A&P program is using the curriculum to build local pathways. He has a lot of interest from other area schools to utilize the resource.

M. Sasso has four high schools using the curriculum with plans to add four more next fall. Enrollment is expected to increase as a result, with additional location discussions underway. Cape Air is also creating an employment pathway for those students completing.

The Choose Aerospace teacher training is set for Tulsa at June 11-13. Many ATEC 147 instructors that helped last year are coming back to help again this year.

K. Filgo will lead an ATEC conference panel on how ATEC member schools are partnering with local high schools to leverage Choose Aerospace. C. Maguire will reach out to M. Sasso and J. Smith about sitting on the panel.

West Star Aviation is partnering with Southwestern Illinois College and bringing students to their facility to teach the Choose Aerospace curriculum. That will be a great program to highlight as well.

### **Membership**

We hit a new membership record with 248 members. Renewals for 2024 will go out next month. The new AMS will provide a new member benefit with easier access to a built-in member directory.

There are now 200 A&P schools across the US with several potential schools on the horizon.

### **Annual Conference**

The schedule of events is up on website. C. Maguire has received several “call for presentation” responses. Directors were asked to send any feedback on main stage and breakout topics to Crystal.

T. Ruttman gave an overview of evening and tour events. The DME training will still take place on Thursday.

Directors were asked to book hotel early using the link on the landing page. Limited rooms are available over Friday and Saturday for the ATEC Academy.

Planning for 2025 in Norfolk is underway; Crystal and Tarra are in talks with Piedmont to be the presenting sponsor.

Potential locations for 2026 are Miami and Portland. C. Maguire and T. Ruttman are planning visits to those locations over the summer with anyone else that would like to join.

### **Good of the Order**

There being no new, or other business to discuss, the president adjourned the meeting at 3:15pm.

ASSOCIATION MANAGEMENT AGREEMENT

AMENDMENT 3

This third amendment ("Third Amendment") to the association management agreement is entered into and effective Sept. 23, 2023 ("Effective Date") by and between the Aviation Technician Education Council (hereinafter "ATEC") and Crystal Maguire.

WHEREAS, the association management agreement made by and between ATEC and Crystal Maguire ("the Agreement") provides for the compensation, scope, and term for management services provided to ATEC;

WHEREAS, the Agreement expired by its terms on September 22, 2023, and the parties wish to extend the term of the agreement without interruption and without any expiration having occurred;

NOW, THEREFORE, in consideration of the mutual promises and understandings contained above and in the Agreement, and other good and valuable consideration, the sufficiency of which is hereby acknowledged, the parties hereby agree as follows:

1. Paragraph 4 of the Agreement will be revised in its entirety to read as follows:

This agreement shall commence on August 1, 2014 and shall continue until September 22, 2025. Thereafter, the Agreement may renew for two-year terms (each a "Renewal Term") upon mutual written agreement between the parties.

The parties agree to all terms and conditions of the Agreement and all subsequent amendments which shall remain in full force and effect.

IN WITNESS WHEREOF, the undersigned, hereby certifying that they are authorized to do so, have executed this Third Amendment on the dates signed below, but with effect as of the Effective Date.

For ATEC:

*James Hall*  
James Hall (Dec 13, 2023 12:13 CST)  
James Hall, President

Date:

28/11/2023

For Crystal Maguire:

*Crystal Maguire*  
Crystal Maguire (Nov 28, 2023 07:58 CST)  
Crystal Maguire

Date:

Nov. 28, 2023



# Aviation Technician Education Council

Balance Sheet  
As of March 14, 2024

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Bank of America - Checking	142,952.74
Bank of America - Savings	100,150.63
<b>Total Bank Accounts</b>	<b>\$243,103.37</b>
Accounts Receivable	
Accounts Receivable	112,690.00
<b>Total Accounts Receivable</b>	<b>\$112,690.00</b>
Other Current Assets	
Undeposited Funds	13,535.00
<b>Total Other Current Assets</b>	<b>\$13,535.00</b>
<b>Total Current Assets</b>	<b>\$369,328.37</b>
<b>TOTAL ASSETS</b>	<b>\$369,328.37</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
<b>Total Liabilities</b>	
Equity	
Net Assets	178,931.66
Net Income	190,396.71
<b>Total Equity</b>	<b>\$369,328.37</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$369,328.37</b>



# Aviation Technician Education Council

## Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

October 2023 - September 2024

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
<b>Income</b>			
Conference Income			
Annual Conference Income			
Exhibitor Income	34,000	50,000	68.00 %
Registration Income	101,340	110,000	92.00 %
Sponsorship Income	47,000	110,000	43.00 %
<b>Total Annual Conference Income</b>	<b>182,340</b>	<b>270,000</b>	<b>68.00 %</b>
Legislative Fly-In Income			
Registration Income - Fly-In		15,000	
Sponsorship Income - Fly-In		17,000	
<b>Total Legislative Fly-In Income</b>		<b>32,000</b>	
<b>Total Conference Income</b>	<b>182,340</b>	<b>302,000</b>	<b>60.00 %</b>
Membership Income			
Academic Membership Income	18,600	20,000	93.00 %
AMTS Membership Income	97,800	95,000	103.00 %
Industry Membership Income	39,000	40,000	98.00 %
<b>Total Membership Income</b>	<b>155,400</b>	<b>155,000</b>	<b>100.00 %</b>
Program Services Income			
Advertising Income	5,900	10,000	59.00 %
ATEC Academy	13,500	15,000	90.00 %
Other Income	10,040	5,000	201.00 %
<b>Total Program Services Income</b>	<b>29,440</b>	<b>30,000</b>	<b>98.00 %</b>
<b>Total Income</b>	<b>\$367,180</b>	<b>\$487,000</b>	<b>75.00 %</b>
<b>GROSS PROFIT</b>	<b>\$367,180</b>	<b>\$487,000</b>	<b>75.00 %</b>
<b>Expenses</b>			
Administrative Expenses			
Business Expenses			
Awards		3,000	
Copying and Printing	3,785	8,000	47.00 %
Dues and Subscriptions	2,482	20,000	12.00 %
Insurance		3,000	
Office Expense and Supplies	88	1,000	9.00 %
Postage and Delivery		500	
Telephone and Wifi	900	1,800	50.00 %
<b>Total Business Expenses</b>	<b>7,255</b>	<b>37,300</b>	<b>19.00 %</b>
Fees			
Bank Service Charge	61	200	31.00 %
Credit Card Fees	8,103	7,000	116.00 %
<b>Total Fees</b>	<b>8,164</b>	<b>7,200</b>	<b>113.00 %</b>
Professional Fees			
Accounting		1,000	
Communications	2,965	15,000	20.00 %

# Aviation Technician Education Council

## Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

October 2023 - September 2024

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Graphics & Design	8,734	15,000	58.00 %
Legal	250	3,000	8.00 %
Legislative		10,000	
Management	97,500	195,000	50.00 %
Training Consultants	3,000	15,000	20.00 %
<b>Total Professional Fees</b>	<b>112,449</b>	<b>254,000</b>	<b>44.00 %</b>
Travel Expense			
Lodging	1,203	3,500	34.00 %
Meals and Entertainment	68	2,500	3.00 %
Registration Fees	649		
Transportation	606	9,500	6.00 %
<b>Total Travel Expense</b>	<b>2,525</b>	<b>15,500</b>	<b>16.00 %</b>
<b>Total Administrative Expenses</b>	<b>130,393</b>	<b>314,000</b>	<b>42.00 %</b>
Conferences Expense			
Annual Conference Expenses			
Audio Visual		3,000	
Copying and Printing		10,000	
Facility Cost		30,000	
Food and Beverage	43,631	80,000	55.00 %
Transportation	1,221	20,000	6.00 %
Travel	1,539	4,000	38.00 %
<b>Total Annual Conference Expenses</b>	<b>46,391</b>	<b>147,000</b>	<b>32.00 %</b>
Annual Legislative Fly-In			
Copying and Printing		3,000	
Food and Beverage		10,000	
Travel		3,000	
<b>Total Annual Legislative Fly-In</b>		<b>16,000</b>	
<b>Total Conferences Expense</b>	<b>46,391</b>	<b>163,000</b>	<b>28.00 %</b>
<b>Total Expenses</b>	<b>\$176,784</b>	<b>\$477,000</b>	<b>37.00 %</b>
<b>NET OPERATING INCOME</b>	<b>\$190,397</b>	<b>\$10,000</b>	<b>1,904.00 %</b>
<b>NET INCOME</b>	<b>\$190,397</b>	<b>\$10,000</b>	<b>1,904.00 %</b>

# Aviation Technician Education Council

## Statement of Activity Comparison

April 1, 2023 - March 30, 2024

	TOTAL	
	APR 1, 2023 - MAR 30, 2024	APR 1, 2022 - MAR 30, 2023 (PY)
<b>Income</b>		
Conference Income		
Annual Conference Income		
Employer Link Income		15,250.00
Exhibitor Income	52,500.00	33,000.00
Registration Income	102,530.00	97,180.00
Sponsorship Income	117,000.00	100,658.00
<b>Total Annual Conference Income</b>	<b>272,030.00</b>	<b>246,088.00</b>
Legislative Fly-In Income		
Registration Income - Fly-In	12,949.45	13,423.35
Sponsorship Income - Fly-In	15,000.00	12,500.00
<b>Total Legislative Fly-In Income</b>	<b>27,949.45</b>	<b>25,923.35</b>
<b>Total Conference Income</b>	<b>299,979.45</b>	<b>272,011.35</b>
Membership Income		
Academic Membership Income	22,800.00	16,200.00
AMTS Membership Income	98,996.50	97,796.50
Industry Membership Income	39,600.00	43,200.00
<b>Total Membership Income</b>	<b>161,396.50</b>	<b>157,196.50</b>
Program Services Income		
Advertising Income	8,475.00	13,850.00
ATEC Academy	13,500.00	
Other Income	11,210.17	1,862.58
<b>Total Program Services Income</b>	<b>33,185.17</b>	<b>15,712.58</b>
Uncategorized Income	0.00	
<b>Total Income</b>	<b>\$494,561.12</b>	<b>\$444,920.43</b>
<b>GROSS PROFIT</b>	<b>\$494,561.12</b>	<b>\$444,920.43</b>
<b>Expenses</b>		
Administrative Expenses		
Business Expenses		
Awards		3,455.35
Copying and Printing	4,642.53	7,856.83
Dues and Subscriptions	22,787.92	19,347.20
Insurance	3,078.00	3,041.00
Office Expense and Supplies	658.85	2,361.04
Postage and Delivery	62.23	667.58
Telephone and Wifi	1,800.00	1,800.00
<b>Total Business Expenses</b>	<b>33,029.53</b>	<b>38,529.00</b>

# Aviation Technician Education Council

## Statement of Activity Comparison

April 1, 2023 - March 30, 2024

	TOTAL	
	APR 1, 2023 - MAR 30, 2024	APR 1, 2022 - MAR 30, 2023 (PY)
Fees		
Bank Service Charge	131.00	137.00
Credit Card Fees	9,141.31	6,947.77
<b>Total Fees</b>	<b>9,272.31</b>	<b>7,084.77</b>
Professional Fees		
Accounting	3,375.00	1,520.00
Communications	6,685.00	3,614.96
Graphics & Design	17,828.75	14,025.00
Legal	0.00	500.00
Legislative	9,150.00	9,500.00
Management	181,500.00	149,998.00
Training Consultants	3,000.00	
<b>Total Professional Fees</b>	<b>221,538.75</b>	<b>179,157.96</b>
Travel Expense		
Lodging	3,597.23	4,316.86
Meals and Entertainment	4,113.91	2,166.75
Registration Fees	649.00	
Transportation	6,055.59	8,938.24
<b>Total Travel Expense</b>	<b>14,415.73</b>	<b>15,421.85</b>
<b>Total Administrative Expenses</b>	<b>278,256.32</b>	<b>240,193.58</b>
Conferences Expense		
Annual Conference Expenses		
Audio Visual		5,524.45
Copying and Printing	5,678.66	9,842.39
Facility Cost	2,246.21	27,053.95
Food and Beverage	61,073.91	79,639.02
Transportation	14,804.40	7,782.86
Travel	2,740.16	4,497.41
<b>Total Annual Conference Expenses</b>	<b>86,543.34</b>	<b>134,340.08</b>
Annual Legislative Fly-In		
Copying and Printing	3,789.76	1,656.00
Food and Beverage	10,410.61	10,400.04
Travel	1,973.93	2,641.18
<b>Total Annual Legislative Fly-In</b>	<b>16,174.30</b>	<b>14,697.22</b>
<b>Total Conferences Expense</b>	<b>102,717.64</b>	<b>149,037.30</b>
<b>Total Expenses</b>	<b>\$380,973.96</b>	<b>\$389,230.88</b>
<b>NET OPERATING INCOME</b>	<b>\$113,587.16</b>	<b>\$55,689.55</b>

# Aviation Technician Education Council

## Statement of Activity Comparison

April 1, 2023 - March 30, 2024

	TOTAL	
	APR 1, 2023 - MAR 30, 2024	APR 1, 2022 - MAR 30, 2023 (PY)
Other Expenses		
Bad Debt	742.50	
<b>Total Other Expenses</b>	<b>\$742.50</b>	<b>\$0.00</b>
NET OTHER INCOME	<b>\$ -742.50</b>	<b>\$0.00</b>
NET INCOME	<b>\$112,844.66</b>	<b>\$55,689.55</b>



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## Annual Conference

All events at Hilton Norfolk The Main unless otherwise noted

### Saturday, March 15, 2025

- 8:00 a.m.-4:00 p.m. **ATEC Academy: Empowering Excellence in Aviation Education**  
5:00 p.m.-8:00 p.m. **Board and VIP Dinner—Joel English’s Casa, 524 Warren Crescent, Norfolk VA**

### Sunday, March 16, 2025

- 8:00 a.m.-12:00 p.m. **ATEC Academy: Empowering Excellence in Aviation Education**  
11:00 a.m.-4:00 p.m. **Registration**  
12:00 p.m.-3:00 p.m. **Board Meeting**  
1:00 p.m.-4:00 p.m. **Exhibitor Setup**  
3:30 p.m.-4:30 p.m. **Committee Meetings**  
5:00 p.m.-7:00 p.m. **Welcome Reception—LOCATION for 200**

### Monday, March 17, 2025

- 8:00 a.m.-4:00 p.m. **Registration**  
8:00 a.m.-4:00 p.m. **Exhibit Hall**  
8:00 a.m.-8:30 a.m. **Breakfast**  
8:30 a.m.-9:15 a.m. **Welcoming Remarks and Exhibitor Spotlight**  
9:15 a.m.-9:45 a.m. **Keynote Address**  
9:45 a.m.-10:15 a.m. **Networking Break**  
10:15 a.m.-11:00 a.m. **What Have We Done for You Lately**  
11:00 a.m.-12:00 p.m. **Session I**  
12:00 p.m.-1:30 p.m. **Awards Luncheon**  
1:30 p.m.-2:30 p.m. **Session II**  
2:30 p.m.-3:00 p.m. **Networking Break**  
3:00 p.m.-4:00 p.m. **Session III**  
6:00 p.m.-8:00 p.m. **Evening Dinner and/or Reception—LOCATION for 250**

### Tuesday, March 18, 2025

- 8:00 a.m.-4:00 p.m. **Exhibitor Hall**
- 8:00 a.m.-8:45 a.m. **Breakfast**
- 8:45 a.m.-9:15 a.m. **Keynote Address**
- 9:15 a.m.-9:30 a.m. **Networking Break**

**Breakouts**

	<b>Administration</b>	<b>Instruction</b>	<b>Regulation</b>	<b>Pathways</b>
A. 9:30 a.m.-10:30 a.m.	Breakout 1	Breakout 5	Breakout 9	Breakout 13
B. 10:45 a.m.-11:45 a.m.	Breakout 2	Breakout 6	Breakout 10	Breakout 14
11:45 a.m.-1:15 p.m.	<b>Lunch</b>			
C. 1:15 p.m.-2:15 p.m.	Breakout 3	Breakout 7	Breakout 11	Breakout 15
D. 2:30 p.m.-3:30 p.m.	Breakout 4	Breakout 8	Breakout 12	Breakout 16

3:30 p.m.-3:45 p.m. **Networking Break**

3:45 p.m.-4:30 p.m. **Exhibitor Door Prizes and Snack Social**

**Voyage & Vista: A Maritime Soirée**

Our host sponsor, the Aviation Institute of Maintenance, has curated a special maritime adventure and an unforgettable evening. Attendees will choose between a sailboat sunset cruise, featuring live music, or a river tour of the world's largest naval base from the water.

Following the two-hour nautical escapade, join us at the Norfolk Waterside District for dinner, yard games and fire pits at The Harbor Club, conveniently located one block from the conference hotel.

**Wednesday, March 19, 2025**

*Shuttle bus will depart The Main at 8:00 AM. It will make drops at the Tucson Airport, wrap party, and/or the The Main at the conclusion of the tours.*

	<b>Tour Group 1—75</b>	<b>Tour Group 2—75</b>
9:00 a.m.-11:00 a.m.	<b>America's Flying Museum</b> 1341 Princess Anne Road Virginia Beach, VA 23457	<b>Aviation Institute of Maintenance</b> 2329 E Little Creek Rd Norfolk, VA 23518
12:00 p.m.-1:00 p.m.	<b>Lunch</b> —AIM Norfolk for 150	
1:00 p.m.-4:00 p.m.	<b>Aviation Institute of Maintenance</b>	<b>America's Flying Museum</b>
5:00 p.m.	<b>Wrap Party</b> —LOCATION for 100	

**Thursday, March 21, 2024**

**8:00 a.m.-5:00 p.m. FAA Designated Mechanic Examiner Recurrent Seminar**

ARCS Aviation  
 345 S. Jefferson Ave, Suite #205  
 Cookeville, TN 38501

**QUARTER 1 - 4**  
 begin: 01.01.2023  
 end: 12.31.2023

Email: [natalie.lafam@arcsaviation.com](mailto:natalie.lafam@arcsaviation.com)

Qty	Invoice #	Client Name	Description	Unit Price	Line Total	Paid or Unpaid	ATEC 5%	Tax	ATEC Member - <a href="#">ROSTER HERE</a>
3.00	#12202022	Hudson Valley Community College	2 Year - Ekanos Interactive e-Books for FAA AMT ACS Curriculum User Licenses (Covers General, Airframe, and Powerplant)	\$ 1,012.00	\$ 3,036.00	PAID	\$ 151.80	Tax Exempt	ATEC Member
17.00	#02082023	UTI/MIAT - Houston Campus	Ekanos student e-textbook for FAA AMT ACS Curriculum (3 year license) - General, Airframe, and Powerplant	\$ 210.00	\$ 3,570.00	PAID	\$ 178.50	Tax Exempt	ATEC Member
33.00	#02092023	UTI/MIAT - Canton Campus	Ekanos student e-textbook for FAA AMT ACS Curriculum (3 year license) - General, Airframe, and Powerplant	\$ 210.00	\$ 6,930.00	PAID	\$ 346.50	Tax Exempt	ATEC Member
14.00	#02102023	Lane Community College	Ekanos Interactive e-Books for FAA AMT ACS Curriculum User Licenses (General Module ONLY) - licence valid thru 6/16/2023	\$150 + 8%	\$ 2,268.00	PAID	\$ 113.40	Tax Exempt	ATEC Member
7.00	#01262023	SWTJC	2 Year - Ekanos Interactive e-Books for FAA AMT ACS Curriculum User Licenses (Covers General, Airframe, and Powerplant) - plus admin portal for 7 users	\$1,012+8%	\$ 7,650.72	PAID	\$ 382.54	Tax Exempt	ATEC Member
10.00	#03022023	UTI/MIAT - Canton Campus	Ekanos student e-textbook for FAA AMT ACS Curriculum (3 year license) - General, Airframe, and Powerplant	\$ 210.00	\$ 2,100.00	PAID	\$ 105.00	Tax Exempt	ATEC Member
36.00	#03172023	UTI/MIAT - Houston Campus	Ekanos student e-textbook for FAA AMT ACS Curriculum (3 year license) - General, Airframe, and Powerplant	\$ 210.00	\$ 7,560.00	PAID	\$ 378.00	Tax Exempt	ATEC Member
6.00	#04052023	Aviate Academy	2 + 1 Year Interactive e-Books for General, Airframe and Powerplant (ATEC member price) + admin portal		\$ 7,057.72	PAID	\$ 352.89	Tax Exempt	ATEC Member
36.00	#04132023	FlyWise	General book only - two year (Ekanos interactive ebooks) + Powerplant 1 year		\$ 1,000.00	PAID	\$ 50.00	Tax Exempt	ATEC Member
1.00	#06152023A	UTI/MIAT - Avondale, AZ Campus	Ekanos <b>Instructor</b> Interactive e-Books for FAA AMT ACS Curriculum 1 year Licenses (General, Airframe, and Powerplant)	\$ 186.00	\$ 186.00	PAID	\$ 9.30	Tax Exempt	ATEC Member
33.00	#06152023B	UTI/MIAT - Canton Campus	Ekanos <b>Student</b> e-textbook for FAA AMT ACS Curriculum (3 year license - General, Airframe, and Powerplant)	\$ 210.00	\$ 7,313.00	PAID	\$ 365.65	Tax Exempt	ATEC Member
2.00			Ekanos <b>Instructor</b> Interactive e-Books for FAA AMT ACS Curriculum 1 year Licenses (General, Airframe, and Powerplant)	\$ 400.00					ATEC Member
54.00	#06152023C	UTI/MIAT - Houston Campus	Ekanos <b>Student</b> e-textbook for FAA AMT ACS Curriculum (3 year license - General, Airframe, and Powerplant)	\$ 210.00	\$ 11,501.00	PAID	\$ 575.05	Tax Exempt	ATEC Member
1.00			Ekanos <b>Instructor</b> Interactive e-Books for FAA AMT ACS Curriculum 1 year Licenses (General, Airframe, and Powerplant)	\$ 400.00				Tax Exempt	ATEC Member
1.00	#06152023D	UTI/MIAT - Long Beach, CA Campus	Ekanos <b>Instructor</b> Interactive e-Books for FAA AMT ACS Curriculum 1 year Licenses (General, Airframe, and Powerplant)	\$ 161.00	\$ 161.00	PAID	\$ 8.05	Tax Exempt	ATEC Member
1.00	#06152023E	UTI/MIAT - Miramar, FL Campus	Ekanos <b>Instructor</b> Interactive e-Books for FAA AMT ACS Curriculum 1 year Licenses (General, Airframe, and Powerplant)	\$ 186.00	\$ 186.00		\$ 9.30	Tax Exempt	ATEC Member
1.00	#06262023	FlyWise	Ekanos Admin/ Instructor Portal (8% of \$1,000 student fee)	\$ 80.00	\$ 80.00	PAID	\$ 4.00	Tax Exempt	ATEC Member
17.00	#07252023	UTI/MIAT - Avondale, AZ Campus	Ekanos <b>Instructor</b> Interactive e-Books for FAA AMT ACS Curriculum 1 year Licenses (General, Airframe, and Powerplant)	\$ 210.00	\$ 3,570.00	PAID	\$ 178.50	Tax Exempt	ATEC Member
67 + instructor	#09212023	SWTECH	one year individual Modules only + instructor Portal		\$ 33,562.00	PAID	\$ 1,678.10	Tax Exempt	ATEC Member
23 2 year, 11 4 month	#09272023	Dutchess Community College	23 2 year, 11 4 month, with instructor Portal	\$1,012+8%	\$ 27,141.88	PAID	\$ 1,357.09	Tax Exempt	ATEC Member
8.00	#10122023	Aviate Academy	2 + 1 Year Interactive e-Books for General, Airframe and Powerplant (ATEC member price) + admin portal	\$1,012+8%	\$ 10,488.96	PAID	\$ 524.45	Tax Exempt	ATEC Member
	#11032023B	UTI/MIAT - Miramar Campus	Ekanos <b>Student</b> e-textbook for FAA AMT ACS Curriculum (3 year license - General, Airframe, and Powerplant)	\$ 210.00	\$ 67.00	PAID	\$ 3.35	Tax Exempt	ATEC Member
				Total	\$ 135,429.28		\$ 6,771.46		

13 + instructor	#09122023	Johnson College	Ekanos <b>Instructor</b> Interactive e-Books for FAA AMT ACS Curriculum 2 year Licenses + Instructor Portal	\$1,012+8%	\$ 14,208.48	Overdue (due 11.12.23)	\$ 710.42	Tax Exempt	ATEC Member
12.00	#09182023	SLPS	Ekanos <b>Instructor</b> Interactive e-Books for FAA AMT ACS Curriculum 2 year Licenses + Instructor Portal	\$1,012+8%	\$ 4,536.00	Overdue (due 11.18.23)	\$ 226.80	Tax Exempt	ATEC Member
	#11032023A	UTI/MIAT - Long Beach Campus	Ekanos <b>Instructor</b> Interactive e-Books for FAA AMT ACS Curriculum 1 year Licenses (General, Airframe, and Powerplant) - <b>PRO-RATED</b>	pro-rate	\$ 134.00	UNPAID	\$ 6.70	Tax Exempt	ATEC Member
	#11032023C	UTI/MIAT - Avondale Campus	Ekanos <b>Student</b> e-textbook for FAA AMT ACS Curriculum (3 year license - General, Airframe, and Powerplant)	\$ 210.00			\$ 160.85	Tax Exempt	ATEC Member
	#11032023D	UTI/MIAT - Houston Campus	Ekanos <b>Instructor</b> Interactive e-Books for FAA AMT ACS Curriculum 1 year Licenses (General, Airframe, and Powerplant) - <b>PRO-RATED</b>	pro-rate	\$ 3,217.00	UNPAID	\$ 1,698.85	Tax Exempt	ATEC Member
	#11032023E	UTI/MIAT - Canton Campus	Ekanos <b>Student</b> e-textbook for FAA AMT ACS Curriculum (3 year license - General, Airframe, and Powerplant)	\$ 210.00	\$ 37,170.00	UNPAID	\$ 1,858.50	Tax Exempt	ATEC Member
5 + instructor	#12082023	SWTJC	Ekanos <b>Student</b> e-textbook for FAA AMT ACS Curriculum (General ONLY) + Instructor Portal	420.00	\$ 2,268.00	UNPAID	\$ 113.40	Tax Exempt	ATEC Member
				Total	\$ 95,510.48		\$ 4,775.52		



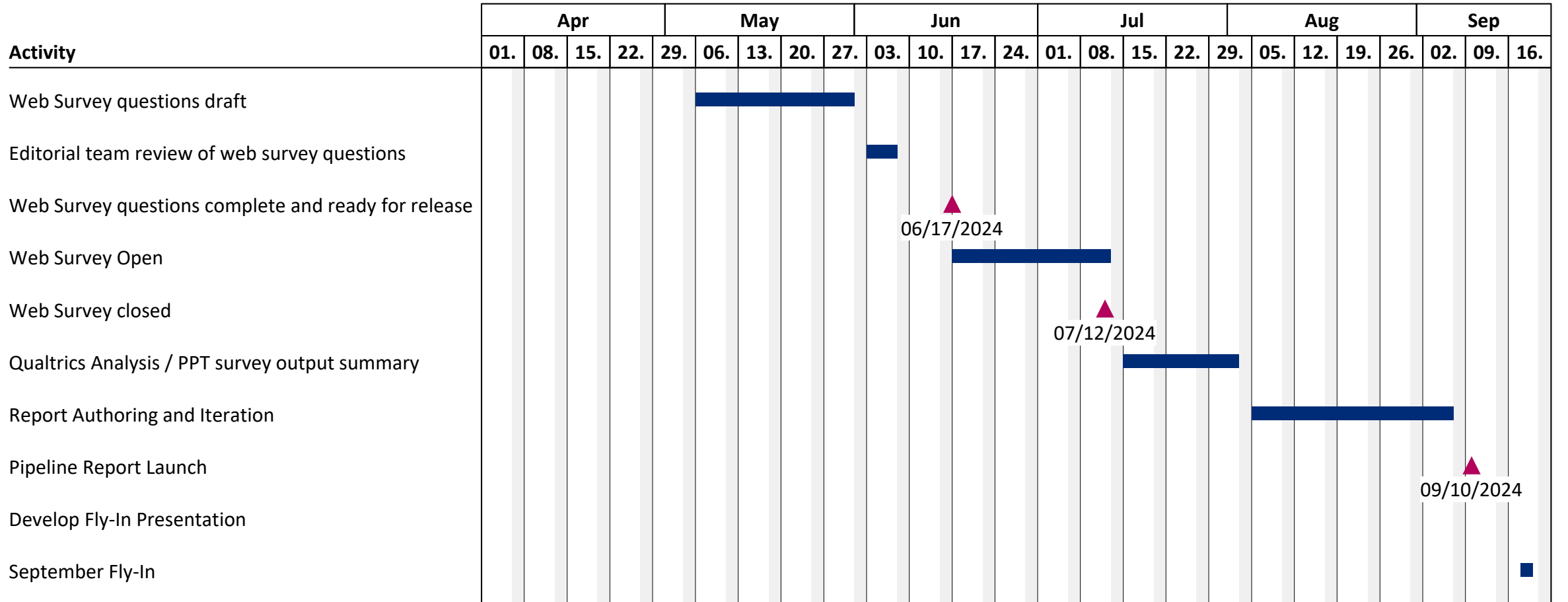
ATEC Board of Director Slate  
2/28/24

Position	Composition	Elected	Term Exp	Term	First	Last	Organization	Sector
Director	Industry (1 of 5)							Business aviation
Director	Industry (2 of 5)	2018	2027	2nd	Kim	Pritchard	Zipline	Autonomous aircraft
Director	Industry (3 of 5)	2020	2024	1st	Sean	Gallagan	Aviation Workforce Solutions	Education training
Director	Industry (4 of 5)	2021	2025	1st	Luke	Solomon	Gulfstream Aerospace	Manufacturing
Director	Industry (5 of 5)	2023	2027	1st	Greg	Emerson	American Airlines	Airline
Director	Academic (1 of 1)	2021	2025	1st	Daniel	Phillips	Grand Island Public Schools	High school
Director	AMTS (1 of 7)							Public, 2-year
Director	AMTS (2 of 7)	2020	2024	1st	Mark	Holloway	Aviation Institute of Maintenance	Private, proprietary
Director	AMTS (3 of 7)	2021	2025	1st	Michael	Sasso	Cape Cod Community College	Public, 2-year
Director	AMTS (4 of 7)	2023	2027	1st	Scott	Sykes	US Aviation Academy	Private, proprietary
Director	AMTS (5 of 7)	2023	2027	1st	Suzanne	Markle	Pittsburgh Institute of Aeronautics	Private, not-for-profit, 2-year
Director	AMTS (6 of 7)	2023	2027	1st	Sheryl	Oxley	Tulsa Tech	Public, 2-year
Director	AMTS (7 of 7)	2023	2027	1st	James	Smith	Marshall University	Public, 4-year
President	Officer (1 of 3)	2017	2024	1st	James	Hall	WSU Tech	Public, 2-year
Vice President	Officer (2 of 3)	2018	2024	1st	Karen	Johnson	Southern Illinois University	Public, 4-year
Treasurer	Officer (3 of 3)	2020	2024	1st	Jared	Britt	Southern Utah University	Public, 4-year
Immediate Past President	Past President (1 of 1)	2016	2024	1st	Gary	Hoyle	Pittsburgh Institute of Aeronautics	Private, not-for-profit, 2-year

Directors shall serve four-year terms and shall not serve more than two consecutive terms. Directors may be re-elected for additional terms after a one-year separation from the Board. The immediate past president shall serve a two-year term and may serve two consecutive terms as immediate past president in the event the residing president also serves two consecutive

# 2024 ATEC SURVEY TIMELINE

<b>Web Survey Draft</b>	<b>Web Survey Release</b>	<b>Web Survey Close</b>	<b>Report Release</b>	<b>September Fly-In</b>
5/31/2024	6/17/2024	7/12/2024	9/10/2024	9/18/2024



# PIPELINE REPORT KEY MILESTONES

	Action Items	Owner	Start Date
1	Web Survey questions draft	Devon	5/6/2024
2	Editorial team review of web survey questions	Crystal, Livia, Devon, Marketing	6/3/2024
3	Web Survey questions complete and ready for release	Devon	6/17/2024
4	Web Survey Open	ATEC	6/17/2024
5	Web Survey closed	ATEC	7/12/2024
6	Qualtrics Analysis / PPT survey output summary	Devon	7/15/2024
7	Report Authoring and Iteration	Devon, Livia	8/5/2024
8	Pipeline Report Launch	ATEC/Marketing	9/10/2024
9	Develop Fly-In Presentation	Devon	9/10/2024
10	September Fly-In	Crystal, Livia	9/18/2024



P.O. BOX 234  
JENKS, OK 74037

703.548.2030  
ATEC@ATEC-AMT.ORG  
ATEC-AMT.ORG

## 2024 ATEC Washington Fly-In

### Tuesday, September 17

5:00 pm to 6:30 pm

#### Welcome Happy Hour

**Congressional speaker**

### Wednesday, September 18

9:00 am to 9:30 am

#### Welcome, Introductions, and Breakfast

Commonwealth Strategic Partners, 50 F St SW Suite 1240

9:30 am to 10:00 am

**Keynote Address** Get an overview of what's on the FAA's regulatory agenda and policy initiatives impacting aviation technician education.

*Michael Whitaker, Administrator, FAA*

10:00 am to 11:30 am

#### Policy Briefing and Roundtable

Join FAA officials from the office of aviation safety in a roundtable discussion on implementation of the new part 147, testing capacity, emerging airman certification standards for mechanic certification, and more.

*Paul Clark, Senior Vice President of Federal Programs, PSI Services*

*Tanya A. Glines, Aviation Safety Inspector, Aircraft Maintenance Division, FAA*

*Kevin Morgan, Airmen Section Manager, Aircraft Maintenance Division, FAA*

*Trey McClure, Delegation Group Manager, FAA*

*Everette Rochon, Training and Certification Group Manager, FAA*

11:30 am to 12:30 pm

#### Lunch and an Update from Congress

**Congressional speaker**

12:30 pm to 1:30 pm

#### Introducing the 2024 Pipeline Report

Each year, ATEC publishes the Pipeline Report, a study charting mechanic workforce trends. Get an advance look at this year's findings and data points attendees can share with congressional representatives.

*Livia Hayes, Director, Oliver Wyman CAVOK*

*Devon Holden, Technical Specialist, Oliver Wyman CAVOK*

1:30 pm to 2:00 pm

**Networking Break**

2:00 pm to 3:30 pm

**Connecting the Dots: Aviation Workforce Priorities**

The inclusion of multiple aviation workforce development provisions in the 2024 FAA reauthorization bill stands as a testament to the efficacy of coalition-building and the collective impact of industry efforts. Join us to gain insight into ATEC's legislative priorities for the current Congress, alongside perspectives from representatives of various aviation stakeholder groups.

3:30 pm to 4:00 pm

**Wrap Up and Congressional Meeting Prep**

Get an overview of the ATEC legislative issues and marching orders for the next day's hill meetings.

5:30 pm to 7:30 pm

**Dinner**

*Congressional speaker*

**Thursday, September 19**

9:00 am to 4:00 pm

**Congressional Meetings on Capitol Hill**

Attendees attend self-scheduled meetings with representatives and senators.

**Box Lunch and ATEC Pipeline Report Brief**

**Capitol Hill**

Join invited congressional staffers for a media brief on the 2024 Pipeline Report and what it means for aviation technical workforce development.

4:00 pm to 5:30 pm

**Reception and Presentation of the **Legislative Leadership Award****

**Capitol Hill**

*Congressional speaker*

**Friday, September 20**

8:00 am to 12:00 pm

**Board Meeting and Breakfast (open to all)**—Hilton The Wharf, 975 7th St SW



**DRAFT Legislative Priorities**  
**[with reauthorization bill assumptions]**

- 1. Ensure FAA airman certification standards (ACS) are maintained in support of aviation safety and industry workforce needs.** The ACS are a product of a highly successful, decades-long collaboration between the FAA and industry stakeholders to clearly define what a person needs to know, say, and do to obtain airman certification. ATEC asked Congress to ensure FAA reauthorization bill provisions are implemented including directing the agency to carry out industry recommendations on maintaining and updating ACS and reengaging the ACS working group to ensure testing and training remain correlated.
- 2. Support a skilled and dynamic aviation workforce by increasing workforce grant program funding.** In the 2018 FAA reauthorization bill, Congress established the Aviation Workforce Development Grants program, authorizing \$10 million in funding for pilot and maintenance workforce development programs. The 2024 reauthorization bill allocates \$15 million for each of the three programs and would also expand eligibility to including non-profit organizations and any part 147 program (whether it is considered an institute of higher education or not). ATEC encourages Congress to appropriate funding as set forth in the reauthorization legislation.
- 3. Implement initiatives that will expedite service member transition into civil aviation careers.** ATEC estimates the civil aviation industry is capturing less than 10 percent of exiting veterans with aviation maintenance experience. More can and should be done to ease the burden experienced by veterans with valuable experience but no clear path to civilian certification. ATEC encourages Congress to ensure implementation of 2024 reauthorization bill provisions directing the agency to create a military competency test and associated ACS and better leverage the Joint Services Aviation Maintenance Technician Certification Council (JSAMTCC).
- 4. Stand Up the National Center for the Advancement of Aerospace.** ATEC supports a national, independent forum to facilitate collaboration and cooperation between all sectors of aviation to coordinate, promote, and support the future of aviation and ensure the U.S. remains a global aviation and aerospace leader and encourages Congress to appropriate dollars in line with funding set forth in the FAA reauthorization bill.
- 5. Expand access to FAA airman testing.** Forty percent of aviation technician school graduates do not take the oral and practical exam necessary to receive FAA mechanic certification—access to FAA-designated examiners is one of the largest barriers to student testing. The agency has proposed expansion of its Organization Designation Authorization (ODA) program to include examiner delegations, which would allow schools to manage FAA testing delegates and meet student demand. Unfortunately,

the policy approval process is stalled. The council asks legislative leaders to engage with agency officials to expedite review of Revision C to the Airman Certification ODA Order (8100.15) and expand FAA mechanic testing capacity for our students.

6. **Provide access to general knowledge testing earlier in the training cycle.** Under the current regulatory framework, high school aviation maintenance programs may not refer their students to an FAA-approved testing center to take the general written knowledge test. ATEC proposed a modification to part 65 to allow applicants to sit for the general knowledge test prior to meeting experience requirements. In addition, Congress has asked for an “evaluation” of aviation maintenance curriculum, an “assessment” of opportunities to allow a high school student to take the general knowledge exam, and submission of working group recommendations to “facilitate the approval of aviation maintenance curriculum for use by a high school or secondary school educator.” ATEC encourages lawmakers to ensure FAA carries out these provisions.
7. **Include aviation technical programs as STEM fields across all federal agency classification systems.** For example, the Department of Homeland Security does not include all aviation maintenance programs to be considered a “STEM field of study,” which limits students’ ability to apply for visa extensions to work in the U.S. after graduation. Aviation technical program codes are absent from similar lists maintained by the Department of Labor, meaning they cannot take advantage of STEM-focused programming or all the downstream benefits of having that categorization. The council asks congressional representatives to ensure aviation maintenance programs are designated as STEM programs across all federal government agencies.
8. **Direct certification efficiency through systematic reforms.** Currently, DMEs input redundant information across three systems for a single oral and practical test. Mechanic applicants and examiners operate outside the web-based system used for other airman certifications, leading to mailed applications due to the absence of electronic signature capabilities. Unlike their pilot counterparts, mechanic examiners lack comparable discretion during exams, resulting in standardized oral questions often irrelevant to the practical project at hand. ATEC urges the agency to transition mechanic applications to a web-based platform and grant DMEs equivalent discretion in examinations as enjoyed by pilot counterparts, streamlining processes and improving relevance in testing procedures.

Others for consideration:

- A. Legislation supporting education funding childcare
- B. Availability of faculty
  - a. State-based policy e.g., OK rebate/credit for hiring personnel?
  - b. Federal tax credit? Add more incentive for loan forgiveness program? Need to find the federal vehicle and federal incentive.
- C. Expansion of 529

**About ATEC:** ATEC is a partnership of aviation maintenance training schools and employers. The council is dedicated to promoting and supporting technician education through its communications, advocacy programs and networking events.



## Regulatory Priorities

As the representative for aviation technical education in Washington, the Aviation Technical Education Council (ATEC) consistently advocates for common-sense regulations with executive branch personnel, engaging particularly with the Federal Aviation Administration (FAA) and the Department of Education officials. ATEC's specific regulatory priorities are outlined below:

- 1. Support Continued Implementation of the New Regulation for FAA-Certificated Aviation Maintenance Technician Schools (AMTS).** ATEC remains actively engaged in the ongoing development of policy and guidance to support compliance and enforcement of Title 14 Code of Federal Regulations part 147 (effective Sept. 21, 2022). The council will continue to collaborate with agency officials to refine guidance, provide feedback on inspector training, and make recommendations for necessary "outcomes" reports. This ongoing engagement aims to ensure a seamless and standardized approach to government oversight and certificate holder compliance.
- 2. Ensure regular and reliable updates to the mechanic Airman Certification Standard.** A new certification standard now drives curriculum and testing to ensure both are in alignment. But certification standards are inadequate for today's industry needs. The council will continually engage with the FAA and our industry partners to recommend changes to the standard that will close the gap between certification standards and industry requirements.
- 3. Expand access to FAA airman testing.** Forty percent of aviation technician school graduates do not take the exam necessary to receive FAA mechanic certification—testing inaccessibility is one of the primary obstacles. Mechanic candidates endure extended wait times for written tests while educational institutions encounter denials or extended delays and stringent approval prerequisites for on-site testing centers. Compounding the situation is the scarcity of Designated Mechanic Examiners (DMEs) available to conduct oral and practical assessments, with some FAA field offices resisting approval of additional DMEs given oversight resource constraints. ATEC is calling on the agency to increase access to written test centers and expand its Organization Designation Authorization (ODA) program to include examiner delegations—something the FAA has committed to do since 2018—which would allow schools to manage FAA testing delegates and meet student demand.
- 4. Create certification efficiency through systematic reforms.** Currently, DMEs input redundant information across three systems for a single oral and practical test. Mechanic applicants and examiners operate outside the web-based system used for other airman certifications, leading to mailed applications due to the absence of electronic signature capabilities. Unlike their pilot counterparts, mechanic examiners lack comparable discretion during exams, resulting in standardized oral questions



often irrelevant to the practical project at hand. ATEC urges the agency to transition mechanic applications to a web-based platform and grant DMEs equivalent discretion in examinations as enjoyed by pilot counterparts, streamlining processes and improving relevance in testing procedures.

5. **Provide mechanic trainees the opportunity to take a portion of the FAA mechanic test earlier in their training cycle, to support and encourage aviation maintenance programs in high school.** Under the current regulatory framework, non-certificated aviation maintenance programs may not—unlike their pilot program counterparts—refer their students to an FAA-approved testing center to take the general written knowledge test. This is a disadvantage to high school maintenance programs who cannot take advantage of the generally adopted consensus that individuals completing a portion of required testing earlier in the training cycle are more likely to ultimately become certified. The council will work with the agency to make certification pathways available earlier in the training cycle.
6. **Implement initiatives that will expedite service member transition into civil aviation careers.** ATEC estimates the civil aviation industry is capturing less than 10 percent of exiting veterans with aviation maintenance experience. More can and should be done to ease the burden experienced by veterans with valuable experience but no clear path to civilian certification. The council asks the FAA to create a military competency exam that will provide a pathway to mechanic certification for existing servicemen and women, similar to the pathway available to military pilots.

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