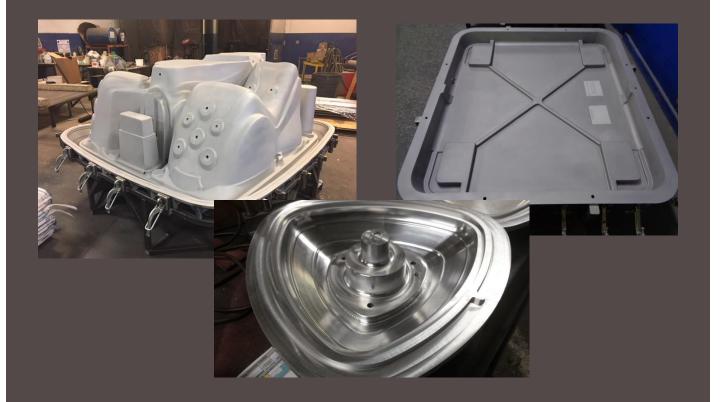
# UNDERSTANDING YOUR TOOLING OPTIONS:

What is the right mold for your success?

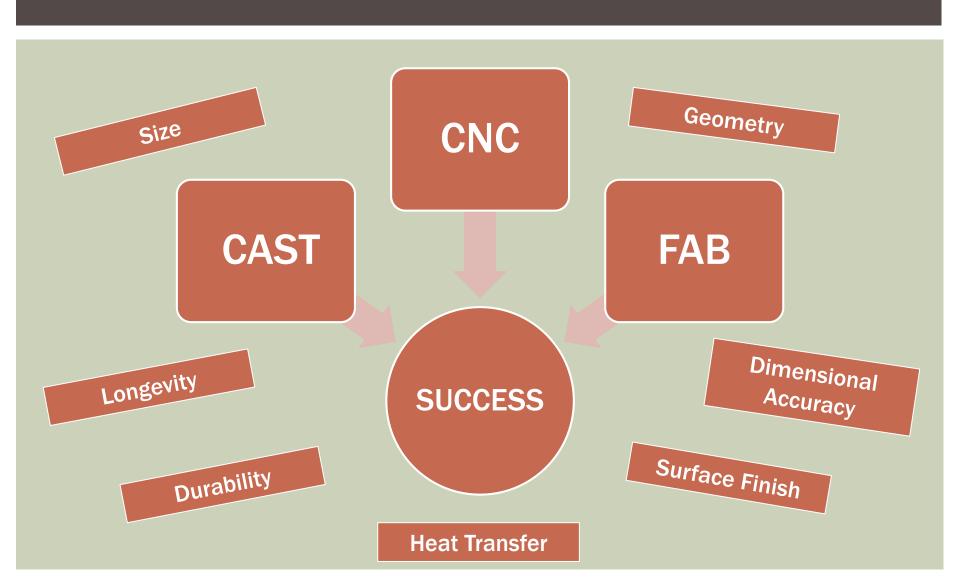


Tony Short
Technical Sales
Diversified Mold &
Castings

## WHAT DRIVES THE REQUEST FOR TOOLING QUOTE?

- Price
  - Competitive Global Markets: The world is getting smaller
  - Exchange rates
  - Tariffs
- Lead Time- How fast can you produce it?
- Demand for better quality tooling
- Advancements in technology- What's New?

#### WHAT DO WE MEAN BY "RIGHT"?



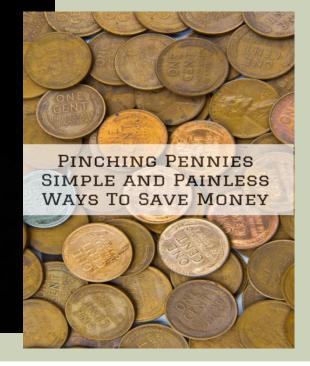
|                      |            |          | esteel          | um         |           |     |
|----------------------|------------|----------|-----------------|------------|-----------|-----|
| riteria              | Fabricated | Mild Ste | Stainless Steel | Aluminu    | CHC Machi | ned |
| Cost                 | Α          | С        | В               | В          | B-        |     |
| Small Molds          | C-         | C-       | C-              | Α          | Α         |     |
| Medium Molds         | В          | В        | В               | Α          | Α         |     |
| Large Molds          | Α          | Α        | Α               | Α          | В         |     |
| Extra Large Molds    | Α          | Α        | В               | Α          | С         |     |
| Part Geometry        | D          | D        | С               | Α          | В         |     |
| Multi-Piece Molds    | С          | С        | С               | B+         | B+        |     |
| Durability           | С          | B-       | D+              | Α-         | Α-        |     |
| Longevity            | В          | B+       | C-              | Α          | Α         |     |
| Mold Modifications   | B-         | B-       | С               | Α          | Α         |     |
| Mold Wall Uniformity | Α          | Α        | Α               | В          | Α         |     |
| Heat Transfer        | В          | D        | В               | Α          | B+        |     |
| Mold Wall Corrosion  | D          | Α-       | <b>A</b> -      | <b>A</b> - | Α         |     |
| Mold Wall Shot Peen  | F          | F        | В               | Α          | Α-        |     |
| Mold Wall Texture    | D          | F        | D               | Α          | D         |     |
| Dimensional Accuracy | С          | С        | С               | B+         | Α         |     |
| Multiple Molds       | D          | D        | D               | Α          | Α         |     |
| Patterns/Model       | N/A        | N/A      | N/A             | Α          | С         |     |

#### COST







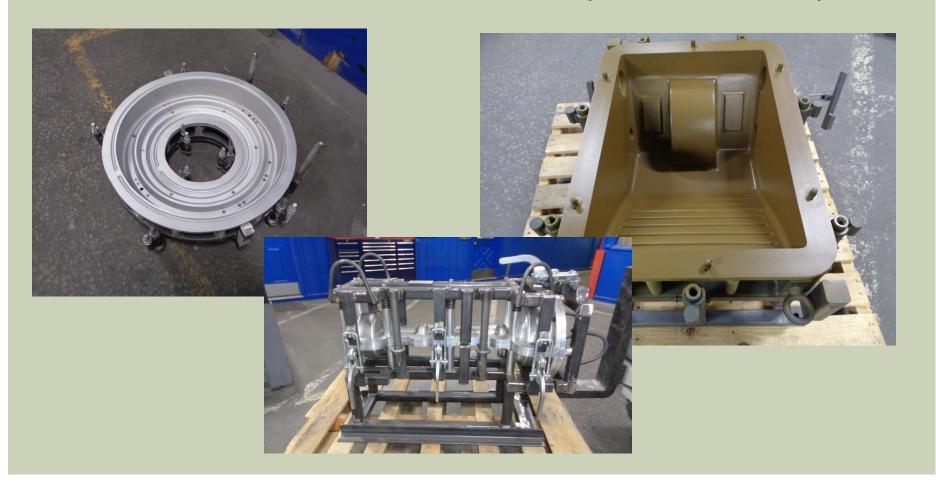


|                      |            |          | esteel          | um         |           |     |
|----------------------|------------|----------|-----------------|------------|-----------|-----|
| riteria              | Fabricated | Mild Ste | Stainless Steel | Aluminu    | CHC Machi | ned |
| Cost                 | Α          | С        | В               | В          | B-        |     |
| Small Molds          | C-         | C-       | C-              | Α          | Α         |     |
| Medium Molds         | В          | В        | В               | Α          | Α         |     |
| Large Molds          | Α          | Α        | Α               | Α          | В         |     |
| Extra Large Molds    | Α          | Α        | В               | Α          | С         |     |
| Part Geometry        | D          | D        | С               | Α          | В         |     |
| Multi-Piece Molds    | С          | С        | С               | B+         | B+        |     |
| Durability           | С          | B-       | D+              | Α-         | Α-        |     |
| Longevity            | В          | B+       | C-              | Α          | Α         |     |
| Mold Modifications   | B-         | B-       | С               | Α          | Α         |     |
| Mold Wall Uniformity | Α          | Α        | Α               | В          | Α         |     |
| Heat Transfer        | В          | D        | В               | Α          | B+        |     |
| Mold Wall Corrosion  | D          | Α-       | <b>A</b> -      | <b>A</b> - | Α         |     |
| Mold Wall Shot Peen  | F          | F        | В               | Α          | Α-        |     |
| Mold Wall Texture    | D          | F        | D               | Α          | D         |     |
| Dimensional Accuracy | С          | С        | С               | B+         | Α         |     |
| Multiple Molds       | D          | D        | D               | Α          | Α         |     |
| Patterns/Model       | N/A        | N/A      | N/A             | Α          | С         |     |

Small Mold- Up to 12" Length x Width (305mm)



Medium Mold- 13" to 36" (330-914mm)



Large Mold- 37" to 72" (940-1830mm)

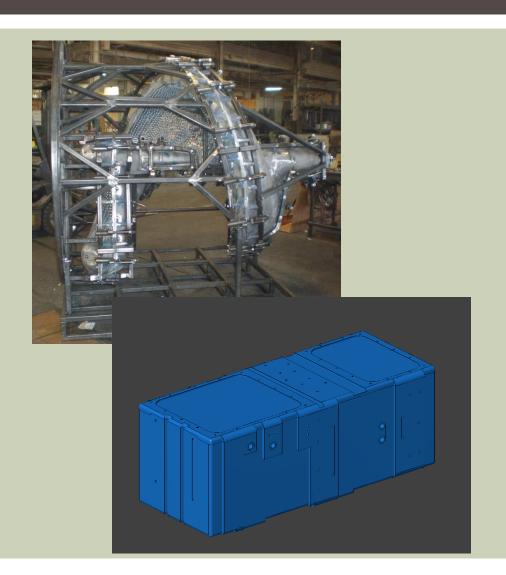


Extra Large Mold- 73" and Up (1854mm & Up)



|                      |            |          | esteel          | um         |           |     |
|----------------------|------------|----------|-----------------|------------|-----------|-----|
| riteria              | Fabricated | Mild Ste | Stainless Steel | Aluminu    | CHC Machi | ned |
| Cost                 | Α          | С        | В               | В          | B-        |     |
| Small Molds          | C-         | C-       | C-              | Α          | Α         |     |
| Medium Molds         | В          | В        | В               | Α          | Α         |     |
| Large Molds          | Α          | Α        | Α               | Α          | В         |     |
| Extra Large Molds    | Α          | Α        | В               | Α          | С         |     |
| Part Geometry        | D          | D        | С               | Α          | В         |     |
| Multi-Piece Molds    | С          | С        | С               | B+         | B+        |     |
| Durability           | С          | B-       | D+              | Α-         | Α-        |     |
| Longevity            | В          | B+       | C-              | Α          | Α         |     |
| Mold Modifications   | B-         | B-       | С               | Α          | Α         |     |
| Mold Wall Uniformity | Α          | Α        | Α               | В          | Α         |     |
| Heat Transfer        | В          | D        | В               | Α          | B+        |     |
| Mold Wall Corrosion  | D          | Α-       | <b>A</b> -      | <b>A</b> - | Α         |     |
| Mold Wall Shot Peen  | F          | F        | В               | Α          | Α-        |     |
| Mold Wall Texture    | D          | F        | D               | Α          | D         |     |
| Dimensional Accuracy | С          | С        | С               | B+         | Α         |     |
| Multiple Molds       | D          | D        | D               | Α          | Α         |     |
| Patterns/Model       | N/A        | N/A      | N/A             | Α          | С         |     |

#### PART GEOMETRY





|                      |            |          | esteel          | um         |           |     |
|----------------------|------------|----------|-----------------|------------|-----------|-----|
| riteria              | Fabricated | Mild Ste | Stainless Steel | Aluminu    | CHC Machi | ned |
| Cost                 | Α          | С        | В               | В          | B-        |     |
| Small Molds          | C-         | C-       | C-              | Α          | Α         |     |
| Medium Molds         | В          | В        | В               | Α          | Α         |     |
| Large Molds          | Α          | Α        | Α               | Α          | В         |     |
| Extra Large Molds    | Α          | Α        | В               | Α          | С         |     |
| Part Geometry        | D          | D        | С               | Α          | В         |     |
| Multi-Piece Molds    | С          | С        | С               | B+         | B+        |     |
| Durability           | С          | B-       | D+              | Α-         | Α-        |     |
| Longevity            | В          | B+       | C-              | Α          | Α         |     |
| Mold Modifications   | B-         | B-       | С               | Α          | Α         |     |
| Mold Wall Uniformity | Α          | Α        | Α               | В          | Α         |     |
| Heat Transfer        | В          | D        | В               | Α          | B+        |     |
| Mold Wall Corrosion  | D          | Α-       | <b>A</b> -      | <b>A</b> - | Α         |     |
| Mold Wall Shot Peen  | F          | F        | В               | Α          | Α-        |     |
| Mold Wall Texture    | D          | F        | D               | Α          | D         |     |
| Dimensional Accuracy | С          | С        | С               | B+         | Α         |     |
| Multiple Molds       | D          | D        | D               | Α          | Α         |     |
| Patterns/Model       | N/A        | N/A      | N/A             | Α          | С         |     |

#### LONGEVITY/DURABILITY



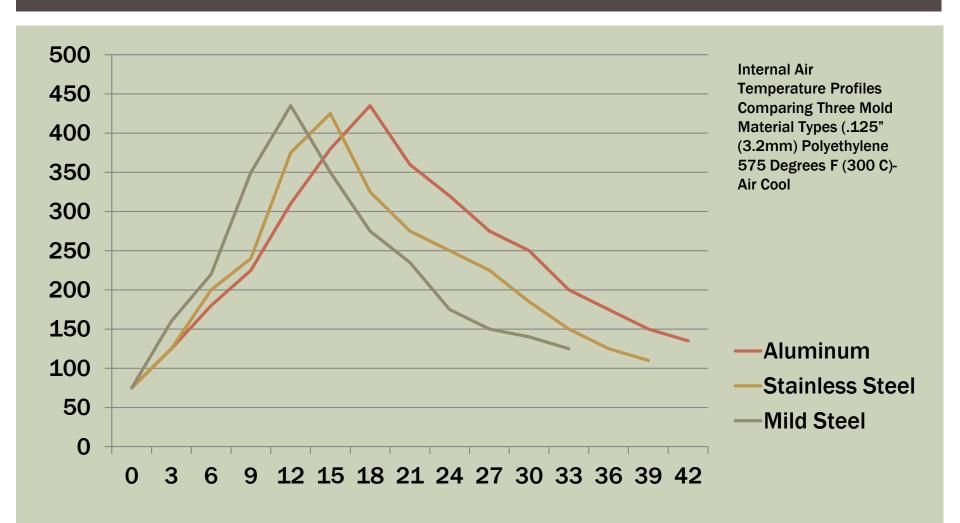
- Type of mold in relation to volume it produces
- Mold maintenance
- Mold storage



- Solid or Pieced?
- Geometry & Parting Lines
- Type of framework

|                      |            |          | esteel          | um         |           |     |
|----------------------|------------|----------|-----------------|------------|-----------|-----|
| riteria              | Fabricated | Mild Ste | Stainless Steel | Aluminu    | CHC Machi | ned |
| Cost                 | Α          | С        | В               | В          | B-        |     |
| Small Molds          | C-         | C-       | C-              | Α          | Α         |     |
| Medium Molds         | В          | В        | В               | Α          | Α         |     |
| Large Molds          | Α          | Α        | Α               | Α          | В         |     |
| Extra Large Molds    | Α          | Α        | В               | Α          | С         |     |
| Part Geometry        | D          | D        | С               | Α          | В         |     |
| Multi-Piece Molds    | С          | С        | С               | B+         | B+        |     |
| Durability           | С          | B-       | D+              | Α-         | Α-        |     |
| Longevity            | В          | B+       | C-              | Α          | Α         |     |
| Mold Modifications   | B-         | B-       | С               | Α          | Α         |     |
| Mold Wall Uniformity | Α          | Α        | Α               | В          | Α         |     |
| Heat Transfer        | В          | D        | В               | Α          | B+        |     |
| Mold Wall Corrosion  | D          | Α-       | <b>A</b> -      | <b>A</b> - | Α         |     |
| Mold Wall Shot Peen  | F          | F        | В               | Α          | Α-        |     |
| Mold Wall Texture    | D          | F        | D               | Α          | D         |     |
| Dimensional Accuracy | С          | С        | С               | B+         | Α         |     |
| Multiple Molds       | D          | D        | D               | Α          | Α         |     |
| Patterns/Model       | N/A        | N/A      | N/A             | Α          | С         |     |

#### MOLD WALL & HEAT TRANSFER

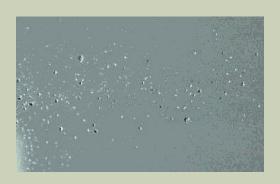


|                      |            |          | esteel          | um         |           |     |
|----------------------|------------|----------|-----------------|------------|-----------|-----|
| riteria              | Fabricated | Mild Ste | Stainless Steel | Aluminu    | CHC Machi | ned |
| Cost                 | Α          | С        | В               | В          | B-        |     |
| Small Molds          | C-         | C-       | C-              | Α          | Α         |     |
| Medium Molds         | В          | В        | В               | Α          | Α         |     |
| Large Molds          | Α          | Α        | Α               | Α          | В         |     |
| Extra Large Molds    | Α          | Α        | В               | Α          | С         |     |
| Part Geometry        | D          | D        | С               | Α          | В         |     |
| Multi-Piece Molds    | С          | С        | С               | B+         | B+        |     |
| Durability           | С          | B-       | D+              | Α-         | Α-        |     |
| Longevity            | В          | B+       | C-              | Α          | Α         |     |
| Mold Modifications   | B-         | B-       | С               | Α          | Α         |     |
| Mold Wall Uniformity | Α          | Α        | Α               | В          | Α         |     |
| Heat Transfer        | В          | D        | В               | Α          | B+        |     |
| Mold Wall Corrosion  | D          | Α-       | <b>A</b> -      | <b>A</b> - | Α         |     |
| Mold Wall Shot Peen  | F          | F        | В               | Α          | Α-        |     |
| Mold Wall Texture    | D          | F        | D               | Α          | D         |     |
| Dimensional Accuracy | С          | С        | С               | B+         | Α         |     |
| Multiple Molds       | D          | D        | D               | Α          | Α         |     |
| Patterns/Model       | N/A        | N/A      | N/A             | Α          | С         |     |

#### MOLD WALL SURFACE

#### **Non Conforming Surfaces**











Corrosion

#### MOLD WALL SURFACE



**Wood Grain** 



Stone/Rock



DMC Texture Ball



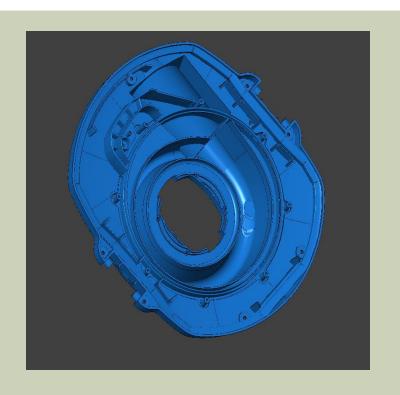
Wicker

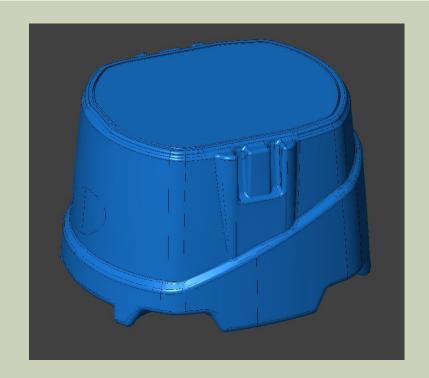


**Terracotta** 

|                      |            |          | esteel          | um         |           |     |
|----------------------|------------|----------|-----------------|------------|-----------|-----|
| riteria              | Fabricated | Mild Ste | Stainless Steel | Aluminu    | CHC Machi | ned |
| Cost                 | Α          | С        | В               | В          | B-        |     |
| Small Molds          | C-         | C-       | C-              | Α          | Α         |     |
| Medium Molds         | В          | В        | В               | Α          | Α         |     |
| Large Molds          | Α          | Α        | Α               | Α          | В         |     |
| Extra Large Molds    | Α          | Α        | В               | Α          | С         |     |
| Part Geometry        | D          | D        | С               | Α          | В         |     |
| Multi-Piece Molds    | С          | С        | С               | B+         | B+        |     |
| Durability           | С          | B-       | D+              | Α-         | Α-        |     |
| Longevity            | В          | B+       | C-              | Α          | Α         |     |
| Mold Modifications   | B-         | B-       | С               | Α          | Α         |     |
| Mold Wall Uniformity | Α          | Α        | Α               | В          | Α         |     |
| Heat Transfer        | В          | D        | В               | Α          | B+        |     |
| Mold Wall Corrosion  | D          | Α-       | <b>A</b> -      | <b>A</b> - | Α         |     |
| Mold Wall Shot Peen  | F          | F        | В               | Α          | Α-        |     |
| Mold Wall Texture    | D          | F        | D               | Α          | D         |     |
| Dimensional Accuracy | С          | С        | С               | B+         | Α         |     |
| Multiple Molds       | D          | D        | D               | Α          | Α         |     |
| Patterns/Model       | N/A        | N/A      | N/A             | Α          | С         |     |

#### DIMENSIONAL ACCURACY





Injection molded lid to fit a Rotationally molded drum

#### PATTERNS/ MODELS







- Many still require patterns for formal reviews
- Advancement in CNC has increased demand for site models
- Sand Printing has removed the need for patterns in some cases

|                      |            |          | esteel          | um         |           |     |
|----------------------|------------|----------|-----------------|------------|-----------|-----|
| riteria              | Fabricated | Mild Ste | Stainless Steel | Aluminu    | CHC Machi | ned |
| Cost                 | Α          | С        | В               | В          | B-        |     |
| Small Molds          | C-         | C-       | C-              | Α          | Α         |     |
| Medium Molds         | В          | В        | В               | Α          | Α         |     |
| Large Molds          | Α          | Α        | Α               | Α          | В         |     |
| Extra Large Molds    | Α          | Α        | В               | Α          | С         |     |
| Part Geometry        | D          | D        | С               | Α          | В         |     |
| Multi-Piece Molds    | С          | С        | С               | B+         | B+        |     |
| Durability           | С          | B-       | D+              | Α-         | Α-        |     |
| Longevity            | В          | B+       | C-              | Α          | Α         |     |
| Mold Modifications   | B-         | B-       | С               | Α          | Α         |     |
| Mold Wall Uniformity | Α          | Α        | Α               | В          | Α         |     |
| Heat Transfer        | В          | D        | В               | Α          | B+        |     |
| Mold Wall Corrosion  | D          | Α-       | <b>A</b> -      | <b>A</b> - | Α         |     |
| Mold Wall Shot Peen  | F          | F        | В               | Α          | Α-        |     |
| Mold Wall Texture    | D          | F        | D               | Α          | D         |     |
| Dimensional Accuracy | С          | С        | С               | B+         | Α         |     |
| Multiple Molds       | D          | D        | D               | Α          | Α         |     |
| Patterns/Model       | N/A        | N/A      | N/A             | Α          | С         |     |

#### CONCLUSION

- Determining the mold type you need should not be determined by one set of criteria
- It is not necessarily accurate to determine one type of mold as "better" than another without reviewing the criteria under which it is being determined
- All mold types will work and endure under the right criteria
- Mold technology is advancing and with that criteria is expanding

## THANK YOU!



ENJOY THE SHOW AND VISIT US AT BOOTH 30