



### ARLIS/NA 2007 Financial Summary

| REVENUES                                   | 2007<br>Actual | 2007<br>Budget | 2006<br>Actual | 2005<br>Actual | 2004<br>Actual |
|--------------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Total Individual Dues                      | 62,405         | 62,675         | 64,874         | 64,060         | 68,993         |
| Total Business Affiliate Dues              | 7,846          | 7,250          | 5,655          | 2,320          | 1,790          |
| Total Institutional Dues                   | 25,856         | 29,000         | 32,144         | 28,046         | 28,528         |
| Total Overseas Members Dues                | 3,204          | 2,600          | 2,696          | 2,497          | 4,676          |
| Additional Postage Due                     | 231            | 800            | 1,017          | 1,161          | 960            |
| <b>TOTAL MEMBERSHIP REVENUE</b>            | <b>99,542</b>  | <b>102,325</b> | <b>106,386</b> | <b>98,084</b>  | <b>104,947</b> |
| Total Gifts and Contributions              | 39,260         | 19,900         | 20,030         | 31,055         | 25,459         |
| Total Investment Income                    | 18,709         | 12,575         | 20,726         | 8,491          | 1,939          |
| Total Conference Sponsorship               | 25,183         | 23,000         | 32,117         | 14,600         | 25,885         |
| Total Other Conference Income              | 132,573        | 154,700        | 117,382        | 127,331        | 201,181        |
| Total Publication Income                   | 1,163          | 4,660          | 7,141          | 4,094          | 8,513          |
| Total Non-Conference Ads                   | 28,778         | 7,500          | 12,301         | 10,242         | 16,955         |
| Total Miscellaneous Income                 | 576            | 3,300          | 5,491          | 13,197         | 15,947         |
| Total Summer Educational Institute Revenue | 35,713         | 6,000          | 35,390         |                |                |
| <b>TOTAL REVENUE</b>                       | <b>381,497</b> | <b>333,960</b> | <b>356,963</b> | <b>307,095</b> | <b>400,826</b> |

#### EXPENSES

|                                             |                |                |                |                |                |
|---------------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Total Handbook Expenses                     | 168            | 12,000         | 10,527         | 12,402         | 12,943         |
| Total Art Documentation Expenses            | 37,133         | 32,700         | 33,332         | 33,162         | 23,582         |
| Total Occasional Paper Expenses             | 2,474          | 2,200          | 3,340          | 1,954          | 2,347          |
| Total Update/News & Features Expenses       | 1,005          | 1,000          | 1,082          | 5,743          | 8,315          |
| Total Misc. Honoraria                       | 2,000          | 2,000          | 2,000          | 2,000          | 2,000          |
| Total Executive Board Expenses              | 16,615         | 16,200         | 17,192         | 15,446         | 18,533         |
| Total Committee Expenses                    | 1,285          | 4,160          | 1,455          | 3,328          | 1,875          |
| Total Summer Educational Institute Expenses | 26,775         | 0              | 28,499         |                |                |
| Total Grants & Award Expenses               | 11,086         | 10,000         | 14,500         | 21,954         | 13,715         |
| Total Special Funding                       | 4,030          | 0              | 935            | 1,750          | 386            |
| Total Administrative Expenses               | 84,285         | 88,077         | 92,091         | 83,146         | 90,567         |
| Total Conference Expenses                   | 141,348        | 168,220        | 92,817         | 128,233        | 188,719        |
| <b>TOTAL EXPENSES</b>                       | <b>328,204</b> | <b>336,557</b> | <b>297,771</b> | <b>309,118</b> | <b>362,982</b> |

|                   |               |               |               |               |               |
|-------------------|---------------|---------------|---------------|---------------|---------------|
| <b>NET INCOME</b> | <b>53,293</b> | <b>-2,597</b> | <b>59,193</b> | <b>-2,023</b> | <b>37,844</b> |
|-------------------|---------------|---------------|---------------|---------------|---------------|

#### EQUITY FUNDS BALANCES AS OF 12/31:

|                          | 2,007          | 2006           | % Change     |
|--------------------------|----------------|----------------|--------------|
| Internship Fund          | 55,338         | 55,157         | 0.3%         |
| Travel Grant Award       | 39,888         | 23,610         | 68.9%        |
| HW Wilson                | 8,532          | 6,250          | 36.5%        |
| Conference Speakers Fund | 51,372         | 50,168         | 2.4%         |
| Reserve Fund             | 165,621        | 148,151        | 11.8%        |
| <b>Total</b>             | <b>320,751</b> | <b>283,336</b> | <b>13.2%</b> |