Washington Gas Light Company
Maryland

Determination of Amount and Percentage Change in Annual Revenue by Customer Class

Based on 12 Months Ended March 31, 2020 - Pro Forma

					Delivery Service Revenue ($ 000's)				Sales Service Revenue ($ 000's)				
Line No.	Description	Average Number of Customers	Number of Bills	Pro Forma Annual Therms	Present Rates	Revised Rates	Increase Amount	Increase Percent	Present Rates	Revised Rates	Increase Amount	Increase Percent	Line No.
	A	B=C/12	C a/	D b/	E c/	F d/	G=F-E	H=G/E	I e/	J f/	K=J-I	L=K/I	
1	**DISTRIBUTION OF GAS REVENUE**												1
2	**Residential**												2
3	Heating and/or Cooling	455,886	5,470,633	358,972,754	$ 229,078	$ 249,843	$ 20,765	9.06%	$ 393,045	$ 413,810	$ 20,765	5.28%	3
4	Non-heating and Non-cooling	4,124	49,488	1,682,978	1,297	1,391	94	7.25%	2,080	2,174	94	4.52%	4
5	Total Residential				$ 230,375	$ 251,234	$ 20,859	9.05%	$ 395,125	$ 415,984	$ 20,859	5.28%	5
6	**Commercial and Industrial**												6
7	Heating and/or Cooling												7
8	Less than 3,000 therms	16,439	197,271	18,401,511	12,263	13,120	857	6.99%	19,723	20,579	856	4.34%	8
9	3,000 therms or more	8,755	105,054	159,300,985	66,758	70,706	3,948	5.91%	94,959	98,907	3,948	4.16%	9
10	Non-heating and Non-cooling	1,729	20,744	17,091,148	5,168	5,168	-	0.00%	6,253	6,253	-	0.00%	10
11	**Group Metered Apartments**												11
12	Heating and/or Cooling	2,289	27,469	47,865,715	16,430	17,558	1,128	6.87%	22,488	23,617	1,129	5.02%	12
13	Non-heating and Non-cooling	2,059	24,707	6,269,366	2,426	2,596	170	7.01%	3,208	3,378	170	5.30%	13
14	Total Non-residential				$ 103,045	$ 109,148	$ 6,103	5.92%	$ 146,631	$ 152,734	$ 6,103	4.16%	14
15	Total Firm Classes	491,281	5,895,366	609,584,456	$ 333,420	$ 360,382	$ 26,962	8.09%	$ 541,756	$ 568,718	$ 26,962	4.98%	15
16	**Interruptible**	166	1,992	108,243,507	21,967	23,239	1,272	5.79%	21,967	23,239	1,272	5.79%	16
17	Total All Classes	491,447	5,897,358	717,827,963	$ 355,387	$ 383,621	$ 28,234	7.94%	$ 563,723	$ 591,957	$ 28,234	5.01%	17
18	**OTHER OPERATING REVENUE**												18
19	Late Payment Charges				$ 3,588	$ 3,766	$ 178		$ 3,588	$ 3,766	$ 178		19
20	Miscellaneous Tariff Charges				2,930	2,930	-		2,930	2,930	-		20
21	Other				1,509	1,509	-		1,509	1,509	-		21
22	Total Other Operating Revenue				$ 8,027	$ 8,205	$ 178	2.20%	$ 8,027	$ 8,205	$ 178	2.20%	22
23	Total Revenue				$ 363,414	$ 391,826	$ 28,412	7.82%	$ 571,750	$ 600,162	$ 28,412	4.97%	23

a/ Schedule B, Page 2, Line 2.
b/ Schedule B, Page 3, Line 5.
c/ Schedule B, Page 4, Line 11.
d/ Schedule B, Page 4, Line 24.
e/ Schedule B, Page 4, Line 13.
f/ Schedule B, Page 4, Line 26.

Washington Gas Light Company
Maryland

Proposed Rate Design
Allocation of Proposed Revenue Increase for Parity of Return

Based on 12 Months Ended March 31, 2020 - Pro Forma

Line No.	Description	Reference	Total Maryland	Residential		Commercial & Industrial			Group Metered Apartments			Line No.
				Htg/Clg	Non-htg/Non-clg	H/C<3,000	H/C>3,000	Non-htg/Non-clg	Htg/Clg	Non-htg/Non-clg	Interruptible	
	A	B	C=D+…+K	D	E	F	G	H	I	J	K	
1	**Step 1-Allocation to approach System Average**											1
2	Base rate revenue at present rates	Sch B, Page 4, Line 2 + Line 3	$ 305,935,822	$ 211,910,165	$ 1,204,415	$ 11,079,641	$ 51,078,812	$ 4,013,350	$ 14,620,998	$ 2,211,203	$ 9,817,238	2
3	Rate of Return	Class Cost of Service study	6.16%	6.04%	7.82%	6.76%	6.79%	9.89%	6.55%	7.47%	3.55%	3
4	Relative Rate of Return	Line 3 Cols D-K / Line 3 Col C		0.98	1.27	1.10	1.10	1.61	1.06	1.21	0.58	4
5	Revenue allocation	Analysis	$ 4,261,931	$ 4,073,127	$ -	$ -	$ -	$ -	$ -	$ -	$ 188,804	5
6	Base rate revenue	Line 2 + Line 5	$ 310,197,753	$ 215,983,292	$ 1,204,415	$ 11,079,641	$ 51,078,812	$ 4,013,350	$ 14,620,998	$ 2,211,203	$ 10,006,042	6
7	Revised Rate of Return	Class Cost of Service study	6.52%	6.55%	7.85%	6.77%	6.79%	9.90%	6.55%	7.48%	3.87%	7
8	Relative Rate of Return	Line 7 Cols D-K / Line 7 Col C		1.00	1.20	1.04	1.04	1.52	1.00	1.15	0.59	8
9	**Step 2-Allocation of revenue increase**											9
10	Base rate revenue	= Line 6	$ 310,197,753	$ 215,983,292	$ 1,204,415	$ 11,079,641	$ 51,078,812	$ 4,013,350	$ 14,620,998	$ 2,211,203	$ 10,006,042	10
11	Percent of Total	Line 10 Cols D-K / Line 10 Col C	100.00%	69.63%	0.39%	3.57%	16.47%	1.29%	4.71%	0.71%	3.23%	11
12	Allocation of balance of revenue increase	Sch B, Page 1, Line 8 - Line 5	$23,972,458.29	$ 16,692,022	$ 93,493	$ 855,817	$ 3,948,264	$ 309,245	$ 1,129,103	$ 170,204	$ 774,310	12