Asphalt Institute & Asphalt Pavement Alliance Update

Peter T. Grass, P.E., CAE

President, Asphalt Institute

AMAP Albuquerque, NM February 8, 2012





J. Baxter Burns, II Ergon Asphalt & Emulsions

Al Chairman 2003, 2012

Dave Blackburn Asphalt Materials Al Vice Chairman 2012

AI Asphalt Reporting

- 2 parts
 - <u>Dues</u> Reporting
 - Prior year sales for Al's Asphalt Usage Report

PART I

- Since 1919 for <u>dues</u> only
- <u>Strictly confidential data</u> tightly controlled

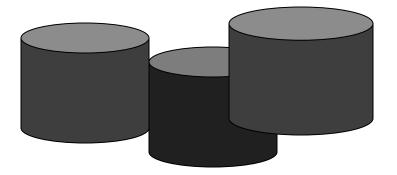


asphalt

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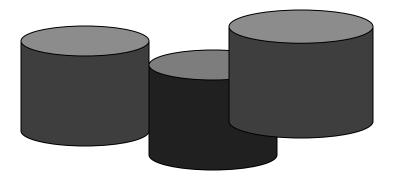
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Manufacturer; AI member

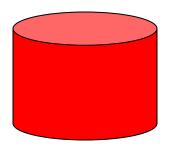




Manufacturer; AI member

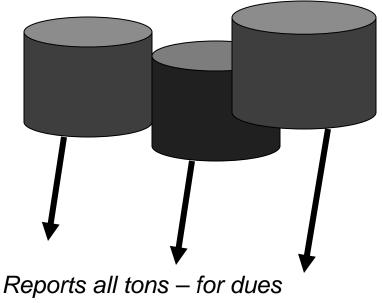


Manufacturer; non-member



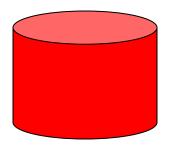


Manufacturer; AI member

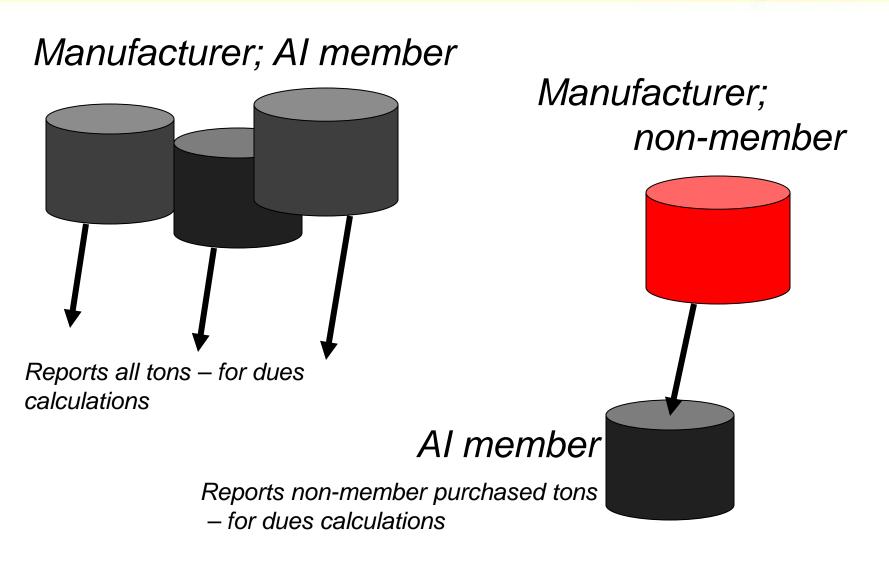


calculations

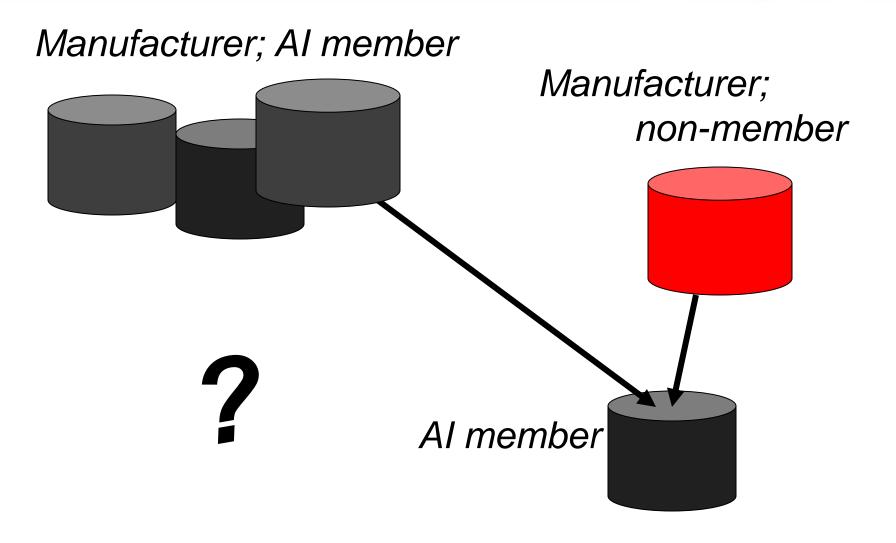
Manufacturer; non-member



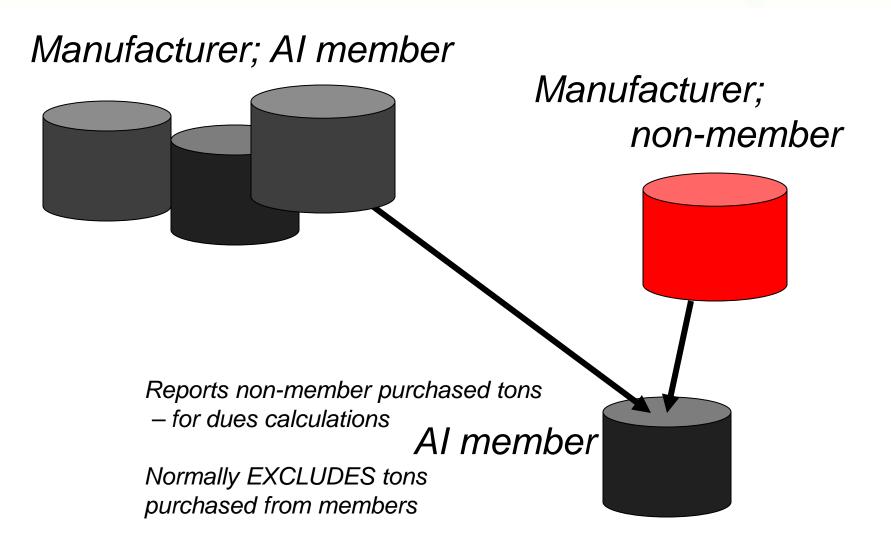














Al Asphalt Usage Report

- Report since 1954
 - U.S. Bureau of Mines through 1976
 - U.S. DOE through 1979
 - AI since 1981.
- Strictly confidential input



Al Asphalt Usage Report

- 1981 2008
 - Based on tons by state by first seller
 - Inaccuracies
 - "consistently wrong"
- 2001 abandoned "smoothing"
 - Equilibrium also reached
 - Discussion on improvement
- 2008-2009 TF "new report!"

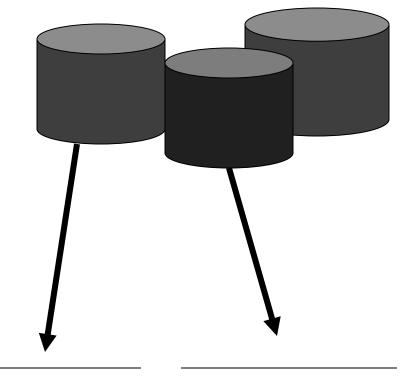


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For Usage Reporting...

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Manufacturer



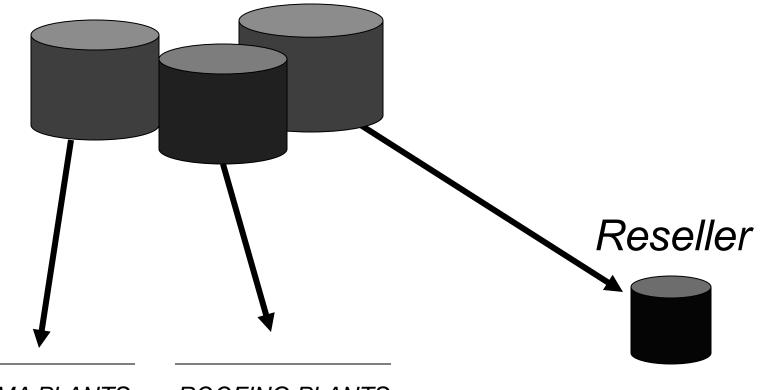
HMA PLANTS ROOFING PLANTS



For Usage Reporting...

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Manufacturer

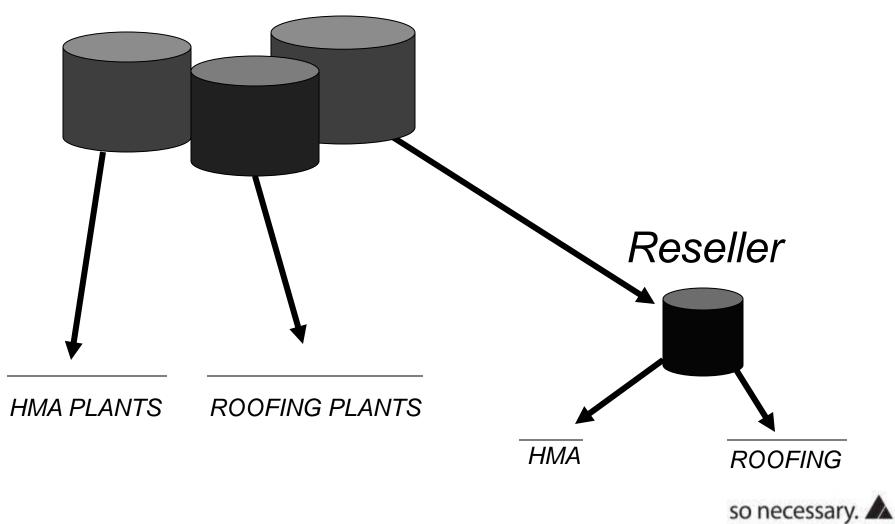


HMA PLANTS ROOFING PLANTS



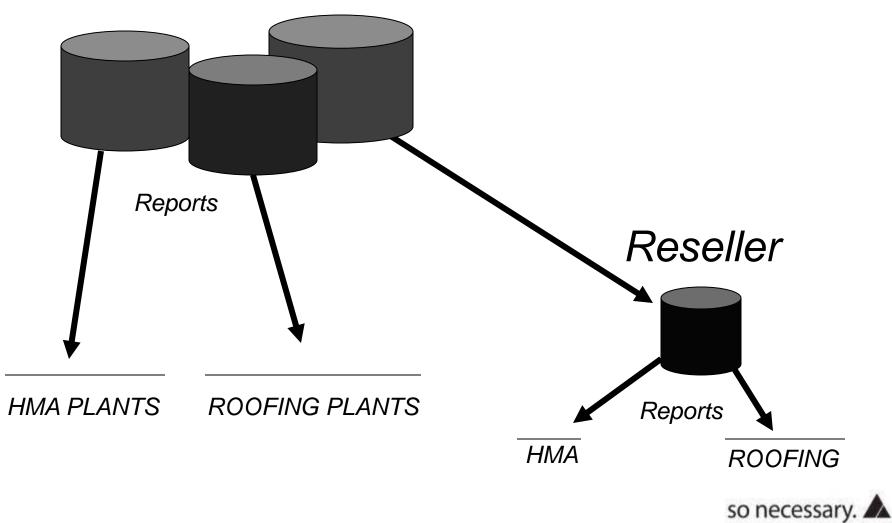
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Manufacturer



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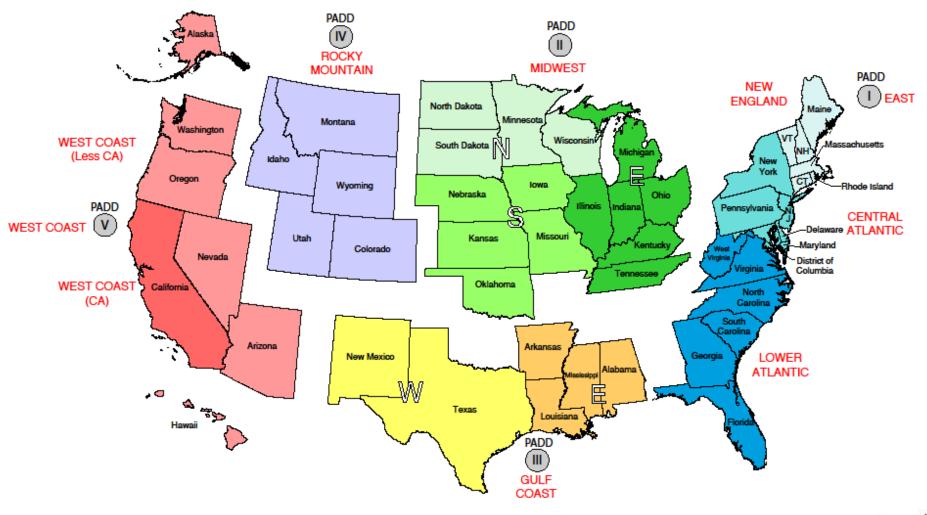
Manufacturer

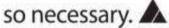


New Usage Map

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2010 U.S. Asphalt Usage Map Guide





2010 Data Highlights

- 33.3 MM Tons production capacity (US)
- 23.8 MM Ton produced (EIA)
- 21.5 MM Tons reported by AI members
- 1.8 MM Tons imported (some exported too)

So what?



asphalt

ostitute

SHARE YOUR ROAD



FavoriteRoad.com

The place to share photos and stories of your favorite road.



Favorite Road Events



March 31 – April 2, 2011 Louisville, KY 1.2 million square feet of exhibitor space Over 80,000 attendees Over 1,000 exhibitors

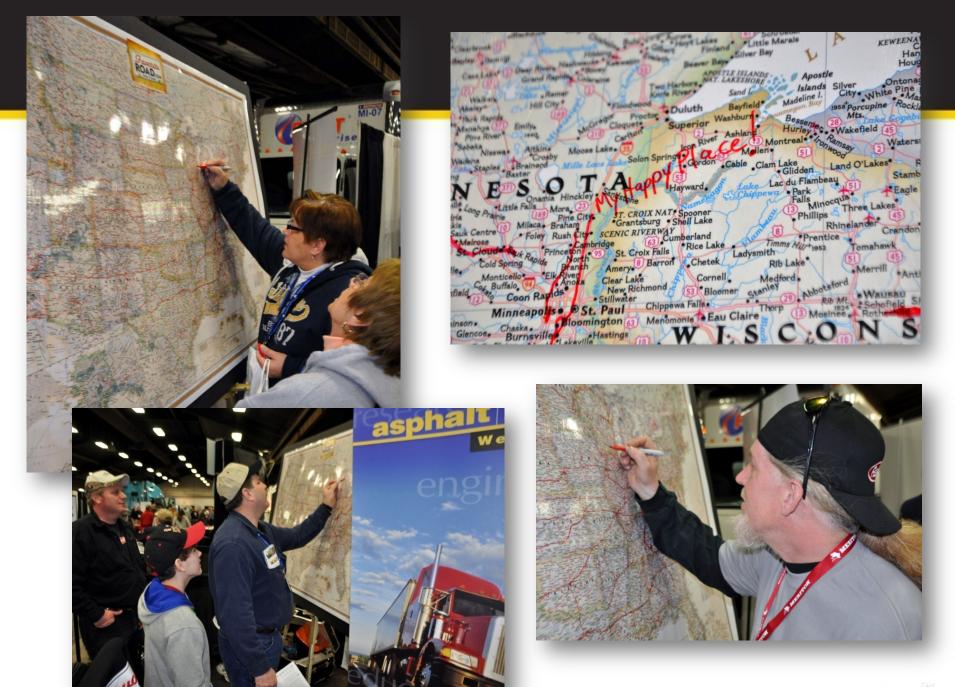
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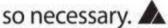
WWW.TRUCKINGSHOW.COM



America's Truckin' Network XM Radio 158; 700 WLW Midnight – 5 a.m. daily











5 hours on-air June 10, 2011 Midnight to 5 a.m. live show 70K listeners + podcasts





- FavoriteRoad.com and sponsor logos were featured on 20 different cars.
- Darryl Danko, the hill's current record holder, carried the logos.
- Jack Danko, Sr featured the logos on in-car video of his runs up the hill.
- Interviewed by two local TV stations and two local newspapers



2012 AI Event Calendar

Month	Event	Date
February	National Pavement Expo, Memphis	Feb. 15 – 18
March	World of Asphalt, Charlotte	March 11 – 15
	Mid-America Trucking Show, Louisville	March 21 – 24
April	National Association of County Engineers, Lexington	April 1 – 5
May		
June	Americade, Lake Georgia NY (world's largest motorcycle event)	June 4 – 9
July	MAASTO Annual meeting, Lexington	July 17 - 20
August	Family Motor Coach Association (RV) Family Reunion, Indianapolis	Aug. 27 – 30
September	CARavan, Classic Car Club of America, Oregon	Sept. 7 – 16
October		
November		
December		

The APA ... hard at work

Asphalt. AMERICA RIDES ON US

Asphaltroads.org



Asphalt Pavement Alliance Publications



Perpetual Asphalt Pavements: A Synthesis This comprehensive publication captures the activities that have taken place over the last decade. It synthesizes the information in a way that is useful to providing guidance for Perpetual Pavement design and construction.



Carbon Footprint - This paper examines greenhouse gas production of asphalt and concrete pavements. The analysis shows clearly that asphalt has a much lower carbon footprint than concrete. When it comes to pavement, asphalt is the more sustainable choice.



LCCA Express - Software from the APA is making life easier for engineers who perform life-cycle cost analysis (LCCA) for pavements.



Asphalt. America Rides On Us - Asphalt has always been and continues to be the pavement of choice for America. This brochure discusses the benefits of the product and why asphalt is right for America, right now and into the future.



Smoothness Matters - Experts say that vehicles consume less fuel when traveling on smoother pavements. This makes sense intuitively. And, lower consumption of fuel conserves natural resources for a healthier environment.



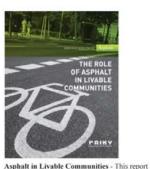
Pavement Type Selection - In making any decision concerning the type of pavement to use on a roadway, a road agency is obligated to get the best value for the taxpayers.



High-Performance Intersections - This technical publication provides useful guidelines to the pavement designers who deal with the challenges of intersections and other high-stress pavements.



Jobs in Asphalt - This white paper highlights the varied jobs that are a part of asphalt road construction and the collective impact that the industry has on the rest of the economy.



acknowledges the momentum toward creating

sustainable qualities that make asphalt a natural

more livable communities and details the

source for advancing the goals of livability.

Funding Increase

2012 APA Budget – increases from \$300,000 to \$1 million



Sharper Focus

- Increase Program
- Dedicated Leadership
 - -Executive Board
 - -Executive Director
 - Dedicated full time staff (3)



Expanded Programs

- Increase funding support for environmental program impacting market share
- Expand trade show presence
- Employ Field Resource Team Strategy
- Provide continuous stream of APA materials



2012 APA Executive Board

John Harper – NAPA John Keating – NAPA Kevin Kelly – NAPA Tim Lee – NAPA Jim Weeks - NAPA Mike Acott - NAPA **Richard Schreck - SAPA**

Steve Smithy – Al <u> Tim Spott – Al</u> Charles Boan – Al Mike O'Leary – Al Bill Kirk – Al Pete Grass – Al Brian Wood - SAPA



2012 Executive Board - Al

Steve Smithy – BP Asphalt ... APA Board Chair Tim Spott – ALON USA Charles Boan – Flint Hills Resources, LP Mike O'Leary – MeadWestvaco Bill Kirk – Associated Asphalt, Inc Pete Grass – Asphalt Institute (ExOfficio)



APA Staff

- Mike Kvach APA Executive Director
- Karen Faber APA Administrator

Introducing ...

 Robin Klinefelter Marketing/Communications Director



Asphalt.

First 100 days

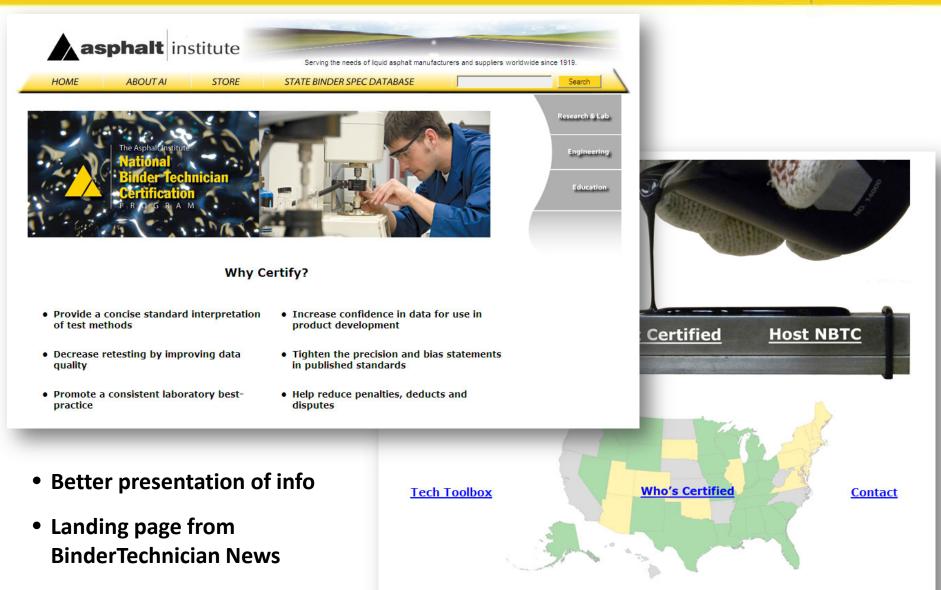
• Build-out Field Resource Teams

Develop Comprehensive Strategic Plan

Asphalt Pavement Conference



New Bindertechnician.com



TRENDS 2011 All Media Contest Gold Winners

2011MembershipDirectory

asphalt institute.org

Gold Award:

2011 Asphalt Institute Membership Directory

Judge's Comments: The gold winner employed extra durable, no fingerprint stock and rounded tabs to accommodate heavy usage. The design is eye-catching and clean while simultaneously incorporating a clever motif to convey the organization's emphasis on service to its members. Advertising was limited to internal programs and services, giving it a less cluttered look and feel and highlighting the organization's relevance within the industry.

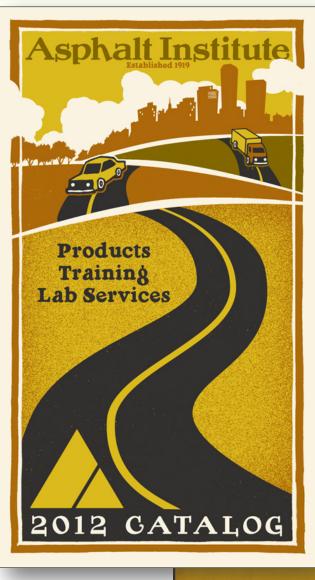
www.associationtrends.com/gallery



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2012 catalog mailed



• All of Al's services organized by topic

- 36-pages
- www.asphaltinstitute.org



Available free for iPad with February 2012 edition ...







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Member Companies



Affiliate & Commercial Members



