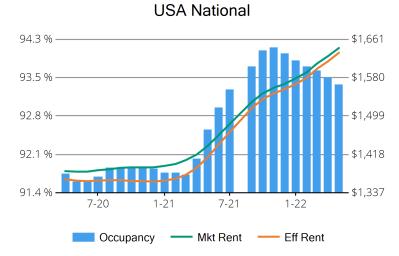
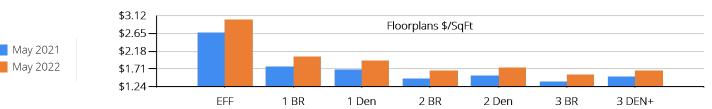
USA National

General Overview

Stabilized and Lease-up Properties

Conventional Properties	May 2022	Annual Change
Occupancy	93.4	+0.9%
Unit Change	359,219	
Units Absorbed (Annual)	440,699	
Average Size (SF)	897	+0.1%
Asking Rent	\$1,642	+14.5%
Asking Rent per SF	\$1.83	+14.4%
Effective Rent	\$1,632	+15.8%
Effective Rent per SF	\$1.82	+15.7%
% Offering Concessions	7%	-53.6%
Avg. Concession Package	5.8%	-26.2%
	\$3.12	





Stabilized Only Properties

Conventional Properties	May 2022	Annual Change
Occupancy	95.4	+0.7%
Unit Change	5,414	
Units Absorbed (Annual)	89,198	
Average Size (SF)	897	+0.1%
Asking Rent	\$1,612	+13.6%
Asking Rent per SF	\$1.80	+13.5%
Effective Rent	\$1,605	+14.8%
Effective Rent per SF	\$1.79	+14.8%
% Offering Concessions	6%	-57.9%
Avg. Concession Package	5.1%	-32.6%
May 2021 May 2022	\$3.05 - \$2.60 - \$2.14 - \$1.69 -	
	\$1.23	EFF

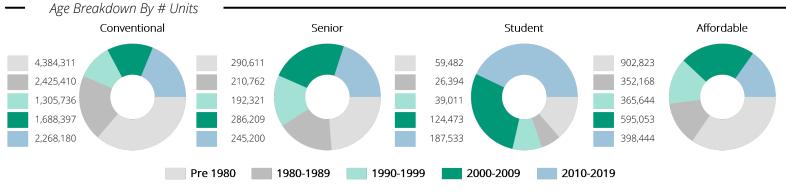


KLN Apartment Data

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USA National

End of May, 2022



Market Breakdown

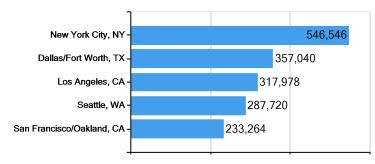
	% of	#	#		Avg	Average	Average Rent Rent Concessions		cessions
Property Type	Market	Props	Units	Occ.	SF	Mkt	Eff	Props Offering	Avg Package
Conventional	72%	102,538	13,162,288	93.4%	897	\$1,642	\$1,632	7.4%	5.8%
Affordable	17%	31,704	3,135,300	93.4%	880	\$1,092	\$1,090	1.7%	7.0%
Senior Living	8%	18,683	1,558,343	87.7%	758	\$1,799	\$1,792	3.8%	7.1%
Student Housing	3%	3,414	498,606	90.7%	1,033	\$2,020	\$2,014	5.7%	5.2%
Totals		156,339	18,354,537						

Top 5 Markets

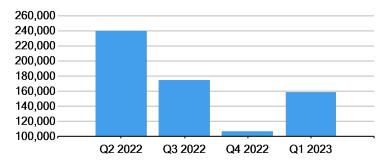
Occupancy Annual Change	May-22	Change	Effective Rent Gains	May-22	Change
Midland-Odessa, TX	88.3%	13.2%	Fort Myers/Naples, FL	\$2,010	39.7%
State College/Altoona, PA	97.3%	8.2%	Myrtle Beach, SC	\$1,481	29.5%
College Station, TX	93.9%	5.9%	Palm Beach, FL	\$2,378	28.8%
Augusta, ME	98.3%	4.8%	Tampa, FL	\$1,775	28.0%
Boston, MA	92.7%	3.6%	Orlando, FL	\$1,758	27.9%
- New Units					

New Units

Top 5 Markets with Most New Units in Pipeline



Leasing Starts Next 4 Quarters



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