

2022 BUDGET BRIEFS INDUSTRY PARTNER

TUCSON

April 14, 2022

✓ Move-In April 13, 2022

Standard \$675
 Premium \$725

✓ Booth Pricing (10x10 booth)

- Super Premium \$775

Annual dues are \$426 and are due in January. All renewals will include \$100 Voluntary BGF Fund Contribution.

EDUCATION CONFERENCE AND TRADE SHOWS

PHOENIX

September 15, 2022 Month Due: August (To Avoid Booth Forfeit)

- ✓ Move-In September 14, 2022
- ✓ Booth Lottery June, 2022
- ✓ Booth Pricing (10x10 booth)
 - Standard \$900
 - Premium \$1,100
 - Super Premium \$1,300
- ✓ Sponsorships available from \$500-\$3,000

TRIBUTE AWARDS

August 12, 2022

SPONSORSHIPS:

✓ Sponsorships \$2,200-\$2,800 includes a table for 10

REGISTRATION:

✓ Month Due: August (Payment Required For Seating)

Month Due: March (To Avoid Booth Forfeit)

✓ Sponsorships available from \$425-\$3,500

- ✓ Table of 10: \$1,700
- ✓ Individuals: \$200 (As Space Allows)

PERSPECTIVES & PROJECTIONS

September 23, 2022

- ✓ Month Due: August
- ✓ Single Seat: \$150
- ✓ Table of 8: \$1,000
- ✓ Sponsorships \$1,500-\$5,000

2022 BUDGET BRIEFS (CONT)



MAINTENANCE MANIA EDUCATION CONFERENCE

PHOENIX

January 27, 2022 Month Due: December

- ✓ Tabletops: \$600
- ✓ Sponsorships \$750-\$2,000

TUCSON

January 13, 2022 Month Due: December

- ✓ Tabletops: \$575
- ✓ Sponsorships \$300-\$1,000

DINNER MEETINGS

PHOENIX

Sponsorships \$400 for each meeting

February 10, 2022

- ✓ Month Due: February
- ✓ By February 7: \$75 for members
- ✓ After February 7: \$95 for members

May 5, 2022

- ✓ Month Due: May
- ✓ By May 2: \$75 for members
- ✓ After May 2: \$95 for members

October 13, 2022

- ✓ Month Due: October
- ✓ By October 10: \$75 for members
- ✓ After October 10: \$95 for members

TUCSON

Sponsorships \$250 for each meeting

February 17, 2022

- ✓ Month Due: February
- ✓ By February 7: \$59 for members
- ✓ After February 7: \$79 for members

May 12, 2022

- ✓ Month Due: May
- ✓ By May 5: \$59 for members
- ✓ After May 5: \$79 for members

October 20, 2022

- ✓ Month Due: October
- ✓ By October 13: \$59 for members
- ✓ After October 13: \$79 for members

REVERSE TRADE SHOW

PHOENIX

June 9, 2022 Month Due: May

 \$150 per interview *In 2021, an average of 3 interviews per Industry Partner were purchased
 Sponsorships Available from \$500 to \$2,000

TUCSON July 21, 2022 Month Due: July

- ✓ \$275 per Associate Team of two (2)
- ✓ Sponsorships Available from \$350-\$850

2022 BUDGET BRIEFS (CONT)



GOLF TOURNAMENT

PHOENIX

February 25, 2022 Month Due: February

- ✓ \$1,050 foursome price
- ✓ Award Party Only: \$50
- ✓ Sponsorships Available from \$400 to \$6,000
- ✓ AMAPAC/BGF Golf Auction: Jan 2022

TUCSON

November 10, 2022 Month Due: October

- ✓ Before October 30: \$700/foursome
- ✓ Discount for Major Sponsors- \$600/foursome
- ✓ Sponsorships Available from \$350 to \$3,400
- ✓ AMAPAC/BGF Auction | Oct 20 before dinner meeting

NETWORKING EVENTS

PHOENIX

- ✓ Axe Throwing | Jul 15 | \$500, Team Of 7
- ✓ Lawn Games | Apr 22 | \$375, Team Of 6
- ✓ Foot Golf | Oct 28 | \$600, Team Of 5
- ✓ Bowl-A-Thon | Nov | Cost: TBD
- ✓ Holiday Party | Dec 8 | TBD

TUCSON

- ✓ Cocktails & Comradery Or Equivalent | Mar 10 | \$200 Sponsor Includes 1 Person, \$30/Additional Person
- ✓ Axe Throwing | Jun 16 | \$200 Sponsor Fee Includes 1 Person
- ✓ Fall Festival | Oct 27 | \$200 For Unlimited Attendees
- ✓ Bowl-A-Thon | Sept 23 | Cost: TBD
- Chili Cook Off Or Equivalent | Oct | Free

ADVERTISING OPPORTUNITIES

- Arizona Commercial Real Estate Magazine Advertisement
 - Full page: \$4,625
 Half Page: \$3,275

 - At-A-Glance Magazine • Year Calendar Logo: \$500

 - Full Page: \$850
 Half Page: \$500
 Quarter Page: \$350

- Webpage Banner Ads

 - Homepage: \$1,600/annually,
 Events & Education Page: \$450/6 months,
 Enhanced Member Profile: \$300/annually
 Member Directory Banner Ad: \$500 per
 - category/Annually
 - Education Email Banner Ad: \$300/Month