

2024 BUDGET PLANNER INDUSTRY PARTNER

Annual dues are \$426 and are due in January.

All renewals will include \$100 Voluntary BGF Fund Contribution.

*DATES, LOCATIONS, AND PRICES MAY NOT BE FINAL AND ARE SUBJECT TO CHANGE BASED OFF VENUE COSTS.

EDUCATION CONFERENCE AND TRADE SHOWS

PHOENIX

September 12, 2024

Must be paid when booth is reserved

- ✓ Booth reservations June, 2024
- ✓ Move-In September 11, 2024
- ✓ Booth Pricing (10x10 booth)
 - Standard \$900
 - Premium \$1,100
 - Super Premium \$1,300
- ✓ Sponsorships available from \$500-\$3,500

TUCSON

April 18, 2024

Must be paid when booth is reserved

- ✓ Booth reservations February, 2024
- ✓ Move-In April 17, 2024
- ✓ Booth Pricing (10x10 booth)
 - Standard \$700
 - Premium \$750
 - Super Premium \$800
- ✓ Sponsorships available from \$425-\$3,500

TRIBUTE AWARDS

August 9, 2024

SPONSORSHIPS:

- ✓ Sponsorships \$2,200-\$2,800 includes a table for 10

REGISTRATION:

- ✓ Month Due: July *(Payment Required For Seating)*
- ✓ Table of 10: \$1,900 (As Space Allows)
- ✓ Individuals: \$200 (As Space Allows)

PERSPECTIVES & PROJECTIONS

October 4, 2024

- ✓ Month Due: September
- ✓ Single Seat: \$150
- ✓ Table of 8: \$1,100
- ✓ Sponsorships \$1,500-\$5,000

2024 BUDGET PLANNER (CONT)

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MAINTENANCE MANIA EDUCATION CONFERENCE

PHOENIX

November 14, 2024
Month Due: October

- ✓ Tabletops: \$600
- ✓ Sponsorships \$750-\$2,000

TUCSON

November 21, 2024
Month Due: October

- ✓ Tabletops: \$600
- ✓ Sponsorships \$300-\$1,000

DINNER MEETINGS

PHOENIX

Sponsorships \$400 for each meeting

February 29, 2024

- ✓ Month Due: January
- ✓ By February 23: \$75 for members
- ✓ After February 23: \$95 for members

May 9, 2024

- ✓ Month Due: April
- ✓ By May 3: \$75 for members
- ✓ After May 3: \$95 for members

TUCSON

Sponsorships \$350 for each meeting

February 15, 2024

- ✓ Month Due: January
- ✓ By February 9: \$59 for members
- ✓ After February 9: \$79 for members

May 16, 2024

- ✓ Month Due: April
- ✓ By May 10: \$59 for members
- ✓ After May 10: \$79 for members

REVERSE TRADE SHOW

PHOENIX

July 25, 2024
Month Due: June

- ✓ \$150 per interview **In 2023, an average of 3 interviews per Industry Partner were purchased*
- ✓ Sponsorships Available from \$500 to \$2,000

TUCSON

July 11, 2024
Month Due: June

- ✓ \$300 per Associate Team of two (2)
- ✓ Sponsorships Available from \$375-\$900

2024 BUDGET PLANNER (CONT)

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GOLF TOURNAMENT

PHOENIX

March 8, 2024
Month Due: February

- ✓ \$1,100 foursome
- ✓ Award Party Only: \$50
- ✓ Sponsorships Available from \$500 to \$6,000
- ✓ AMAPAC/BGF Golf Auction: Feb 2024

TUCSON

October 25, 2024
Month Due: September

- ✓ \$725 foursome
- ✓ Sponsorships Available from \$350 to \$3,400

NETWORKING EVENTS

PHOENIX

- ✓ **Event TBD** | Jun | Cost TBD
- ✓ **Lawn Games** | Jan 26 | \$375, Team Of 6
- ✓ **Bowl-A-Thon** | May 17 | Cost: TBD
- ✓ **Holiday Party** | Dec 5 | \$500

TUCSON

- ✓ **Bowl-A-Thon** | Sept 20 | Cost TBD
- ✓ **Event TBD** | March | Cost TBD

BOARD OF DIRECTORS MEETINGS

BOARD MEETING

Feb 29 | May 9 | Dec 5
 \$1,800 Sponsorship Per Meeting

- (2) representatives from your company can attend
- Attend Board luncheon and network with entire board in attendance
- Distribute company promotional materials
- Opportunity to present a 2-minute commercial which can include up to (4) slides or provide a video to be played about your company
- Company logo recognition on all signage
- (1) Ticket to Dinner Meeting (Feb & May)

BOARD RETREAT

Aug 23-24
 \$2,500 Sponsorship

- (2) company representatives can attend
- Opportunity to present a five-minute company commercial
- Attend Thursday lunch & dinner and Friday breakfast & lunch
- Signage recognition for entire retreat
- Exclusive networking with Board of Directors
- Distribute company promotional materials
- Have logo included on Board materials and welcome slide

2024 BUDGET PLANNER (CONT)

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ADVERTISING OPPORTUNITIES

✓ Arizona Commercial Real Estate Magazine Advertisement

- Full page: \$4,625
- Half Page: \$3,275

✓ At-A-Glance Magazine

- Year Calendar Logo: \$500
- Full Page: \$850
- Half Page: \$500
- Quarter Page: \$350

✓ Website Ads

- Industry Member Spotlight (homepage): \$1,600/annually
- Events & Education Page: \$900/annually
- Enhanced Member Profile: \$300/annually
- Member Directory Banner Ad: \$500 per category/annually
- Education Email Banner Ad: \$300/month

✓ Education Class Sponsorships

- Education Sponsorship: \$500/month
- CALP Sponsorship: \$250
- CAM Sponsorship: \$500