Annual Report 2026

Associated General Contractors of Virginia

AGC VIRGINIA

Where Connection Creates Impact

Advocating, growing, and connecting Virginia's construction industry.

Letter from the Chair

Patrick Barbier

SENIOR PROJECT MANAGER
W. M. JORDAN COMPANY, INC.

As I reflect on 2026, I am reminded of just how valuable what we have in AGCVA really is. Our industry continues to change, the issues affecting how we do business are becoming more complex, and there is tremendous opportunity ahead of us. Through it all, AGCVA gives us a place to navigate those changes together.

Construction is still very much a relationship business. The people you meet through AGCVA may be your competitors on one project, your partners on another, or someone you call when you need advice. I have said it before, and I still believe it: it is always better to do business with friends.

Those relationships matter beyond the jobsite. With significant turnover among our elected officials, building relationships with legislators and telling our industry's story has never been more important. AGCVA continues to give contractors a strong voice on the issues that affect our companies, our employees, and our bottom lines.

We also continue investing in our industry's future through workforce development, safety, training, and leadership opportunities. The growth of our National Capital District is expanding our ability to connect contractors, owners, and agencies across Northern Virginia and Washington, D.C.

Most importantly, our members continue to show up. They volunteer, advocate, mentor, share their expertise, and invest in the next generation. That involvement is what makes this association strong. It has been an honor to serve as your Chair. I am proud of what we accomplished together in 2026 and even more excited about the opportunities ahead.

Delivery of Foundation for the Future to Governor

The year-long Foundation for the Future initiative culminated in the presentation of the completed framework to Governor Spanberger's administration at a reception hosted by the Richmond District in January 2026.

National Capital District Formation

AGCVA is now proud to serve contractors across the D.C. metro region, including members of the former AGC of Metropolitan D.C. chapter. Commercial contractors and other industry stakeholders can now engage with all that AGC has to offer with a single AGC membership.

AGC VIRGINIA

Virginia BEST Awards Celebration

At the Virginia BEST Safety Summit & Summer Conference, we proudly celebrated our Virginia BEST members with a special recognition ceremony honoring their commitment to building and maintaining exceptional safety cultures across the Commonwealth.

2026 HIGHLIGHTS

Developed GRIT

Growing Resources for Industry Talent

GRIT is AGCVA's workforce resource hub, designed to help contractors navigate the people, programs, and resources available to strengthen their workforce. Instead of trying to figure out who to call, where to start or what opportunities are available, GRIT brings workforce resources from across Virginia's construction industry together in one place.

VIRGINIA TECH

Virginia Tech Student Chapter

The AGC Student Chapter at Virginia Tech connects students pursuing construction careers directly with industry professionals. The chapter is helping build the next generation of construction leaders & the future of our association.

GRIT
GROWING RESOURCES FOR INDUSTRY & TALENT

Letter from the CEO

Brandon Robinson, CAE

At AGCVA, our vision is to build a stronger community as the leading partner in Virginia's construction industry. Achieving that vision requires us to continually ask a simple question: **How can we deliver greater value to our members?**

Over the past several years, we have worked intentionally to strengthen the foundation of AGCVA as one statewide association. We have modernized systems, strengthened our financial processes, expanded our advocacy capabilities, invested in our programs and communications, and built stronger connections across our eight districts. In 2026, much of that work began coming together.

A strong association should make it easier for members to engage, provide consistent value wherever they do business, and have the capacity to respond to new opportunities and challenges facing this industry.

That thinking is also driving the next evolution of our organization. We are creating greater clarity around roles, ownership and accountability across our team so that the staff can spend more time focused on delivering value.

Importantly, that evolution strengthens one of AGCVA's greatest assets: our eight districts. Construction is local, and our districts provide relationships, connections and insight that cannot be replicated from a statewide office. Our future is not about choosing between a strong statewide association and strong districts. **We need both to remain state strong and locally powerful.** By working more intentionally as one organization, we can give our districts better tools and support while empowering local leaders to create meaningful opportunities for members in their communities.

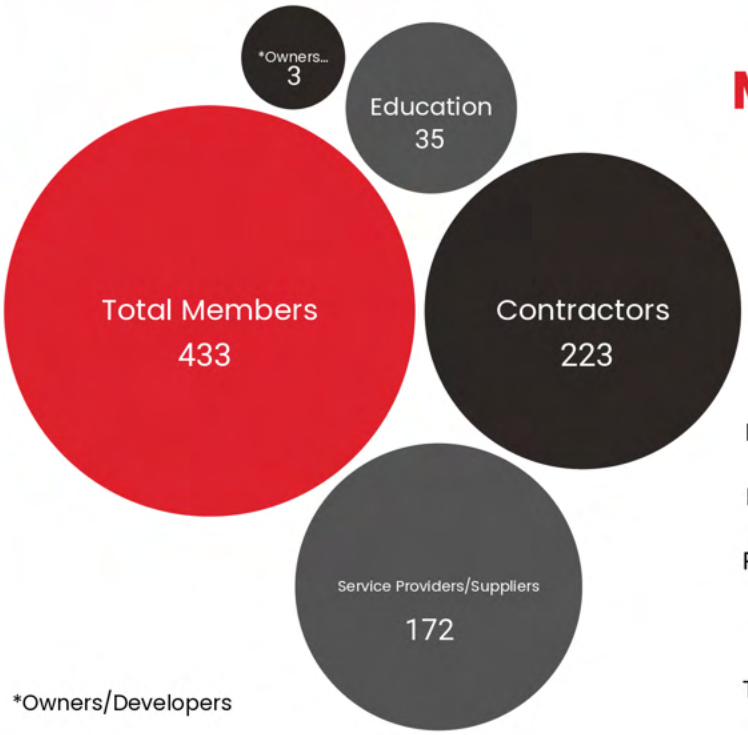
The same principle extends to the growth of our National Capital District and our expanding presence in Washington, D.C. We are broadening AGCVA's reach while remaining grounded in what has always made this association successful: strong relationships, engaged members and a shared commitment to Virginia's construction industry.

There is much to be proud of in 2026, and I am even more excited about what we can accomplish next. With a stronger foundation, clearer accountability, and the continued engagement of our members and district leaders, AGCVA is positioned to **ADVOCATE** more effectively, help our members **GROW,** and **CONNECT** our industry for success.

Thank you for your investment, your engagement, and your continued confidence in AGCVA. **We are building something stronger together.**

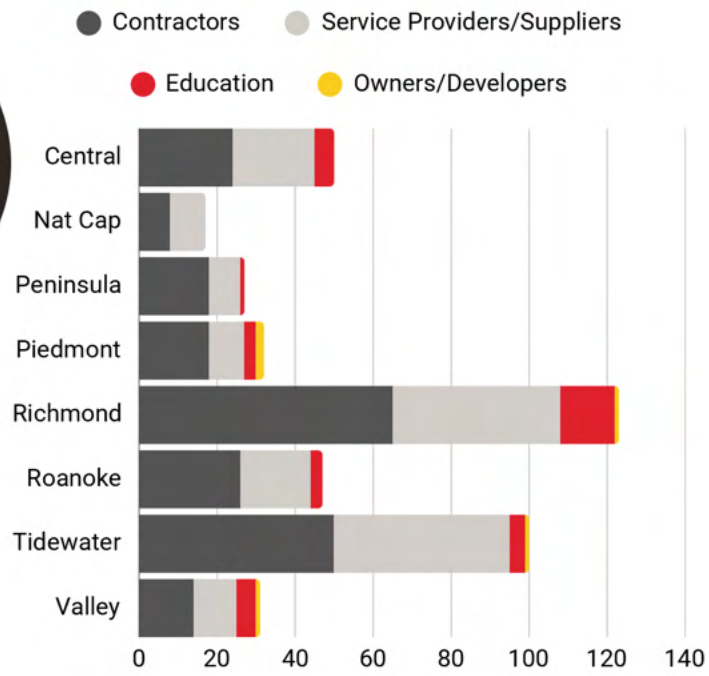
Measuring Momentum

AGCVA Membership



*Owners/Developers

Members by District

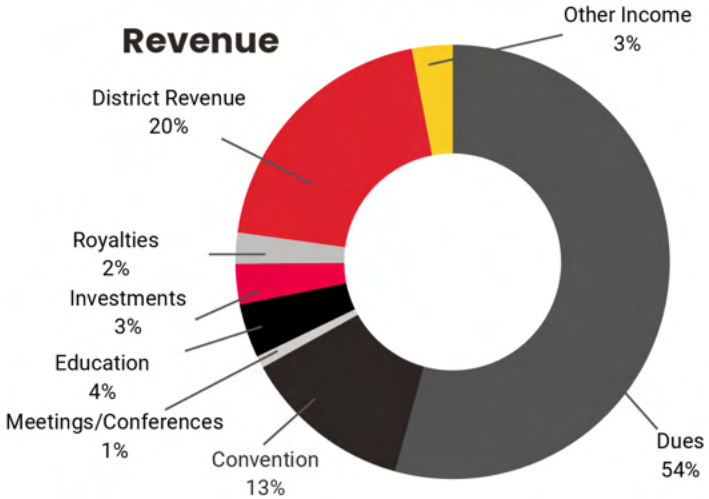


New Members

36

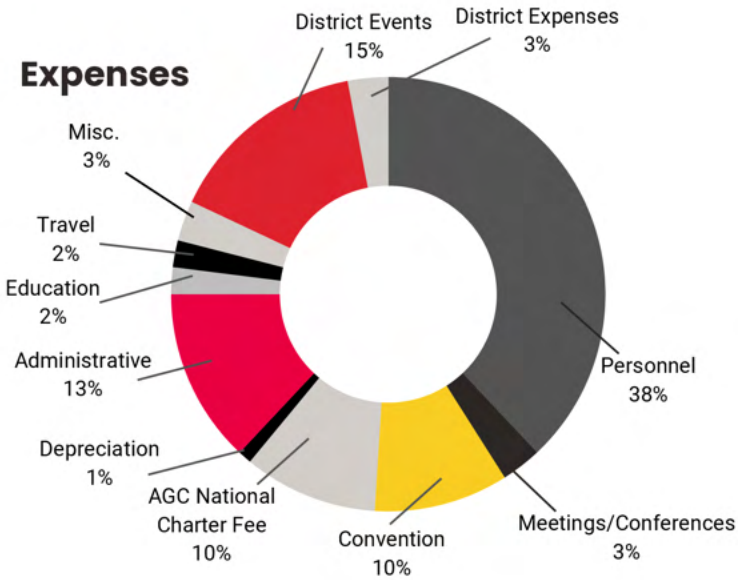
Financial Statements

Revenue



*This data reflects the 2025 Financial Audit

Expenses



Advocate for our Industry

$29 K + Raised for the AGCVA PAC

AGCVA is the "voice" of the construction industry in the public space and among legislators and regulators. AGCVA continues to build and develop strong relationships with policy makers across the state as a trusted resource and authority. We are working hard on your behalf to educate and inform these individuals and their decisions.

AGCVA's High-Priority Bill Positions

HB 1044	Neutral	Died
HB 1046/SB 324	Opposed	Amended
HB 238/SB 644	Opposed	Amended
HB 569/SB 518	Opposed	Amended
HB 61	Opposed	Vetoed
HB 752	Supported	Continued
HB 842	Opposed	Died
SB 326	Neutral	Passed
SB 32	Opposed	Died

Legislative Events

8

Member Attendees

412

Legislator Attendees

20 +

$16 K + Raised for the VCAF

PAC - Political Action Committee | VCAF - Virginia Construction Advocacy Fund

Grow your Business

Training and Professional Development

AGCVA's professional development programs enable members to lead and be part of the most highly qualified, efficient, and reliable teams possible.

223
Individuals Trained

23
Training Sessions Delivered

110
Companies Trained

AGCVA Educational Foundation

The Educational Foundation seeks to support programs and activities throughout Virginia, which are designed to attract and train skilled workers in the construction industry.

$32 K +
Funding Secured

$16 K +
Grants Awarded

Virginia BEST Program

Building Excellence in Safety, Health and Training is designed to encourage and recognize AGCVA members who implement safety and health management systems to benefit construction workers.

14
Virginia BEST Members

1
Member Company Added

3
Member Companies Advanced Levels

Connect for Success

One of AGCVA's greatest strengths is our ability to create connections. Sometimes that means connecting members with another contractor, subcontractor, or industry partner. Other times, it means connecting them with policymakers, public owners, training opportunities, or information that can help their business succeed. Across all eight districts and throughout our programs, those connections are a big part of the value of being engaged with AGCVA.

Attendees in 2026

2,772

At District Events

2,181

At State Events

591

Including **439** at Convention

Young Leader Events

Across the Commonwealth

21

District Impact

National Capital District

Through member engagement, new introductions, and regional outreach, the district built stronger connections among contractors, industry partners, and key stakeholders, expanding AGCVA's reach and presence across the National Capital Region.

Central District

In a standout year for member engagement, the Central District's Nite at the Ballpark welcomed 544 attendees for an evening of connection, community, and fun.

Tidewater District

The 9th Annual Dick Moyers Open continued a meaningful tradition of connection and giving, with Dick's daughter, Kathryn Moyers, joining the tournament this year.

Peninsula District

The district's CANstruction Competition returned bigger than ever, bringing together more community partners and teams, fostering collaboration, and celebrating America's 250th anniversary.

Richmond District

A longstanding Richmond District tradition was renamed the Henry Zirkle Memorial Sporting Clays Tournament, honoring a member whose impact left a lasting legacy. A commemorative plaque was presented to the Zirkle family after the event.

Roanoke District

58 construction professionals came together for AI in Construction & the Risk That Comes With It, a timely Lunch & Learn exploring how emerging technology is reshaping the industry and the risks businesses need to be prepared to navigate.

Valley District

The Valley District Skilled Trades Competition connected 23 students with construction professionals while showcasing their skills in carpentry, electrical, HVAC, and masonry—strengthening the relationships and opportunities that help build the industry's future workforce.

Piedmont District

The Piedmont District invested in the next generation by awarding $3,500 in scholarships to Piedmont District member families, including three $500 scholarships and one $2,000 scholarship.

AGCVA Leaders

AGCVA Board of Directors Officers

Patrick Barbier
W. M. Jordan Company
Chair

Hans Harman
Momentum Earthworks
Vice Chair

Paul Denham
Southern Air Inc.
Vice Chair-Elect

Chris Shifflett
Piedmont Trade Group
Immediate Past Chair

AGCVA Board of Directors

Berton Austin
Hopkins | Lacy

Justin Ballard
MEB

Ernie Caldwell
Varney Inc.

Chad Cowger
Clancy & Theys Construction Co.

Rolley Davis
Sussex Development Corporation

Jeff Deavers
Lantz Construction Company

Matthew Frazer
Goodwin William Staffing

Jon Galgan
W. M. Jordan Company

Shelomith Gonzalez
Lee Construction Group

Drew Gwynn
Holder Construction Group LLC

Jack Heisler
J.A. Heisler Contracting Co Inc.

Danny Lee
W. M. Jordan Company

Chad Maddox
Brown Edwards & Co. LLP

Chuck McCarthy
Brinkmann Constructors

Richard Park
Pinnacle Construction & Development Corp.

Petri Romanin
Liphart Steel Co. Inc.

Chris Stinnette
CSE Inc.

Will Vagts
Old Dominion Lighting Associates

Tim Watkns
Kjellstrom & Lee Inc.

Nathan Wethington
ColonialWebb Contractors

Jim Harvey
Woods Rogers

Kevin Branner, CPA
YHB | CPAs & Consultants

AGCVA District Leaders

Central District
Doug Davidson
Southern Air Inc.

National Capital District
Caitie Holliday
S-Works Construction Corporation

Peninsula District
Withe Lee
Clancy & Theys Construction Co.

Piedmont District
Jason Parham
McClung-Logan Equipment Company

Richmond District
Brett Thompson
Gilbane Building Company

Roanoke District
Harley Castor
CSE Inc.

Tidewater District
Tristen Covington
DAVKEN Mechanical Inc.

Valley District
Zan Erskine
James River Equipment

AGCVA Team

Executive Leadership

Brandon Robinson, CAE
CEO
brandon@agcva.org

Courtney Robinson, CWDP
Executive Vice President
courtney@agcva.org

Membership, Communications, & Events

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Ally Davis
Director of Communications
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Rachel Reim
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Specialist
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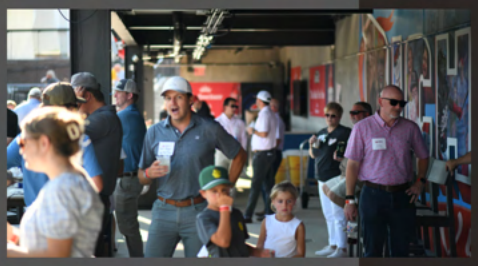
AGC VIRGINIA



Mission

Members advocating, growing, and connecting Virginia's construction industry.

Vision

To build a stronger community as the leading partner in Virginia's construction industry.

Contact

804-364-5504
www.agcva.org
registration@agcva.org

DON'T FORGET TO SAVE THE DATE

AGCVA's Convention will take place **February 18 - 21, 2027** at **The Omni Homestead Resort.**

Unless otherwise noted, data in this report reflects through August 2026.