

Good morning. I hope you all had a wonderful Christmas and a Happy New Year. With the New Year, ACEC-SC kicks in to overdrive.

The minutes from our last Board of Directors Meeting are attached. I've also attached the Financial Statement that was generated 1/2/19. ACEC-SC is tracking well. We have an income of \$379,664.44 vs. Expenses of \$206,421.46 for a net income of \$173,242.98. We are still getting some income from the ACEC-SC /SCDOT meeting as well as waiting for the final bill from the IT Company. We will be getting income from the Winter Meeting starting this week. We will also start seeing some income from the upcoming ACEC-SC PAC Silent Auction, but that will be passed through to the PAC account. ACEC-SC Current assets are \$497,695.88 vs Liabilities and Equity of the same amount. ACEC-SC is strong financially. One thing to note, we did get a commission check from the ACEC-SC Business Insurance Trust. Though the check was for \$1,000.00 we allocated the price of an affiliate membership from that money as that is how the BIT asked to pay their dues.

The legislature returns next Tuesday. As bills have been prefilled I have started reading. There are bills dealing with dams introduced (which I was expecting due to lack of passage in the last session,) a bill dealing with the Secretary of Transportation appointed by the Governor and devolving the duties of the commission, as well as a couple other bills I've started tracking. [Click here](#) to see a list of the prefilled legislation I've already started tracking.

We know we will see the PVC Pipe Preference Bill in some form again this year. This bill will get harder and harder to defend as they see how we, the engineers work against it, they will try to craft language that takes away our argument. The lobbyist for the rural water association and the water quality association and SC Water Works Association retired at the end of last year's session. They have hired a familiar face though. Earl Hunter, former head of DHEC and Executive Director of the South Carolina Coalition for Lawsuit Reform (formerly SCCJC), who works out of JMA's office and is a friend. Hunter and I have already met several times on how we have worked against the PVC pipe preference legislation the past 5 years.

These same water groups also hired Hunter to work with SCDOT on the utility relocation bill that stalled last year. This is another bill we will follow and if and when SCDOT and the water groups need our help we will lobby for it.

ACEC-SC will be working with Hunter and the SC Coalition for Lawsuit Reform (SCCLR) on legislation dealing with Joint & Several Liability laws. SCCLR will take the lead on this bill, but we will lobby for it as well. We are currently working on a 90 second explainer video on why this bill is needed. Once finished we will send it to all of the members of SCCLR (which ACEC-SC is) as well as the legislature, media, etc.

We are expecting to see the adoption of building codes bill come back this year. I've spoken to members of the lobbying coalition that worked against this last year and we are all ready to fight this bill again this year.

I will update the list of bills we are tracking weekly and send it out with my weekly newsletters.

Our legislative reception is January 28, 2019 at the Palmetto Club from 5 – 7:00 PM. Please take the time to personally invite your Representative and Senator. We have mailed invitations, will start emailing them, and put them on the legislator's desk the week after next, but a personal invite from a constituent goes a long way.

EEA judging happened in mid-December. All of the ACEC National Finalist have been informed, and we are in the process of letting the other winners know now. The Gala is February 6, 2019 at the USC Alumni Center. Former Carolina Gamecock Quarterback, and current announcer, Todd Ellis, JD, will be our emcee for the gala. Please mark your calendars and plan on attending.

We have finalized the agenda for the ACEC-SC / SCSPE Winter Meeting on February 12, 2019 at Seawells in Columbia, SC except for one spot. We have a great Business & Environmental track set up. We will be having a special guest from ACEC-NY who will be speaking on how climate change will impact design in the future. This will not be dealing with who's causing it, the politics, or anything like that but specifically how engineers will adapt their designs. [Click here to see the agenda.](#)

We're finalizing the ACEC-SC PAC Silent Auction and Oyster Roast on February 28, 2019 in Charleston. To keep the price for admission low, Elaine is targeting Board Members and members in the Charleston area to see if they want to sponsor the event. If you are interested please contact Elaine.

We're gearing up for the Retreat in mid March. The retreat will kick off with a Membership Meeting at the Westin Poinsett. I've invited the trust to come and give a presentation at the Membership meeting. We will also carve out a portion of the Board meeting that day so the Board Members can hear a little more about the trusts. ACEC sees this as a major ROI to its members, and I think it is important for all of our Board Members to know about the trust even if their firms do not use them. Everyone may learn something that can help their bottom line. I will be contacting Keith soon to see what else he would like to focus on at the retreat.

The ACEC-SC Nominating Committee was officially activated in December. I will put a solicitation for nomination to the Board of Directors in my next Friday newsletter.

The SC Engineering Conference & Trade Show has not received many speaker nominations this year. We will need ACEC-SC's help in getting the tracks together for the meeting. The SC Engineering Conference & Trade Show is asking ACEC-SC to help fill the Transportation track and general business tracks.

Our next Board of Directors Meeting is Thursday February 7, 2019. Feel free to come up for the EEA Gala and spend the evening.

Happy New Year.

Respectfully submitted by:
Adam B. Jones
Executive Director
ACEC-SC

American Council of Engineering Companies of South Carolina
Board of Directors Meeting
December 6, 2018
Parrish & Partners, Columbia, SC

Call to Order: ACEC-SC Chair, Cameron Nations, PE, called the meeting to order at 10:05 am. The following were in attendance: Keith Overstreet, PE; Jeff Mulliken, PhD, PE; Kevin Shoemake, PE; Kylie Page, PE; Petrina Butler, PE; Rick Fauteux, PE; Jason Eppley, PE, Adam Jones and Elaine Mikell. On conference call were: Chuck Black, PE; and Jerry Carter, PE.

Consent Agenda: Motion was made, seconded and passed to approve the November 1, 2018, Board of Director's meeting minutes.

The following firms were confirmed for membership.

- Alfred Benesch & Company (sponsored by Rick Fauteux, HDR)
- Gannett Flemming (sponsored by Chuck Black, S&ME)
- Subsurface Utility Solutions (Affiliate Member)

Executive Director Adam Jones said GHD would like to become a member. GHD is a member of ACEC national. They were recruited in New York but want to join in every state where they have offices. They are working on an office in Charleston. They pay national dues directly every year. The vote for GHD will be at the next Board meeting once an application has been received.

Jones said those that have not paid their dues thus far have been notified and have assured us the check is in the mail.

Financial Report: Secretary/Treasurer Jason Eppley reported on the Financial Statement.

- Year to date income is \$346,884.63, expenses of \$ 148,885.20, net income of \$197,699.43.
- Motion was made, seconded and approved to accept the financial report as given.
- There will be more expenses that are associated with the ACEC-SC/SCDOT Annual meeting as well as more income from the event. There was a discussion of upcoming expenses as part of the conference and what additional income was outstanding.

Chairman's Report (Cameron Nations):

Strategic Plan Progress

- Grow/Diversify Membership-Chair Kevin Shoemake
 - One action item was to assemble managed company data of graphs/spreadsheets containing company names, contact names and addresses.
 - Membership in ACEC-SC is only 78 firms out of a total of 766 statewide.
 - Set a goal of new members each year of at least 5.
 - In the process of reviewing recruitment materials.

Two action Items

- Shoemake will send the list of potential members to the Board members.

- Jones is to send the Board the promotional materials that are normally sent to potential members.
- Grow the Brand-Co-Chairs Kylie Page/Keith Overstreet:
 - Working on transparency of the nominating process
 - Sending to the Board for review a procedure documenting what is already outlined in the ByLaws.
 - Bylaws state the nomination process begins after January 2.
 - Working on the way nominations are accepted, the process and where submissions should be made.
 - The nomination process will begin with the next Board meeting.
 - Invite new members to the Board Retreat in March and announce at every Board meeting and committee meeting that nominations are being accepted.
 - Hold a membership meeting breakfast prior to the start of the Board meeting at the Board retreat.
 - Overstreet said that work on the communication piece has moved to the Communication Committee (Ricky Ward).
 - Overstreet reported that ACEC said ACEC-SC may use the webservice. Executive Director Jones will speak with Ricky Ward on web service.
 - Revamp ACEC-SC website since ACEC has a platform, improve the website by using ACEC national as much as possible.
 - Jones said there was a totally revamped website for the ACEC-SC/SCDOT Annual Meeting, Tuesday, December 4.
 - Jones said the cost now is \$100.00 a month but at \$1200.00 this is not excessive.
 - Working on having information on the website to push alerts.
- Legislative influence-Co-Chairs Adam Jones/Matt Gehman
 - Jones said there will be legislative sessions at the winter meeting, Earl Hunter to speak.
 - Legislators were invited to the ACEC-SC/SCDOT Annual Meeting on Tuesday.
- Engage and Energize Membership-Chair Adam Jones
 - Jones working on a training program for new Board members.
 - There will be a social media training session at the Winter meeting.
 - Working on energizing the new generation with social media, ie: Facebook, Twitter, LinkedIn.
 - Mulliken attended the Georgia conference where prizes were awarded for those participating in social media during the event. This got people engaged while attending the sessions.
 - Organize a social media committee. Fauteux suggested we reach out to Theresa McClure, who is handing the silent auction, about talking to the Board about social media.
 - Jones said there is a white paper from ACEC concerning social media.

- ACEC Leadership Orientation in Washington was informative and a wonderful opportunity to meet the ACEC staff.
 - President Nations thanked Jones for showing him around DC.
 - Nations said money is in the budget for the Board to attend, ACEC pays for the hotel room and meals.
 - Nations said meeting Linda Darr and learning of her new initiatives was informative.
 - They attended a dinner with other MOs and ACEC leadership.
 - During orientation they spoke about the strategic plan and how the member states can revamp theirs.
 - Items that were discussed were Governmental Affairs, Publication links for the websites, contract documents, industry briefs, PAC, communications, finances, administration, association legal issues, the annual meeting and the Engineering Excellence Awards.
 - They met the new Membership Director, Daphne Bryant.
 - He encouraged everyone to attend the orientation.

Executive Directors Report (Adam Jones):

- Legislatively things are starting to pick up.
 - Representative Brian White will no longer be chair of the House Ways and Means Committee. The Republican Caucus didn't think he was towing the party line so he was relieved of his position. This is one of the highest positions in the House since it is basically the gatekeeper of the budget.
 - Representative White will not be on the Ways and Means committee next year.
 - He was moved to the House LCI committee but will have no seniority on the committee.
 - ACEC-SC will be working with Representative White even more since most of our work is with LCI.
 - Representative Murrell Smith, Sumter, was elected Chair of Ways and Means Committee with Gilda Cobb Hunter, Orangeburg, elected as first Vice Chair and Representative Gary Simrill, Rock Hill elected as second Vice Chair.
 - There will be new committee members with newly elected Representatives.
 - Representative Russell Ott, Calhoun County, who has always been an ally is now on the LCI Committee, which could be either good or bad. He led the fight against the Plastic Pipe Bill.
 - Most members of the LCI get in-line with Chairman Sandifer, or they end up on another committee.
 - Representative Ott has challenged Sandifer before on the House floor, so hopefully that does not change.
- Legislation that ACEC-SC will be working on this year.
 - A large Tort package passed in 2005, but the trial lawyers were able to slip in language to our joint and several liability law that was considered okay at the time. As the years have passed, it has been realized as quite awful. It was disputed and went all the way to the State Supreme Court, but they ruled that the language was ok.

- The problem is it allows the plaintiff to choose who they want to bring a lawsuit against when there is more than one party involved. The plaintiff can settle out of court with the person who has the least insurance and then go after whoever has the better insurance. The jury will never hear that they settled with the other party due to this language and the “empty seat” defense.
 - The effects engineers because if one of you or your employees is driving a company vehicle, that means you could end up being responsible for 100% of the damages even if you are only partially at fault.
 - The South Carolina Civil Justice Coalition, which ACEC-SC are members, will be leading the fight but we will be lobbying for passage of new Joint & Several Liability language as well. SCCJC is working with the one former justice that voted against the decision the SC Supreme Court issued.
 - According to the SC Home Builders Lobbyist, they will be re-introducing the Building Code Adoption Bill.
 - Jones is certain the Plastic Pipe Bill will be back in January.
 - Monday, December 10-12, Jones will be attending the SC Business Lobbyist Round table to hear what other legislation will be coming this year. This is a group made up of pro-business lobbyist. No contract lobbyist will be there. He will report on this in January.
- Jones attended the National Association of Engineering Council Executive Meeting last week, November 28-December 2.
 - There were over 30 ACEC Executive Directors that met to hear more about the ACEC Trust.
 - They talked more to new CEO Linda Darr, and VP Daphne Bryant to discuss ACEC National.
 - After meeting the ACEC national staff, Jones feels ACEC-SC is on the right track.
 - ACEC wants to get all 500 of the ENR 500 as members. There are 59 that are not members. They asked each MO to recommend one person from each state to help recruit these firms in each state. Without volunteers, Jones will approach Peter Strub about it since he knows the value proposition.
 - ACEC is working on a new Strategic Plan. Once it comes out in April, we may want to re-look at our Strategic plan and make tweaks to mirror national.
 - We also discussed a commission plan for MOs for bringing in new members. There was A LOT of discussion on this, but nothing finalized. NAECE will continue to work with ACEC and hopefully have something deliverable by the meeting in May.
 - Jones heard from other MOs around the country and what they are facing in the legislature.
 - Several states said they have heard that bills are going to be introduced in their states to get rid of licensure.
 - Some for all licensees and some for PEs.
 - This is being led by Tea Party folks in their states.
 - A couple states have had QBS battles. In Utah, they’ve got a bill that will charge sales tax on all services. Jones said this concerns him because there is an ad hoc tax committee in SC that is looking into this idea now.

- Jones will monitor these states to see if any of these bills gain traction.
- ACEC-SC /SCDOT Annual Meeting
 - On Tuesday, December 4, we had our largest ACEC-SC/SCDOT Annual meeting to date with 587 attendees, speakers, exhibitors, and sponsors in attendance.
 - We had 43 sponsors, 42 of them exhibited also.
 - We also received close to 200 toys for Toys for Tots, so that is pretty good.
 - He cannot tell how the expenses and income will line up yet. We did spend a good bit more money this year, but hopefully we'll still make a large profit.
- While at the meeting, three-member firms approached Jones about getting SCDOT work.
 - Two firms feel like the size of their firm was a disadvantage.
 - Two firms said they feel like the same firms are getting the work.
 - Jones said told them he would put this topic on the agenda for the Board to discuss.
 - Board said this was a QBS issue. The key for these firms is to differentiate themselves from each other. Right now, if a firm does not have recent evaluations, they only go by references. The SCDOT is looking at scoring. What percentage should be on proposal as this is the most subjective part of the proposals. Everyone should be open and honest. Maybe another opportunity is through the Transportation Committee. The SCDOT is feeling pressure about spreading the work out, their mandate is to QBS. Everything goes strictly by proposal. CE&I is similar and the same. They are calling references.
 - The SCDOT's new motto is making selections analytically, not politically.
- The ACEC-SC Environmental Committee is working on the track for the ACEC-SC/SCSPE Winter Meeting. We're trying to have a call on December 14th with ACEC's Environmental head Lynn Schlosser. Possible topics are how engineers deal with the extreme weather and a social media topic.
- The SCSPE Business track has the following topics lined up.
 - Licensing Issues in the Design Build Construction Management Era – Jay Mathews, JD
 - Ethics for Design Professionals – Dr. Dennis Fallon
 - Joint & Several Liability & Legislative Update – With Earl Hunter SCCJC and Adam B. Jones
 - Marketing for Design Professionals – Pecan Marketing
- Reg Christopher will present the Keynote address on leadership.

ACEC National Director's Report (Rick Fauteux):

- Fauteux told the Board Linda Darr has a new cabinet in place.
- Engineering Excellence Awards projects are due to national by January 4.
- PAC is over 1.8 million.
- The slate of ACEC officers for national is in the Board packet.
- Motion was made to select those names on the ballot, seconded and passed.

- Fauteux will submit the Board's vote for the four individuals shown on the ballot.
- The Annual Convention will be May 5-8, Washington, DC. Fauteux reminded everyone to bring someone new.
- Fauteux is finishing up the term as National Director, but will not run for re-election, but will continue to participate. The position will be open.

Committee Reports:

- Transportation Committee (Chair Emily Swearingen)
 - Emily Swearingen was not in attendance so Adam Jones reported on her behalf
 - Design Build recommendations will be presented to Chris Gaskins, they are changing how they handle IMR as there are items of concern.
 - Partnering Committee meeting minutes are being sent to John Boylston for approval before being sent to everyone.
 - New members have been selected to the Transportation Subcommittees and will be notified this week.
 - Transition meeting scheduled for December 12, for the transition from Swearingen to Melvin Williams.
 - Working on a calendar of all possible meetings for the whole year to avoid conflicts with other events/meetings.
- Environmental Committee (Chair Overstreet)
 - Working on the Environmental Track of the ACEC-SC/SCSPE Winter meeting in February.
- BRE Committee (Chair Black)
 - Will begin working on scholarships and the Future Leaders program after the first of the year.
- Communications Committee (Ricky Ward)
 - Not in attendance, nothing to report.
- Membership Committee (Shoemake)
 - Nothing new to report that was not touched on earlier.
- Advocacy/PAC (Gehman/Williams)
 - Gehman told everyone about the oyster roast/silent auction.
 - In the packets is a save the date card and a solicitation letter for donations.
 - Working on pricing for the event.
 - Discussed having a bowling tournament as another way to make money regionally.
 - Jones reminded the Board about the Legislative Reception, January 29, 2019.
 - Jones will have talking points with the legislators for the event.
- Engineering Excellence Awards Gala (Caleb Pozsik)
 - Everything except emcee is set, still working on emcee.
 - Judging will be Friday, December 14 at the ACEC-SC office.

- National PAC Report (Jerry Carter)
 - Carter gave the report over the phone.
 - Made the goal 21.5% over the goal amount.
 - ACEC is 85% of the goal for this year, \$161,000.00 from goal.
 - This is the final report from Carter.
 - With Board approval, Kylie Page will be the new PAC chair.
 - Page was nominated, a motion was made, seconded and passed as the new PAC chair.

Other Business: None

Next Meeting: January 3, 2019 Parrish & Partners.

Motion was made to adjourn the meeting, seconded and passed for adjournment at 12:13 pm.

Respectfully submitted by,
Elaine Mikell
Associate

[illegible]



MEMBERSHIP APPLICATION

Section I

Firm Name Buford Goff & Associates, Inc.

Parent Company (if branch or subsidiary) _____

Address 1331 Elmwood Avenue, Suite 200

City/State/Zip Columbia, SC 29201

Phone 803-254-6302 Fax 803-771-6142

Website www.bgainc.com

Key Principal or Primary Contact (Required):

Christina S Morse	Office/Financial Manager
Full Name	Title
Christina.Morse@BGAinc.com	Office/Financial/HR Manager
Email Address	Professional Role Within Firm

SC Registration #: _____

Total Company-Wide Personnel ²⁰ _____ Total State Personnel ²⁰ _____

SC Certificate of Authorization number as provided by the SC State Board of Registration for Professional Engineers and Surveyors: CO 00022

Business Organization Type:

- | | | |
|---|--|--|
| <input type="checkbox"/> Cooperative | <input type="checkbox"/> Public | <input type="checkbox"/> Limited Partnership |
| <input checked="" type="checkbox"/> Corporation | <input type="checkbox"/> Private | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Sub Chapter S | <input type="checkbox"/> Joint Venture | <input type="checkbox"/> Partnership |
| | | <input type="checkbox"/> Sole Partnership |

List all partners, limited partners, or individual owners residing in South Carolina; for a corporation, list all directors and officers (Use additional sheet if needed.)

Name	Title	Office Location (if different from above)	SC Reg. #
Brian C. Melson	President and Director		14135
Dan E. Reider	V. President and Director		10556
Keith E. Summer	V. President/Sec.-Treas. and Director		12321
Michael E. Corbett	V. President and Director		13723

Firm Description: Attach a 50-word description of your firm's activities and a copy of your marketing brochure.

Minority Status:

- | | |
|--|--|
| <input type="checkbox"/> Certified Small Business | <input type="checkbox"/> Service Disabled Veteran Owned Business |
| <input type="checkbox"/> Disadvantaged Business Enterprise | <input type="checkbox"/> Women's Business Enterprise |
| <input type="checkbox"/> Minority Business Enterprise | |

Disciplines Offered: For statistical purposes, indicate which of the following disciplines are provided by the firm. Include only in-house capability by virtue of experience and having a principal registered in the specific field:

- | | | |
|--|---|--|
| <input type="checkbox"/> Agricultural/Biological Engineering | <input checked="" type="checkbox"/> Electrical | <input type="checkbox"/> Development |
| <input type="checkbox"/> Architectural | <input type="checkbox"/> Environmental | <input type="checkbox"/> Marine & Coastal |
| <input type="checkbox"/> Chemical | <input type="checkbox"/> Fire/Earthquake/Hazards/Safety | <input checked="" type="checkbox"/> Mechanical |
| <input type="checkbox"/> Civil - General | <input type="checkbox"/> Forensic | <input type="checkbox"/> Mining/Materials |
| <input type="checkbox"/> Civil - Structural | <input type="checkbox"/> Geotechnical | <input type="checkbox"/> Nuclear/Petroleum/Energy |
| <input type="checkbox"/> Civil - Transportation | <input type="checkbox"/> Hydrology | <input type="checkbox"/> Planning |
| <input type="checkbox"/> Computer/Communications/Systems | <input type="checkbox"/> Industrial | <input type="checkbox"/> Surveying/GIS/Mapping |
| <input type="checkbox"/> Construction Management | <input type="checkbox"/> Land | <input type="checkbox"/> Water/Wastewater |
| | | <input checked="" type="checkbox"/> Other Security Electronics & Communications |
| | | Mechanical (includes Fire Protection & Plumbing) |

PLEASE ATTACH A COPY OF THE FIRM'S BROCHURE TO THIS APPLICATION. THANK YOU.

CERTIFICATE FOR MEMBER FIRMS

Application for membership in the American Council of Engineering Companies of South Carolina is hereby made and as a requirement thereof, the undersigned certifies all statements on this application are correct and that:

1. The principle business of this firm is the private practice of consulting engineering;
2. This firm is not engaged in the sale of a factory product or in the contracting for construction;
3. This applicant firm agrees to subscribe to the principles and the dues payment policy and the Articles of Incorporation and Bylaws of the American Council of Engineering Companies of South Carolina;
4. This firm will energetically support the activities of the American Council of Engineering Companies of South Carolina.

Buford Goff & Associates, Inc.

Firm

Christina S. Morse

Digitally signed by Christina S. Morse
Date: 2018.12.13 11:21:57 -05'00'

Signature

Office/Financial Manager

Title

Sponsored by ACEC-SC Member:

Firm

Signature

Section II

Add the names of staff members whom you feel would benefit from participation in ACEC-SC and ACEC. Your firm's ROI on your ACEC membership is directly related to the number of staff who are active in the Council. (Use separate sheets to provide additional names)

Full Name

Title

Email Address

Professional Role Within Firm

Full Name

Title

Email Address

Professional Role Within Firm

Full Name

Title

Email Address

Professional Role Within Firm

Full Name

Title

Email Address

Professional Role Within Firm

STAY IN TOUCH WITH THE ENGINEERING COMMUNITY

(All staff members added to this roster will receive ACEC *Last Word* and *Engineering Inc.*, ACEC-SC Reports and *Bi Annual ACEC-SC Membership Directory*)

Full Name

Title

Email Address

Professional Role Within Firm

Full Name

Title

Email Address

Professional Role Within Firm

Full Name

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RETURN THE COMPLETED APPLICATION TO: American Council of Engineering Companies of SC
826 Assembly Street
Columbia, SC 29201

QUESTIONS? Contact Ginger Booker • 803-771-4271 • ginger@jma-associations.com
(803) 771-4272 Fax • www.acecsc.org

For Official Use Only:

☐ Firm

☐ Branch

☐ Pay Direct

☐ MO Incentive. Fill in percentage:

Received: _____ ACEC-SC Accepted: _____

ACEC

AMERICAN COUNCIL OF ENGINEERING COMPANIES
of South Carolina

MEMBERSHIP APPLICATION

Section I

Firm Name TIDEMARK LAND SERVICES INC
Parent Company (if branch or subsidiary) _____
Address 3556-A CENTRE CIR
City/State/Zip FORT MILL SC 29715
Phone 844-865-5263 Fax 803-431-7595
Website WWW.TIDEMARKLAND.COM

Key Principal or Primary Contact (Required):

JULIA McDONALD PRESIDENT
Full Name Title
JMCDONALD@TIDEMARKLAND.COM PROFESSIONAL LAND SURVEYOR
Email Address Professional Role Within Firm

SC Registration #: _____

Total Company-Wide Personnel _____ Total State Personnel 15

SC Certificate of Authorization number as provided by the SC State Board of Registration for Professional Engineers and Surveyors: 5654

Business Organization Type:

- | | | |
|---|--|--|
| <input type="checkbox"/> Cooperative | <input type="checkbox"/> Public | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Private | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input checked="" type="checkbox"/> Sub Chapter S | <input type="checkbox"/> Joint Venture | <input type="checkbox"/> Partnership |
| | | <input type="checkbox"/> Sole Partnership |

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Name	Title	Office Location (if different from above)	SC Reg. #
<u>JULIA McDONALD</u>	<u>PRESIDENT / OWNER</u>		

Firm Description: Attach a 50-word description of your firm's activities and a copy of your marketing brochure.

Minority Status:

- | | |
|--|--|
| <input checked="" type="checkbox"/> Certified Small Business | <input type="checkbox"/> Service Disabled Veteran Owned Business |
| <input type="checkbox"/> Disadvantaged Business Enterprise | <input checked="" type="checkbox"/> Women's Business Enterprise |
| <input type="checkbox"/> Minority Business Enterprise | |

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| <input type="checkbox"/> Civil - General | <input type="checkbox"/> Forensic | <input type="checkbox"/> Mining/Materials |
| <input type="checkbox"/> Civil - Structural | <input type="checkbox"/> Geotechnical | <input type="checkbox"/> Nuclear/Petroleum/Energy |
| <input type="checkbox"/> Civil - Transportation | <input type="checkbox"/> Hydrology | <input type="checkbox"/> Planning |
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| <input type="checkbox"/> Construction Management | <input type="checkbox"/> Land | <input type="checkbox"/> Water/Wastewater |
| | | <input type="checkbox"/> Other |

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4. This firm will energetically support the activities of the American Council of Engineering Companies of South Carolina.

TIDEMARK LAND SERVICES, INC.

Firm

Julie A. McDonald

Signature

PRESIDENT

Title

Sponsored by ACBC-SC Member:

Firm

Signature

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Full Name	Title
Email Address	Professional Role Within Firm

RETURN THE COMPLETED APPLICATION TO: American Council of Engineering Companies of SC
826 Assembly Street
Columbia, SC 29201

QUESTIONS? Contact Ginger Booker • 803-771-4271 • ginger@jma-associations.com
(803) 771-4272 Fax • www.acecsc.org

For Official Use Only:		
<input type="checkbox"/> Firm	<input type="checkbox"/> Branch	<input type="checkbox"/> Pay Direct
<input type="checkbox"/> MO Incentive. Fill in percentage:	Received: _____	ACEC-SC Accepted: _____

	Jul '18 - Jun 19	Budget	\$ Over Budget	% of Budget	Jul '18 - Jun 19	Delta	Notes
Income							
4010 · ACEC-SC DUES	151,545.39	153,000.00	-1,454.61	99.05%	141,696.33	9,849.06	dues
4020 · ACEC-SC PAC	14,928.24	16,100.00	-1,171.76	92.72%	13,878.35	1,049.89	pac
4030 · ACEC DUES	61,704.50	61,000.00	704.50	101.16%	61,704.50	0.00	
4040 · ACEC MINUTE MAN FUND (TORT)	1,535.50	1,500.00	35.50	102.37%	1,431.50	104.00	minute man
4045 · EDUCATION FUND	664.51	500.00	164.51	132.9%	664.51	0.00	
4050 · AFFILIATE DUES	8,405.06	8,000.00	405.06	105.06%	7,755.06	650.00	aff dues
4070 · ACEC ROYALTIES	285.00	0.00	285.00	100.0%	0.00	285.00	royalties
4075 · REIMBURSEMENTS						0.00	
4075.1 · MEMBERSHIP GOALS	741.00					741.00	
Total 4075 · REIMBURSEMENTS	741.00					741.00	reimbursements
4130 · MEMBER MEETINGS						0.00	
4130.1 · ENGINEERING EXCELLENCE AWARDS						0.00	
4130.11 · ENTRY FEES	6,626.60	7,000.00	-373.40	94.67%	6,626.60	0.00	
4130.12 · PLAQUES	0.00	700.00	-700.00	0.0%	0.00	0.00	
4130.13 · EE BANQUET	0.00	5,000.00	-5,000.00	0.0%	0.00	0.00	
4130.1 · ENGINEERING EXCELLENCE AWARDS - Other	0.00	10,000.00	-10,000.00	0.0%	0.00	0.00	
Total 4130.1 · ENGINEERING EXCELLENCE AWARDS	6,626.60	22,700.00	-16,073.40	29.19%	6,626.60	0.00	
4130.2 · WINTER MEETING	0.00	21,000.00	-21,000.00	0.0%	0.00	0.00	
4130.3 · SCDOT MEETING						0.00	
4130.31 · SCDOT MEETING EXHIBITORS	5,779.20	8,000.00	-2,220.80	72.24%	4,979.20	800.00	exhibitors
4130.32 · SCDOT MEETING SPONSORS	63,541.38	65,000.00	-1,458.62	97.76%	60,985.20	2,556.18	sponsors
4130.33 · SCDOT MEETING REGISTRANTS	52,238.44	55,000.00	-2,761.56	94.98%	35,743.76	16,494.68	registrants
4130.3 · SCDOT MEETING - Other	0.00	5,000.00	-5,000.00	0.0%	0.00	0.00	
Total 4130.3 · SCDOT MEETING	121,559.02	133,000.00	-11,440.98	91.4%	101,708.16	19,850.86	dot meeting
4130.4 · BOARD RETREAT	0.00	9,000.00	-9,000.00	0.0%	0.00	0.00	
4130.5 · SUMMER ENGINEER'S CONFERENCE	9,779.62	10,000.00	-220.38	97.8%	9,779.62	0.00	
4130.6 · MEMBER GOLF TOURNAMENTS						0.00	
4130.61 · FALL PAC GOLF TOURNAMENT	1,640.00	10,000.00	-8,360.00	16.4%	1,640.00	0.00	
4130.62 · SPRING SCHOLARSHIP TOURNAMENT	0.00	15,000.00	-15,000.00	0.0%	0.00	0.00	
4130.6 · MEMBER GOLF TOURNAMENTS - Other	0.00	0.00	0.00	0.0%	0.00	0.00	
Total 4130.6 · MEMBER GOLF TOURNAMENTS	1,640.00	25,000.00	-23,360.00	6.56%	1,640.00	0.00	
4130 · MEMBER MEETINGS - Other	0.00	0.00	0.00	0.0%	0.00	0.00	
Total 4130 · MEMBER MEETINGS	139,605.24	220,700.00	-81,094.76	63.26%	119,754.38	19,850.86	meetings
4130.8 · FAR program	0.00	0.00	0.00	0.0%	0.00	0.00	
4140 · FUTURE LEADERS PROGRAM	0.00	0.00	0.00	0.0%	0.00	0.00	
4200 · PAYPAL CREDITS	0.00	0.00	0.00	0.0%	0.00	0.00	
4220 · travel reimbursements	250.00				0.00	250.00	paypal
Total Income	379,664.44	460,800.00	-81,135.56	82.39%	346,884.63	32,779.81	income
Gross Profit	379,664.44	460,800.00	-81,135.56	82.39%	346,884.63	32,779.81	income
Expense						0.00	
6010 · ACEC NATIONAL DUES						0.00	
6010.1 · MINUTE MAN CONTRIBUTIONS	0.00	1,500.00	-1,500.00	0.0%	0.00	0.00	
6010.2 · NATIONAL DUES	33,904.83	61,000.00	-27,095.17	55.58%	16,702.50	17,202.33	national dues
6010.3 · EXECUTIVE DIRECTOR/NAECE DUES	0.00	200.00	-200.00	0.0%	0.00	0.00	
Total 6010 · ACEC NATIONAL DUES	33,904.83	62,700.00	-28,795.17	54.08%	16,702.50	17,202.33	dues
6015 · ACEC-SC PAC Transfer	128.84	0.00	128.84	100.0%	128.84	0.00	
6020 · ACEC TRAVEL						0.00	
6020.2 · EXECUTIVE DIRECTOR	4,542.36	8,000.00	-3,457.64	56.78%	2,987.29	1,555.07	travel
6020.3 · NATIONAL DIRECTOR	1,695.62	5,000.00	-3,304.38	33.91%	1,695.62	0.00	
6020.4 · PRESIDENT	460.28	5,000.00	-4,539.72	9.21%	0.00	460.28	travel
6020.5 · PRESIDENT ELECT	0.00	4,000.00	-4,000.00	0.0%	0.00	0.00	
6020.6 · AFFILIATE NATIONAL DIRECTOR	0.00	4,000.00	-4,000.00	0.0%	0.00	0.00	
6020 · ACEC TRAVEL - Other	0.00	500.00	-500.00	0.0%	0.00	0.00	
Total 6020 · ACEC TRAVEL	6,698.26	26,500.00	-19,801.74	25.28%	4,682.91	2,015.35	travel
6030 · BOARD EXPENSE	42.80	2,000.00	-1,957.20	2.14%	42.80	0.00	
6045 · EDUCATION FUND EXP	0.00	0.00	0.00	0.0%	0.00	0.00	
6050 · COMMITTEE ACTIVITY						0.00	
6050.1 · MEMBERSHIP	2,600.29	5,000.00	-2,399.71	52.01%	2,600.29	0.00	
6050.2 · TRANSPORTATION	74.61	7,200.00	-7,125.39	1.04%	74.61	0.00	
6050.3 · ENVIRONMENTAL	0.00	250.00	-250.00	0.0%	0.00	0.00	
6050.4 · COMMITTEE ACTIVITY - OTHER	0.00	250.00	-250.00	0.0%	0.00	0.00	
Total 6050 · COMMITTEE ACTIVITY	2,674.90	12,700.00	-10,025.10	21.06%	2,674.90	0.00	
6120 · LEGISLATIVE ACTIVITY						0.00	
6120.2 · LOBBY FEES	0.00	416.00	-416.00	0.0%	0.00	0.00	
6120.3 · ACTIVITIES EXPENSE	0.00	500.00	-500.00	0.0%	0.00	0.00	
6120.4 · SC PAC CONTRIBUTIONS	0.00	16,100.00	-16,100.00	0.0%	0.00	0.00	
6120 · LEGISLATIVE ACTIVITY - Other	0.00	0.00	0.00	0.0%	0.00	0.00	
Total 6120 · LEGISLATIVE ACTIVITY	0.00	17,016.00	-17,016.00	0.0%	0.00	0.00	
6130 · MEMBER MEETING EXPENSES						0.00	
6130.1 · ENG. EXCELLENCE AWARDS						0.00	
6130.15 · EAA PRINTING	2,717.96	2,800.00	-82.04	97.07%	2,717.96	0.00	
6130.1 · ENG. EXCELLENCE AWARDS - Other	2,500.00	15,000.00	-12,500.00	16.67%	2,500.00	0.00	
Total 6130.1 · ENG. EXCELLENCE AWARDS	5,217.96	17,800.00	-12,582.04	29.31%	5,217.96	0.00	
6130.2 · WINTER MEETING EXPENSE	0.00	12,000.00	-12,000.00	0.0%	0.00	0.00	
6130.3 · SCDOT MEETING EXPENSE	39,071.42	54,000.00	-14,928.58	72.35%	33,239.21	5,832.21	dot meeting
6130.4 · BOARD RETREAT EXPENSE	0.00	10,000.00	-10,000.00	0.0%	0.00	0.00	
6130.6 · GOLF TOURNAMENT EXPENSES						0.00	
6130.61 · FALL PAC GOLF TOURNAMENT EXP.	2,140.00	10,000.00	-7,860.00	21.4%	2,140.00	0.00	
6130.62 · SPRING GOLF TOURNAMENT EXPENSE	7,072.91	15,000.00	-7,927.09	47.15%	7,072.91	0.00	
6130.6 · GOLF TOURNAMENT EXPENSES - Other	0.00	0.00	0.00	0.0%	0.00	0.00	

Total 6130.6 · GOLF TOURNAMENT EXPENSES	9,212.91	25,000.00	-15,787.09	36.86%	9,212.91	0.00
6130.70 · LEGISLATIVE RECEPTION	0.00	2,700.00	-2,700.00	0.0%	0.00	0.00
6130.80 · REGIONAL MEETINGS	438.99	0.00	438.99	100.0%	438.99	0.00
6130 · MEMBER MEETING EXPENSES - Other	30.04	3,500.00	-3,469.96	0.86%	30.04	0.00
Total 6130 · MEMBER MEETING EXPENSES	53,971.32	125,000.00	-71,028.68	43.18%	48,139.11	5,832.21 meeting exp
6130.8 · FAR PROGRAM EXP	0.00	0.00	0.00	0.0%	0.00	0.00
6140 · FUTURE LEADERS PROGRAM EXPENSE	888.95	0.00	888.95	100.0%	888.95	0.00
6160 · DUES AND SUBSCRIPTIONS	884.00	900.00	-16.00	98.22%	884.00	0.00
6170 · SCCJC DUES	0.00	2,500.00	-2,500.00	0.0%	0.00	0.00
6200 · MANAGEMENT FEES	99,215.20	170,083.20	-70,868.00	58.33%	70,868.00	28,347.20 mgt fees
6210 · MISCELLANEOUS OPERATIONS						0.00
6210.1 · PHOTOCOPIES	3,285.38	0.00	3,285.38	100.0%	2,227.40	1,057.98 copies
6210.2 · POSTAGE	200.61	0.00	200.61	100.0%	148.87	51.74 postage
6210.3 · FAXES	0.00	0.00	0.00	0.0%	0.00	0.00
6210.4 · LONG DISTANCE	217.68	0.00	217.68	100.0%	153.24	64.44 calls
6210.5 · GOT COMPANY.COM	0.00	0.00	0.00	0.0%	0.00	0.00
6210.6 · OFFICE SUPPLIES	28.03	0.00	28.03	100.0%	28.03	0.00
6210.8 · WEBSITE	335.00	5,000.00	-4,665.00	6.7%	335.00	0.00
6210 · MISCELLANEOUS OPERATIONS - Other	366.48	12,000.00	-11,633.52	3.05%	366.48	0.00
Total 6210 · MISCELLANEOUS OPERATIONS	4,433.18	17,000.00	-12,566.82	26.08%	3,259.02	1,174.16 total
6410 · BANK CHARGES / CREDIT CARD FEES						0.00
6410.1 · CAROLINA FIRST SERVICE FEE	20.00	48.00	-28.00	41.67%	16.00	4.00 bank fee
6410.2 · PAYPAL EXPENSE	210.00	500.00	-290.00	42.0%	180.00	30.00 pp fee
6410.3 · REGONLINE EXPENSE	370.40	528.00	-157.60	70.15%	364.39	6.01 regonline fee
6410 · BANK CHARGES / CREDIT CARD FEES - Other	-30.00	12.00	-42.00	-250.0%	-30.00	0.00
Total 6410 · BANK CHARGES / CREDIT CARD FEES	570.40	1,088.00	-517.60	52.43%	530.39	40.01 total fees
6510 · LEGAL AND PROFESSIONAL SERVICES						0.00
6510.1 · ACCOUNTING & PROFESSIONAL SVCS	2,625.00	2,500.00	125.00	105.0%	0.00	2,625.00 cpa fee
6510.2 · LEGAL & PROFESSIONAL SCVS FOR I	0.00	2,500.00	-2,500.00	0.0%	0.00	0.00
6510.5 · LIABILITY INSURANCE	0.00	350.00	-350.00	0.0%	0.00	0.00
6510 · LEGAL AND PROFESSIONAL SERVICES - Other	0.00	0.00	0.00	0.0%	0.00	0.00
Total 6510 · LEGAL AND PROFESSIONAL SERVICES	2,625.00	5,350.00	-2,725.00	49.07%	0.00	2,625.00 total
6610 · PUBLIC RELATIONS						0.00
6610.4 · AWARDS	192.60	200.00	-7.40	96.3%	192.60	0.00
6610 · PUBLIC RELATIONS - Other	161.23	3,500.00	-3,338.77	4.61%	161.23	0.00
Total 6610 · PUBLIC RELATIONS	353.83	3,700.00	-3,346.17	9.56%	353.83	0.00
6999 · UNCATEGORIZED EXPENSES	0.00	0.00	0.00	0.0%	0.00	0.00
7000 · MINUTE MAN MATCH	29.95	5,146.77	-5,116.82	0.58%	29.95	0.00
Total Expense	206,421.46	451,683.97	-245,262.51	45.7%	149,185.20	57,236.26 total exp
Net Income	173,242.98	9,116.03	164,126.95	1,900.42%	197,699.43	-24,456.45 net income

SB7	NOT YET AVAILABLE (MALLOY G) <i>Current Status:</i> 12/12/2018 - Referred to Committee Senate Judiciary
SB40	NOT YET AVAILABLE (MALLOY G) <i>Current Status:</i> 12/12/2018 - Referred to Committee Senate Judiciary
SB81	NOT YET AVAILABLE (CAMPSER, III G) <i>Current Status:</i> 12/12/2018 - Referred to Committee Senate Agriculture and Natural Resources
SB107	NOT YET AVAILABLE (CAMPBELL, JR. P) <i>Current Status:</i> 12/12/2018 - Referred to Committee Senate Agriculture and Natural Resources
SB259	NOT YET AVAILABLE (GOLDFINCH S) <i>Current Status:</i> 12/12/2018 - Referred to Committee Senate Agriculture and Natural Resources
SB283	NOT YET AVAILABLE (TALLEY S) <i>Current Status:</i> 12/12/2018 - Referred to Committee Senate Education
HR3009	NOT YET AVAILABLE (HARDEE K) <i>Current Status:</i> 12/18/2018 - Referred to Committee House Invitations and Memorial Resolutions
HB3083	NOT YET AVAILABLE (CRAWFORD H) <i>Current Status:</i> 12/18/2018 - Referred to Committee House Agriculture, Natural Resources & Environmental Affairs
HB3111	NOT YET AVAILABLE (CASKEY, IV M) <i>Current Status:</i> 12/18/2018 - Referred to Committee House Education and Public Works
HB3178	NOT YET AVAILABLE (RIDGEWAY, III R) <i>Current Status:</i> 12/18/2018 - Referred to Committee House Labor, Commerce and Industry
HB3263	NOT YET AVAILABLE (SMITH, JR. G) <i>Current Status:</i> 12/18/2018 - Referred to Committee House Labor, Commerce and Industry

Week In Review

[New poll shows most South Carolinians support medical marijuana](#)

A new poll shows that a wide majority of South Carolinians support legalizing marijuana for medical use.
The State

[Dominion Energy Completes Buyout of South Carolina Utility](#)

Dominion Energy announced the completion of its merger on Wednesday with a South Carolina utility drowning in debt after the failure of a nuclear construction project.
New York Times

[State park revenue tops \\$2 million in November](#)

State park revenue topped \$2 million in November for the first time in 2018, the S.C. Department of Parks, Recreation & Tourism said.
Associated Press

[SC still fixing security after big data breach but ends victim credit monitoring](#)

Six years after one of the nation's worst data breaches, South Carolina efforts to protect computer records from hackers remain a work in progress, but that did not prevent the end of free credit report monitoring for millions of taxpayers whose information was

stolen.

The Post & Courier

Bill creates 'SC Independence Day' to boost knowledge of state's Revolutionary role

A proposal to declare March 26 as "South Carolina Independence Day" aims to boost knowledge of the state's often overlooked role in the Revolutionary War.

The Post & Courier

'Teachers are the experts:' 7 changes a teachers' group wants from SC lawmakers in 2019

The state's growing grassroots teachers' group on Monday threw its support behind seven legislative bills they want passed in 2019.

The State

SC bill would send convicted 'porch pirates' to prison up to 5 years

It's time for South Carolina to crack down on thieves who take packages off people's doorstep, says state Rep. Cezar McKnight.

The Post & Courier

SC lawmaker who works to be a 'voice for the voiceless' makes history

For almost 27 years, state Rep. Gilda Cobb-Hunter has considered herself a voice for the voiceless. But to many in the Statehouse, she's more like a bullhorn, always ready to argue her points passionately even when she knows the votes are against her.

The Post & Courier

Dominion Energy set to close SCANA buyout, filing says

Shares of stock in SCANA Corp. will become unavailable for trading on Jan. 2, the surest sign yet that Virginia-based Dominion Energy is on the verge of finalizing its proposed buyout of South Carolina's largest homegrown, publicly traded power company.

The State

Gov. McMaster says education is a priority of his

When the new state legislative session begins in under two weeks education could be a top priority.

South Carolina Public Radio

Rep. Gilda Cobb-Hunter talks about her legislative career

"Once I decide to do something, I give it my all."

Associated Press

Rep. Nancy Mace Co-Files Bill To Define And Criminalize Child-Luring In South Carolina

Representatives Nancy Mace and Lee Hewitt refiled a bill on Tuesday, Dec. 18 to outlaw child-luring. This comes after several recorded incidents in Mount Pleasant and Charleston that involved alleged attempts from strangers to coax children into cars.

The Post & Courier

Winter Meeting Agenda

Attend the 12th Annual ACEC-SC/SCSPE Winter Meeting February 12, 2019 at Seawell's in Columbia, SC. SCSPE and ACEC-SC have partnered to sponsor this informative program in an effort to meet the continuing education needs of its members. This program offers concurrent sessions from 9:00 a.m. to 5:00 p.m. Attendees can acquire up to 6 PDH's for the full day attendance. The program offers a variety of business and environmental topics. These topics are important to engineers and engineering firms.

Cost:

ACEC-SC & SCSPE Members - \$170.00

Non-members - \$280.00

Registration Deadline: February 7, 2019

Registration & Breakfast

7:30-8:30 am

8:30-9:30 am

ACEC-SC Membership Meeting, Cameron Nations, PE (Parrish & Partners) ACEC-SC Chair

SCSPE Membership Meeting, Jason Vaughn, PE, SCSPE President

South Carolina DHEC Update, Myra C. Reece, Director of Environmental Affairs, South Carolina Department of Health & Environmental Control

12:00-1:30 pm

Keynote Address & Lunch Leadership w/ Reg Christopher, PE, Insight Group, a Christopher Company

Business Track

9:40 am – 10:40 am

Licensing Issues in the Design/Build & Construction Management Era

Jay Mathews, JD, Haynsworth Sinkler Boyd, P.A.

10:50 am-11:50 am

Joint & Several Liability/ Legislative Update

Earl Hunter, SCCJC & Adam B. Jones ACEC-SC/SCSPE

12:00 pm-1:30PM Keynote (Leadership with Reg Christopher, Insight Group)

1:40 pm-3:50 pm

Ethics for Design Professionals

Dr. Dennis Fallon, PE, Chairman of SC Board of Registration for Engineers & Surveyors

4:00 pm– 5:00 pm

Marketing & Social Media for Design Professionals?

Michelle Thompson, Pecan Pie Marketing & Design Firm

Environmental Track

9:40 am - 10:40 am

Capacity Use Zones Across the State

Rob Devlin, SCDHEC

10:50 am - 11:50 am

Designing in the Era of Climate Change

Paul Grosser, PE PW Grosser Consulting

12:00 pm – 1:30pm Lunch w/ Keynote (Leadership w/ Reg Christopher)

1:40 pm – 2:40 pm

Ryan Trail, JD William Mullen

Environmental Law Update

2:50 pm – 3:50 pm

NEPA Hot Topics & FAQ

Henry Phillips NEPA (National Environmental Policy Act) Division Manager, SCDOT

4:00 pm-5:00 pm

Waters of the US –

Army Corp of Engineers

Tentative

Adjourn