



The QBS Discussion & Why It Is Important to You!



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What is Qualifications-Based Selection (QBS)?



- Simple and competitive process
- Matches the right engineering and design professional to the project
- Based on expertise and experience rather than cost alone

QBS in the United States

- Brooks Act of 1972 mandated QBS for A/E procurements by Federal agencies.
- Forty-six states currently have QBS (“mini-Brooks”) laws, with agencies in 3 others (IA, VT, and WI) following QBS.
- Over half the states have laws which flow down to local governments.
- Endorsed by the American Public Works Association.
- Endorsed by the American Bar Association as part of their model procurement code.

What Does QBS Evaluate?



EXPERIENCE



EXPERTISE



TRAINING



AVAILABILITY



REFERENCES



Why Qualifications-Based Selection?

Why QBS over other procurement methods?



QBS saves **money**



QBS saves **time**



QBS **simplifies** complex projects



QBS **delivers** innovation



QBS **drives** procurement

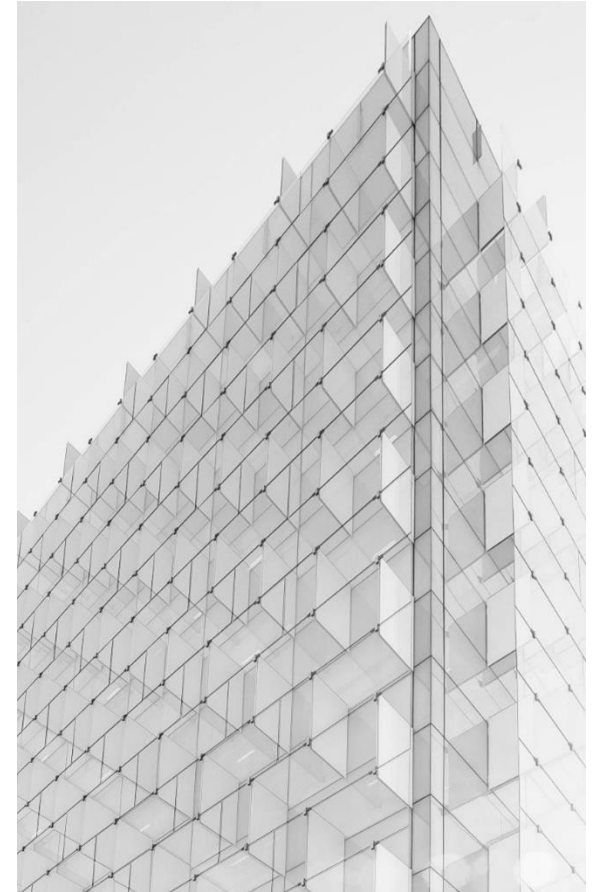
QBS Saves Money

QBS outperforms the national average cost growth by 50%.



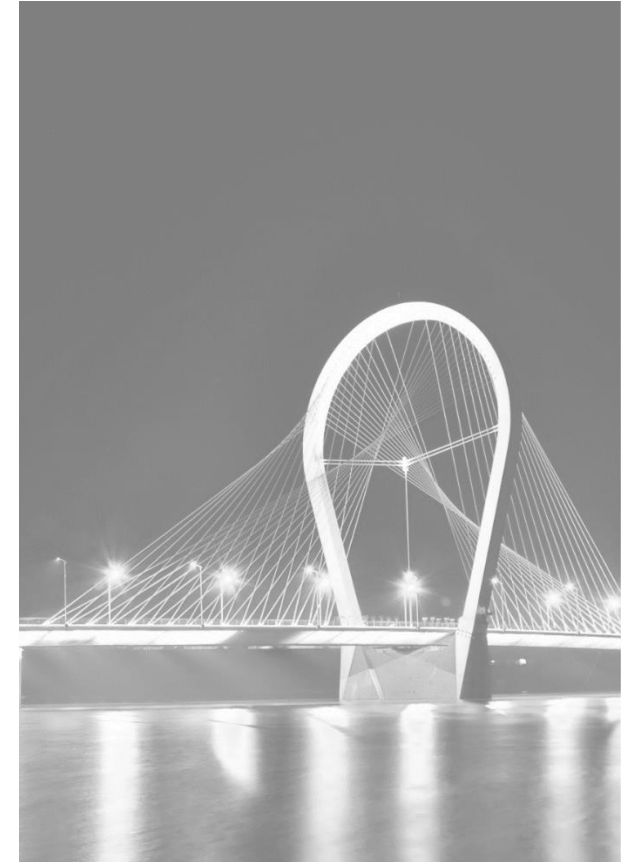
QBS Saves Time

QBS procurement results in fewer project delays, outperforming the national average.



QBS Simplifies Complex Projects

QBS ensures complex projects have the best talent.



QBS Delivers Innovation

QBS enables innovation because price is not the only driving factor.



QBS Drives Procurement

QBS is the primary procurement tool – even for agencies that experience lean staffing and high turnover.



Resources for ACEC Member Firms and State MOs

QBS Resource Portal

- QBS Primer
- Media kit and infographics
- Federal and state statutes
- Previous studies and materials

ACEC Research Institute

- Engineering Impact Series
- Transportation Funding Analysis

ACEC Minuteman Fund



QBS Resource Portal

ACEC Federal and State Agency Engagement



Technical assistance / reviews

- Compliance with Federal rules
- Alignment with best practices in other states
- Other procurement considerations

Direct involvement

- Letter or call to procurement officer
- Outreach to federal agencies

PR and communications support

Which IIJA investments in PA can benefit from QBS?



Bridge & Highway Programs



Aviation Programs



Energy Programs



Water Programs



Transit Programs



Broadband Investment



Thank you

