

KURT KARSTENS

PRINCIPAL, SENIOR SALES EXECUTIVE



Kurt Karstens is a Senior Sales Executive and Principal at EPIC's Pittsburgh office. In Kurt's role as Principal, he is responsible for developing relationships with prospects and managing client expectations involving their insurance program and service team's responsibilities. This includes proper execution of risk management and claims management services. Kurt has over 30 years' experience as an insurance professional in capacities as a commercial underwriter, commercial account executive and the past 10 years as a sales executive.

Kurt focuses almost exclusively on middle market commercial accounts across a wide variety of industries and professions while cultivating specializations within non-profit organizations, design professionals, law firms, hospitality accounts, and technology companies.

Kurt earned a Bachelor of Science Degree in Business Administration with a specialization in Finance & Insurance from Bowling Green State University. Kurt holds a Pennsylvania producer insurance license, as well as a Surplus Lines license. He is also licensed in a variety of other states.

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