



# **Annual Membership Meeting Agenda**

**June 16, 2020**

**Virtual Meeting**

**10:45am**

**GoTo Meeting Instructions Provided During Registration**

Call to Order	Frary
Action Items	
President's Report	Frary
Minutes – May 21, 2019	Frary
Financial Report	R. Bougher
Membership Report	Veydt
National Directors Report	Schweiss
Board of Directors & Officers Ratification	Frary
Installation of Board of Directors & Officers	Charles Gozdziwski
Comments from ACEC President	Linda Darr
New President's Report	Holloway
Adjourn	Holloway

## **ACEC/PA Annual Meeting of the Membership Minutes** **May 21, 2019 at 9:00am** **Nashville, TN**

### Attendees Present

Board members: Eric Veydt, Jon Livingston, Matt Natale, Derek Rogers, Mike Bougher, Maggie Talarico, Mark Markosky, Matt Marquardt, Joe O'Neil, Perry Schweiss, Eric Frary, Troy Holloway, Roseline Bougher, Ed Reese (phone), Sandy Baseshore (phone)

Ex-officio: Mike Girman

Non-board members: Scott Schaeffer, Paul McNamee, Tony Dougherty, Joseph Riley, Rosanna Smithnosky, Jeff Guzy, Art Barrett, Ryan Gargan, Ken Nadler, Alex Housel, Lydia Zabricki, Lee Ann Wheeler, Tom Riester, Lea Nadler

ACEC/PA staff: Leeann Sherman, Executive Director

**Absent:** Yassmin Gramian, Samantha Safara

Call to Order Perry Schweiss called the meeting was called to order at 8:49am.

Perry thanked everyone who is finished with their duties on the board.

### Action Items

1. Approval of June 11, 2018 meeting minutes – Eric Frary
  - a. The minutes from the June 11, 2018 annual meeting were approved unanimously. Eric Frary moved to approve; Mark Markosky seconded.
2. Financial Report – Eric Veydt
  - a. The financial report was the same given at the board meeting. No further discussion ensued.
3. Membership Report – Troy Holloway
  - a. The membership report was the same given at the board meeting. Eric Frary added that bylaws were revised and approved by the membership. We need 25% of our total index to ratify the changes. Lea Nadler thanked everyone for their efforts in reviewing and revising the bylaws.

# MEETING MINUTES

4. National Directors Report – Joe O’Neil
  - a. The National Directors report was the same given at the board meeting.
  - b. Art Barrett added that the QBS study that ACEC National is working on may be funded through the foundation. The amount requested was in excess of \$100K. Art suggested that ACEC/PA discuss this with the membership so we know what want out of the study and what we can contribute to the study.
5. Ratification of the 2019-2020 board members- Art Barrett
  - a. Art administered an oath to all of the 2019-2020 board members.

Annual meeting adjourned at 9:00am.

# American Council of Engineering Companies of Pennsylvania

## STATEMENT OF FINANCIAL POSITION

As of May 31, 2020

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1604 Merrill Edge Money Market	0.00
4135 Scholarship Account	26,967.85
5407 Wells Fargo Checking	187,691.88
9758 Wells Fargo Money Market	129,936.89
<b>Total Bank Accounts</b>	<b>\$344,596.62</b>
Accounts Receivable	
1200 *Accounts Receivable	1,178.90
1201 Allowance for Bad Debts	0.00
<b>Total Accounts Receivable</b>	<b>\$1,178.90</b>
Other Current Assets	
1010C1 Unrealized G (L) ML Reserved	796.06
1010D1 Unrealized G (L)Wells Fargo-Inv Reserved	-6,194.42
1010R Investment Acct - cash reclass	0.00
1010SN Investment acct - cash portion	0.00
1210 Prepaid Expenses	0.00
1210.1 Prepaid Meetings and Events	3,921.25
1210.2 Prepaid Insurance	180.00
<b>Total 1210 Prepaid Expenses</b>	<b>4,101.25</b>
1499 Undeposited Funds	0.00
3210 Scholarship Fund - check deposits	0.00
<b>Total Other Current Assets</b>	<b>\$ -1,297.11</b>
<b>Total Current Assets</b>	<b>\$344,478.41</b>
Fixed Assets	
1062 Office Equipment	0.00
1062A Original Cost	21,991.06
1062B Accumulated Depreciation	-15,125.33
<b>Total 1062 Office Equipment</b>	<b>6,865.73</b>
<b>Total Fixed Assets</b>	<b>\$6,865.73</b>
<b>TOTAL ASSETS</b>	<b>\$351,344.14</b>

# American Council of Engineering Companies of Pennsylvania

## STATEMENT OF FINANCIAL POSITION

As of May 31, 2020

	TOTAL
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2200 *Accounts Payable	88.81
<b>Total Accounts Payable</b>	<b>\$88.81</b>
Other Current Liabilities	
2206 Prepaid Dues	0.00
2206.1 Prepaid Firm Dues	0.00
2206.2 Prepaid Index Dues	0.00
2206.3 Prepaid ACEC Dues	0.00
2206.4 Prepaid Affiliate Dues	0.00
<b>Total 2206 Prepaid Dues</b>	<b>0.00</b>
2209 PAC Clearing Account	0.00
2210 Due to PAC	0.00
2211 Deferred Income	18,308.00
2502 Capital Lease Obligation	3,952.40
25600 Dues Owed to National	0.00
25610 Dues Owed to National - Current	156.42
25620 Dues Owed to National - Past Due	25,549.04
<b>Total 25600 Dues Owed to National</b>	<b>25,705.46</b>
25700 Accrued Payroll and Taxes	6,226.60
25800 ACCRUED VACATION	26,113.82
3315 Scholarship Donations	1,000.00
PA Department of Revenue Payable	0.00
<b>Total Other Current Liabilities</b>	<b>\$81,306.28</b>
<b>Total Current Liabilities</b>	<b>\$81,395.09</b>
<b>Total Liabilities</b>	<b>\$81,395.09</b>
Equity	
2900 Opening Bal Equity	0.00
2960 Retained Earnings	138,356.32
3100 Scholarship (Golf Outing) Restricted Net Assets	25,520.82
Net Revenue	106,071.91
<b>Total Equity</b>	<b>\$269,949.05</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$351,344.14</b>

# American Council of Engineering Companies of Pennsylvania

## BUDGET VS. ACTUALS: FY 2019-2020 - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
3000 Dues Income				
3001 Base ACEC/PA Dues	56,000.00	57,500.00	-1,500.00	97.39 %
3002 ACEC/PA Dues	370,023.79	356,070.00	13,953.79	103.92 %
3003 Affiliate Dues	35,298.00	36,875.00	-1,577.00	95.72 %
<b>Total 3000 Dues Income</b>	<b>461,321.79</b>	<b>450,445.00</b>	<b>10,876.79</b>	<b>102.41 %</b>
3009 ACEC BIT Royalty	1,560.00	1,200.00	360.00	130.00 %
3015 Member Directory Income	5,200.00		5,200.00	
3300 Meetings				
3301 Central Chapter Meeting	15,780.00	16,250.00	-470.00	97.11 %
3302 Eastern Chapter Meeting	27,990.00	27,300.00	690.00	102.53 %
3303 Western Chapter Meeting	34,150.08	27,300.00	6,850.08	125.09 %
3304 Govt Affairs Breakfast	20,795.95	16,250.00	4,545.95	127.98 %
3305 Annual Meeting				
3305.1 Annual Meeting Sponsorships	0.00	8,000.00	-8,000.00	0.00 %
3305.2 Annual Meeting Registrations	0.00	25,875.00	-25,875.00	0.00 %
<b>Total 3305 Annual Meeting</b>	<b>0.00</b>	<b>33,875.00</b>	<b>-33,875.00</b>	<b>0.00 %</b>
3306 Spring Conference				
3306.1 Spring Conference Sponsorships	0.00	14,500.00	-14,500.00	0.00 %
3306.2 Spring Conference Registrations	0.00	31,835.00	-31,835.00	0.00 %
<b>Total 3306 Spring Conference</b>	<b>0.00</b>	<b>46,335.00</b>	<b>-46,335.00</b>	<b>0.00 %</b>
3307 ACEC/PA Fall Conference				
3307.1 Fall Conference Sponsorships	15,417.00	9,000.00	6,417.00	171.30 %
3307.2 Fall Conference Registrations	37,652.95	27,750.00	9,902.95	135.69 %
<b>Total 3307 ACEC/PA Fall Conference</b>	<b>53,069.95</b>	<b>36,750.00</b>	<b>16,319.95</b>	<b>144.41 %</b>
3308 Diamond Awards				
3308.1 Diamond Awards Sponsorships	16,320.00	20,000.00	-3,680.00	81.60 %
3308.2 Diamond Awards Registrations	37,450.00	38,085.00	-635.00	98.33 %
3308.3 Diamond Awards Project Submission Fee	14,700.00	9,600.00	5,100.00	153.13 %
<b>Total 3308 Diamond Awards</b>	<b>68,470.00</b>	<b>67,685.00</b>	<b>785.00</b>	<b>101.16 %</b>
3309 Scholarship Golf Outing				
3309.1 Golf Outing Sponsorships	12,520.00	12,000.00	520.00	104.33 %
3309.2 Golf Outing Registrations	13,490.00	10,740.00	2,750.00	125.61 %
3309.3 Golf Outing Mulligans/Raffle	4,392.00	4,900.00	-508.00	89.63 %
<b>Total 3309 Scholarship Golf Outing</b>	<b>30,402.00</b>	<b>27,640.00</b>	<b>2,762.00</b>	<b>109.99 %</b>
3403 Legislative Day	0.00	7,500.00	-7,500.00	0.00 %
<b>Total 3300 Meetings</b>	<b>250,657.98</b>	<b>306,885.00</b>	<b>-56,227.02</b>	<b>81.68 %</b>
3400 Special Events				
3405 Tri-State Conference	14,000.00		14,000.00	
<b>Total 3400 Special Events</b>	<b>14,000.00</b>		<b>14,000.00</b>	
3900 Investment Income				

# American Council of Engineering Companies of Pennsylvania

## BUDGET VS. ACTUALS: FY 2019-2020 - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
3901 Interest	145.31	1,200.00	-1,054.69	12.11 %
3901.1 Interest from Money Market Account	17.45		17.45	
<b>Total 3901 Interest</b>	<b>162.76</b>	<b>1,200.00</b>	<b>-1,037.24</b>	<b>13.56 %</b>
3902 Dividends	2,680.73	600.00	2,080.73	446.79 %
<b>Total 3900 Investment Income</b>	<b>2,843.49</b>	<b>1,800.00</b>	<b>1,043.49</b>	<b>157.97 %</b>
3951 Misc Income	807.02		807.02	
<b>Total Revenue</b>	<b>\$736,390.28</b>	<b>\$760,330.00</b>	<b>\$ -23,939.72</b>	<b>96.85 %</b>
<b>GROSS PROFIT</b>	<b>\$736,390.28</b>	<b>\$760,330.00</b>	<b>\$ -23,939.72</b>	<b>96.85 %</b>
Expenditures				
4000 Payroll Expenditures				
4001 Salaries	237,304.37	256,800.00	-19,495.63	92.41 %
4002 Payroll Taxes	14,563.59	25,200.00	-10,636.41	57.79 %
4003 Employee Benefits	13,859.30	14,400.00	-540.70	96.25 %
4004 Retirement	6,938.89	10,272.00	-3,333.11	67.55 %
4005 Payroll Fees	667.00	720.00	-53.00	92.64 %
<b>Total 4000 Payroll Expenditures</b>	<b>273,333.15</b>	<b>307,392.00</b>	<b>-34,058.85</b>	<b>88.92 %</b>
4015 Member Directory Expenses	2,738.33	750.00	1,988.33	365.11 %
4300 Meetings Expense				
4302 Central Chapter Mtg Expense				
4302.2 Central Chapter Mtg Travel	17.90	50.00	-32.10	35.80 %
4302.3 Central Chapter Mtg F&B	4,815.72	5,985.00	-1,169.28	80.46 %
<b>Total 4302 Central Chapter Mtg Expense</b>	<b>4,833.62</b>	<b>6,035.00</b>	<b>-1,201.38</b>	<b>80.09 %</b>
4303 Eastern Chapter Mtg Expense				
4303.2 Eastern Chapter Mtg Travel	109.90	210.00	-100.10	52.33 %
4303.3 Eastern Chapter Mtg F&B	10,695.48	14,280.00	-3,584.52	74.90 %
4303.4 Eastern Chapter Mtg AV/Rm Rental	1,399.20	1,050.00	349.20	133.26 %
<b>Total 4303 Eastern Chapter Mtg Expense</b>	<b>12,204.58</b>	<b>15,540.00</b>	<b>-3,335.42</b>	<b>78.54 %</b>
4304 Western Chapter Mtg Expense				
4304.2 Western Chapter Mtg Travel	449.87	270.00	179.87	166.62 %
4304.3 Western Chapter Mtg F&B	16,434.36	13,200.00	3,234.36	124.50 %
<b>Total 4304 Western Chapter Mtg Expense</b>	<b>16,884.23</b>	<b>13,470.00</b>	<b>3,414.23</b>	<b>125.35 %</b>
4305 Govt Affairs Bfast Expense				
4305.2 Govt Affairs Bfast Travel	16.53		16.53	
4305.3 Govt Affairs Bfast F&B	5,792.22	4,125.00	1,667.22	140.42 %
<b>Total 4305 Govt Affairs Bfast Expense</b>	<b>5,808.75</b>	<b>4,125.00</b>	<b>1,683.75</b>	<b>140.82 %</b>
4306 Diamond Awards Expense				
4306.1 Awards Expense	1,927.85	2,000.00	-72.15	96.39 %
4306.2 Diamond Awards Travel	240.43	200.00	40.43	120.22 %
4306.3 Diamond Awards F&B	31,113.74	32,000.00	-886.26	97.23 %
4306.4 Diamond Awards AV/Rm Rental	10,931.65	10,600.00	331.65	103.13 %
4306.5 Diamond Awards Supplies/Misc.	6,030.03	8,100.00	-2,069.97	74.44 %

# American Council of Engineering Companies of Pennsylvania

## BUDGET VS. ACTUALS: FY 2019-2020 - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total 4306 Diamond Awards Expense</b>	<b>50,243.70</b>	<b>52,900.00</b>	<b>-2,656.30</b>	<b>94.98 %</b>
4307 Annual Meeting Expense				
4307.2 Annual Meeting Travel	667.38	3,000.00	-2,332.62	22.25 %
4307.3 Annual Meeting F&B	0.00	13,000.00	-13,000.00	0.00 %
4307.4 Annual Meeting AV/Rm Rental		2,500.00	-2,500.00	
4307.5 Annual Meeting Supplies		600.00	-600.00	
4307.6 Annual Meeting Activities		5,500.00	-5,500.00	
<b>Total 4307 Annual Meeting Expense</b>	<b>667.38</b>	<b>24,600.00</b>	<b>-23,932.62</b>	<b>2.71 %</b>
4308 Spring Conference Expense				
4308.3 Spring Conference F&B		18,835.00	-18,835.00	
4308.4 Spring Conference AV/Rm Rental		5,750.00	-5,750.00	
4308.5 Spring Conference Supplies		500.00	-500.00	
4308.7 Spring Conference Speaker		2,000.00	-2,000.00	
<b>Total 4308 Spring Conference Expense</b>		<b>27,085.00</b>	<b>-27,085.00</b>	
4309 ACEC/PA Fall Conference Expense				
4309.2 Fall Conference Travel	31.39	50.00	-18.61	62.78 %
4309.3 Fall Conference F&B	13,643.24	10,316.00	3,327.24	132.25 %
4309.4 Fall Conference AV/Rm Rental	3,460.90	1,650.00	1,810.90	209.75 %
4309.5 Fall Conference Supplies	165.92	500.00	-334.08	33.18 %
<b>Total 4309 ACEC/PA Fall Conference Expense</b>	<b>17,301.45</b>	<b>12,516.00</b>	<b>4,785.45</b>	<b>138.23 %</b>
4310 Scholarship Golf Outing Expense				
4310.1 Scholarship Gift Given	12,000.00	2,500.00	9,500.00	480.00 %
4310.2 Golf Outing Travel	82.01	50.00	32.01	164.02 %
4310.3 Golf Outing F&B	4,675.30	4,670.00	5.30	100.11 %
4310.4 Golf Outing Green/Cart Fees	4,480.00	3,880.00	600.00	115.46 %
4310.5 Golf Outing Supplies	2,471.93	4,245.00	-1,773.07	58.23 %
4310.6 Other Golf Outing Expenses	1,826.00	1,800.00	26.00	101.44 %
4310.7 Scholarship Income Tfr		10,495.00	-10,495.00	
4310.8 Golf Outing Staff Time	3,925.73		3,925.73	
<b>Total 4310 Scholarship Golf Outing Expense</b>	<b>29,460.97</b>	<b>27,640.00</b>	<b>1,820.97</b>	<b>106.59 %</b>
4351 Legislative Day Expenses				
4351.1 Legislative Day Printing/Postage	3.20	2,550.00	-2,546.80	0.13 %
4351.2 Legislative Day Travel		20.00	-20.00	
4351.3 Legislative Day F&B		4,000.00	-4,000.00	
4351.5 Legislative Day Supplies		900.00	-900.00	
<b>Total 4351 Legislative Day Expenses</b>	<b>3.20</b>	<b>7,470.00</b>	<b>-7,466.80</b>	<b>0.04 %</b>
<b>Total 4300 Meetings Expense</b>	<b>137,407.88</b>	<b>191,381.00</b>	<b>-53,973.12</b>	<b>71.80 %</b>
4350 Special Events Expenses				
4353 Tri-State Conference Expense	262.45		262.45	
<b>Total 4350 Special Events Expenses</b>	<b>262.45</b>		<b>262.45</b>	
4400 Insurance				

# American Council of Engineering Companies of Pennsylvania

## BUDGET VS. ACTUALS: FY 2019-2020 - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
4401 Business Insurance	630.00	650.00	-20.00	96.92 %
4402 Workers Comp Insurance	1,487.50	700.00	787.50	212.50 %
4403 Auto Insurance	2,539.50	2,520.00	19.50	100.77 %
4404 Directors & Officers Liability	1,528.00	1,800.00	-272.00	84.89 %
4405 ERISA Retirement Insurance	90.00		90.00	
<b>Total 4400 Insurance</b>	<b>6,275.00</b>	<b>5,670.00</b>	<b>605.00</b>	<b>110.67 %</b>
4500 Office Supplies and Expenses				
4501 Supplies	3,309.33	6,200.00	-2,890.67	53.38 %
4502 Copier Supplies/Equipment	10,810.65	14,250.00	-3,439.35	75.86 %
4502.1 Interest Paid - Copier Lease	206.40		206.40	
<b>Total 4502 Copier Supplies/Equipment</b>	<b>11,017.05</b>	<b>14,250.00</b>	<b>-3,232.95</b>	<b>77.31 %</b>
4503 Office Expense/Gifts	1,040.12	360.00	680.12	288.92 %
<b>Total 4500 Office Supplies and Expenses</b>	<b>15,366.50</b>	<b>20,810.00</b>	<b>-5,443.50</b>	<b>73.84 %</b>
4600 Office/Admin Expense				
4601 Bank Monthly Charges	495.40	600.00	-104.60	82.57 %
4602 CC Transaction Fees	9,104.79	14,400.00	-5,295.21	63.23 %
4603 Internet Services	2,043.80	3,180.00	-1,136.20	64.27 %
4604 Printing		500.00	-500.00	
4605 Postage	146.30	360.00	-213.70	40.64 %
4606 Rent	41,792.43	41,760.00	32.43	100.08 %
4607 Advertising	185.00		185.00	
4608 Telephone	6,932.62	8,400.00	-1,467.38	82.53 %
4609 Other Misc Svc Costs	1,675.68		1,675.68	
4610 Investment Acct Bank Fees	275.00		275.00	
<b>Total 4600 Office/Admin Expense</b>	<b>62,651.02</b>	<b>69,200.00</b>	<b>-6,548.98</b>	<b>90.54 %</b>
4900 Board Expenses	3,522.00	3,200.00	322.00	110.06 %
4910 Prof Dev/Meetings	1,190.77	1,100.00	90.77	108.25 %
4920 Lobbying Expenses	4,673.30	2,700.00	1,973.30	173.09 %
4940 Tenant Improvements	3,510.00	1,200.00	2,310.00	292.50 %
5000 Committee Expenses	893.28	750.00	143.28	119.10 %
5100 Member-Related (non-travel)	2,063.63	2,000.00	63.63	103.18 %
5210 Dues/Subscriptions				
5211 Publication Subscriptions	7,525.00	3,850.00	3,675.00	195.45 %
5212 Prof Memberships	2,145.00	2,200.00	-55.00	97.50 %
5213 Subscriptions	9,216.73	9,000.00	216.73	102.41 %
<b>Total 5210 Dues/Subscriptions</b>	<b>18,886.73</b>	<b>15,050.00</b>	<b>3,836.73</b>	<b>125.49 %</b>
5520 Professional Services				
5521 Legal	3,849.50	10,000.00	-6,150.50	38.50 %
5522 Accountant	14,834.05	10,000.00	4,834.05	148.34 %
5523 Computer/IT	8,831.76	5,900.00	2,931.76	149.69 %
5524 Internet Survey	1,876.00	1,500.00	376.00	125.07 %
5525 Public Relations	60,292.50	64,800.00	-4,507.50	93.04 %

# American Council of Engineering Companies of Pennsylvania

## BUDGET VS. ACTUALS: FY 2019-2020 - FY20 P&L

July 2019 - June 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total 5520 Professional Services</b>	<b>89,683.81</b>	<b>92,200.00</b>	<b>-2,516.19</b>	<b>97.27 %</b>
5600 Travel Expenses				
5601 ACEC/NACEC Travel Expenses	6,519.52	11,000.00	-4,480.48	59.27 %
5604 Legislative Travel Expense	2,907.76	3,000.00	-92.24	96.93 %
5605 Staff/Membership Related Travel	1,581.11	3,600.00	-2,018.89	43.92 %
<b>Total 5600 Travel Expenses</b>	<b>11,008.39</b>	<b>17,600.00</b>	<b>-6,591.61</b>	<b>62.55 %</b>
5610 Auto Expenses				
5611 Vehicle Maintenance	218.55	180.00	38.55	121.42 %
5612 Vehicle Lease	5,779.73	6,312.00	-532.27	91.57 %
5613 Vehicle Gas/Tolls/Parking	1,130.10	900.00	230.10	125.57 %
<b>Total 5610 Auto Expenses</b>	<b>7,128.38</b>	<b>7,392.00</b>	<b>-263.62</b>	<b>96.43 %</b>
6010 Depreciation Expense	2,091.54		2,091.54	
<b>Total Expenditures</b>	<b>\$642,686.16</b>	<b>\$738,395.00</b>	<b>\$ -95,708.84</b>	<b>87.04 %</b>
NET OPERATING REVENUE	<b>\$93,704.12</b>	<b>\$21,935.00</b>	<b>\$71,769.12</b>	<b>427.19 %</b>
Other Expenditures				
Reconciliation Discrepancies-1	0.00		0.00	
<b>Total Other Expenditures</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>
NET OTHER REVENUE	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>
NET REVENUE	<b>\$93,704.12</b>	<b>\$21,935.00</b>	<b>\$71,769.12</b>	<b>427.19 %</b>

# Consulting Engineers of Pennsylvania PAC

## STATEMENT OF FINANCIAL POSITION

As of May 31, 2020

		TOTAL
<b>ASSETS</b>		
Current Assets		
Bank Accounts		
1001 Wells Fargo Checking		17,432.29
<b>Total Bank Accounts</b>		<b>\$17,432.29</b>
<b>Total Current Assets</b>		<b>\$17,432.29</b>
<b>TOTAL ASSETS</b>		<b>\$17,432.29</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable (A/P)		296.67
<b>Total Accounts Payable</b>		<b>\$296.67</b>
<b>Total Current Liabilities</b>		<b>\$296.67</b>
<b>Total Liabilities</b>		<b>\$296.67</b>
Equity		
Retained Earnings		7,795.74
Net Revenue		9,339.88
<b>Total Equity</b>		<b>\$17,135.62</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>\$17,432.29</b>

# PA Consulting Engineers PAC

## STATEMENT OF FINANCIAL POSITION

As of May 31, 2020

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1001 Wells Fargo Checking	56,825.80
<b>Total Bank Accounts</b>	<b>\$56,825.80</b>
Other Current Assets	
1200 Bank Clearing Account	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$56,825.80</b>
<b>TOTAL ASSETS</b>	<b>\$56,825.80</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Total Liabilities</b>	
Equity	
3000 Retained Earnings	60,486.70
Net Revenue	-3,660.90
<b>Total Equity</b>	<b>\$56,825.80</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$56,825.80</b>

## **ACEC/PA Membership Board Report June 16, 2020**

1. The Membership has been reasonably static for the 2019-2020
  - The Drop in Member Firm Employee Count is primarily due to the loss of 3 member firms in the Fall of 2019.
  - The Member Firm Index has remained nearly the same and is due in part to the small difference in change of Member Firm Employee Count and a change to the calculation of the Index number
  - Affiliate Members are up slightly

*For details see the Membership Tables and Charts*
2. Firms are now renewing on an anniversary date rather than fiscal

## **ACEC/PA National Director Board Report June 16, 2020**

### **1. National PAC Report:**

As of May 31, 2020 - Raised \$14,350 of our \$33,958 goal.

As of June 9, 2020 - Disbursements - \$20,000 (see attached Excel PA\_06-09-20-CurrentYearDisbursement.xls)

“Attended” PAC Champs Training June 3, 2020 – Recommended

### **2. CEPA PAC Report:**

As of May 31, 2020 – Raised \$11,500 of our \$25,000 goal.

As of May 31, 2020 – Disbursements - \$724.65 (primarily for donations fees and Commonwealth Compliance Solutions services)

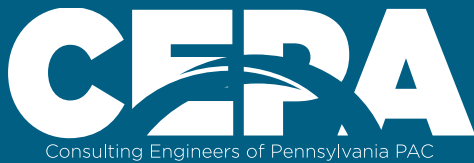
### **3. Sent reminders to Board members June 10<sup>th</sup> - \$500 for CEPA PAC and ACEC National PAC calendar year obligation.**

### **4. Prepared PAC solicitation letter for membership. Both CEPA PAC and ACEC National PAC are included. (see attached Word file 2020 ACEC PAC Campaign Kick-off.doc)**

### **5. Action Items**

- President and President Elect review solicitation letter/sign/distribute.

### **6. Next Meeting – Not applicable**



Q1: 2020

## CEPA CONTRIBUTORS

Tom Bice  
Michael Bougher  
Roseline Bougher  
Greg Cerminara  
Jeff Guzy  
David Hamlet  
Thomas Leckrone  
Jesse Love  
John Mitchell  
Marc Pinto  
John Prybella  
Joseph Riley  
Derek Rogers  
Douglas Smith  
Margaret Talarico  
Brian Teles  
Eric Veydt  
Christopher Vollmer  
Scott Zeevaart  
Larson Design Group PAC  
(From January 1 to March 31, 2020)



# LEGISLATIVE

### Senate

SB 494 Local Government Commission

SB 596 Pennsylvania Clean Transportation Infrastructure Act  
(ACEC/PA has taken a supportive position)

SB 1133 Information Technology Billing Verification Software

### House

HB 99 Improving DEP Permitting Process – On-Line Permit Tracking System

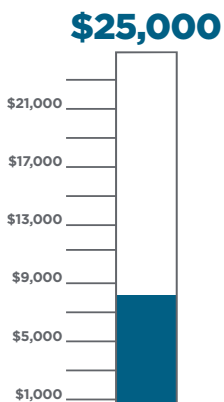
HB 163 Modernize PA's Separations Act

HB 414 DEP Permitting Review Timeframes – Erosion & Sediment Control Program

HB 509 Reform to Increase Permit Transparency

HB 2101 Engineer, Land Surveyor and Geologist Registration Law

HB 2172 PASSHE Reform \_ Bill Package (QBS Elimination)



**Contribute by going to**  
**[acecpa.org/page/CEPAPACState](http://acecpa.org/page/CEPAPACState)**

\*View the [CEPA PAC](#) and [ACEC](#) monthly reports.

## CEPA PAC DONATIONS TO CANDIDATES

No donations were given in this quarter.



**American Council of Engineering Companies of Pennsylvania**  
800 North Third Street, Suite 301 | Harrisburg, PA 17102  
Phone: 800-651-1946 | Fax: 717-202-2581 | [www.acecpa.org](http://www.acecpa.org)



# ACEC

AMERICAN COUNCIL OF ENGINEERING COMPANIES

American Council of Engineering Companies

1015 15th Street NW, 8th Floor  
Washington DC 20005-2605

Phone: 202-347-7474 | Fax: 202-898-0068

E-mail: [acec@acec.org](mailto:acec@acec.org) | [www.acec.org](http://www.acec.org)

## ACEC CONTRIBUTORS

Michael Bougher

Roseline Bougher

David DeLizza

Ryan Gargan

Troy Holloway

Jesse Love

Matthew Natale

John Prybella

Thomas Reilly

Derek Rogers

Rosanna Smithnosky

Eric Veydt

Christopher Vollmer

Larson Design Group PAC

*(From January 1 to March 31, 2020)*

**To contribute  
to the ACEC  
PAC, [click here.](#)**



## LEGISLATIVE

### ACEC Recovery Agenda for Transportation

The centerpiece of a national infrastructure-based recovery agenda should be a multi-year reauthorization of the nation's surface transportation law – the FAST Act – with sustainable and growing revenues to support critical highway and transit projects.

### ACEC Recovery Agenda for Water Infrastructure

Congress should include a robust water infrastructure component to an infrastructure-based recovery agenda in 2020, built around investments in ports and waterways, flood control, hydropower, and water and wastewater programs under a new Water Resources Development Act (WRDA).

ACEC and Seven Partner Groups Oppose Spyware Legislation in Pennsylvania [SB 1133](#)



## ACEC DONATIONS TO CANDIDATES

Committee	Amount	Date
BRIAN FITZPATRICK FOR CONGRESS	\$500	3/13/20
MAD4PA PAC	\$1,000	3/13/20
BRIAN FITZPATRICK FOR CONGRESS	\$500	3/13/20
BRIAN FITZPATRICK FOR CONGRESS	\$2,500	2/25/20
DWIGHT EVANS FOR CONGRESS	\$1,000	1/27/20
MIKE KELLY FOR CONGRESS	\$1,000	1/27/20

Committee	Amount	Date
DR JOHN JOYCE FOR CONGRESS	1000	6/1/2020 0:00
Patriots For Perry	2000	6/1/2020 0:00
CHRISSY HOULAHAN FOR CONGRESS	1000	6/1/2020 0:00
FRIENDS OF GLENN THOMPSON	1000	6/1/2020 0:00
Doyle For Congress Committee	3000	6/1/2020 0:00
DWIGHT EVANS FOR CONGRESS	1500	6/1/2020 0:00
MIKE KELLY FOR CONGRESS	2000	6/1/2020 0:00
SMUCKER FOR CONGRESS	1000	6/1/2020 0:00
CHRISSY HOULAHAN FOR CONGRESS	1000	4/22/2020 0:00
MAD4PA PAC	1000	3/13/2020 0:00
BRIAN FITZPATRICK FOR CONGRESS	500	3/13/2020 0:00
BRIAN FITZPATRICK FOR CONGRESS	500	3/13/2020 0:00
BRIAN FITZPATRICK FOR CONGRESS	2500	2/25/2020 0:00
MIKE KELLY FOR CONGRESS	1000	1/27/2020 0:00
DWIGHT EVANS FOR CONGRESS	1000	1/27/2020 0:00

**ACEC/PA Government Affairs Board Report**  
**June 16, 2020**  
**Via Virtual Board Meeting**

Chair – Michael Girman  
Vice Chair – Andrew Pennoni

1. Last Board report was February 11, 2020
2. Legislative Outreach Group and Government Affairs meetings
  - a. Ongoing CEPA PAC and ACEC PAC and Funding Requests and Updates
    - CEPA & PaCE PAC Financial Statements (Board Report)
    - 2020 PAC Contributors (as of May 31, 2020 Board Report)
    - 1<sup>st</sup> Quarterly Newsletter Report
  - b. Government Affairs Breakfasts / Video Meetings
    - May 21, 2020 – Senator Kim Ward
    - May 12, 2020 – Congressman Scott Perry
    - May 1, 2020 – PennDOT Town Hall
    - April 29, 2020 – Leslie Richards, GM SEPTA
    - February 12, 2020 – Acting Secretary Yassmin Gramian, PE
    - January 8, 2020 – Rep. Martina White
    - November 2019 – PA Turnpike Report
    - October 8, 2019 - Sam Robinson
    - September 11, 2019 – Rep. Tim Hennessy and Rep. Mike Carroll
  - c. ACEC National Convention and Lobbying Days – Cancelled
    - Board of Director's Meeting – April 25, 2020 (Virtual)
    - Fall Conference – San Diego (October 28-31, 2020)
  - d. ACEC PA Legislative Grass Roots Educational Effort
    - Draft Advocacy Outline (April 16, 2020)

Next Meeting – To Be Scheduled



AMERICAN COUNCIL OF ENGINEERING COMPANIES  
*of Pennsylvania*

## 2020-2021 Board of Directors & Officers

### **Executive Committee**

Troy Holloway, P.E., PTOE, PTP, President– Century Engineering, Inc.

Eric Veydt, P.E., President-Elect – Gannett Fleming, Inc.

Roseline Bougher, Vice President– A.D. Marble & Co., Inc.

Michael Bougher, P.E., Treasurer – Stantec Consulting Services, Inc.

Mark Markosky, P.E., Secretary – The Markosky Engineering Group, Inc.

Eric Frary, P.E., Immediate Past President/National Director – Michael Baker International

Leeann Sherman, MPS, CAE, Executive Director – Ex-Officio – ACEC/PA

### **At-Large Directors**

#### **2019-2021:**

Western – William Gross– HDR

Central - Rosanna Smithnosky, P.E. – Susquehanna Civil, Inc.

Eastern - Jeff Guzy, P.E. – RK&K

#### **2020-2022:**

Western – Damon Rhodes, P.E. – Larson Design Group, Inc.

Central - Sandra Basehore – Skelly and Loy, Inc.

Eastern - Michael Girman, P.E., – AECOM Technical Services, Inc.

### **Regional Chapters**

#### **Western Chapter:**

Derek Rogers, Chapter President – RIG Consulting, Inc.

Ryan Gargan, P.E., Chapter Vice President – Lochner

#### **Central Chapter:**

Paul McNamee, P.E., Chapter President – KCI Technologies, Inc.

Lonnie Young, Chapter Vice President – RETTEW

#### **Eastern Chapter:**

Joseph Riley, P.E., Chapter President – WSP USA, Inc.

Casey Moore, P.E., Chapter Vice President – McMahon Associates, Inc.