



AMERICAN COUNCIL OF ENGINEERING COMPANIES
of Pennsylvania

Board of Directors - Meeting Agenda

November 17, 2021 at 9:00am

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Call to Order	Veydt
Consent Agenda Action Items	Veydt
Board Minutes – 10.08.2021	
Committee Board Reports	
Agenda Action Items	
Financial Report (October 2021)	Markosky
Reports	
Membership Report	M. Bougher
Finance Committee Report	Markosky
PAC/National Directors Report	Holloway
Government Affairs Report	Pennoni
President's Report	Veydt
Executive Director Report	Sherman
Open Discussion	Veydt
Adjourn	Veydt



CONSENT AGENDA ITEMS

ACEC/PA Board Meeting Minutes October 8, 2021 at 8:30am Virtual Meeting

Attendees Present Via Teleconference:

Board Members: Eric Veydt (President), Rose Bougher (President Elect), Michael Bougher (Vice President), Mark Markosky (Treasurer), Troy Holloway (Immediate Past President/National Director), Bill Gross, Casey Moore, Paul McNamee, Damon Rhodes, Joseph Riley, Rosanna Smithnosky, Eric Meyer, Jim Maloney, Ryan Gargan, Mark Kinnee, Lonnie Young, Michael Girman (Secretary) , Sandy Basehore

ACEC/PA Staff: Leeann Sherman, Executive Director

Guests: Shelley Row

Not present: All Board Members were present

Government Affairs: Andrew Pennoni

Due to the pandemic this meeting was held virtually.

This meeting was recorded.

Call to Order

Eric Veydt called the meeting to order at 9:03am.

Noted we do have quorum for this meeting.

1. Strategic Plan/Shelly Row

Eric Veydt introduced Shelly Row (Blue Fjord Leaders) as person/firm chosen to conduct the Strategic Planning exercise for ACEC PA. It will be held February 10-11, 2022 in State College, PA and is being planned for an in-person event. Veydt explained that several firms were interviewed by the 3Ps and the Executive Director on August 31, 2021. Row gave a brief personal bio and firm expertise in the services to be provided. The agreement of services and scope has not yet been reviewed by the ExCom.

Row explained that the success of the process was dependent on our participation in the process. Board Source packet will be distributed to Board members October 8, 2021. It will be a self-assessment of the Board due October 22, 2021. 100% participation is critical. Veydt clarified that all assessments by board members will be confidential and seen by Row in whole only. Board will receive a summary report.

Veydt gave a brief overview of the proposed scope activities and stressed the importance of meeting deadlines established to complete the process to be most beneficial to the organization.

Veydt informed the board that the fees associated with the preliminary scope as discussed was \$23K as submitted by Row. Mark Markosky provided that although the planning effort was not budgeted this year, we have run with a surplus to cover costs. Finance Committee agrees it is a good use of funds. Sherman provided additional background on the type of survey that will be sent to the board and the effort required to complete it by each board member.

Several questions were raised, comments provided, and discussion ensued.

Markosky motioned to approve Row as facilitator for the Strategic Planning effort contingent on finalization of scope of work. Seconded by Rosanna Smithnosky. Unanimously approved.

2. Minutes from August 19, 2021 Board Meeting. Joe Riley and R. Bougher provided revisions to the minutes as prepared.
3. Casey Moore motioned to approve the Governance Manual with minor edits as discussed. Seconded by Eric Meyer. Unanimously approved.
4. Financial Report

Markosky presented two items. The Audited FY2021 end of year financial statement and the Draft Standard Form 990. Discussion ensued surrounding the memo provided by the treasurer that identifies points of interest that the board should be aware of. Department of State reporting for the PACs and information provided to the board as well as the role of the board and the auditing firm in the review process was vetted. Numerous questions were raised, and discussion ensued. McNamee motioned the acknowledgement of the Draft Standard Form 990 by the board. Seconded by Moore. Unanimously approved.

Markosky presented the Statement of Financial Position dated August 31, 2021. Discussion surrounding the Payroll Tax Credit occurred. Non dues revenue sources including Chapter Meetings, Fall Conference and Diamond Awards were also discussed. Fees associated with the PACs were raised and discussed. McNamee motioned the acceptance of the report. Seconded by R. Bougher. Unanimously approved.

Smithnosky brought to the attention of the board the Federal Insurance Limit highlighted in the Treasurer's memo. No action required at this time. Finance Committee will review. Additional discussion occurred regarding the PACs and the level of engagement of the board in regards to their finances and reporting.

5. Membership Report

Mike Bougher presented the membership report for August. No Member Firms dropped; one Affiliate member dropped. September report included CMC Engineering being added. Two drops included Attain Engineers and LTK. Two Affiliate members dropped.

6. Finance Committee Report

No new discussion points occurred. Minutes of the previous meeting are being developed and will be sent out for review. Most recent meeting was predominantly dominated by Fiscal Year Audit Report review.

7. PAC /National Directors Report

Troy Holloway reported. Through the 2nd Quarter, ACEC national has provide \$9K of support for PA elected officials. This includes direct contributions as well as events. 3rd Quarter wrapped up last week. A report will be forthcoming for November.

PACs are running at 50% of goal. Running at \$30K combined variance with 11 weeks to go.

National efforts are focused on IJJA. Communication with ACEC PA firms is ongoing.

8. Government Affairs Report

Andrew Pennoni presented that October 13th will be first GA meeting. Rep. Michael Carroll will be speaker. November 10th speaker is still being discussed.

9. President's Report

Veydt noted the selection of Row as facilitator for Strategic Planning exercise.

The finalization of Governance Manual was noted.

Troy Holloway, Eric Frary and Veydt reviewed the eight performance reviews submitted regarding Sherman. Discussions will be occurring with Sherman. Annual raise of 3% went into effect on Sherman anniversary date of September 5, 2021.

Testimony to the House Transportation Committee went well. Focus of committee was on P3. ACEC PA testimony was focused on QBS and all options available for increasing transportation funding. Melissa Batula from PennDOT sent Thank You note regarding our testimony.

ACEC National Fall Conference is coming up. Veydt and Sherman to attend virtually.

Golf outing was a success for our scholarship program.

10. Executive Director Report

Sherman reported that ACEC/PA provided testimony to the House Transportation Committee.

Two PA Legislators (national) are reacting negatively to IJJA.

Working with National on Covid vaccine mandates. Working with PennDOT on further direction on mandates and how to prepare and implement.

It appears that there is no momentum at the state level for transportation funding. Sherman asked for more engagement with board on reaching out to legislators. Personal relationships are key.

Veydt reported that he and Sherman held a phone call with Cong. Reschenthaler's office regarding PPP. This stemmed from letter penned by Veydt.

Board Self-Assessment Tool was sent to all members during the meeting from Board Source. Be aware that it may go to Junk Folder.

Motion to adjourn meeting at 10:42am by Damon Rhoads, seconded by M. Bougher. Unanimously approved.

Committee Board Reports | 1.17.2021

Committees with a checkmark have supplied reports. Committees highlighted did not provide a board report.

Committee	Chair
<input checked="" type="checkbox"/> Aviation	Brad Homan, Michael Baker International
<input checked="" type="checkbox"/> Business/Finance	Jeremiah Fritz, The Markosky Engineering Group, Inc.
<input checked="" type="checkbox"/> Contract Administration	Glenn Stickel, SAI
<input checked="" type="checkbox"/> Diamond Awards	Abigail Facini, Burns Engineering
<input checked="" type="checkbox"/> DE&I	Nicki Jacobs, GPI
<input checked="" type="checkbox"/> DRPA/DRJTBC	Catherine ChiaCalabria, McCormick Taylor, Inc.
<input checked="" type="checkbox"/> Energy	Brian Link, Kimley-Horn
<input checked="" type="checkbox"/> Environmental	Colleen Meiswich, A.D. Marble
<input checked="" type="checkbox"/> Legislative Outreach	Andrew Pennoni, Pennoni
<input checked="" type="checkbox"/> Marketing	Lynn Resta, JMT
<input checked="" type="checkbox"/> Municipal Services	Clayton VanVerth, Gibson-Thomas
<input checked="" type="checkbox"/> PA Turnpike	Matt Macey, CDR Maguire, Inc.
<input checked="" type="checkbox"/> PennDOT Task Force	Scott Schaeffer, JBC Associates
<input checked="" type="checkbox"/> Construction Services	Derek Rogers, RIG Consulting
<input checked="" type="checkbox"/> Diverse Partnerships	Jamie North, DLZ
<input checked="" type="checkbox"/> Innovative Delivery	Nick Burdette, HDR
<input checked="" type="checkbox"/> Multimodal	Scott Schrinier, Gannett Fleming
<input checked="" type="checkbox"/> Port Authority Task Force	Tom Bice, Gannett Fleming
<input checked="" type="checkbox"/> Quality	Scott Zeevaart, Gannett Fleming, Inc.
<input checked="" type="checkbox"/> Safety Task Force	Tony Dougherty, TPD
<input checked="" type="checkbox"/> Scholarship/Golf	Ed Stetz, STV
<input checked="" type="checkbox"/> SEPTA	Michael Cuddy, TranSystems, Corporation
<input checked="" type="checkbox"/> Technology	Chris Bauer, McMahon Associates
<input checked="" type="checkbox"/> Water	Jenni Woodworth, A.D. Marble
<input checked="" type="checkbox"/> Workforce Development/HR	Thomas Cushman, AECOM

ACEC/PA Aviation Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date:
 - a. No meetings to date.

2. Accomplishments Fiscal Year To Date:

Description: I attended the ACP Board meeting in October. An area of discussion where ACEC/PA could support is funding for aviation in PA.

3. Projects Committee is Engaged In Fiscal Year To Date:

Description: No projects initiated to date.

4. Committee/Association Challenges For Committee:

Description: Connecting with airport owners across the state. The challenge is how best to do it...what's the best venue, i.e. one on one or a group discussion setting.

Clients Engaged With:

PennDOT, ACP, etc.

5. Action Items for Future:

- Brad and Leeann to catch up to discuss meeting schedule, meeting agenda, strategies
- Brad and Leeann to coordinate with ACP
- Ongoing coordination and collaboration with ACP
- Connect with PA airport owners

6. Next Meeting – TBD

ACEC/PA Business/Finance Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: 1 (10/19/2021)

2. Accomplishments Fiscal Year To Date:

Description: Updated committee on current PPP loan issues

3. Projects Committee is Engaged In Fiscal Year To Date:

Description: PPP Loan Issues

4. Committee/Association Challenges For Committee:

Description: We still need a vice chair for the committee

5. Clients Engaged With: PennDOT, PTC or any other as needed

6. Action Items for Future:
 - Find a Vice Chair
 - Continue with PPP Loan issues until they are resolved
 - Develop other goals the committee can work on

7. Next Meeting – 12/7/2021, 11:00 AM – 12:00 PM, Virtual

ACEC/PA Contract Admin Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: 1 (9/8/2021)

2. Accomplishments Fiscal Year To Date:

Description:

- Committee Chair Stickel attended PennDOT Task Force meeting on 9/14/2021

3. Projects Committee is Engaged In Fiscal Year To Date:

Description:

- Continue to stay involved in discussions with PennDOT regarding PPP impacts on FAR overhead

4. Committee/Association Challenges For Committee:

Description:

- future of Mutual Gains (update, expand, improve)?
- set up periodic meetings with PennDOT counterparts (Consultant Agreement section) to discuss contract issues in a smaller setting than the quarterly task force?

5. Clients Engaged With: none directly (Leeann contacts PennDOT on our behalf)

6. Action Items for Future:

- Mutual Gains – provide assistance (if this initiative continues)
- Continue to assist with discussions with PennDOT regarding PPP impacts on FAR overhead rate
- Average hourly rate – continue to monitor. Gather feedback from member firms if/when problems are encountered during PennDOT negotiations.
- Bentley products – coordinate with other committees (Technology and Construction Services) regarding ongoing problems
- PennDOT supplements – can the process be expedited?
- Assist with Mentor/Protégé program as it develops

7. Next Meeting – TBD

ACEC/PA Diversity, Equity and Inclusion Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date:
None
2. Accomplishments Fiscal Year To Date:
 - Updated Committee Goals
3. Projects Committee is Engaged In Fiscal Year To Date:
 - a. Development manageable milestone for the committee goals
 - b. Developing of educational resources and other opportunities to increase awareness of DEI to our member firms. (i.e. webinars, input in the ACEC/PA newsletters, conference sessions, etc.)
4. Committee/Association Challenges For Committee:
 - a. Perception of DEI can be controversial given today's current social climate.
 - b. Committee member engagement. Promoting more active participation.
5. Clients Engaged With:
 - a. None at this time.
6. Action Items for Future:
 - Develop a potential educational program, communication type, and objective for Board review prior to implementation.
 - Review and judge DEI Award Submission between Nov. 9-12th.
 - Initiate at least one educational session/document .
7. Next Meeting – We have not met since our last meeting date of 1/22/2021 and requested a meeting be scheduled with the Chair, Co-Chairs, and Leeann in November and a requested a full committee meeting in December.

ACEC/PA Diamond Awards Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: 1
2. Accomplishments Fiscal Year To Date: 2
 1. Released 2022 Call for Entries, Submissions due Oct. 1
 2. Released Special Award Nominations due Nov. 5
3. Projects Committee is Engaged In Fiscal Year To Date: N/A
4. Committee/Association Challenges For Committee:

Description: As the COVID-19 pandemic continues to prove uncertainty for the health and safety of attendees at in-person events, ACEC/PA and the Executive Board have made the decision to move the 2022 Diamond Awards to the virtual setting on January 27, 2022 at 3PM.
5. Clients Engaged With: N/A
6. Action Items for Future:
 - As the decision to move the 2022 Diamond Awards event to a virtual setting, communication will be sent to the Committee on 10/28/2021 and inform ACEC/PA membership on 10/29/2021.
7. Next Meeting – Tentative date of November/December 2021.

ACEC/PA DRPA-DRJTBC Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date:
First meeting of FY 2021-2022 was held on 09/17/2021.
2. Accomplishments Fiscal Year To Date: None
3. Projects Committee is Engaged In Fiscal Year To Date: None
4. Committee/Association Challenges For Committee:
We have not been able to schedule meetings with our ACEC/NJ committee counterparts to discuss/plan mutual activities for our two bi-state agencies.
5. Clients Engaged With: None
6. Action Items for Future:
 - DRPA
 - Conference call with ACEC/NJ counterparts to gather common concerns/issues of interest.
 - Plan Spring 2022 workshop with ACEC/NJ DRPA committee
 - Meet with Mike Venuto & ACEC/PA/NJ committee leadership to discuss COVID-19 impacts to funding/projects, other common concerns, status of eBuilder as their PM tool
 - Invite Mike Venuto to speak at Eastern chapter meeting
 - Input from ACEC/PA Construction Services committee on best practices - involvement of designer during construction, change orders requested by owner, feedback from construction staff
 - DRJTBC
 - Follow up on selected items from 2018 Consultant Survey results shared with DRJTBC
 - Release of 03/27/2019 DRJTBC meeting minutes
 - Conference call with ACEC/NJ counterparts to gather common concerns/issues of interest
 - Meet with DRJTBC & ACEC/PA/NJ committee leadership regarding follow-up to 2018 survey and 3/2019 meeting, and other issues of mutual interest
 - Invite Roy Little / Joe Resta to speak about Capital Program
7. Next Meeting – 11/12/2021, noon, virtual meeting

ACEC/PA Energy Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: 0 Last meeting March 9, 2020

2. Accomplishments Fiscal Year To Date:

Description: Initiated hand-off meetings with Wes Carson. Need to refocus the effort the committee to include renewable energy in additional to fossil fuel infrastructure and recruit more members.

3. Projects Committee is Engaged In Fiscal Year To Date:

Description: None.

4. Committee/Association Challenges For Committee:

Description: Recruitment and refocusing committee goals.

5. Clients Engaged With: None at this time. Likely PADEP moving forward.

6. Action Items for Future:

- Target specific member firms working in renewable energy
- Restart the committee and determine individual goals based on state of the industry.
- Support proposed Community Solar legislation

7. Next Meeting – November 9 at 2:30pm

ACEC/PA Environmental Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: NA
2. Accomplishments Fiscal Year To Date:

Description:
 - Continuation of Permit Task Force Subcommittee- Meetings: 4/13/2021; 10/18/2021
 - Met with Mark Lombard and Bryon Ruhl to discuss Taskforce objectives on 9/24/2021. Will Revise current Goals/Actions for improving Permit submittals
3. Projects Committee is Engaged In Fiscal Year To Date: See above.
4. Committee/Association Challenges For Committee:

Description: Continuing the Permit Task Force Subcommittee; Collaboration with partners and clients relating to Permit Task Force Subcommittee
5. Clients Engaged With: PennDOT, DEP, etc.
6. Action Items for Future:
 - Continue with Permit Task Force Subcommittee
 - Meet every 3-4 months with Environmental Committee
7. Next Meeting – June 22, 2021; November 16, 2021

ACEC/PA Innovative Delivery Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: One Committee Meeting on June 30th, 2021
2. Accomplishments Fiscal Year to Date:
 - Held one committee meeting
3. Projects Committee is Engaged In Fiscal Year To Date:
Minimal activity due to PennDOT-driven pause of TQI. Awaiting PennDOT engagement of consultant to more two-step design build manuals forward.
Tracking the following initiatives:
 - TQI Alternative Delivery task force
 - Digital Delivery 2025
 - PennDOT Pathways
4. Committee/Association Challenges for Committee:
 - PennDOT-driven pause of TQI
 - Ensuring engineering consultant interests are included in several significant innovative delivery initiatives currently in development (see #3).
5. Clients Engaged With:
PennDOT: Various Districts and Central Office
Pennsylvania Turnpike Commission – through TQI, when that restarts
6. Action Items for Future:
 - Continue check in with PennDOT about TQI Alternative Delivery. Determine if this is an initiative they really want to move forward with.
 - Maintain open communication with Digital Delivery 2025 leadership to provide input in that development process.
7. Next Meeting – Winter, 2022, following reassessment of group purpose due to lack of perceived interested in alternative delivery (via TQI) by PennDOT.

ACEC/PA Legislative Outreach Board Report November 17, 2021

1. No Legislative Outreach Group meetings since the last board meeting.
Number of Meetings Fiscal Year To Date: One (1) meeting was held on March 10, 2021.

2. Accomplishments Fiscal Year To Date:

GA meeting on October 13th. Guest Speaker was Representative Mike Carroll, Democratic Chair of the House Transportation Committee

Second GA meeting scheduled for November 10th. Guest speaker is Matt Reiffer, Vice President of Transportation, ACEC National

3. Projects Committee is Engaged In Fiscal Year To Date:

We are hoping to conduct legislative visits in the Spring. Depends on whether the legislators will be accepting visitors.

4. Committee/Association Challenges For Committee:

Educating our legislators regarding the need for long term sustainable infrastructure funding and motivating them to take action.

5. Clients Engaged With: N/A

6. Action Items for Future:
 - Legislative fly-in
 - CEPA PAC fundraiser

7. Next Meeting – None scheduled at this time.

ACEC/PA Marketing Committee Board Report October 28, 2021

1. **Number of Meetings Fiscal Year To Date:** Two (2) meetings held: August 11, 2021 and September 22, 2021

2. **Accomplishments Fiscal Year To Date:**

Description: The Marketing Committee has had two successful meetings and have discussed a variety of initiatives the group would like to undertake. See below for more information.

3. **Projects Committee is Engaged In Fiscal Year To Date:**

Description: Team is in the process of launching a survey to member firms on what they want to see how the Marketing Committee can support the ACEC/PA membership.

Team is also in the process of brainstorming session ideas for the Spring ACEC/PA Conference.

4. **Committee/Association Challenges For Committee:**

Description: Membership/attendance on marketing committee is low and the team would like to raise awareness with member firms to get new members for the committee.

5. **Clients Engaged With:** N/A

6. **Action Items for Future:**

- Marketing Committee would like to have a session at the Spring Conference in 2022. Topic would be a panel of selection committee members from various clients (PennDOT Districts, SEPTA, PTC, DRPA, etc.)
- Increase awareness and solicit input as to what the membership would like the Marketing Committee to work on.

7. **Next Meeting** – Thursday, November 4, 2021 - Virtual

ACEC/PA PennDOT Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: Three

2. Accomplishments Fiscal Year To Date:

Description: Continued working with PennDOT leadership at Task Force Meetings

3. Projects Committee is Engaged In Fiscal Year To Date:

Description: None

4. Committee/Association Challenges For Committee:

Description: None

5. Clients Engaged With: PennDOT

6. Action Items for Future:

- Determine if the PennDOT Committee provides any value for PennDOT and plan changes that need to be made.

7. Next Meeting – December 2021

ACEC/PA Construction Services Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: 3

2. Accomplishments Fiscal Year To Date:

Description:

Workforce Development/TA Usage – Formulated an ACEC/PA member task force to analyze the data provided by the Department on previous utilization each inspection classification. Task Force is led by Tom Davis, Urban Engineers, Vice Chair – East of Construction Services Committee. The Task Force has been meeting to discuss how to make the consultant construction inspection industry more appealing as a career.

Certifications and Trainings –

- Began the conversation with the Department of changing the required guide rail training which are extremely time intensive from scheduled 6 days of training to online “just in time” trainings. We feel this method will be more effective in achieving competent inspection and less cumbersome for consultants. Unfortunately, the Department was not receptive to this idea and has pushed forward with the guide rail training system that they planned.
- Our guidance with the NECEPT courses appears to have been utilized in the scheduling of the courses. There are an abundance of Concrete courses available.
- Concerning topic of the qualification of the second learning activity for the NECEPT Asphalt Recertification. NECEPT has emphasized the definition of what courses qualify in addition to one NECEPT Refresher course. Option still exists to take two NECEPT Refresher courses. The list does not include standard District Winter Schools which had been commonly used by the industry as the second course. We are scheduling a meeting with Central Office (preferably Joe Robinson) and NECEPT to solve this problem.

UAS Committee – ACEC/PA has been added to the Department’s UAS Committee.

Procurement – Expressed concern over language in District 11-0 advertisements specifying part time inspection positions. Department is going to reach out to 11-0 to discuss the intent. Also requested that staffing levels be included in the planned project stage so that consultants have more information with which to craft the most responsive submissions. District 11-0 has not published any advertisements since with part time positions specified.

Justin Gibbons has created job descriptions for the inspection classifications in conjunction with the Department provided internal job description documents. Committee is currently reviewing and commenting on the draft.

3. Projects Committee is Engaged In Fiscal Year To Date:

Description:

Reviewing and analyzing data provided by the Department on Inspection Classification utilization with the intent on making recommendations to the Department that could result in better careers for inspectors.

Draft consultant inspector job descriptions aligned with Department internal job descriptions by classification is being reviewed and commented on by the committee.

4. Committee/Association Challenges For Committee:

Description:

Very low attendance at meetings. Need more involvement from the membership. Major member firms that have large inspection departments did not have any attendees. Feedback from members has been that it is too hard to attend a virtual meeting for the committee because of the requirement of signing up for the committee to get the communication of the meetings.

5. Clients Engaged With:

PennDOT Central Office

6. Action Items for Future:

- Meet with Central Office and NECEPT regarding solution to second qualified learning activity for Asphalt Recertification
- Finalize consultant job description document for inspection classifications

7. Next Meeting – Not scheduled yet but should be in mid-late January 2022 and virtual

ACEC/PA Diverse Partnerships Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date:

1 meeting on October 11, 2021, looking to have another meeting prior to December 15th

2. Accomplishments Fiscal Year To Date:

Description: discussions about the following items.

- Mentor / Protégé Program
- SBE Pilot Program
- COVID-19 Rules, Regulations, and other general discussions
- DBE Percentages
- Looking for ways to increase diverse membership to ACEC/PA

3. Projects Committee is Engaged In Fiscal Year To Date:

Description: Mentor / Protégé Program as well as the SBE Pilot Program

4. Committee/Association Challenges For Committee:

Description: ACEC/PA does not have a great presence of completely diverse members. Gathering additional members to hear their voice, is something we are interested in doing.

5. Clients Engaged With: PennDOT

6. Action Items for Future:

- Continue to ask PennDOT and PTC if there are any updates to the Mentor / Protégé program
- Continue discussions with Melissa about SBE Pilot Program
- Invite teaming partners to ACEC/PA meetings, who are minority subs on various projects but not members of ACEC/PA.

7. Next Meeting – TBD, but prior to 12/15

ACEC/PA Multimodal Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: 1
2. Accomplishments Fiscal Year To Date: New leadership and restarting committee
3. Projects Committee is Engaged In Fiscal Year To Date:
4. Committee/Association Challenges For Committee:

Committee needs to develop goals and continue relationship with the PennDOT Multimodal Deputy Secretary as well as SEPTA, PAAC, and Amtrak.

Waiting for a Survey Monkey survey to be issued to committee members for interest in subcommittees, mission statement, committee goals, addressing PennDOT MultiModal Deputate.

5. Clients Engaged With: PennDOT (TBD)
6. Action Items for Future:
 - Establish committee goals
 - Build a committee with members
 - Schedule recurring meetings with committee members
 - Establish subcommittees
 - Meet with Multimodal Deputy Secretary
7. Next Meeting – December 14, 2021.

ACEC/PA Municipal Services Committee Board Report 11/17/2021

1. Number of Meetings Fiscal Year To Date:

The Committee has not met since our last meeting date of 02/04/2021

2. Accomplishments Fiscal Year To Date:

The Committee has not met since our last meeting date of 02/04/2021

3. Projects Committee is Engaged In Fiscal Year To Date:

Description:

Developing a Webpage as a Municipality Resource to include:

- RFP/RFQ Examples
- Federal, State and Local Funding List Websites
- Subdivision and Land Development Review Guide
- Strategic Links to PennDOT Publications for Processes and Funding
- Pursuing entities to host virtual presentations and seminars
- Permission to develop a Funding Webinar with a Q&A session

4. Committee/Association Challenges For Committee:

Description:

- Low meeting attendance
- Limited communication outside of conference calls

5. Clients Engaged With: PSATS; CCAP; PMAA; PSABS; PML

6. Action Items for Future:

- Committee to Review six examples of submitted RFP/RFQ examples
- Committee to reach out to water committee regarding any contributing examples
- Post Funding List to the Public Committee website
- Post Subdivision and Land Development Guide to website
- Committee can send strategic links to Leeann to compile and distribute for consideration

7. Next Meeting – To be determined

ACEC/PA PTC Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: Two, on July 27, 2021 and September 15, 2021
2. Accomplishments Fiscal Year To Date:

Description: The committee reconvened for the 2021-2 Fiscal Year under the new Chair and Vice Chair. The first meeting was held earlier this year to continue past discussions as well as introduce new talking points to benchmark where we go next with the committee. To that end, a survey was sent to the committee for their input as discussed below. The second meeting presented the survey results and discussed additional talking points in depth. These talking points will be taken to the meeting scheduled for November 9, 2021 with PTC Leadership.

3. Projects Committee is Engaged In Fiscal Year To Date:

Description: A confidential survey was sent out to the PTC Committee membership to gain demographic information as well as new thoughts, ideas, and talking points to discuss with the PTC senior staff. The survey results are being compiled and will be discussed at the next committee meeting.

4. Committee/Association Challenges For Committee:
 - Increased committee involvement
 - How can the committee help the PTC?
 - E & O process and standard of care
 - Changing technology for project delivery
 - Selection process
5. Clients Engaged With: The committee is engaged with the PA Turnpike Commission. We anticipate a meeting with PTC leadership in the early November timeframe.
6. Action Items for Future:
 - Finalize agenda for PTC meeting
 - Hold meeting with PTC leadership
 - Report back to committee members
7. Next Meeting – November 9, 2021 with PTC Leadership. Follow up ACEC/PA committee meeting will be held at a date to be determined.

ACEC/PA Port Authority of Allegheny County Task Force Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: None
2. Accomplishments Fiscal Year To Date: None
3. Projects Committee is Engaged In Fiscal Year To Date: None
4. Committee/Association Challenges For Committee: None
5. Clients Engaged With: Port Authority of Allegheny County
6. Action Items for Future:
 - Awaiting Multimodal Committee determination on the need to continue this task force
7. Next Meeting – None scheduled

ACEC/PA Quality Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date:
 - 2 PennDOT / ACEC/PA Quality Task Force Meeting: 8/11/2021 and 10/13/2021.
2. Accomplishments Fiscal Year To Date:
 - N/A
3. Projects Committee is Engaged In Fiscal Year To Date:
 - Working with PennDOT to maintain current content on the PennDOT Quality Website, including updated Did You Know and Lessons Learned.
 - Department provided ADE survey of key issues for possible consideration by the ACEC/PA - PennDOT Quality Task Force at the August 11, 2021 meeting.
 - Department has identified potential resolutions for common items identified in the ADE Survey. ACEC/PA reviewed prior to and in the October 13, 2021 meeting, expressing concern that too many items were being assigned to be resolved through the Constructability/Maintainability process. PennDOT was asked to perform additional internal coordination whether this is possible.
4. Committee/Association Challenges For Committee:
 - ACEC/PA identified issues for resolution continue to be deferred by PennDOT:
 - Power BI access for the membership to examine Construction Cost Estimating. PennDOT has indicated the security is not setup for consultants to gain access. PennDOT has shelved this effort.
 - Though the Quality Task Force, the After Action Review form was developed. The ability to have this added to ECMS was determined to not be a priority by PennDOT for the limited programming resources. Then PennDOT proposed to move forward on the PDF Form version of the AAR Reports. It appears that the PDF version has now been determined not a priority.
 - Gaining input from the other Committees on quality-related issues
5. Clients Engaged With:
 - PennDOT, PTC, and all clients across all sectors of the industries we touch
6. Action Items for Future:
 - The ACEC/PA member that attend the Quality Task Force meetings met on October 21, 2021 to discuss our priorities for moving forward with the Quality Task Force. Including a potential meeting of Leeann Sherman with PennDOT Executive Management in early 2022 to determine what is an appropriate path forward.
7. Next Meeting – should be scheduled for early 2022. Key information to present would be from the PennDOT/Quality Task Force meetings held in the 3rd and 4th Quarter 2021.

ACEC/PA Safety Task Force Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date:
 - Five (5) meetings held: 7/29, 8/5, 8/19, 9/2, and 10/14
 - Meetings are scheduled Monthly on the 2nd Thursday of each month.

2. Accomplishments Fiscal Year To Date:
 - We've established the Task Force from scratch and set our first few items of business. The Task Force has worked extensively so far on planning a Safety Stand Down for the industry on September 15, 2021. This effort has been coordinated with other industry associations (including APC) as well as PennDOT and the Pennsylvania Turnpike Commission.
 - The Task Force has also planned, coordinated, and moderated a session at the ACEC/PA Fall Conference.
 - The Task Force developed our Mission Statement

3. Projects Committee is Engaged In Fiscal Year To Date:
 - See above.
 - The Task Force has also been coordinating with the University of Pittsburgh IRISE group with respect to research they are conducting to improve safety of pavement inspection. We potentially may poll ACEC/PA membership to see if they can provide data relevant to the research.

4. Committee/Association Challenges For Committee:
 - One of the original agenda items for the Task Force listed in the charter was to Develop a Safety Tool-Kit or Resource Page for Association members to be housed on the website. A long discussion was held at our most recent meeting and there was concern over the level of effort necessary to develop and maintain such a resource. It was decided that the ACEC/PA board would discuss this matter further during upcoming Strategic Planning Sessions. In the meantime, the Task Force will brainstorm alternative ideas to provide safety resources to the industry, such as articles in the ACEC/PA newsletters.

5. Clients Engaged With:
 - a. PennDOT
 - b. Pennsylvania Turnpike Commission
 - c. Others may be identified and targeted for future interaction.

MEETING MINUTES

6. Action Items for Future:

- Plan Session for ACEC/PA Spring Conference
- Plan for next industry Safety Stand Down
- Develop Resources/Ideas for providing Safety Information to the Industry

7. Next Meeting – November 11, 2021 and December 9, 2021 @ 4:30 PM – MS Teams

ACEC/PA Scholarship/Golf Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: 2

2. Accomplishments Fiscal Year To Date:

Golf tournament registered 144 golfers and netted more than \$12,000.

20 complete scholarship applications were received for judging (up from 10 in 2020). Judging was held October 12, with scholarships awarded as follows:

- 1st = \$5000 – Leigh Jacobsen, Lafayette College
- 2nd = \$3000 – Danielle Taglaiferri, Villanova University
- 3rd = \$2000 – Lindsay Steis, Gannon University
- 4th = \$1000 – Sydney French, West Virginia University
- 5th = \$1000 – Jane Truong, Drexel University

\$12,000 total award matched total amount granted in 2019. 2020 total was \$7,500 in response to reduced available funds due to golf tournament cancellation.

3. Projects Committee is Engaged In Fiscal Year To Date:

Investigate options to increase contributions to scholarship fund outside of the golf tournament.

4. Committee/Association Challenges For Committee:

Not applicable.

5. Clients Engaged With:

Not applicable.

6. Action Items for Future:

- Plan for 2022 golf tournament
- Conduct 2022-2023 scholarship competition (August – October 2023).

7. Next Meeting – TBD

ACEC/PA SEPTA Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: **One**

2. Accomplishments Fiscal Year To Date:

Description: **Held meeting 11/02 to get the committee going.**

3. Projects Committee is Engaged In Fiscal Year To Date:

Description: **Update SEPTA standard contract language.
Engagement plan with SEPTA leadership.
SEPTA vision for future funding.**

4. Committee/Association Challenges For Committee:

Description: **Increase SEPTA interest and participation.
Pending retirements at senior levels.**

5. Clients Engaged With: **Initiate conversations with Leslie Richards and Bob Lund. Look at meeting with SEPTA in January 2022. (May change due to Bob's pending retirement 12/31/21).**

6. Action Items for Future:

- **Restart contract language revisions proposed.**
- **Increasing consultant opportunities.**
- **Funding outlook discussions.**

7. Next Meeting – **December 7,2021 (tentative)**

ACEC/PA Technology Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year to Date: We had a combined Technology and Construction met with PennDOT IT group on September 2, 2021 to discuss emerging issues.

2. Accomplishments Fiscal Year to Date:

Description: The committee has been engaged with PennDOT and industry on developing a specification to provide an electronic ticketing system for aggregate, concrete, and asphalt deliveries to a project to report individual and cumulative loads of material delivered during the construction process.

3. Projects Committee is Engaged in Fiscal Year To Date:

Description: The Special Provision has been forwarded on a Clearance Ticket.

4. Committee/Association Challenges for Committee:

Description: The committee is engaged with PennDOT and Industry reviewing the IT solution for e-ticketing

5. Clients Engaged With:

- a. PennDOT, PTC, etc.

6. Action Items for Future:

- Schedule the next Committee Meeting.

7. Next Meeting –TBD

ACEC/PA Water Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date: 0

2. Accomplishments Fiscal Year To Date:

Description: Working with Environmental Permit Sub-Task Committee

3. Projects Committee is Engaged In Fiscal Year To Date:

Description: Environmental Permit Sub-Task Committee

4. Committee/Association Challenges For Committee:

Description: Membership Participation

5. Clients Engaged With: Various

6. Action Items for Future: TBD

7. Next Meeting: TBD

ACEC/PA WDHR Committee Board Report November 17, 2021

1. Number of Meetings Fiscal Year To Date:

Conducted multiple calls with Executive Director, Board President, Chair and Vice-Chair on 8/23 and 10/7

2. Accomplishments Fiscal Year To Date:

Description:

Confirmed Heather Eickhoff as Vice-Chair on 8/1

Conducted welcome call to Vice-Chair w Executive Director, Board President, Chair on 8/23

Drafted updated Mission Statement for Executive Director / Board President review on 9/17

Conducted follow-up call w Executive Director, Board President, Chair and Vice-Chair on 10/7 to review Mission Statement and coordinate committee activities in light of the forthcoming ACEC/PA Strategic Plan

3. Projects Committee is Engaged In Fiscal Year To Date:

Description:

On Hold

4. Committee/Association Challenges For Committee:

Description:

Reconciling Mission Statement with the forthcoming ACEC/PA Strategic Plan and objectives of ACEC National

5. Clients Engaged With:

N/A

6. Action Items for Future:

- Review ACEC/PA Strategic Plan and reconcile Mission Statement

7. Next Meeting – TBD (post release of ACEC/PA Strategic Plan)



AMERICAN COUNCIL OF ENGINEERING COMPANIES
of Pennsylvania

ACTION ITEMS



AMERICAN COUNCIL OF ENGINEERING COMPANIES
of Pennsylvania

Financial Reports – Treasurer’s Notes

Items of note:

Financial Reporting through October 2021

FY Budget vs. Actuals

Item 4312 – Safety

Unbudgeted expense, response to PennDOT request for support of Safety Stand Down

Item 4700 – PennDOT Innovations Challenge

Unbudgeted expense, response to PennDOT request for support of Innovations Challenge

Statement of Financial Position

Item 1210.1 - Prepaid Meetings and Events

This is carried over expense for in-person Diamond Awards in 2023

Item 25620 – Dues owed to National – Past due

This was paid off using a portion of the existing Wells Fargo reserve funds, before transferring them to new investment funds

Mark A. Markosky
ACEC/PA Treasurer

American Council of Engineering Companies of Penns

Budget vs. Actuals: FY 2021-2022 - FY22 P&L

July - October, 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
3000 Dues Income				
3001 Base ACEC/PA Dues	50,500.00	50,500.00	0.00	100.00 %
3002 ACEC/PA Dues	355,640.40	358,300.00	-2,659.60	99.26 %
3003 Affiliate Dues	28,302.00	30,530.00	-2,228.00	92.70 %
Total 3000 Dues Income	434,442.40	439,330.00	-4,887.60	98.89 %
3009 ACEC BIT Royalty		0.00	0.00	
3015 Member Directory Income	900.00	0.00	900.00	
3016 Newsletter Advertising Income	130.00		130.00	
3300 Meetings				
3301 Central Chapter Meeting	3,115.00	4,200.00	-1,085.00	74.17 %
3302 Eastern Chapter Meeting	3,255.00	3,500.00	-245.00	93.00 %
3303 Western Chapter Meeting	2,310.00	3,900.00	-1,590.00	59.23 %
3304 Govt Affairs Breakfast	1,365.00	3,300.00	-1,935.00	41.36 %
3305 Annual Meeting				
3305.1 Annual Meeting Sponsorships	3,652.75	3,617.00	35.75	100.99 %
3305.2 Annual Meeting Registrations	4,170.00	2,085.00	2,085.00	200.00 %
Total 3305 Annual Meeting	7,822.75	5,702.00	2,120.75	137.19 %
3306 Spring Conference				
3306.1 Spring Conference Sponsorships	2,927.75	0.00	2,927.75	
3306.2 Spring Conference Registrations	807.00	0.00	807.00	
Total 3306 Spring Conference	3,734.75	0.00	3,734.75	
3307 ACEC/PA Fall Conference				
3307.1 Fall Conference Sponsorships	22,559.75	20,000.00	2,559.75	112.80 %
3307.2 Fall Conference Registrations	15,483.00	14,000.00	1,483.00	110.59 %
Total 3307 ACEC/PA Fall Conference	38,042.75	34,000.00	4,042.75	111.89 %
3308 Diamond Awards				
3308.1 Diamond Awards Sponsorships	2,462.00	2,000.00	462.00	123.10 %
3308.2 Diamond Awards Registrations	405.00	2,000.00	-1,595.00	20.25 %
3308.3 Diamond Awards Project Submission Fee	10,800.00	13,500.00	-2,700.00	80.00 %
Total 3308 Diamond Awards	13,667.00	17,500.00	-3,833.00	78.10 %
3309 Scholarship Golf Outing				
3309.1 Golf Outing Sponsorships	14,500.00	12,500.00	2,000.00	116.00 %
3309.2 Golf Outing Registrations	18,000.00	25,000.00	-7,000.00	72.00 %
3309.3 Golf Outing Mulligans/Raffle	4,258.00	1,500.00	2,758.00	283.87 %
Total 3309 Scholarship Golf Outing	36,758.00	39,000.00	-2,242.00	94.25 %
3403 Legislative Day	9,619.75	0.00	9,619.75	
Total 3300 Meetings	119,690.00	111,102.00	8,588.00	107.73 %
3900 Investment Income				
3901 Interest	18.23		18.23	
3901.1 Interest from Money Market Account	4.34	4.40	-0.06	98.64 %

American Council of Engineering Companies of Penns

Budget vs. Actuals: FY 2021-2022 - FY22 P&L

July - October, 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
3901.2 Interest from Scholarship Account	0.67		0.67	
Total 3901 Interest	23.24	4.40	18.84	528.18 %
Total 3900 Investment Income	23.24	4.40	18.84	528.18 %
3951 Misc Income	423.63	459.42	-35.79	92.21 %
Total Revenue	\$555,609.27	\$550,895.82	\$4,713.45	100.86 %
GROSS PROFIT	\$555,609.27	\$550,895.82	\$4,713.45	100.86 %
Expenditures				
4000 Payroll Expenditures				
4001 Salaries				
4001.1 Salaries - Vacation	2,295.18	800.00	1,495.18	286.90 %
Total 4001 Salaries	77,362.04	94,132.00	-16,769.96	82.18 %
4002 Payroll Taxes				
4002.1 Payroll Tax Credits	-26,317.30		-26,317.30	
Total 4002 Payroll Taxes	-20,073.51	8,444.00	-28,517.51	-237.73 %
4003 Employee Benefits				
4004 Retirement				
4005 Payroll Fees				
Total 4000 Payroll Expenditures	70,979.54	112,376.00	-41,396.46	63.16 %
4015 Member Directory Expenses				
4300 Meetings Expense				
4302 Central Chapter Mtg Expense				
4302.2 Central Chapter Mtg Travel				
4302.3 Central Chapter Mtg F&B				
4302.4 Central Chapter Mtg AV/Rm Rental				
4302.5 Central Chapter Mtg Supplies				
Total 4302 Central Chapter Mtg Expense		0.00	0.00	
4303 Eastern Chapter Mtg Expense				
4303.2 Eastern Chapter Mtg Travel				
4303.3 Eastern Chapter Mtg F&B				
4303.4 Eastern Chapter Mtg AV/Rm Rental				
4303.5 Eastern Chapter Mtg Supplies				
Total 4303 Eastern Chapter Mtg Expense	2,021.25	0.00	2,021.25	
4304 Western Chapter Mtg Expense				
4304.2 Western Chapter Mtg Travel				
4304.3 Western Chapter Mtg F&B				
4304.5 Western Chapter Mtg Supplies				
Total 4304 Western Chapter Mtg Expense		0.00	0.00	
4305 Govt Affairs Bfast Expense				
4305.2 Govt Affairs Bfast Travel				
4305.3 Govt Affairs Bfast F&B				
4305.4 Govt Affairs Bfast AV/Rm Rental				

American Council of Engineering Companies of Penns

Budget vs. Actuals: FY 2021-2022 - FY22 P&L

July - October, 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
4305.5 Govt Affairs Bfast Supplies		0.00	0.00	
Total 4305 Govt Affairs Bfast Expense		0.00	0.00	
4306 Diamond Awards Expense				
4306.1 Awards Expense		0.00	0.00	
4306.2 Diamond Awards Travel		0.00	0.00	
4306.3 Diamond Awards F&B	0.00	0.00	0.00	
4306.4 Diamond Awards AV/Rm Rental		0.00	0.00	
4306.5 Diamond Awards Supplies/Misc.		0.00	0.00	
Total 4306 Diamond Awards Expense	0.00	0.00	0.00	
4307 Annual Meeting Expense				
4307.2 Annual Meeting Travel		0.00	0.00	
4307.3 Annual Meeting F&B	2,500.00	0.00	2,500.00	
4307.4 Annual Meeting AV/Rm Rental		0.00	0.00	
4307.5 Annual Meeting Supplies		0.00	0.00	
4307.6 Annual Meeting Activities		0.00	0.00	
4307.7 Annual Meeting Speaker		0.00	0.00	
Total 4307 Annual Meeting Expense	2,500.00	0.00	2,500.00	
4308 Spring Conference Expense				
4308.2 Spring Conference Travel		0.00	0.00	
4308.3 Spring Conference F&B		0.00	0.00	
4308.4 Spring Conference AV/Rm Rental	611.00	0.00	611.00	
4308.5 Spring Conference Supplies		0.00	0.00	
4308.7 Spring Conference Speaker		0.00	0.00	
Total 4308 Spring Conference Expense	611.00	0.00	611.00	
4309 ACEC/PA Fall Conference Expense				
4309.3 Fall Conference F&B	93.51	250.00	-156.49	37.40 %
4309.4 Fall Conference AV/Rm Rental	2,868.00	7,000.00	-4,132.00	40.97 %
4309.5 Fall Conference Supplies	270.84	100.00	170.84	270.84 %
Total 4309 ACEC/PA Fall Conference Expense	3,232.35	7,350.00	-4,117.65	43.98 %
4310 Scholarship Golf Outing Expense				
4310.1 Scholarship Gift Given	12,000.00	0.00	12,000.00	
4310.2 Golf Outing Travel	26.45	30.00	-3.55	88.17 %
4310.3 Golf Outing F&B	5,583.28	6,600.00	-1,016.72	84.60 %
4310.4 Golf Outing Green/Cart Fees	9,760.00	14,500.00	-4,740.00	67.31 %
4310.5 Golf Outing Supplies	2,665.35	2,500.00	165.35	106.61 %
4310.6 Other Golf Outing Expenses	128.33	1,655.00	-1,526.67	7.75 %
4310.7 Scholarship Income Tfr		4,715.00	-4,715.00	
4310.8 Golf Outing Staff Time	5,601.04	4,000.00	1,601.04	140.03 %
Total 4310 Scholarship Golf Outing Expense	35,764.45	34,000.00	1,764.45	105.19 %
4351 Legislative Day Expenses				
4351.1 Legislative Day Printing/Postage		0.00	0.00	
4351.3 Legislative Day F&B		0.00	0.00	

American Council of Engineering Companies of Penns

Budget vs. Actuals: FY 2021-2022 - FY22 P&L

July - October, 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total 4351 Legislative Day Expenses		0.00	0.00	
Total 4300 Meetings Expense	44,129.05	41,350.00	2,779.05	106.72 %
4312 Safety				
4312.1 Safety Stand Down Marketing	81.67		81.67	
4312.3 Safety Stand Down AV/Technology	1,304.16		1,304.16	
Total 4312 Safety	1,385.83		1,385.83	
4400 Insurance				
4401 Business Insurance	1,592.47	1,593.00	-0.53	99.97 %
4402 Workers Comp Insurance	464.32	500.00	-35.68	92.86 %
4403 Auto Insurance	880.02	780.00	100.02	112.82 %
4404 Directors & Officers Liability	1,549.00	1,550.00	-1.00	99.94 %
4405 ERISA Retirement Insurance	90.00	22.48	67.52	400.36 %
Total 4400 Insurance	4,575.81	4,445.48	130.33	102.93 %
4500 Office Supplies and Expenses				
4501 Supplies	250.75	400.00	-149.25	62.69 %
4502 Copier Supplies/Equipment	409.75	120.00	289.75	341.46 %
4502.1 Interest Paid - Copier Lease	42.61	35.92	6.69	118.62 %
Total 4502 Copier Supplies/Equipment	452.36	155.92	296.44	290.12 %
4503 Office Expense/Gifts	364.31	80.00	284.31	455.39 %
Total 4500 Office Supplies and Expenses	1,067.42	635.92	431.50	167.85 %
4600 Office/Admin Expense				
4601 Bank Monthly Charges	159.80	160.00	-0.20	99.88 %
4602 CC Transaction Fees	2,010.95	1,900.00	110.95	105.84 %
4603 Internet Services	1,311.57	1,040.00	271.57	126.11 %
4604 Printing		80.00	-80.00	
4605 Postage	170.42	60.00	110.42	284.03 %
4606 Rent	13,955.32	13,932.00	23.32	100.17 %
4607 Advertising		80.00	-80.00	
4608 Telephone	2,818.03	2,733.20	84.83	103.10 %
4609 Other Misc Svc Costs		20.00	-20.00	
4610 Investment Acct Bank Fees	150.00		150.00	
Total 4600 Office/Admin Expense	20,576.09	20,005.20	570.89	102.85 %
4700 PennDOT Innovations Challenge Expense	1,500.00		1,500.00	
4900 Board Expenses	6,088.75	0.00	6,088.75	
4910 Prof Dev/Meetings		400.00	-400.00	
4920 Lobbying Expenses	2,758.68	3,333.36	-574.68	82.76 %
4940 Tenant Improvements		750.00	-750.00	
5000 Committee Expenses	87.50	100.00	-12.50	87.50 %
5100 Member-Related (non-travel)	25.00	100.00	-75.00	25.00 %
5210 Dues/Subscriptions				
5211 Publication Subscriptions	3,200.00	2,525.00	675.00	126.73 %

American Council of Engineering Companies of Penns

Budget vs. Actuals: FY 2021-2022 - FY22 P&L

July - October, 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5212 Prof Memberships	1,945.00	1,650.00	295.00	117.88 %
5213 Subscriptions	16,725.56	24,100.00	-7,374.44	69.40 %
Total 5210 Dues/Subscriptions	21,870.56	28,275.00	-6,404.44	77.35 %
5520 Professional Services				
5521 Legal		400.00	-400.00	
5522 Accountant	8,781.25	400.00	8,381.25	2,195.31 %
5523 Computer/IT	2,640.89	3,600.00	-959.11	73.36 %
5525 Public Relations	20,000.00	20,500.00	-500.00	97.56 %
Total 5520 Professional Services	31,422.14	24,900.00	6,522.14	126.19 %
5600 Travel Expenses				
5601 ACEC/NACEC Event Expenses	0.00	3,500.00	-3,500.00	0.00 %
5604 Legislative Travel Expense		0.00	0.00	
5605 Staff/Membership Related Travel	5.10	0.00	5.10	
Total 5600 Travel Expenses	5.10	3,500.00	-3,494.90	0.15 %
5610 Auto Expenses				
5611 Vehicle Maintenance	92.31	0.00	92.31	
5612 Vehicle Lease	2,101.72	2,104.00	-2.28	99.89 %
5613 Vehicle Gas/Tolls/Parking	144.32	120.00	24.32	120.27 %
Total 5610 Auto Expenses	2,338.35	2,224.00	114.35	105.14 %
6010 Depreciation Expense	760.56	325.11	435.45	233.94 %
9210 Minor A/R Write-Off	0.01		0.01	
Total Expenditures	\$209,570.39	\$242,720.07	\$ -33,149.68	86.34 %
NET OPERATING REVENUE	\$346,038.88	\$308,175.75	\$37,863.13	112.29 %
Other Expenditures				
Reconciliation Discrepancies-1		0.00	0.00	
Total Other Expenditures	\$0.00	\$0.00	\$0.00	0.00%
NET OTHER REVENUE	\$0.00	\$0.00	\$0.00	0.00%
NET REVENUE	\$346,038.88	\$308,175.75	\$37,863.13	112.29 %

American Council of Engineering Companies of Penns

Budget vs. Actuals: FY 2021-2022 - FY22 P&L

July 2021 - June 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
3000 Dues Income				
3001 Base ACEC/PA Dues	50,500.00	52,500.00	-2,000.00	96.19 %
3002 ACEC/PA Dues	355,640.40	367,200.00	-11,559.60	96.85 %
3003 Affiliate Dues	28,302.00	33,074.00	-4,772.00	85.57 %
Total 3000 Dues Income	434,442.40	452,774.00	-18,331.60	95.95 %
3009 ACEC BIT Royalty		2,000.00	-2,000.00	
3015 Member Directory Income	900.00	3,600.00	-2,700.00	25.00 %
3016 Newsletter Advertising Income	130.00		130.00	
3300 Meetings				
3301 Central Chapter Meeting	3,220.00	13,000.00	-9,780.00	24.77 %
3302 Eastern Chapter Meeting	3,675.00	15,000.00	-11,325.00	24.50 %
3303 Western Chapter Meeting	3,360.00	16,100.00	-12,740.00	20.87 %
3304 Govt Affairs Breakfast	1,575.00	9,475.00	-7,900.00	16.62 %
3305 Annual Meeting				
3305.1 Annual Meeting Sponsorships	3,652.75	9,367.00	-5,714.25	39.00 %
3305.2 Annual Meeting Registrations	4,170.00	23,300.00	-19,130.00	17.90 %
Total 3305 Annual Meeting	7,822.75	32,667.00	-24,844.25	23.95 %
3306 Spring Conference				
3306.1 Spring Conference Sponsorships	2,927.75	18,000.00	-15,072.25	16.27 %
3306.2 Spring Conference Registrations	807.00	30,705.00	-29,898.00	2.63 %
Total 3306 Spring Conference	3,734.75	48,705.00	-44,970.25	7.67 %
3307 ACEC/PA Fall Conference				
3307.1 Fall Conference Sponsorships	22,559.75	20,000.00	2,559.75	112.80 %
3307.2 Fall Conference Registrations	15,483.00	14,000.00	1,483.00	110.59 %
Total 3307 ACEC/PA Fall Conference	38,042.75	34,000.00	4,042.75	111.89 %
3308 Diamond Awards				
3308.1 Diamond Awards Sponsorships	3,212.00	17,000.00	-13,788.00	18.89 %
3308.2 Diamond Awards Registrations	405.00	35,725.00	-35,320.00	1.13 %
3308.3 Diamond Awards Project Submission Fee	10,800.00	13,500.00	-2,700.00	80.00 %
Total 3308 Diamond Awards	14,417.00	66,225.00	-51,808.00	21.77 %
3309 Scholarship Golf Outing				
3309.1 Golf Outing Sponsorships	14,500.00	12,500.00	2,000.00	116.00 %
3309.2 Golf Outing Registrations	18,000.00	25,000.00	-7,000.00	72.00 %
3309.3 Golf Outing Mulligans/Raffle	4,258.00	1,500.00	2,758.00	283.87 %
Total 3309 Scholarship Golf Outing	36,758.00	39,000.00	-2,242.00	94.25 %
3403 Legislative Day	9,619.75	8,000.00	1,619.75	120.25 %
Total 3300 Meetings	122,225.00	282,172.00	-159,947.00	43.32 %
3900 Investment Income				
3901 Interest	18.23		18.23	
3901.1 Interest from Money Market Account	4.34	13.20	-8.86	32.88 %

American Council of Engineering Companies of Penns

Budget vs. Actuals: FY 2021-2022 - FY22 P&L

July 2021 - June 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
3901.2 Interest from Scholarship Account	0.67		0.67	
Total 3901 Interest	23.24	13.20	10.04	176.06 %
Total 3900 Investment Income	23.24	13.20	10.04	176.06 %
3951 Misc Income	423.63	807.02	-383.39	52.49 %
Total Revenue	\$558,144.27	\$741,366.22	\$ -183,221.95	75.29 %
GROSS PROFIT	\$558,144.27	\$741,366.22	\$ -183,221.95	75.29 %
Expenditures				
4000 Payroll Expenditures				
4001 Salaries				
4001.1 Salaries - Vacation	3,706.75	2,400.00	1,306.75	154.45 %
Total 4001 Salaries	87,860.00	282,396.00	-194,536.00	31.11 %
4002 Payroll Taxes				
4002.1 Payroll Tax Credits	-29,557.96		-29,557.96	
Total 4002 Payroll Taxes	-22,523.99	25,332.00	-47,855.99	-88.92 %
4003 Employee Benefits				
4004 Retirement				
4005 Payroll Fees				
Total 4000 Payroll Expenditures	79,410.44	337,124.00	-257,713.56	23.56 %
4015 Member Directory Expenses				
4300 Meetings Expense				
4302 Central Chapter Mtg Expense				
4302.2 Central Chapter Mtg Travel		15.00	-15.00	
4302.3 Central Chapter Mtg F&B		3,660.00	-3,660.00	
4302.4 Central Chapter Mtg AV/Rm Rental		450.00	-450.00	
4302.5 Central Chapter Mtg Supplies		30.00	-30.00	
Total 4302 Central Chapter Mtg Expense		4,155.00	-4,155.00	
4303 Eastern Chapter Mtg Expense				
4303.2 Eastern Chapter Mtg Travel				
4303.3 Eastern Chapter Mtg F&B	2,021.25	5,706.00	-3,684.75	35.42 %
4303.4 Eastern Chapter Mtg AV/Rm Rental		675.00	-675.00	
4303.5 Eastern Chapter Mtg Supplies		30.00	-30.00	
Total 4303 Eastern Chapter Mtg Expense	2,021.25	6,651.00	-4,629.75	30.39 %
4304 Western Chapter Mtg Expense				
4304.2 Western Chapter Mtg Travel				
4304.3 Western Chapter Mtg F&B		5,100.00	-5,100.00	
4304.5 Western Chapter Mtg Supplies		30.00	-30.00	
Total 4304 Western Chapter Mtg Expense		5,490.00	-5,490.00	
4305 Govt Affairs Bfast Expense				
4305.2 Govt Affairs Bfast Travel				
4305.3 Govt Affairs Bfast F&B		3,000.00	-3,000.00	
4305.4 Govt Affairs Bfast AV/Rm Rental		450.00	-450.00	

American Council of Engineering Companies of Penns

Budget vs. Actuals: FY 2021-2022 - FY22 P&L

July 2021 - June 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
4305.5 Govt Affairs Bfast Supplies		30.00	-30.00	
Total 4305 Govt Affairs Bfast Expense		3,510.00	-3,510.00	
4306 Diamond Awards Expense				
4306.1 Awards Expense		2,000.00	-2,000.00	
4306.2 Diamond Awards Travel		225.00	-225.00	
4306.3 Diamond Awards F&B	0.00	27,000.00	-27,000.00	0.00 %
4306.4 Diamond Awards AV/Rm Rental		12,500.00	-12,500.00	
4306.5 Diamond Awards Supplies/Misc.		7,500.00	-7,500.00	
Total 4306 Diamond Awards Expense	0.00	49,225.00	-49,225.00	0.00 %
4307 Annual Meeting Expense				
4307.2 Annual Meeting Travel		4,000.00	-4,000.00	
4307.3 Annual Meeting F&B	2,500.00	8,000.00	-5,500.00	31.25 %
4307.4 Annual Meeting AV/Rm Rental		3,000.00	-3,000.00	
4307.5 Annual Meeting Supplies		1,500.00	-1,500.00	
4307.6 Annual Meeting Activities		9,000.00	-9,000.00	
4307.7 Annual Meeting Speaker		250.00	-250.00	
Total 4307 Annual Meeting Expense	2,500.00	25,750.00	-23,250.00	9.71 %
4308 Spring Conference Expense				
4308.2 Spring Conference Travel		100.00	-100.00	
4308.3 Spring Conference F&B		22,000.00	-22,000.00	
4308.4 Spring Conference AV/Rm Rental	611.00	5,850.00	-5,239.00	10.44 %
4308.5 Spring Conference Supplies		500.00	-500.00	
4308.7 Spring Conference Speaker		2,000.00	-2,000.00	
Total 4308 Spring Conference Expense	611.00	30,450.00	-29,839.00	2.01 %
4309 ACEC/PA Fall Conference Expense				
4309.3 Fall Conference F&B	93.51	250.00	-156.49	37.40 %
4309.4 Fall Conference AV/Rm Rental	2,868.00	7,000.00	-4,132.00	40.97 %
4309.5 Fall Conference Supplies	270.84	100.00	170.84	270.84 %
Total 4309 ACEC/PA Fall Conference Expense	3,232.35	7,350.00	-4,117.65	43.98 %
4310 Scholarship Golf Outing Expense				
4310.1 Scholarship Gift Given	12,000.00	5,000.00	7,000.00	240.00 %
4310.2 Golf Outing Travel	26.45	30.00	-3.55	88.17 %
4310.3 Golf Outing F&B	5,583.28	6,600.00	-1,016.72	84.60 %
4310.4 Golf Outing Green/Cart Fees	9,760.00	14,500.00	-4,740.00	67.31 %
4310.5 Golf Outing Supplies	2,665.35	2,500.00	165.35	106.61 %
4310.6 Other Golf Outing Expenses	128.33	1,655.00	-1,526.67	7.75 %
4310.7 Scholarship Income Tfr		4,715.00	-4,715.00	
4310.8 Golf Outing Staff Time	5,601.04	4,000.00	1,601.04	140.03 %
Total 4310 Scholarship Golf Outing Expense	35,764.45	39,000.00	-3,235.55	91.70 %
4351 Legislative Day Expenses				
4351.1 Legislative Day Printing/Postage		3,500.00	-3,500.00	
4351.3 Legislative Day F&B		4,200.00	-4,200.00	

American Council of Engineering Companies of Penns

Budget vs. Actuals: FY 2021-2022 - FY22 P&L

July 2021 - June 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total 4351 Legislative Day Expenses		7,700.00	-7,700.00	
Total 4300 Meetings Expense	44,129.05	179,281.00	-135,151.95	24.61 %
4312 Safety				
4312.1 Safety Stand Down Marketing	81.67		81.67	
4312.3 Safety Stand Down AV/Technology	1,304.16		1,304.16	
Total 4312 Safety	1,385.83		1,385.83	
4400 Insurance				
4401 Business Insurance	1,592.47	1,593.00	-0.53	99.97 %
4402 Workers Comp Insurance	464.32	1,500.00	-1,035.68	30.95 %
4403 Auto Insurance	880.02	2,300.00	-1,419.98	38.26 %
4404 Directors & Officers Liability	1,549.00	1,550.00	-1.00	99.94 %
4405 ERISA Retirement Insurance	90.00	67.44	22.56	133.45 %
Total 4400 Insurance	4,575.81	7,010.44	-2,434.63	65.27 %
4500 Office Supplies and Expenses				
4501 Supplies	250.75	1,200.00	-949.25	20.90 %
4502 Copier Supplies/Equipment	409.75	6,330.00	-5,920.25	6.47 %
4502.1 Interest Paid - Copier Lease	42.61	107.76	-65.15	39.54 %
Total 4502 Copier Supplies/Equipment	452.36	6,437.76	-5,985.40	7.03 %
4503 Office Expense/Gifts	364.31	240.00	124.31	151.80 %
Total 4500 Office Supplies and Expenses	1,067.42	7,877.76	-6,810.34	13.55 %
4600 Office/Admin Expense				
4601 Bank Monthly Charges	199.75	480.00	-280.25	41.61 %
4602 CC Transaction Fees	2,010.95	5,700.00	-3,689.05	35.28 %
4603 Internet Services	1,311.57	3,120.00	-1,808.43	42.04 %
4604 Printing		240.00	-240.00	
4605 Postage	170.42	180.00	-9.58	94.68 %
4606 Rent	17,444.15	41,796.00	-24,351.85	41.74 %
4607 Advertising		240.00	-240.00	
4608 Telephone	3,048.03	8,199.60	-5,151.57	37.17 %
4609 Other Misc Svc Costs		60.00	-60.00	
4610 Investment Acct Bank Fees	150.00		150.00	
Total 4600 Office/Admin Expense	24,334.87	60,015.60	-35,680.73	40.55 %
4700 PennDOT Innovations Challenge Expense	1,500.00		1,500.00	
4900 Board Expenses	6,088.75	6,200.00	-111.25	98.21 %
4910 Prof Dev/Meetings		1,200.00	-1,200.00	
4920 Lobbying Expenses	3,425.35	10,000.00	-6,574.65	34.25 %
4940 Tenant Improvements		750.00	-750.00	
5000 Committee Expenses	87.50	550.00	-462.50	15.91 %
5100 Member-Related (non-travel)	25.00	1,600.00	-1,575.00	1.56 %
5210 Dues/Subscriptions				
5211 Publication Subscriptions	3,200.00	9,000.00	-5,800.00	35.56 %

American Council of Engineering Companies of Penns

Budget vs. Actuals: FY 2021-2022 - FY22 P&L

July 2021 - June 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5212 Prof Memberships	1,945.00	2,495.00	-550.00	77.96 %
5213 Subscriptions	16,725.56	25,850.00	-9,124.44	64.70 %
Total 5210 Dues/Subscriptions	21,870.56	37,345.00	-15,474.44	58.56 %
5520 Professional Services				
5521 Legal		1,200.00	-1,200.00	
5522 Accountant	8,781.25	23,000.00	-14,218.75	38.18 %
5523 Computer/IT	2,640.89	10,800.00	-8,159.11	24.45 %
5525 Public Relations	25,000.00	62,000.00	-37,000.00	40.32 %
Total 5520 Professional Services	36,422.14	97,000.00	-60,577.86	37.55 %
5600 Travel Expenses				
5601 ACEC/NACEC Event Expenses	0.00	9,700.00	-9,700.00	0.00 %
5604 Legislative Travel Expense		300.00	-300.00	
5605 Staff/Membership Related Travel	5.10	350.00	-344.90	1.46 %
Total 5600 Travel Expenses	5.10	10,350.00	-10,344.90	0.05 %
5610 Auto Expenses				
5611 Vehicle Maintenance	92.31	180.00	-87.69	51.28 %
5612 Vehicle Lease	2,101.72	7,284.00	-5,182.28	28.85 %
5613 Vehicle Gas/Tolls/Parking	144.32	820.00	-675.68	17.60 %
Total 5610 Auto Expenses	2,338.35	8,284.00	-5,945.65	28.23 %
6010 Depreciation Expense	760.56	3,368.68	-2,608.12	22.58 %
9210 Minor A/R Write-Off	0.01		0.01	
Total Expenditures	\$227,426.74	\$768,706.48	\$ -541,279.74	29.59 %
NET OPERATING REVENUE	\$330,717.53	\$ -27,340.26	\$358,057.79	-1,209.64 %
Other Expenditures				
Reconciliation Discrepancies-1		0.00	0.00	
Total Other Expenditures	\$0.00	\$0.00	\$0.00	0.00%
NET OTHER REVENUE	\$0.00	\$0.00	\$0.00	0.00%
NET REVENUE	\$330,717.53	\$ -27,340.26	\$358,057.79	-1,209.64 %

**American Council of Engineering Companies of Pennsylvania
2021-2022 Meeting Profitability Snapshot**

Central Chapter	
To Date Revenue	\$ 3,115.00
To Date Expense	\$ -
To Date Net	\$ 3,115.00

Fall Conference	
To Date Revenue	\$ 38,042.75
To Date Expense	\$ 3,232.35
To Date Net	\$ 34,810.40

Eastern Chapter	
To Date Revenue	\$ 3,255.00
To Date Expense	\$ 2,021.25
To Date Net	\$ 1,233.75

Diamond Awards	
To Date Revenue	\$ 13,667.00
To Date Expense	\$ -
To Date Net	\$ 13,667.00

Western Chapter	
To Date Revenue	\$ 2,310.00
To Date Expense	\$ -
To Date Net	\$ 2,310.00

Legislative Day	
To Date Revenue	\$ 9,619.75
To Date Expense	\$ -
To Date Net	\$ 9,619.75

Government Affairs Breakfast	
To Date Revenue	\$ 1,365.00
To Date Expense	\$ -
To Date Net	\$ 1,365.00

Spring Conference	
To Date Revenue	\$ 3,734.75
To Date Expense	\$ 611.00
To Date Net	\$ 3,123.75

Annual Leadership Meeting	
To Date Revenue	\$ 7,822.75
To Date Expense	\$ 2,500.00
To Date Net	\$ 5,322.75

Net Total: \$ 74,567.40

10/31/2021 ac

American Council of Engineering Companies of Penns

Statement of Financial Position

As of October 31, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
4135 Scholarship Account	21,126.57
5407 Wells Fargo Checking	577,142.60
9758 Wells Fargo Money Market	112,759.07
Total Bank Accounts	\$711,028.24
Accounts Receivable	
1200 *Accounts Receivable	1,590.00
1201 Allowance for Bad Debts	0.00
Total Accounts Receivable	\$1,590.00
Other Current Assets	
1010C1 Unrealized G (L) ML Reserved	0.00
1010D1 Unrealized G (L)Wells Fargo-Inv Reserved	0.00
1010R Investment Acct - cash reclass	0.00
1010SN Investment acct - cash portion	0.00
1210 Prepaid Expenses	0.00
1210.1 Prepaid Meetings and Events	22,236.25
1210.2 Prepaid Insurance	22.56
Total 1210 Prepaid Expenses	22,258.81
1499 Undeposited Funds	1,441.74
Total Other Current Assets	\$23,700.55
Total Current Assets	\$736,318.79
Fixed Assets	
1062 Office Equipment	0.00
1062A Original Cost	34,883.06
1062B Accumulated Depreciation	-21,643.71
Total 1062 Office Equipment	13,239.35
1063 Lease Improvements	3,410.00
Total Fixed Assets	\$16,649.35
TOTAL ASSETS	\$752,968.14

American Council of Engineering Companies of Penns

Statement of Financial Position

As of October 31, 2021

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2200 *Accounts Payable	700.75
Total Accounts Payable	\$700.75
Other Current Liabilities	
2206 Prepaid Dues	0.00
2206.1 Prepaid Firm Dues	0.00
2206.2 Prepaid Index Dues	0.00
2206.3 Prepaid ACEC Dues	0.00
2206.4 Prepaid Affiliate Dues	0.00
Total 2206 Prepaid Dues	0.00
2209 PAC Clearing Account	0.00
2211 Deferred Income	-0.50
2502 Capital Lease Obligation	2,308.21
25600 Dues Owed to National	0.00
25610 Dues Owed to National - Current	45,335.45
25615 Prepaid ACEC Dues-Anniversary Billing	8,644.43
25620 Dues Owed to National - Past Due	0.00
Total 25600 Dues Owed to National	53,979.88
25700 Accrued Payroll and Taxes	3,270.00
25800 ACCRUED VACATION	6,150.67
3315 Scholarship Donations	675.00
PA Department of Revenue Payable	0.00
Total Other Current Liabilities	\$66,383.26
Total Current Liabilities	\$67,084.01
Total Liabilities	\$67,084.01
Equity	
2900 Opening Bal Equity	0.00
2960 Retained Earnings	339,845.25
3100 Scholarship (Golf Outing) Restricted Net Assets	0.00
Net Revenue	346,038.88
Total Equity	\$685,884.13
TOTAL LIABILITIES AND EQUITY	\$752,968.14

American Council of Engineering Companies of Penns

Statement of Activity Comparison

July - October, 2021

	TOTAL			
	JUL - OCT, 2021	JUL - OCT, 2020 (PY)	CHANGE	% CHANGE
Revenue				
3000 Dues Income				
3001 Base ACEC/PA Dues	50,500.00	49,500.00	1,000.00	2.02 %
3002 ACEC/PA Dues	355,640.40	349,185.61	6,454.79	1.85 %
3003 Affiliate Dues	28,302.00	30,210.00	-1,908.00	-6.32 %
Total 3000 Dues Income	434,442.40	428,895.61	5,546.79	1.29 %
3009 ACEC BIT Royalty		1,660.00	-1,660.00	-100.00 %
3015 Member Directory Income	900.00		900.00	
3016 Newsletter Advertising Income	130.00		130.00	
3300 Meetings				
3301 Central Chapter Meeting	3,115.00	6,405.00	-3,290.00	-51.37 %
3302 Eastern Chapter Meeting	3,255.00	4,900.00	-1,645.00	-33.57 %
3303 Western Chapter Meeting	2,310.00	5,285.00	-2,975.00	-56.29 %
3304 Govt Affairs Breakfast	1,365.00	2,975.00	-1,610.00	-54.12 %
3305 Annual Meeting				
3305.1 Annual Meeting Sponsorships	3,652.75	1,832.75	1,820.00	99.30 %
3305.2 Annual Meeting Registrations	4,170.00		4,170.00	
Total 3305 Annual Meeting	7,822.75	1,832.75	5,990.00	326.83 %
3306 Spring Conference				
3306.1 Spring Conference Sponsorships	2,927.75	4,618.00	-1,690.25	-36.60 %
3306.2 Spring Conference Registrations	807.00	1,196.00	-389.00	-32.53 %
Total 3306 Spring Conference	3,734.75	5,814.00	-2,079.25	-35.76 %
3307 ACEC/PA Fall Conference				
3307.1 Fall Conference Sponsorships	22,559.75	19,308.00	3,251.75	16.84 %
3307.2 Fall Conference Registrations	15,483.00	8,019.00	7,464.00	93.08 %
Total 3307 ACEC/PA Fall Conference	38,042.75	27,327.00	10,715.75	39.21 %
3308 Diamond Awards				
3308.1 Diamond Awards Sponsorships	2,462.00		2,462.00	
3308.2 Diamond Awards Registrations	405.00		405.00	
3308.3 Diamond Awards Project Submission Fee	10,800.00	13,200.00	-2,400.00	-18.18 %
Total 3308 Diamond Awards	13,667.00	13,200.00	467.00	3.54 %
3309 Scholarship Golf Outing				
3309.1 Golf Outing Sponsorships	14,500.00		14,500.00	
3309.2 Golf Outing Registrations	18,000.00		18,000.00	
3309.3 Golf Outing Mulligans/Raffle	4,258.00		4,258.00	
Total 3309 Scholarship Golf Outing	36,758.00		36,758.00	
3403 Legislative Day	9,619.75	6,292.00	3,327.75	52.89 %
Total 3300 Meetings	119,690.00	74,030.75	45,659.25	61.68 %

American Council of Engineering Companies of Penns

Statement of Activity Comparison

July - October, 2021

	TOTAL			
	JUL - OCT, 2021	JUL - OCT, 2020 (PY)	CHANGE	% CHANGE
3900 Investment Income				
3901 Interest	18.23	12.52	5.71	45.61 %
3901.1 Interest from Money Market Account	4.34	4.37	-0.03	-0.69 %
3901.2 Interest from Scholarship Account	0.67		0.67	
Total 3901 Interest	23.24	16.89	6.35	37.60 %
Total 3900 Investment Income	23.24	16.89	6.35	37.60 %
3951 Misc Income	423.63	446.87	-23.24	-5.20 %
Total Revenue	\$555,609.27	\$505,050.12	\$50,559.15	10.01 %
GROSS PROFIT	\$555,609.27	\$505,050.12	\$50,559.15	10.01 %
Expenditures				
4000 Payroll Expenditures				
4001 Salaries	75,066.86	73,200.23	1,866.63	2.55 %
4001.1 Salaries - Vacation	2,295.18	4,133.03	-1,837.85	-44.47 %
Total 4001 Salaries	77,362.04	77,333.26	28.78	0.04 %
4002 Payroll Taxes	6,243.79	4,251.38	1,992.41	46.87 %
4002.1 Payroll Tax Credits	-26,317.30	-2,216.56	-24,100.74	-1,087.30 %
Total 4002 Payroll Taxes	-20,073.51	2,034.82	-22,108.33	-1,086.50 %
4003 Employee Benefits	9,131.88	7,333.30	1,798.58	24.53 %
4004 Retirement	3,855.87	3,542.06	313.81	8.86 %
4005 Payroll Fees	703.26	250.73	452.53	180.48 %
Total 4000 Payroll Expenditures	70,979.54	90,494.17	-19,514.63	-21.56 %
4300 Meetings Expense				
4303 Eastern Chapter Mtg Expense				
4303.3 Eastern Chapter Mtg F&B	2,021.25	2,021.25	0.00	0.00 %
Total 4303 Eastern Chapter Mtg Expense	2,021.25	2,021.25	0.00	0.00 %
4306 Diamond Awards Expense				
4306.3 Diamond Awards F&B	0.00	1,000.00	-1,000.00	-100.00 %
Total 4306 Diamond Awards Expense	0.00	1,000.00	-1,000.00	-100.00 %
4307 Annual Meeting Expense				
4307.3 Annual Meeting F&B	2,500.00		2,500.00	
Total 4307 Annual Meeting Expense	2,500.00		2,500.00	
4308 Spring Conference Expense				
4308.4 Spring Conference AV/Rm Rental	611.00		611.00	
Total 4308 Spring Conference Expense	611.00		611.00	

American Council of Engineering Companies of Penns

Statement of Activity Comparison

July - October, 2021

	TOTAL			
	JUL - OCT, 2021	JUL - OCT, 2020 (PY)	CHANGE	% CHANGE
4309 ACEC/PA Fall Conference Expense				
4309.3 Fall Conference F&B	93.51	900.00	-806.49	-89.61 %
4309.4 Fall Conference AV/Rm Rental	2,868.00	500.00	2,368.00	473.60 %
4309.5 Fall Conference Supplies	270.84		270.84	
Total 4309 ACEC/PA Fall Conference Expense	3,232.35	1,400.00	1,832.35	130.88 %
4310 Scholarship Golf Outing Expense				
4310.1 Scholarship Gift Given	12,000.00	5,000.00	7,000.00	140.00 %
4310.2 Golf Outing Travel	26.45		26.45	
4310.3 Golf Outing F&B	5,583.28		5,583.28	
4310.4 Golf Outing Green/Cart Fees	9,760.00		9,760.00	
4310.5 Golf Outing Supplies	2,665.35		2,665.35	
4310.6 Other Golf Outing Expenses	128.33		128.33	
4310.8 Golf Outing Staff Time	5,601.04		5,601.04	
Total 4310 Scholarship Golf Outing Expense	35,764.45	5,000.00	30,764.45	615.29 %
Total 4300 Meetings Expense	44,129.05	9,421.25	34,707.80	368.40 %
4312 Safety				
4312.1 Safety Stand Down Marketing	81.67		81.67	
4312.3 Safety Stand Down AV/Technology	1,304.16		1,304.16	
Total 4312 Safety	1,385.83		1,385.83	
4400 Insurance				
4401 Business Insurance	1,592.47	662.00	930.47	140.55 %
4402 Workers Comp Insurance	464.32	447.42	16.90	3.78 %
4403 Auto Insurance	880.02	867.67	12.35	1.42 %
4404 Directors & Officers Liability	1,549.00	1,528.00	21.00	1.37 %
4405 ERISA Retirement Insurance	90.00	180.00	-90.00	-50.00 %
Total 4400 Insurance	4,575.81	3,685.09	890.72	24.17 %
4500 Office Supplies and Expenses				
4501 Supplies	250.75	446.79	-196.04	-43.88 %
4502 Copier Supplies/Equipment	409.75	148.02	261.73	176.82 %
4502.1 Interest Paid - Copier Lease	42.61	61.96	-19.35	-31.23 %
Total 4502 Copier Supplies/Equipment	452.36	209.98	242.38	115.43 %
4503 Office Expense/Gifts	364.31	72.03	292.28	405.78 %
Total 4500 Office Supplies and Expenses	1,067.42	728.80	338.62	46.46 %
4600 Office/Admin Expense				
4601 Bank Monthly Charges	159.80	159.80	0.00	0.00 %
4602 CC Transaction Fees	2,010.95	1,369.86	641.09	46.80 %
4603 Internet Services	1,311.57	865.37	446.20	51.56 %
4605 Postage	170.42	65.20	105.22	161.38 %
4606 Rent	13,955.32	14,160.16	-204.84	-1.45 %

American Council of Engineering Companies of Penns

Statement of Activity Comparison

July - October, 2021

	TOTAL			
	JUL - OCT, 2021	JUL - OCT, 2020 (PY)	CHANGE	% CHANGE
4608 Telephone	2,818.03	2,611.50	206.53	7.91 %
4609 Other Misc Svc Costs		36.00	-36.00	-100.00 %
4610 Investment Acct Bank Fees	150.00	150.00	0.00	0.00 %
Total 4600 Office/Admin Expense	20,576.09	19,417.89	1,158.20	5.96 %
4700 PennDOT Innovations Challenge Expense	1,500.00		1,500.00	
4900 Board Expenses	6,088.75	1,040.00	5,048.75	485.46 %
4910 Prof Dev/Meetings		-116.00	116.00	100.00 %
4920 Lobbying Expenses	2,758.68	2,666.68	92.00	3.45 %
5000 Committee Expenses	87.50	35.00	52.50	150.00 %
5100 Member-Related (non-travel)	25.00		25.00	
5210 Dues/Subscriptions				
5211 Publication Subscriptions	3,200.00	1,975.00	1,225.00	62.03 %
5212 Prof Memberships	1,945.00	1,870.00	75.00	4.01 %
5213 Subscriptions	16,725.56	14,114.68	2,610.88	18.50 %
Total 5210 Dues/Subscriptions	21,870.56	17,959.68	3,910.88	21.78 %
5520 Professional Services				
5521 Legal		1,436.00	-1,436.00	-100.00 %
5522 Accountant	8,781.25	771.25	8,010.00	1,038.57 %
5523 Computer/IT	2,640.89	2,466.89	174.00	7.05 %
5525 Public Relations	20,000.00	20,244.99	-244.99	-1.21 %
Total 5520 Professional Services	31,422.14	24,919.13	6,503.01	26.10 %
5600 Travel Expenses				
5601 ACEC/NACEC Event Expenses	0.00		0.00	
5605 Staff/Membership Related Travel	5.10	1.50	3.60	240.00 %
Total 5600 Travel Expenses	5.10	1.50	3.60	240.00 %
5610 Auto Expenses				
5611 Vehicle Maintenance	92.31	202.90	-110.59	-54.50 %
5612 Vehicle Lease	2,101.72	2,101.72	0.00	0.00 %
5613 Vehicle Gas/Tolls/Parking	144.32	145.97	-1.65	-1.13 %
Total 5610 Auto Expenses	2,338.35	2,450.59	-112.24	-4.58 %
6010 Depreciation Expense	760.56	760.56	0.00	0.00 %
9210 Minor A/R Write-Off	0.01	0.10	-0.09	-90.00 %
Total Expenditures	\$209,570.39	\$173,464.44	\$36,105.95	20.81 %
NET OPERATING REVENUE	\$346,038.88	\$331,585.68	\$14,453.20	4.36 %
NET REVENUE	\$346,038.88	\$331,585.68	\$14,453.20	4.36 %

American Council of Engineering Companies of Penns

Statement of Financial Position Comparison

As of October 31, 2021

	TOTAL			
	AS OF OCT 31, 2021	AS OF OCT 31, 2020 (PY)	CHANGE	% CHANGE
ASSETS				
Current Assets				
Bank Accounts				
4135 Scholarship Account	21,126.57	19,469.19	1,657.38	8.51 %
5407 Wells Fargo Checking	577,142.60	501,122.64	76,019.96	15.17 %
9758 Wells Fargo Money Market	112,759.07	129,792.33	-17,033.26	-13.12 %
Total Bank Accounts	\$711,028.24	\$650,384.16	\$60,644.08	9.32 %
Accounts Receivable				
1200 *Accounts Receivable	1,590.00	11,449.99	-9,859.99	-86.11 %
1201 Allowance for Bad Debts	0.00	0.00	0.00	
Total Accounts Receivable	\$1,590.00	\$11,449.99	\$ -9,859.99	-86.11 %
Other Current Assets				
1010C1 Unrealized G (L) ML Reserved	0.00	796.06	-796.06	-100.00 %
1010D1 Unrealized G (L)Wells Fargo-Inv Reserved	0.00	-6,194.42	6,194.42	100.00 %
1010R Investment Acct - cash reclass	0.00	0.00	0.00	
1010SN Investment acct - cash portion	0.00	0.00	0.00	
1210 Prepaid Expenses	0.00	0.00	0.00	
1210.1 Prepaid Meetings and Events	22,236.25	0.00	22,236.25	
1210.2 Prepaid Insurance	22.56	0.00	22.56	
Total 1210 Prepaid Expenses	22,258.81	0.00	22,258.81	
1499 Undeposited Funds	1,441.74	10,985.66	-9,543.92	-86.88 %
Total Other Current Assets	\$23,700.55	\$5,587.30	\$18,113.25	324.19 %
Total Current Assets	\$736,318.79	\$667,421.45	\$68,897.34	10.32 %
Fixed Assets				
1062 Office Equipment	0.00	0.00	0.00	
1062A Original Cost	34,883.06	32,102.06	2,781.00	8.66 %
1062B Accumulated Depreciation	-21,643.71	-17,163.03	-4,480.68	-26.11 %
Total 1062 Office Equipment	13,239.35	14,939.03	-1,699.68	-11.38 %
1063 Lease Improvements	3,410.00	3,410.00	0.00	0.00 %
Total Fixed Assets	\$16,649.35	\$18,349.03	\$ -1,699.68	-9.26 %
TOTAL ASSETS	\$752,968.14	\$685,770.48	\$67,197.66	9.80 %

American Council of Engineering Companies of Penns

Statement of Financial Position Comparison

As of October 31, 2021

	TOTAL			
	AS OF OCT 31, 2021	AS OF OCT 31, 2020 (PY)	CHANGE	% CHANGE
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2200 *Accounts Payable	700.75	3,064.37	-2,363.62	-77.13 %
Total Accounts Payable	\$700.75	\$3,064.37	\$ -2,363.62	-77.13 %
Other Current Liabilities				
2206 Prepaid Dues	0.00	0.00	0.00	
2206.1 Prepaid Firm Dues	0.00	0.00	0.00	
2206.2 Prepaid Index Dues	0.00	0.00	0.00	
2206.3 Prepaid ACEC Dues	0.00	0.00	0.00	
2206.4 Prepaid Affiliate Dues	0.00	0.00	0.00	
Total 2206 Prepaid Dues	0.00	0.00	0.00	
2209 PAC Clearing Account	0.00	0.00	0.00	
2211 Deferred Income	-0.50	957.75	-958.25	-100.05 %
2502 Capital Lease Obligation	2,308.21	3,480.83	-1,172.62	-33.69 %
25600 Dues Owed to National	0.00	0.00	0.00	
25610 Dues Owed to National - Current	45,335.45	74,979.11	-29,643.66	-39.54 %
25615 Prepaid ACEC Dues-Anniversary Billing	8,644.43	1,154.20	7,490.23	648.95 %
25620 Dues Owed to National - Past Due	0.00	23,049.04	-23,049.04	-100.00 %
Total 25600 Dues Owed to National	53,979.88	99,182.35	-45,202.47	-45.58 %
25700 Accrued Payroll and Taxes	3,270.00	0.00	3,270.00	
25800 ACCRUED VACATION	6,150.67	2,437.47	3,713.20	152.34 %
3315 Scholarship Donations	675.00	1,000.00	-325.00	-32.50 %
PA Department of Revenue Payable	0.00	0.00	0.00	
Total Other Current Liabilities	\$66,383.26	\$107,058.40	\$ -40,675.14	-37.99 %
Total Current Liabilities	\$67,084.01	\$110,122.77	\$ -43,038.76	-39.08 %
Total Liabilities	\$67,084.01	\$110,122.77	\$ -43,038.76	-39.08 %
Equity				
2900 Opening Bal Equity	0.00	0.00	0.00	
2960 Retained Earnings	339,845.25	244,062.21	95,783.04	39.25 %
3100 Scholarship (Golf Outing) Restricted Net Assets	0.00	-0.18	0.18	100.00 %
Net Revenue	346,038.88	331,585.68	14,453.20	4.36 %
Total Equity	\$685,884.13	\$575,647.71	\$110,236.42	19.15 %
TOTAL LIABILITIES AND EQUITY	\$752,968.14	\$685,770.48	\$67,197.66	9.80 %

Consulting Engineers of Pennsylvania PAC

Statement of Activity
January - October, 2021

	TOTAL
Revenue	
4001 Contributions	14,750.00
Total Revenue	\$14,750.00
GROSS PROFIT	\$14,750.00
Expenditures	
6002 CC Fees	240.40
6003 Legal & Professional Services	475.36
6100 Campaign Donations	2,000.00
Total Expenditures	\$2,715.76
NET OPERATING REVENUE	\$12,034.24
NET REVENUE	\$12,034.24

Consulting Engineers of Pennsylvania PAC

Statement of Financial Position

As of October 31, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1001 Wells Fargo Checking	37,599.74
Total Bank Accounts	\$37,599.74
Total Current Assets	\$37,599.74
TOTAL ASSETS	\$37,599.74
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Retained Earnings	25,565.50
Net Revenue	12,034.24
Total Equity	\$37,599.74
TOTAL LIABILITIES AND EQUITY	\$37,599.74

PA Consulting Engineers PAC

Statement of Activity

January - October, 2021

	TOTAL
Revenue	
Total Revenue	
GROSS PROFIT	\$0.00
Expenditures	
6000 General & Administrative	
6003 Legal & Professional Services	3,265.60
Total 6000 General & Administrative	3,265.60
Total Expenditures	\$3,265.60
NET OPERATING REVENUE	\$ -3,265.60
NET REVENUE	\$ -3,265.60

PA Consulting Engineers PAC

Statement of Financial Position

As of October 31, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1001 Wells Fargo Checking	3,060.50
Total Bank Accounts	\$3,060.50
Other Current Assets	
1200 Bank Clearing Account	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$3,060.50
TOTAL ASSETS	\$3,060.50
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
3000 Retained Earnings	6,326.10
Net Revenue	-3,265.60
Total Equity	\$3,060.50
TOTAL LIABILITIES AND EQUITY	\$3,060.50



AMERICAN COUNCIL OF ENGINEERING COMPANIES
of Pennsylvania

REPORTS

**October Membership Reports
 Affiliate Members**

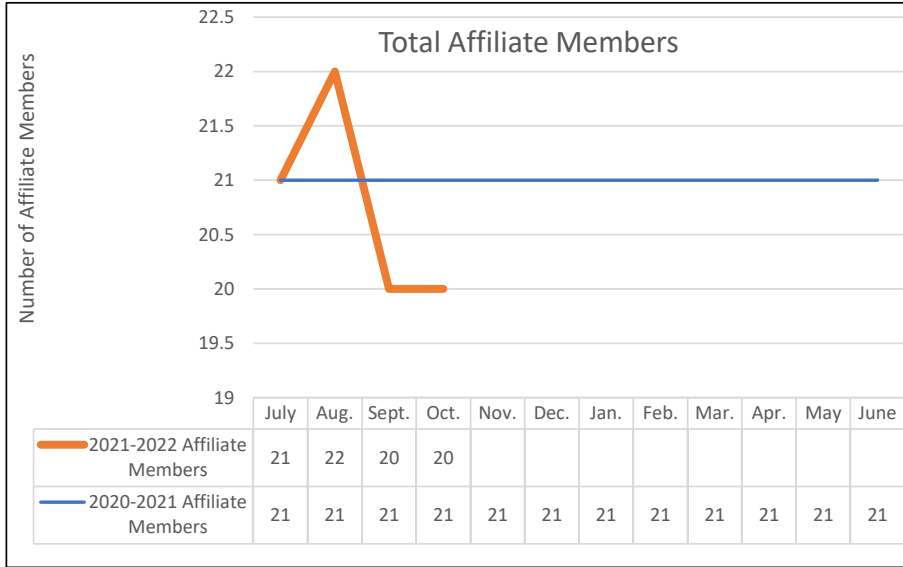
Month	Starting Members	New Members	Dropped Members	2021-2022 Affiliate Members
July	21	0	0	21
Aug.	21	1	0	22
Sept.	22	0	2	20
Oct.	20	0	0	20
Nov.				
Dec.				
Jan.				
Feb.				
Mar.				
Apr.				
May				
June				

October New Affiliate Members

YTD New Affiliate Members
Rockland Planning, Inc.

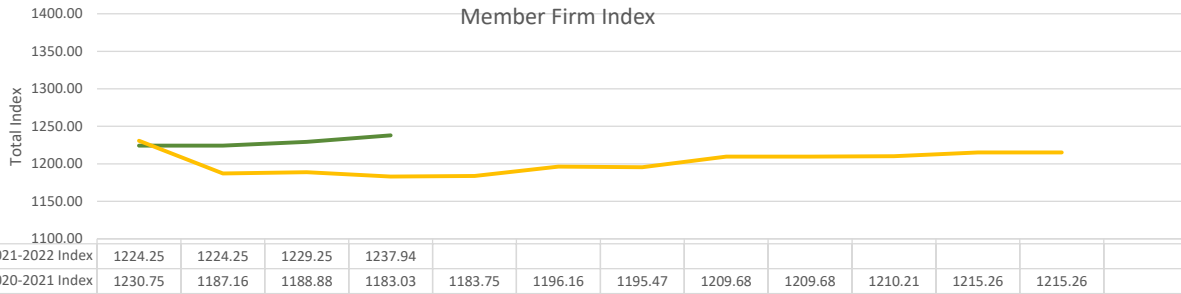
October Drop Affiliate Members

YTD Drop Affiliate Members
ICF
Stell Environmental Enterprises, Inc



October 2021 Membership Reports Member Firms

Month	Starting Index	Starting # Employees	Anniversary Variation Index	Anniversary Variation Employee Count	New Index	New # Employees	Drop Index	Drop # Employees	2021-2022 Index	Employee Count
July	1225.25	10974.00	0.00	0.00	0.00	0.00	1.00	1.00	1224.25	10973.00
Aug.	1224.25	10973.00	0.00	0.00	0.00	0.00	0.00	0.00	1224.25	10973.00
Sept.	1224.25	10973.00	1.90	10.00	10.08	57.00	6.98	30.00	1229.25	11010.00
Oct.	1229.25	11010.00	0.00	0.00	8.69	44.00	0.00	0.00	1237.94	11054.00
Nov.										
Dec.										
Jan.										
Feb.										
March										
April										
May										
June										
July										

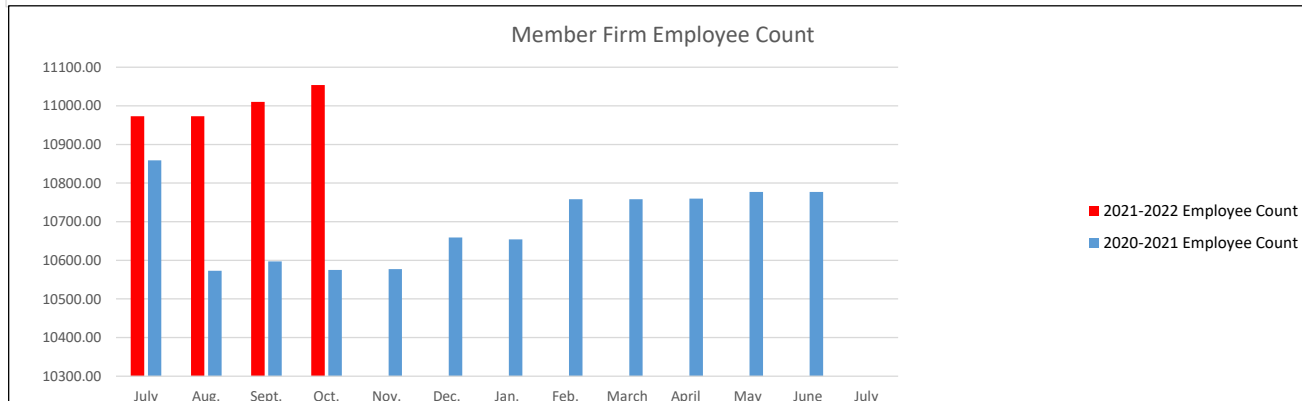


October New Member Firms		
Firm Name	Index	Employee Count
American Engineers Group, LLC	8.69	44
Totals	8.69	44

YTD New Member Firms		
Firm Name	Index	Employee Count
CMC Engineering	10.08	57
American Engineers Group, LLC	8.69	44
Totals	18.77	101

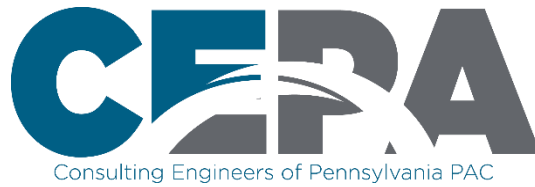
October Drop Member Firms		
Firm Name	Index	Employee Count
Totals	0	0

YTD Drop Member Firms		
Firm Name	Index	Employee Count
Malarkey Consulting, Inc.	1.00	1.00
ATANE Engineers, Architects and Land Surveyors, P.C.	6.98	30.00
L.R. Kimball		
Totals	7.98	31



Reconciliation from Certification	6.30.2021 Ending Index	6.30.2021 Ending EE Cnt	7.1.2021 Starting Index after cert	7.1.2021 Starting EE Cnt after cert
	1215.26	10777	1225.25	10974

Anniversary Variation	Invoice Date	Index	Employee Count
Naik Group	10/1/2021	-	-
JHA Companies	10/1/2021	0.69	6
ATCS PLC	10/1/2021	0.53	2
GPD Group	10/1/2021	0.38	1
The Lexis Group	10/1/2021	0.30	1



2021 CEPA PAC Contributors

As of October 31, 2021

2021 CEPA PAC Goal - \$25,000
Contributions received to date - \$14,750
Total PAC Fund to date - \$37,599.74

\$1,000 - \$2,500

Erdman Anthony PAC
Kevin Johnson, Traffic Planning & Design
Larson Design Group PAC
Michael Baker International PAC

\$500 - \$999

Larry Bankert, Kimley-Horn
Sandra Basehore, Skelly and Loy, A Terracon Company
Mike Bougher, Stantec Consulting Services, Inc.
Rose Bougher, AD Marble & Co., Inc.
Greg Brennan, Alfred Benesch & Company
Eric Frary, Michael Baker International
Ryan Gargan, Lochner
William Gross, HDR
Troy Holloway, Century Engineering, Inc.
Mark Kinnee, Urban Engineers, Inc.
Paul McNamee, KCI Technologies, Inc.
Casey Moore, McMahon Associates, Inc.
Damon Rhodes, Larson Design Group, Inc.
Joseph Riley, WSP USA
Rosanna Smithnosky, Susquehanna Civil, Inc.
Glenn Stickel, SAI Consulting Engineers, Inc.
Eric Veydt, Gannett Fleming, Inc.

\$250 - \$499

Gerald Fry, AECOM Technical Services
Alex Houseal, STV Inc.
Jeffrey MacKay, NTM Engineering, Inc.
Donna Newell, NTM Engineering, Inc.
John Newell, NTM Engineering, Inc.
Rachel Tereska, NTM Engineering, Inc.

\$1 - \$249

Jeffrey Knueppel, KCI Technologies, Inc.
Eric Martz, KCI Technologies, Inc.

Robert Nuss, KCI Technologies, Inc.

Chris Perks, Johnson, Mirmiran & Thompson, Inc.

Marc Pinto, Susquehanna Civil, Inc.

Perry Schweiss, SPK Engineering, Inc.



AMERICAN COUNCIL OF ENGINEERING COMPANIES

2021 ACEC PAC Contributors

As of October 31, 2021

2021 ACEC PAC Goal \$33,958 YTD Raised \$20,825

2020 ACEC PAC Goal-\$33,958, Raised-\$35,075

\$1,000-2499

Kevin Johnson, Traffic, Planning & Design, Inc.
Larson Design Group PAC
Mark Markosky, The Markosky Engineering Group, Inc.
Michael Baker International PAC
Donna Newell, NTM Engineering, Inc.

\$500-999

Sandra Basehore, Terracon Consultants, Inc.
Michael Bougher, Stantec
Roseline Bougher, A.D. Marble & Company
Bill Gross, HDR
Ernest Hanna, GZA Geoenvironmental, Inc.
Troy Holloway, Century Engineering, Inc.
Mark Kinnee, Urban Engineers, Inc.
James Maloney, Johnson, Mirmiran & Thompson
Anastasia McPeak, Pennoni Associates, Inc.
Eric Meyer, Whitman, Requardt and Associates, LLP
Casey Moore, McMahan Associates, Inc.
Andrew Pennoni, Pennoni Associates, Inc.
Joseph Riley, WSP USA
Rosanna Smithnosky, Susquehanna Civil, Inc.
Glenn Stickel, SAI Consulting Engineers, Inc.
Eric Veydt, Gannett Fleming, Inc.
John Zarsky, Pennoni Associates, Inc.

\$250-499

Eric Frary, Michael Baker International
Ryan Gargan, Lochner
Joyce Markosky, The Markosky Engineering Group, Inc.
Joseph O'Neil, Whitney, Bailey, Cox & Magnani
Transsystems Corporation PAC

\$1-249

Earl Armitage, Pennoni Associates, Inc.
Apryle Davis, The Markosky Engineering Group, Inc.
Frank Eells, Gannett Fleming, Inc.

Michael Girman, AECOM

Michael Houser, The Markosky Engineering Group, Inc.

James Markham, Pennoni Associates, Inc.

Adam Melewsky, Pennoni Associates, Inc.

Todd Morris, Pennoni Associates, Inc.

Stephen Sartori, Pennoni Associates, Inc.

Leeann Sherman, ACEC/PA

Perry Schweiss, Sucevic, Piccolomini & Kuchar Engineering, Inc.

Matthew Walerysiak, The Markosky Engineering Group, Inc.