



# Board of Directors - Meeting Agenda

January 28, 2021 at 1:45pm

<https://global.gotomeeting.com/join/299944781>

United States: +1 (786) 535-3211  
Access Code: 299-944-781

Call to Order	Holloway
Consent Agenda Action Items	Holloway
Minutes – November 13, 2020	
Fall Conference Survey Results	
Q4 PAC Newsletter	
CEPA PAC Report	
ACEC PAC Report	
Membership Report	
Agenda Action Items	
Financial Report	M. Bougher
Reports	
Investment Update	M. Bougher
Finance Committee Report	M. Bougher
Nominating Committee Update	Frary
National Directors Report	Frary
Safety Task Force Update	Holloway
Operations Manual Update	R. Bougher
President's Report	Holloway
March Board Meeting (Budget, Invest. Policy, Slate)	
Executive Director Report	Sherman
Review/990 Update	
Employee Manual Update	
ACEC/PA Committee Report	
Government Affairs Report	Pennoni
Open Discussion	Holloway
Adjourn	Holloway



# CONSENT AGENDA ITEMS

# MEETING MINUTES

## ACEC/PA Board of Directors Meeting November 13, 2020 at 3:30 pm Virtual Meeting

### Attendees:

Board Members: Troy Holloway (President) Eric Veydt (President-Elect), Roseline Bougher (Vice President), Mike Bougher (Treasurer), Mark Markosky (Secretary), Eric Frary (Immediate Past President/National Director), Joe Riley, Jeff Guzy, Derek Rogers, Bill Gross, Mike Girman, Lonnie Young, Ryan Gargan, Paul McNamee, Sandy Basehore, Casey Moore, Rosanna Smithnosky

ACEC/PA Staff: Leeann Sherman, Executive Director

Government Affairs: Ed Reese, Andrew Pennoni

Due to the COVID-19 Pandemic, this meeting was held virtually via GoToMeeting and it was recorded with the consent of all present.

### Call to Order

Troy Holloway called the meeting to order at 3:38 pm.

### Minutes – September 30, 2020

Mark Markosky solicited comments/questions on the minutes from the September 30, 2020 Board Meeting which were included in the meeting packet for today's meeting.

Roseline Bougher requested clarification regarding the discussion of member type definitions – it appears to her that the Board voted twice on the same motion, once with dissent, and once unanimously.

The following is a copy of the text as presented in the minutes, with highlights added to offer clarification:

*Sherman referred back to the **June 16** meeting minutes, and the discussion pertaining to ACEC/PA member type descriptions. The Board at that time had agreed to minor revisions to the descriptions, and **Sherman asked the Board to give the Executive Committee the authority to approve a resolution to adopt the revisions.** (First motion offered for vote - June 16) The majority of the Board voted in the affirmative, with one Board member voting against the motion. The motion carried, but **at the behest of the dissenting Board member, a draft of the revised descriptions was presented today (Sept 30) for Board review before forwarding to the Executive Committee for adoption** (reason for the second vote - Sept 30).*

*After a brief discussion, Eric Frary moved (separate motion offered for vote) that the revised member type descriptions adopted as drafted. Mike Bougher provided a second, and the motion carried unanimously.*

# MEETING MINUTES

It was noted that although the minutes refer to attached Committee Reports, they were not attached to the minutes. They will be provided to the Board after the meeting.

Sherman was reminded that she was going to provide a list of promising new member prospects, to be used by Board members to assist with recruiting. She said she would send that list out to the Board shortly **(Action Item 11/13/20-1)** *(Sherman provided immediately following the board meeting)*.

Future minutes will include a summary table of action items, so that the follow-up for each can be more easily tracked. **(Action Item 11/13/20-2)**

No other comments or questions were offered. R. Bougher moved to approve the minutes with revisions discussed, the motion was seconded, and with no further discussion, and the motion carried unanimously without further discussion.

## **Consent Agenda**

Holloway referred to the Consent Agenda documentation included in the Board packet, which describes the purpose and implementation of Consent Agendas by Non-profit organizations. A proposed Consent Agenda Policy to be adopted by ACEC/PA was also included for discussion. The policy requires that Board members be provided detailed information prior to the meetings and allows for an opportunity for review and comment to occur before the formal meeting. It also allows Board member to request that a particular item be moved out of the CA at the meeting for a lengthier discussion. The Executive Committee would like the Board to consider adoption of CA items at future board meetings, for the purpose of streamlining the meetings.

Several Board members asked for clarification on how the consent agenda would work, and concern was expressed that a consent agenda may hamper transparency.

Committee activities were discussed specifically as an item of coordination that may suffer if the Committee reports are included in a consent agenda. It was suggested that we may want to resume the practice of having Committee Chairs report to the Board directly at our meetings. Given the number of committees, it would be impractical to have them all report in person. There was some agreement that it would be appropriate for a Chair to report to the Board periodically.

Holloway addressed these concerns, noting that specific items can be removed from the consent agenda for individual meetings at the request of a Board member. He also recalled that in an effort to get the Directors at Large more engaged, coordination with the Committee Chairs was added to their responsibilities, and they were in turn asked to report back to the Board on Committee activities. Perhaps this concept should be reinforced/reimplemented. He suggested we try using a consent agenda before dismissing the idea.

Holloway asked for a motion to adopt the Consent Agenda Policy as a special rule to suspend regular rules. M. Bougher made the motion, and there was a second. After some additional discussion, Holloway asked for the vote, and the motion carried unanimously without further discussion.

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## **Ratification of Executive Director's Contract**

Holloway requested a motion to approve the extension of the Executive Director's contract through 2023, the details of which had been provided to the Board previously. Frary provided the motion, Joe Riley provided the second, and the motion carried unanimously without further discussion.

## **Safety Task Force**

Holloway referenced the proposed Safety Task Force document included in the Board packet. He asked for questions/comments/concerns about the Task Force mission, its members, its responsibilities, and whether it should be a Task Force or a standing Committee.

It was suggested that a certified safety professional should be included as a task force member, as a representative of ACEC/PA. It was also noted that this group should probably at some point be a standing committee, since its charge will extend beyond only PennDOT. For that reason, we are purposely proposing that this group is separate from the PennDOT committee. It was confirmed that PennDOT and the PTC are both on board with providing members to serve on the task force.

Frary moved to approve the draft Safety Task Force document as presented. A second was offered, and the motion carried unanimously without further discussion.

## **Financial Reports**

M. Bougher noted that both the September 2020 and October 2020 reports were included in the Board packet. He also reported the Finance Committee had met twice since our last Board meeting. He reviewed the highlights of the September 2020 reports and solicited questions/comments. R. Bougher made the motion to approve the September 2020 financial reports, and a second was offered. The motion carried unanimously.

M. Bougher then reviewed the highlights of the October 2020 reports and solicited questions/comments. Hearing none, Smithnosky made the motion to approve the October 2020 financial reports, second was offered, and the motion carried unanimously.

M. Bougher presented financial scenarios for 2021, taking into account the expected income/expense streams. He explained that the original budget that was prepared in June 2020 assumed we would be required to hold virtual meetings for the first 6 months of the fiscal year, and that we would be able to hold in-person meetings for the remaining 6 months. Given the current COVID-19 conditions, it is apparent that we will be holding virtual meetings for substantially longer. It was discussed in the Finance Committee meetings that it would be wise to project some outcomes assuming a couple of possible scenarios.

Referencing the information provided in the Board packet, he reviewed the differences in performance expected assuming we are required to hold virtual meetings for the first 10 months of the year (through April 2021) vs. continuing virtual for the entire 12 months (through June 2021). Making some educated assumptions about attendance figures we would expect and the registration fees we would charge, the projections show that we may fare better financially if we go with a virtual Spring Conference (12-month virtual projection).

# MEETING MINUTES

Continuing a look into the subsequent regular 2021/22 Fall and winter events, including the Fall Conference and the Diamond Awards, the projections show similar results. M. Bougher pointed out that the bottom line after the 2022 Diamond Awards assuming we had absorbed 12 months of virtual events was very close to the original budget bottom line, which assumed 6 months of virtual meetings.

Sherman stressed that the decision regarding the 2021 Spring Conference (virtual vs. in-person) is the most critical, since planning will need to start by late December. Although the projections indicate that assuming the conference will be virtual would be viable, Holloway suggested we wait to see the results of the Member Survey regarding their post COVID-19 plans before a final decision is made. Survey should be compiled by mid-December and it was decided to wait until then to make a final decision on the Spring Conference (**Action Item 11/13/20-3**).

## **Membership Report**

R. Bougher presented and summarized the Membership reports for September and October 2020. After a brief discussion and some clarification of the results, she requested a motion to approve the reports. Rogers made the motion to approve, a second was offered, and the motion carried unanimously without further discussion.

## **PAC Reports**

Frary referenced the reports included in the Board packet and noted that we are very close to meeting our goals for the ACEC PAC, and we have already surpassed last year's total. He thanked the Board members for their contributions and their efforts encouraging their staff and associates to contribute. We are also a little short of our goal for the CEPA PAC, and he stressed the importance of meeting our commitment there as well.

Holloway made a motion to approve the reports, a second was offered, and the motion carried unanimously without further discussion.

## **Government Affairs**

Andrew Pennoni reported on recent Government Affairs Breakfast speakers, and potential future speakers. He is still looking for a speaker for the January 13<sup>th</sup> meeting, and Frary offered to speak to Matt Bradford about filling this slot. Ed Reese reminded the group that we had discussed waiting until after the election and the potential changing of seats and/or leadership roles before deciding who to ask to speak in 2021. Sherman agreed, but noted that newly elected officials may not be situated in their new roles until at least February.

As far as legislative visits are concerned, Pennoni expressed that we need to schedule some in 2021, after having missed opportunities in 2020 due to COVID-19 restrictions.

## **PennDOT P3 Initiatives and Short-term Funding Shortfall**

Although it was not on the agenda, Holloway and Sherman discussed a couple of PennDOT issues that have emerged within the last 48 hours.

Holloway reported that ACEC/PA was contacted by PennDOT on Tuesday to inform us that they will be seeking our support for some additional bonding (\$600 million) to cover a cash shortfall they are experiencing due to COVID-19 related revenue reductions. They also said that they will need our support



# MEETING MINUTES

as they move forward with the P3 initiatives that they introduced at the P3 Board meeting yesterday. These initiatives propose to bundle groups of bridges on major highways and solicit P3 teams to complete them.

Holloway said the ExCom has been discussing these issues over the last two days, and a Board discussion is now necessary so that we can decide how we will address PennDOT's request for support.

Sherman has been coordinating closely with PennDOT and APC on both issues, but the most urgent is the bonding request. She was told that if PennDOT is not given authority to bond by the Legislature, all payments to consultants and contractors and all non-essential work may have to be halted by Dec. 1st

A lengthy discussion ensued with many more questions asked than we have answers for at this time. Several Board members expressed concern with the long-term implications of PennDOT taking on more debt. They have recently bonded for Act 89 and the RBRP project. Will it result in fewer dollars for design and construction in the future, due to debt service demands?

Holloway suggested that a small contingent from ACEC/PA be organized to meet with PennDOT to gather more information before we commit to offering full-fledged support to them on the bonding request.

Once more information is gathered, the full board can be reconvened so that the new information can be shared and a decision can be made regarding support. **(Action Item 11/13/20-4)**

Holloway directed the discussion to the proposed P3 Initiatives. Discussion was again fraught with questions. Many members contributed to the discussion, and here is what we have learned based on what was presented to the P3 Board by PennDOT yesterday:

- PennDOT plans to solicit P3 proposals for bundled bridges on interstates or expressways
- Possibly \$2-3 billion total construction value
- \$150-800 million per project
- Tolling may also be implemented on individual projects

Holloway suggested a similar approach to this issue as we are taking with the bonding issue. A contingent of ACEC/PA ExCom/Board members should meet with PennDOT to gather more information to bring back to the Board. **(Action Item 11/13/20-5)**

Holloway asked for a motion to approve GA Report. McNamee made the motion, a second was offered, and the motion carried unanimously without further discussion.

## **Executive Director's Report**

Frary acknowledged Sherman and her staff on putting together a great Fall Conference! Sherman gave a lot of the credit to her staff, who worked very hard to put the conference together.

Sherman reported that many of the committees are very active and engaged, and that she appreciated the earlier discussion regarding the committees. She said more Board involvement and interaction with the committees is certainly welcome.

# MEETING MINUTES

R. Bougher made the motion to approve the ED Report, a second was offered, and the motion carried unanimously without further discussion.

## **President's Report**

Holloway referenced the Executive Director performance review documents included in the board packet. He noted that the documents are in draft form, and he is soliciting comments from the board. He requested comments by December 1. He explained that the evaluation questionnaire is intended for use by the Board members, to be completed annually. Priorities and goal setting will also be reviewed annually.

Holloway said that he would like to assemble a task force aid in the of developing of an Operations Manual for ACEC/PA. The manual has already been started by staff and would describe how the organization is to operate, define roles and responsibilities of the Board of Directors, committees, and standard operating procedures for the organization and more.

He is looking volunteers to tackle this task, or he will assign a group which will begin working with the ED and completing by May 2021 board meeting.

Sherman provided an update on the Employee manual she is working on, which covers ACEC/PA paid staff. She has not been able to work on it recently but plans to have a draft by end of March 2021. She has solicited input from legal counsel and our accountant.

Holloway noted that he has not yet made a decision regarding whether to plan an Annual Leadership Meeting for the summer. Given current conditions, he is doubtful about the prospects of having one.

Frary made the motion to approve the President's Report, a second was offered and the motion carried without further discussion.

## **Open Discussion**

A question was asked about Sherman's email reminder about discussion of Board business between members outside of the meetings. She said her comment was based on a recent statement by ACEC National, and she said she would forward the article he referenced for clarification. *Subsequent to this meeting Sherman forwarded the article mentioned, and it has been attached to these minutes.*

McNamee made the motion to adjourn, a second was offered and the motion carried unanimously without further discussion. The meeting was adjourned at 6:03 pm with the following **Action Items**.

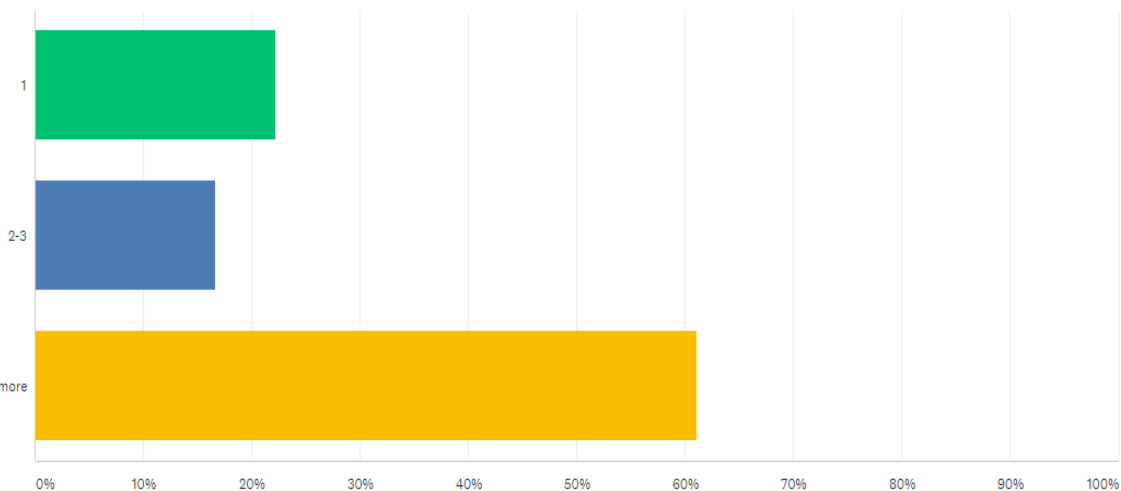
Action Item	Description	Responsible	Due	Complete
<b>11/13/20-1</b>	Provide Board new member prospect list	Sherman	12/31/2020	11/13/2020
<b>11/13/20-2</b>	Include an Action Item list in future minutes	Markosky	12/31/2020	12/24/2020
<b>11/13/20-3</b>	Make Spring Conference decision – virtual?	ExCom, Board	12/31/2020	
<b>11/13/20-4</b>	Meeting with PennDOT to discuss P3	Holloway, Sherman	11/13/2020	
<b>11/13/20-5</b>	Meeting with PennDOT to discuss Bonding	Holloway, Sherman	11/30/2020	



# 2020 ACEC/PA Fall Conference Evaluation (virtual event)

How many ACEC/PA Fall Conferences have you attended in the past?

Answered: 18 Skipped: 0

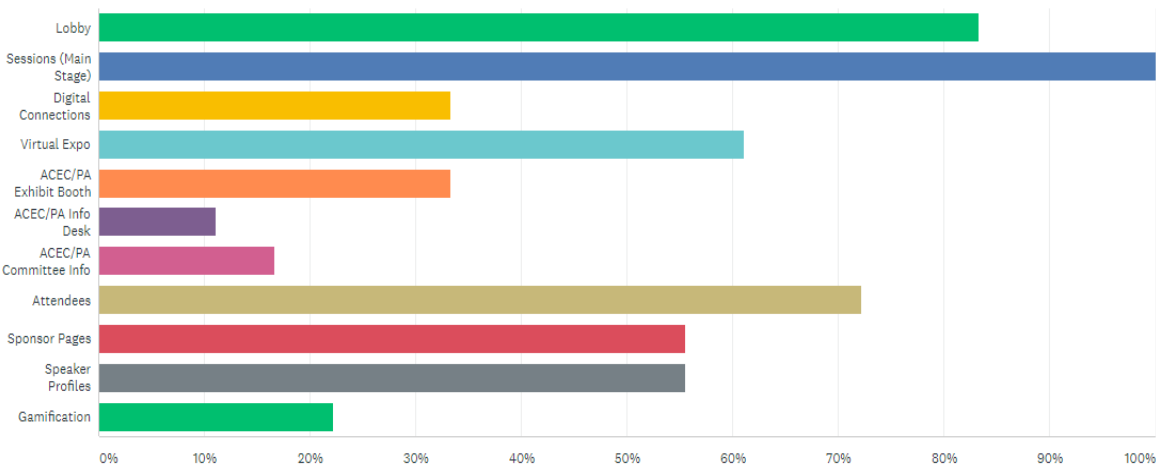


2020 ACEC/PA Virtual Fall Conference Evaluation

0

Please indicate all areas of the platform with which you engaged:

Answered: 18 Skipped: 0



2020 ACEC/PA Virtual Fall Conference Evaluation

0

Please rate the ease with which you were able to navigate the virtual platform for the conference:

Answered: 18 Skipped: 0



poor okay good very good excellent

2020 ACEC/PA Virtual Fall Conference Evaluation

0

Based on your experience, would you be willing to attend another ACEC/PA Virtual event?

Answered: 18 Skipped: 0

Based on your experience, would you be willing to attend another ACEC/PA Virtual event?



2020 ACEC/PA Virtual Fall Conference Evaluation

0

**Please provide feedback on the pre-conference Adventure box you received:**

- The box was such a cool idea and I think each item is so unique.
- Very thoughtful and some excellent items that will be put to good use.
- Thoughtful, but unnecessary.
- Nice, but not necessary, I believe these items cost more than they are worth to the organization.
- Did not receive. *(This person was in the last mailing & would not have received before the conference)*
- Not that great, next time put the money towards prizes.
- It would have been helpful to have a hard copy agenda/program.
- It was nice, but not necessary.
- Very nice. With all the virtual conferences, it's fun to see little things like this again.
- Appreciate the thoughtfulness in the items.

**Please comment on Thursday's Opening Session from the PA Turnpike Commission:**

- I thought the speaker did a great job of opening the session with a positive and informative message.
- Mark is always a candid, engaging speaker.
- He provides an excellent overview of the industry as a whole and not JUST the PTC.
- Very much enjoyed his presentation.
- Always good info from Mark!
- Excellent opening session/comments.
- Mark provided good information regarding the state of the PTC.
- It was ok.
- Very informative. Wanted to see more detailed info on upcoming project etc.
- Always enjoy Mark Compton's insights.

**Please comment on Thursday's "Private Markets & Economic Outlook Briefing" presentation:**

- The economic session was very interesting. I appreciated the information presented.
- Insightful. I liked this one.
- Interesting perspective, information was helpful.
- There was a lot of good information and graphics regarding market trends.
- Good to see a broader outlook, beyond transportation.
- Fine.
- This was very informative.
- It was interesting.
- Good overview; info was well put together and presented.
- Well done - interesting information.

**Please comment on Thursday's "Why Diversity & Inclusion is Your Economic Competitiveness Strategy" presentation:**

- It was a very good presentation and the interaction was great.
- The information makes you to continue the rethink the way you view and treat your workforce.
- It was an interesting view of how D&I can improve competitiveness.
- Very enlightening.
- This was very good - the best D&I presentation I have seen.
- It brought practical application, rather than the typical judgement and condemnation!!!
- Excellent, Shelley was very energetic and engaging with the virtual audience.
- This topic has been beaten to death.
- Fair - this topic has been the focus of many seminars & conferences in 2020.
- Shelley did a great job and the live feedback during the presentation kept everyone engaged.

**Please comment on Thursday's "Business Partnerships in the Age of CyberThreats" presentation:**

- I think this is extremely relevant and the presentation was very helpful and informative.
- Excellent, excellent. A very important topic in this day and age.
- Good info - need continuous updates and education regarding this subject.
- Very interesting, and valuable to have the perspective of both the consultant and the client.
- Very solid session, appreciate GF's candidness and willingness to speak personally on this topic.
- It was ok.
- Good information and a little long.
- Fair; presenters were knowledgeable, info was dry.
- This is a very real topic for far too many of us. Presenters did a great job.
- Audio was inconsistent.

**Please comment on Thursday's "Megatrends Impacting the Design and Construction Industry" presentation:**

- I found this interesting and informative.
- I was only able to attend 1/2 of the presentation. Some valuable information.
- Good.
- Very informative.
- It was good.
- Enjoyed this presentation.
- This session and "Private Markets & Economic Outlook Briefing" were the best during the 2 days.
- Scott did a good job - interesting statistics, etc.
- Good presentation.

**Please comment on Thursday's PennDOT District Updates:**

- Excellent. Good to hear how PennDOT's district leaders are dealing with their unique set of challenges.
- Too fast to get all the info. So many Districts!!! I will have to re-watch the recording.
- Updates were good, though I wish each would have had more time to get into a little more detail.
- Seemed like they spent most of their time discussing staffing changes.
- Wanted to hear more about their programs/opportunities for firms to work with them, not staff updates.
- Good to hear from all DE's. Rare to get them all at once. Good information.
- Depressing.
- I wish they had been more specific about the projects that they will be soliciting consultants for.
- It felt a little rushed. But it's tough to get thru 11 speakers in a short time frame.
- It was good to hear from them all but not very informative with respect to upcoming district programs.

**Please comment on Friday's Opening Session with PennDOT's Executive Leadership:**

- It was good and had pertinent information.
- Presenters did a great job to keep it interesting & relevant. Hearing about the new initiatives is so helpful.
- George & Melissa always do an excellent job presenting areas of where PennDOT is heading in the future.
- I had some technical difficulty, and the recording doesn't seem to be working for that one?
- Very informative and pertinent to our industry.
- This is always good.
- It was informative.
- George and Melissa did a nice job.
- Audio issues, but overall was good.
- Tried to cover too many topics?

**Please comment on Friday's "Review of the National Election Results and Discussion of the Upcoming Legislative Regulatory Agenda" presentation:**

- I found this to be so very interesting.
- The election was so fresh and it felt so incredibly relevant and important to our industry.
- N/A. Tired of politics.
- Interesting discussion considering national circumstances.
- Very informative and knowledgeable presenters. Good job.
- Great topic.
- N/A - Sorry to have missed this one!
- Good.
- Interesting viewpoints and fun to listen to.



- Good overview.

**Please comment on Friday's "FHWA Environmental Update" presentation:**

- This was extremely informative, and I think that it was clear enough for anyone to understand.
- An excellent topic considering the ever-changing regulatory environment. Excellent presentation.
- Overall very good...time was a little short for the topics presented.
- Did not find this to be too exciting or relevant to my area of expertise.
- Applicable, but somewhat outdated material.
- Good information, a little too long.
- Enjoyed the presentation; speaker was engaging and knowledgeable
- Deb did a nice job and good to hear about some of the changes, etc.
- Too many words on the slides.
- Good content. The audio wasn't the best.

**Please comment on Friday's "Update on PennDOT Initiatives":**

- It was good and informative.
- The PennDOT Quality website was of particular interest to me.
- I have already passed that information to my team.
- We plan on following the Common Mistakes document to improve our work product quality.
- Excellent.
- This program was a valuable overview and update, good presentation.
- Good website info and presentation.
- Good insight.
- Interesting hearing about the Digital Delivery and Augmented Reality.
- Very interesting and one of my major takeaways from the conference.

**Please comment on Friday's "PA Turnpike Commission Update":**

- This was an informative presentation and clever in the delivery to keep the attendees entertained.
- The PTC update was relevant to my specific work. I appreciated the information provided.
- Brad always does a phenomenal job of keeping his presentations fun and engaging.
- Good info from Brad.
- Brad did an excellent job...good topics and very interactive.
- Good presentation, interesting and engaging.
- Excellent, entertaining, and informative.
- Not any specific detailed info on upcoming projects for 2021; specifically CM-CI projects.
- Brad always makes it interesting. I liked the Quiz show approach.
- Good use of the "game show" format.

**Please comment on Friday's Closing Session "Permits: Best Practices & Lessons Learned":**

- This was good but very similar to past presentations.
- New KeeS system sounds great, hopefully this addresses the concerns listed during the presentation.
- The information the speakers provided was invaluable and I expect it will be taken seriously.
- Excellent presentation.
- Great tag team w/PennDOT & DOT staff, good direction to help drive success in permit applications.
- Good practical information here, and valuable to directly hear the client's perspective.
- Good information, PADEP permit reviews are ridiculous. They need reigned in.
- Good topic, however a little too long and dragged a little.
- Tough one to close on.
- Great Job by Chris Drda and Domenic Rocco!

**Do you have any comments/suggestions for future ACEC/PA Fall Conference events?**

- Besides going back to in-person the conference was well run with minimal technical difficulties.
- The ACEC/PA Fall Conference was the best event I've been to this year.
- Presentations were easy to access, easy to follow and so relevant.
- Enjoyed the wide variety of topics.
- REDUCE the time spent on politics. Understand it should not be eliminated.
- No but just adding that the virtual conference seemed to be very successful.
- Appreciate the work of the staff.
- Suggest topics for the virtual discussion rooms to drive more attendance there.
- Well done under the circumstances.
- Not sure if ACEC is reaching out to engineering firms that are not primarily transportation.

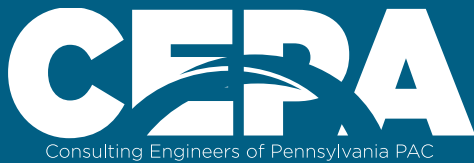
**Overall, how would you rate this year's ACEC/PA Virtual Fall Conference?**

- Kudos to the ACEC/PA staff for putting on a tremendous event under less than ideal conditions.
- I thought the conference went very smoothly. No issues with access or quality.
- The transitions between sessions were long at times but generally very pleased with the event.
- Content was very good, the assembled speakers were excellent.
- The platform was the best virtual conference platform I have experienced so far.

- I was skeptical at first, but I think the virtual platform worked well.
- I thought this went very well given the complexity of running this virtual.
- The presentations were easy to read, the topics started on time, and there was a variety of topics.
- I was unsure how the virtual concept was going to work, but ended up being pleasantly surprised.
- The platform worked pretty well. Overall it was a success!

**What is your opinion on the duration of the conference (i.e., day of week, time of day)?**

- The duration and timing worked well. I appreciated not running a full day on Friday.
- Duration worked well.
- Actual dates (week prior to APC) made it a bit of a challenge to address daily work assignments.
- More than 2 days will be difficult with other work commitments.
- Would suggest a longer break each day for lunch.
- I liked the duration and part of the week this was delivered on.
- 2 1/2 days virtual events works well; for face-to-face would prefer an evening and 1 full day.
- Timing was good. Not sure that we would want any longer.
- Went a little late on Thursday.
- I thought it was the right amount of time and well put together.

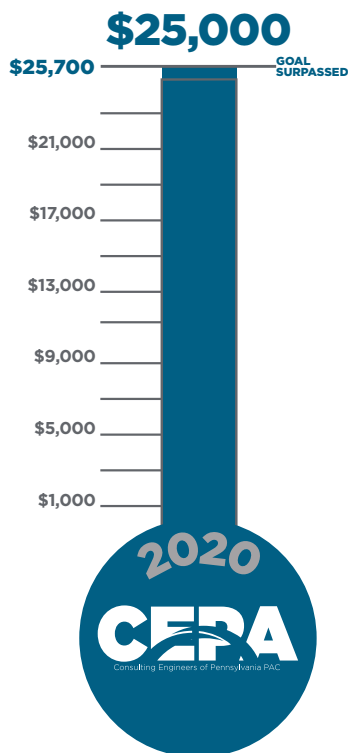


Q4: 2020

## CEPA CONTRIBUTORS

Jonathon Balko  
Brian Watkins  
John Mitchell  
Gerald Fry  
Michael Houser  
Joseph O'Neil  
Donna Newell  
John Newell  
Rachel Tereska  
James Maloney  
Andrew Pennoni  
Jeffrey MacKay  
Edward Myers  
David Cutlip  
Paul McNamee  
Lonnie Young

(From October 1 to December 31, 2020)



# LEGISLATIVE

## Senate

[SB 565](#) Protected Pedestrian Plazas and Pedalcycle Lanes

[SB 790](#) Conventional Oil and Gas Well Act

## House

[HB 99](#) Improving DEP Permitting Process – On-Line Permit Tracking System

[HB 163](#) Modernize PA's Separations Act

[HB 414](#) DEP Permitting Review Timeframes – Erosion & Sediment Control Program

[HB 1000](#) Amends the Tax Reform Code, providing for energy and fertilizer manufacturing tax credit.

[HB 1103](#) Energize PA Legislative Package

[HB 1887](#) Anti-Indemnity in Construction Contracts

[HB 2065](#) P3

[HB 2101](#) Engineer, Land Surveyor and Geologist Registration Law

[HB 2172](#) PASSHE Reform \_ Bill Package (QBS Elimination)

[HB 2361](#) Mobility Option; Public Transportation Trust Fund; PTC Stepdown

[HB 2536](#) Amends an Act relating to the finances of the state government, in emergency COVID-19 response, for money in account & for municipalities; for taxes, funds, fund transfer; in general budget implementation, for departments & appropriations.

**Contribute by going to**  
**[acecpa.org/page/CEPAPACState](https://acecpa.org/page/CEPAPACState)**

\*View the [CEPA PAC](#) and [ACEC](#) monthly reports.

**ACEC/PA**  
AMERICAN COUNCIL OF ENGINEERING COMPANIES  
of Pennsylvania

**American Council of Engineering Companies of Pennsylvania**  
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# ACEC

AMERICAN COUNCIL OF ENGINEERING COMPANIES

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## ACEC CONTRIBUTORS

Lonnie Young

Eric Frary

Andrew Pennoni

Casey Moore

Andrew Pennoni

Gregory Lebo

Gerald Fry

Damon Rhodes

Mia Painter

Joseph O'Neil

David DeLizza

Donna Newell

*(From October 1 to December 31, 2020)*

**To contribute  
to the ACEC  
PAC, [click here.](#)**



## LEGISLATIVE

[H.R. 133 Division-By-Division Summary of Covid-19 Relief Provisions](#)

[Text of The House Amendment to The Senate Amendment to H.R. 133](#)

[Executive Order on Combating Race and Sex Stereotyping:](#) Last October, ACEC joined with others in the federal contracting community objecting to this executive order, our letter can be found [here](#).

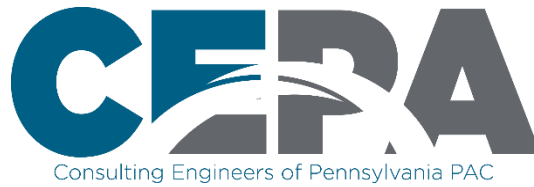
Murkowski, Manchin, House Colleagues Reach Agreement on [Energy Package](#) for Year-End Appropriations Bill

[Carper, Colleagues Announce Historic Bipartisan Agreement on Climate Legislation](#) – US Senate EPW press release

## ACEC DONATIONS TO CANDIDATES

Committee	Amount
CHRISSY HOULAHAN FOR CONGRESS	\$1,000
BRIAN FITZPATRICK FOR CONGRESS	\$1,000
CITIZENS FOR BOYLE	\$3,000
MAD4PA PAC	\$1,000
SMUCKER FOR CONGRESS	\$2,000
MIKE KELLY FOR CONGRESS	\$3,000
DOYLE FOR CONGRESS COMMITTEE	\$3,000





Consulting Engineers of Pennsylvania PAC

## 2020 CEPA PAC Contributors

*As of December 31, 2020*

2020 CEPA PAC Goal - \$25,000

Contributions received to date - \$25,700

**Total PAC Fund to date - \$25,565.50**

\$1,000 - \$2,500

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Erdman Anthony PAC  
Larson Design Group PAC

\$500 - \$999

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Sandra Basehore, Skelly & Loy  
Michael Bougher, Stantec Consulting Services, Inc.  
Roseline Bougher, AD Marble & Company  
Gregory Brennan, Alfred Benesch & Company  
David Cutlip, The Markosky Engineering Group, Inc.  
Eric Frary, Michael Baker International  
Ryan Gargan, Lochner  
Michael Girman, AECOM  
Jeff Guzy, RK&K  
Bill Gross, HDR  
David Hamlet, Gannett Fleming, Inc.  
Troy Holloway, Century Engineering  
Kevin Johnson, TPD  
Patrick Kane, GPI  
Joyce Markosky, Markosky Engineering  
Mark Markosky, Markosky Engineering  
Matthew Marquardt, Urban Engineers  
Paul McNamee, KCI Technologies, Inc.  
Casey Moore, McMahon Associates, Inc.  
Edward Myers, Kittelson & Associates, Inc.  
Joe O'Neil, WBCM  
Andrew Pennoni, Pennoni  
Domenic Piccolomini, SPK Engineering, Inc.  
John Prybella, WBCM  
Damon Rhodes, Larson Design Group  
Joe Riley, WSP USA, Inc.  
Derek Rogers, RIG Consulting, Inc.  
Perry Schweiss, SPK Engineering, Inc.  
Rosanna Smithnosky, Susquehanna Civil, Inc.  
Maggie Talarico, Foresight Construction Services, LLC  
Eric Veydt, Gannett Fleming, Inc.  
Lonnie Young, RETTEW

\$250 - \$499

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Tom Bice, Gannett Fleming, Inc.  
Janet Cunningham, JBC Associates, Inc.  
Thomas Cushman, AECOM  
Gerald Fry, JMT  
Ernest Hanna, GZA  
Jeffrey Mackay, NTM Engineering  
John Mitchell, McMahon Associates  
Donna Newell, NTM Engineering  
John Newell, NTM Engineering  
Jeffrey Roken, Urban Engineers  
Glenn Stickel, SAI Consulting Engineers  
Rachel Tereska, NTM Engineering  
Matthew Walerysiak, The Engineering Markosky Group, Inc.  
Scott Zeevaart, Gannett Fleming, Inc.

\$1 - \$249

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Jonathon Balko, The Markosky Engineering Group, Inc.  
Christopher Bauer, McMahon Associates  
Greg Cerminara, Gannett Fleming, Inc.  
W. Casey Deller, KCI Technologies, Inc.  
Barry Epley, JMT  
Deb Hoover, KCI Technologies, Inc.  
Michael Houser, The Markosky Engineering Group, Inc.  
Jeffrey Knueppel, KCI Technologies, Inc.  
Matt Kozsuch, McMahon Associates  
Thomas Leckrone, Gannett Fleming, Inc.  
Thomas Lindsey, Jr, KCI Technologies, Inc.  
Jesse Love, Gannett Fleming, Inc.  
Eric Martz, KCI Technologies, Inc.  
James Maloney, JMT  
Robert Nuss, KCI Technologies, Inc.  
Marc Pinto, Susquehanna Civil, Inc.  
John Porter, KCI Technologies, Inc.  
Ed Reese, GPD Group  
Douglas Smith, Prime AE  
Brian Teles, Gannett Fleming, Inc.  
Christopher Vollmer, Gannett Fleming, Inc.



## **2020 ACEC PAC Contributors**

**As of November 30, 2020**

**2020 ACEC PAC Goal \$33,958      YTD Raised \$34,875**

**2019 ACEC PAC Goal-\$33,958, Raised-\$24,625**

### **\$2500-up**

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David DeLizza, Pennoni Associates

Tom Reilly, The EADS Group, Inc.

### **\$1,000-2499**

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Art Barrett, Gannett Fleming, Inc.

John Burns, Burns Engineering

Larson Design Group PAC

Michael Baker Corporation PAC

### **\$500-999**

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Sandra Basehore, Skelly and Loy, Inc.

Michael Bougher, Stantec

Roseline Bougher, A.D. Marble

Eric Frary, Michael Baker International

Ryan Gargan, Lochner

Michael Girman, AECOM

Bill Gross, HDR

Jeffrey Guzy, Rummel, Klepper & Kahl, LLP

Ernest Hanna, GZA Geoenvironmental, Inc.

Troy Holloway, Century Engineering, Inc.

Kevin Johnson, TPD, Inc.

Joyce Markosky, The Markosky Engineering Group, Inc.

Mark Markosky, The Markosky Engineering Group, Inc.

Matt Marquardt, Urban Engineers, Inc.

Casey Moore, McMahon Associates, Inc.

Matthew Natale, Johnson, Mirmiran & Thompson

Donna Newell, NTM Engineering, Inc.

Andrew Pennoni, Pennoni Associates, Inc.

Domenic Piccolomini, SPK Engineering, Inc.

John Prybella, WBCM

Damon Rhodes, Larson Design Group, Inc.

Joseph Riley, WSP USA

Derek Rogers, RIG Consulting, Inc.

Perry Schweiss, SPK Engineering, Inc.

Rosanna Smithnosky, Susquehanna Civil, Inc.

Eric Veydt, Gannett Fleming, Inc.  
Lonnie Young, RETTEW

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**\$250-499**

Gerald Fry, Johnson, Mirmiran & Thompson  
Greg Lebo, Century Engineering, Inc.  
Paul McNamee, KCI Technologies  
Todd Morris, Pennoni Associates, Inc.  
Joseph O'Neil, WBCM  
Glenn Stickel, SAI Consulting Engineers, Inc.

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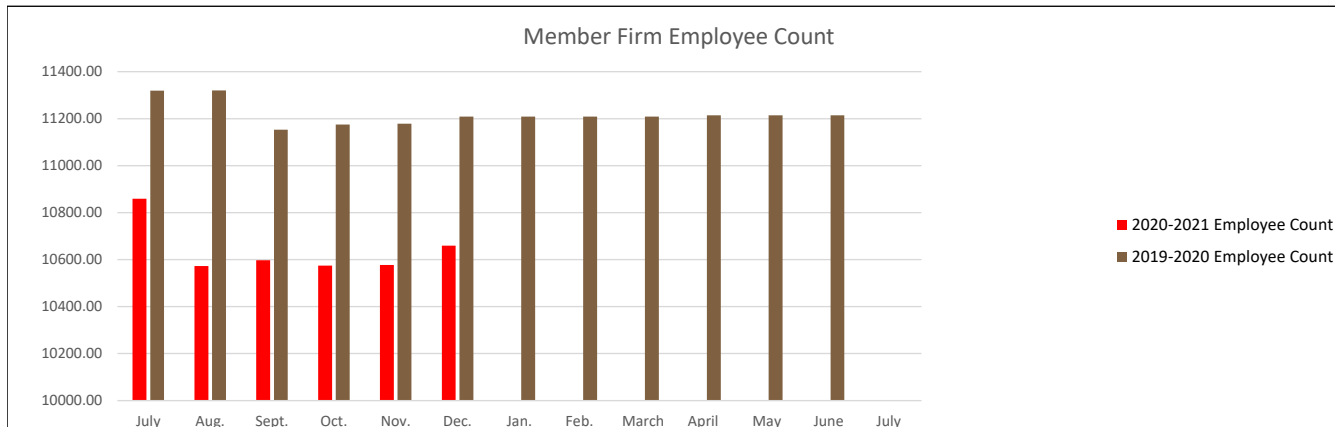
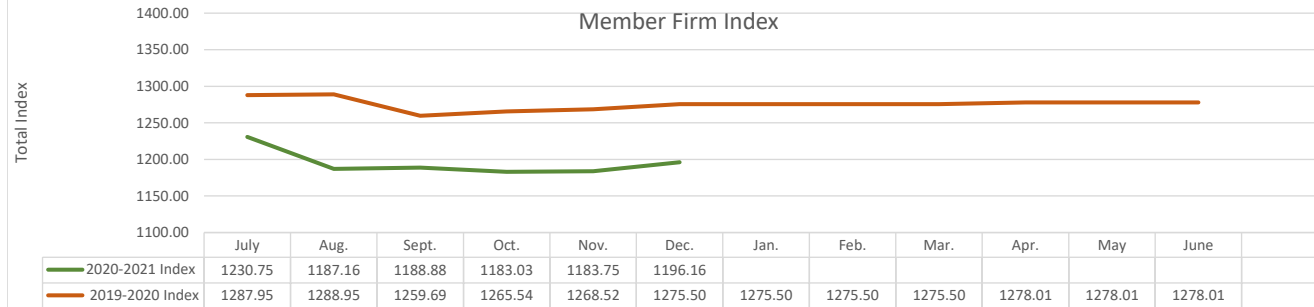
**\$1-249**

Matthew Archey, Borton-Lawson  
Apyrle Davis, The Markosky Engineering Group, Inc.  
Barry Epley, Johnson, Mirmiran & Thompson  
Stan Favlick, AXA XL  
Douglas George, Stantec  
Richard Hilboky, Gibson-Thomas Engineering, Co., Inc.  
Deborah Hoover, KCI Technologies, Inc.  
Joel Keels, KCI Technologies, Inc.  
Polina Knaster, AGES, Inc.  
Gregory Lang, KCI Technologies, Inc.  
Thomas Lindsey, KCI Technologies, Inc.  
Jesse Love, Gannett Fleming, Inc.  
Michael Marso, Stahl Sheaffer Engineering, LLC  
Eric Martz, KCI Technologies, Inc.  
Adam Melewsky, Pennoni Associates, Inc.  
Eric Meyer, WRA  
Robert Nuss, KCI Technologies, Inc.  
Marc Pinto, Susquehanna Civil, Inc.  
Barry Schoch, KCI Technologies, Inc.  
Mia Painter, Schnabel Engineering, Inc.  
Christopher Vollmer, Gannett Fleming, Inc.

## December 2020 Membership Reports

### Member Firms

Month	Starting Index	Starting # Employees	Anniversary Variation Index	Anniversary Variation Employee Count	New Index	New # Employees	Drop Index	Drop # Employees	2020-2021 Index	Employee Count
July	1249.93	11020.00	0.00	0.00	0.00	0.00	19.18	161.00	1230.75	10859.00
Aug.	1230.75	10859.00	0.00	0.00	0.00	0.00	43.59	286.00	1187.16	10573.00
Sept.	1187.16	10573.00	0.00	0.00	8.23	40.00	6.51	16.00	1188.88	10597.00
Oct.	1188.88	10597.00	0.00	0.00	0.00	0.00	5.85	22.00	1183.03	10575.00
Nov.	1183.03	10575.00	0.72	2.00	1183.75	10577.00	0.00	0.00	1183.75	10577.00
Dec.	1183.75	10577.00	0.00	0.00	12.41	82.00	0.00	0.00	1196.16	10659.00
Jan.										
Feb.										
March										
April										
May										
June										
July										



Reconciliation from Certification	6.30.2020 Ending Index	6.30.2020 Ending EE Cnt	7.1.2020 Starting Index after cert	7.1.2020 Starting EE Cnt after cert
	1278.01	11214	1249.93	11020

Anniversary Variation	Invoice Date	Index	Employee Count
Naik Group	9.1.2020	-	-
ATCS PLC	10.1.2020	-	-
The Lexis Group	11.1.2020	0.72	2
GPD Group	11.1.2020	-	-

December New Member Firms		
Firm Name	Index	Employee Count
ARRO Consulting Inc.	12.41	82
<b>Totals</b>	<b>12.41</b>	<b>82</b>

YTD New Member Firms		
Firm Name	Index	Employee Count
JHA Companies	8.23	40
ARRO Consulting Inc.	12.41	82
<b>Totals</b>	<b>20.64</b>	<b>122</b>

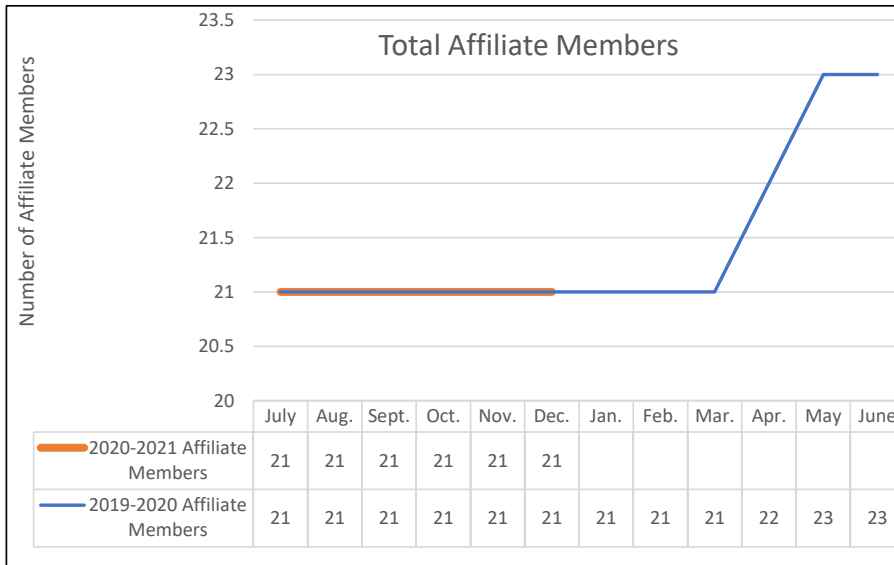
December Drop Member Firms		
Firm Name	Index	Employee Count
<b>Totals</b>	<b>0</b>	<b>0</b>

YTD Drop Member Firms		
Firm Name	Index	Employee Count
Borton-Lawson	18.18	160
Eugene J. Aufiero & Associates, Inc.	1.00	1
First Capital Engineering, Inc.	5.05	17
Stahl Sheaffer Engineering, LLC	16.28	132
Armstrong Engineering Associates, Inc.	9.77	54
Earth Engineering, Inc.	12.49	83
Geo-Explorers, Inc.	2.78	6
FIGG Bridge Engineers, Inc.	3.73	10
S P Engineering	5.85	22
<b>Totals</b>	<b>75.13</b>	<b>485</b>



**December 2020 Membership Reports  
Affiliate Members**

Month	Starting Members	New Members	Dropped Members	2020-2021 Affiliate Members
July	23	0	2	21
Aug.	21	0	0	21
Sept.	21	0	0	21
Oct.	21	0	0	21
Nov.	21	0	0	21
Dec.	21	0	0	21
Jan.				
Feb.				
Mar.				
Apr.				
May				
June				



December New Affiliate Members

YTD New Affiliate Members

December Drop Affiliate Members

YTD Drop Affiliate Members
Customer Follow Up, Inc. (7.30.2020)
Oswald Companies (7.31.2020)



# ACTION ITEMS

# American Council of Engineering Companies of Penns

BUDGET VS. ACTUALS: FY 2020-2021 - FY21 P&L

July - December, 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
3000 Dues Income				
3001 Base ACEC/PA Dues	51,000.00	51,500.00	-500.00	99.03 %
3002 ACEC/PA Dues	353,250.44	334,000.00	19,250.44	105.76 %
3003 Affiliate Dues	30,210.00	36,275.00	-6,065.00	83.28 %
<b>Total 3000 Dues Income</b>	<b>434,460.44</b>	<b>421,775.00</b>	<b>12,685.44</b>	<b>103.01 %</b>
3009 ACEC BIT Royalty	1,660.00	1,500.00	160.00	110.67 %
3015 Member Directory Income	300.00	1,000.00	-700.00	30.00 %
3300 Meetings				
3301 Central Chapter Meeting	6,650.00	4,900.00	1,750.00	135.71 %
3302 Eastern Chapter Meeting	6,405.00	8,650.00	-2,245.00	74.05 %
3303 Western Chapter Meeting	7,420.00	11,200.00	-3,780.00	66.25 %
3304 Govt Affairs Breakfast	3,220.00	5,800.00	-2,580.00	55.52 %
3305 Annual Meeting				
3305.1 Annual Meeting Sponsorships	3,617.00	0.00	3,617.00	
3305.2 Annual Meeting Registrations	2,085.00	0.00	2,085.00	
<b>Total 3305 Annual Meeting</b>	<b>5,702.00</b>	<b>0.00</b>	<b>5,702.00</b>	
3306 Spring Conference				
3306.1 Spring Conference Sponsorships	4,618.00	0.00	4,618.00	
3306.2 Spring Conference Registrations	1,196.00	0.00	1,196.00	
<b>Total 3306 Spring Conference</b>	<b>5,814.00</b>	<b>0.00</b>	<b>5,814.00</b>	
3307 ACEC/PA Fall Conference				
3307.1 Fall Conference Sponsorships	22,910.00	11,550.00	11,360.00	198.35 %
3307.2 Fall Conference Registrations	14,103.00	28,238.00	-14,135.00	49.94 %
<b>Total 3307 ACEC/PA Fall Conference</b>	<b>37,013.00</b>	<b>39,788.00</b>	<b>-2,775.00</b>	<b>93.03 %</b>
3308 Diamond Awards				
3308.1 Diamond Awards Sponsorships	3,850.00	14,000.00	-10,150.00	27.50 %
3308.2 Diamond Awards Registrations		20,500.00	-20,500.00	
3308.3 Diamond Awards Project Submission Fee	13,200.00	13,500.00	-300.00	97.78 %
<b>Total 3308 Diamond Awards</b>	<b>17,050.00</b>	<b>48,000.00</b>	<b>-30,950.00</b>	<b>35.52 %</b>
3309 Scholarship Golf Outing		2,500.00	-2,500.00	
3403 Legislative Day	6,292.00	0.00	6,292.00	
<b>Total 3300 Meetings</b>	<b>95,566.00</b>	<b>120,838.00</b>	<b>-25,272.00</b>	<b>79.09 %</b>
3900 Investment Income				
3901 Interest	20.51		20.51	
3901.1 Interest from Money Market Account	6.54	300.00	-293.46	2.18 %
<b>Total 3901 Interest</b>	<b>27.05</b>	<b>300.00</b>	<b>-272.95</b>	<b>9.02 %</b>
<b>Total 3900 Investment Income</b>	<b>27.05</b>	<b>300.00</b>	<b>-272.95</b>	<b>9.02 %</b>
3951 Misc Income	507.71	700.00	-192.29	72.53 %
<b>Total Revenue</b>	<b>\$532,521.20</b>	<b>\$546,113.00</b>	<b>\$ -13,591.80</b>	<b>97.51 %</b>
<b>GROSS PROFIT</b>	<b>\$532,521.20</b>	<b>\$546,113.00</b>	<b>\$ -13,591.80</b>	<b>97.51 %</b>

# American Council of Engineering Companies of Penns

BUDGET VS. ACTUALS: FY 2020-2021 - FY21 P&L

July - December, 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Expenditures				
4000 Payroll Expenditures				
4001 Salaries	123,309.48	128,646.00	-5,336.52	95.85 %
4001.1 Salaries - Vacation	4,498.04		4,498.04	
<b>Total 4001 Salaries</b>	<b>127,807.52</b>	<b>128,646.00</b>	<b>-838.48</b>	<b>99.35 %</b>
4002 Payroll Taxes	6,439.78	9,624.00	-3,184.22	66.91 %
4002.1 Payroll Tax Credits	-2,216.56		-2,216.56	
<b>Total 4002 Payroll Taxes</b>	<b>4,223.22</b>	<b>9,624.00</b>	<b>-5,400.78</b>	<b>43.88 %</b>
4003 Employee Benefits	10,756.76	8,400.00	2,356.76	128.06 %
4004 Retirement	4,534.07	5,340.00	-805.93	84.91 %
4005 Payroll Fees	356.93	360.00	-3.07	99.15 %
<b>Total 4000 Payroll Expenditures</b>	<b>147,678.50</b>	<b>152,370.00</b>	<b>-4,691.50</b>	<b>96.92 %</b>
4015 Member Directory Expenses		500.00	-500.00	
4300 Meetings Expense				
4302 Central Chapter Mtg Expense				
4302.2 Central Chapter Mtg Travel		0.00	0.00	
4302.3 Central Chapter Mtg F&B		1,670.00	-1,670.00	
4302.4 Central Chapter Mtg AV/Rm Rental		796.00	-796.00	
<b>Total 4302 Central Chapter Mtg Expense</b>		<b>2,466.00</b>	<b>-2,466.00</b>	
4303 Eastern Chapter Mtg Expense				
4303.2 Eastern Chapter Mtg Travel		25.00	-25.00	
4303.3 Eastern Chapter Mtg F&B	0.00	3,995.00	-3,995.00	0.00 %
4303.4 Eastern Chapter Mtg AV/Rm Rental		490.00	-490.00	
<b>Total 4303 Eastern Chapter Mtg Expense</b>	<b>0.00</b>	<b>4,510.00</b>	<b>-4,510.00</b>	<b>0.00 %</b>
4304 Western Chapter Mtg Expense				
4304.2 Western Chapter Mtg Travel		80.00	-80.00	
4304.3 Western Chapter Mtg F&B		1,730.00	-1,730.00	
<b>Total 4304 Western Chapter Mtg Expense</b>		<b>1,810.00</b>	<b>-1,810.00</b>	
4305 Govt Affairs Bfast Expense				
4305.2 Govt Affairs Bfast Travel		0.00	0.00	
4305.3 Govt Affairs Bfast F&B		1,520.00	-1,520.00	
4305.4 Govt Affairs Bfast AV/Rm Rental		796.00	-796.00	
<b>Total 4305 Govt Affairs Bfast Expense</b>		<b>2,316.00</b>	<b>-2,316.00</b>	
4306 Diamond Awards Expense				
4306.1 Awards Expense		0.00	0.00	
4306.2 Diamond Awards Travel		30.00	-30.00	
4306.3 Diamond Awards F&B	0.00	0.00	0.00	
4306.4 Diamond Awards AV/Rm Rental	2,500.00	0.00	2,500.00	
4306.5 Diamond Awards Supplies/Misc.		0.00	0.00	
<b>Total 4306 Diamond Awards Expense</b>	<b>2,500.00</b>	<b>30.00</b>	<b>2,470.00</b>	<b>8,333.33 %</b>
4307 Annual Meeting Expense				

# American Council of Engineering Companies of Penns

BUDGET VS. ACTUALS: FY 2020-2021 - FY21 P&L

July - December, 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
4307.2 Annual Meeting Travel		0.00	0.00	
4307.3 Annual Meeting F&B		0.00	0.00	
4307.4 Annual Meeting AV/Rm Rental		0.00	0.00	
4307.5 Annual Meeting Supplies		0.00	0.00	
4307.6 Annual Meeting Activities		0.00	0.00	
<b>Total 4307 Annual Meeting Expense</b>		<b>0.00</b>	<b>0.00</b>	
4308 Spring Conference Expense				
4308.2 Spring Conference Travel		0.00	0.00	
4308.3 Spring Conference F&B		0.00	0.00	
4308.4 Spring Conference AV/Rm Rental		0.00	0.00	
4308.5 Spring Conference Supplies		0.00	0.00	
4308.7 Spring Conference Speaker		0.00	0.00	
<b>Total 4308 Spring Conference Expense</b>		<b>0.00</b>	<b>0.00</b>	
4309 ACEC/PA Fall Conference Expense				
4309.2 Fall Conference Travel		20.00	-20.00	
4309.3 Fall Conference F&B	230.77	11,970.00	-11,739.23	1.93 %
4309.4 Fall Conference AV/Rm Rental	5,590.65	3,300.00	2,290.65	169.41 %
4309.5 Fall Conference Supplies	6,641.96	250.00	6,391.96	2,656.78 %
<b>Total 4309 ACEC/PA Fall Conference Expense</b>	<b>12,463.38</b>	<b>15,540.00</b>	<b>-3,076.62</b>	<b>80.20 %</b>
4310 Scholarship Golf Outing Expense				
4310.1 Scholarship Gift Given	7,500.00	2,500.00	5,000.00	300.00 %
<b>Total 4310 Scholarship Golf Outing Expense</b>	<b>7,500.00</b>	<b>2,500.00</b>	<b>5,000.00</b>	<b>300.00 %</b>
4351 Legislative Day Expenses				
4351.1 Legislative Day Printing/Postage		0.00	0.00	
4351.2 Legislative Day Travel		0.00	0.00	
4351.3 Legislative Day F&B		0.00	0.00	
4351.5 Legislative Day Supplies		0.00	0.00	
<b>Total 4351 Legislative Day Expenses</b>		<b>0.00</b>	<b>0.00</b>	
<b>Total 4300 Meetings Expense</b>	<b>22,463.38</b>	<b>29,172.00</b>	<b>-6,708.62</b>	<b>77.00 %</b>
4400 Insurance				
4401 Business Insurance	662.00	670.00	-8.00	98.81 %
4402 Workers Comp Insurance	658.34	750.00	-91.66	87.78 %
4403 Auto Insurance	1,267.01	1,290.00	-22.99	98.22 %
4404 Directors & Officers Liability	1,528.00	1,536.00	-8.00	99.48 %
4405 ERISA Retirement Insurance	180.00	270.00	-90.00	66.67 %
<b>Total 4400 Insurance</b>	<b>4,295.35</b>	<b>4,516.00</b>	<b>-220.65</b>	<b>95.11 %</b>
4500 Office Supplies and Expenses				
4501 Supplies	485.44	2,400.00	-1,914.56	20.23 %
4502 Copier Supplies/Equipment	167.09	450.00	-282.91	37.13 %
4502.1 Interest Paid - Copier Lease	90.56	96.00	-5.44	94.33 %
<b>Total 4502 Copier Supplies/Equipment</b>	<b>257.65</b>	<b>546.00</b>	<b>-288.35</b>	<b>47.19 %</b>



# American Council of Engineering Companies of Penns

## BUDGET VS. ACTUALS: FY 2020-2021 - FY21 P&L

July - December, 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
4503 Office Expense/Gifts	175.93	300.00	-124.07	58.64 %
<b>Total 4500 Office Supplies and Expenses</b>	<b>919.02</b>	<b>3,246.00</b>	<b>-2,326.98</b>	<b>28.31 %</b>
4600 Office/Admin Expense				
4601 Bank Monthly Charges	239.70	240.00	-0.30	99.88 %
4602 CC Transaction Fees	2,942.15	4,500.00	-1,557.85	65.38 %
4603 Internet Services	1,302.12	1,020.00	282.12	127.66 %
4604 Printing		248.00	-248.00	
4605 Postage	65.20	120.00	-54.80	54.33 %
4606 Rent	21,240.24	21,552.00	-311.76	98.55 %
4607 Advertising		0.00	0.00	
4608 Telephone	3,939.46	4,290.00	-350.54	91.83 %
4609 Other Misc Svc Costs	218.06		218.06	
4610 Investment Acct Bank Fees	150.00		150.00	
<b>Total 4600 Office/Admin Expense</b>	<b>30,096.93</b>	<b>31,970.00</b>	<b>-1,873.07</b>	<b>94.14 %</b>
4900 Board Expenses	290.00	2,150.00	-1,860.00	13.49 %
4910 Prof Dev/Meetings	-116.00	600.00	-716.00	-19.33 %
4920 Lobbying Expenses	4,600.02	4,170.00	430.02	110.31 %
4940 Tenant Improvements		0.00	0.00	
5000 Committee Expenses	35.00	525.00	-490.00	6.67 %
5100 Member-Related (non-travel)		2,600.00	-2,600.00	
5210 Dues/Subscriptions				
5211 Publication Subscriptions	3,950.00	3,800.00	150.00	103.95 %
5212 Prof Memberships	1,870.00	1,600.00	270.00	116.88 %
5213 Subscriptions	14,961.20	13,825.00	1,136.20	108.22 %
<b>Total 5210 Dues/Subscriptions</b>	<b>20,781.20</b>	<b>19,225.00</b>	<b>1,556.20</b>	<b>108.09 %</b>
5520 Professional Services				
5521 Legal	1,921.00	2,450.00	-529.00	78.41 %
5522 Accountant	1,146.25	9,900.00	-8,753.75	11.58 %
5523 Computer/IT	4,638.19	4,500.00	138.19	103.07 %
5525 Public Relations	30,244.99	31,200.00	-955.01	96.94 %
<b>Total 5520 Professional Services</b>	<b>37,950.43</b>	<b>48,050.00</b>	<b>-10,099.57</b>	<b>78.98 %</b>
5600 Travel Expenses				
5601 ACEC/NACEC Travel Expenses		3,500.00	-3,500.00	
5604 Legislative Travel Expense		1,200.00	-1,200.00	
5605 Staff/Membership Related Travel	1.50	1,500.00	-1,498.50	0.10 %
<b>Total 5600 Travel Expenses</b>	<b>1.50</b>	<b>6,200.00</b>	<b>-6,198.50</b>	<b>0.02 %</b>
5610 Auto Expenses				
5611 Vehicle Maintenance	202.90	180.00	22.90	112.72 %
5612 Vehicle Lease	3,152.58	3,156.00	-3.42	99.89 %
5613 Vehicle Gas/Tolls/Parking	186.97	600.00	-413.03	31.16 %
<b>Total 5610 Auto Expenses</b>	<b>3,542.45</b>	<b>3,936.00</b>	<b>-393.55</b>	<b>90.00 %</b>
6010 Depreciation Expense	1,140.84	1,140.00	0.84	100.07 %

# American Council of Engineering Companies of Penns

BUDGET VS. ACTUALS: FY 2020-2021 - FY21 P&L

July - December, 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
9210 Minor A/R Write-Off	0.09		0.09	
<b>Total Expenditures</b>	<b>\$273,678.71</b>	<b>\$310,370.00</b>	<b>\$ -36,691.29</b>	<b>88.18 %</b>
NET OPERATING REVENUE	<b>\$258,842.49</b>	<b>\$235,743.00</b>	<b>\$23,099.49</b>	<b>109.80 %</b>
NET REVENUE	<b>\$258,842.49</b>	<b>\$235,743.00</b>	<b>\$23,099.49</b>	<b>109.80 %</b>

# American Council of Engineering Companies of Penns

## BUDGET VS. ACTUALS: FY 2020-2021 - FY21 P&L

July 2020 - June 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
3000 Dues Income				
3001 Base ACEC/PA Dues	51,500.00	54,000.00	-2,500.00	95.37 %
3002 ACEC/PA Dues	354,507.45	338,500.00	16,007.45	104.73 %
3003 Affiliate Dues	30,210.00	38,825.00	-8,615.00	77.81 %
<b>Total 3000 Dues Income</b>	<b>436,217.45</b>	<b>431,325.00</b>	<b>4,892.45</b>	<b>101.13 %</b>
3009 ACEC BIT Royalty	1,660.00	1,500.00	160.00	110.67 %
3015 Member Directory Income	1,200.00	1,000.00	200.00	120.00 %
3300 Meetings				
3301 Central Chapter Meeting	7,945.00	10,900.00	-2,955.00	72.89 %
3302 Eastern Chapter Meeting	7,840.00	18,150.00	-10,310.00	43.20 %
3303 Western Chapter Meeting	9,835.00	20,150.00	-10,315.00	48.81 %
3304 Govt Affairs Breakfast	4,445.00	11,700.00	-7,255.00	37.99 %
3305 Annual Meeting				
3305.1 Annual Meeting Sponsorships	3,617.00	7,500.00	-3,883.00	48.23 %
3305.2 Annual Meeting Registrations	2,085.00	24,075.00	-21,990.00	8.66 %
<b>Total 3305 Annual Meeting</b>	<b>5,702.00</b>	<b>31,575.00</b>	<b>-25,873.00</b>	<b>18.06 %</b>
3306 Spring Conference				
3306.1 Spring Conference Sponsorships	4,618.00	13,050.00	-8,432.00	35.39 %
3306.2 Spring Conference Registrations	1,196.00	29,000.00	-27,804.00	4.12 %
<b>Total 3306 Spring Conference</b>	<b>5,814.00</b>	<b>42,050.00</b>	<b>-36,236.00</b>	<b>13.83 %</b>
3307 ACEC/PA Fall Conference				
3307.1 Fall Conference Sponsorships	22,910.00	11,550.00	11,360.00	198.35 %
3307.2 Fall Conference Registrations	14,103.00	28,238.00	-14,135.00	49.94 %
<b>Total 3307 ACEC/PA Fall Conference</b>	<b>37,013.00</b>	<b>39,788.00</b>	<b>-2,775.00</b>	<b>93.03 %</b>
3308 Diamond Awards				
3308.1 Diamond Awards Sponsorships	11,400.00	16,000.00	-4,600.00	71.25 %
3308.2 Diamond Awards Registrations		34,500.00	-34,500.00	
3308.3 Diamond Awards Project Submission Fee	13,200.00	13,500.00	-300.00	97.78 %
<b>Total 3308 Diamond Awards</b>	<b>24,600.00</b>	<b>64,000.00</b>	<b>-39,400.00</b>	<b>38.44 %</b>
3309 Scholarship Golf Outing		2,500.00	-2,500.00	
3403 Legislative Day	6,292.00	7,500.00	-1,208.00	83.89 %
<b>Total 3300 Meetings</b>	<b>109,486.00</b>	<b>248,313.00</b>	<b>-138,827.00</b>	<b>44.09 %</b>
3900 Investment Income				
3901 Interest	20.51		20.51	
3901.1 Interest from Money Market Account	6.54	600.00	-593.46	1.09 %
<b>Total 3901 Interest</b>	<b>27.05</b>	<b>600.00</b>	<b>-572.95</b>	<b>4.51 %</b>
<b>Total 3900 Investment Income</b>	<b>27.05</b>	<b>600.00</b>	<b>-572.95</b>	<b>4.51 %</b>
3951 Misc Income	507.71	900.00	-392.29	56.41 %
<b>Total Revenue</b>	<b>\$549,098.21</b>	<b>\$683,638.00</b>	<b>\$ -134,539.79</b>	<b>80.32 %</b>
<b>GROSS PROFIT</b>	<b>\$549,098.21</b>	<b>\$683,638.00</b>	<b>\$ -134,539.79</b>	<b>80.32 %</b>

# American Council of Engineering Companies of Penns

## BUDGET VS. ACTUALS: FY 2020-2021 - FY21 P&L

July 2020 - June 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Expenditures				
4000 Payroll Expenditures				
4001 Salaries	123,309.48	257,300.00	-133,990.52	47.92 %
4001.1 Salaries - Vacation	4,498.04		4,498.04	
<b>Total 4001 Salaries</b>	<b>127,807.52</b>	<b>257,300.00</b>	<b>-129,492.48</b>	<b>49.67 %</b>
4002 Payroll Taxes	6,439.78	19,250.00	-12,810.22	33.45 %
4002.1 Payroll Tax Credits	-2,216.56		-2,216.56	
<b>Total 4002 Payroll Taxes</b>	<b>4,223.22</b>	<b>19,250.00</b>	<b>-15,026.78</b>	<b>21.94 %</b>
4003 Employee Benefits	10,756.76	16,800.00	-6,043.24	64.03 %
4004 Retirement	5,267.06	10,680.00	-5,412.94	49.32 %
4005 Payroll Fees	383.48	720.00	-336.52	53.26 %
<b>Total 4000 Payroll Expenditures</b>	<b>148,438.04</b>	<b>304,750.00</b>	<b>-156,311.96</b>	<b>48.71 %</b>
4015 Member Directory Expenses		500.00	-500.00	
4300 Meetings Expense				
4302 Central Chapter Mtg Expense				
4302.2 Central Chapter Mtg Travel		12.00	-12.00	
4302.3 Central Chapter Mtg F&B		5,100.00	-5,100.00	
4302.4 Central Chapter Mtg AV/Rm Rental		1,990.00	-1,990.00	
<b>Total 4302 Central Chapter Mtg Expense</b>		<b>7,102.00</b>	<b>-7,102.00</b>	
4303 Eastern Chapter Mtg Expense				
4303.2 Eastern Chapter Mtg Travel		100.00	-100.00	
4303.3 Eastern Chapter Mtg F&B	0.00	9,800.00	-9,800.00	0.00 %
4303.4 Eastern Chapter Mtg AV/Rm Rental		1,000.00	-1,000.00	
<b>Total 4303 Eastern Chapter Mtg Expense</b>	<b>0.00</b>	<b>10,900.00</b>	<b>-10,900.00</b>	<b>0.00 %</b>
4304 Western Chapter Mtg Expense				
4304.2 Western Chapter Mtg Travel		320.00	-320.00	
4304.3 Western Chapter Mtg F&B		6,920.00	-6,920.00	
<b>Total 4304 Western Chapter Mtg Expense</b>		<b>7,240.00</b>	<b>-7,240.00</b>	
4305 Govt Affairs Bfast Expense				
4305.2 Govt Affairs Bfast Travel		10.50	-10.50	
4305.3 Govt Affairs Bfast F&B		3,800.00	-3,800.00	
4305.4 Govt Affairs Bfast AV/Rm Rental		1,990.00	-1,990.00	
<b>Total 4305 Govt Affairs Bfast Expense</b>		<b>5,800.50</b>	<b>-5,800.50</b>	
4306 Diamond Awards Expense				
4306.1 Awards Expense		2,000.00	-2,000.00	
4306.2 Diamond Awards Travel		280.00	-280.00	
4306.3 Diamond Awards F&B	0.00	32,295.00	-32,295.00	0.00 %
4306.4 Diamond Awards AV/Rm Rental	2,500.00	10,950.00	-8,450.00	22.83 %
4306.5 Diamond Awards Supplies/Misc.		8,300.00	-8,300.00	
<b>Total 4306 Diamond Awards Expense</b>	<b>2,500.00</b>	<b>53,825.00</b>	<b>-51,325.00</b>	<b>4.64 %</b>
4307 Annual Meeting Expense				

# American Council of Engineering Companies of Penns

## BUDGET VS. ACTUALS: FY 2020-2021 - FY21 P&L

July 2020 - June 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
4307.2 Annual Meeting Travel		2,800.00	-2,800.00	
4307.3 Annual Meeting F&B		13,870.00	-13,870.00	
4307.4 Annual Meeting AV/Rm Rental		3,500.00	-3,500.00	
4307.5 Annual Meeting Supplies		625.00	-625.00	
4307.6 Annual Meeting Activities		9,585.00	-9,585.00	
<b>Total 4307 Annual Meeting Expense</b>		<b>30,380.00</b>	<b>-30,380.00</b>	
4308 Spring Conference Expense				
4308.2 Spring Conference Travel		50.00	-50.00	
4308.3 Spring Conference F&B		17,100.00	-17,100.00	
4308.4 Spring Conference AV/Rm Rental		5,850.00	-5,850.00	
4308.5 Spring Conference Supplies		555.00	-555.00	
4308.7 Spring Conference Speaker		2,000.00	-2,000.00	
<b>Total 4308 Spring Conference Expense</b>		<b>25,555.00</b>	<b>-25,555.00</b>	
4309 ACEC/PA Fall Conference Expense				
4309.2 Fall Conference Travel		20.00	-20.00	
4309.3 Fall Conference F&B	230.77	11,970.00	-11,739.23	1.93 %
4309.4 Fall Conference AV/Rm Rental	5,590.65	3,300.00	2,290.65	169.41 %
4309.5 Fall Conference Supplies	6,641.96	250.00	6,391.96	2,656.78 %
<b>Total 4309 ACEC/PA Fall Conference Expense</b>	<b>12,463.38</b>	<b>15,540.00</b>	<b>-3,076.62</b>	<b>80.20 %</b>
4310 Scholarship Golf Outing Expense				
4310.1 Scholarship Gift Given	7,500.00	2,500.00	5,000.00	300.00 %
<b>Total 4310 Scholarship Golf Outing Expense</b>	<b>7,500.00</b>	<b>2,500.00</b>	<b>5,000.00</b>	<b>300.00 %</b>
4351 Legislative Day Expenses				
4351.1 Legislative Day Printing/Postage		3,210.00	-3,210.00	
4351.2 Legislative Day Travel		30.00	-30.00	
4351.3 Legislative Day F&B		4,050.00	-4,050.00	
4351.5 Legislative Day Supplies		200.00	-200.00	
<b>Total 4351 Legislative Day Expenses</b>		<b>7,490.00</b>	<b>-7,490.00</b>	
<b>Total 4300 Meetings Expense</b>	<b>22,463.38</b>	<b>166,332.50</b>	<b>-143,869.12</b>	<b>13.51 %</b>
4400 Insurance				
4401 Business Insurance	662.00	670.00	-8.00	98.81 %
4402 Workers Comp Insurance	763.80	1,500.00	-736.20	50.92 %
4403 Auto Insurance	1,466.68	2,580.00	-1,113.32	56.85 %
4404 Directors & Officers Liability	1,528.00	1,536.00	-8.00	99.48 %
4405 ERISA Retirement Insurance	180.00	270.00	-90.00	66.67 %
<b>Total 4400 Insurance</b>	<b>4,600.48</b>	<b>6,556.00</b>	<b>-1,955.52</b>	<b>70.17 %</b>
4500 Office Supplies and Expenses				
4501 Supplies	485.44	4,800.00	-4,314.56	10.11 %
4502 Copier Supplies/Equipment	167.09	900.00	-732.91	18.57 %
4502.1 Interest Paid - Copier Lease	90.56	192.00	-101.44	47.17 %
<b>Total 4502 Copier Supplies/Equipment</b>	<b>257.65</b>	<b>1,092.00</b>	<b>-834.35</b>	<b>23.59 %</b>

# American Council of Engineering Companies of Penns

## BUDGET VS. ACTUALS: FY 2020-2021 - FY21 P&L

July 2020 - June 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
4503 Office Expense/Gifts	175.93	600.00	-424.07	29.32 %
<b>Total 4500 Office Supplies and Expenses</b>	<b>919.02</b>	<b>6,492.00</b>	<b>-5,572.98</b>	<b>14.16 %</b>
4600 Office/Admin Expense				
4601 Bank Monthly Charges	279.65	480.00	-200.35	58.26 %
4602 CC Transaction Fees	2,942.15	9,000.00	-6,057.85	32.69 %
4603 Internet Services	1,302.12	2,040.00	-737.88	63.83 %
4604 Printing		500.00	-500.00	
4605 Postage	65.20	250.00	-184.80	26.08 %
4606 Rent	24,780.28	43,100.00	-18,319.72	57.49 %
4607 Advertising		125.00	-125.00	
4608 Telephone	4,171.44	8,580.00	-4,408.56	48.62 %
4609 Other Misc Svc Costs	218.06		218.06	
4610 Investment Acct Bank Fees	150.00		150.00	
<b>Total 4600 Office/Admin Expense</b>	<b>33,908.90</b>	<b>64,075.00</b>	<b>-30,166.10</b>	<b>52.92 %</b>
4900 Board Expenses	290.00	4,500.00	-4,210.00	6.44 %
4910 Prof Dev/Meetings	-116.00	1,200.00	-1,316.00	-9.67 %
4920 Lobbying Expenses	5,266.69	8,340.00	-3,073.31	63.15 %
4940 Tenant Improvements		1,000.00	-1,000.00	
5000 Committee Expenses	35.00	1,025.00	-990.00	3.41 %
5100 Member-Related (non-travel)		3,500.00	-3,500.00	
5210 Dues/Subscriptions				
5211 Publication Subscriptions	3,950.00	5,700.00	-1,750.00	69.30 %
5212 Prof Memberships	1,870.00	2,195.00	-325.00	85.19 %
5213 Subscriptions	14,961.20	15,825.00	-863.80	94.54 %
<b>Total 5210 Dues/Subscriptions</b>	<b>20,781.20</b>	<b>23,720.00</b>	<b>-2,938.80</b>	<b>87.61 %</b>
5520 Professional Services				
5521 Legal	1,921.00	5,000.00	-3,079.00	38.42 %
5522 Accountant	1,146.25	12,000.00	-10,853.75	9.55 %
5523 Computer/IT	4,745.99	9,000.00	-4,254.01	52.73 %
5525 Public Relations	35,244.99	62,400.00	-27,155.01	56.48 %
<b>Total 5520 Professional Services</b>	<b>43,058.23</b>	<b>88,400.00</b>	<b>-45,341.77</b>	<b>48.71 %</b>
5600 Travel Expenses				
5601 ACEC/NACEC Travel Expenses		7,500.00	-7,500.00	
5604 Legislative Travel Expense		2,400.00	-2,400.00	
5605 Staff/Membership Related Travel	1.50	3,250.00	-3,248.50	0.05 %
<b>Total 5600 Travel Expenses</b>	<b>1.50</b>	<b>13,150.00</b>	<b>-13,148.50</b>	<b>0.01 %</b>
5610 Auto Expenses				
5611 Vehicle Maintenance	202.90	360.00	-157.10	56.36 %
5612 Vehicle Lease	3,152.58	6,312.00	-3,159.42	49.95 %
5613 Vehicle Gas/Tolls/Parking	186.97	1,200.00	-1,013.03	15.58 %
<b>Total 5610 Auto Expenses</b>	<b>3,542.45</b>	<b>7,872.00</b>	<b>-4,329.55</b>	<b>45.00 %</b>
6010 Depreciation Expense	1,140.84	2,280.00	-1,139.16	50.04 %

# American Council of Engineering Companies of Penns

## BUDGET VS. ACTUALS: FY 2020-2021 - FY21 P&L

July 2020 - June 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
9210 Minor A/R Write-Off	0.09		0.09	
<b>Total Expenditures</b>	<b>\$284,329.82</b>	<b>\$703,692.50</b>	<b>\$ -419,362.68</b>	<b>40.41 %</b>
NET OPERATING REVENUE	<b>\$264,768.39</b>	<b>\$ -20,054.50</b>	<b>\$284,822.89</b>	<b>-1,320.24 %</b>
NET REVENUE	<b>\$264,768.39</b>	<b>\$ -20,054.50</b>	<b>\$284,822.89</b>	<b>-1,320.24 %</b>

# American Council of Engineering Companies of Penns

## STATEMENT OF FINANCIAL POSITION

As of December 31, 2020

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1604 Merrill Edge Money Market	0.00
4135 Scholarship Account	19,469.51
5407 Wells Fargo Checking	412,922.96
9758 Wells Fargo Money Market	129,794.50
<b>Total Bank Accounts</b>	<b>\$562,186.97</b>
Accounts Receivable	
1200 *Accounts Receivable	7,450.00
1201 Allowance for Bad Debts	0.00
<b>Total Accounts Receivable</b>	<b>\$7,450.00</b>
Other Current Assets	
1010C1 Unrealized G (L) ML Reserved	796.06
1010D1 Unrealized G (L)Wells Fargo-Inv Reserved	-6,194.42
1010R Investment Acct - cash reclass	0.00
1010SN Investment acct - cash portion	0.00
1210 Prepaid Expenses	0.00
1210.1 Prepaid Meetings and Events	3,921.25
1210.2 Prepaid Insurance	0.00
<b>Total 1210 Prepaid Expenses</b>	<b>3,921.25</b>
1499 Undeposited Funds	245.00
3210 Scholarship Fund - check deposits	0.00
<b>Total Other Current Assets</b>	<b>\$ -1,232.11</b>
<b>Total Current Assets</b>	<b>\$568,404.86</b>
Fixed Assets	
1062 Office Equipment	0.00
1062A Original Cost	21,991.06
1062B Accumulated Depreciation	-16,456.31
<b>Total 1062 Office Equipment</b>	<b>5,534.75</b>
<b>Total Fixed Assets</b>	<b>\$5,534.75</b>
<b>TOTAL ASSETS</b>	<b>\$573,939.61</b>



# American Council of Engineering Companies of Penns

## STATEMENT OF FINANCIAL POSITION

As of December 31, 2020

	TOTAL
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2200 *Accounts Payable	2,371.38
<b>Total Accounts Payable</b>	<b>\$2,371.38</b>
Other Current Liabilities	
2206 Prepaid Dues	0.00
2206.1 Prepaid Firm Dues	0.00
2206.2 Prepaid Index Dues	0.00
2206.3 Prepaid ACEC Dues	0.00
2206.4 Prepaid Affiliate Dues	0.00
<b>Total 2206 Prepaid Dues</b>	<b>0.00</b>
2209 PAC Clearing Account	0.00
2210 Due to PAC	0.00
2211 Deferred Income	0.00
2502 Capital Lease Obligation	3,289.43
25600 Dues Owed to National	0.00
25610 Dues Owed to National - Current	52,929.17
25615 Prepaid ACEC Dues-Anniversary Billing	2,170.84
25620 Dues Owed to National - Past Due	22,049.04
<b>Total 25600 Dues Owed to National</b>	<b>77,149.05</b>
25700 Accrued Payroll and Taxes	0.00
25800 ACCRUED VACATION	2,570.73
3315 Scholarship Donations	1,000.00
PA Department of Revenue Payable	0.00
<b>Total Other Current Liabilities</b>	<b>\$84,009.21</b>
<b>Total Current Liabilities</b>	<b>\$86,380.59</b>
<b>Total Liabilities</b>	<b>\$86,380.59</b>
Equity	
2900 Opening Bal Equity	0.00
2960 Retained Earnings	203,195.71
3100 Scholarship (Golf Outing) Restricted Net Assets	25,520.82
Net Revenue	258,842.49
<b>Total Equity</b>	<b>\$487,559.02</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$573,939.61</b>

**American Council of Engineering Companies of Pennsylvania  
2020-2021 Meeting Profitability Snapshot**

Central Chapter	
To Date Revenue	\$ 6,650.00
To Date Expense	\$ -
<b><i>To Date Net</i></b>	<b><i>\$ 6,650.00</i></b>

Fall Conference	
To Date Revenue	\$ 37,013.00
To Date Expense	\$ 12,463.38
<b><i>To Date Net</i></b>	<b><i>\$ 24,549.62</i></b>

Eastern Chapter	
To Date Revenue	\$ 6,405.00
To Date Expense	\$ -
<b><i>To Date Net</i></b>	<b><i>\$ 6,405.00</i></b>

Diamond Awards	
To Date Revenue	\$ 17,050.00
To Date Expense	\$ 2,500.00
<b><i>To Date Net</i></b>	<b><i>\$ 14,550.00</i></b>

Western Chapter	
To Date Revenue	\$ 7,420.00
To Date Expense	\$ -
<b><i>To Date Net</i></b>	<b><i>\$ 7,420.00</i></b>

Legislative Day	
To Date Revenue	\$ 6,292.00
To Date Expense	\$ -
<b><i>To Date Net</i></b>	<b><i>\$ 6,292.00</i></b>

Government Affairs Breakfast	
To Date Revenue	\$ 3,220.00
To Date Expense	\$ -
<b><i>To Date Net</i></b>	<b><i>\$ 3,220.00</i></b>

Spring Conference	
To Date Revenue	\$ 5,814.00
To Date Expense	\$ -
<b><i>To Date Net</i></b>	<b><i>\$ 5,814.00</i></b>

Annual Meeting	
To Date Revenue	\$ 5,702.00
To Date Expense	\$ -
<b><i>To Date Net</i></b>	<b><i>\$ 5,702.00</i></b>

**Net Total:                   \$     80,602.62**

12/31/2020 ac

# American Council of Engineering Companies of Penns

## STATEMENT OF ACTIVITY COMPARISON

July - December, 2020

	TOTAL			
	JUL - DEC, 2020	JUL - DEC, 2019 (PY)	CHANGE	% CHANGE
Revenue				
3000 Dues Income				
3001 Base ACEC/PA Dues	51,000.00	55,500.00	-4,500.00	-8.11 %
3002 ACEC/PA Dues	353,250.44	369,424.86	-16,174.42	-4.38 %
3003 Affiliate Dues	30,210.00	32,754.00	-2,544.00	-7.77 %
<b>Total 3000 Dues Income</b>	<b>434,460.44</b>	<b>457,678.86</b>	<b>-23,218.42</b>	<b>-5.07 %</b>
3009 ACEC BIT Royalty	1,660.00		1,660.00	
3015 Member Directory Income	300.00	5,200.00	-4,900.00	-94.23 %
3300 Meetings				
3301 Central Chapter Meeting	6,650.00	8,125.00	-1,475.00	-18.15 %
3302 Eastern Chapter Meeting	6,405.00	14,970.00	-8,565.00	-57.21 %
3303 Western Chapter Meeting	7,420.00	16,855.00	-9,435.00	-55.98 %
3304 Govt Affairs Breakfast	3,220.00	10,360.95	-7,140.95	-68.92 %
3305 Annual Meeting				
3305.1 Annual Meeting Sponsorships	3,617.00	3,572.00	45.00	1.26 %
3305.2 Annual Meeting Registrations	2,085.00	2,085.00	0.00	0.00 %
<b>Total 3305 Annual Meeting</b>	<b>5,702.00</b>	<b>5,657.00</b>	<b>45.00</b>	<b>0.80 %</b>
3306 Spring Conference				
3306.1 Spring Conference Sponsorships	4,618.00	4,633.00	-15.00	-0.32 %
3306.2 Spring Conference Registrations	1,196.00	1,196.00	0.00	0.00 %
<b>Total 3306 Spring Conference</b>	<b>5,814.00</b>	<b>5,829.00</b>	<b>-15.00</b>	<b>-0.26 %</b>
3307 ACEC/PA Fall Conference				
3307.1 Fall Conference Sponsorships	22,910.00	15,432.00	7,478.00	48.46 %
3307.2 Fall Conference Registrations	14,103.00	37,652.95	-23,549.95	-62.54 %
<b>Total 3307 ACEC/PA Fall Conference</b>	<b>37,013.00</b>	<b>53,084.95</b>	<b>-16,071.95</b>	<b>-30.28 %</b>
3308 Diamond Awards				
3308.1 Diamond Awards Sponsorships	3,850.00	2,620.00	1,230.00	46.95 %
3308.2 Diamond Awards Registrations		2,025.00	-2,025.00	-100.00 %
3308.3 Diamond Awards Project Submission Fee	13,200.00	14,700.00	-1,500.00	-10.20 %
<b>Total 3308 Diamond Awards</b>	<b>17,050.00</b>	<b>19,345.00</b>	<b>-2,295.00</b>	<b>-11.86 %</b>
3309 Scholarship Golf Outing				
3309.1 Golf Outing Sponsorships		12,520.00	-12,520.00	-100.00 %
3309.2 Golf Outing Registrations		13,490.00	-13,490.00	-100.00 %
3309.3 Golf Outing Mulligans/Raffle		4,392.00	-4,392.00	-100.00 %
<b>Total 3309 Scholarship Golf Outing</b>		<b>30,402.00</b>	<b>-30,402.00</b>	<b>-100.00 %</b>
3403 Legislative Day	6,292.00	4,307.00	1,985.00	46.09 %
<b>Total 3300 Meetings</b>	<b>95,566.00</b>	<b>168,935.90</b>	<b>-73,369.90</b>	<b>-43.43 %</b>

# American Council of Engineering Companies of Penns

## STATEMENT OF ACTIVITY COMPARISON

July - December, 2020

	TOTAL			
	JUL - DEC, 2020	JUL - DEC, 2019 (PY)	CHANGE	% CHANGE
3900 Investment Income				
3901 Interest	20.51	97.40	-76.89	-78.94 %
3901.1 Interest from Money Market Account	6.54		6.54	
<b>Total 3901 Interest</b>	<b>27.05</b>	<b>97.40</b>	<b>-70.35</b>	<b>-72.23 %</b>
3902 Dividends		2,395.02	-2,395.02	-100.00 %
<b>Total 3900 Investment Income</b>	<b>27.05</b>	<b>2,492.42</b>	<b>-2,465.37</b>	<b>-98.91 %</b>
3951 Misc Income	507.71	750.37	-242.66	-32.34 %
<b>Total Revenue</b>	<b>\$532,521.20</b>	<b>\$635,057.55</b>	<b>\$ -102,536.35</b>	<b>-16.15 %</b>
GROSS PROFIT	<b>\$532,521.20</b>	<b>\$635,057.55</b>	<b>\$ -102,536.35</b>	<b>-16.15 %</b>
Expenditures				
4000 Payroll Expenditures				
4001 Salaries	123,309.48	118,785.27	4,524.21	3.81 %
4001.1 Salaries - Vacation	4,498.04	6,492.47	-1,994.43	-30.72 %
<b>Total 4001 Salaries</b>	<b>127,807.52</b>	<b>125,277.74</b>	<b>2,529.78</b>	<b>2.02 %</b>
4002 Payroll Taxes	6,439.78	9,761.40	-3,321.62	-34.03 %
4002.1 Payroll Tax Credits	-2,216.56		-2,216.56	
<b>Total 4002 Payroll Taxes</b>	<b>4,223.22</b>	<b>9,761.40</b>	<b>-5,538.18</b>	<b>-56.74 %</b>
4003 Employee Benefits	10,756.76	7,521.65	3,235.11	43.01 %
4004 Retirement	4,534.07	3,807.68	726.39	19.08 %
4005 Payroll Fees	356.93	430.00	-73.07	-16.99 %
<b>Total 4000 Payroll Expenditures</b>	<b>147,678.50</b>	<b>146,798.47</b>	<b>880.03</b>	<b>0.60 %</b>
4300 Meetings Expense				
4302 Central Chapter Mtg Expense				
4302.2 Central Chapter Mtg Travel		8.42	-8.42	-100.00 %
4302.3 Central Chapter Mtg F&B		2,390.22	-2,390.22	-100.00 %
<b>Total 4302 Central Chapter Mtg Expense</b>		<b>2,398.64</b>	<b>-2,398.64</b>	<b>-100.00 %</b>
4303 Eastern Chapter Mtg Expense				
4303.2 Eastern Chapter Mtg Travel		48.16	-48.16	-100.00 %
4303.3 Eastern Chapter Mtg F&B	0.00	6,958.92	-6,958.92	-100.00 %
4303.4 Eastern Chapter Mtg AV/Rm Rental		737.76	-737.76	-100.00 %
<b>Total 4303 Eastern Chapter Mtg Expense</b>	<b>0.00</b>	<b>7,744.84</b>	<b>-7,744.84</b>	<b>-100.00 %</b>
4304 Western Chapter Mtg Expense				
4304.2 Western Chapter Mtg Travel		244.96	-244.96	-100.00 %
4304.3 Western Chapter Mtg F&B		5,894.59	-5,894.59	-100.00 %
<b>Total 4304 Western Chapter Mtg Expense</b>		<b>6,139.55</b>	<b>-6,139.55</b>	<b>-100.00 %</b>
4305 Govt Affairs Bfast Expense				
4305.2 Govt Affairs Bfast Travel		8.40	-8.40	-100.00 %
4305.3 Govt Affairs Bfast F&B		2,029.86	-2,029.86	-100.00 %
<b>Total 4305 Govt Affairs Bfast Expense</b>		<b>2,038.26</b>	<b>-2,038.26</b>	<b>-100.00 %</b>

# American Council of Engineering Companies of Penns

## STATEMENT OF ACTIVITY COMPARISON

July - December, 2020

	TOTAL			
	JUL - DEC, 2020	JUL - DEC, 2019 (PY)	CHANGE	% CHANGE
4306 Diamond Awards Expense				
4306.2 Diamond Awards Travel		12.35	-12.35	-100.00 %
4306.3 Diamond Awards F&B	0.00	6,000.00	-6,000.00	-100.00 %
4306.4 Diamond Awards AV/Rm Rental	2,500.00		2,500.00	
<b>Total 4306 Diamond Awards Expense</b>	<b>2,500.00</b>	<b>6,012.35</b>	<b>-3,512.35</b>	<b>-58.42 %</b>
4307 Annual Meeting Expense				
4307.2 Annual Meeting Travel		667.38	-667.38	-100.00 %
4307.3 Annual Meeting F&B		6,000.00	-6,000.00	-100.00 %
<b>Total 4307 Annual Meeting Expense</b>		<b>6,667.38</b>	<b>-6,667.38</b>	<b>-100.00 %</b>
4309 ACEC/PA Fall Conference Expense				
4309.2 Fall Conference Travel		31.39	-31.39	-100.00 %
4309.3 Fall Conference F&B	230.77	13,643.24	-13,412.47	-98.31 %
4309.4 Fall Conference AV/Rm Rental	5,590.65	3,460.90	2,129.75	61.54 %
4309.5 Fall Conference Supplies	6,641.96	165.92	6,476.04	3,903.11 %
<b>Total 4309 ACEC/PA Fall Conference Expense</b>	<b>12,463.38</b>	<b>17,301.45</b>	<b>-4,838.07</b>	<b>-27.96 %</b>
4310 Scholarship Golf Outing Expense				
4310.1 Scholarship Gift Given	7,500.00	12,000.00	-4,500.00	-37.50 %
4310.2 Golf Outing Travel		82.01	-82.01	-100.00 %
4310.3 Golf Outing F&B		4,675.30	-4,675.30	-100.00 %
4310.4 Golf Outing Green/Cart Fees		4,480.00	-4,480.00	-100.00 %
4310.5 Golf Outing Supplies		2,471.93	-2,471.93	-100.00 %
4310.6 Other Golf Outing Expenses		1,826.00	-1,826.00	-100.00 %
4310.8 Golf Outing Staff Time		3,925.73	-3,925.73	-100.00 %
<b>Total 4310 Scholarship Golf Outing Expense</b>	<b>7,500.00</b>	<b>29,460.97</b>	<b>-21,960.97</b>	<b>-74.54 %</b>
<b>Total 4300 Meetings Expense</b>	<b>22,463.38</b>	<b>77,763.44</b>	<b>-55,300.06</b>	<b>-71.11 %</b>
4350 Special Events Expenses				
4353 Tri-State Conference Expense		262.45	-262.45	-100.00 %
<b>Total 4350 Special Events Expenses</b>		<b>262.45</b>	<b>-262.45</b>	<b>-100.00 %</b>
4400 Insurance				
4401 Business Insurance	662.00	630.00	32.00	5.08 %
4402 Workers Comp Insurance	658.34	968.70	-310.36	-32.04 %
4403 Auto Insurance	1,267.01	1,483.85	-216.84	-14.61 %
4404 Directors & Officers Liability	1,528.00	1,528.00	0.00	0.00 %
4405 ERISA Retirement Insurance	180.00		180.00	
<b>Total 4400 Insurance</b>	<b>4,295.35</b>	<b>4,610.55</b>	<b>-315.20</b>	<b>-6.84 %</b>
4500 Office Supplies and Expenses				
4501 Supplies	485.44	1,689.20	-1,203.76	-71.26 %

# American Council of Engineering Companies of Penns

## STATEMENT OF ACTIVITY COMPARISON

July - December, 2020

	TOTAL			
	JUL - DEC, 2020	JUL - DEC, 2019 (PY)	CHANGE	% CHANGE
4502 Copier Supplies/Equipment	167.09	2,206.50	-2,039.41	-92.43 %
4502.1 Interest Paid - Copier Lease	90.56		90.56	
<b>Total 4502 Copier Supplies/Equipment</b>	<b>257.65</b>	<b>2,206.50</b>	<b>-1,948.85</b>	<b>-88.32 %</b>
4503 Office Expense/Gifts	175.93	196.23	-20.30	-10.35 %
<b>Total 4500 Office Supplies and Expenses</b>	<b>919.02</b>	<b>4,091.93</b>	<b>-3,172.91</b>	<b>-77.54 %</b>
4600 Office/Admin Expense				
4601 Bank Monthly Charges	239.70	239.70	0.00	0.00 %
4602 CC Transaction Fees	2,942.15	4,772.82	-1,830.67	-38.36 %
4603 Internet Services	1,302.12	1,196.38	105.74	8.84 %
4605 Postage	65.20		65.20	
4606 Rent	21,240.24	20,864.94	375.30	1.80 %
4607 Advertising		185.00	-185.00	-100.00 %
4608 Telephone	3,939.46	3,647.07	292.39	8.02 %
4609 Other Misc Svc Costs	218.06	94.82	123.24	129.97 %
4610 Investment Acct Bank Fees	150.00	150.00	0.00	0.00 %
<b>Total 4600 Office/Admin Expense</b>	<b>30,096.93</b>	<b>31,150.73</b>	<b>-1,053.80</b>	<b>-3.38 %</b>
4900 Board Expenses	290.00	1,518.73	-1,228.73	-80.91 %
4910 Prof Dev/Meetings	-116.00	835.06	-951.06	-113.89 %
4920 Lobbying Expenses	4,600.02	1,020.02	3,580.00	350.97 %
4940 Tenant Improvements		3,510.00	-3,510.00	-100.00 %
5000 Committee Expenses	35.00	755.80	-720.80	-95.37 %
5100 Member-Related (non-travel)		2,161.63	-2,161.63	-100.00 %
5210 Dues/Subscriptions				
5211 Publication Subscriptions	3,950.00	3,700.00	250.00	6.76 %
5212 Prof Memberships	1,870.00	1,550.00	320.00	20.65 %
5213 Subscriptions	14,961.20	7,743.59	7,217.61	93.21 %
<b>Total 5210 Dues/Subscriptions</b>	<b>20,781.20</b>	<b>12,993.59</b>	<b>7,787.61</b>	<b>59.93 %</b>
5520 Professional Services				
5521 Legal	1,921.00	3,205.50	-1,284.50	-40.07 %
5522 Accountant	1,146.25	884.05	262.20	29.66 %
5523 Computer/IT	4,638.19	4,462.24	175.95	3.94 %
5524 Internet Survey		1,876.00	-1,876.00	-100.00 %
5525 Public Relations	30,244.99	30,000.00	244.99	0.82 %
<b>Total 5520 Professional Services</b>	<b>37,950.43</b>	<b>40,427.79</b>	<b>-2,477.36</b>	<b>-6.13 %</b>
5600 Travel Expenses				
5601 ACEC/NACEC Travel Expenses		6,719.52	-6,719.52	-100.00 %
5604 Legislative Travel Expense		116.82	-116.82	-100.00 %
5605 Staff/Membership Related Travel	1.50	585.88	-584.38	-99.74 %
<b>Total 5600 Travel Expenses</b>	<b>1.50</b>	<b>7,422.22</b>	<b>-7,420.72</b>	<b>-99.98 %</b>

# American Council of Engineering Companies of Penns

## STATEMENT OF ACTIVITY COMPARISON

July - December, 2020

	TOTAL			
	JUL - DEC, 2020	JUL - DEC, 2019 (PY)	CHANGE	% CHANGE
5610 Auto Expenses				
5611 Vehicle Maintenance	202.90	206.55	-3.65	-1.77 %
5612 Vehicle Lease	3,152.58	3,152.58	0.00	0.00 %
5613 Vehicle Gas/Tolls/Parking	186.97	701.31	-514.34	-73.34 %
<b>Total 5610 Auto Expenses</b>	<b>3,542.45</b>	<b>4,060.44</b>	<b>-517.99</b>	<b>-12.76 %</b>
6010 Depreciation Expense	1,140.84	325.11	815.73	250.91 %
9210 Minor A/R Write-Off	0.09		0.09	
<b>Total Expenditures</b>	<b>\$273,678.71</b>	<b>\$339,707.96</b>	<b>\$ -66,029.25</b>	<b>-19.44 %</b>
NET OPERATING REVENUE	<b>\$258,842.49</b>	<b>\$295,349.59</b>	<b>\$ -36,507.10</b>	<b>-12.36 %</b>
Other Expenditures				
Reconciliation Discrepancies-1		0.02	-0.02	-100.00 %
<b>Total Other Expenditures</b>	<b>\$0.00</b>	<b>\$0.02</b>	<b>\$ -0.02</b>	<b>-100.00 %</b>
NET OTHER REVENUE	<b>\$0.00</b>	<b>\$ -0.02</b>	<b>\$0.02</b>	<b>100.00 %</b>
NET REVENUE	<b>\$258,842.49</b>	<b>\$295,349.57</b>	<b>\$ -36,507.08</b>	<b>-12.36 %</b>

# American Council of Engineering Companies of Penns

## STATEMENT OF FINANCIAL POSITION COMPARISON

As of December 31, 2020

	TOTAL			
	AS OF DEC 31, 2020	AS OF DEC 31, 2019 (PY)	CHANGE	% CHANGE
<b>ASSETS</b>				
Current Assets				
Bank Accounts				
1604 Merrill Edge Money Market	0.00	45,016.39	-45,016.39	-100.00 %
4135 Scholarship Account	19,469.51	26,715.78	-7,246.27	-27.12 %
5407 Wells Fargo Checking	412,922.96	408,035.85	4,887.11	1.20 %
9758 Wells Fargo Money Market	129,794.50	87,782.30	42,012.20	47.86 %
<b>Total Bank Accounts</b>	<b>\$562,186.97</b>	<b>\$567,550.32</b>	<b>\$ -5,363.35</b>	<b>-0.95 %</b>
Accounts Receivable				
1200 *Accounts Receivable	7,450.00	1,843.90	5,606.10	304.03 %
1201 Allowance for Bad Debts	0.00	0.00	0.00	
<b>Total Accounts Receivable</b>	<b>\$7,450.00</b>	<b>\$1,843.90</b>	<b>\$5,606.10</b>	<b>304.03 %</b>
Other Current Assets				
1010C1 Unrealized G (L) ML Reserved	796.06	423.96	372.10	87.77 %
1010D1 Unrealized G (L)Wells Fargo-Inv Reserved	-6,194.42	-8,862.28	2,667.86	30.10 %
1010R Investment Acct - cash reclass	0.00	0.00	0.00	
1010SN Investment acct - cash portion	0.00	0.00	0.00	
1210 Prepaid Expenses	0.00	0.00	0.00	
1210.1 Prepaid Meetings and Events	3,921.25	900.00	3,021.25	335.69 %
1210.2 Prepaid Insurance	0.00	0.00	0.00	
<b>Total 1210 Prepaid Expenses</b>	<b>3,921.25</b>	<b>900.00</b>	<b>3,021.25</b>	<b>335.69 %</b>
1499 Undeposited Funds	245.00	600.00	-355.00	-59.17 %
3210 Scholarship Fund - check deposits	0.00	0.00	0.00	
<b>Total Other Current Assets</b>	<b>\$ -1,232.11</b>	<b>\$ -6,938.32</b>	<b>\$5,706.21</b>	<b>82.24 %</b>
<b>Total Current Assets</b>	<b>\$568,404.86</b>	<b>\$562,455.90</b>	<b>\$5,948.96</b>	<b>1.06 %</b>
Fixed Assets				
1062 Office Equipment	0.00	0.00	0.00	
1062A Original Cost	21,991.06	21,991.06	0.00	0.00 %
1062B Accumulated Depreciation	-16,456.31	-13,358.90	-3,097.41	-23.19 %
<b>Total 1062 Office Equipment</b>	<b>5,534.75</b>	<b>8,632.16</b>	<b>-3,097.41</b>	<b>-35.88 %</b>
<b>Total Fixed Assets</b>	<b>\$5,534.75</b>	<b>\$8,632.16</b>	<b>\$ -3,097.41</b>	<b>-35.88 %</b>
<b>TOTAL ASSETS</b>	<b>\$573,939.61</b>	<b>\$571,088.06</b>	<b>\$2,851.55</b>	<b>0.50 %</b>



# American Council of Engineering Companies of Penns

## STATEMENT OF FINANCIAL POSITION COMPARISON

As of December 31, 2020

	TOTAL			
	AS OF DEC 31, 2020	AS OF DEC 31, 2019 (PY)	CHANGE	% CHANGE
<b>LIABILITIES AND EQUITY</b>				
Liabilities				
Current Liabilities				
Accounts Payable				
2200 *Accounts Payable	2,371.38	4,607.83	-2,236.45	-48.54 %
<b>Total Accounts Payable</b>	<b>\$2,371.38</b>	<b>\$4,607.83</b>	<b>\$ -2,236.45</b>	<b>-48.54 %</b>
Other Current Liabilities				
2206 Prepaid Dues	0.00	0.00	0.00	
2206.1 Prepaid Firm Dues	0.00	0.00	0.00	
2206.2 Prepaid Index Dues	0.00	0.00	0.00	
2206.3 Prepaid ACEC Dues	0.00	0.00	0.00	
2206.4 Prepaid Affiliate Dues	0.00	0.00	0.00	
<b>Total 2206 Prepaid Dues</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	
2209 PAC Clearing Account	0.00	0.00	0.00	
2210 Due to PAC	0.00	0.00	0.00	
2211 Deferred Income	0.00	0.00	0.00	
2502 Capital Lease Obligation	3,289.43	4,956.00	-1,666.57	-33.63 %
25600 Dues Owed to National	0.00	0.00	0.00	
25610 Dues Owed to National - Current	52,929.17	55,684.69	-2,755.52	-4.95 %
25615 Prepaid ACEC Dues-Anniversary Billing	2,170.84		2,170.84	
25620 Dues Owed to National - Past Due	22,049.04	28,049.04	-6,000.00	-21.39 %
<b>Total 25600 Dues Owed to National</b>	<b>77,149.05</b>	<b>83,733.73</b>	<b>-6,584.68</b>	<b>-7.86 %</b>
25700 Accrued Payroll and Taxes	0.00	0.00	0.00	
25800 ACCRUED VACATION	2,570.73	11,587.19	-9,016.46	-77.81 %
3315 Scholarship Donations	1,000.00	750.00	250.00	33.33 %
PA Department of Revenue Payable	0.00	0.00	0.00	
<b>Total Other Current Liabilities</b>	<b>\$84,009.21</b>	<b>\$101,026.92</b>	<b>\$ -17,017.71</b>	<b>-16.84 %</b>
<b>Total Current Liabilities</b>	<b>\$86,380.59</b>	<b>\$105,634.75</b>	<b>\$ -19,254.16</b>	<b>-18.23 %</b>
<b>Total Liabilities</b>	<b>\$86,380.59</b>	<b>\$105,634.75</b>	<b>\$ -19,254.16</b>	<b>-18.23 %</b>
Equity				
2900 Opening Bal Equity	0.00	0.00	0.00	
2960 Retained Earnings	203,195.71	144,582.92	58,612.79	40.54 %
3100 Scholarship (Golf Outing) Restricted Net Assets	25,520.82	25,520.82	0.00	0.00 %
Net Revenue	258,842.49	295,349.57	-36,507.08	-12.36 %
<b>Total Equity</b>	<b>\$487,559.02</b>	<b>\$465,453.31</b>	<b>\$22,105.71</b>	<b>4.75 %</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$573,939.61</b>	<b>\$571,088.06</b>	<b>\$2,851.55</b>	<b>0.50 %</b>

# Consulting Engineers of Pennsylvania PAC

## STATEMENT OF ACTIVITY

January - December 2020

	TOTAL
Revenue	
4001 Contributions	25,700.00
<b>Total Revenue</b>	<b>\$25,700.00</b>
GROSS PROFIT	<b>\$25,700.00</b>
Expenditures	
6002 CC Fees	457.20
6003 Legal & Professional Services	1,461.04
6100 Campaign Donations	6,000.00
Bank Charges & Fees	12.00
<b>Total Expenditures</b>	<b>\$7,930.24</b>
NET OPERATING REVENUE	<b>\$17,769.76</b>
NET REVENUE	<b>\$17,769.76</b>

# Consulting Engineers of Pennsylvania PAC

## STATEMENT OF FINANCIAL POSITION

As of December 31, 2020

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1001 Wells Fargo Checking	25,565.50
<b>Total Bank Accounts</b>	<b>\$25,565.50</b>
<b>Total Current Assets</b>	<b>\$25,565.50</b>
<b>TOTAL ASSETS</b>	<b>\$25,565.50</b>
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$0.00</b>
<b>Total Liabilities</b>	<b>\$0.00</b>
Equity	
Retained Earnings	7,795.74
Net Revenue	17,769.76
<b>Total Equity</b>	<b>\$25,565.50</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$25,565.50</b>

# PA Consulting Engineers PAC

## STATEMENT OF ACTIVITY

January - December 2020

	TOTAL
Revenue	
<b>Total Revenue</b>	
GROSS PROFIT	<b>\$0.00</b>
Expenditures	
6000 General & Administrative	
6001 Bank Service Charges	0.00
6003 Legal & Professional Services	3,708.60
6004 Current Year Taxes Paid	3,003.00
6005 Prior Years Taxes Paid	47,449.00
<b>Total 6000 General &amp; Administrative</b>	<b>54,160.60</b>
<b>Total Expenditures</b>	<b>\$54,160.60</b>
NET OPERATING REVENUE	<b>\$ -54,160.60</b>
NET REVENUE	<b>\$ -54,160.60</b>

# PA Consulting Engineers PAC

## STATEMENT OF FINANCIAL POSITION

As of December 31, 2020

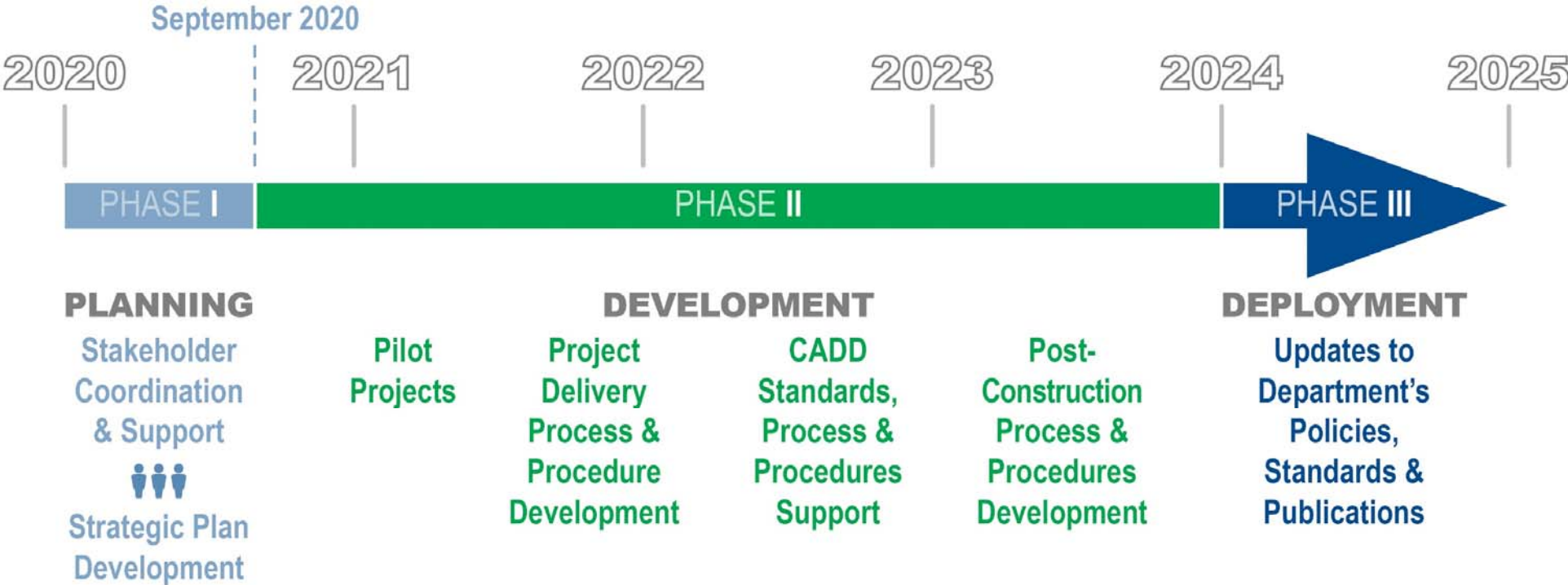
	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1001 Wells Fargo Checking	6,326.10
<b>Total Bank Accounts</b>	<b>\$6,326.10</b>
Other Current Assets	
1200 Bank Clearing Account	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$6,326.10</b>
<b>TOTAL ASSETS</b>	<b>\$6,326.10</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$0.00</b>
<b>Total Liabilities</b>	<b>\$0.00</b>
Equity	
3000 Retained Earnings	60,486.70
Net Revenue	-54,160.60
<b>Total Equity</b>	<b>\$6,326.10</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$6,326.10</b>



AMERICAN COUNCIL OF ENGINEERING COMPANIES  
*of Pennsylvania*

# REPORTS

# Activities and Timeline



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THE GENERAL ASSEMBLY OF PENNSYLVANIA

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SENATE RESOLUTION

No. 6

Session of  
2021

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INTRODUCED BY BROOKS, HUTCHINSON, ARNOLD AND J. WARD,  
JANUARY 20, 2021

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REFERRED TO TRANSPORTATION, JANUARY 20, 2021

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A CONCURRENT RESOLUTION

1 Rescinding approval of transportation projects under the Major  
2 Bridge Reconstruction and Rehabilitation Program as adopted  
3 by the Public-Private Transportation Partnership Board at its  
4 November 12, 2020, meeting.

5 WHEREAS, The Public-Private Transportation Partnership Board  
6 was established under 74 Pa.C.S. § 9103 (relating to Public-  
7 Private Transportation Partnership Board); and

8 WHEREAS, Pursuant to 74 Pa.C.S. § 9104(a)(4) (relating to  
9 duties of board), the board has the power to evaluate and, where  
10 the board finds that the requests or plans for transportation  
11 projects are in the best interests of the Commonwealth and a  
12 public entity, approve the requests or plans for transportation  
13 projects; and

14 WHEREAS, The board is required by law to approve a proposed  
15 transportation project by adopting a resolution; and

16 WHEREAS, The General Assembly has the power under 74 Pa.C.S.  
17 § 9104(c) to rescind approval of projects approved by resolution  
18 of the board; and

19 WHEREAS, The rescission must occur by concurrent resolution



1 of both chambers within 20 calendar days or nine legislative  
2 days, whichever is longer, from the board approval; and  
3 WHEREAS, On November 12, 2020, the board convened a meeting  
4 and adopted a resolution to approve transportation projects  
5 under the Major Bridge Reconstruction and Rehabilitation  
6 Program; and

7 WHEREAS, Approval of the transportation projects will have  
8 the effect of imposing tolls on five to ten bridges on the  
9 Interstate System and freeways in this Commonwealth; and

10 WHEREAS, Contrary to the action taken by the board, it is not  
11 in the best interests of the Commonwealth and a public entity  
12 for the transportation projects to be approved; therefore be it

13 RESOLVED (the House of Representatives concurring), That the  
14 General Assembly rescind approval of the transportation projects  
15 under the Major Bridge Reconstruction and Rehabilitation Program  
16 as adopted by the Public-Private Transportation Partnership  
17 Board at its November 12, 2020, meeting.