Asphalt Supervisory Coaching and Emerging New Talent

Growing the Next Generation of Field Leadership Through Integrity, Coaching, and Teamwork

The ACAF ASCENT Academy develops asphalt industry leaders through education, coaching, and teamwork. This 10-month program blends in-person sessions at major industry events with interactive online learning and live teaching, giving participants access to industry experts, hands-on experiences, and practical leadership tools. ASCENT equips rising talent with the skills and confidence to develop their supervisory roles and drive success for their companies and the asphalt industry.

10-Month Curriculum Outline

Monthly Format

In-Person: Four Meetings (Annual Convention, State Materials Office, Florida Expo, Florida Asphalt Contractors Association Office in Tallahassee)

- **Day 1**: Full day (8:00 a.m. 5:00 p.m.)
- **Day 2**: Half day (8:00 a.m. 12:00 p.m.)
- Includes group interaction, guest speakers, hands-on elements, and field exposure.

Online: Six Meetings

- One-hour session
- Includes guest speakers and work assignments
 - o At the end of each session, there will be up to three questions asked by the presenter that the student will be required to answer.
 - One in a bulleted list to their sponsor and the association
 - Two a one-on-one conversation with their sponsor on what they learned and how it could or will be applied.

Program Registration Qualification:

- Employee of a Producer Member Company in good standing.
- Employee of a Minor Associate Member Company in good standing performing milling or paving operations.

Cost:

Cost is \$6000 per person. Cost includes meals referenced in the schedule along with registration to all ACAF events during the class (2 Expos and 1 Convention). Travel costs are not included.

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AGENDA – Month 1 (In-Person)

December 15 - 16, 2025

Orientation & Industry Foundations

Meeting Location

Florida Expo Caribe Royale Orlando, FL 32821

Day 1: Monday, December 15, 2025

7:30 a.m. – 8:00 a.m.	Refreshments and Check-In
8:00 a.m. – 8:15 a.m.	Welcome, presented by Amy Miller, President, ACAF & Chairman
8:15 a.m. – 8:30 a.m.	Introduction to ACAF's Role in the Industry

- Structure
- Staff
- Board of Directors
- History

Superintendents

- Advocacy
- Member Services

8:30 a.m. – 8:40 a.m.	Introduction to the Women of Asphalt – Florida Chapter
8:40 a.m. – 9:30 a.m.	Disc Assessment
9:30 a.m. – 9:45 a.m.	Break
9:45 a.m. – 10:30 a.m.	"My Journey Through Leadership" Panel- Presidents, CEOs,

10:30 a.m. – 10:45 a.m. Break

10:45 a.m. – 11:45 a.m. Being an Effective Coach.

11:45 a.m. – 1:00 p.m. Lunch

1:00 p.m. – 1:40 p.m. Hiring Skills

1:45 p.m. – 2:00 p.m. Introduction to Board of Directors at ACAF Board Meeting

2:00 p.m. – 3:00 p.m. Board Meeting

3:00 p.m. – 3:15 p.m. Break

3:15 p.m. – 4:00 p.m. Innovations in Paving Technology

4:00 p.m. – **4:30 p.m.** Assign a Mentor and Wrap-up

6:30 p.m. – 8:30 p.m. Reception and Dinner

Day 2: Tuesday, December 16, 2025

7:00 a.m. – 8:00 a.m. Breakfast

8:00 a.m. – 8:45 a.m. Mental Health - Understanding mental health, mental illness &

worker safety

8:45 a.m. – 9:00 a.m. Break

8:00 a.m. – 11:30 a.m. SWIFTT Event

11:00 a.m. – 12:00 a.m. FDOT staff to meet with the class

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AGENDA – Month 2 (Online)

Thursday, January 8, 2026

National Asphalt Pavement Association (NAPA)

3:00 p.m. – 4:00 p.m. Introduction to NAPA's Role in the Industry

AGENDA – Month 3 (Online)

Thursday, February 12, 2026

DISC Assessment

3:00 p.m. – 4:00 p.m. Learning objectives

- Who am I
- How to cater your behavior to the situation

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AGENDA – Month 4 (In-Person)

March 11 - 12, 2026

Meeting Location

Florida Department of Transportation 5007 NE 39th Avenue Gainesville, FL 32609

Day 1: Wednesday, March 11, 2026

7:30 a.m. – 8:00 a.m.	Refreshments and Check-In
8:00 a.m. – 8:30 a.m.	Welcome & Housekeeping
8:30 a.m. – 9:30 a.m.	Asphalt Section Overview, Research, Project Development & Support
9:30 a.m. – 9:45 a.m.	Break
9:45 a.m. – 10:20 a.m.	Asphalt Lab Tour
10:20 a.m. – 10:35 a.m.	Pavements Overview
10:35 a.m. – 10:50 a.m.	Pavement Condition Survey
10:50 a.m. – 11:30 a.m.	Field Equipment Demonstration
11:30 a.m. – 11:45 a.m.	Geotechnical Overview: Aggregate Certification
11:45 a.m. – 1:00 p.m.	Lunch
1:00 p.m. – 1:30 p.m.	QA/QC Basics for the Quality Control Manager for Plant Operations
1:30 p.m. – 2:30 p.m.	Asphalt Pavement Alliance/NCAT/Asphalt Mix Design 101

2:30 p.m. – 2:45 p.m. Break

2:45 p.m. – 3:45 p.m. Time Management/Managing Stress

3:45 p.m. – **4:15 p.m.** Wrap-Up

6:30 p.m. – **8:30 p.m.** Dinner

Day 2: Thursday, March 12, 2026

8:00 a.m. - 10:00 a.m. Tour a local asphalt plant.

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AGENDA – Month 5 (Online)

Thursday, April 9, 2026

Job Cost Accounting - the road from estimating to the financials

3:00 p.m. – **4:00 p.m.** Learning objectives

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AGENDA – Month 6 (Online)

Thursday, May 14, 2026

Leadership and Management Are Very Different, But Equally Important

3:00 p.m. – 4:00 p.m. Learning objectives

- The success triangle
- The evolution of successful leadership on the front line

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AGENDA – Month 7 (In Person)

June 4 - 5, 2026

Meeting Location – Annual Convention

Ocean Reef Club 60 Barracuda Ln Key Largo, FL 33037

Day 1: Thursday, June 5, 2026

7:30 a.m. – 8:00 a.m.	Continental Breakfast and Check-In
8:00 a.m. – 8:30 a.m.	Welcome and housekeeping, Amy Miller, President, ACAF
8:30 a.m. – 9:30 a.m.	Work Zone Safety and Internal Traffic Control Plan-Mandy Kustra, Ajax Paving [Confirmed]
9:30 a.m. – 9:45 a.m.	Break
9:45 a.m. – 10:15 a.m.	Public Speaking
10:15 a.m. – 10:45 a.m.	How to Lead a Meeting
10:45 a.m. – 12:00 p.m.	Leadership Qualities & Mentoring and How to Navigate Corporate Structure
12:00 a.m. –1:00 p.m.	Lunch
1:15 p.m. – 2:15 p.m.	Paving by the Numbers
2:15 p.m. – 2:45 p.m.	Active Listening, Providing Positive Feedback & Providing Clear Expectations

2:45 p.m. – **3:00 p.m**. Break

3:00 p.m. – **3:30 p.m.** Wrap-up

6:30 p.m. – 8:30 p.m. Dinner

Day 2: Friday, June 5, 2026

7:00 a.m. – 8:15 a.m. Breakfast [Provided as part of the convention]

8:30 a.m. – 12:00 p.m. General Session [convention]

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AGENDA – Month 8 (Online)

August 13, 2026

Legal – OSHA, injuries, etc.

3:00 p.m. – 4:00 p.m. Learning objectives

• Understanding the importance of OSHA's expectations around safety training, PPE, chemical and heat hazards, equipment safety, and work zone traffic control.

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AGENDA – Month 9 (In-Person)

September 9 - 10, 2026

Meeting Location

Asphalt Contractors Association 1007 Desoto Parkway Dr., Suite 101 Tallahassee, FL 32301

Wednesday, March 11, 2026

6:30 p.m. – 8:30 p.m.

8:00 a.m. – 8:30 a.m.	Welcome & Housekeeping
8:30 a.m. – 9:30 a.m.	Ethics in Construction and Antitrust
9:30 a.m. – 9:45 a.m.	Break
9:45 a.m. – 10:15 a.m.	Conflict Resolution
10:15 a.m. – 11:15 a.m.	Creating Your Leadership Legacy - Defining Your "Why"
11:15 a.m. – 12:00 p.m.	Employee Coaching 101
12:00 a.m. – 1:15 p.m.	Lunch
1:15 p.m. – 1:30 p.m.	Prepare for FDOT Meeting
1:30 p.m. – 2:30 p.m.	Meet with FDOT State Office Staff
2:30 p.m. – 3:00 p.m.	Break
3:00 p.m. – 4:00 p.m.	Group Capstone Presentation: What I have learned and selection of class representative to speak at the Florida Expo.
4:00 p.m. – 4:30 p.m.	Program evaluation – Q&A with ACAF staff.

Dinner

Day 2: Friday, September 10, 2026

8:00 a.m. – 8:30 a.m. Understanding how the Florida Government operates in

Tallahassee

8:30 a.m. -11:00 a.m. Tour of the Capital (ACAF will attempt to schedule meetings with

elected officials)

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AGENDA – Month 10 (Online)

Thursday, October 8, 2026

Final Thoughts and Comments

3:00 – 4:00 pm Learning Objectives

- Now that I have graduated, what are the expectations
 - At the Florida Expo
 - o How do I stay involved
 - o How do I pay it back going forward

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AGENDA – Month 10 (In-Person)

December 14-16, 2026

Graduation Ceremony

Meeting Location

Asphalt Contractors Florida Expo Caribe-Royale (this is our last contracted year) Orlando, FL

General Session

10:15 a.m. – 10:35 a.m.

- Class representative to speak at the EXPO General Session for five to ten minutes.
- Each graduate will be recognized.

^{*}Classwork and subject of material subject to change.