Contact: Todd Usher 703-797-0678 or tusher@naahq.org

## NAA, AANC Agree to Lease Merger

**ARLINGTON, VA | April 27, 2020** – The National Apartment Association (NAA) and the Apartment Association of North Carolina (AANC) are excited to announce the integration of the AANC Lease forms product into NAA's Click & Lease program, offering current AANC Lease users the best features of both products, including legal compliance and the same cutting-edge BlueMoon technology now with NAA's enhanced Litigation Defender Insurance available to all NAA Click & Lease users.

"The integration of the AANC Lease forms product with NAA Click & Lease will be a seamless transition," says NAA Senior Vice President of Industry Operations Amy Groff. "AANC Lease users will enjoy even greater value through access to business intelligence from across the country as well as a suite of unparalleled features available through the widest-used lease in the country."

The lease forms from AANC will be seamlessly integrated into NAA Click & Lease through June as well as through the renewals process in January 2021. NAA will provide AANC users training and onboarding webinars throughout 2020. Both legal and operations-focused webinars will walk users through the changes of the newly integrated product.

"I'm excited about AANC's partnership with NAA, that will not only minimize liability, but will maximize quality of lease products for our membership as well," says Sherry Yarborough, AANC's President.

The NAA Click & Lease streamlines and simplifies the leasing process while reducing compliance risk and generating more leases faster than ever. The web-based platform uses customizable forms and integrates with all property management software. NAA Click & Lease also optimizes the application process for prospective residents, including e-signatures.

For more information on NAA Click & Lease and the new NAA Click & Comply product, please visit naahq.org/lease.

###

## **About NAA**

The National Apartment Association (NAA) serves as the leading voice and preeminent resource through advocacy, education and collaboration on behalf of the rental housing industry. As a federation of more than 150 affiliates, NAA encompasses over 82,000 members representing more than 10 million apartment homes globally. NAA believes that rental housing is a valuable partner in every community that emphasizes integrity, accountability, collaboration, community responsibility, inclusivity and innovation. NAA thanks its strategic partners Maintenance Supply Headquarters a Lowe's Company and Yardi. To learn more, visit www.naahq.org.